

**Revenue Estimating Conference**  
**Executive Summary for Lottery Ticket Sales and the EETF**  
**March 17, 2021**

The Revenue Estimating Conference reviewed Lottery sales and transfers since the last conference. At the middle of March, collective ticket sales were running \$529.3 million above the estimate. After taking account of all components, the transfer due to the Educational Enhancement Trust Fund (EETF) was \$143.6 million greater than expected for this period.

The Conference increased the overall sales forecast by \$594 million in Fiscal Year 2020-21 based on the expectation that the pandemic-induced activity will continue throughout the remainder of the year. With the widespread distribution of a vaccine expected early in Fiscal Year 2021-22, sales are projected to decline -7.3 percent or \$641.5 million from the prior year. In each of the subsequent fiscal years, the forecast was increased by an annual average of \$274.2 million over the previous forecast, a combined result of retaining some of the increased sales activity while generally returning to pre-pandemic growth rates. The final expected transfers to the EETF were increased by \$164.2 million in Fiscal Year 2020-21 and \$55.1 million in Fiscal Year 2021-22.

- Scratch-Off sales were running \$297.3 million above estimate through the middle of March. The Conference made a substantial upward adjustment in Fiscal Year 2020-21, adding \$356.8 million in sales. In Fiscal Year 2021-22, the prior forecast was increased by \$274.4 million. Fast Play, as of March, was below estimate by \$1.1 million, an amount great enough to reduce the forecast by \$1.7 million in every year.
- Recognizing the \$81.2 million gain from the estimate through the middle of March, the Conference upwardly adjusted Powerball sales in the first year of the forecast. Sales estimates were increased by \$72.5 million in Fiscal Year 2020-21 and then returned to the December forecast in the subsequent years.
- Lotto was running \$10.9 million above the estimate through the middle of March, prompting the Conference to increase sales by \$16.1 million in the first year while reducing the forecast thereafter. Cash 4 Life came in \$3.2 million above estimate. The Conference increased the forecast by \$4.5 million in the first year then returned to the December forecast in the subsequent years.
- Fantasy 5 sales came in \$5.1 million over estimate through the middle of March. The Conference increased the forecast by \$8.5 million in Fiscal Year 2020-21 and then returned to the December forecast in the subsequent years. Jackpot Triple Play was only \$1.3 million over estimate, leading the Conference to maintain the December forecast.
- After posting a \$110.4 million gain from the estimate through the middle of March, the Conference increased Mega Millions by \$107.7 million in Fiscal Year 2020-21, before returning to the prior forecast in the subsequent years. Moving in a similar direction, the Pick Games performed strongly and collectively came in above estimate by \$21.0 million. The Conference increased the forecast by \$29.6 million in Fiscal Year 2020-21 and then returned to the December forecast in the subsequent years.

Additional details of the forecast and other changes are shown in the following table.

Summary of All Games				
		Dec 2020	March 2021	Difference
Scratch-off	2020-21	6243.2	6600.0	356.8
	2021-22	5903.2	6177.6	274.4
	2022-23	5985.9	6264.1	278.2
	2023-24	6063.7	6345.5	281.8
	2024-25	6142.5	6428.0	285.5
	2025-26	6216.2	6505.1	288.9
Powerball	2020-21	273.0	345.5	72.5
	2021-22	305.0	305.0	0.0
	2022-23	337.0	337.0	0.0
	2023-24	341.5	341.5	0.0
	2024-25	345.9	345.9	0.0
	2025-26	351.8	351.8	0.0
Mega Millions	2020-21	196.1	303.8	107.7
	2021-22	212.5	212.5	0.0
	2022-23	228.8	228.8	0.0
	2023-24	231.8	231.8	0.0
	2024-25	234.6	234.6	0.0
	2025-26	237.4	237.4	0.0
Lotto	2020-21	268.5	284.5	16.1
	2021-22	258.3	247.9	-10.3
	2022-23	250.8	242.3	-8.5
	2023-24	243.0	235.1	-7.9
	2024-25	238.6	231.2	-7.5
	2025-26	235.0	227.9	-7.2
Jackpot Triple Play	2020-21	50.2	50.2	0.0
	2021-22	50.2	50.2	0.0
	2022-23	50.2	50.2	0.0
	2023-24	50.2	50.2	0.0
	2024-25	50.2	50.2	0.0
	2025-26	50.2	50.2	0.0
Fantasy 5	2020-21	246.0	254.5	8.5
	2021-22	236.8	236.8	0.0
	2022-23	236.8	236.8	0.0
	2023-24	236.8	236.8	0.0
	2024-25	236.8	236.8	0.0
	2025-26	236.8	236.8	0.0
Pick Games	2020-21	802.5	832.1	29.6
	2021-22	802.5	802.5	0.0
	2022-23	810.5	810.5	0.0
	2023-24	818.6	818.6	0.0
	2024-25	826.8	826.8	0.0
	2025-26	835.1	835.1	0.0
Cash 4 Life	2020-21	62.7	67.2	4.5
	2021-22	63.6	63.6	0.0
	2022-23	64.6	64.6	0.0
	2023-24	65.5	65.5	0.0
	2024-25	66.5	66.5	0.0
	2025-26	67.5	67.5	0.0
Fast Play	2020-21	19.9	18.2	-1.7
	2021-22	20.0	18.3	-1.7
	2022-23	20.1	18.5	-1.7
	2023-24	20.3	18.6	-1.7
	2024-25	20.4	18.7	-1.7
	2025-26	20.6	18.9	-1.7
TOTAL	2020-21	8162.0	8756.0	594.0
	2021-22	7852.0	8114.4	262.4
	2022-23	7984.7	8252.8	268.1
	2023-24	8071.4	8343.7	272.2
	2024-25	8162.4	8438.7	276.3
	2025-26	8250.7	8530.7	280.0
Distribution to EETF from Lottery Receipts	2020-21	1920.8	2085.0	164.2
	2021-22	1894.3	1949.4	55.1
	2022-23	1929.8	1984.1	54.3
	2023-24	1977.5	2033.3	55.8
	2024-25	1970.1	2025.6	55.5
	2025-26	1991.3	2047.4	56.1

**LOTTERY ESTIMATING CONFERENCE, MARCH 2021  
 LOTTERY SALES PROJECTIONS  
 SUMMARY**

**Ticket Sales**

	<b>Dec 2020</b>	<b>March 2021</b>	<b>Diff.</b>
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7151.2	7151.2	0.0
2019-20	7505.1	7505.1	0.0
2020-21	8162.0	8756.0	594.0
2021-22	7852.0	8114.4	262.4
2022-23	7984.7	8252.8	268.1
2023-24	8071.4	8343.7	272.2
2024-25	8162.4	8438.7	276.3
2025-26	8250.7	8530.7	280.0

**Other Income**

	<b>Dec 2020</b>	<b>March 2021</b>	<b>Diff.</b>
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	16.0	16.0	0.0
2019-20	20.8	20.8	0.0
2020-21	14.1	14.1	0.0
2021-22	14.2	14.2	0.0
2022-23	14.3	14.3	0.0
2023-24	14.4	14.4	0.0
2024-25	14.5	14.5	0.0
2025-26	14.6	14.6	0.0

**Unclaimed Prizes**

	<b>Dec 2020</b>	<b>March 2021</b>	<b>Diff.</b>
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	58.3	58.3	0.0
2019-20	56.0	56.0	0.0
2020-21	34.6	36.7	2.1
2021-22	64.7	67.0	2.4
2022-23	65.7	68.1	2.4
2023-24	66.5	68.9	2.4
2024-25	67.2	69.7	2.5
2025-26	68.0	70.5	2.5

**Distribution to EETF from Lottery Receipts**

	<b>Dec 2020</b>	<b>March 2021</b>	<b>Diff.</b>
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0
2019-20	1851.5	1851.5	0.0
2020-21	1920.8	2085.0	164.2
2021-22	1894.3	1949.4	55.1
2022-23	1929.8	1984.1	54.3
2023-24	1977.5	2033.3	55.8
2024-25	1970.1	2025.6	55.5
2025-26	1991.3	2047.4	56.1

\*Note: FY 2019-20 ticket sales were affected by the global Coronavirus outbreak starting in March of the fiscal year

**SCRATCH-OFF**

<b>Total Sales</b>			<b>Due to EETF from Ticket Sales</b>			<b>Per Capita Sales</b>			<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>		<b>Dec 2020</b>	<b>March 2021</b>		<b>Dec 2020</b>	<b>March 2021</b>		<b>Dec 2020</b>	<b>March 2021</b>
1997-98	583.4	583.4	1997-98			1997-98	38.6	38.6	1997-98	11.2	11.2
1998-99	593.7	593.7	1998-99			1998-99	38.4	38.4	1998-99	11.4	11.4
1999-00	568.4	568.4	1999-00			1999-00	35.9	35.9	1999-00	10.9	10.9
2000-01	639.2	639.2	2000-01			2000-01	39.5	39.5	2000-01	12.3	12.3
2001-02	662.6	662.6	2001-02	251.8	251.8	2001-02	40.1	40.1	2001-02	12.7	12.7
2002-03	1073.9	1073.9	2002-03	279.3	279.3	2002-03	63.7	63.7	2002-03	20.7	20.7
2003-04	1358.1	1358.1	2003-04	326.9	326.9	2003-04	78.8	78.8	2003-04	26.1	26.1
2004-05	1844.6	1844.6	2004-05	387.9	387.9	2004-05	104.6	104.6	2004-05	35.5	35.5
2005-06	2100.1	2100.1	2005-06	409.0	409.0	2005-06	116.6	116.6	2005-06	40.4	40.4
2006-07	2283.6	2283.6	2006-07	443.1	443.1	2006-07	124.5	124.5	2006-07	43.9	43.9
2007-08	2368.8	2368.8	2007-08	470.8	470.8	2007-08	127.6	127.6	2007-08	45.6	45.6
2008-09	2064.1	2064.1	2008-09	412.0	412.0	2008-09	110.6	110.6	2008-09	39.7	39.7
2009-10	2078.1	2078.1	2009-10	402.7	402.7	2009-10	110.8	110.8	2009-10	40.0	40.0
2010-11	2225.7	2225.7	2010-11	414.3	414.3	2010-11	117.9	117.9	2010-11	42.8	42.8
2011-12	2567.0	2567.0	2011-12	502.3	502.3	2011-12	134.9	134.9	2011-12	49.4	49.4
2012-13	3028.5	3028.5	2012-13	564.1	564.1	2012-13	157.6	157.6	2012-13	58.2	58.2
2013-14	3417.1	3417.1	2013-14	639.5	639.5	2013-14	175.8	175.8	2013-14	65.7	65.7
2014-15	3724.1	3724.1	2014-15	689.1	689.1	2014-15	188.7	188.7	2014-15	71.6	71.6
2015-16	3954.7	3954.7	2015-16	741.5	741.5	2015-16	197.1	197.1	2015-16	76.1	76.1
2016-17	4243.6	4243.6	2016-17	786.2	786.2	2016-17	208.0	208.0	2016-17	81.6	81.6
2017-18	4652.3	4652.3	2017-18	865.3	865.3	2017-18	224.2	224.2	2017-18	89.5	89.5
2018-19	4937.8	4937.8	2018-19	918.8	918.8	2018-19	233.8	233.8	2018-19	95.0	95.0
2019-20	5665.3	5665.3	2019-20	1070.5	1070.5	2019-20	263.5	263.5	2019-20	108.9	108.9
2020-21	6243.2	6600.0	2020-21	1157.2	1228.1	2020-21	286.0	302.1	2020-21	120.1	126.9
2021-22	5903.2	6177.6	2021-22	1092.4	1145.2	2021-22	266.6	278.7	2021-22	113.5	118.8
2022-23	5985.9	6264.1	2022-23	1108.7	1162.3	2022-23	266.5	278.7	2022-23	115.1	120.5
2023-24	6063.7	6345.5	2023-24	1123.8	1178.0	2023-24	266.5	278.6	2023-24	116.6	122.0
2024-25	6142.5	6428.0	2024-25	1139.1	1194.1	2024-25	266.6	278.7	2024-25	118.1	123.6
2025-26	6216.2	6505.1	2025-26	1153.4	1209.1	2025-26	266.6	278.6	2025-26	119.5	125.1

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.1%	6.1%
2019-20	14.7%	14.7%
2020-21	10.2%	16.5%
2021-22	-5.4%	-6.4%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	1.2%	1.2%

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.0	95.0
2019-20	108.9	108.9
2020-21	120.1	126.9
2021-22	113.5	118.8
2022-23	115.1	120.5
2023-24	116.6	122.0
2024-25	118.1	123.6
2025-26	119.5	125.1

**POWERBALL (INCLUDING POWER PLAY)**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2008-09</b>	233.4	233.4
<b>2009-10</b>	434.1	434.1
<b>2010-11</b>	393.0	393.0
<b>2011-12</b>	503.7	503.7
<b>2012-13</b>	654.3	654.3
<b>2013-14</b>	469.3	469.3
<b>2014-15</b>	375.1	375.1
<b>2015-16</b>	602.0	602.0
<b>2016-17</b>	434.3	434.3
<b>2017-18</b>	474.0	474.0
<b>2018-19</b>	459.4	459.4
<b>2019-20</b>	282.2	282.2
<b>2020-21</b>	273.0	345.5
<b>2021-22</b>	305.0	305.0
<b>2022-23</b>	337.0	337.0
<b>2023-24</b>	341.5	341.5
<b>2024-25</b>	345.9	345.9
<b>2025-26</b>	351.8	351.8

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2008-09 *</b>	25.0	25.0
<b>2009-10</b>	23.1	23.1
<b>2010-11</b>	20.8	20.8
<b>2011-12</b>	26.5	26.5
<b>2012-13</b>	34.1	34.1
<b>2013-14</b>	24.1	24.1
<b>2014-15</b>	19.0	19.0
<b>2015-16</b>	30.0	30.0
<b>2016-17</b>	21.3	21.3
<b>2017-18</b>	22.8	22.8
<b>2018-19</b>	21.8	21.8
<b>2019-20</b>	13.1	13.1
<b>2020-21</b>	12.5	15.8
<b>2021-22</b>	13.8	13.8
<b>2022-23</b>	15.0	15.0
<b>2023-24</b>	15.0	15.0
<b>2024-25</b>	15.0	15.0
<b>2025-26</b>	15.1	15.1

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2008-09 *</b>	9.0	9.0
<b>2009-10</b>	8.3	8.3
<b>2010-11</b>	7.6	7.6
<b>2011-12</b>	9.7	9.7
<b>2012-13</b>	12.6	12.6
<b>2013-14</b>	9.0	9.0
<b>2014-15</b>	7.2	7.2
<b>2015-16</b>	11.6	11.6
<b>2016-17</b>	8.4	8.4
<b>2017-18</b>	9.1	9.1
<b>2018-19</b>	8.8	8.8
<b>2019-20</b>	5.4	5.4
<b>2020-21</b>	5.3	6.6
<b>2021-22</b>	5.9	5.9
<b>2022-23</b>	6.5	6.5
<b>2023-24</b>	6.6	6.6
<b>2024-25</b>	6.7	6.7
<b>2025-26</b>	6.8	6.8

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2008-09</b>		
<b>2009-10</b>	86.0%	86.0%
<b>2010-11</b>	-9.5%	-9.5%
<b>2011-12</b>	28.2%	28.2%
<b>2012-13</b>	29.9%	29.9%
<b>2013-14</b>	-28.3%	-28.3%
<b>2014-15</b>	-20.1%	-20.1%
<b>2015-16</b>	60.5%	60.5%
<b>2016-17</b>	-27.9%	-27.9%
<b>2017-18</b>	9.2%	9.2%
<b>2018-19</b>	-3.1%	-3.1%
<b>2019-20</b>	-38.6%	-38.6%
<b>2020-21</b>	-3.2%	22.5%
<b>2021-22</b>	11.7%	-11.7%
<b>2022-23</b>	10.5%	10.5%
<b>2023-24</b>	1.3%	1.3%
<b>2024-25</b>	1.3%	1.3%
<b>2025-26</b>	1.7%	1.7%

\*Annualized figures

**Mega Millions**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2012-13</b>	16.7	16.7
<b>2013-14</b>	167.6	167.6
<b>2014-15</b>	147.4	147.4
<b>2015-16</b>	149.9	149.9
<b>2016-17</b>	147.4	147.4
<b>2017-18</b>	220.6	220.6
<b>2018-19</b>	417.0	417.0
<b>2019-20</b>	225.0	225.0
<b>2020-21</b>	196.1	303.8
<b>2021-22</b>	212.5	212.5
<b>2022-23</b>	228.8	228.8
<b>2023-24</b>	231.8	231.8
<b>2024-25</b>	234.6	234.6
<b>2025-26</b>	237.4	237.4

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2012-13</b>	0.9	0.9
<b>2013-14</b>	8.6	8.6
<b>2014-15</b>	7.5	7.5
<b>2015-16</b>	7.5	7.5
<b>2016-17</b>	7.2	7.2
<b>2017-18</b>	10.6	10.6
<b>2018-19</b>	19.7	19.7
<b>2019-20</b>	10.5	10.5
<b>2020-21</b>	9.0	13.9
<b>2021-22</b>	9.6	9.6
<b>2022-23</b>	10.2	10.2
<b>2023-24</b>	10.2	10.2
<b>2024-25</b>	10.2	10.2
<b>2025-26</b>	10.2	10.2

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2012-13</b>	0.3	0.3
<b>2013-14</b>	3.2	3.2
<b>2014-15</b>	2.8	2.8
<b>2015-16</b>	2.9	2.9
<b>2016-17</b>	2.8	2.8
<b>2017-18</b>	4.2	4.2
<b>2018-19</b>	8.0	8.0
<b>2019-20</b>	4.3	4.3
<b>2020-21</b>	3.8	5.8
<b>2021-22</b>	4.1	4.1
<b>2022-23</b>	4.4	4.4
<b>2023-24</b>	4.5	4.5
<b>2024-25</b>	4.5	4.5
<b>2025-26</b>	4.6	4.6

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2013-14</b>	n/a	
<b>2014-15</b>	-12.1%	-12.1%
<b>2015-16</b>	1.8%	1.8%
<b>2016-17</b>	-1.7%	-1.7%
<b>2017-18</b>	49.7%	49.7%
<b>2018-19</b>	89.0%	89.0%
<b>2019-20</b>	-46.0%	-46.0%
<b>2020-21</b>	-12.9%	35.0%
<b>2021-22</b>	8.4%	-30.1%
<b>2022-23</b>	7.7%	7.7%
<b>2023-24</b>	1.3%	1.3%
<b>2024-25</b>	1.2%	1.2%
<b>2025-26</b>	1.2%	1.2%

**LOTTO WITH XTRA**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	223.5	223.5
2019-20	210.1	210.1
2020-21	268.5	284.5
2021-22	258.3	247.9
2022-23	250.8	242.3
2023-24	243.0	235.1
2024-25	238.6	231.2
2025-26	235.0	227.9

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.6	10.6
2019-20	9.8	9.8
2020-21	12.3	13.0
2021-22	11.7	11.2
2022-23	11.2	10.8
2023-24	10.7	10.3
2024-25	10.4	10.0
2025-26	10.1	9.8

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.3	4.3
2019-20	4.0	4.0
2020-21	5.2	5.5
2021-22	5.0	4.8
2022-23	4.8	4.7
2023-24	4.7	4.5
2024-25	4.6	4.4
2025-26	4.5	4.4

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-6.9%	-6.9%
2019-20	-6.0%	-6.0%
2020-21	27.8%	35.4%
2021-22	-3.8%	-12.9%
2022-23	-2.9%	-2.3%
2023-24	-3.1%	-3.0%
2024-25	-1.8%	-1.7%
2025-26	-1.5%	-1.4%

**LUCKY MONEY\* (Including EZ Match)\***

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	85.7	85.7
2016-17	89.9	89.9
2017-18	74.5	74.5
2018-19	41.8	41.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.3	4.3
2016-17	4.4	4.4
2017-18	3.6	3.6
2018-19	2.0	2.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.6	1.6
2016-17	1.7	1.7
2017-18	1.4	1.4
2018-19	0.8	0.8
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0
2025-26	0.0	0.0

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	-43.8%	-43.8%
2019-20	-100.0%	-100.0%
2020-21		
2021-22		
2022-23		
2023-24		
2024-25		
2025-26		

\*Formerly Mega Money. Name Change effective July 2014.

\*EZ Match added at same time as name change.



**Jackpot Triple Play**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2018-19</b>	32.8	32.8
<b>2019-20</b>	54.5	54.5
<b>2020-21</b>	50.2	50.2
<b>2021-22</b>	50.2	50.2
<b>2022-23</b>	50.2	50.2
<b>2023-24</b>	50.2	50.2
<b>2024-25</b>	50.2	50.2
<b>2025-26</b>	50.2	50.2

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2018-19</b>	1.6	1.6
<b>2019-20</b>	2.5	2.5
<b>2020-21</b>	2.3	2.3
<b>2021-22</b>	2.3	2.3
<b>2022-23</b>	2.2	2.2
<b>2023-24</b>	2.2	2.2
<b>2024-25</b>	2.2	2.2
<b>2025-26</b>	2.2	2.2

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2018-19</b>	0.6	0.6
<b>2019-20</b>	1.0	1.0
<b>2020-21</b>	1.0	1.0
<b>2021-22</b>	1.0	1.0
<b>2022-23</b>	1.0	1.0
<b>2023-24</b>	1.0	1.0
<b>2024-25</b>	1.0	1.0
<b>2025-26</b>	1.0	1.0

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2018-19</b>		
<b>2019-20</b>	66.1%	66.1%
<b>2020-21</b>	-7.8%	-7.8%
<b>2021-22</b>	0.0%	0.0%
<b>2022-23</b>	0.0%	0.0%
<b>2023-24</b>	0.0%	0.0%
<b>2024-25</b>	0.0%	0.0%
<b>2025-26</b>	0.0%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Dec 2020	March 2021
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	258.4	258.4
2019-20	245.8	245.8
2020-21	246.0	254.5
2021-22	236.8	236.8
2022-23	236.8	236.8
2023-24	236.8	236.8
2024-25	236.8	236.8
2025-26	236.8	236.8

Per Capita Sales		
	Dec 2020	March 2021
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.2	12.2
2019-20	11.4	11.4
2020-21	11.3	11.6
2021-22	10.7	10.7
2022-23	10.5	10.5
2023-24	10.4	10.4
2024-25	10.3	10.3
2025-26	10.2	10.1

Average Weekly Sales		
	Dec 2020	March 2021
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.0	5.0
2019-20	4.7	4.7
2020-21	4.7	4.9
2021-22	4.6	4.6
2022-23	4.6	4.6
2023-24	4.6	4.6
2024-25	4.6	4.6
2025-26	4.6	4.6

Growth Rates		
	Dec 2020	March 2021
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	-2.3%	-2.3%
2019-20	-4.9%	-4.9%
2020-21	0.1%	3.5%
2021-22	-3.7%	-7.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	0.0%	0.0%
2025-26	0.0%	0.0%

**Pick Games\***

Pick Games Ticket Sales		
	Dec 2020	March 2021
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	709.3	709.3
2019-20	736.9	736.9
2020-21	802.5	832.1
2021-22	802.5	802.5
2022-23	810.5	810.5
2023-24	818.6	818.6
2024-25	826.8	826.8
2025-26	835.1	835.1

Per Capita Sales		
	Dec 2020	March 2021
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	33.6	33.6
2019-20	34.3	34.3
2020-21	36.8	38.1
2021-22	36.2	36.2
2022-23	36.1	36.1
2023-24	36.0	35.9
2024-25	35.9	35.8
2025-26	35.8	35.8

Average Weekly Sales		
	Dec 2020	March 2021
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.6	13.6
2019-20	14.2	14.2
2020-21	15.4	16.0
2021-22	15.4	15.4
2022-23	15.6	15.6
2023-24	15.7	15.7
2024-25	15.9	15.9
2025-26	16.1	16.1

Growth Rates		
	Dec 2020	March 2021
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	1.6%	1.6%
2019-20	3.9%	3.9%
2020-21	8.9%	12.9%
2021-22	0.0%	-3.6%
2022-23	1.0%	1.0%
2023-24	1.0%	1.0%
2024-25	1.0%	1.0%
2025-26	1.0%	1.0%

\* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

**Cash 4 Life**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2016-17</b>	28.8	28.8
<b>2017-18</b>	59.2	59.2
<b>2018-19</b>	50.3	50.3
<b>2019-20</b>	65.3	65.3
<b>2020-21</b>	62.7	67.2
<b>2021-22</b>	63.6	63.6
<b>2022-23</b>	64.6	64.6
<b>2023-24</b>	65.5	65.5
<b>2024-25</b>	66.5	66.5
<b>2025-26</b>	67.5	67.5

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2016-17</b>	1.4	1.4
<b>2017-18</b>	2.9	2.9
<b>2018-19</b>	2.4	2.4
<b>2019-20</b>	3.0	3.0
<b>2020-21</b>	2.9	3.1
<b>2021-22</b>	2.9	2.9
<b>2022-23</b>	2.9	2.9
<b>2023-24</b>	2.9	2.9
<b>2024-25</b>	2.9	2.9
<b>2025-26</b>	2.9	2.9

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2016-17</b>	0.6	0.6
<b>2017-18</b>	1.1	1.1
<b>2018-19</b>	1.0	1.0
<b>2019-20</b>	1.3	1.3
<b>2020-21</b>	1.2	1.3
<b>2021-22</b>	1.2	1.2
<b>2022-23</b>	1.2	1.2
<b>2023-24</b>	1.3	1.3
<b>2024-25</b>	1.3	1.3
<b>2025-26</b>	1.3	1.3

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2017-18</b>	105.8%	105.8%
<b>2018-19</b>	-15.0%	-15.0%
<b>2019-20</b>	29.8%	29.8%
<b>2020-21</b>	-4.0%	2.8%
<b>2021-22</b>	1.4%	-5.3%
<b>2022-23</b>	1.6%	1.6%
<b>2023-24</b>	1.4%	1.4%
<b>2024-25</b>	1.5%	1.5%
<b>2025-26</b>	1.5%	1.5%

**Fast Play**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2017-18</b>	17.8	17.8
<b>2018-19</b>	21.0	21.0
<b>2019-20</b>	20.0	20.0
<b>2020-21</b>	19.9	18.2
<b>2021-22</b>	20.0	18.3
<b>2022-23</b>	20.1	18.5
<b>2023-24</b>	20.3	18.6
<b>2024-25</b>	20.4	18.7
<b>2025-26</b>	20.6	18.9

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2017-18</b>	0.9	0.9
<b>2018-19</b>	1.0	1.0
<b>2019-20</b>	0.9	0.9
<b>2020-21</b>	0.9	0.8
<b>2021-22</b>	0.9	0.8
<b>2022-23</b>	0.9	0.8
<b>2023-24</b>	0.9	0.8
<b>2024-25</b>	0.9	0.8
<b>2025-26</b>	0.9	0.8

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2017-18</b>	0.3	0.3
<b>2018-19</b>	0.4	0.4
<b>2019-20</b>	0.4	0.4
<b>2020-21</b>	0.4	0.4
<b>2021-22</b>	0.4	0.4
<b>2022-23</b>	0.4	0.4
<b>2023-24</b>	0.4	0.4
<b>2024-25</b>	0.4	0.4
<b>2025-26</b>	0.4	0.4

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2018-19</b>	17.8%	17.8%
<b>2019-20</b>	-4.4%	-4.4%
<b>2020-21</b>	-0.8%	-9.1%
<b>2021-22</b>	0.7%	0.7%
<b>2022-23</b>	0.7%	0.7%
<b>2023-24</b>	0.7%	0.7%
<b>2024-25</b>	0.7%	0.7%
<b>2025-26</b>	0.7%	0.7%

Raffle

Ticket Sales		
	Dec 2020	March 2021
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	Dec 2020	March 2021
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	Dec 2020	March 2021
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
	Dec 2020	March 2021
2008-09	34.1%	34.1%
2009-10	-29.0%	-29.0%
2010-11	-57.0%	-57.0%
2011-12	-100.0%	-100.0%
2012-13		
2013-14	-100.0%	-100.0%
2014-15		
2015-16		
2016-17	-3.1%	-3.1%
2017-18	-100.0%	-100.0%
2018-19		
2019-20		
2020-21		

**Lucky Lines**

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
<b>2010-11</b>	45.4	45.4	2.4	2.4	0.9	0.9
<b>2011-12</b>	17.7	17.7	0.9	0.9	0.3	0.3
<b>2012-13</b>	8.6	8.6	0.4	0.4	0.2	0.2

**Monopoly Millionaire**

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
<b>2014-15</b>		5.5		0.3		0.5

**TERMINAL (ONLINE) GAME SALES**

Ticket Sales		
	Dec 2020	March 2021
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	2192.5	2192.5
2019-20	1819.8	1819.8
2020-21	1898.9	2137.8
2021-22	1928.8	1918.5
2022-23	1978.7	1970.3
2023-24	1987.5	1979.6
2024-25	1999.4	1991.9
2025-26	2013.9	2006.7

Due to EETF from Ticket Sales		
	Dec 2020	March 2021
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	873.7	873.7
2016-17	778.1	778.1
2017-18	827.1	827.1
2018-19	925.4	925.4
2019-20	728.4	728.4
2020-21	723.6	818.8
2021-22	734.3	731.4
2022-23	753.7	752.1
2023-24	757.2	755.5
2024-25	762.0	760.2
2025-26	767.7	765.8

Per Capita Sales		
	Dec 2020	March 2021
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	100.4	100.4
2014-15	94.2	94.2
2015-16	105.1	105.1
2016-17	93.8	93.8
2017-18	98.7	98.7
2018-19	103.8	103.8
2019-20	84.6	84.6
2020-21	87.0	97.9
2021-22	87.1	86.6
2022-23	88.1	87.7
2023-24	87.3	86.9
2024-25	86.8	86.4
2025-26	86.4	86.0

Average Weekly Sales		
	Dec 2020	March 2021
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	42.2	42.2
2019-20	35.0	35.0
2020-21	36.5	41.1
2021-22	37.1	36.9
2022-23	38.1	37.9
2023-24	38.2	38.1
2024-25	38.5	38.3
2025-26	38.7	38.6

Growth Rates		
	Dec 2020	March 2021
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	13.4%	13.4%
2016-17	-9.3%	-9.3%
2017-18	7.1%	7.1%
2018-19	7.0%	7.0%
2019-20	-17.0%	-17.0%
2020-21	4.3%	17.5%
2021-22	1.6%	-10.3%
2022-23	2.6%	2.7%
2023-24	0.4%	0.5%
2024-25	0.6%	0.6%
2025-26	0.7%	0.7%

Average Weekly Sales		
	Dec 2020	March 2021
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	42.2	42.2
2019-20	35.0	35.0
2020-21	36.5	41.1
2021-22	37.1	36.9
2022-23	38.1	37.9
2023-24	38.2	38.1
2024-25	38.5	38.3
2025-26	38.7	38.6



**INSTANT GAMES**

Instant Ticket Sales		
	Dec 2020	March 2021
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4958.7	4958.7
2019-20	5685.4	5685.4
2020-21	6263.0	6618.2
2021-22	5923.2	6195.9
2022-23	6006.0	6282.5
2023-24	6084.0	6364.1
2024-25	6162.9	6446.7
2025-26	6236.8	6524.0

Per Capita Sales		
	Dec 2020	March 2021
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	234.8	234.8
2019-20	264.4	264.4
2020-21	286.9	303.0
2021-22	267.5	279.5
2022-23	267.4	279.5
2023-24	267.4	279.4
2024-25	267.5	279.5
2025-26	267.5	279.4

Average Weekly Sales		
	Dec 2020	March 2021
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	109.3	109.3
2020-21	120.4	127.3
2021-22	113.9	119.2
2022-23	115.5	120.8
2023-24	117.0	122.4
2024-25	118.5	124.0
2025-26	119.9	125.5

Growth Rates		
	Dec 2020	March 2021
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.6%	6.6%
2019-20	14.7%	14.7%
2020-21	10.2%	16.4%
2021-22	-5.4%	-6.4%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	1.2%	1.2%

Average Weekly Sales		
	Dec 2020	March 2021
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	109.3	109.3
2020-21	120.4	127.3
2021-22	113.9	119.2
2022-23	115.5	120.8
2023-24	117.0	122.4
2024-25	118.5	124.0
2025-26	119.9	125.5

**TOTAL TICKET SALES**

<b>Ticket Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>1996-97</b>	2070.1	2070.1
<b>1997-98</b>	2050.0	2050.0
<b>1998-99</b>	2096.7	2096.7
<b>1999-00</b>	2248.5	2248.5
<b>2000-01</b>	2274.7	2274.7
<b>2001-02</b>	2356.4	2356.4
<b>2002-03</b>	2868.0	2868.0
<b>2003-04</b>	3071.0	3071.0
<b>2004-05</b>	3470.7	3470.7
<b>2005-06</b>	3929.0	3929.0
<b>2006-07</b>	4122.1	4122.1
<b>2007-08</b>	4174.8	4174.8
<b>2008-09</b>	3938.0	3938.0
<b>2009-10</b>	3900.5	3900.5
<b>2010-11</b>	4008.7	4008.7
<b>2011-12</b>	4449.9	4449.9
<b>2012-13</b>	5013.0	5013.0
<b>2013-14</b>	5368.2	5368.2
<b>2014-15</b>	5583.4	5583.4
<b>2015-16</b>	6063.2	6063.2
<b>2016-17</b>	6157.0	6157.0
<b>2017-18</b>	6701.1	6701.1
<b>2018-19</b>	7151.2	7151.2
<b>2019-20</b>	7505.1	7505.1
<b>2020-21</b>	8162.0	8756.0
<b>2021-22</b>	7852.0	8114.4
<b>2022-23</b>	7984.7	8252.8
<b>2023-24</b>	8071.4	8343.7
<b>2024-25</b>	8162.4	8438.7
<b>2025-26</b>	8250.7	8530.7

<b>Per Capita Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>1996-97</b>	139.7	139.7
<b>1997-98</b>	135.6	135.6
<b>1998-99</b>	135.8	135.8
<b>1999-00</b>	142.0	142.0
<b>2000-01</b>	140.5	140.5
<b>2001-02</b>	142.7	142.7
<b>2002-03</b>	170.2	170.2
<b>2003-04</b>	178.3	178.3
<b>2004-05</b>	196.9	196.9
<b>2005-06</b>	218.1	218.1
<b>2006-07</b>	224.7	224.7
<b>2007-08</b>	224.9	224.9
<b>2008-09</b>	211.0	211.0
<b>2009-10</b>	208.0	208.0
<b>2010-11</b>	212.3	212.3
<b>2011-12</b>	233.8	233.8
<b>2012-13</b>	260.9	260.9
<b>2013-14</b>	276.1	276.1
<b>2014-15</b>	282.9	282.9
<b>2015-16</b>	302.2	302.2
<b>2016-17</b>	301.8	301.8
<b>2017-18</b>	323.0	323.0
<b>2018-19</b>	338.6	338.7
<b>2019-20</b>	349.1	349.1
<b>2020-21</b>	373.9	400.8
<b>2021-22</b>	354.7	366.1
<b>2022-23</b>	355.6	367.1
<b>2023-24</b>	354.7	366.3
<b>2024-25</b>	354.2	365.8
<b>2025-26</b>	353.8	365.4

<b>Average Weekly Sales</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>1996-97</b>	39.8	39.8
<b>1997-98</b>	39.4	39.4
<b>1998-99</b>	40.3	40.3
<b>1999-00</b>	43.2	43.2
<b>2000-01</b>	43.7	43.7
<b>2001-02</b>	45.3	45.3
<b>2002-03</b>	55.2	55.2
<b>2003-04</b>	59.1	59.1
<b>2004-05</b>	66.7	66.7
<b>2005-06</b>	75.6	75.6
<b>2006-07</b>	79.3	79.3
<b>2007-08</b>	80.3	80.3
<b>2008-09</b>	75.7	75.7
<b>2009-10</b>	75.0	75.0
<b>2010-11</b>	77.1	77.1
<b>2011-12</b>	85.6	85.6
<b>2012-13</b>	96.4	96.4
<b>2013-14</b>	103.2	103.2
<b>2014-15</b>	107.4	107.4
<b>2015-16</b>	116.6	116.6
<b>2016-17</b>	118.4	118.4
<b>2017-18</b>	128.9	128.9
<b>2018-19</b>	137.5	137.5
<b>2019-20</b>	144.3	144.3
<b>2020-21</b>	157.0	168.4
<b>2021-22</b>	151.0	156.0
<b>2022-23</b>	153.6	158.7
<b>2023-24</b>	155.2	160.5
<b>2024-25</b>	157.0	162.3
<b>2025-26</b>	158.7	164.1

<b>Growth Rates</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>2008-09</b>	-5.7%	-5.7%
<b>2009-10</b>	-1.0%	-1.0%
<b>2010-11</b>	2.8%	2.8%
<b>2011-12</b>	11.0%	11.0%
<b>2012-13</b>	12.7%	12.7%
<b>2013-14</b>	7.1%	7.1%
<b>2014-15</b>	4.0%	4.0%
<b>2015-16</b>	8.6%	8.6%
<b>2016-17</b>	1.5%	1.5%
<b>2017-18</b>	8.8%	8.8%
<b>2018-19</b>	6.7%	6.7%
<b>2019-20</b>	4.9%	4.9%
<b>2020-21</b>	8.8%	16.7%
<b>2021-22</b>	-3.8%	-7.3%
<b>2022-23</b>	1.7%	1.7%
<b>2023-24</b>	1.1%	1.1%
<b>2024-25</b>	1.1%	1.1%
<b>2025-26</b>	1.1%	1.1%

**Instant (Scratch-off + Fast Play) versus Online (Terminal)**

<b>Instant - percent of total</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>1997-98</b>	28.5%	28.5%
<b>1998-99</b>	28.3%	28.3%
<b>1999-00</b>	25.3%	25.3%
<b>2000-01</b>	28.1%	28.1%
<b>2001-02</b>	28.1%	28.1%
<b>2002-03</b>	37.4%	37.4%
<b>2003-04</b>	44.2%	44.2%
<b>2004-05</b>	53.1%	53.1%
<b>2005-06</b>	53.5%	53.5%
<b>2006-07</b>	55.4%	55.4%
<b>2007-08</b>	56.7%	56.7%
<b>2008-09</b>	52.4%	52.4%
<b>2009-10</b>	53.3%	53.3%
<b>2010-11</b>	55.5%	55.5%
<b>2011-12</b>	57.7%	57.7%
<b>2012-13</b>	60.4%	60.4%
<b>2013-14</b>	63.7%	63.7%
<b>2014-15</b>	66.7%	66.7%
<b>2015-16</b>	65.2%	65.2%
<b>2016-17</b>	68.9%	68.9%
<b>2017-18</b>	69.4%	69.4%
<b>2018-19</b>	69.3%	69.3%
<b>2019-20</b>	75.8%	75.8%
<b>2020-21</b>	76.7%	75.6%
<b>2021-22</b>	75.4%	76.4%
<b>2022-23</b>	75.2%	76.1%
<b>2023-24</b>	75.4%	76.3%
<b>2024-25</b>	75.5%	76.4%
<b>2025-26</b>	75.6%	76.5%

<b>Terminal Games - percent of total</b>		
	<b>Dec 2020</b>	<b>March 2021</b>
<b>1997-98</b>	71.5%	71.5%
<b>1998-99</b>	71.7%	71.7%
<b>1999-00</b>	74.7%	74.7%
<b>2000-01</b>	71.9%	71.9%
<b>2001-02</b>	71.9%	71.9%
<b>2002-03</b>	62.6%	62.6%
<b>2003-04</b>	55.8%	55.8%
<b>2004-05</b>	46.9%	46.9%
<b>2005-06</b>	46.5%	46.5%
<b>2006-07</b>	44.6%	44.6%
<b>2007-08</b>	43.3%	43.3%
<b>2008-09</b>	47.6%	47.6%
<b>2009-10</b>	46.7%	46.7%
<b>2010-11</b>	44.5%	44.5%
<b>2011-12</b>	42.3%	42.3%
<b>2012-13</b>	39.6%	39.6%
<b>2013-14</b>	36.3%	36.3%
<b>2014-15</b>	33.3%	33.3%
<b>2015-16</b>	34.8%	34.8%
<b>2016-17</b>	31.1%	31.1%
<b>2017-18</b>	30.6%	30.6%
<b>2018-19</b>	30.7%	30.7%
<b>2019-20</b>	24.2%	24.2%
<b>2020-21</b>	23.3%	24.4%
<b>2021-22</b>	24.6%	23.6%
<b>2022-23</b>	24.8%	23.9%
<b>2023-24</b>	24.6%	23.7%
<b>2024-25</b>	24.5%	23.6%
<b>2025-26</b>	24.4%	23.5%

### Factors Affecting EETF Transfers

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	2021	Dec 2020	March 2021
Prize Percentage Scratch-off	73.53%	73.53%	74.04%	74.04%	74.04%	74.04%	74.04%	74.04%	74.04%	74.04%	74.04%	74.04%
Prize Percentage Terminal Games	50.20%	50.20%	52.07%	52.07%	52.07%	52.07%	52.07%	52.07%	52.07%	52.07%	52.07%	52.07%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.64	\$82.64	\$83.98	\$83.98	\$83.43	\$83.79	\$83.43	\$83.79	\$83.43	\$83.79	\$83.43	\$83.79
Vendor Rate Scratch-off	0.94%	0.94%	0.86%	0.85%	0.86%	0.85%	0.86%	0.85%	0.86%	0.85%	0.86%	0.85%
Vendor Rate Terminal Games	3.07%	3.07%	3.20%	3.07%	3.20%	3.18%	3.20%	3.14%	3.20%	3.16%	3.20%	3.18%
Unclaimed Prize Rate	1.10%	1.10%	0.62%	0.61%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 38.10% of terminal game ticket sales and 18.48% of scratch-off ticket sales.

**Other Income  
(Interest Earnings, Retailer Fees,  
On-Line Communication Fees,  
Prize Money Held in Reserve)**

	Dec 2020	March 2021
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.3	11.3
2015-16	12.3	12.3
2016-17	12.4	12.4
2017-18	13.4	13.4
2018-19	16.0	16.0
2019-20	20.8	20.8
2020-21	14.1	14.1
2021-22	14.2	14.2
2022-23	14.3	14.3
2023-24	14.4	14.4
2024-25	14.5	14.5
2025-26	14.6	14.6

<b>80% Unclaimed Prizes for Transfer</b>		
	Dec 2020	March 2021
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	24.6	24.6
2015-16	58.3	58.3
2016-17	69.3	69.3
2017-18	55.3	55.3
2018-19	58.3	58.3
2019-20	56.0	56.0
2020-21	34.6	36.7
2021-22	64.7	67.0
2022-23	65.7	68.1
2023-24	66.5	68.9
2024-25	67.2	69.7
2025-26	68.0	70.5

**Calculation of Fiscal Year Distributions to EETF from Lottery Receipts**

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25		2025-26	
	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	March 2021	Dec 2020	2021
% Week 51 scratch-off *	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%
% Week 51 terminal games *	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%
% Week 52 scratch-off *	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%
% Week 52 terminal games *	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	27.85%	27.85%	43.73%	43.73%	59.44%	59.44%	72.16%	72.16%	100.00%	100.00%	14.19%	14.19%	27.85%	27.85%
% of scratch-off rec'd subsequent year	2.3969%	2.3969%	2.6888%	2.6888%	2.9777%	2.9777%	3.2116%	3.2116%	1.8387%	1.8387%	2.1458%	2.1458%	2.3969%	2.3969%
% of terminal games rec'd subsequent year	1.9803%	1.9803%	2.2317%	2.2317%	2.4806%	2.4806%	2.6821%	2.6821%	1.5841%	1.5841%	1.7639%	1.7639%	1.9803%	1.9803%
EETF Transfer rate scratch-off	18.83%	18.83%	18.48%	18.56%	18.44%	18.48%	18.46%	18.50%	18.47%	18.51%	18.48%	18.52%	18.49%	18.53%
EETF Transfer rate terminal games	40.03%	40.03%	38.10%	38.30%	38.07%	38.13%	38.09%	38.17%	38.10%	38.17%	38.11%	38.16%	38.12%	38.16%

December 2020 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5685.4	6263.0	5923.2	6006.0	6084.0	6162.9	6236.8
Terminal Game Sales	1819.8	1898.9	1928.8	1978.7	1987.5	1999.4	2013.9
EETF transfer due from current year ticket sales and other income	1875.7	1929.4	1905.2	1942.4	1961.9	1982.8	2003.7
less collection lag loss	(46.2)	(47.3)	(50.7)	(55.8)	(32.7)	(37.9)	(42.8)
plus collection lag gain from prior year	32.5	46.2	47.3	50.7	55.8	32.7	37.9
Due to EETF from Lottery Receipts	1862.0	1928.3	1901.8	1937.3	1985.0	1977.6	1998.8
adjustment for estimated true-up payment in next fiscal year	(10.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1851.5	1920.8	1894.3	1929.8	1977.5	1970.1	1991.3

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

March 2021 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5685.4	6618.2	6195.9	6282.5	6364.1	6446.7	6524.0
Terminal Game Sales	1819.8	2137.8	1918.5	1970.3	1979.6	1991.9	2006.7
EETF transfer due from current year ticket sales and other income	1875.7	2097.7	1957.8	1996.8	2016.9	2038.5	2060.0
less collection lag loss	(46.2)	(51.3)	(52.2)	(57.5)	(33.6)	(39.0)	(44.1)
plus collection lag gain from prior year	32.5	46.2	51.3	52.2	57.5	33.6	39.0
Due to EETF from Lottery Receipts	1862.0	2092.5	1956.9	1991.6	2040.8	2033.1	2054.9
adjustment for estimated true-up payment in next fiscal year	(10.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1851.5	2085.0	1949.4	1984.1	2033.3	2025.6	2047.4