

Revenue Estimating Conference Lottery Sales Executive Summary

November 6, 2014

The Revenue Estimating Conference reviewed Lottery revenues on November 6, 2014. The total ticket sales forecast was decreased by about \$5.2 million in Fiscal Year 2014-15, but still results in 2.2% growth over Fiscal Year 2013-14. Total ticket sales estimates were increased by just over \$4 to nearly \$7 million each fiscal year thereafter. Total transfers to the Educational Enhancement Trust Fund (EETF) decreased \$5.1 million in Fiscal Year 2014-15 and by about \$22 million each fiscal year thereafter. EETF transfers decrease while ticket sales increase because scratch-off tickets continue to make up a larger portion of total sales, and the prize payout percentage is higher for scratch-off than terminal games.

Scratch-off ticket sales have seen very strong and consistent growth recently, with growth rates of 15.3%, 18.0%, and 12.8% in Fiscal Years 2011-12, 2012-13, and 2013-14, respectively. Scratch-off sales were \$44 million (or 4.0%) over estimate for the period July through October 2014. Because of this positive performance in the fiscal year to date, the Conference increased scratch-off sales by \$104.2 million in Fiscal Year 2014-15, which corresponds to an increase in the growth rate from 4.0% to 7.0%. Growth rates for subsequent fiscal years remain consistent with the July 2014 forecast, at 3.0% to 1.4% through Fiscal Year 2019-20. The growth in scratch-off ticket sales is largely the result of introducing new games and full service vending machines at many retail locations throughout the state.

The projections for Powerball were decreased substantially from the prior forecast. The new estimates are approximately \$115 to \$123 million lower than the July estimates in each fiscal year. It appears that Powerball has been adversely affected by the increased competition from Mega Millions, as Mega Millions generates much larger jackpots now relative to when it was introduced in May 2013. In addition, there seems to be an emerging trend that ticket purchasers are less responsive to jackpot size. This results in relatively stable sales from week to week, as very large jackpot amounts are needed to generate substantial excess ticket sales. The forecast for Mega Millions remains unchanged from the July forecast, as revenues have been very close to estimate fiscal year to date.

Florida launched the new Monopoly Millionaire game on October 19, 2014, along with 23 other states. Monopoly Millionaire is a multi-state game like Powerball and Mega Millions, but has several features that make it distinct from these large jackpot games. Most notably, there are three different ways that you can win. The Top Prize is a jackpot of between \$15 and \$25 million, which is awarded for matching all 5 numbers and 1 property number in each weekly drawing. If someone wins the Top Prize, then a minimum of 10 Monopoly Millionaires Club prizes of \$1 million each are awarded. If a player does not win either of the cash prizes, they can enter a drawing to win a trip to Las Vegas to be a contestant on a TV game show. At the time of the conference, there were three weeks of data available, which indicated an average weekly ticket sales level of \$500,000. The conference adopted a forecast for Monopoly that keeps weekly sales at about \$500,000 each fiscal year. Although the new monopoly game may slightly affect sales of other types of lottery tickets, the Conference did not directly build in a cannibalization impact since the level of ticket sales are relatively low at this time.

Mega Money was renamed Lucky Money in July 2014, and along with the name change received advertising support and an EZ Match game enhancement. These changes have had a positive effect on ticket sales, and the Conference increased the growth rate from 11.5% to 34% for Fiscal Year 2014-15, which equates to an additional \$18 million in ticket sales for this game. The substantial sales increase

is expected to be a one-time occurrence resulting from the game changes, and growth rates in subsequent fiscal years remain very modest at less than half a percent per year.

The forecast for Lotto ticket sales was decreased by about \$22 million for Fiscal Year 2014-15 to reflect the recent activity level. Lotto ticket sales have been trending downward for many years, and the new forecast expects continued declines through Fiscal Year 2019-20. Fantasy Five and Play 4 ticket sales were revised downward slightly, and the Cash 3 estimate was increased by approximately \$3 to \$4 million each fiscal year, based on performance fiscal year to date and relatively stable historical trends.

The projections for non-ticket income were decreased by just under \$1 million in Fiscal Year 2014-15 and by slightly less each year thereafter. The forecast for unclaimed prizes available for transfer to EETF was increased slightly by about \$300,000 each fiscal year from the previous forecast due to the slightly higher level of projected ticket sales.

The details of the forecast and changes are shown in the following table.

Summary of All Games				
		July 2014	Nov 2014	Difference
Scratch-off	2014-15	3552.1	3656.3	104.2
	2015-16	3658.7	3766.0	107.3
	2016-17	3731.9	3841.3	109.4
	2017-18	3784.1	3895.1	111.0
	2018-19	3837.1	3949.6	112.5
	2019-20	3890.8	4004.9	114.1
Lotto	2014-15	342.1	320.0	-22.1
	2015-16	337.0	315.2	-21.8
	2016-17	333.6	312.0	-21.6
	2017-18	330.3	308.9	-21.4
	2018-19	327.8	306.8	-21.1
	2019-20	325.4	304.6	-20.7
Powerball	2014-15	462.7	347.7	-115.0
	2015-16	469.2	352.6	-116.6
	2016-17	475.8	357.7	-118.1
	2017-18	482.4	362.7	-119.7
	2018-19	489.2	367.7	-121.5
	2019-20	495.4	372.6	-122.8
Mega Millions	2014-15	146.2	146.2	0.0
	2015-16	148.3	148.3	0.0
	2016-17	150.4	150.4	0.0
	2017-18	152.5	152.5	0.0
	2018-19	154.6	154.6	0.0
	2019-20	156.7	156.7	0.0
Monopoly Millionaire	2014-15		18.0	
	2015-16		25.7	
	2016-17		26.0	
	2017-18		26.4	
	2018-19		26.8	
	2019-20		27.1	
Lucky Money	2014-15	88.6	106.5	17.9
	2015-16	89.2	106.8	17.7
	2016-17	89.7	107.1	17.4
	2017-18	90.1	107.3	17.2
	2018-19	90.6	107.6	17.1
	2019-20	91.0	107.9	16.9
Fantasy 5	2014-15	291.7	285.2	-6.5
	2015-16	293.8	287.5	-6.4
	2016-17	295.4	288.9	-6.5
	2017-18	296.8	290.4	-6.4
	2018-19	298.0	291.5	-6.5
	2019-20	299.0	292.4	-6.6
Cash 3	2014-15	344.2	347.2	3.0
	2015-16	349.1	352.1	3.0
	2016-17	354.0	357.1	3.1
	2017-18	359.0	362.2	3.2
	2018-19	363.8	367.2	3.4
	2019-20	368.6	372.1	3.5
Play 4	2014-15	264.7	260.1	-4.6
	2015-16	268.4	263.7	-4.7
	2016-17	272.2	267.5	-4.7
	2017-18	276.0	271.3	-4.7
	2018-19	279.8	275.0	-4.8
	2019-20	283.5	278.7	-4.8
TOTAL	2014-15	5492.3	5487.2	-5.2
	2015-16	5613.6	5617.9	4.2
	2016-17	5702.9	5708.1	5.1
	2017-18	5771.2	5776.8	5.5
	2018-19	5840.8	5846.8	6.0
	2019-20	5910.3	5917.1	6.7
EETF Receipts from Ticket Sales	2014-15	1438.1	1433.6	-4.4
	2015-16	1460.5	1438.3	-22.2
	2016-17	1486.2	1464.2	-22.0
	2017-18	1504.1	1482.1	-22.0
	2018-19	1551.8	1529.4	-22.4
	2019-20	1572.8	1550.5	-22.3
Other Income	2014-15	11.0	10.1	-0.9
	2015-16	11.0	10.2	-0.8
	2016-17	11.0	10.3	-0.7
	2017-18	11.0	10.4	-0.6
	2018-19	11.0	10.5	-0.5
	2019-20	11.0	10.6	-0.4
80% unclaimed prizes	2014-15	41.1	41.4	0.2
	2015-16	42.2	42.5	0.3
	2016-17	42.9	43.2	0.3
	2017-18	43.4	43.7	0.3
	2018-19	44.0	44.3	0.3
	2019-20	44.5	44.8	0.3
Distribution to EETF from Lottery Receipts	2014-15	1490.2	1485.1	-5.1
	2015-16	1513.7	1491.0	-22.7
	2016-17	1540.1	1517.7	-22.4
	2017-18	1558.5	1536.2	-22.3
	2018-19	1606.8	1584.2	-22.6
	2019-20	1628.3	1605.9	-22.4

Consensus Estimating Conference on Lottery

November 6, 2014

**LOTTERY ESTIMATING CONFERENCE, November 6, 2014
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	July 2014	Nov 2014	Diff.
2013-14	5368.2	5368.2	0.0
2014-15	5492.3	5487.2	-5.2
2015-16	5613.6	5617.9	4.2
2016-17	5702.9	5708.1	5.1
2017-18	5771.2	5776.8	5.5
2018-19	5840.8	5846.8	6.0
2019-20	5910.3	5917.1	6.7

Other Income

	July 2014	Nov 2014	Diff.
2013-14	9.8	9.8	0.0
2014-15	11.0	10.1	-0.9
2015-16	11.0	10.2	-0.8
2016-17	11.0	10.3	-0.7
2017-18	11.0	10.4	-0.6
2018-19	11.0	10.5	-0.5
2019-20	11.0	10.6	-0.4

Unclaimed Prizes

	July 2014	Nov 2014	Diff.
2013-14	33.5	33.5	0.0
2014-15	41.1	41.4	0.2
2015-16	42.2	42.5	0.3
2016-17	42.9	43.2	0.3
2017-18	43.4	43.7	0.3
2018-19	44.0	44.3	0.3
2019-20	44.5	44.8	0.3

Distribution to EETF from Lottery Receipts*

	July 2014	Nov 2014	Diff.
2013-14	1463.3	1475.0	11.7
2014-15	1490.2	1485.1	-5.1
2015-16	1513.7	1491.0	-22.7
2016-17	1540.1	1517.7	-22.4
2017-18	1558.5	1536.2	-22.3
2018-19	1606.8	1584.2	-22.6
2019-20	1628.3	1605.9	-22.4

* The conference has changed the methodology for estimating Lottery distributions to EETF. The change is described on page 17.

SCRATCH-OFF

Total Sales		
	July 2014	Nov 2014
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3552.1	3656.3
2015-16	3658.7	3766.0
2016-17	3731.9	3841.3
2017-18	3784.1	3895.1
2018-19	3837.1	3949.6
2019-20	3890.8	4004.9

Due to EETF from Ticket Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	658.2	677.5
2015-16	676.9	696.8
2016-17	692.0	712.4
2017-18	703.5	724.2
2018-19	713.9	734.9
2019-20	724.5	745.9

Per Capita Sales		
	July 2014	Nov 2014
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	118.0	118.0
2011-12	135.1	135.1
2012-13	157.8	157.8
2013-14	176.2	176.1
2014-15	180.8	185.9
2015-16	183.7	188.8
2016-17	184.7	189.9
2017-18	184.7	189.9
2018-19	184.8	189.9
2019-20	184.9	190.0

Average Weekly Sales		
	July 2014	Nov 2014
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	68.3	70.3
2015-16	70.4	72.4
2016-17	71.8	73.9
2017-18	72.8	74.9
2018-19	73.8	76.0
2019-20	74.8	77.0

Growth Rates		
	July 2014	Nov 2014
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	4.0%	7.0%
2015-16	3.0%	3.0%
2016-17	2.0%	2.0%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.4%	1.4%

Average Weekly Sales		
	July 2014	Nov 2014
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	68.3	70.3
2015-16	70.4	72.4
2016-17	71.8	73.9
2017-18	72.8	74.9
2018-19	73.8	76.0
2019-20	74.8	77.0

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	July 2014	Nov 2014
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	462.7	347.7
2015-16	469.2	352.6
2016-17	475.8	357.7
2017-18	482.4	362.7
2018-19	489.2	367.7
2019-20	495.4	372.6

Per Capita Sales		
	July 2014	Nov 2014
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.2	24.2
2014-15	23.6	17.7
2015-16	23.6	17.7
2016-17	23.5	17.7
2017-18	23.5	17.7
2018-19	23.6	17.7
2019-20	23.5	17.7

Average Weekly Sales		
	July 2014	Nov 2014
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	8.9	6.7
2015-16	9.0	6.8
2016-17	9.1	6.9
2017-18	9.3	7.0
2018-19	9.4	7.1
2019-20	9.5	7.2

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-1.4%	-25.9%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.3%

*Annualized figures

Mega Millions

Ticket Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	146.2	146.2
2015-16	148.3	148.3
2016-17	150.4	150.4
2017-18	152.5	152.5
2018-19	154.6	154.6
2019-20	156.7	156.7

Per Capita Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.4	7.4
2015-16	7.4	7.4
2016-17	7.4	7.4
2017-18	7.4	7.4
2018-19	7.4	7.4
2019-20	7.4	7.4

Average Weekly Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.9	2.9
2017-18	2.9	2.9
2018-19	3.0	3.0
2019-20	3.0	3.0

Growth Rates		
2013-14	n/a	
2014-15	-12.8%	-12.8%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.4%

Monopoly Millionaire Club

Ticket Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		18.0
2015-16		25.7
2016-17		26.0
2017-18		26.4
2018-19		26.8
2019-20		27.1

Per Capita Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		0.9
2015-16		1.3
2016-17		1.3
2017-18		1.3
2018-19		1.3
2019-20		1.3

Average Weekly Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		0.3
2015-16		0.5
2016-17		0.5
2017-18		0.5
2018-19		0.5
2019-20		0.5

Growth Rates		
2014-15		n/a
2015-16		42.8%
2016-17		1.2%
2017-18		1.5%
2018-19		1.5%
2019-20		1.1%

LOTTO WITH XTRA

Ticket Sales		
	July 2014	Nov 2014
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	342.1	320.0
2015-16	337.0	315.2
2016-17	333.6	312.0
2017-18	330.3	308.9
2018-19	327.8	306.8
2019-20	325.4	304.6

Per Capita Sales		
	July 2014	Nov 2014
1996-97	48.7	48.7
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.4	18.4
2013-14	18.0	18.0
2014-15	17.4	16.3
2015-16	16.9	15.8
2016-17	16.5	15.4
2017-18	16.1	15.1
2018-19	15.8	14.7
2019-20	15.5	14.5

Average Weekly Sales		
	July 2014	Nov 2014
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	6.6	6.2
2015-16	6.5	6.1
2016-17	6.4	6.0
2017-18	6.4	5.9
2018-19	6.3	5.9
2019-20	6.3	5.9

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-2.0%	-8.3%
2015-16	-1.5%	-1.5%
2016-17	-1.0%	-1.0%
2017-18	-1.0%	-1.0%
2018-19	-0.7%	-0.7%
2019-20	-0.7%	-0.7%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	July 2014	Nov 2014
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	88.6	106.5
2015-16	89.2	106.8
2016-17	89.7	107.1
2017-18	90.1	107.3
2018-19	90.6	107.6
2019-20	91.0	107.9

Per Capita Sales		
	July 2014	Nov 2014
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	4.5	5.4
2015-16	4.5	5.4
2016-17	4.4	5.3
2017-18	4.4	5.2
2018-19	4.4	5.2
2019-20	4.3	5.1

Average Weekly Sales		
	July 2014	Nov 2014
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	1.7	2.0
2015-16	1.7	2.1
2016-17	1.7	2.1
2017-18	1.7	2.1
2018-19	1.7	2.1
2019-20	1.8	2.1

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	11.5%	34.0%
2015-16	0.6%	0.3%
2016-17	0.6%	0.2%
2017-18	0.5%	0.2%
2018-19	0.5%	0.2%
2019-20	0.5%	0.3%

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

FANTASY 5 (Including EZ Match)

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	July 2014	Nov 2014		July 2014	Nov 2014		July 2014	Nov 2014
1996-97	272.3	272.3	1996-97	18.4	18.4	1996-97	5.2	5.2
1997-98	245.7	245.7	1997-98	16.3	16.3	1997-98	4.7	4.7
1998-99	241.8	241.8	1998-99	15.7	15.7	1998-99	4.6	4.6
1999-00	216.3	216.3	1999-00	13.7	13.7	1999-00	4.2	4.2
2000-01	191.6	191.6	2000-01	11.8	11.8	2000-01	3.7	3.7
2001-02	292.9	292.9	2001-02	17.7	17.7	2001-02	5.6	5.6
2002-03	260.0	260.0	2002-03	15.4	15.4	2002-03	5.0	5.0
2003-04	259.7	259.7	2003-04	15.1	15.1	2003-04	5.0	5.0
2004-05	252.5	252.5	2004-05	14.3	14.3	2004-05	4.9	4.9
2005-06	306.7	306.7	2005-06	17.0	17.0	2005-06	5.9	5.9
2006-07	326.2	326.2	2006-07	17.8	17.8	2006-07	6.3	6.3
2007-08	309.4	309.4	2007-08	16.7	16.7	2007-08	6.0	6.0
2008-09	287.3	287.3	2008-09	15.4	15.4	2008-09	5.5	5.5
2009-10	282.0	282.0	2009-10	15.0	15.0	2009-10	5.4	5.4
2010-11	282.8	282.8	2010-11	15.0	15.0	2010-11	5.4	5.4
2011-12	290.7	290.7	2011-12	15.3	15.3	2011-12	5.6	5.6
2012-13	281.5	281.5	2012-13	14.7	14.7	2012-13	5.4	5.4
2013-14	288.2	288.2	2013-14	14.9	14.9	2013-14	5.5	5.5
2014-15	291.7	285.2	2014-15	14.8	14.5	2014-15	5.6	5.5
2015-16	293.8	287.5	2015-16	14.7	14.4	2015-16	5.7	5.5
2016-17	295.4	288.9	2016-17	14.6	14.3	2016-17	5.7	5.6
2017-18	296.8	290.4	2017-18	14.5	14.2	2017-18	5.7	5.6
2018-19	298.0	291.5	2018-19	14.3	14.0	2018-19	5.7	5.6
2019-20	299.0	292.4	2019-20	14.2	13.9	2019-20	5.8	5.6

Growth Rates		
	July 2014	Nov 2014
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	1.2%	-1.1%
2015-16	0.8%	0.8%
2016-17	0.5%	0.5%
2017-18	0.5%	0.5%
2018-19	0.4%	0.4%
2019-20	0.3%	0.3%

CASH 3

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	July 2014	Nov 2014		July 2014	Nov 2014		July 2014	Nov 2014
1996-97	309.4	309.4	1996-97	20.9	20.9	1996-97	6.0	6.0
1997-98	313.9	313.9	1997-98	20.8	20.8	1997-98	6.0	6.0
1998-99	339.3	339.3	1998-99	22.0	22.0	1998-99	6.5	6.5
1999-00	319.0	319.0	1999-00	20.1	20.1	1999-00	6.1	6.1
2000-01	326.5	326.5	2000-01	20.2	20.2	2000-01	6.3	6.3
2001-02	329.8	329.8	2001-02	20.0	20.0	2001-02	6.3	6.3
2002-03	330.0	330.0	2002-03	19.6	19.6	2002-03	6.3	6.3
2003-04	349.2	349.2	2003-04	20.3	20.3	2003-04	6.7	6.7
2004-05	345.6	345.6	2004-05	19.6	19.6	2004-05	6.6	6.6
2005-06	343.2	343.2	2005-06	19.0	19.0	2005-06	6.6	6.6
2006-07	348.7	348.7	2006-07	19.0	19.0	2006-07	6.7	6.7
2007-08	336.1	336.1	2007-08	18.1	18.1	2007-08	6.5	6.5
2008-09	320.2	320.2	2008-09	17.2	17.2	2008-09	6.2	6.2
2009-10	304.0	304.0	2009-10	16.2	16.2	2009-10	5.8	5.8
2010-11	313.3	313.3	2010-11	16.6	16.6	2010-11	6.0	6.0
2011-12	314.7	314.7	2011-12	16.6	16.6	2011-12	6.1	6.1
2012-13	324.5	324.5	2012-13	16.9	16.9	2012-13	6.2	6.2
2013-14	339.6	339.6	2013-14	17.5	17.5	2013-14	6.5	6.5
2014-15	344.2	347.2	2014-15	17.5	17.7	2014-15	6.6	6.7
2015-16	349.1	352.1	2015-16	17.5	17.7	2015-16	6.7	6.8
2016-17	354.0	357.1	2016-17	17.5	17.7	2016-17	6.8	6.9
2017-18	359.0	362.2	2017-18	17.5	17.7	2017-18	6.9	7.0
2018-19	363.8	367.2	2018-19	17.5	17.7	2018-19	7.0	7.1
2019-20	368.6	372.1	2019-20	17.5	17.7	2019-20	7.1	7.2

Growth Rates		
2008-09	-4.7%	-4.7%
2009-10	-5.0%	-5.0%
2010-11	3.0%	3.0%
2011-12	0.5%	0.5%
2012-13	3.1%	3.1%
2013-14	4.7%	4.7%
2014-15	1.3%	2.2%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.3%	1.4%
2019-20	1.3%	1.3%

PLAY 4

Ticket Sales		
	July 2014	Nov 2014
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	235.0	235.0
2010-11	235.7	235.7
2011-12	244.7	244.7
2012-13	244.1	244.1
2013-14	257.8	257.8
2014-15	264.7	260.1
2015-16	268.4	263.7
2016-17	272.2	267.5
2017-18	276.0	271.3
2018-19	279.8	275.0
2019-20	283.5	278.7

Per Capita Sales		
	July 2014	Nov 2014
1996-97	10.2	10.2
1997-98	10.6	10.6
1998-99	11.0	11.0
1999-00	10.0	10.0
2000-01	10.1	10.1
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.2	11.2
2004-05	11.7	11.7
2005-06	12.0	12.0
2006-07	12.3	12.3
2007-08	12.3	12.3
2008-09	12.8	12.8
2009-10	12.5	12.5
2010-11	12.5	12.5
2011-12	12.9	12.9
2012-13	12.7	12.7
2013-14	13.3	13.3
2014-15	13.5	13.2
2015-16	13.5	13.2
2016-17	13.5	13.2
2017-18	13.5	13.2
2018-19	13.5	13.2
2019-20	13.5	13.2

Average Weekly Sales		
	July 2014	Nov 2014
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.5	4.5
2010-11	4.5	4.5
2011-12	4.7	4.7
2012-13	4.7	4.7
2013-14	5.0	5.0
2014-15	5.1	5.0
2015-16	5.2	5.1
2016-17	5.2	5.1
2017-18	5.3	5.2
2018-19	5.4	5.3
2019-20	5.5	5.4

Growth Rates		
2008-09	4.8%	4.8%
2009-10	-1.6%	-1.6%
2010-11	0.3%	0.3%
2011-12	3.8%	3.8%
2012-13	-0.2%	-0.2%
2013-14	5.6%	5.6%
2014-15	2.7%	0.9%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.4%

Raffle

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2006-07	72.5	4.0	1.4
2007-08	30.8	1.7	0.6
2008-09	41.3	2.2	0.8
2009-10	29.3	1.6	0.6
2010-11	12.6	0.7	0.2
2011-12	0.0	0.0	0.0
2012-13	12.9	0.7	0.2

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

TERMINAL GAME SALES

Ticket Sales		
	July 2014	Nov 2014
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1940.2	1830.9
2015-16	1955.0	1851.9
2016-17	1971.1	1866.8
2017-18	1987.1	1881.7
2018-19	2003.8	1897.2
2019-20	2019.5	1912.2

Due to EETF from Ticket Sales		
	July 2014	Nov 2014
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	784.4	739.6
2015-16	792.0	749.9
2016-17	799.2	756.7
2017-18	806.0	763.2
2018-19	813.3	770.2
2019-20	0.0	777.0

Per Capita Sales		
	July 2014	Nov 2014
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.3	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.5	94.5
2011-12	99.1	99.1
2012-13	103.4	103.4
2013-14	100.6	100.5
2014-15	98.8	93.1
2015-16	98.1	92.9
2016-17	97.6	92.3
2017-18	97.0	91.7
2018-19	96.5	91.2
2019-20	96.0	90.7

Average Weekly Sales		
	July 2014	Nov 2014
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	37.3	35.2
2015-16	37.6	35.6
2016-17	37.9	35.9
2017-18	38.2	36.2
2018-19	38.5	36.5
2019-20	38.8	36.8

Growth Rates		
	July 2014	Nov 2014
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-0.6%	-6.2%
2015-16	0.8%	1.1%
2016-17	0.8%	0.8%
2017-18	0.8%	0.8%
2018-19	0.8%	0.8%
2019-20	0.8%	0.8%

Average Weekly Sales		
	July 2014	Nov 2014
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	37.3	35.2
2015-16	37.6	35.6
2016-17	37.9	35.9
2017-18	38.2	36.2
2018-19	38.5	36.5
2019-20	38.8	36.8

TOTAL TICKET SALES

Ticket Sales		
	July 2014	Nov 2014
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5492.3	5487.2
2015-16	5613.6	5617.9
2016-17	5702.9	5708.1
2017-18	5771.2	5776.8
2018-19	5840.8	5846.8
2019-20	5910.3	5917.1

Per Capita Sales		
	July 2014	Nov 2014
1996-97	139.7	139.7
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.5	212.5
2011-12	234.1	234.1
2012-13	261.3	261.3
2013-14	276.8	276.6
2014-15	279.6	279.0
2015-16	281.8	281.7
2016-17	282.3	282.1
2017-18	281.7	281.6
2018-19	281.2	281.1
2019-20	280.8	280.7

Average Weekly Sales		
	July 2014	Nov 2014
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	105.6	105.5
2015-16	108.0	108.0
2016-17	109.7	109.8
2017-18	111.0	111.1
2018-19	112.3	112.4
2019-20	113.7	113.8

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	2.3%	2.2%
2015-16	2.2%	2.4%
2016-17	1.6%	1.6%
2017-18	1.2%	1.2%
2018-19	1.2%	1.2%
2019-20	1.2%	1.2%

Scratch-off Ticket Sales		
	July 2014	Nov 2014
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3552.1	3656.3
2015-16	3658.7	3766.0
2016-17	3731.9	3841.3
2017-18	3784.1	3895.1
2018-19	3837.1	3949.6
2019-20	3890.8	4004.9

Terminal Games Ticket Sales		
	July 2014	Nov 2014
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1940.2	1830.9
2015-16	1955.0	1851.9
2016-17	1971.1	1866.8
2017-18	1987.1	1881.7
2018-19	2003.8	1897.2
2019-20	2019.5	1912.2

Total Ticket Sales		
	July 2014	Nov 2014
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5492.3	5487.2
2015-16	5613.6	5617.9
2016-17	5702.9	5708.1
2017-18	5771.2	5776.8
2018-19	5840.8	5846.8
2019-20	5910.3	5917.1

Scratch-off - percent of total		
	July 2014	Nov 2014
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	64.7%	66.6%
2015-16	65.2%	67.0%
2016-17	65.4%	67.3%
2017-18	65.6%	67.4%
2018-19	65.7%	67.6%
2019-20	65.8%	67.7%

Terminal Games - percent of total		
	July 2014	Nov 2014
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	35.3%	33.4%
2015-16	34.8%	33.0%
2016-17	34.6%	32.7%
2017-18	34.4%	32.6%
2018-19	34.3%	32.4%
2019-20	34.2%	32.3%

Other Income
(Security Lending, Interest Earnings,
On-Line Communication Fees, Retailer Fees,
Prize Money Held in Reserve)

	July 2014	Nov 2014
1996-97	15.2	15.2
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.0	10.1
2015-16	11.0	10.2
2016-17	11.0	10.3
2017-18	11.0	10.4
2018-19	11.0	10.5
2019-20	11.0	10.6

80% Unclaimed Prizes for Transfer		
	July 2014	Nov 2014
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	41.1	41.4
2015-16	42.2	42.5
2016-17	42.9	43.2
2017-18	43.4	43.7
2018-19	44.0	44.3
2019-20	44.5	44.8

Factors Affecting EETF Transfers

	2014-15		2015-16		2016-17		2017-18		2018-19		2019-20	
	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014
Prize Percentage Scratch-off	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%
Prize Percentage Terminal Games	50.88%	50.91%	50.87%	50.89%	50.87%	50.88%	50.87%	50.87%	50.87%	50.86%	50.87%	50.85%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$79.10	\$79.10	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90
Vendor Rate Scratch-off	1.43%	1.43%	1.51%	1.51%	1.49%	1.49%	1.46%	1.46%	1.46%	1.46%	1.46%	1.46%
Vendor Rate Terminal Games	1.65%	1.65%	1.63%	1.63%	1.62%	1.62%	1.62%	1.62%	1.61%	1.61%	1.60%	1.60%
Unclaimed Prize Rate	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2013-14		2014-15		2015-16		2016-17		2017-18		2018-19		2019-20	
	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014	July 2014	Nov 2014
% Week 51 scratch-off *	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%		1.9422%
% Week 51 terminal games *	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%		1.7537%
% Week 52 scratch-off *	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%		1.9349%
% Week 52 terminal games *	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%		1.7453%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%
% of Week 52 to subsequent year **	12.51%	12.51%	26.28%	28.06%	56.21%	56.79%	71.33%	72.47%	89.99%	89.67%	100.00%	100.00%		28.06%
% of scratch-off rec'd subsequent year	2.1752%	2.1844%	2.4512%	2.4851%	3.0518%	3.0409%	3.3550%	3.3444%	3.7295%	3.6772%	2.0061%	1.9349%		2.4851%
% of terminal games rec'd subsequent year	2.0073%	1.9721%	2.2400%	2.2433%	2.7464%	2.7448%	3.0021%	3.0185%	3.3179%	3.3187%	1.6916%	1.7453%		2.2433%
EETF Transfer rate scratch-off	18.74%	18.72%	18.54%	18.53%	18.60%	18.50%	18.64%	18.55%	18.69%	18.59%	18.70%	18.61%		0.00%
EETF Transfer rate terminal games	40.53%	40.21%	40.50%	40.40%	40.54%	40.49%	40.56%	40.54%	40.60%	40.56%	40.61%	40.60%		0.00%

* based on weekly sales figures for 2013-14

** based on daily sales figures for 2013-14

July 2014 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Scratch-Off Sales	3417.1	3552.1	3658.7	3731.9	3784.1	3837.1	3890.8
Terminal Game Sales	1951.1	1940.2	1955.0	1971.1	1987.1	2003.8	2019.5
EETF transfer due from current year ticket sales and other income	1467.3	1494.8	1522.1	1545.1	1563.9	1582.2	1600.2
less collection lag loss	-29.4	-34.0	-42.3	-47.3	-52.6	-28.0	0.0
plus collection lag gain from prior year	25.4	29.4	34.0	42.3	47.3	52.6	28.0
Distribution to EETF from Lottery Receipts	1463.3	1490.2	1513.7	1540.1	1558.5	1606.8	1628.3

November 2014 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Scratch-Off Sales	3417.1	3656.3	3766.0	3841.3	3895.1	3949.6	4004.9
Terminal Game Sales	1951.1	1830.9	1851.9	1866.8	1881.7	1897.2	1912.2
EETF transfer due from current year ticket sales and other income	1490.0	1468.6	1499.4	1522.6	1541.5	1559.9	1578.3
less collection lag loss	-50.0	-33.4	-41.8	-46.7	-52.0	-27.7	0.0
plus collection lag gain from prior year	35.0	50.0	33.4	41.8	46.7	52.0	27.7
Distribution to EETF from Lottery Receipts	1475.0	1485.1	1491.0	1517.7	1536.2	1584.2	1605.9

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.