

Revenue Estimating Conference Executive Summary for Lottery Ticket Sales and the EETF December 11, 2019

The Revenue Estimating Conference reviewed Lottery sales and transfers on December 11, 2019. At the end of the first week in December, total ticket sales for Fiscal Year 2019-20 were \$87.2 million above the estimate. After taking account of all components, the transfer to the Educational Enhancement Trust Fund (EETF) was projected to be \$0.7 million greater than expectations for this period.

In response, the Conference increased the overall sales forecast by \$77.9 million in Fiscal Year 2019-20 and by \$180.4 million in Fiscal Year 2020-21. The addition to total sales in each of the subsequent fiscal years modestly increases, a result of essentially matching the prior growth rates throughout the forecast period. The final expected transfers to the EETF were increased by \$7.6 million in Fiscal Year 2019-20 and \$44.9 million in Fiscal Year 2020-21. The EETF distribution gains continue to grow with the new sales forecast through Fiscal Year 2023-24, before dropping to \$14.3 million in Fiscal Year 2024-25. In that year, a technical adjustment was made to the expected cash contribution, producing this atypical result.

- Scratch-Off sales were running \$161.3 million above estimate in early December. The Conference made the greatest forecast adjustments to this collection of games, adding \$177.9 million in Fiscal Year 2019-20 and \$230.2 million in Fiscal Year 2020-21. Fast Play, as of December, was above estimate by \$0.2 million; however, it was not adjusted in the new forecast.
- The Conference made negative adjustments to Powerball in each year. Sales estimates were decreased by \$93.4 million in Fiscal Year 2019-20, and then between \$63.1 million and \$66.2 million in each of the subsequent fiscal years.
- Lotto was only \$0.4 million above estimate in early December, prompting the Conference to maintain the current forecast. In contrast, Cash 4 Life was coming in \$6.7 million above estimate. The Conference increased that forecast by \$10.9 million to \$15.7 million in each fiscal year.
- Fantasy 5 sales were running only \$0.8 million under estimate for Fiscal Year 2019-20 year-to-date, leading the Conference to maintain the current forecast. Since Jackpot Triple Play was coming in \$1.8 million under estimate and is a much smaller game, the Conference decreased the forecast by \$4.9 million in each fiscal year.
- Mega Millions saw downward adjustments in the new forecast, especially to the current year. Mega Millions was reduced by \$24.0 million in Fiscal Year 2019-20 and \$5.1 million to \$5.4 million in subsequent years. Pick Games were collectively coming in above estimate by \$4.2 million; therefore, the Conference decided to increase the forecast by \$11.3 million to \$11.9 million in each fiscal year.

Additional details of the forecast and other changes are shown in the following table.

Summary of All Games				
		August 2019	Dec 2019	Difference
Scratch-off	2019-20	5184.0	5361.9	177.9
	2020-21	5339.5	5569.7	230.2
	2021-22	5416.9	5653.2	236.3
	2022-23	5492.2	5732.4	240.1
	2023-24	5564.9	5806.9	242.0
	2024-25	5635.0	5882.4	247.4
Powerball	2019-20	438.4	345.0	-93.4
	2020-21	444.4	381.3	-63.1
	2021-22	450.2	386.3	-63.9
	2022-23	455.6	390.9	-64.7
	2023-24	460.8	395.4	-65.4
	2024-25	466.0	399.9	-66.2
Mega Millions	2019-20	274.6	250.6	-24.0
	2020-21	278.8	273.6	-5.1
	2021-22	282.7	277.5	-5.2
	2022-23	286.5	281.3	-5.2
	2023-24	290.1	284.8	-5.3
	2024-25	293.6	288.2	-5.4
Lotto	2019-20	212.3	212.3	0.0
	2020-21	206.0	206.0	0.0
	2021-22	203.9	203.9	0.0
	2022-23	201.9	201.9	0.0
	2023-24	199.8	199.8	0.0
	2024-25	197.8	197.8	0.0
Jackpot Triple Play	2019-20	62.0	57.0	-4.9
	2020-21	62.0	57.0	-4.9
	2021-22	62.0	57.0	-4.9
	2022-23	62.0	57.0	-4.9
	2023-24	62.0	57.0	-4.9
	2024-25	62.0	57.0	-4.9
Fantasy 5	2019-20	254.0	254.0	0.0
	2020-21	254.5	254.5	0.0
	2021-22	255.0	255.0	0.0
	2022-23	255.5	255.5	0.0
	2023-24	256.1	256.1	0.0
	2024-25	256.6	256.6	0.0
Pick Games	2019-20	716.4	727.7	11.3
	2020-21	723.5	735.0	11.5
	2021-22	730.8	742.3	11.6
	2022-23	738.1	749.8	11.7
	2023-24	745.4	757.3	11.8
	2024-25	752.9	764.8	11.9
Cash 4 Life	2019-20	50.8	61.8	10.9
	2020-21	50.8	62.7	11.8
	2021-22	50.8	63.6	12.8
	2022-23	50.8	64.6	13.7
	2023-24	50.8	65.5	14.7
	2024-25	50.8	66.5	15.7
Fast Play	2019-20	19.7	19.7	0.0
	2020-21	19.9	19.9	0.0
	2021-22	20.0	20.0	0.0
	2022-23	20.1	20.1	0.0
	2023-24	20.3	20.3	0.0
	2024-25	20.4	20.4	0.0
TOTAL	2019-20	7212.3	7290.1	77.9
	2020-21	7379.3	7559.7	180.4
	2021-22	7472.4	7659.0	186.6
	2022-23	7562.7	7753.5	190.7
	2023-24	7650.3	7843.1	192.8
	2024-25	7735.1	7933.7	198.6
EETF Receipts from Ticket Sales	2019-20	1817.1	1824.7	7.6
	2020-21	1856.2	1901.1	44.9
	2021-22	1878.8	1926.4	47.6
	2022-23	1899.4	1948.5	49.1
	2023-24	1948.8	1999.5	50.7
	2024-25	1978.7	1993.0	14.3

**LOTTERY ESTIMATING CONFERENCE, DECEMBER 2019
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	Aug 2019	Dec 2019	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7151.2	7151.2	0.0
2019-20	7212.3	7290.1	77.9
2020-21	7379.3	7559.7	180.4
2021-22	7472.4	7659.0	186.6
2022-23	7562.7	7753.5	190.7
2023-24	7650.3	7843.1	192.8
2024-25	7735.1	7933.7	198.6

Other Income

	Aug 2019	Dec 2019	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	16.0	16.0	0.0
2019-20	14.0	14.0	0.0
2020-21	14.1	14.1	0.0
2021-22	14.2	14.2	0.0
2022-23	14.3	14.3	0.0
2023-24	14.4	14.4	0.0
2024-25	14.5	14.5	0.0

Unclaimed Prizes

	Aug 2019	Dec 2019	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	58.3	58.3	0.0
2019-20	58.2	59.2	1.0
2020-21	59.7	61.4	1.7
2021-22	60.5	62.2	1.8
2022-23	61.2	63.0	1.8
2023-24	61.9	63.8	1.8
2024-25	62.7	64.5	1.9

Distribution to EETF from Lottery Receipts

	Aug 2019	Dec 2019	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0
2019-20	1817.1	1824.7	7.6
2020-21	1856.2	1901.1	44.9
2021-22	1878.8	1926.4	47.6
2022-23	1899.4	1948.5	49.1
2023-24	1948.8	1999.5	50.7
2024-25	1978.7	1993.0	14.3

SCRATCH-OFF

Total Sales			Due to EETF from Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Aug 2019	Dec 2019		Aug 2019	Dec 2019		Aug 2019	Dec 2019		Aug 2019	Dec 2019
1997-98	583.4	583.4	1997-98			1997-98	38.6	38.6	1997-98	11.2	11.2
1998-99	593.7	593.7	1998-99			1998-99	38.4	38.4	1998-99	11.4	11.4
1999-00	568.4	568.4	1999-00			1999-00	35.9	35.9	1999-00	10.9	10.9
2000-01	639.2	639.2	2000-01			2000-01	39.5	39.5	2000-01	12.3	12.3
2001-02	662.6	662.6	2001-02	251.8	251.8	2001-02	40.1	40.1	2001-02	12.7	12.7
2002-03	1073.9	1073.9	2002-03	279.3	279.3	2002-03	63.7	63.7	2002-03	20.7	20.7
2003-04	1358.1	1358.1	2003-04	326.9	326.9	2003-04	78.8	78.8	2003-04	26.1	26.1
2004-05	1844.6	1844.6	2004-05	387.9	387.9	2004-05	104.6	104.6	2004-05	35.5	35.5
2005-06	2100.1	2100.1	2005-06	409.0	409.0	2005-06	116.6	116.6	2005-06	40.4	40.4
2006-07	2283.6	2283.6	2006-07	443.1	443.1	2006-07	124.5	124.5	2006-07	43.9	43.9
2007-08	2368.8	2368.8	2007-08	470.8	470.8	2007-08	127.6	127.6	2007-08	45.6	45.6
2008-09	2064.1	2064.1	2008-09	412.0	412.0	2008-09	110.6	110.6	2008-09	39.7	39.7
2009-10	2078.1	2078.1	2009-10	402.7	402.7	2009-10	110.8	110.8	2009-10	40.0	40.0
2010-11	2225.7	2225.7	2010-11	414.3	414.3	2010-11	117.9	117.9	2010-11	42.8	42.8
2011-12	2567.0	2567.0	2011-12	502.3	502.3	2011-12	134.9	134.9	2011-12	49.4	49.4
2012-13	3028.5	3028.5	2012-13	564.1	564.1	2012-13	157.6	157.6	2012-13	58.2	58.2
2013-14	3417.1	3417.1	2013-14	639.5	639.5	2013-14	175.8	175.8	2013-14	65.7	65.7
2014-15	3724.1	3724.1	2014-15	689.1	689.1	2014-15	188.7	188.7	2014-15	71.6	71.6
2015-16	3954.7	3954.7	2015-16	741.5	741.5	2015-16	197.1	197.1	2015-16	76.1	76.1
2016-17	4243.6	4243.6	2016-17	786.2	786.2	2016-17	208.0	208.0	2016-17	81.6	81.6
2017-18	4652.3	4652.3	2017-18	865.3	865.3	2017-18	224.2	224.2	2017-18	89.5	89.5
2018-19	4937.8	4937.8	2018-19	918.8	918.8	2018-19	233.9	233.9	2018-19	95.0	95.0
2019-20	5184.0	5361.9	2019-20	963.7	1013.3	2019-20	241.6	249.8	2019-20	99.7	103.1
2020-21	5339.5	5569.7	2020-21	994.4	1061.0	2020-21	244.9	255.5	2020-21	102.7	107.1
2021-22	5416.9	5653.2	2021-22	1009.5	1077.7	2021-22	244.8	255.5	2021-22	104.2	108.7
2022-23	5492.2	5732.4	2022-23	1024.2	1093.5	2022-23	244.7	255.4	2022-23	105.6	110.2
2023-24	5564.9	5806.9	2023-24	1038.5	1108.4	2023-24	244.6	255.3	2023-24	107.0	111.7
2024-25	5635.0	5882.4	2024-25	1052.2	1123.5	2024-25	244.5	255.3	2024-25	108.4	113.1

Growth Rates			Average Weekly Sales		
			Aug 2019	Dec 2019	
2008-09	-12.9%	-12.9%	2009-10	40.0	40.0
2009-10	0.7%	0.7%	2010-11	42.8	42.8
2010-11	7.1%	7.1%	2011-12	49.4	49.4
2011-12	15.3%	15.3%	2012-13	58.2	58.2
2012-13	18.0%	18.0%	2013-14	65.7	65.7
2013-14	12.8%	12.8%	2014-15	71.6	71.6
2014-15	9.0%	9.0%	2015-16	76.1	76.1
2015-16	6.2%	6.2%	2016-17	81.6	81.6
2016-17	7.3%	7.3%	2017-18	89.5	89.5
2017-18	9.6%	9.6%	2018-19	95.0	95.0
2018-19	6.1%	6.1%	2019-20	99.7	103.1
2019-20	5.0%	8.6%	2020-21	102.7	107.1
2020-21	3.0%	3.9%	2021-22	104.2	108.7
2021-22	1.5%	1.5%	2022-23	105.6	110.2
2022-23	1.4%	1.4%	2023-24	107.0	111.7
2023-24	1.3%	1.3%	2024-25	108.4	113.1
2024-25	1.3%	1.3%			

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Aug 2019	Dec 2019
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	459.4	459.4
2019-20	438.4	345.0
2020-21	444.4	381.3
2021-22	450.2	386.3
2022-23	455.6	390.9
2023-24	460.8	395.4
2024-25	466.0	399.9

Per Capita Sales		
	Aug 2019	Dec 2019
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	21.8	21.8
2019-20	20.4	16.1
2020-21	20.4	17.5
2021-22	20.3	17.5
2022-23	20.3	17.4
2023-24	20.3	17.4
2024-25	20.2	17.4

Average Weekly Sales		
	Aug 2019	Dec 2019
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.8	8.8
2019-20	8.4	6.6
2020-21	8.5	7.3
2021-22	8.7	7.4
2022-23	8.8	7.5
2023-24	8.9	7.6
2024-25	9.0	7.7

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-3.1%	-3.1%
2019-20	-4.6%	-24.9%
2020-21	1.3%	10.5%
2021-22	1.3%	1.3%
2022-23	1.2%	1.2%
2023-24	1.2%	1.2%
2024-25	1.1%	1.1%

*Annualized figures

Mega Millions

Ticket Sales		
	Aug 2019	Dec 2019
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	417.0	417.0
2019-20	274.6	250.6
2020-21	278.8	273.6
2021-22	282.7	277.5
2022-23	286.5	281.3
2023-24	290.1	284.8
2024-25	293.6	288.2

Per Capita Sales		
	Aug 2019	Dec 2019
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	10.6	10.6
2018-19	19.8	19.8
2019-20	12.8	11.7
2020-21	12.8	12.6
2021-22	12.8	12.5
2022-23	12.8	12.5
2023-24	12.8	12.5
2024-25	12.7	12.5

Average Weekly Sales		
	Aug 2019	Dec 2019
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	4.2	4.2
2018-19	8.0	8.0
2019-20	5.3	4.8
2020-21	5.4	5.3
2021-22	5.4	5.3
2022-23	5.5	5.4
2023-24	5.6	5.5
2024-25	5.6	5.5

Growth Rates		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	89.0%	89.0%
2019-20	-34.1%	-39.9%
2020-21	1.5%	9.2%
2021-22	1.4%	1.4%
2022-23	1.3%	1.3%
2023-24	1.3%	1.3%
2024-25	1.2%	1.2%

LOTTO WITH XTRA

Ticket Sales		
	Aug 2019	Dec 2019
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	223.5	223.5
2019-20	212.3	212.3
2020-21	206.0	206.0
2021-22	203.9	203.9
2022-23	201.9	201.9
2023-24	199.8	199.8
2024-25	197.8	197.8

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.6	10.6
2019-20	9.9	9.9
2020-21	9.4	9.4
2021-22	9.2	9.2
2022-23	9.0	9.0
2023-24	8.8	8.8
2024-25	8.6	8.6

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.3	4.3
2019-20	4.1	4.1
2020-21	4.0	4.0
2021-22	3.9	3.9
2022-23	3.9	3.9
2023-24	3.8	3.8
2024-25	3.8	3.8

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-6.9%	-6.9%
2019-20	-5.0%	-5.0%
2020-21	-3.0%	-3.0%
2021-22	-1.0%	-1.0%
2022-23	-1.0%	-1.0%
2023-24	-1.0%	-1.0%
2024-25	-1.0%	-1.0%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Aug 2019	Dec 2019		Aug 2019	Dec 2019		Aug 2019	Dec 2019
1997-98	36.0	36.0	1997-98	2.4	2.4	1997-98	0.7	0.7
1998-99	14.9	14.9	1998-99	1.0	1.0	1998-99	0.3	0.3
1999-00	121.3	121.3	1999-00	7.7	7.7	1999-00	2.3	2.3
2000-01	108.8	108.8	2000-01	6.7	6.7	2000-01	2.1	2.1
2001-02	98.3	98.3	2001-02	6.0	6.0	2001-02	1.9	1.9
2002-03	95.9	95.9	2002-03	5.7	5.7	2002-03	1.8	1.8
2003-04	125.9	125.9	2003-04	7.3	7.3	2003-04	2.4	2.4
2004-05	131.2	131.2	2004-05	7.4	7.4	2004-05	2.5	2.5
2005-06	128.5	128.5	2005-06	7.1	7.1	2005-06	2.5	2.5
2006-07	130.1	130.1	2006-07	7.1	7.1	2006-07	2.5	2.5
2007-08	122.7	122.7	2007-08	6.6	6.6	2007-08	2.4	2.4
2008-09	102.2	102.2	2008-09	5.5	5.5	2008-09	2.0	2.0
2009-10	92.1	92.1	2009-10	4.9	4.9	2009-10	1.8	1.8
2010-11	89.0	89.0	2010-11	4.7	4.7	2010-11	1.7	1.7
2011-12	92.3	92.3	2011-12	4.9	4.9	2011-12	1.8	1.8
2012-13	89.5	89.5	2012-13	4.7	4.7	2012-13	1.7	1.7
2013-14	79.5	79.5	2013-14	4.1	4.1	2013-14	1.5	1.5
2014-15	103.2	103.2	2014-15	5.2	5.2	2014-15	2.0	2.0
2015-16	85.7	85.7	2015-16	4.3	4.3	2015-16	1.6	1.6
2016-17	89.9	89.9	2016-17	4.4	4.4	2016-17	1.7	1.7
2017-18	74.5	74.5	2017-18	3.6	3.6	2017-18	1.4	1.4
2018-19	41.8	41.8	2018-19	2.0	2.0	2018-19	0.8	0.8
2019-20	0.0	0.0	2019-20	0.0	0.0	2019-20	0.0	0.0
2020-21	0.0	0.0	2020-21	0.0	0.0	2020-21	0.0	0.0
2021-22	0.0	0.0	2021-22	0.0	0.0	2021-22	0.0	0.0
2022-23	0.0	0.0	2022-23	0.0	0.0	2022-23	0.0	0.0
2023-24	0.0	0.0	2023-24	0.0	0.0	2023-24	0.0	0.0
2024-25	0.0	0.0	2024-25	0.0	0.0	2024-25	0.0	0.0

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	-43.8%	-43.8%
2019-20	-100.0%	-100.0%
2020-21		
2021-22		
2022-23		
2023-24		

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

Jackpot Triple Play

Ticket Sales		
	Aug 2019	Dec 2019
2018-19	32.8	32.8
2019-20	62.0	57.0
2020-21	62.0	57.0
2021-22	62.0	57.0
2022-23	62.0	57.0
2023-24	62.0	57.0
2024-25	62.0	57.0

Per Capita Sales		
	Aug 2019	Dec 2019
2018-19	1.6	1.6
2019-20	2.9	2.7
2020-21	2.8	2.6
2021-22	2.8	2.6
2022-23	2.8	2.5
2023-24	2.7	2.5
2024-25	2.7	2.5

Average Weekly Sales		
	Aug 2019	Dec 2019
2018-19	0.6	0.6
2019-20	1.2	1.1
2020-21	1.2	1.1
2021-22	1.2	1.1
2022-23	1.2	1.1
2023-24	1.2	1.1
2024-25	1.2	1.1

Growth Rates		
2018-19		
2019-20	89.0%	74.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	0.0%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Aug 2019	Dec 2019
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	258.4	258.4
2019-20	254.0	254.0
2020-21	254.5	254.5
2021-22	255.0	255.0
2022-23	255.5	255.5
2023-24	256.1	256.1
2024-25	256.6	256.6

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.2	12.2
2019-20	11.8	11.8
2020-21	11.7	11.7
2021-22	11.5	11.5
2022-23	11.4	11.4
2023-24	11.3	11.3
2024-25	11.1	11.1

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.0	5.0
2019-20	4.9	4.9
2020-21	4.9	4.9
2021-22	4.9	4.9
2022-23	4.9	4.9
2023-24	4.9	4.9
2024-25	4.9	4.9

Growth Rates		
	Aug 2019	Dec 2019
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	-2.3%	-2.3%
2019-20	-1.7%	-1.7%
2020-21	0.2%	0.2%
2021-22	0.2%	0.2%
2022-23	0.2%	0.2%
2023-24	0.2%	0.2%
2024-25	0.2%	0.2%

Pick Games*

Pick Games Ticket Sales		
	Aug 2019	Dec 2019
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	709.3	709.3
2019-20	716.4	727.7
2020-21	723.5	735.0
2021-22	730.8	742.3
2022-23	738.1	749.8
2023-24	745.4	757.3
2024-25	752.9	764.8

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	33.6	33.6
2019-20	33.4	33.9
2020-21	33.2	33.7
2021-22	33.0	33.6
2022-23	32.9	33.4
2023-24	32.8	33.3
2024-25	32.7	33.2

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.6	13.6
2019-20	13.8	14.0
2020-21	13.9	14.1
2021-22	14.1	14.3
2022-23	14.2	14.4
2023-24	14.3	14.6
2024-25	14.5	14.7

Growth Rates		
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	1.6%	1.6%
2019-20	1.0%	2.6%
2020-21	1.0%	1.0%
2021-22	1.0%	1.0%
2022-23	1.0%	1.0%
2023-24	1.0%	1.0%
2024-25	1.0%	1.0%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Aug 2019	Dec 2019
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	50.3	50.3
2019-20	50.8	61.8
2020-21	50.8	62.7
2021-22	50.8	63.6
2022-23	50.8	64.6
2023-24	50.8	65.5
2024-25	50.8	66.5

Per Capita Sales		
	Aug 2019	Dec 2019
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.4	2.4
2019-20	2.4	2.9
2020-21	2.3	2.9
2021-22	2.3	2.9
2022-23	2.3	2.9
2023-24	2.2	2.9
2024-25	2.2	2.9

Average Weekly Sales		
	Aug 2019	Dec 2019
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.0	1.2
2020-21	1.0	1.2
2021-22	1.0	1.2
2022-23	1.0	1.2
2023-24	1.0	1.3
2024-25	1.0	1.3

Growth Rates		
2017-18	105.8%	105.8%
2018-19	-15.0%	-15.0%
2019-20	1.0%	22.7%
2020-21	0.0%	1.5%
2021-22	0.0%	1.5%
2022-23	0.0%	1.5%
2023-24	0.0%	1.5%
2024-25	0.0%	1.5%

Fast Play

Ticket Sales		
	Aug 2019	Dec 2019
2017-18	17.8	17.8
2018-19	21.0	21.0
2019-20	19.7	19.7
2020-21	19.9	19.9
2021-22	20.0	20.0
2022-23	20.1	20.1
2023-24	20.3	20.3
2024-25	20.4	20.4

Per Capita Sales		
	Aug 2019	Dec 2019
2017-18	0.9	0.9
2018-19	1.0	1.0
2019-20	0.9	0.9
2020-21	0.9	0.9
2021-22	0.9	0.9
2022-23	0.9	0.9
2023-24	0.9	0.9
2024-25	0.9	0.9

Average Weekly Sales		
	Aug 2019	Dec 2019
2017-18	0.3	0.3
2018-19	0.4	0.4
2019-20	0.4	0.4
2020-21	0.4	0.4
2021-22	0.4	0.4
2022-23	0.4	0.4
2023-24	0.4	0.4
2024-25	0.4	0.4

Growth Rates		
2018-19	17.8%	17.8%
2019-20	-5.9%	-5.9%
2020-21	0.7%	0.7%
2021-22	0.7%	0.7%
2022-23	0.7%	0.7%
2023-24	0.7%	0.7%
2024-25	0.7%	0.7%

Raffle

Ticket Sales		
	Aug 2019	Dec 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
2008-09	34.1%	34.1%
2009-10	-29.0%	-29.0%
2010-11	-57.0%	-57.0%
2011-12	-100.0%	-100.0%
2012-13		
2013-14	-100.0%	-100.0%
2014-15		
2015-16		
2016-17	-3.1%	-3.1%
2017-18	-100.0%	-100.0%
2018-19		
2019-20		
2020-21		

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales		
	Aug 2019	Dec 2019
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	2192.5	2192.5
2019-20	2008.6	1908.5
2020-21	2019.9	1970.1
2021-22	2035.4	1985.8
2022-23	2050.4	2000.9
2023-24	2065.1	2016.0
2024-25	2079.7	2030.8

Due to EETF from Ticket Sales		
	Aug 2019	Dec 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	873.7	873.7
2016-17	778.1	778.1
2017-18	827.1	827.1
2018-19	925.4	925.4
2019-20	790.6	748.1
2020-21	795.7	773.1
2021-22	801.7	779.6
2022-23	807.7	785.8
2023-24	813.7	791.9
2024-25	819.7	798.0

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	100.4	100.4
2014-15	94.2	94.2
2015-16	105.1	105.1
2016-17	93.8	93.8
2017-18	98.7	98.7
2018-19	103.9	103.9
2019-20	93.6	88.9
2020-21	92.7	90.4
2021-22	92.0	89.7
2022-23	91.4	89.2
2023-24	90.8	88.6
2024-25	90.3	88.1

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	42.2	42.2
2019-20	38.6	36.7
2020-21	38.8	37.9
2021-22	39.1	38.2
2022-23	39.4	38.5
2023-24	39.7	38.8
2024-25	40.0	39.1

Growth Rates		
	Aug 2019	Dec 2019
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	13.4%	13.4%
2016-17	-9.3%	-9.3%
2017-18	7.1%	7.1%
2018-19	7.0%	7.0%
2019-20	-8.4%	-13.0%
2020-21	0.6%	3.2%
2021-22	0.8%	0.8%
2022-23	0.7%	0.8%
2023-24	0.7%	0.8%
2024-25	0.7%	0.7%

Average Weekly Sales		
	Aug 2019	Dec 2019
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	42.2	42.2
2019-20	38.6	36.7
2020-21	38.8	37.9
2021-22	39.1	38.2
2022-23	39.4	38.5
2023-24	39.7	38.8
2024-25	40.0	39.1

TOTAL TICKET SALES

Ticket Sales		
	Aug 2019	Dec 2019
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6701.1	6701.1
2018-19	7151.2	7151.2
2019-20	7212.3	7290.1
2020-21	7379.3	7559.7
2021-22	7472.4	7659.0
2022-23	7562.7	7753.5
2023-24	7650.3	7843.1
2024-25	7735.1	7933.7

Per Capita Sales		
	Aug 2019	Dec 2019
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.3	212.3
2011-12	233.8	233.8
2012-13	260.9	260.9
2013-14	276.1	276.1
2014-15	282.9	282.9
2015-16	302.2	302.2
2016-17	301.8	301.8
2017-18	323.0	323.0
2018-19	338.7	338.7
2019-20	336.1	339.7
2020-21	338.5	346.8
2021-22	337.7	346.2
2022-23	337.0	345.5
2023-24	336.3	344.8
2024-25	335.7	344.3

Average Weekly Sales		
	Aug 2019	Dec 2019
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	107.4	107.4
2015-16	116.6	116.6
2016-17	118.4	118.4
2017-18	128.9	128.9
2018-19	137.5	137.5
2019-20	138.7	140.2
2020-21	141.9	145.4
2021-22	143.7	147.3
2022-23	145.4	149.1
2023-24	147.1	150.8
2024-25	148.8	152.6

Growth Rates		
	Aug 2019	Dec 2019
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	6.7%	6.7%
2019-20	0.9%	1.9%
2020-21	2.3%	3.7%
2021-22	1.3%	1.3%
2022-23	1.2%	1.2%
2023-24	1.2%	1.2%
2024-25	1.1%	1.2%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant Ticket Sales			Online Games Ticket Sales			Total Ticket Sales		
	Aug 2019	Dec 2019		Aug 2019	Dec 2019		Aug 2019	Dec 2019
1997-98	583.4	583.4	1997-98	1466.6	1466.6	1997-98	2050.0	2050.0
1998-99	593.7	593.7	1998-99	1503.0	1503.0	1998-99	2096.7	2096.7
1999-00	568.4	568.4	1999-00	1680.1	1680.1	1999-00	2248.5	2248.5
2000-01	639.2	639.2	2000-01	1635.5	1635.5	2000-01	2274.7	2274.7
2001-02	662.6	662.6	2001-02	1693.8	1693.8	2001-02	2356.4	2356.4
2002-03	1073.9	1073.9	2002-03	1794.1	1794.1	2002-03	2868.0	2868.0
2003-04	1358.1	1358.1	2003-04	1712.9	1712.9	2003-04	3071.0	3071.0
2004-05	1844.6	1844.6	2004-05	1626.1	1626.1	2004-05	3470.7	3470.7
2005-06	2100.1	2100.1	2005-06	1828.9	1828.9	2005-06	3929.0	3929.0
2006-07	2283.6	2283.6	2006-07	1838.5	1838.5	2006-07	4122.1	4122.1
2007-08	2368.8	2368.8	2007-08	1806.0	1806.0	2007-08	4174.8	4174.8
2008-09	2064.1	2064.1	2008-09	1873.9	1873.9	2008-09	3938.0	3938.0
2009-10	2078.1	2078.1	2009-10	1822.4	1822.4	2009-10	3900.5	3900.5
2010-11	2225.7	2225.7	2010-11	1783.0	1783.0	2010-11	4008.7	4008.7
2011-12	2567.0	2567.0	2011-12	1882.9	1882.9	2011-12	4449.9	4449.9
2012-13	3028.5	3028.5	2012-13	1984.5	1984.5	2012-13	5013.0	5013.0
2013-14	3417.1	3417.1	2013-14	1951.1	1951.1	2013-14	5368.2	5368.2
2014-15	3724.1	3724.1	2014-15	1859.3	1859.3	2014-15	5583.4	5583.4
2015-16	3954.7	3954.7	2015-16	2108.5	2108.5	2015-16	6063.2	6063.2
2016-17	4243.6	4243.6	2016-17	1913.4	1913.4	2016-17	6157.0	6157.0
2017-18	4652.3	4652.3	2017-18	2048.8	2048.8	2017-18	6701.1	6701.1
2018-19	4958.7	4958.7	2018-19	2192.5	2192.5	2018-19	7151.2	7151.2
2019-20	5203.7	5381.7	2019-20	2008.6	1908.5	2019-20	7212.3	7290.1
2020-21	5359.4	5589.6	2020-21	2019.9	1970.1	2020-21	7379.3	7559.7
2021-22	5436.9	5673.2	2021-22	2035.4	1985.8	2021-22	7472.4	7659.0
2022-23	5512.4	5752.5	2022-23	2050.4	2000.9	2022-23	7562.7	7753.5
2023-24	5585.2	5827.2	2023-24	2065.1	2016.0	2023-24	7650.3	7843.1
2024-25	5655.4	5902.8	2024-25	2079.7	2030.8	2024-25	7735.1	7933.7

Instant - percent of total		
	Aug 2019	Dec 2019
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.7%	66.7%
2015-16	65.2%	65.2%
2016-17	68.9%	68.9%
2017-18	69.4%	69.4%
2018-19	69.3%	69.3%
2019-20	72.2%	73.8%
2020-21	72.6%	73.9%
2021-22	72.8%	74.1%
2022-23	72.9%	74.2%
2023-24	73.0%	74.3%
2024-25	73.1%	74.4%

Terminal Games - percent of total		
	Aug 2019	Dec 2019
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.3%	33.3%
2015-16	34.8%	34.8%
2016-17	31.1%	31.1%
2017-18	30.6%	30.6%
2018-19	30.7%	30.7%
2019-20	27.8%	26.2%
2020-21	27.4%	26.1%
2021-22	27.2%	25.9%
2022-23	27.1%	25.8%
2023-24	27.0%	25.7%
2024-25	26.9%	25.6%

Factors Affecting EETF Transfers

	2018-19		2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019
Prize Percentage Scratch-off	73.47%	73.47%	73.47%	73.49%	73.47%	73.49%	73.47%	73.49%	73.47%	73.49%	73.47%	73.49%	73.47%	73.49%
Prize Percentage Terminal Games	49.38%	49.38%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%
Retailer Commission Rate	5.54%	5.54%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.04	\$82.04	\$82.20	\$82.50	\$81.63	\$82.10	\$81.63	\$82.10	\$81.63	\$82.10	\$81.63	\$82.10	\$81.63	\$82.10
Vendor Rate Scratch-off	1.31%	1.31%	1.27%	0.95%	1.27%	0.84%	1.27%	0.84%	1.27%	0.84%	1.27%	0.84%	1.27%	0.84%
Vendor Rate Terminal Games	1.73%	1.73%	2.65%	2.87%	2.65%	2.87%	2.67%	2.87%	2.68%	2.87%	2.68%	2.87%	2.68%	2.87%
Unclaimed Prize Rate	1.23%	1.23%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 39.4% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

**Other Income
(Interest Earnings, Retailer Fees,
On-Line Communication Fees,
Prize Money Held in Reserve)**

	Aug 2019	Dec 2019
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.3	11.3
2015-16	12.3	12.3
2016-17	12.4	12.4
2017-18	13.4	13.4
2018-19	16.0	16.0
2019-20	14.0	14.0
2020-21	14.1	14.1
2021-22	14.2	14.2
2022-23	14.3	14.3
2023-24	14.4	14.4
2024-25	14.5	14.5

80% Unclaimed Prizes for Transfer		
	Aug 2019	Dec 2019
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	24.6	24.6
2015-16	58.3	58.3
2016-17	69.3	69.3
2017-18	55.3	55.3
2018-19	58.3	58.3
2019-20	58.2	59.2
2020-21	59.7	61.4
2021-22	60.5	62.2
2022-23	61.2	63.0
2023-24	61.9	63.8
2024-25	62.7	64.5

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2018-19		2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019	Aug 2019	Dec 2019
% Week 51 scratch-off *	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%
% Week 51 terminal games *	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%
% Week 52 scratch-off *	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%
% Week 52 terminal games *	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%
% of Week 51 to subsequent year **	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%
% of Week 52 to subsequent year **	100.00%	100.00%	27.81%	27.81%	42.32%	42.32%	56.01%	56.01%	72.21%	72.21%	100.00%	100.00%	14.17%	14.17%
% of scratch-off rec'd subsequent year	1.8387%	1.8387%	2.3961%	2.3961%	2.6629%	2.6629%	2.9147%	2.9147%	3.2125%	3.2125%	1.8387%	1.8387%	2.1453%	2.1453%
% of terminal games rec'd subsequent year	1.5841%	1.5841%	1.9795%	1.9795%	2.2094%	2.2094%	2.4264%	2.4264%	2.6829%	2.6829%	1.5841%	1.5841%	1.7635%	1.7635%
EETF Transfer rate scratch-off	18.53%	18.53%	18.52%	18.83%	18.55%	18.98%	18.57%	19.00%	18.58%	19.01%	18.59%	19.02%	18.60%	19.03%
EETF Transfer rate terminal games	42.21%	42.21%	39.36%	39.20%	39.39%	39.24%	39.39%	39.26%	39.39%	39.27%	39.40%	39.28%	39.41%	39.30%

* based on weekly sales figures for 2018-19

** based on daily sales figures for 2018-19

August 2019 Forecast	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Instant Game Sales (Scratch + Fast Play)	4958.7	5203.7	5359.4	5436.9	5512.4	5585.2	5655.4
Terminal Game Sales	2192.5	2008.6	2019.9	2035.4	2050.4	2065.1	2079.7
EETF transfer due from current year ticket sales and other income	1918.5	1826.6	1863.9	1885.9	1907.4	1928.5	1949.0
less collection lag loss	(31.6)	(38.7)	(44.1)	(48.9)	(54.6)	(32.0)	0.0
plus collection lag gain from prior year	33.0	31.6	38.7	44.1	48.9	54.6	32.0
Due to EETF from Lottery Receipts	1919.9	1819.4	1858.5	1881.1	1901.7	1951.1	1981.0
adjustment for estimated true-up payment in next fiscal year	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1917.6	1817.1	1856.2	1878.8	1899.4	1948.8	1978.7

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

December 2019 Forecast	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25
Instant Game Sales (Scratch + Fast Play)	4958.7	5381.7	5589.6	5673.2	5752.5	5827.2	5902.8
Terminal Game Sales	2192.5	1908.5	1970.1	1985.8	2000.9	2016.0	2030.8
EETF transfer due from current year ticket sales and other income	1918.5	1834.6	1909.7	1933.7	1956.6	1978.5	2000.6
less collection lag loss	(31.6)	(39.1)	(45.3)	(50.3)	(56.2)	(32.9)	(38.2)
plus collection lag gain from prior year	33.0	31.6	39.1	45.3	50.3	56.2	32.9
Due to EETF from Lottery Receipts	1919.9	1827.0	1903.4	1928.7	1950.8	2001.8	1995.3
adjustment for estimated true-up payment in next fiscal year	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1917.6	1824.7	1901.1	1926.4	1948.5	1999.5	1993.0

* This adjustment is being made because the normal June 2016 EETF transfer did not occur due to a one-time processing error; the transfer will be