

Revenue Estimating Conference
Executive Summary for Lottery Ticket Sales and the EETF
August 8, 2019

The Revenue Estimating Conference reviewed Lottery sales and transfers on August 8, 2019. Total ticket sales for Fiscal Year 2018-19 came in \$132.6 million above the estimate, with 31.7 percent of the excess attributable to online games and 68.3 percent attributable to instant games. After taking account of all components, the transfer to the Educational Enhancement Trust Fund (EETF) was \$60.8 million greater than expectations.

In response, the Conference increased the overall sales forecast by \$100.1 million in Fiscal Year 2019-20 and by \$155.3 million in Fiscal Year 2020-21. Increased sales in subsequent fiscal years begin a slow convergence to the prior forecast, but the differences between the two forecasts remain above \$130 million per year. As a result, the final transfers to the Educational Enhancement Trust Fund (EETF) were increased by \$10.0 million in Fiscal Year 2019-20, and by \$7.9 to \$17.0 million in the remaining fiscal years. In regard to the specific games:

- Scratch-Off sales ran \$89.2 million above estimate in Fiscal Year 2018-19. The Conference made the greatest forecast adjustments to this series of games, adding \$146.2 million in Fiscal Year 2019-20, and an annual average of slightly above \$200 million in the subsequent years. Fast Play, while ending Fiscal Year 2018-19 on a positive note, was not adjusted in the new forecast.
- Powerball was the only other game experiencing positive adjustments in each year. The Conference increased the estimates by \$15.5 to \$18.0 million in each fiscal year.
- Lotto and Cash 4 Life came in close to their estimates for Fiscal Year 2018-19, albeit negative. They both saw relatively small downward adjustments in the new forecast, commensurate with their losses in the prior year.
- Fantasy 5 sales were \$1.0 million under estimate for Fiscal Year 2018-19, but the Conference decreased the forecast by \$6.2 to \$7.3 million in each fiscal year to reflect its modest growth expectations for this game. Jackpot Triple Play was treated similarly.
- Mega Millions and Pick Games had the greatest downward adjustments in the new forecast. Mega Millions was reduced by \$26.4 to \$28.5 million each year, and the collective Pick Games were reduced by \$15.4 million to \$28.6 million each year.

Additional details of the forecast and other changes are shown in the following table.

Lottery Results		Feb-19	Aug-19	Difference
Scratch-Off	2019-20	5037.8	5184.0	146.2
	2020-21	5133.2	5339.5	206.3
	2021-22	5216.4	5416.9	200.5
	2022-23	5291.8	5492.2	200.4
	2023-24	5366.8	5564.9	198.2
	2024-25		5635.0	5635.0
Powerball	2019-20	420.4	438.4	18.0
	2020-21	426.7	444.4	17.7
	2021-22	433.1	450.2	17.1
	2022-23	439.2	455.6	16.4
	2023-24	445.3	460.8	15.5
	2024-25		466.0	466.0
Mega Millions	2019-20	301.0	274.6	-26.4
	2020-21	305.6	278.8	-26.8
	2021-22	310.0	282.7	-27.3
	2022-23	314.4	286.5	-27.9
	2023-24	318.6	290.1	-28.5
	2024-25		293.6	293.6
Lotto	2019-20	213.3	212.3	-1.0
	2020-21	206.9	206.0	-1.0
	2021-22	204.9	203.9	-1.0
	2022-23	203.8	201.9	-2.0
	2023-24	203.8	199.8	-4.0
	2024-25		197.8	197.8
Jackpot Triple Play	2019-20	76.0	62.0	-14.0
	2020-21	76.0	62.0	-14.0
	2021-22	76.0	62.0	-14.0
	2022-23	76.0	62.0	-14.0
	2023-24	76.0	62.0	-14.0
	2024-25		62.0	62.0
Fantasy 5	2019-20	260.2	254.0	-6.2
	2020-21	261.0	254.5	-6.5
	2021-22	261.8	255.0	-6.7
	2022-23	262.6	255.5	-7.0
	2023-24	263.3	256.1	-7.3
	2024-25		256.6	256.6
Pick Games	2019-20	731.8	716.4	-15.4
	2020-21	742.8	723.5	-19.3
	2021-22	753.5	730.8	-22.7
	2022-23	764.0	738.1	-25.9
	2023-24	774.0	745.4	-28.6
	2024-25		752.9	752.9
Cash 4 Life	2019-20	52.0	50.8	-1.2
	2020-21	52.0	50.8	-1.2
	2021-22	52.0	50.8	-1.2
	2022-23	52.0	50.8	-1.2
	2023-24	52.0	50.8	-1.2
	2024-25		50.8	50.8
Fast Play	2019-20	19.7	19.7	0.0
	2020-21	19.9	19.9	0.0
	2021-22	20.0	20.0	0.0
	2022-23	20.1	20.1	0.0
	2023-24	20.3	20.3	0.0
	2024-25		20.4	20.4
TOTAL	2019-20	7112.2	7212.3	100.1
	2020-21	7224.0	7379.3	155.3
	2021-22	7327.7	7472.4	144.7
	2022-23	7423.9	7562.7	138.8
	2023-24	7520.1	7650.3	130.2
	2024-25		7735.1	7735.1
EETF Transfer	2019-20	1807.1	1817.1	10.0
	2020-21	1839.2	1856.2	17.0
	2021-22	1864.2	1878.8	14.6
	2022-23	1890.0	1899.4	9.4
	2023-24	1940.9	1948.8	7.9
	2024-25		1978.7	1978.7

LOTTERY ESTIMATING CONFERENCE, AUGUST 2019
LOTTERY SALES PROJECTIONS
SUMMARY

Ticket Sales

	Feb 2019	Aug 2019	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7018.6	7151.2	132.6
2019-20	7112.2	7212.3	100.1
2020-21	7224.0	7379.3	155.3
2021-22	7327.7	7472.4	144.7
2022-23	7423.9	7562.7	138.8
2023-24	7520.1	7650.3	130.2
2024-25	0.0	7735.1	7735.1

Other Income

	Feb 2019	Aug 2019	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	13.0	16.0	3.0
2019-20	13.1	14.0	0.9
2020-21	13.2	14.1	0.9
2021-22	13.3	14.2	0.9
2022-23	13.4	14.3	0.9
2023-24	13.5	14.4	0.9
2024-25	0.0	14.5	14.5

Unclaimed Prizes

	Feb 2019	Aug 2019	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	56.1	58.3	2.2
2019-20	57.2	58.2	1.0
2020-21	58.1	59.7	1.5
2021-22	59.0	60.5	1.5
2022-23	59.8	61.2	1.4
2023-24	60.6	61.9	1.3
2024-25	0.0	62.7	62.7

Distribution to EETF from Lottery Receipts

	Feb 2019	Aug 2019	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1856.8	1917.6	60.8
2019-20	1807.1	1817.1	10.0
2020-21	1839.2	1856.2	17.0
2021-22	1864.2	1878.8	14.6
2022-23	1890.0	1899.4	9.4
2023-24	1940.9	1948.8	7.9
2024-25	0.0	1978.7	1978.7

SCRATCH-OFF

Total Sales		
	Feb 2019	Aug 2019
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4848.6	4937.8
2019-20	5037.8	5184.0
2020-21	5133.2	5339.5
2021-22	5216.4	5416.9
2022-23	5291.8	5492.2
2023-24	5366.8	5564.9
2024-25	0.0	5635.0

Due to EETF from Ticket Sales		
	Feb 2019	Aug 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	689.1	689.1
2015-16	741.5	741.5
2016-17	786.2	786.2
2017-18	865.3	865.3
2018-19	903.6	918.8
2019-20	939.4	963.7
2020-21	958.1	994.4
2021-22	974.4	1009.5
2022-23	989.3	1024.2
2023-24	1004.0	1038.5
2024-25	0.0	1052.2

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	230.0	233.9
2019-20	235.5	241.6
2020-21	236.6	244.9
2021-22	237.1	244.8
2022-23	237.3	244.7
2023-24	237.5	244.6
2024-25	0.0	244.5

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	93.2	95.0
2019-20	96.9	99.7
2020-21	98.7	102.7
2021-22	100.3	104.2
2022-23	101.8	105.6
2023-24	103.2	107.0
2024-25	0.0	108.4

Growth Rates		
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	4.2%	6.1%
2019-20	3.9%	5.0%
2020-21	1.9%	3.0%
2021-22	1.6%	1.5%
2022-23	1.4%	1.4%
2023-24	1.4%	1.3%
2024-25	-100.0%	1.3%

Average Weekly Sales		
	Feb 2019	Aug 2019
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	93.2	95.0
2019-20	96.9	99.7
2020-21	98.7	102.7
2021-22	100.3	104.2
2022-23	101.8	105.6
2023-24	103.2	107.0
2024-25	0.0	108.4

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Feb 2019	Aug 2019
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	420.4	459.4
2019-20	420.4	438.4
2020-21	426.7	444.4
2021-22	433.1	450.2
2022-23	439.2	455.6
2023-24	445.3	460.8
2024-25	0.0	466.0

Per Capita Sales		
	Feb 2019	Aug 2019
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	19.9	21.8
2019-20	19.7	20.4
2020-21	19.7	20.4
2021-22	19.7	20.3
2022-23	19.7	20.3
2023-24	19.7	20.3
2024-25	0.0	20.2

Average Weekly Sales		
	Feb 2019	Aug 2019
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.1	8.8
2019-20	8.1	8.4
2020-21	8.2	8.5
2021-22	8.3	8.7
2022-23	8.4	8.8
2023-24	8.6	8.9
2024-25	0.0	9.0

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-11.3%	-3.1%
2019-20	0.0%	-4.6%
2020-21	1.5%	1.3%
2021-22	1.5%	1.3%
2022-23	1.4%	1.2%
2023-24	1.4%	1.2%
2024-25	-100.0%	1.1%

*Annualized figures

Mega Millions

Ticket Sales		
	Feb 2019	Aug 2019
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	398.3	417.0
2019-20	301.0	274.6
2020-21	305.6	278.8
2021-22	310.0	282.7
2022-23	314.4	286.5
2023-24	318.6	290.1
2024-25	0.0	293.6

Per Capita Sales		
	Feb 2019	Aug 2019
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	10.6	10.6
2018-19	18.9	19.8
2019-20	14.1	12.8
2020-21	14.1	12.8
2021-22	14.1	12.8
2022-23	14.1	12.8
2023-24	14.1	12.8
2024-25	0.0	12.7

Average Weekly Sales		
	Feb 2019	Aug 2019
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	4.2	4.2
2018-19	7.7	8.0
2019-20	5.8	5.3
2020-21	5.9	5.4
2021-22	6.0	5.4
2022-23	6.0	5.5
2023-24	6.1	5.6
2024-25	0.0	5.6

Growth Rates		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	80.5%	89.0%
2019-20	-24.4%	-34.1%
2020-21	1.5%	1.5%
2021-22	1.5%	1.4%
2022-23	1.4%	1.3%
2023-24	1.3%	1.3%
2024-25	-100.0%	1.2%

LOTTO WITH XTRA

Ticket Sales		
	Feb 2019	Aug 2019
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	224.5	223.5
2019-20	213.3	212.3
2020-21	206.9	206.0
2021-22	204.9	203.9
2022-23	203.8	201.9
2023-24	203.8	199.8
2024-25	0.0	197.8

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.7	10.6
2019-20	10.0	9.9
2020-21	9.5	9.4
2021-22	9.3	9.2
2022-23	9.1	9.0
2023-24	9.0	8.8
2024-25	0.0	8.6

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.3	4.3
2019-20	4.1	4.1
2020-21	4.0	4.0
2021-22	3.9	3.9
2022-23	3.9	3.9
2023-24	3.9	3.8
2024-25	0.0	3.8

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-6.5%	-6.9%
2019-20	-5.0%	-5.0%
2020-21	-3.0%	-3.0%
2021-22	-1.0%	-1.0%
2022-23	-0.5%	-1.0%
2023-24	0.0%	-1.0%
2024-25	-100.0%	-1.0%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	Feb 2019	Aug 2019
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	85.7	85.7
2016-17	89.9	89.9
2017-18	74.5	74.5
2018-19	41.8	41.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.3	4.3
2016-17	4.4	4.4
2017-18	3.6	3.6
2018-19	2.0	2.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.6	1.6
2016-17	1.7	1.7
2017-18	1.4	1.4
2018-19	0.8	0.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	-43.8%	-43.8%
2019-20	-100.0%	-100.0%
2020-21		
2021-22		
2022-23		
2023-24		

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

Jackpot Triple Play

Ticket Sales		
	Feb 2019	Aug 2019
2018-19	37.9	32.8
2019-20	76.0	62.0
2020-21	76.0	62.0
2021-22	76.0	62.0
2022-23	76.0	62.0
2023-24	76.0	62.0
2024-25	0.0	62.0

Per Capita Sales		
	Feb 2019	Aug 2019
2018-19	1.8	1.6
2019-20	3.6	2.9
2020-21	3.5	2.8
2021-22	3.5	2.8
2022-23	3.4	2.8
2023-24	3.4	2.7
2024-25	0.0	2.7

Average Weekly Sales		
	Feb 2019	Aug 2019
2018-19	0.7	0.6
2019-20	1.5	1.2
2020-21	1.5	1.2
2021-22	1.5	1.2
2022-23	1.5	1.2
2023-24	1.5	1.2
2024-25	0.0	1.2

Growth Rates		
2018-19		
2019-20	100.7%	89.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	-100.0%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Feb 2019	Aug 2019
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	259.4	258.4
2019-20	260.2	254.0
2020-21	261.0	254.5
2021-22	261.8	255.0
2022-23	262.6	255.5
2023-24	263.3	256.1
2024-25	0.0	256.6

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.3	12.2
2019-20	12.2	11.8
2020-21	12.0	11.7
2021-22	11.9	11.5
2022-23	11.8	11.4
2023-24	11.7	11.3
2024-25	0.0	11.1

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.0	5.0
2019-20	5.0	4.9
2020-21	5.0	4.9
2021-22	5.0	4.9
2022-23	5.0	4.9
2023-24	5.1	4.9
2024-25	0.0	4.9

Growth Rates		
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	-1.9%	-2.3%
2019-20	0.3%	-1.7%
2020-21	0.3%	0.2%
2021-22	0.3%	0.2%
2022-23	0.3%	0.2%
2023-24	0.3%	0.2%
2024-25	-100.0%	0.2%

Pick Games*

Pick Games Ticket Sales		
	Feb 2019	Aug 2019
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	716.1	709.3
2019-20	731.8	716.4
2020-21	742.8	723.5
2021-22	753.5	730.8
2022-23	764.0	738.1
2023-24	774.0	745.4
2024-25	0.0	752.9

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	34.0	33.6
2019-20	34.2	33.4
2020-21	34.2	33.2
2021-22	34.2	33.0
2022-23	34.3	32.9
2023-24	34.3	32.8
2024-25	0.0	32.7

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.8	13.6
2019-20	14.1	13.8
2020-21	14.3	13.9
2021-22	14.5	14.1
2022-23	14.7	14.2
2023-24	14.9	14.3
2024-25	0.0	14.5

Growth Rates		
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	2.6%	1.6%
2019-20	2.2%	1.0%
2020-21	1.5%	1.0%
2021-22	1.4%	1.0%
2022-23	1.4%	1.0%
2023-24	1.3%	1.0%
2024-25	-100.0%	1.0%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5. The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Feb 2019	Aug 2019
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	52.0	50.3
2019-20	52.0	50.8
2020-21	52.0	50.8
2021-22	52.0	50.8
2022-23	52.0	50.8
2023-24	52.0	50.8
2024-25	0.0	50.8

Per Capita Sales		
	Feb 2019	Aug 2019
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.5	2.4
2019-20	2.4	2.4
2020-21	2.4	2.3
2021-22	2.4	2.3
2022-23	2.3	2.3
2023-24	2.3	2.2
2024-25	0.0	2.2

Average Weekly Sales		
	Feb 2019	Aug 2019
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.0	1.0
2020-21	1.0	1.0
2021-22	1.0	1.0
2022-23	1.0	1.0
2023-24	1.0	1.0
2024-25	0.0	1.0

Growth Rates		
2017-18	105.8%	105.8%
2018-19	-12.2%	-15.0%
2019-20	0.0%	1.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	-100.0%	0.0%

Fast Play

Ticket Sales		
	Feb 2019	Aug 2019
2017-18	17.8	17.8
2018-19	19.6	21.0
2019-20	19.7	19.7
2020-21	19.9	19.9
2021-22	20.0	20.0
2022-23	20.1	20.1
2023-24	20.3	20.3
2024-25	0.0	20.4

Per Capita Sales		
	Feb 2019	Aug 2019
2017-18	0.9	0.9
2018-19	0.9	1.0
2019-20	0.9	0.9
2020-21	0.9	0.9
2021-22	0.9	0.9
2022-23	0.9	0.9
2023-24	0.9	0.9
2024-25	0.0	0.9

Average Weekly Sales		
	Feb 2019	Aug 2019
2017-18	0.3	0.3
2018-19	0.4	0.4
2019-20	0.4	0.4
2020-21	0.4	0.4
2021-22	0.4	0.4
2022-23	0.4	0.4
2023-24	0.4	0.4
2024-25	0.0	0.4

Growth Rates		
2018-19	10.0%	17.8%
2019-20	0.7%	-5.9%
2020-21	0.7%	0.7%
2021-22	0.7%	0.7%
2022-23	0.7%	0.7%
2023-24	0.7%	0.7%
2024-25	-100.0%	0.7%

Raffle

Ticket Sales		
	Feb 2019	Aug 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
2008-09	34.1%	34.1%
2009-10	-29.0%	-29.0%
2010-11	-57.0%	-57.0%
2011-12	-100.0%	-100.0%
2012-13		
2013-14	-100.0%	-100.0%
2014-15		
2015-16		
2016-17	-3.1%	-3.1%
2017-18	-100.0%	-100.0%
2018-19		
2019-20		
2020-21		

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales		
	Feb 2019	Aug 2019
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	2150.4	2192.5
2019-20	2054.7	2008.6
2020-21	2071.0	2019.9
2021-22	2091.3	2035.4
2022-23	2111.9	2050.4
2023-24	2133.1	2065.1
2024-25	0.0	2079.7

Due to EETF from Ticket Sales		
	Feb 2019	Aug 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	873.7	873.7
2016-17	778.1	778.1
2017-18	827.1	827.1
2018-19	863.2	925.4
2019-20	809.1	790.6
2020-21	815.2	795.7
2021-22	823.1	801.7
2022-23	831.1	807.7
2023-24	839.3	813.7
2024-25	0.0	819.7

Per Capita Sales		
	Feb 2019	Aug 2019
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	100.4	100.4
2014-15	94.2	94.2
2015-16	105.1	105.1
2016-17	93.8	93.8
2017-18	98.8	98.7
2018-19	102.0	103.9
2019-20	96.1	93.6
2020-21	95.4	92.7
2021-22	95.0	92.0
2022-23	94.7	91.4
2023-24	94.4	90.8
2024-25	0.0	90.3

Average Weekly Sales		
	Feb 2019	Aug 2019
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	41.4	42.2
2019-20	39.5	38.6
2020-21	39.8	38.8
2021-22	40.2	39.1
2022-23	40.6	39.4
2023-24	41.0	39.7
2024-25	0.0	40.0

Growth Rates		
	Feb 2019	Aug 2019
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	13.4%	13.4%
2016-17	-9.3%	-9.3%
2017-18	7.1%	7.1%
2018-19	5.0%	7.0%
2019-20	-4.5%	-8.4%
2020-21	0.8%	0.6%
2021-22	1.0%	0.8%
2022-23	1.0%	0.7%
2023-24	1.0%	0.7%
2024-25	-100.0%	0.7%

Average Weekly Sales		
	Feb 2019	Aug 2019
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	41.4	42.2
2019-20	39.5	38.6
2020-21	39.8	38.8
2021-22	40.2	39.1
2022-23	40.6	39.4
2023-24	41.0	39.7
2024-25	0.0	40.0

TOTAL TICKET SALES

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Feb 2019	Aug 2019		Feb 2019	Aug 2019		Feb 2019	Aug 2019
1997-98	2050.0	2050.0	1997-98	135.6	135.6	1997-98	39.4	39.4
1998-99	2096.7	2096.7	1998-99	135.8	135.8	1998-99	40.3	40.3
1999-00	2248.5	2248.5	1999-00	142.0	142.0	1999-00	43.2	43.2
2000-01	2274.7	2274.7	2000-01	140.5	140.5	2000-01	43.7	43.7
2001-02	2356.4	2356.4	2001-02	142.7	142.7	2001-02	45.3	45.3
2002-03	2868.0	2868.0	2002-03	170.2	170.2	2002-03	55.2	55.2
2003-04	3071.0	3071.0	2003-04	178.3	178.3	2003-04	59.1	59.1
2004-05	3470.7	3470.7	2004-05	196.9	196.9	2004-05	66.7	66.7
2005-06	3929.0	3929.0	2005-06	218.1	218.1	2005-06	75.6	75.6
2006-07	4122.1	4122.1	2006-07	224.7	224.7	2006-07	79.3	79.3
2007-08	4174.8	4174.8	2007-08	224.9	224.9	2007-08	80.3	80.3
2008-09	3938.0	3938.0	2008-09	211.0	211.0	2008-09	75.7	75.7
2009-10	3900.5	3900.5	2009-10	208.0	208.0	2009-10	75.0	75.0
2010-11	4008.7	4008.7	2010-11	212.3	212.3	2010-11	77.1	77.1
2011-12	4449.9	4449.9	2011-12	233.8	233.8	2011-12	85.6	85.6
2012-13	5013.0	5013.0	2012-13	260.9	260.9	2012-13	96.4	96.4
2013-14	5368.2	5368.2	2013-14	276.1	276.1	2013-14	103.2	103.2
2014-15	5583.4	5583.4	2014-15	282.9	282.9	2014-15	107.4	107.4
2015-16	6063.2	6063.2	2015-16	302.2	302.2	2015-16	116.6	116.6
2016-17	6157.0	6157.0	2016-17	301.8	301.8	2016-17	118.4	118.4
2017-18	6701.1	6701.1	2017-18	323.0	323.0	2017-18	128.9	128.9
2018-19	7018.6	7151.2	2018-19	333.0	338.7	2018-19	135.0	137.5
2019-20	7112.2	7212.3	2019-20	332.5	336.1	2019-20	136.8	138.7
2020-21	7224.0	7379.3	2020-21	332.9	338.5	2020-21	138.9	141.9
2021-22	7327.7	7472.4	2021-22	333.0	337.7	2021-22	140.9	143.7
2022-23	7423.9	7562.7	2022-23	332.9	337.0	2022-23	142.8	145.4
2023-24	7520.1	7650.3	2023-24	332.8	336.3	2023-24	144.6	147.1
2024-25	0.0	7735.1	2024-25	0.0	335.7	2024-25	0.0	148.8

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	4.7%	6.7%
2019-20	1.3%	0.9%
2020-21	1.6%	2.3%
2021-22	1.4%	1.3%
2022-23	1.3%	1.2%
2023-24	1.3%	1.2%
2024-25	-100.0%	1.1%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant Ticket Sales			Online Games Ticket Sales			Total Ticket Sales		
	Feb 2019	Aug 2019		Feb 2019	Aug 2019		Feb 2019	Aug 2019
1997-98	583.4	583.4	1997-98	1466.6	1466.6	1997-98	2050.0	2050.0
1998-99	593.7	593.7	1998-99	1503.0	1503.0	1998-99	2096.7	2096.7
1999-00	568.4	568.4	1999-00	1680.1	1680.1	1999-00	2248.5	2248.5
2000-01	639.2	639.2	2000-01	1635.5	1635.5	2000-01	2274.7	2274.7
2001-02	662.6	662.6	2001-02	1693.8	1693.8	2001-02	2356.4	2356.4
2002-03	1073.9	1073.9	2002-03	1794.1	1794.1	2002-03	2868.0	2868.0
2003-04	1358.1	1358.1	2003-04	1712.9	1712.9	2003-04	3071.0	3071.0
2004-05	1844.6	1844.6	2004-05	1626.1	1626.1	2004-05	3470.7	3470.7
2005-06	2100.1	2100.1	2005-06	1828.9	1828.9	2005-06	3929.0	3929.0
2006-07	2283.6	2283.6	2006-07	1838.5	1838.5	2006-07	4122.1	4122.1
2007-08	2368.8	2368.8	2007-08	1806.0	1806.0	2007-08	4174.8	4174.8
2008-09	2064.1	2064.1	2008-09	1873.9	1873.9	2008-09	3938.0	3938.0
2009-10	2078.1	2078.1	2009-10	1822.4	1822.4	2009-10	3900.5	3900.5
2010-11	2225.7	2225.7	2010-11	1783.0	1783.0	2010-11	4008.7	4008.7
2011-12	2567.0	2567.0	2011-12	1882.9	1882.9	2011-12	4449.9	4449.9
2012-13	3028.5	3028.5	2012-13	1984.5	1984.5	2012-13	5013.0	5013.0
2013-14	3417.1	3417.1	2013-14	1951.1	1951.1	2013-14	5368.2	5368.2
2014-15	3724.1	3724.1	2014-15	1859.3	1859.3	2014-15	5583.4	5583.4
2015-16	3954.7	3954.7	2015-16	2108.5	2108.5	2015-16	6063.2	6063.2
2016-17	4243.6	4243.6	2016-17	1913.4	1913.4	2016-17	6157.0	6157.0
2017-18	4652.3	4652.3	2017-18	2048.8	2048.8	2017-18	6701.1	6701.1
2018-19	4868.2	4958.7	2018-19	2150.4	2192.5	2018-19	7018.6	7151.2
2019-20	5057.5	5203.7	2019-20	2054.7	2008.6	2019-20	7112.2	7212.3
2020-21	5153.0	5359.4	2020-21	2071.0	2019.9	2020-21	7224.0	7379.3
2021-22	5236.4	5436.9	2021-22	2091.3	2035.4	2021-22	7327.7	7472.4
2022-23	5312.0	5512.4	2022-23	2111.9	2050.4	2022-23	7423.9	7562.7
2023-24	5387.0	5585.2	2023-24	2133.1	2065.1	2023-24	7520.1	7650.3
2024-25	0.0	5655.4	2024-25	0.0	2079.7	2024-25	0.0	7735.1

Instant - percent of total			Terminal Games - percent of total		
	Feb 2019	Aug 2019		Feb 2019	Aug 2019
1996-97	29.8%	29.8%	1996-97	70.2%	70.2%
1997-98	28.5%	28.5%	1997-98	71.5%	71.5%
1998-99	28.3%	28.3%	1998-99	71.7%	71.7%
1999-00	25.3%	25.3%	1999-00	74.7%	74.7%
2000-01	28.1%	28.1%	2000-01	71.9%	71.9%
2001-02	28.1%	28.1%	2001-02	71.9%	71.9%
2002-03	37.4%	37.4%	2002-03	62.6%	62.6%
2003-04	44.2%	44.2%	2003-04	55.8%	55.8%
2004-05	53.1%	53.1%	2004-05	46.9%	46.9%
2005-06	53.5%	53.5%	2005-06	46.5%	46.5%
2006-07	55.4%	55.4%	2006-07	44.6%	44.6%
2007-08	56.7%	56.7%	2007-08	43.3%	43.3%
2008-09	52.4%	52.4%	2008-09	47.6%	47.6%
2009-10	53.3%	53.3%	2009-10	46.7%	46.7%
2010-11	55.5%	55.5%	2010-11	44.5%	44.5%
2011-12	57.7%	57.7%	2011-12	42.3%	42.3%
2012-13	60.4%	60.4%	2012-13	39.6%	39.6%
2013-14	63.7%	63.7%	2013-14	36.3%	36.3%
2014-15	66.7%	66.7%	2014-15	33.3%	33.3%
2015-16	65.2%	65.2%	2015-16	34.8%	34.8%
2016-17	68.9%	68.9%	2016-17	31.1%	31.1%
2017-18	69.4%	69.4%	2017-18	30.6%	30.6%
2018-19	69.4%	69.3%	2018-19	30.6%	30.7%
2019-20	71.1%	72.2%	2019-20	28.9%	27.8%
2020-21	71.3%	72.6%	2020-21	28.7%	27.4%
2021-22	71.5%	72.8%	2021-22	28.5%	27.2%
2022-23	71.6%	72.9%	2022-23	28.4%	27.1%
2023-24	71.6%	73.0%	2023-24	28.4%	27.0%
2024-25		73.1%	2024-25		26.9%

Factors Affecting EETF Transfers

	2018-19		2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019
Prize Percentage Scratch-off	73.40%	73.47%	73.40%	73.47%	73.40%	73.47%	73.40%	73.47%	73.40%	73.47%	73.40%	73.47%	0.00%	73.47%
Prize Percentage Terminal Games	51.25%	49.38%	51.25%	51.25%	51.22%	51.25%	51.21%	51.25%	51.20%	51.25%	51.18%	51.25%	0.00%	51.25%
Retailer Commission Rate	5.60%	5.54%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	0.00%	5.60%
Administrative Appropriation	\$82.00	\$82.04	\$81.42	\$82.20	\$81.42	\$81.63	\$81.42	\$81.63	\$81.42	\$81.63	\$81.42	\$81.63	\$0.00	\$81.63
Vendor Rate Scratch-off	1.34%	1.31%	1.27%	1.27%	1.27%	1.27%	1.27%	1.27%	1.27%	1.27%	1.27%	1.27%	0.00%	1.27%
Vendor Rate Terminal Games	1.77%	1.73%	2.63%	2.65%	2.66%	2.65%	2.68%	2.67%	2.70%	2.68%	2.72%	2.68%	0.00%	2.68%
Unclaimed Prize Rate	1.20%	1.23%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	0.00%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 39.4% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2018-19		2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019	Feb 2019	Aug 2019
% Week 51 scratch-off *	1.8009%	1.8848%	1.8009%	1.8848%	1.8009%	1.8848%	1.8009%	1.8848%	1.8009%	1.8848%	1.8009%	1.8848%		1.8848%
% Week 51 terminal games *	1.6638%	1.5390%	1.6638%	1.5390%	1.6638%	1.5390%	1.6638%	1.5390%	1.6638%	1.5390%	1.6638%	1.5390%		1.5390%
% Week 52 scratch-off *	1.6159%	1.8387%	1.6159%	1.8387%	1.6159%	1.8387%	1.6159%	1.8387%	1.6159%	1.8387%	1.6159%	1.8387%		1.8387%
% Week 52 terminal games *	1.5383%	1.5841%	1.5383%	1.5841%	1.5383%	1.5841%	1.5383%	1.5841%	1.5383%	1.5841%	1.5383%	1.5841%		1.5841%
% of Week 51 to subsequent year **	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%		100.00%
% of Week 52 to subsequent year **	100.00%	100.00%	29.20%	27.81%	44.72%	42.32%	61.40%	56.01%	71.43%	72.21%	100.00%	100.00%		14.17%
% of scratch-off rec'd subsequent year	1.6159%	1.8387%	2.2727%	2.3961%	2.5236%	2.6629%	2.7930%	2.9147%	2.9551%	3.2125%	1.6159%	1.8387%		2.1453%
% of terminal games rec'd subsequent year	1.5383%	1.5841%	2.1130%	1.9795%	2.3518%	2.2094%	2.6083%	2.4264%	2.7626%	2.6829%	1.5383%	1.5841%		1.7635%
EETF Transfer rate scratch-off	18.49%	18.53%	18.59%	18.52%	18.60%	18.55%	18.62%	18.57%	18.63%	18.58%	18.65%	18.59%		18.60%
EETF Transfer rate terminal games	40.21%	42.21%	39.38%	39.36%	39.39%	39.39%	39.40%	39.39%	39.40%	39.39%	39.42%	39.40%		39.41%

* based on weekly sales figures for 2018-19

** based on daily sales figures for 2018-19

February 2019 Forecast	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Instant Game Sales (Scratch + Fast Play)	4868.2	5057.5	5153.1	5236.4	5311.9	5387.1	
Terminal Game Sales	2150.4	2054.7	2071.0	2091.3	2111.9	2133.1	
EETF transfer due from current year ticket sales and other income	1834.0	1819.3	1845.8	1871.2	1895.1	1919.4	
less collection lag loss	(27.8)	(38.5)	(43.4)	(48.7)	(52.2)	(29.2)	
plus collection lag gain from prior year	52.2	27.8	38.5	43.4	48.7	52.2	
Due to EETF from Lottery Receipts	1858.4	1808.7	1840.8	1865.8	1891.6	1942.5	
adjustment for estimated true-up payment in next fiscal year	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1856.8	1807.1	1839.2	1864.2	1890.0	1940.9	

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

August 2019 Forecast	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Instant Game Sales (Scratch + Fast Play)	4958.7	5203.7	5359.4	5436.9	5512.4	5585.2	5655.4
Terminal Game Sales	2192.5	2008.6	2019.9	2035.4	2050.4	2065.1	2079.7
EETF transfer due from current year ticket sales and other income	1918.5	1826.6	1863.9	1885.9	1907.4	1928.5	1949.0
less collection lag loss	(31.6)	(38.7)	(44.1)	(48.9)	(54.6)	(32.0)	0.0
plus collection lag gain from prior year	33.0	31.6	38.7	44.1	48.9	54.6	32.0
Due to EETF from Lottery Receipts	1919.9	1819.4	1858.5	1881.1	1901.7	1951.1	1981.0
adjustment for estimated true-up payment in next fiscal year	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1917.6	1817.1	1856.2	1878.8	1899.4	1948.8	1978.7

* This adjustment is being made because the normal June 2016 EETF transfer did not occur due to a one-time processing error; the transfer will