

**Revenue Estimating Conference**  
**Lottery Sales Executive Summary**  
**January 16, 2018**

***Post Session Update – 5/30/2018***

The Revenue Estimating Conference updated the Lottery package based on the increase in cost resulting from the 2017 Agreement for Lottery Gaming Systems and Related Commodities & Service executed by the Florida Lottery in accordance with the proviso associated with Line Item 2693 in the 2018-19 General Appropriations Act. In addition, the Revenue Estimating Conference on May 23, 2018, agreed that vending machine upgrades and technology changes associated with the Agreement will lead to increased sales and additional transfers to the EETF; however, the amounts of these additional transfers are indeterminate and may be less than, equal to, or more than the additional costs.

Summary of All Games				
		Jan 2018	Post Session	Difference
Scratch-off	2017-18	4579.8	4579.8	0.0
	2018-19	4751.5	4751.5	0.0
	2019-20	4858.7	4858.7	0.0
	2020-21	4943.8	4943.8	0.0
	2021-22	5030.3	5030.3	0.0
	2022-23	5105.7	5105.7	0.0
Powerball	2017-18	465.0	465.0	0.0
	2018-19	441.5	441.5	0.0
	2019-20	448.3	448.3	0.0
	2020-21	455.0	455.0	0.0
	2021-22	461.6	461.6	0.0
	2022-23	468.0	468.0	0.0
Mega Millions	2017-18	175.0	175.0	0.0
	2018-19	178.2	178.2	0.0
	2019-20	181.0	181.0	0.0
	2020-21	183.7	183.7	0.0
	2021-22	186.4	186.4	0.0
	2022-23	189.0	189.0	0.0
Lotto	2017-18	250.4	250.4	0.0
	2018-19	247.3	247.3	0.0
	2019-20	245.4	245.4	0.0
	2020-21	244.2	244.2	0.0
	2021-22	243.0	243.0	0.0
	2022-23	241.8	241.8	0.0
Lucky Money	2017-18	72.0	72.0	0.0
	2018-19	72.8	72.8	0.0
	2019-20	72.8	72.8	0.0
	2020-21	72.8	72.8	0.0
	2021-22	72.8	72.8	0.0
	2022-23	72.8	72.8	0.0
Fantasy 5	2017-18	263.2	263.2	0.0
	2018-19	265.3	265.3	0.0
	2019-20	266.1	266.1	0.0
	2020-21	266.9	266.9	0.0
	2021-22	267.7	267.7	0.0
	2022-23	268.5	268.5	0.0
Pick Games	2017-18	691.4	691.4	0.0
	2018-19	705.3	705.3	0.0
	2019-20	718.1	718.1	0.0
	2020-21	730.3	730.3	0.0
	2021-22	741.7	741.7	0.0
	2022-23	752.9	752.9	0.0
Cash 4 Life	2017-18	59.8	59.8	0.0
	2018-19	59.8	59.8	0.0
	2019-20	59.8	59.8	0.0
	2020-21	59.8	59.8	0.0
	2021-22	59.8	59.8	0.0
	2022-23	59.8	59.8	0.0
Fast Play	2017-18	10.5	10.5	0.0
	2018-19	10.5	10.5	0.0
	2019-20	10.5	10.5	0.0
	2020-21	10.5	10.5	0.0
	2021-22	10.5	10.5	0.0
	2022-23	10.5	10.5	0.0
TOTAL	2017-18	6567.1	6567.1	0.0
	2018-19	6732.1	6732.1	0.0
	2019-20	6860.7	6860.7	0.0
	2020-21	6966.9	6966.9	0.0
	2021-22	7073.7	7073.7	0.0
	2022-23	7168.9	7168.9	0.0
EETF Receipts from Ticket Sales	2017-18	1638.1	1638.0	0.0
	2018-19	1726.6	1722.1	-4.5
	2019-20	1722.8	1707.6	-15.2
	2020-21	1753.1	1737.1	-16.0
	2021-22	1779.0	1762.2	-16.8
	2022-23	1800.1	1782.8	-17.3
Other Income	2017-18	11.6	11.6	0.0
	2018-19	11.7	11.7	0.0
	2019-20	11.8	11.8	0.0
	2020-21	11.9	11.9	0.0
	2021-22	12.0	12.0	0.0
	2022-23	12.0	12.0	0.0
80% unclaimed prizes	2017-18	54.7	54.7	0.0
	2018-19	55.9	55.9	0.0
	2019-20	57.0	57.0	0.0
	2020-21	57.9	57.9	0.0
	2021-22	58.8	58.8	0.0
	2022-23	59.6	59.6	0.0
Distribution to EETF from Lottery Receipts	2017-18	1704.3	1704.3	0.0
	2018-19	1794.1	1789.7	-4.5
	2019-20	1791.6	1776.4	-15.2
	2020-21	1822.9	1806.9	-16.0
	2021-22	1849.8	1833.0	-16.8
	2022-23	1871.7	1854.4	-17.3

**LOTTERY ESTIMATING CONFERENCE, Post Session Update  
 LOTTERY SALES PROJECTIONS  
 SUMMARY**

**Ticket Sales**

	<b>Jan 2018</b>	<b>Post Session</b>	<b>Diff.</b>
2015-16	6063.2	6063.2	0.0
2016-17	6157.0	6157.0	0.0
2017-18	6567.1	6567.1	0.0
2018-19	6732.1	6732.1	0.0
2019-20	6860.7	6860.7	0.0
2020-21	6966.9	6966.9	0.0
2021-22	7073.7	7073.7	0.0
2022-23	7168.9	7168.9	0.0

**Other Income**

	<b>Jan 2018</b>	<b>Post Session</b>	<b>Diff.</b>
2015-16	12.3	12.3	0.0
2016-17	12.4	12.4	0.0
2017-18	11.6	11.6	0.0
2018-19	11.7	11.7	0.0
2019-20	11.8	11.8	0.0
2020-21	11.9	11.9	0.0
2021-22	12.0	12.0	0.0
2022-23	12.0	12.0	0.0

**Unclaimed Prizes**

	<b>Jan 2018</b>	<b>Post Session</b>	<b>Diff.</b>
2015-16	58.3	58.3	0.0
2016-17	69.3	69.3	0.0
2017-18	54.7	54.7	0.0
2018-19	55.9	55.9	0.0
2019-20	57.0	57.0	0.0
2020-21	57.9	57.9	0.0
2021-22	58.8	58.8	0.0
2022-23	59.6	59.6	0.0

**Distribution to EETF from Lottery Receipts**

	<b>Jan 2018</b>	<b>Post Session</b>	<b>Diff.</b>
2015-16	1582.0	1582.0	0.0
2016-17	1724.7	1724.7	0.0
2017-18	1704.3	1704.3	0.0
2018-19	1794.1	1789.7	-4.5
2019-20	1791.6	1776.4	-15.2
2020-21	1822.9	1806.9	-16.0
2021-22	1849.8	1833.0	-16.8
2022-23	1871.7	1854.4	-17.3

**SCRATCH-OFF**

<b>Total Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	583.4	583.4
<b>1998-99</b>	593.7	593.7
<b>1999-00</b>	568.4	568.4
<b>2000-01</b>	639.2	639.2
<b>2001-02</b>	662.6	662.6
<b>2002-03</b>	1073.9	1073.9
<b>2003-04</b>	1358.1	1358.1
<b>2004-05</b>	1844.6	1844.6
<b>2005-06</b>	2100.1	2100.1
<b>2006-07</b>	2283.6	2283.6
<b>2007-08</b>	2368.8	2368.8
<b>2008-09</b>	2064.1	2064.1
<b>2009-10</b>	2078.1	2078.1
<b>2010-11</b>	2225.7	2225.7
<b>2011-12</b>	2567.0	2567.0
<b>2012-13</b>	3028.5	3028.5
<b>2013-14</b>	3417.1	3417.1
<b>2014-15</b>	3724.1	3724.1
<b>2015-16</b>	3954.7	3954.7
<b>2016-17</b>	4243.6	4243.6
<b>2017-18</b>	4579.8	4579.8
<b>2018-19</b>	4751.5	4751.5
<b>2019-20</b>	4858.7	4858.7
<b>2020-21</b>	4943.8	4943.8
<b>2021-22</b>	5030.3	5030.3
<b>2022-23</b>	5105.7	5105.7

<b>Due to EETF from Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>		
<b>1998-99</b>		
<b>1999-00</b>		
<b>2000-01</b>		
<b>2001-02</b>	251.8	251.8
<b>2002-03</b>	279.3	279.3
<b>2003-04</b>	326.9	326.9
<b>2004-05</b>	387.9	387.9
<b>2005-06</b>	409.0	409.0
<b>2006-07</b>	443.1	443.1
<b>2007-08</b>	470.8	470.8
<b>2008-09</b>	412.0	412.0
<b>2009-10</b>	402.7	402.7
<b>2010-11</b>	414.3	414.3
<b>2011-12</b>	502.3	502.3
<b>2012-13</b>	564.1	564.1
<b>2013-14</b>	639.5	639.5
<b>2014-15</b>	689.1	689.1
<b>2015-16</b>	741.5	741.5
<b>2016-17</b>	786.2	786.2
<b>2017-18</b>	858.0	858.0
<b>2018-19</b>	892.3	892.9
<b>2019-20</b>	913.5	918.1
<b>2020-21</b>	930.4	935.1
<b>2021-22</b>	948.0	952.3
<b>2022-23</b>	963.0	967.4

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	38.6	38.6
<b>1998-99</b>	38.4	38.4
<b>1999-00</b>	35.9	35.9
<b>2000-01</b>	39.5	39.5
<b>2001-02</b>	40.1	40.1
<b>2002-03</b>	63.7	63.7
<b>2003-04</b>	78.8	78.8
<b>2004-05</b>	104.6	104.6
<b>2005-06</b>	116.6	116.6
<b>2006-07</b>	124.5	124.5
<b>2007-08</b>	127.6	127.6
<b>2008-09</b>	110.6	110.6
<b>2009-10</b>	110.8	110.8
<b>2010-11</b>	117.9	117.9
<b>2011-12</b>	134.9	134.9
<b>2012-13</b>	157.6	157.6
<b>2013-14</b>	175.8	175.8
<b>2014-15</b>	188.7	188.7
<b>2015-16</b>	197.1	197.1
<b>2016-17</b>	208.0	208.0
<b>2017-18</b>	220.6	220.6
<b>2018-19</b>	225.0	225.0
<b>2019-20</b>	226.6	226.6
<b>2020-21</b>	227.1	227.1
<b>2021-22</b>	227.8	227.8
<b>2022-23</b>	228.0	228.0

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	11.2	11.2
<b>1998-99</b>	11.4	11.4
<b>1999-00</b>	10.9	10.9
<b>2000-01</b>	12.3	12.3
<b>2001-02</b>	12.7	12.7
<b>2002-03</b>	20.7	20.7
<b>2003-04</b>	26.1	26.1
<b>2004-05</b>	35.5	35.5
<b>2005-06</b>	40.4	40.4
<b>2006-07</b>	43.9	43.9
<b>2007-08</b>	45.6	45.6
<b>2008-09</b>	39.7	39.7
<b>2009-10</b>	40.0	40.0
<b>2010-11</b>	42.8	42.8
<b>2011-12</b>	49.4	49.4
<b>2012-13</b>	58.2	58.2
<b>2013-14</b>	65.7	65.7
<b>2014-15</b>	71.6	71.6
<b>2015-16</b>	76.1	76.1
<b>2016-17</b>	81.6	81.6
<b>2017-18</b>	88.1	88.1
<b>2018-19</b>	91.4	91.4
<b>2019-20</b>	93.4	93.4
<b>2020-21</b>	95.1	95.1
<b>2021-22</b>	96.7	96.7
<b>2022-23</b>	98.2	98.2

<b>Growth Rates</b>		
<b>2008-09</b>	-12.9%	-12.9%
<b>2009-10</b>	0.7%	0.7%
<b>2010-11</b>	7.1%	7.1%
<b>2011-12</b>	15.3%	15.3%
<b>2012-13</b>	18.0%	18.0%
<b>2013-14</b>	12.8%	12.8%
<b>2014-15</b>	9.0%	9.0%
<b>2015-16</b>	6.2%	6.2%
<b>2016-17</b>	7.3%	7.3%
<b>2017-18</b>	7.9%	7.9%
<b>2018-19</b>	3.7%	3.7%
<b>2019-20</b>	2.3%	2.3%
<b>2020-21</b>	1.8%	1.8%
<b>2021-22</b>	1.8%	1.8%
<b>2022-23</b>	1.5%	1.5%

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>2009-10</b>	40.0	40.0
<b>2010-11</b>	42.8	42.8
<b>2011-12</b>	49.4	49.4
<b>2012-13</b>	58.2	58.2
<b>2013-14</b>	65.7	65.7
<b>2014-15</b>	71.6	71.6
<b>2015-16</b>	76.1	76.1
<b>2016-17</b>	81.6	81.6
<b>2017-18</b>	88.1	88.1
<b>2018-19</b>	91.4	91.4
<b>2019-20</b>	93.4	93.4
<b>2020-21</b>	95.1	95.1
<b>2021-22</b>	96.7	96.7
<b>2022-23</b>	98.2	98.2

**POWERBALL (INCLUDING POWER PLAY)**

Ticket Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	465.0	465.0
2018-19	441.5	441.5
2019-20	448.3	448.3
2020-21	455.0	455.0
2021-22	461.6	461.6
2022-23	468.0	468.0

Per Capita Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.4	22.4
2018-19	20.9	20.9
2019-20	20.9	20.9
2020-21	20.9	20.9
2021-22	20.9	20.9
2022-23	20.9	20.9

Average Weekly Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	8.9	8.9
2018-19	8.5	8.5
2019-20	8.6	8.6
2020-21	8.8	8.8
2021-22	8.9	8.9
2022-23	9.0	9.0

Growth Rates		
	Jan 2018	Post Session
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	7.1%	7.1%
2018-19	-5.1%	-5.1%
2019-20	1.5%	1.5%
2020-21	1.5%	1.5%
2021-22	1.5%	1.5%
2022-23	1.4%	1.4%

\*Annualized figures

**Mega Millions**

<b>Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	175.0	175.0
2018-19	178.2	178.2
2019-20	181.0	181.0
2020-21	183.7	183.7
2021-22	186.4	186.4
2022-23	189.0	189.0

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	8.4	8.4
2018-19	8.4	8.4
2019-20	8.4	8.4
2020-21	8.4	8.4
2021-22	8.4	8.4
2022-23	8.4	8.4

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	3.4	3.4
2018-19	3.4	3.4
2019-20	3.5	3.5
2020-21	3.5	3.5
2021-22	3.6	3.6
2022-23	3.6	3.6

<b>Growth Rates</b>		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	18.7%	18.7%
2018-19	1.8%	1.8%
2019-20	1.6%	1.6%
2020-21	1.5%	1.5%
2021-22	1.5%	1.5%
2022-23	1.4%	1.4%

**LOTTO WITH XTRA**

<b>Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	711.3	711.3
<b>1998-99</b>	737.7	737.7
<b>1999-00</b>	865.0	865.0
<b>2000-01</b>	845.4	845.4
<b>2001-02</b>	802.0	802.0
<b>2002-03</b>	925.5	925.5
<b>2003-04</b>	785.4	785.4
<b>2004-05</b>	689.8	689.8
<b>2005-06</b>	835.0	835.0
<b>2006-07</b>	735.6	735.6
<b>2007-08</b>	779.0	779.0
<b>2008-09</b>	650.6	650.6
<b>2009-10</b>	445.9	445.9
<b>2010-11</b>	411.4	411.4
<b>2011-12</b>	419.0	419.0
<b>2012-13</b>	352.4	352.4
<b>2013-14</b>	349.1	349.1
<b>2014-15</b>	301.0	301.0
<b>2015-16</b>	291.4	291.4
<b>2016-17</b>	253.0	253.0
<b>2017-18</b>	250.4	250.4
<b>2018-19</b>	247.3	247.3
<b>2019-20</b>	245.4	245.4
<b>2020-21</b>	244.2	244.2
<b>2021-22</b>	243.0	243.0
<b>2022-23</b>	241.8	241.8

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	47.0	47.0
<b>1998-99</b>	47.8	47.8
<b>1999-00</b>	54.6	54.6
<b>2000-01</b>	52.2	52.2
<b>2001-02</b>	48.6	48.6
<b>2002-03</b>	54.9	54.9
<b>2003-04</b>	45.6	45.6
<b>2004-05</b>	39.1	39.1
<b>2005-06</b>	46.3	46.3
<b>2006-07</b>	40.1	40.1
<b>2007-08</b>	42.0	42.0
<b>2008-09</b>	34.9	34.9
<b>2009-10</b>	23.8	23.8
<b>2010-11</b>	21.8	21.8
<b>2011-12</b>	22.0	22.0
<b>2012-13</b>	18.3	18.3
<b>2013-14</b>	18.0	18.0
<b>2014-15</b>	15.2	15.2
<b>2015-16</b>	14.5	14.5
<b>2016-17</b>	12.4	12.4
<b>2017-18</b>	12.1	12.1
<b>2018-19</b>	11.7	11.7
<b>2019-20</b>	11.4	11.4
<b>2020-21</b>	11.2	11.2
<b>2021-22</b>	11.0	11.0
<b>2022-23</b>	10.8	10.8

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	13.7	13.7
<b>1998-99</b>	14.2	14.2
<b>1999-00</b>	16.6	16.6
<b>2000-01</b>	16.3	16.3
<b>2001-02</b>	15.4	15.4
<b>2002-03</b>	17.8	17.8
<b>2003-04</b>	15.1	15.1
<b>2004-05</b>	13.3	13.3
<b>2005-06</b>	16.1	16.1
<b>2006-07</b>	14.1	14.1
<b>2007-08</b>	15.0	15.0
<b>2008-09</b>	12.5	12.5
<b>2009-10</b>	8.6	8.6
<b>2010-11</b>	7.9	7.9
<b>2011-12</b>	8.1	8.1
<b>2012-13</b>	6.8	6.8
<b>2013-14</b>	6.7	6.7
<b>2014-15</b>	5.8	5.8
<b>2015-16</b>	5.6	5.6
<b>2016-17</b>	4.9	4.9
<b>2017-18</b>	4.8	4.8
<b>2018-19</b>	4.8	4.8
<b>2019-20</b>	4.7	4.7
<b>2020-21</b>	4.7	4.7
<b>2021-22</b>	4.7	4.7
<b>2022-23</b>	4.6	4.6

<b>Growth Rates</b>		
<b>2008-09</b>	-16.5%	-16.5%
<b>2009-10</b>	-31.5%	-31.5%
<b>2010-11</b>	-7.7%	-7.7%
<b>2011-12</b>	1.9%	1.9%
<b>2012-13</b>	-15.9%	-15.9%
<b>2013-14</b>	-0.9%	-0.9%
<b>2014-15</b>	-13.8%	-13.8%
<b>2015-16</b>	-3.2%	-3.2%
<b>2016-17</b>	-13.2%	-13.2%
<b>2017-18</b>	-1.0%	-1.0%
<b>2018-19</b>	-1.3%	-1.3%
<b>2019-20</b>	-0.7%	-0.7%
<b>2020-21</b>	-0.5%	-0.5%
<b>2021-22</b>	-0.5%	-0.5%
<b>2022-23</b>	-0.5%	-0.5%

**LUCKY MONEY\* (Including EZ Match)\***

<b>Ticket Sales</b>			<b>Per Capita Sales</b>			<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>		<b>Jan 2018</b>	<b>Post Session</b>		<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	36.0	36.0	<b>1997-98</b>	2.4	2.4	<b>1997-98</b>	0.7	0.7
<b>1998-99</b>	14.9	14.9	<b>1998-99</b>	1.0	1.0	<b>1998-99</b>	0.3	0.3
<b>1999-00</b>	121.3	121.3	<b>1999-00</b>	7.7	7.7	<b>1999-00</b>	2.3	2.3
<b>2000-01</b>	108.8	108.8	<b>2000-01</b>	6.7	6.7	<b>2000-01</b>	2.1	2.1
<b>2001-02</b>	98.3	98.3	<b>2001-02</b>	6.0	6.0	<b>2001-02</b>	1.9	1.9
<b>2002-03</b>	95.9	95.9	<b>2002-03</b>	5.7	5.7	<b>2002-03</b>	1.8	1.8
<b>2003-04</b>	125.9	125.9	<b>2003-04</b>	7.3	7.3	<b>2003-04</b>	2.4	2.4
<b>2004-05</b>	131.2	131.2	<b>2004-05</b>	7.4	7.4	<b>2004-05</b>	2.5	2.5
<b>2005-06</b>	128.5	128.5	<b>2005-06</b>	7.1	7.1	<b>2005-06</b>	2.5	2.5
<b>2006-07</b>	130.1	130.1	<b>2006-07</b>	7.1	7.1	<b>2006-07</b>	2.5	2.5
<b>2007-08</b>	122.7	122.7	<b>2007-08</b>	6.6	6.6	<b>2007-08</b>	2.4	2.4
<b>2008-09</b>	102.2	102.2	<b>2008-09</b>	5.5	5.5	<b>2008-09</b>	2.0	2.0
<b>2009-10</b>	92.1	92.1	<b>2009-10</b>	4.9	4.9	<b>2009-10</b>	1.8	1.8
<b>2010-11</b>	89.0	89.0	<b>2010-11</b>	4.7	4.7	<b>2010-11</b>	1.7	1.7
<b>2011-12</b>	92.3	92.3	<b>2011-12</b>	4.9	4.9	<b>2011-12</b>	1.8	1.8
<b>2012-13</b>	89.5	89.5	<b>2012-13</b>	4.7	4.7	<b>2012-13</b>	1.7	1.7
<b>2013-14</b>	79.5	79.5	<b>2013-14</b>	4.1	4.1	<b>2013-14</b>	1.5	1.5
<b>2014-15</b>	103.2	103.2	<b>2014-15</b>	5.2	5.2	<b>2014-15</b>	2.0	2.0
<b>2015-16</b>	85.7	85.7	<b>2015-16</b>	4.3	4.3	<b>2015-16</b>	1.6	1.6
<b>2016-17</b>	89.9	89.9	<b>2016-17</b>	4.4	4.4	<b>2016-17</b>	1.7	1.7
<b>2017-18</b>	72.0	72.0	<b>2017-18</b>	3.5	3.5	<b>2017-18</b>	1.4	1.4
<b>2018-19</b>	72.8	72.8	<b>2018-19</b>	3.4	3.4	<b>2018-19</b>	1.4	1.4
<b>2019-20</b>	72.8	72.8	<b>2019-20</b>	3.4	3.4	<b>2019-20</b>	1.4	1.4
<b>2020-21</b>	72.8	72.8	<b>2020-21</b>	3.3	3.3	<b>2020-21</b>	1.4	1.4
<b>2021-22</b>	72.8	72.8	<b>2021-22</b>	3.3	3.3	<b>2021-22</b>	1.4	1.4
<b>2022-23</b>	72.8	72.8	<b>2022-23</b>	3.2	3.2	<b>2022-23</b>	1.4	1.4

  

<b>Growth Rates</b>		
<b>2008-09</b>	-16.7%	-16.7%
<b>2009-10</b>	-9.9%	-9.9%
<b>2010-11</b>	-3.4%	-3.4%
<b>2011-12</b>	3.8%	3.8%
<b>2012-13</b>	-3.1%	-3.1%
<b>2013-14</b>	-11.2%	-11.2%
<b>2014-15</b>	29.8%	29.8%
<b>2015-16</b>	-17.0%	-17.0%
<b>2016-17</b>	4.9%	4.9%
<b>2017-18</b>	-19.9%	-19.9%
<b>2018-19</b>	1.0%	1.0%
<b>2019-20</b>	0.0%	0.0%
<b>2020-21</b>	0.0%	0.0%
<b>2021-22</b>	0.0%	0.0%
<b>2022-23</b>	0.0%	0.0%

\*Formerly Mega Money. Name Change effective July 2014.

\*EZ Match added at same time as name change.

**FANTASY 5 (Including EZ Match)**

<b>Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	245.7	245.7
<b>1998-99</b>	241.8	241.8
<b>1999-00</b>	216.3	216.3
<b>2000-01</b>	191.6	191.6
<b>2001-02</b>	292.9	292.9
<b>2002-03</b>	260.0	260.0
<b>2003-04</b>	259.7	259.7
<b>2004-05</b>	252.5	252.5
<b>2005-06</b>	306.7	306.7
<b>2006-07</b>	326.2	326.2
<b>2007-08</b>	309.4	309.4
<b>2008-09</b>	287.3	287.3
<b>2009-10</b>	282.0	282.0
<b>2010-11</b>	282.8	282.8
<b>2011-12</b>	290.7	290.7
<b>2012-13</b>	281.5	281.5
<b>2013-14</b>	288.2	288.2
<b>2014-15</b>	287.8	287.8
<b>2015-16</b>	296.3	296.3
<b>2016-17</b>	275.7	275.7
<b>2017-18</b>	263.2	263.2
<b>2018-19</b>	265.3	265.3
<b>2019-20</b>	266.1	266.1
<b>2020-21</b>	266.9	266.9
<b>2021-22</b>	267.7	267.7
<b>2022-23</b>	268.5	268.5

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	16.3	16.3
<b>1998-99</b>	15.7	15.7
<b>1999-00</b>	13.7	13.7
<b>2000-01</b>	11.8	11.8
<b>2001-02</b>	17.7	17.7
<b>2002-03</b>	15.4	15.4
<b>2003-04</b>	15.1	15.1
<b>2004-05</b>	14.3	14.3
<b>2005-06</b>	17.0	17.0
<b>2006-07</b>	17.8	17.8
<b>2007-08</b>	16.7	16.7
<b>2008-09</b>	15.4	15.4
<b>2009-10</b>	15.0	15.0
<b>2010-11</b>	15.0	15.0
<b>2011-12</b>	15.3	15.3
<b>2012-13</b>	14.7	14.7
<b>2013-14</b>	14.8	14.8
<b>2014-15</b>	14.6	14.6
<b>2015-16</b>	14.8	14.8
<b>2016-17</b>	13.5	13.5
<b>2017-18</b>	12.7	12.7
<b>2018-19</b>	12.6	12.6
<b>2019-20</b>	12.4	12.4
<b>2020-21</b>	12.3	12.3
<b>2021-22</b>	12.1	12.1
<b>2022-23</b>	12.0	12.0

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	4.7	4.7
<b>1998-99</b>	4.6	4.6
<b>1999-00</b>	4.2	4.2
<b>2000-01</b>	3.7	3.7
<b>2001-02</b>	5.6	5.6
<b>2002-03</b>	5.0	5.0
<b>2003-04</b>	5.0	5.0
<b>2004-05</b>	4.9	4.9
<b>2005-06</b>	5.9	5.9
<b>2006-07</b>	6.3	6.3
<b>2007-08</b>	6.0	6.0
<b>2008-09</b>	5.5	5.5
<b>2009-10</b>	5.4	5.4
<b>2010-11</b>	5.4	5.4
<b>2011-12</b>	5.6	5.6
<b>2012-13</b>	5.4	5.4
<b>2013-14</b>	5.5	5.5
<b>2014-15</b>	5.5	5.5
<b>2015-16</b>	5.7	5.7
<b>2016-17</b>	5.3	5.3
<b>2017-18</b>	5.1	5.1
<b>2018-19</b>	5.1	5.1
<b>2019-20</b>	5.1	5.1
<b>2020-21</b>	5.1	5.1
<b>2021-22</b>	5.1	5.1
<b>2022-23</b>	5.2	5.2

<b>Growth Rates</b>		
<b>2008-09</b>	-7.2%	-7.2%
<b>2009-10</b>	-1.9%	-1.9%
<b>2010-11</b>	0.3%	0.3%
<b>2011-12</b>	2.8%	2.8%
<b>2012-13</b>	-3.2%	-3.2%
<b>2013-14</b>	2.4%	2.4%
<b>2014-15</b>	-0.2%	-0.2%
<b>2015-16</b>	3.0%	3.0%
<b>2016-17</b>	-7.0%	-7.0%
<b>2017-18</b>	-4.5%	-4.5%
<b>2018-19</b>	0.8%	0.8%
<b>2019-20</b>	0.3%	0.3%
<b>2020-21</b>	0.3%	0.3%
<b>2021-22</b>	0.3%	0.3%
<b>2022-23</b>	0.3%	0.3%

**Pick Games\***

Pick Games Ticket Sales		
	Jan 2018	Post Session
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	691.4	691.4
2018-19	705.3	705.3
2019-20	718.1	718.1
2020-21	730.3	730.3
2021-22	741.7	741.7
2022-23	752.9	752.9

Per Capita Sales		
	Jan 2018	Post Session
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.3	33.3
2018-19	33.4	33.4
2019-20	33.5	33.5
2020-21	33.5	33.5
2021-22	33.6	33.6
2022-23	33.6	33.6

Average Weekly Sales		
	Jan 2018	Post Session
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.3	13.3
2018-19	13.6	13.6
2019-20	13.8	13.8
2020-21	14.0	14.0
2021-22	14.3	14.3
2022-23	14.5	14.5

Growth Rates		
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	2.7%	2.7%
2018-19	2.0%	2.0%
2019-20	1.8%	1.8%
2020-21	1.7%	1.7%
2021-22	1.6%	1.6%
2022-23	1.5%	1.5%

\* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17	28.8	28.8
2017-18	59.8	59.8
2018-19	59.8	59.8
2019-20	59.8	59.8
2020-21	59.8	59.8
2021-22	59.8	59.8
2022-23	59.8	59.8

Per Capita Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.8	2.8
2019-20	2.8	2.8
2020-21	2.7	2.7
2021-22	2.7	2.7
2022-23	2.7	2.7

Average Weekly Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17	0.6	0.6
2017-18	1.2	1.2
2018-19	1.2	1.2
2019-20	1.2	1.2
2020-21	1.2	1.2
2021-22	1.2	1.2
2022-23	1.2	1.2

Growth Rates		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17		
2017-18	107.8%	107.8%
2018-19	0.0%	0.0%
2019-20	0.0%	0.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%

Fast Play

Ticket Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17		
2017-18	10.5	10.5
2018-19	10.5	10.5
2019-20	10.5	10.5
2020-21	10.5	10.5
2021-22	10.5	10.5
2022-23	10.5	10.5

Per Capita Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17		
2017-18	0.5	0.5
2018-19	0.5	0.5
2019-20	0.5	0.5
2020-21	0.5	0.5
2021-22	0.5	0.5
2022-23	0.5	0.5

Average Weekly Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17		
2017-18	0.2	0.2
2018-19	0.2	0.2
2019-20	0.2	0.2
2020-21	0.2	0.2
2021-22	0.2	0.2
2022-23	0.2	0.2

Growth Rates		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13		
2013-14		
2014-15		
2015-16		
2016-17		
2017-18		
2018-19	0.0%	0.0%
2019-20	0.0%	0.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%

Raffle

Ticket Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0

Per Capita Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0

Average Weekly Sales		
	Jan 2018	Post Session
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0

### Lucky Lines

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2010-11</b>	45.4	2.4	0.9
<b>2011-12</b>	17.7	0.9	0.3
<b>2012-13</b>	8.6	0.4	0.2

### Monopoly Millionaire

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2014-15</b>	5.5	0.3	0.5

**TERMINAL GAME SALES**

<b>Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	1987.3	1987.3
2018-19	1980.6	1980.6
2019-20	2002.0	2002.0
2020-21	2023.1	2023.1
2021-22	2043.4	2043.4
2022-23	2063.2	2063.2

<b>Due to EETF from Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	873.7	873.7
2016-17	778.1	778.1
2017-18	792.8	792.8
2018-19	815.8	810.6
2019-20	825.0	805.0
2020-21	834.3	813.6
2021-22	843.0	821.9
2022-23	851.7	830.0

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	100.4	100.4
2014-15	94.2	94.2
2015-16	105.1	105.1
2016-17	93.8	93.8
2017-18	95.7	95.7
2018-19	93.8	93.8
2019-20	93.4	93.4
2020-21	92.9	92.9
2021-22	92.5	92.5
2022-23	92.1	92.1

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	38.2	38.2
2018-19	38.1	38.1
2019-20	38.5	38.5
2020-21	38.9	38.9
2021-22	39.3	39.3
2022-23	39.7	39.7

<b>Growth Rates</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	13.4%	13.4%
2016-17	-9.3%	-9.3%
2017-18	3.9%	3.9%
2018-19	-0.3%	-0.3%
2019-20	1.1%	1.1%
2020-21	1.1%	1.1%
2021-22	1.0%	1.0%
2022-23	1.0%	1.0%

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	38.2	38.2
2018-19	38.1	38.1
2019-20	38.5	38.5
2020-21	38.9	38.9
2021-22	39.3	39.3
2022-23	39.7	39.7

**TOTAL TICKET SALES**

<b>Ticket Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	2050.0	2050.0
<b>1998-99</b>	2096.7	2096.7
<b>1999-00</b>	2248.5	2248.5
<b>2000-01</b>	2274.7	2274.7
<b>2001-02</b>	2356.4	2356.4
<b>2002-03</b>	2868.0	2868.0
<b>2003-04</b>	3071.0	3071.0
<b>2004-05</b>	3470.7	3470.7
<b>2005-06</b>	3929.0	3929.0
<b>2006-07</b>	4122.1	4122.1
<b>2007-08</b>	4174.8	4174.8
<b>2008-09</b>	3938.0	3938.0
<b>2009-10</b>	3900.5	3900.5
<b>2010-11</b>	4008.7	4008.7
<b>2011-12</b>	4449.9	4449.9
<b>2012-13</b>	5013.0	5013.0
<b>2013-14</b>	5368.2	5368.2
<b>2014-15</b>	5583.4	5583.4
<b>2015-16</b>	6063.2	6063.2
<b>2016-17</b>	6157.0	6157.0
<b>2017-18</b>	6567.1	6567.1
<b>2018-19</b>	6732.1	6732.1
<b>2019-20</b>	6860.7	6860.7
<b>2020-21</b>	6966.9	6966.9
<b>2021-22</b>	7073.7	7073.7
<b>2022-23</b>	7168.9	7168.9

<b>Per Capita Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	135.6	135.6
<b>1998-99</b>	135.8	135.8
<b>1999-00</b>	142.0	142.0
<b>2000-01</b>	140.5	140.5
<b>2001-02</b>	142.7	142.7
<b>2002-03</b>	170.2	170.2
<b>2003-04</b>	178.3	178.3
<b>2004-05</b>	196.9	196.9
<b>2005-06</b>	218.1	218.1
<b>2006-07</b>	224.7	224.7
<b>2007-08</b>	224.9	224.9
<b>2008-09</b>	211.0	211.0
<b>2009-10</b>	208.0	208.0
<b>2010-11</b>	212.3	212.3
<b>2011-12</b>	233.8	233.8
<b>2012-13</b>	260.9	260.9
<b>2013-14</b>	276.1	276.1
<b>2014-15</b>	282.9	282.9
<b>2015-16</b>	302.2	302.2
<b>2016-17</b>	301.8	301.8
<b>2017-18</b>	316.3	316.3
<b>2018-19</b>	318.8	318.8
<b>2019-20</b>	319.9	319.9
<b>2020-21</b>	320.0	320.0
<b>2021-22</b>	320.3	320.3
<b>2022-23</b>	320.1	320.1

<b>Average Weekly Sales</b>		
	<b>Jan 2018</b>	<b>Post Session</b>
<b>1997-98</b>	39.4	39.4
<b>1998-99</b>	40.3	40.3
<b>1999-00</b>	43.2	43.2
<b>2000-01</b>	43.7	43.7
<b>2001-02</b>	45.3	45.3
<b>2002-03</b>	55.2	55.2
<b>2003-04</b>	59.1	59.1
<b>2004-05</b>	66.7	66.7
<b>2005-06</b>	75.6	75.6
<b>2006-07</b>	79.3	79.3
<b>2007-08</b>	80.3	80.3
<b>2008-09</b>	75.7	75.7
<b>2009-10</b>	75.0	75.0
<b>2010-11</b>	77.1	77.1
<b>2011-12</b>	85.6	85.6
<b>2012-13</b>	96.4	96.4
<b>2013-14</b>	103.2	103.2
<b>2014-15</b>	107.4	107.4
<b>2015-16</b>	116.6	116.6
<b>2016-17</b>	118.4	118.4
<b>2017-18</b>	126.3	126.3
<b>2018-19</b>	129.5	129.5
<b>2019-20</b>	131.9	131.9
<b>2020-21</b>	134.0	134.0
<b>2021-22</b>	136.0	136.0
<b>2022-23</b>	137.9	137.9

<b>Growth Rates</b>		
<b>2008-09</b>	-5.7%	-5.7%
<b>2009-10</b>	-1.0%	-1.0%
<b>2010-11</b>	2.8%	2.8%
<b>2011-12</b>	11.0%	11.0%
<b>2012-13</b>	12.7%	12.7%
<b>2013-14</b>	7.1%	7.1%
<b>2014-15</b>	4.0%	4.0%
<b>2015-16</b>	8.6%	8.6%
<b>2016-17</b>	1.5%	1.5%
<b>2017-18</b>	6.7%	6.7%
<b>2018-19</b>	2.5%	2.5%
<b>2019-20</b>	1.9%	1.9%
<b>2020-21</b>	1.5%	1.5%
<b>2021-22</b>	1.5%	1.5%
<b>2022-23</b>	1.3%	1.3%

Scratch-off versus Terminal

Scratch-off Ticket Sales		
	Jan 2018	Post Session
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4579.8	4579.8
2018-19	4751.5	4751.5
2019-20	4858.7	4858.7
2020-21	4943.8	4943.8
2021-22	5030.3	5030.3
2022-23	5105.7	5105.7

Terminal Games Ticket Sales		
	Jan 2018	Post Session
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	1987.3	1987.3
2018-19	1980.6	1980.6
2019-20	2002.0	2002.0
2020-21	2023.1	2023.1
2021-22	2043.4	2043.4
2022-23	2063.2	2063.2

Total Ticket Sales		
	Jan 2018	Post Session
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6567.1	6567.1
2018-19	6732.1	6732.1
2019-20	6860.7	6860.7
2020-21	6966.9	6966.9
2021-22	7073.7	7073.7
2022-23	7168.9	7168.9

Scratch-off - percent of total		
	Jan 2018	Post Session
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.7%	66.7%
2015-16	65.2%	65.2%
2016-17	68.9%	68.9%
2017-18	69.7%	69.7%
2018-19	70.6%	70.6%
2019-20	70.8%	70.8%
2020-21	71.0%	71.0%
2021-22	71.1%	71.1%
2022-23	71.2%	71.2%

Terminal Games - percent of total		
	Jan 2018	Post Session
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.3%	33.3%
2015-16	34.8%	34.8%
2016-17	31.1%	31.1%
2017-18	30.3%	30.3%
2018-19	29.4%	29.4%
2019-20	29.2%	29.2%
2020-21	29.0%	29.0%
2021-22	28.9%	28.9%
2022-23	28.8%	28.8%



### Factors Affecting EETF Transfers

	2017-18		2018-19		2019-20		2020-21		2021-22		2022-23	
	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session
Prize Percentage Scratch-off	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%	73.04%
Prize Percentage Terminal Games	51.68%	51.68%	50.43%	50.43%	50.43%	50.43%	50.43%	50.43%	50.43%	50.43%	50.43%	50.43%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$81.82	\$81.81	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87	\$80.87
Vendor Rate Scratch-off	1.38%	1.38%	1.38%	1.37%	1.38%	1.29%	1.38%	1.29%	1.37%	1.28%	1.37%	1.28%
Vendor Rate Terminal Games	1.58%	1.58%	1.58%	1.84%	1.58%	2.58%	1.57%	2.59%	1.57%	2.61%	1.56%	2.61%
Unclaimed Prize Rate	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%	1.25%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 41.3% of terminal game ticket sales and 18.6% of scratch-off ticket sales.

**Calculation of Fiscal Year Distributions to EETF from Lottery Receipts**

	2016-17		2017-18		2018-19		2019-20		2020-21		2021-22		2022-23	
	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session	Jan 2018	Post Session
% Week 51 scratch-off *	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%	1.8665%
% Week 51 terminal games *	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%	1.7512%
% Week 52 scratch-off *	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%	1.8695%
% Week 52 terminal games *	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%	1.7582%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	72.13%	72.13%	85.43%	85.43%	100.00%	100.00%	29.20%	29.20%	44.72%	44.72%	61.40%	61.40%	85.71%	85.71%
% of scratch-off rec'd subsequent year	3.2149%	3.2149%	3.4636%	3.4636%	1.8695%	1.8695%	2.4123%	2.4123%	2.7026%	2.7026%	3.0142%	3.0142%	3.4689%	3.4689%
% of terminal games rec'd subsequent year	3.0194%	3.0194%	3.2533%	3.2533%	1.7582%	1.7582%	2.2646%	2.2646%	2.5376%	2.5376%	2.8307%	2.8307%	3.2583%	3.2583%
EETF Transfer rate scratch-off	18.53%	18.53%	18.60%	18.73%	18.62%	18.79%	18.65%	18.90%	18.66%	18.91%	18.68%	18.93%	18.69%	18.95%
EETF Transfer rate terminal games	40.67%	40.67%	41.28%	39.89%	41.30%	40.93%	41.33%	40.21%	41.34%	40.22%	41.37%	40.22%	41.38%	40.23%

\* based on weekly sales figures for 2016-17

\*\* based on daily sales figures for 2016-17

January 2018 Forecast	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Scratch-Off Sales	4579.8	4751.5	4858.7	4943.8	5030.3	5105.7
Terminal Game Sales	1987.3	1980.6	2002.0	2023.1	2043.4	2063.2
EETF transfer due from current year ticket sales and other income	1717.1	1775.6	1807.3	1834.5	1861.9	1886.4
less collection lag loss	(55.5)	(31.0)	(40.7)	(46.3)	(52.4)	(61.2)
plus collection lag gain from prior year	48.8	55.5	31.0	40.7	46.3	52.4
Due to EETF from Lottery Receipts	1710.3	1800.1	1797.6	1828.9	1855.8	1877.7
adjustment for estimated true-up payment in next fiscal year	(6.0)	(6.0)	(6.0)	(6.0)	(6.0)	(6.0)
adjustment for delayed June transfer*						
Distribution to EETF from Lottery Receipts	1704.3	1794.1	1791.6	1822.9	1849.8	1871.7

January 2018 Forecast - Post Session	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Scratch-Off Sales	4579.8	4751.5	4858.7	4943.8	5030.3	5105.7
Terminal Game Sales	1987.3	1980.6	2002.0	2023.1	2043.4	2063.2
EETF transfer due from current year ticket sales and other income	1717.1	1771.1	1791.8	1818.5	1845.0	1869.0
less collection lag loss	(55.5)	(30.9)	(40.4)	(45.9)	(52.0)	(60.6)
plus collection lag gain from prior year	48.8	55.5	30.9	40.4	45.9	52.0
Due to EETF from Lottery Receipts	1710.3	1795.7	1782.4	1812.9	1839.0	1860.4
adjustment for estimated true-up payment in next fiscal year	(6.0)	(6.0)	(6.0)	(6.0)	(6.0)	(6.0)
adjustment for delayed June transfer*						
Distribution to EETF from Lottery Receipts	1704.3	1789.7	1776.4	1806.9	1833.0	1854.4

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.