

Revenue Estimating Conference

Executive Summary for Lottery Ticket Sales and the EETF

December 3, 2020

The Revenue Estimating Conference reviewed Lottery sales and transfers on December 3, 2020. At the end of November, collective ticket sales were \$424.1 million above the estimate. A significant part of the gain (nearly 92 percent) was related to heightened sales of Scratch-Off tickets believed to have been substituted for other purchases that were not made during the Coronavirus pandemic. After taking account of all components, the transfer due to the Educational Enhancement Trust Fund (EETF) was \$87.7 million greater than expected for this period.

The Conference increased the overall sales forecast by \$493.6 million in Fiscal Year 2020-21 based on the expectation that the pandemic-induced activity will continue throughout the remainder of the year. With the widespread distribution of a vaccine in Fiscal Year 2021-22, sales are projected to decline -3.8 percent or \$310.0 million from the prior year. In each of the subsequent fiscal years, the forecast was increased by an annual average of \$377.5 million, a combined result of retaining some of the increased sales activity and generally returning to pre-pandemic growth rates. The final expected transfers to the EETF were increased by \$45.3 million in Fiscal Year 2020-21 and \$28.3 million in Fiscal Year 2021-22.

- Scratch-Off sales were running \$388.5 million above estimate through the end of November. The Conference made a substantial upward adjustment in Fiscal Year 2020-21, adding \$407.7 million in sales. In Fiscal Year 2021-22, the prior forecast was increased by \$250 million. Fast Play, as of November, was below estimate by \$0.1 million, an amount deemed too small to warrant a change to the forecast.
- Recognizing the \$15 million loss from the estimate through the end of November, the Conference downwardly adjusted Powerball sales in the first two years of the forecast. Sales estimates were decreased by \$31.5 million in Fiscal Year 2020-21 and by \$27.3 million in Fiscal Year 2021-22, with a return to the July forecast in the subsequent years.
- After a game change, Lotto was running \$11.9 million above the estimate through the end of November, prompting the Conference to increase sales by \$62.5 million in the first year and by a gradually declining amount thereafter. Cash 4 Life came in \$1.7 million above estimate, however, the Conference essentially maintained the current forecast as the more recent sales activity was close to estimate.
- Fantasy 5 sales came in \$7.6 million over estimate through the end of November. The Conference increased the forecast by \$13.2 million in Fiscal Year 2020-21 and \$12.3 million in Fiscal Year 2021-22. Jackpot Triple Play was \$1.9 million over estimate, leading the Conference to increase its forecast by \$2.3 million in each year.
- After posting an \$8.1 million loss from the estimate through the end of November, the Conference reduced Mega Millions by \$13.0 million in Fiscal Year 2020-21 and by \$13.5 million in Fiscal Year 2021-22, before returning to the prior forecast in the subsequent years. Moving in the opposite direction, the Pick Games performed strongly and collectively came in above estimate by \$35.9 million. The Conference increased the forecast by \$52.4 million in Fiscal Year 2020-21 and then increased each of the subsequent years by an average of \$61.4 million.

Additional details of the forecast and other changes are shown in the following table.

Summary of All Games				
		July 2020	December 2020	Difference
Scratch-off	2020-21	5835.5	6243.2	407.7
	2021-22	5653.2	5903.2	250.0
	2022-23	5732.4	5985.9	253.5
	2023-24	5806.9	6063.7	256.8
	2024-25	5882.4	6142.5	260.1
	2025-26	5953.0	6216.2	263.3
Powerball	2020-21	304.5	273.0	-31.5
	2021-22	332.3	305.0	-27.3
	2022-23	337.0	337.0	0.0
	2023-24	341.5	341.5	0.0
	2024-25	345.9	345.9	0.0
	2025-26	351.8	351.8	0.0
Mega Millions	2020-21	209.0	196.1	-13.0
	2021-22	225.9	212.5	-13.5
	2022-23	228.8	228.8	0.0
	2023-24	231.8	231.8	0.0
	2024-25	234.6	234.6	0.0
	2025-26	237.4	237.4	0.0
Lotto	2020-21	206.0	268.5	62.5
	2021-22	203.9	258.3	54.4
	2022-23	201.9	250.8	48.9
	2023-24	199.8	243.0	43.2
	2024-25	197.8	238.6	40.8
	2025-26	195.9	235.0	39.2
Jackpot Triple Play	2020-21	47.9	50.2	2.3
	2021-22	47.9	50.2	2.3
	2022-23	47.9	50.2	2.3
	2023-24	47.9	50.2	2.3
	2024-25	47.9	50.2	2.3
	2025-26	47.9	50.2	2.3
Fantasy 5	2020-21	232.8	246.0	13.2
	2021-22	224.5	236.8	12.3
	2022-23	224.1	236.8	12.7
	2023-24	224.1	236.8	12.7
	2024-25	224.1	236.8	12.7
	2025-26	224.1	236.8	12.7
Pick Games	2020-21	750.1	802.5	52.4
	2021-22	742.3	802.5	60.1
	2022-23	749.8	810.5	60.7
	2023-24	757.3	818.6	61.4
	2024-25	764.8	826.8	62.0
	2025-26	772.5	835.1	62.6
Cash 4 Life	2020-21	62.7	62.7	0.0
	2021-22	63.6	63.6	0.0
	2022-23	64.6	64.6	0.0
	2023-24	65.5	65.5	0.0
	2024-25	66.5	66.5	0.0
	2025-26	69.9	67.5	-2.4
Fast Play	2020-21	19.9	19.9	0.0
	2021-22	20.0	20.0	0.0
	2022-23	20.1	20.1	0.0
	2023-24	20.3	20.3	0.0
	2024-25	20.4	20.4	0.0
	2025-26	20.6	20.6	0.0
TOTAL	2020-21	7668.4	8162.0	493.6
	2021-22	7513.7	7852.0	338.4
	2022-23	7606.5	7984.7	378.2
	2023-24	7695.2	8071.4	376.3
	2024-25	7784.5	8162.4	377.9
	2025-26	7873.0	8250.7	377.7
Distribution to EEIF from Lottery Receipts	2020-21	1875.5	1920.8	45.3
	2021-22	1866.0	1894.3	28.3
	2022-23	1886.1	1929.8	43.7
	2023-24	1936.0	1977.5	41.5
	2024-25	1929.7	1970.1	40.4
	2025-26	1956.6	1991.3	34.7

**LOTTERY ESTIMATING CONFERENCE, DECEMBER 2020
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	July 2020	Dec 2020	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7151.2	7151.2	0.0
2019-20	7505.1	7505.1	0.0
2020-21	7668.4	8162.0	493.6
2021-22	7513.7	7852.0	338.4
2022-23	7606.5	7984.7	378.2
2023-24	7695.2	8071.4	376.3
2024-25	7784.5	8162.4	377.9
2025-26	7873.0	8250.7	377.7

Other Income

	July 2020	Dec 2020	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	16.0	16.0	0.0
2019-20	20.8	20.8	0.0
2020-21	14.1	14.1	0.0
2021-22	14.2	14.2	0.0
2022-23	14.3	14.3	0.0
2023-24	14.4	14.4	0.0
2024-25	14.5	14.5	0.0
2025-26	14.5	14.6	0.1

Unclaimed Prizes

	July 2020	Dec 2020	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	58.3	58.3	0.0
2019-20	56.0	56.0	0.0
2020-21	41.8	34.6	-7.2
2021-22	61.3	64.7	3.4
2022-23	62.0	65.7	3.7
2023-24	62.8	66.5	3.7
2024-25	63.5	67.2	3.7
2025-26	64.3	68.0	3.7

Distribution to EETF from Lottery Receipts

	July 2020	Dec 2020	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0
2019-20	1851.5	1851.5	0.0
2020-21	1875.5	1920.8	45.3
2021-22	1866.0	1894.3	28.3
2022-23	1886.1	1929.8	43.7
2023-24	1936.0	1977.5	41.5
2024-25	1929.7	1970.1	40.4
2025-26	1956.6	1991.3	34.7

*Note: FY 2019-20 ticket sales were affected by the global Coronavirus outbreak starting in March of the fiscal year

SCRATCH-OFF

Total Sales		
	July 2020	Dec 2020
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4937.8	4937.8
2019-20	5665.3	5665.3
2020-21	5835.5	6243.2
2021-22	5653.2	5903.2
2022-23	5732.4	5985.9
2023-24	5806.9	6063.7
2024-25	5882.4	6142.5
2025-26	5953.0	6216.2

Due to EETF from Ticket Sales		
	July 2020	Dec 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	689.1	689.1
2015-16	741.5	741.5
2016-17	786.2	786.2
2017-18	865.3	865.3
2018-19	918.8	918.8
2019-20	1070.5	1070.5
2020-21	1109.4	1157.2
2021-22	1074.0	1092.1
2022-23	1089.8	1108.7
2023-24	1104.7	1123.8
2024-25	1119.7	1139.1
2025-26	1134.0	1153.4

Per Capita Sales		
	July 2020	Dec 2020
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	233.8	233.8
2019-20	263.9	263.5
2020-21	267.6	286.0
2021-22	255.4	266.6
2022-23	255.2	266.5
2023-24	255.1	266.5
2024-25	255.1	266.6
2025-26	255.0	266.6

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.0	95.0
2019-20	108.9	108.9
2020-21	112.2	120.1
2021-22	108.7	113.5
2022-23	110.2	115.1
2023-24	111.7	116.6
2024-25	113.1	118.1
2025-26	114.5	119.5

Growth Rates		
	July 2020	Dec 2020
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.1%	6.1%
2019-20	14.7%	14.7%
2020-21	3.0%	10.2%
2021-22	-3.1%	-5.4%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	1.2%	1.2%

Average Weekly Sales		
	July 2020	Dec 2020
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.0	95.0
2019-20	108.9	108.9
2020-21	112.2	120.1
2021-22	108.7	113.5
2022-23	110.2	115.1
2023-24	111.7	116.6
2024-25	113.1	118.1
2025-26	114.5	119.5

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	July 2020	Dec 2020
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	459.4	459.4
2019-20	282.2	282.2
2020-21	304.5	273.0
2021-22	332.3	305.0
2022-23	337.0	337.0
2023-24	341.5	341.5
2024-25	345.9	345.9
2025-26	351.8	351.8

Per Capita Sales		
	July 2020	Dec 2020
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	21.8	21.8
2019-20	13.1	13.1
2020-21	14.0	12.5
2021-22	15.0	13.8
2022-23	15.0	15.0
2023-24	15.0	15.0
2024-25	15.0	15.0
2025-26	15.1	15.1

Average Weekly Sales		
	July 2020	Dec 2020
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.8	8.8
2019-20	5.4	5.4
2020-21	5.9	5.3
2021-22	6.4	5.9
2022-23	6.5	6.5
2023-24	6.6	6.6
2024-25	6.7	6.7
2025-26	6.8	6.8

Growth Rates		
	July 2020	Dec 2020
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-3.1%	-3.1%
2019-20	-38.6%	-38.6%
2020-21	7.9%	-3.2%
2021-22	9.1%	11.7%
2022-23	1.4%	10.5%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	1.7%	1.7%

*Annualized figures

Mega Millions

Ticket Sales		
	July 2020	Dec 2020
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	417.0	417.0
2019-20	225.0	225.0
2020-21	209.0	196.1
2021-22	225.9	212.5
2022-23	228.8	228.8
2023-24	231.8	231.8
2024-25	234.6	234.6
2025-26	237.4	237.4

Per Capita Sales	
	July 2020
2012-13	0.9
2013-14	8.6
2014-15	7.5
2015-16	7.5
2016-17	7.2
2017-18	10.6
2018-19	19.7
2019-20	10.5
2020-21	9.6
2021-22	10.2
2022-23	10.2
2023-24	10.2
2024-25	10.2
2025-26	10.2

Average Weekly Sales	
	July 2020
2012-13	0.3
2013-14	3.2
2014-15	2.8
2015-16	2.9
2016-17	2.8
2017-18	4.2
2018-19	8.0
2019-20	4.3
2020-21	4.0
2021-22	4.3
2022-23	4.4
2023-24	4.5
2024-25	4.5
2025-26	4.6

Growth Rates		
	July 2020	Dec 2020
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	89.0%	89.0%
2019-20	-46.0%	-46.0%
2020-21	-7.1%	-12.9%
2021-22	8.1%	8.4%
2022-23	1.3%	7.7%
2023-24	1.3%	1.3%
2024-25	1.2%	1.2%
2025-26	1.2%	1.2%

LOTTO WITH XTRA

Ticket Sales		
	July 2020	Dec 2020
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	223.5	223.5
2019-20	210.1	210.1
2020-21	206.0	268.5
2021-22	203.9	258.3
2022-23	201.9	250.8
2023-24	199.8	243.0
2024-25	197.8	238.6
2025-26	195.9	235.0

Per Capita Sales		
	July 2020	Dec 2020
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.6	10.6
2019-20	9.8	9.8
2020-21	9.4	12.3
2021-22	9.2	11.7
2022-23	9.0	11.2
2023-24	8.8	10.7
2024-25	8.6	10.4
2025-26	8.4	10.1

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.3	4.3
2019-20	4.0	4.0
2020-21	4.0	5.2
2021-22	3.9	5.0
2022-23	3.9	4.8
2023-24	3.8	4.7
2024-25	3.8	4.6
2025-26	3.8	4.5

Growth Rates		
	July 2020	Dec 2020
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-6.9%	-6.9%
2019-20	-6.0%	-6.0%
2020-21	-2.0%	27.8%
2021-22	-1.0%	-3.8%
2022-23	-1.0%	-2.9%
2023-24	-1.0%	-3.1%
2024-25	-1.0%	-1.8%
2025-26	-1.0%	-1.5%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	July 2020	Dec 2020
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	85.7	85.7
2016-17	89.9	89.9
2017-18	74.5	74.5
2018-19	41.8	41.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

Per Capita Sales		
	July 2020	Dec 2020
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.3	4.3
2016-17	4.4	4.4
2017-18	3.6	3.6
2018-19	2.0	2.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.6	1.6
2016-17	1.7	1.7
2017-18	1.4	1.4
2018-19	0.8	0.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

Growth Rates		
	July 2020	Dec 2020
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	-43.8%	-43.8%
2019-20	-100.0%	-100.0%
2020-21		
2021-22		
2022-23		
2023-24		
2024-25		
2025-26		

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

Jackpot Triple Play

Ticket Sales		
	July 2020	Dec 2020
2018-19	32.8	32.8
2019-20	54.5	54.5
2020-21	47.9	50.2
2021-22	47.9	50.2
2022-23	47.9	50.2
2023-24	47.9	50.2
2024-25	47.9	50.2
2025-26	47.9	50.2

Per Capita Sales		
	July 2020	Dec 2020
2018-19	1.6	1.6
2019-20	2.5	2.5
2020-21	2.2	2.3
2021-22	2.2	2.3
2022-23	2.1	2.2
2023-24	2.1	2.2
2024-25	2.1	2.2
2025-26	2.1	2.2

Average Weekly Sales		
	July 2020	Dec 2020
2018-19	0.6	0.6
2019-20	1.0	1.0
2020-21	0.9	1.0
2021-22	0.9	1.0
2022-23	0.9	1.0
2023-24	0.9	1.0
2024-25	0.9	1.0
2025-26	0.9	1.0

Growth Rates		
	July 2020	Dec 2020
2018-19		
2019-20	66.1%	66.1%
2020-21	-12.0%	-7.8%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	0.0%	0.0%
2025-26	0.0%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	July 2020	Dec 2020
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	258.4	258.4
2019-20	245.8	245.8
2020-21	232.8	246.0
2021-22	224.5	236.8
2022-23	224.1	236.8
2023-24	224.1	236.8
2024-25	224.1	236.8
2025-26	224.1	236.8

Per Capita Sales		
	July 2020	Dec 2020
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.2	12.2
2019-20	11.5	11.4
2020-21	10.7	11.3
2021-22	10.1	10.7
2022-23	10.0	10.5
2023-24	9.8	10.4
2024-25	9.7	10.3
2025-26	9.6	10.2

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.0	5.0
2019-20	4.7	4.7
2020-21	4.5	4.7
2021-22	4.3	4.6
2022-23	4.3	4.6
2023-24	4.3	4.6
2024-25	4.3	4.6
2025-26	4.3	4.6

Growth Rates		
	July 2020	Dec 2020
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	-2.3%	-2.3%
2019-20	-4.9%	-4.9%
2020-21	-5.3%	0.1%
2021-22	-3.6%	-3.7%
2022-23	-0.2%	0.0%
2023-24	0.0%	0.0%
2024-25	0.0%	0.0%
2025-26	0.0%	0.0%

Pick Games*

Pick Games Ticket Sales		
	July 2020	Dec 2020
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	709.3	709.3
2019-20	736.9	736.9
2020-21	750.1	802.5
2021-22	742.3	802.5
2022-23	749.8	810.5
2023-24	757.3	818.6
2024-25	764.8	826.8
2025-26	772.5	835.1

Per Capita Sales		
	July 2020	Dec 2020
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	33.6	33.6
2019-20	34.3	34.3
2020-21	34.4	36.8
2021-22	33.5	36.2
2022-23	33.4	36.1
2023-24	33.3	36.0
2024-25	33.2	35.9
2025-26	33.1	35.8

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.6	13.6
2019-20	14.2	14.2
2020-21	14.4	15.4
2021-22	14.3	15.4
2022-23	14.4	15.6
2023-24	14.6	15.7
2024-25	14.7	15.9
2025-26	14.9	16.1

Growth Rates		
	July 2020	Dec 2020
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	1.6%	1.6%
2019-20	3.9%	3.9%
2020-21	1.8%	8.9%
2021-22	-1.0%	0.0%
2022-23	1.0%	1.0%
2023-24	1.0%	1.0%
2024-25	1.0%	1.0%
2025-26	1.0%	1.0%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	July 2020	Dec 2020
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	50.3	50.3
2019-20	65.3	65.3
2020-21	62.7	62.7
2021-22	63.6	63.6
2022-23	64.6	64.6
2023-24	65.5	65.5
2024-25	66.5	66.5
2025-26	69.9	67.5

Per Capita Sales		
	July 2020	Dec 2020
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.4	2.4
2019-20	3.0	3.0
2020-21	2.9	2.9
2021-22	2.9	2.9
2022-23	2.9	2.9
2023-24	2.9	2.9
2024-25	2.9	2.9
2025-26	3.0	2.9

Average Weekly Sales		
	July 2020	Dec 2020
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.3	1.3
2020-21	1.2	1.2
2021-22	1.2	1.2
2022-23	1.2	1.2
2023-24	1.3	1.3
2024-25	1.3	1.3
2025-26	1.3	1.3

Growth Rates		
	July 2020	Dec 2020
2017-18	105.8%	105.8%
2018-19	-15.0%	-15.0%
2019-20	29.8%	29.8%
2020-21	-4.0%	-4.0%
2021-22	1.5%	1.4%
2022-23	1.5%	1.6%
2023-24	1.5%	1.4%
2024-25	1.5%	1.5%
2025-26	5.0%	1.5%

Fast Play

Ticket Sales		
	July 2020	Dec 2020
2017-18	17.8	17.8
2018-19	21.0	21.0
2019-20	20.0	20.0
2020-21	19.9	19.9
2021-22	20.0	20.0
2022-23	20.1	20.1
2023-24	20.3	20.3
2024-25	20.4	20.4
2025-26	20.6	20.6

Per Capita Sales		
	July 2020	Dec 2020
2017-18	0.9	0.9
2018-19	1.0	1.0
2019-20	0.9	0.9
2020-21	0.9	0.9
2021-22	0.9	0.9
2022-23	0.9	0.9
2023-24	0.9	0.9
2024-25	0.9	0.9
2025-26	0.9	0.9

Average Weekly Sales		
	July 2020	Dec 2020
2017-18	0.3	0.3
2018-19	0.4	0.4
2019-20	0.4	0.4
2020-21	0.4	0.4
2021-22	0.4	0.4
2022-23	0.4	0.4
2023-24	0.4	0.4
2024-25	0.4	0.4
2025-26	0.4	0.4

Growth Rates		
	July 2020	Dec 2020
2018-19	17.8%	17.8%
2019-20	-4.4%	-4.4%
2020-21	-0.8%	-0.8%
2021-22	0.7%	0.7%
2022-23	0.7%	0.7%
2023-24	0.7%	0.7%
2024-25	0.7%	0.7%
2025-26	0.7%	0.7%

Raffle

Ticket Sales		
	July 2020	Dec 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	July 2020	Dec 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	July 2020	Dec 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
	July 2020	Dec 2020
2008-09	34.1%	34.1%
2009-10	-29.0%	-29.0%
2010-11	-57.0%	-57.0%
2011-12	-100.0%	-100.0%
2012-13		
2013-14	-100.0%	-100.0%
2014-15		
2015-16		
2016-17	-3.1%	-3.1%
2017-18	-100.0%	-100.0%
2018-19		
2019-20		
2020-21		

Lucky Lines

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
2010-11	45.4	45.4	2.4	2.4	0.9	0.9
2011-12	17.7	17.7	0.9	0.9	0.3	0.3
2012-13	8.6	8.6	0.4	0.4	0.2	0.2

Monopoly Millionaire

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
2014-15		5.5		0.3		0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales			Due to EETF from Ticket Sales			Per Capita Sales			Average Weekly Sales		
	July 2020	Dec 2020		July 2020	Dec 2020		July 2020	Dec 2020		July 2020	Dec 2020
1997-98	1466.6	1466.6	1997-98			1997-98	97.0	97.0	1997-98	28.2	28.2
1998-99	1503.0	1503.0	1998-99			1998-99	97.3	97.3	1998-99	28.9	28.9
1999-00	1680.1	1680.1	1999-00			1999-00	106.1	106.1	1999-00	32.3	32.3
2000-01	1635.5	1635.5	2000-01			2000-01	101.0	101.0	2000-01	31.5	31.5
2001-02	1693.8	1693.8	2001-02			2001-02	102.6	102.6	2001-02	32.6	32.6
2002-03	1794.1	1794.1	2002-03			2002-03	106.5	106.5	2002-03	34.5	34.5
2003-04	1712.9	1712.9	2003-04			2003-04	99.5	99.5	2003-04	32.9	32.9
2004-05	1626.1	1626.1	2004-05			2004-05	92.2	92.2	2004-05	31.3	31.3
2005-06	1828.9	1828.9	2005-06	755.9	755.9	2005-06	101.5	101.5	2005-06	35.2	35.2
2006-07	1838.5	1838.5	2006-07	761.3	761.3	2006-07	100.2	100.2	2006-07	35.4	35.4
2007-08	1806.0	1806.0	2007-08	713.4	713.4	2007-08	97.3	97.3	2007-08	34.7	34.7
2008-09	1873.9	1873.9	2008-09	762.3	762.3	2008-09	100.4	100.4	2008-09	36.0	36.0
2009-10	1822.4	1822.4	2009-10	747.4	747.4	2009-10	97.2	97.2	2009-10	35.0	35.0
2010-11	1783.0	1783.0	2010-11	719.6	719.6	2010-11	94.4	94.4	2010-11	34.3	34.3
2011-12	1882.9	1882.9	2011-12	769.7	769.7	2011-12	98.9	98.9	2011-12	36.2	36.2
2012-13	1984.5	1984.5	2012-13	796.5	796.5	2012-13	103.3	103.3	2012-13	38.2	38.2
2013-14	1951.1	1951.1	2013-14	784.5	784.5	2013-14	100.4	100.4	2013-14	37.5	37.5
2014-15	1859.3	1859.3	2014-15	752.9	752.9	2014-15	94.2	94.2	2014-15	35.8	35.8
2015-16	2108.5	2108.5	2015-16	873.7	873.7	2015-16	105.1	105.1	2015-16	40.5	40.5
2016-17	1913.4	1913.4	2016-17	778.1	778.1	2016-17	93.8	93.8	2016-17	36.8	36.8
2017-18	2048.8	2048.8	2017-18	827.1	827.1	2017-18	98.7	98.7	2017-18	39.4	39.4
2018-19	2192.5	2192.5	2018-19	925.4	925.4	2018-19	103.8	103.8	2018-19	42.2	42.2
2019-20	1819.8	1819.8	2019-20	728.4	728.4	2019-20	84.8	84.6	2019-20	35.0	35.0
2020-21	1813.0	1898.9	2020-21	717.0	723.6	2020-21	83.1	87.0	2020-21	34.9	36.5
2021-22	1840.4	1928.8	2021-22	727.6	734.2	2021-22	83.1	87.1	2021-22	35.4	37.1
2022-23	1854.0	1978.7	2022-23	733.2	753.7	2022-23	82.6	88.1	2022-23	35.7	38.1
2023-24	1868.0	1987.5	2023-24	738.9	757.2	2023-24	82.1	87.3	2023-24	35.9	38.2
2024-25	1881.7	1999.4	2024-25	744.6	762.0	2024-25	81.6	86.8	2024-25	36.2	38.5
2025-26	1899.4	2013.9	2025-26	751.9	767.7	2025-26	81.4	86.4	2025-26	36.5	38.7

Growth Rates			Average Weekly Sales		
	July 2020	Dec 2020		July 2020	Dec 2020
2009-10	-2.8%	-2.8%	2009-10	35.0	35.0
2010-11	-2.2%	-2.2%	2010-11	34.3	34.3
2011-12	5.6%	5.6%	2011-12	36.2	36.2
2012-13	5.4%	5.4%	2012-13	38.2	38.2
2013-14	-1.7%	-1.7%	2013-14	37.5	37.5
2014-15	-4.7%	-4.7%	2014-15	35.8	35.8
2015-16	13.4%	13.4%	2015-16	40.5	40.5
2016-17	-9.3%	-9.3%	2016-17	36.8	36.8
2017-18	7.1%	7.1%	2017-18	39.4	39.4
2018-19	7.0%	7.0%	2018-19	42.2	42.2
2019-20	-17.0%	-17.0%	2019-20	35.0	35.0
2020-21	-0.4%	4.3%	2020-21	34.9	36.5
2021-22	1.5%	1.6%	2021-22	35.4	37.1
2022-23	0.7%	2.6%	2022-23	35.7	38.1
2023-24	0.8%	0.4%	2023-24	35.9	38.2
2024-25	0.7%	0.6%	2024-25	36.2	38.5
2025-26	0.9%	0.7%	2025-26	36.5	38.7

INSTANT GAMES

Instant Ticket Sales		
	July 2020	Dec 2020
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4958.7	4958.7
2019-20	5685.4	5685.4
2020-21	5855.4	6263.0
2021-22	5673.2	5923.2
2022-23	5752.5	6006.0
2023-24	5827.2	6084.0
2024-25	5902.8	6162.9
2025-26	5973.5	6236.8

Per Capita Sales		
	July 2020	Dec 2020
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	234.8	234.8
2019-20	264.8	264.4
2020-21	268.5	286.9
2021-22	256.3	267.5
2022-23	256.1	267.4
2023-24	256.0	267.4
2024-25	256.0	267.5
2025-26	255.9	267.5

Average Weekly Sales		
	July 2020	Dec 2020
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	109.3	109.3
2020-21	112.6	120.4
2021-22	109.1	113.9
2022-23	110.6	115.5
2023-24	112.1	117.0
2024-25	113.5	118.5
2025-26	114.9	119.9

Growth Rates		
	July 2020	Dec 2020
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.6%	6.6%
2019-20	14.7%	14.7%
2020-21	3.0%	10.2%
2021-22	-3.1%	-5.4%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	1.2%	1.2%

Average Weekly Sales		
	July 2020	Dec 2020
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	109.3	109.3
2020-21	112.6	120.4
2021-22	109.1	113.9
2022-23	110.6	115.5
2023-24	112.1	117.0
2024-25	113.5	118.5
2025-26	114.9	119.9

TOTAL TICKET SALES

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	July 2020	Dec 2020		July 2020	Dec 2020		July 2020	Dec 2020
1996-97	2070.1	2070.1	1996-97	139.7	139.7	1996-97	39.8	39.8
1997-98	2050.0	2050.0	1997-98	135.6	135.6	1997-98	39.4	39.4
1998-99	2096.7	2096.7	1998-99	135.8	135.8	1998-99	40.3	40.3
1999-00	2248.5	2248.5	1999-00	142.0	142.0	1999-00	43.2	43.2
2000-01	2274.7	2274.7	2000-01	140.5	140.5	2000-01	43.7	43.7
2001-02	2356.4	2356.4	2001-02	142.7	142.7	2001-02	45.3	45.3
2002-03	2868.0	2868.0	2002-03	170.2	170.2	2002-03	55.2	55.2
2003-04	3071.0	3071.0	2003-04	178.3	178.3	2003-04	59.1	59.1
2004-05	3470.7	3470.7	2004-05	196.9	196.9	2004-05	66.7	66.7
2005-06	3929.0	3929.0	2005-06	218.1	218.1	2005-06	75.6	75.6
2006-07	4122.1	4122.1	2006-07	224.7	224.7	2006-07	79.3	79.3
2007-08	4174.8	4174.8	2007-08	224.9	224.9	2007-08	80.3	80.3
2008-09	3938.0	3938.0	2008-09	211.0	211.0	2008-09	75.7	75.7
2009-10	3900.5	3900.5	2009-10	208.0	208.0	2009-10	75.0	75.0
2010-11	4008.7	4008.7	2010-11	212.3	212.3	2010-11	77.1	77.1
2011-12	4449.9	4449.9	2011-12	233.8	233.8	2011-12	85.6	85.6
2012-13	5013.0	5013.0	2012-13	260.9	260.9	2012-13	96.4	96.4
2013-14	5368.2	5368.2	2013-14	276.1	276.1	2013-14	103.2	103.2
2014-15	5583.4	5583.4	2014-15	282.9	282.9	2014-15	107.4	107.4
2015-16	6063.2	6063.2	2015-16	302.2	302.2	2015-16	116.6	116.6
2016-17	6157.0	6157.0	2016-17	301.8	301.8	2016-17	118.4	118.4
2017-18	6701.1	6701.1	2017-18	323.0	323.0	2017-18	128.9	128.9
2018-19	7151.2	7151.2	2018-19	338.6	338.7	2018-19	137.5	137.5
2019-20	7505.1	7505.1	2019-20	349.6	349.1	2019-20	144.3	144.3
2020-21	7668.4	8162.0	2020-21	351.6	373.9	2020-21	147.5	157.0
2021-22	7513.7	7852.0	2021-22	339.4	354.7	2021-22	144.5	151.0
2022-23	7606.5	7984.7	2022-23	338.7	355.6	2022-23	146.3	153.6
2023-24	7695.2	8071.4	2023-24	338.0	354.7	2023-24	148.0	155.2
2024-25	7784.5	8162.4	2024-25	337.6	354.2	2024-25	149.7	157.0
2025-26	7873.0	8250.7	2025-26	337.3	353.8	2025-26	151.4	158.7

Growth Rates		
	July 2020	Dec 2020
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	6.7%	6.7%
2019-20	4.9%	4.9%
2020-21	2.2%	8.8%
2021-22	-2.0%	-3.8%
2022-23	1.2%	1.7%
2023-24	1.2%	1.1%
2024-25	1.2%	1.1%
2025-26	1.1%	1.1%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant - percent of total			Terminal Games - percent of total		
	July 2020	Dec 2020		July 2020	Dec 2020
1997-98	28.5%	28.5%	1997-98	71.5%	71.5%
1998-99	28.3%	28.3%	1998-99	71.7%	71.7%
1999-00	25.3%	25.3%	1999-00	74.7%	74.7%
2000-01	28.1%	28.1%	2000-01	71.9%	71.9%
2001-02	28.1%	28.1%	2001-02	71.9%	71.9%
2002-03	37.4%	37.4%	2002-03	62.6%	62.6%
2003-04	44.2%	44.2%	2003-04	55.8%	55.8%
2004-05	53.1%	53.1%	2004-05	46.9%	46.9%
2005-06	53.5%	53.5%	2005-06	46.5%	46.5%
2006-07	55.4%	55.4%	2006-07	44.6%	44.6%
2007-08	56.7%	56.7%	2007-08	43.3%	43.3%
2008-09	52.4%	52.4%	2008-09	47.6%	47.6%
2009-10	53.3%	53.3%	2009-10	46.7%	46.7%
2010-11	55.5%	55.5%	2010-11	44.5%	44.5%
2011-12	57.7%	57.7%	2011-12	42.3%	42.3%
2012-13	60.4%	60.4%	2012-13	39.6%	39.6%
2013-14	63.7%	63.7%	2013-14	36.3%	36.3%
2014-15	66.7%	66.7%	2014-15	33.3%	33.3%
2015-16	65.2%	65.2%	2015-16	34.8%	34.8%
2016-17	68.9%	68.9%	2016-17	31.1%	31.1%
2017-18	69.4%	69.4%	2017-18	30.6%	30.6%
2018-19	69.3%	69.3%	2018-19	30.7%	30.7%
2019-20	75.8%	75.8%	2019-20	24.2%	24.2%
2020-21	76.4%	76.7%	2020-21	23.6%	23.3%
2021-22	75.5%	75.4%	2021-22	24.5%	24.6%
2022-23	75.6%	75.2%	2022-23	24.4%	24.8%
2023-24	75.7%	75.4%	2023-24	24.3%	24.6%
2024-25	75.8%	75.5%	2024-25	24.2%	24.5%
2025-26	75.9%	75.6%	2025-26	24.1%	24.4%

Factors Affecting EETF Transfers

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020
Prize Percentage Scratch-off	73.53%	73.53%	73.53%	74.04%	73.53%	74.04%	73.53%	74.04%	73.53%	74.04%	73.53%	74.04%
Prize Percentage Terminal Games	50.20%	50.20%	50.70%	52.07%	50.70%	52.07%	50.70%	52.07%	50.70%	52.07%	50.70%	52.07%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.64	\$82.64	\$82.98	\$83.98	\$82.44	\$83.43	\$82.44	\$83.43	\$82.44	\$83.43	\$82.44	\$83.43
Vendor Rate Scratch-off	0.94%	0.94%	0.84%	0.86%	0.84%	0.86%	0.84%	0.86%	0.84%	0.86%	0.84%	0.86%
Vendor Rate Terminal Games	3.07%	3.07%	3.07%	3.20%	3.07%	3.20%	3.07%	3.20%	3.07%	3.20%	3.07%	3.20%
Unclaimed Prize Rate	1.10%	1.10%	0.80%	0.62%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 38.10% of terminal game ticket sales and 18.48% of scratch-off ticket sales.

Other Income
(Interest Earnings, Retailer Fees,
On-Line Communication Fees,
Prize Money Held in Reserve)

	July 2020	Dec 2020
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.3	11.3
2015-16	12.3	12.3
2016-17	12.4	12.4
2017-18	13.4	13.4
2018-19	16.0	16.0
2019-20	20.8	20.8
2020-21	14.1	14.1
2021-22	14.2	14.2
2022-23	14.3	14.3
2023-24	14.4	14.4
2024-25	14.5	14.5
2025-26	14.5	14.6

80% Unclaimed Prizes for Transfer		
	July 2020	Dec 2020
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	24.6	24.6
2015-16	58.3	58.3
2016-17	69.3	69.3
2017-18	55.3	55.3
2018-19	58.3	58.3
2019-20	56.0	56.0
2020-21	41.8	34.6
2021-22	61.3	64.7
2022-23	62.0	65.7
2023-24	62.8	66.5
2024-25	63.5	67.2
2025-26	64.3	68.0

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25		2025-26	
	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020	July 2020	Dec 2020
% Week 51 scratch-off *	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%
% Week 51 terminal games *	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%
% Week 52 scratch-off *	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%
% Week 52 terminal games *	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	27.81%	27.85%	42.32%	43.73%	56.01%	59.44%	72.21%	72.16%	100.00%	100.00%	14.17%	14.19%	14.25%	27.85%
% of scratch-off rec'd subsequent year	2.3961%	2.3969%	2.6629%	2.6888%	2.9147%	2.9777%	3.2125%	3.2116%	1.8387%	1.8387%	2.1453%	2.1458%	2.1468%	2.3969%
% of terminal games rec'd subsequent year	1.9795%	1.9803%	2.2094%	2.2317%	2.4264%	2.4806%	2.6829%	2.6821%	1.5841%	1.5841%	1.7635%	1.7639%	1.7648%	1.9803%
EETF Transfer rate scratch-off	18.83%	18.83%	18.95%	18.48%	18.93%	18.44%	18.94%	18.46%	18.96%	18.47%	18.97%	18.48%	18.98%	18.49%
EETF Transfer rate terminal games	40.03%	40.03%	39.55%	38.10%	39.53%	38.07%	39.55%	38.09%	39.56%	38.10%	39.57%	38.11%	39.58%	38.12%

July 2020 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5685.4	5855.4	5673.2	5752.5	5827.2	5902.8	5973.5
Terminal Game Sales	1819.8	1813.0	1840.4	1854.0	1868.0	1881.7	1899.4
EETF transfer due from current year ticket sales and other income	1875.7	1882.3	1877.0	1899.3	1920.8	1942.4	1964.6
less collection lag loss	(46.2)	(45.4)	(49.0)	(54.7)	(32.0)	(37.2)	(37.6)
plus collection lag gain from prior year	32.5	46.2	45.4	49.0	54.7	32.0	37.2
Due to EETF from Lottery Receipts	1862.0	1883.0	1873.5	1893.6	1943.5	1937.2	1964.1
adjustment for estimated true-up payment in next fiscal year	(10.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1851.5	1875.5	1866.0	1886.1	1936.0	1929.7	1956.6

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

December 2020 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5685.4	6263.0	5923.2	6006.0	6084.0	6162.9	6236.8
Terminal Game Sales	1819.8	1898.9	1928.8	1978.7	1987.5	1999.4	2013.9
EETF transfer due from current year ticket sales and other income	1875.7	1929.4	1905.2	1942.4	1961.9	1982.8	2003.7
less collection lag loss	(46.2)	(47.3)	(50.7)	(55.8)	(32.7)	(37.9)	(42.8)
plus collection lag gain from prior year	32.5	46.2	47.3	50.7	55.8	32.7	37.9
Due to EETF from Lottery Receipts	1862.0	1928.3	1901.8	1937.3	1985.0	1977.6	1998.8
adjustment for estimated true-up payment in next fiscal year	(10.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1851.5	1920.8	1894.3	1929.8	1977.5	1970.1	1991.3