

# Revenue Estimating Conference Indian Gaming Revenues Executive Summary

August 11, 2015

The Revenue Estimating Conference met on July 14 and August 11, 2015 to adopt new estimates for Indian Gaming revenues for Fiscal Years 2015-16 through 2023-24. Pursuant to the Indian Gaming Compact, the Seminole Tribe is required to make a minimum guaranteed payment for each of the first five years of the Compact unless 12 percent of Net Win produces a larger amount. Net Win in Fiscal Year 2013-14 was above the minimum guarantee threshold, which generated a true-up payment of \$21.7 million. This payment was received in August 2014. An additional true-up payment of \$36.4 million is expected to be generated from Fiscal Year 2014-15 activity, and those dollars will be received in Fiscal Year 2015-16. The forecast has also been updated based on information from recent quarterly financial reports. Growth rates for Net Win for Fiscal Years 2015-16 through 2017-18 were increased from the prior forecast, based on positive year over year performance in the fiscal year to date. Net Win growth rates in 2018-19 through 2023-24 level off at 1.56%, which is consistent with the growth rates for the out-years of the February 2015 slot machine tax revenue forecast.

The Compact provides that if the authorization for banked card games expires, then revenue share payments from all banked card games and all Broward activity shall cease. It also provides that the Tribe has 90 days to cease operation of banked card games. The banked card games authorization expired on July 31, 2015, and the Tribe has indicated that they will continue to operate banked card games during the entire 90-day grace period. They have also stated that they will continue to make revenue share payments to the State. Because of this, the Conference included revenue sharing received during the grace period for banked card games and all Broward activity for the first time. The impact of this change in assumptions is a substantial increase in revenue share payments for Fiscal Year 2015-16 --- \$36.1 million of the \$44.7 million increase is due to the additional 90-days of revenue sharing, and the remaining \$8.6 million is due to higher growth rates and a larger estimated true-up payment.

The following table compares the August 2015 and February 2015 forecasts, showing increases in projected revenues each year.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Feb 2015	Aug 2015	Difference	Feb 2015	Aug 2015	Difference	Feb 2015	Aug 2015	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	167.1	211.8	44.7	7.7	7.7	0.0	159.4	204.1	44.7
2016-17	116.7	125.2	8.5	4.7	6.2	1.4	111.9	119.0	7.1
2017-18	117.7	123.3	5.6	3.5	3.6	0.2	114.2	119.7	5.5
2018-19	119.5	125.3	5.8	3.5	3.7	0.2	116.0	121.6	5.6
2019-20	121.3	127.2	5.9	3.6	3.8	0.2	117.8	123.5	5.7

Distributions may not sum to the totals due to rounding.

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	Feb 2015	Aug 2015	Difference	Feb 2015	Aug 2015	Difference	Feb 2015	Aug 2015	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	167.1	211.8	44.7	7.7	7.7	0.0	159.4	204.1	44.7
2016-17	116.7	125.2	8.5	4.7	6.2	1.4	111.9	119.0	7.1
2017-18	117.7	123.3	5.6	3.5	3.6	0.2	114.2	119.7	5.5
2018-19	119.5	125.3	5.8	3.5	3.7	0.2	116.0	121.6	5.6
2019-20	121.3	127.2	5.9	3.6	3.8	0.2	117.8	123.5	5.7

Distributions may not sum to the totals due to rounding.

	2010-11			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-10	0.00		0.00	
Aug-10	12.50		12.50	
Sep-10	12.50		12.50	
Oct-10	12.50		12.50	
Nov-10	12.50		12.50	
Dec-10	15.42		15.42	
Jan-11	12.50		12.50	
Feb-11	12.50		12.50	
Mar-11	12.50	0.8	12.50	0.8
Apr-11	12.50		12.50	
May-11	12.50		12.50	
Jun-11	12.50		12.50	
2010-11	140.42	0.8	140.42	0.8
Net GR	139.7		139.7	

December 2010 includes a \$2.917m payment due from pre-compact activity

	2011-12			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-11	12.50		12.50	
Aug-11	12.50		12.50	
Sep-11	12.50		12.50	
Oct-11	12.50		12.50	
Nov-11	12.50		12.50	
Dec-11	12.50		12.50	
Jan-12	12.50		12.50	
Feb-12	12.50		12.50	
Mar-12	12.50	3.8	12.50	3.8
Apr-12	12.50		12.50	
May-12	12.50		12.50	
Jun-12	12.50		12.50	
2011-12	150.00	3.8	150.00	3.8
Net GR	146.2		146.2	

	2012-13			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-12	19.42		12.50	
Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR	221.6		221.6	

	2013-14					
	Feb 15			Aug 15		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-13	19.50			19.50		
Aug-13	19.42			19.42		
Sep-13	19.42		4.3	19.42		4.3
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
Total Receipts	237.3			237.3		
Net GR	230.3		230.3			

	2014-15					
	Feb 15			Aug 15		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-14	19.42			19.42		
Aug-14	19.50		21.7	19.50		21.7
Sep-14	19.50			19.50		
Oct-14	19.50			19.50		
Nov-14	19.50			19.50		
Dec-14	19.50	7.12		19.50	7.1	
Jan-15	19.50			19.50		
Feb-15	19.50			19.50		
Mar-15	19.50			19.50		
Apr-15	19.50			19.50		
May-15	19.50			19.50		
Jun-15	19.50			19.50		
2014-15	233.92	7.1	21.7	233.92	7.1	21.7
Total Receipts	258.61			258.61		
Net GR	248.5		248.5			

	2015-16					
	Feb 15			Aug 15		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-15	19.50			19.50		
Aug-15	10.54			14.17		
Sep-15	10.54		31.7	14.17		36.4
Oct-15	10.54			14.17		
Nov-15	10.54			14.17		
Dec-15	10.54			14.17		
Jan-16	10.54			14.17		
Feb-16	10.54			14.17		
Mar-16	10.54	7.7		14.17	7.7	
Apr-16	10.54			14.17		
May-16	10.54			14.17		
Jun-16	10.54			14.17		
2015-16	135.40	7.7	31.7	175.34	7.7	36.4
Total Receipts	167.10			211.77		
Net GR	159.4		204.1			

	2016-17			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-16	10.54		14.17	
Aug-16	9.65		10.09	
Sep-16	9.65		10.09	
Oct-16	9.65		10.09	
Nov-16	9.65		10.09	
Dec-16	9.65		10.09	
Jan-17	9.65		10.09	
Feb-17	9.65		10.09	
Mar-17	9.65	4.7	10.09	6.2
Apr-17	9.65		10.09	
May-17	9.65		10.09	
Jun-17	9.65		10.09	
2016-17	116.68	4.7	125.16	6.2
Total Receipts	116.68		125.16	
Net GR	111.9		119.0	

	2017-18			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-17	9.82		10.09	
Aug-17	9.82		10.29	
Sep-17	9.82		10.29	
Oct-17	9.82		10.29	
Nov-17	9.82		10.29	
Dec-17	9.82		10.29	
Jan-18	9.82		10.29	
Feb-18	9.82		10.29	
Mar-18	9.82	3.5	10.29	3.6
Apr-18	9.82		10.29	
May-18	9.82		10.29	
Jun-18	9.82		10.29	
2017-18	117.65	3.5	123.30	3.6
Total Receipts	117.65		123.30	
Net GR	114.2		119.7	

	2018-19			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-18	9.82		10.29	
Aug-18	9.97		10.45	
Sep-18	9.97		10.45	
Oct-18	9.97		10.45	
Nov-18	9.97		10.45	
Dec-18	9.97		10.45	
Jan-19	9.97		10.45	
Feb-19	9.97		10.45	
Mar-19	9.97	3.5	10.45	3.7
Apr-19	9.97		10.45	
May-19	9.97		10.45	
Jun-19	9.97		10.45	
2018-19	119.50	3.5	125.27	3.7
Total Receipts	119.50		125.27	
Net GR	116.0		121.6	

	2019-20			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-19	9.97		10.45	
Aug-19	10.13		10.62	
Sep-19	10.13		10.62	
Oct-19	10.13		10.62	
Nov-19	10.13		10.62	
Dec-19	10.13		10.62	
Jan-20	10.13		10.62	
Feb-20	10.13		10.62	
Mar-20	10.13	3.6	10.62	3.8
Apr-20	10.13		10.62	
May-20	10.13		10.62	
Jun-20	10.13		10.62	
2019-20	121.35	3.6	127.22	3.8
Total Receipts	121.35		127.22	
Net GR	117.8		123.5	

	2020-21			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-20	10.13		10.62	
Aug-20	10.28		10.78	
Sep-20	10.28		10.78	
Oct-20	10.28		10.78	
Nov-20	10.28		10.78	
Dec-20	10.28		10.78	
Jan-21	10.28		10.78	
Feb-21	10.28		10.78	
Mar-21	10.28	3.6	10.78	3.8
Apr-21	10.28		10.78	
May-21	10.28		10.78	
Jun-21	10.28		10.78	
2020-21	123.23	3.6	129.21	3.8
Total Receipts	123.23		129.21	
Net GR	119.6		125.4	

	2021-22			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-21	10.28		10.78	
Aug-21	10.44		10.95	
Sep-21	10.44		10.95	
Oct-21	10.44		10.95	
Nov-21	10.44		10.95	
Dec-21	10.44		10.95	
Jan-22	10.44		10.95	
Feb-22	10.44		10.95	
Mar-22	10.44	3.7	10.95	3.9
Apr-22	10.44		10.95	
May-22	10.44		10.95	
Jun-22	10.44		10.95	
2021-22	125.14	3.7	131.22	3.9
Total Receipts	125.14		131.22	
Net GR	121.4		127.3	

	2022-23			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-22	10.44		10.95	
Aug-22	10.60		11.12	
Sep-22	10.60		11.12	
Oct-22	10.60		11.12	
Nov-22	10.60		11.12	
Dec-22	10.60		11.12	
Jan-23	10.60		11.12	
Feb-23	10.60		11.12	
Mar-23	10.60	3.8	11.12	3.9
Apr-23	10.60		11.12	
May-23	10.60		11.12	
Jun-23	10.60		11.12	
2022-23	127.08	3.8	133.27	3.9
Total Receipts	127.08		133.27	
Net GR	123.3		129.3	

	2023-24			
	Feb 15		Aug 15	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-22	10.60		11.12	
Aug-22	10.77		11.29	
Sep-22	10.77		11.29	
Oct-22	10.77		11.29	
Nov-22	10.77		11.29	
Dec-22	10.77		11.29	
Jan-23	10.77		11.29	
Feb-23	10.77		11.29	
Mar-23	10.77	3.9	11.29	4.1
Apr-23	10.77		11.29	
May-23	10.77		11.29	
Jun-23	10.77		11.29	
2022-23	129.05	3.9	135.35	4.1
Total Receipts	129.05		135.35	
Net GR	125.2		131.3	

NOTE: True-up payments are based on prior year's activity.

Indian Gaming Revenues									
Fiscal Year	Net Win	% change	Loss From Broward 48.52%	Loss from other table games 8.72%	Remaining Net Win	Net Revenues	Revenues Collected	Minimum Payment	True-up Payment
2010-11									
2011-12									
2012-13	1,977.6				1,977.6	237.3	226.1	233.0	4.3
2013-14	2,098.0	6.09%			2,098.0	254.7	237.3	233.0	21.7
2014-15	2,202.9	5.00%			2,202.9	270.4	255.6	234.0	36.4
2015-16	2,291.0	4.00%	(741.1)	(133.2)	1,416.7	170.0	211.8		
2016-17	2,359.7	3.00%	(1,144.9)	(205.8)	1,009.0	121.1	125.2		
2017-18	2,406.9	2.00%	(1,167.8)	(209.9)	1,029.2	123.5	123.3		
2018-19	2,444.4	1.56%	(1,186.0)	(213.2)	1,045.2	125.4	125.3		
2019-20	2,482.6	1.56%	(1,204.5)	(216.5)	1,061.5	127.4	127.2		
2020-21	2,521.3	1.56%	(1,223.3)	(219.9)	1,078.1	129.4	129.2		
2021-22	2,560.6	1.56%	(1,242.4)	(223.3)	1,094.9	131.4	131.2		
2022-23	2,600.6	1.56%	(1,261.8)	(226.8)	1,112.0	133.4	133.3		
2023-24	2,641.2	1.56%	(1,281.5)	(230.3)	1,129.4	135.5	135.3		

**NOTE:** Revenues collected are lagged by one month

Assumptions: Beginning in November of 2015-16, table games are no longer active

Lose all of Broward County Revenues (48.52% of net win, source: financial reports for the quarter ending March 31, 2015)

Lose table game revenues for non-Broward facilities (8.72% of net win, source: financial reports for the quarter ending March 31, 2015)

True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

#### Revenue Sharing Percentages

12% of net win up to \$2 billion

15% of net win between \$2 billion and \$3 billion

17.5% of net win between \$3 billion and \$3.5 billion

20% of net win between \$3.5 billion and \$4 billion

22.5% of net win between \$4 billion and \$4.5 billion

25% of net win over \$4.5 billion