

**LOTTERY ESTIMATING CONFERENCE, December 2018
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	Aug 2018	Dec 2018	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	6879.4	7037.5	158.1
2019-20	7081.9	7139.2	57.3
2020-21	7193.4	7251.5	58.1
2021-22	7296.2	7355.4	59.2
2022-23	7391.5	7452.0	60.5
2023-24	7487.5	7548.6	61.1

Other Income

	Aug 2018	Dec 2018	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	11.9	12.0	0.1
2019-20	12.0	12.1	0.1
2020-21	12.1	12.2	0.1
2021-22	12.2	12.3	0.1
2022-23	12.3	12.4	0.1
2023-24	12.4	12.5	0.1

Unclaimed Prizes

	Aug 2018	Dec 2018	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	57.0	58.0	1.0
2019-20	58.8	59.2	0.4
2020-21	59.8	60.2	0.4
2021-22	60.7	61.1	0.4
2022-23	61.5	61.9	0.4
2023-24	62.3	62.7	0.4

Distribution to EETF from Lottery Receipts

	Aug 2018	Dec 2018	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1801.8	1867.9	66.1
2019-20	1798.9	1822.9	24.0
2020-21	1831.4	1855.1	23.7
2021-22	1855.9	1880.0	24.1
2022-23	1881.4	1906.0	24.6
2023-24	1932.1	1957.3	25.2

SCRATCH-OFF

Total Sales			Due to EETF from Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Aug 2018	Dec 2018		Aug 2018	Dec 2018		Aug 2018	Dec 2018		Aug 2018	Dec 2018
1997-98	583.4	583.4	1997-98			1997-98	38.6	38.6	1997-98	11.2	11.2
1998-99	593.7	593.7	1998-99			1998-99	38.4	38.4	1998-99	11.4	11.4
1999-00	568.4	568.4	1999-00			1999-00	35.9	35.9	1999-00	10.9	10.9
2000-01	639.2	639.2	2000-01			2000-01	39.5	39.5	2000-01	12.3	12.3
2001-02	662.6	662.6	2001-02	251.8	251.8	2001-02	40.1	40.1	2001-02	12.7	12.7
2002-03	1073.9	1073.9	2002-03	279.3	279.3	2002-03	63.7	63.7	2002-03	20.7	20.7
2003-04	1358.1	1358.1	2003-04	326.9	326.9	2003-04	78.8	78.8	2003-04	26.1	26.1
2004-05	1844.6	1844.6	2004-05	387.9	387.9	2004-05	104.6	104.6	2004-05	35.5	35.5
2005-06	2100.1	2100.1	2005-06	409.0	409.0	2005-06	116.6	116.6	2005-06	40.4	40.4
2006-07	2283.6	2283.6	2006-07	443.1	443.1	2006-07	124.5	124.5	2006-07	43.9	43.9
2007-08	2368.8	2368.8	2007-08	470.8	470.8	2007-08	127.6	127.6	2007-08	45.6	45.6
2008-09	2064.1	2064.1	2008-09	412.0	412.0	2008-09	110.6	110.6	2008-09	39.7	39.7
2009-10	2078.1	2078.1	2009-10	402.7	402.7	2009-10	110.8	110.8	2009-10	40.0	40.0
2010-11	2225.7	2225.7	2010-11	414.3	414.3	2010-11	117.9	117.9	2010-11	42.8	42.8
2011-12	2567.0	2567.0	2011-12	502.3	502.3	2011-12	134.9	134.9	2011-12	49.4	49.4
2012-13	3028.5	3028.5	2012-13	564.1	564.1	2012-13	157.6	157.6	2012-13	58.2	58.2
2013-14	3417.1	3417.1	2013-14	639.5	639.5	2013-14	175.8	175.8	2013-14	65.7	65.7
2014-15	3724.1	3724.1	2014-15	689.1	689.1	2014-15	188.7	188.7	2014-15	71.6	71.6
2015-16	3954.7	3954.7	2015-16	741.5	741.5	2015-16	197.1	197.1	2015-16	76.1	76.1
2016-17	4243.6	4243.6	2016-17	786.2	786.2	2016-17	208.0	208.0	2016-17	81.6	81.6
2017-18	4652.3	4652.3	2017-18	865.3	865.3	2017-18	224.2	224.2	2017-18	89.5	89.5
2018-19	4868.7	4848.6	2018-19	907.6	903.5	2018-19	231.0	230.0	2018-19	93.6	93.2
2019-20	5058.7	5037.8	2019-20	949.2	943.1	2019-20	236.5	235.5	2019-20	97.3	96.9
2020-21	5154.5	5133.2	2020-21	968.0	961.9	2020-21	237.5	236.6	2020-21	99.1	98.7
2021-22	5238.1	5216.4	2021-22	984.5	978.3	2021-22	238.1	237.1	2021-22	100.7	100.3
2022-23	5313.8	5291.8	2022-23	999.4	993.1	2022-23	238.3	237.3	2022-23	102.2	101.8
2023-24	5389.1	5366.8	2023-24	1014.3	1007.9	2023-24	238.5	237.5	2023-24	103.6	103.2

Growth Rates			Average Weekly Sales		
	Aug 2018	Dec 2018		Aug 2018	Dec 2018
2008-09	-12.9%	-12.9%	2009-10	40.0	40.0
2009-10	0.7%	0.7%	2010-11	42.8	42.8
2010-11	7.1%	7.1%	2011-12	49.4	49.4
2011-12	15.3%	15.3%	2012-13	58.2	58.2
2012-13	18.0%	18.0%	2013-14	65.7	65.7
2013-14	12.8%	12.8%	2014-15	71.6	71.6
2014-15	9.0%	9.0%	2015-16	76.1	76.1
2015-16	6.2%	6.2%	2016-17	81.6	81.6
2016-17	7.3%	7.3%	2017-18	89.5	89.5
2017-18	9.6%	9.6%	2018-19	93.6	93.2
2018-19	4.7%	4.2%	2019-20	97.3	96.9
2019-20	3.9%	3.9%	2020-21	99.1	98.7
2020-21	1.9%	1.9%	2021-22	100.7	100.3
2021-22	1.6%	1.6%	2022-23	102.2	101.8
2022-23	1.4%	1.4%	2023-24	103.6	103.2
2023-24	1.4%	1.4%			

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Aug 2018	Dec 2018
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	441.5	456.3
2019-20	448.3	448.3
2020-21	455.0	455.0
2021-22	461.6	461.6
2022-23	468.0	468.0
2023-24	474.6	474.6

Per Capita Sales		
	Aug 2018	Dec 2018
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	20.9	21.6
2019-20	21.0	21.0
2020-21	21.0	21.0
2021-22	21.0	21.0
2022-23	21.0	21.0
2023-24	21.0	21.0

Average Weekly Sales		
	Aug 2018	Dec 2018
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.5	8.8
2019-20	8.6	8.6
2020-21	8.8	8.8
2021-22	8.9	8.9
2022-23	9.0	9.0
2023-24	9.1	9.1

Growth Rates		
	Aug 2018	Dec 2018
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-6.9%	-3.7%
2019-20	1.5%	-1.8%
2020-21	1.5%	1.5%
2021-22	1.5%	1.5%
2022-23	1.4%	1.4%
2023-24	1.4%	1.4%

*Annualized figures

Mega Millions

Ticket Sales		
	Aug 2018	Dec 2018
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	218.5	382.4
2019-20	222.0	301.0
2020-21	225.3	305.6
2021-22	228.5	310.0
2022-23	231.8	314.4
2023-24	234.9	318.6

Per Capita Sales		
	Aug 2018	Dec 2018
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	10.6	10.6
2018-19	10.4	18.1
2019-20	10.4	14.1
2020-21	10.4	14.1
2021-22	10.4	14.1
2022-23	10.4	14.1
2023-24	10.4	14.1

Average Weekly Sales		
	Aug 2018	Dec 2018
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	4.2	4.2
2018-19	4.2	7.4
2019-20	4.3	5.8
2020-21	4.3	5.9
2021-22	4.4	6.0
2022-23	4.5	6.0
2023-24	4.5	6.1

Growth Rates		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	-1.0%	73.3%
2019-20	1.6%	-21.3%
2020-21	1.5%	1.5%
2021-22	1.4%	1.5%
2022-23	1.4%	1.4%
2023-24	1.4%	1.3%

LOTTO WITH XTRA

Ticket Sales		
	Aug 2018	Dec 2018
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	218.4	218.4
2019-20	207.5	207.5
2020-21	201.3	201.3
2021-22	199.3	199.3
2022-23	198.3	198.3
2023-24	198.3	198.3

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.4	10.4
2019-20	9.7	9.7
2020-21	9.3	9.3
2021-22	9.1	9.1
2022-23	8.9	8.9
2023-24	8.8	8.8

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.2	4.2
2019-20	4.0	4.0
2020-21	3.9	3.9
2021-22	3.8	3.8
2022-23	3.8	3.8
2023-24	3.8	3.8

Growth Rates		
	Aug 2018	Dec 2018
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-9.0%	-9.0%
2019-20	-5.0%	-5.0%
2020-21	-3.0%	-3.0%
2021-22	-1.0%	-1.0%
2022-23	-0.5%	-0.5%
2023-24	0.0%	0.0%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	Aug 2018	Dec 2018
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	85.7	85.7
2016-17	89.9	89.9
2017-18	74.5	74.5
2018-19	76.6	79.8
2019-20	75.2	76.0
2020-21	73.9	76.0
2021-22	72.5	76.0
2022-23	71.2	76.0
2023-24	69.9	76.0

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.3	4.3
2016-17	4.4	4.4
2017-18	3.6	3.6
2018-19	3.6	3.8
2019-20	3.5	3.6
2020-21	3.4	3.5
2021-22	3.3	3.5
2022-23	3.2	3.4
2023-24	3.1	3.4

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.6	1.6
2016-17	1.7	1.7
2017-18	1.4	1.4
2018-19	1.5	1.5
2019-20	1.4	1.5
2020-21	1.4	1.5
2021-22	1.4	1.5
2022-23	1.4	1.5
2023-24	1.3	1.5

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	2.9%	7.1%
2019-20	-1.8%	-4.8%
2020-21	-1.7%	0.0%
2021-22	-1.9%	0.0%
2022-23	-1.8%	0.0%
2023-24	-1.8%	0.0%

*Formerly Mega Money. Name Change effective July 2014.
 *EZ Match added at same time as name change.

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Aug 2018	Dec 2018
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	266.5	266.5
2019-20	267.3	267.3
2020-21	268.1	268.1
2021-22	268.9	268.9
2022-23	269.7	269.7
2023-24	270.5	270.5

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.6	12.6
2019-20	12.5	12.5
2020-21	12.4	12.4
2021-22	12.2	12.2
2022-23	12.1	12.1
2023-24	12.0	12.0

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.1	5.1
2019-20	5.1	5.1
2020-21	5.2	5.2
2021-22	5.2	5.2
2022-23	5.2	5.2
2023-24	5.2	5.2

Growth Rates		
	Aug 2018	Dec 2018
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	0.8%	0.8%
2019-20	0.3%	0.3%
2020-21	0.3%	0.3%
2021-22	0.3%	0.3%
2022-23	0.3%	0.3%
2023-24	0.3%	0.3%

Pick Games*

Pick Games Ticket Sales		
	Aug 2018	Dec 2018
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	722.1	716.1
2019-20	735.8	731.8
2020-21	748.3	742.8
2021-22	760.3	753.5
2022-23	771.7	764.0
2023-24	783.3	774.0

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	34.3	34.0
2019-20	34.4	34.2
2020-21	34.5	34.2
2021-22	34.6	34.2
2022-23	34.6	34.3
2023-24	34.7	34.3

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.9	13.8
2019-20	14.2	14.1
2020-21	14.4	14.3
2021-22	14.6	14.5
2022-23	14.8	14.7
2023-24	15.1	14.9

Growth Rates		
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	3.4%	2.6%
2019-20	1.9%	2.2%
2020-21	1.7%	1.5%
2021-22	1.6%	1.4%
2022-23	1.5%	1.4%
2023-24	1.5%	1.3%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Aug 2018	Dec 2018
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	52.0	52.0
2019-20	52.0	52.0
2020-21	52.0	52.0
2021-22	52.0	52.0
2022-23	52.0	52.0
2023-24	52.0	52.0

Per Capita Sales		
	Aug 2018	Dec 2018
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.5	2.5
2019-20	2.4	2.4
2020-21	2.4	2.4
2021-22	2.4	2.4
2022-23	2.3	2.3
2023-24	2.3	2.3

Average Weekly Sales		
	Aug 2018	Dec 2018
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.0	1.0
2020-21	1.0	1.0
2021-22	1.0	1.0
2022-23	1.0	1.0
2023-24	1.0	1.0

Growth Rates		
2017-18	105.8%	105.8%
2018-19	-12.2%	-12.2%
2019-20	0.0%	0.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%

Fast Play

Ticket Sales		
	Aug 2018	Dec 2018
2017-18	17.8	17.8
2018-19	15.0	17.3
2019-20	15.0	17.4
2020-21	15.0	17.6
2021-22	15.0	17.7
2022-23	15.0	17.8
2023-24	15.0	17.9

Per Capita Sales		
	Aug 2018	Dec 2018
2017-18	0.9	0.9
2018-19	0.7	0.8
2019-20	0.7	0.8
2020-21	0.7	0.8
2021-22	0.7	0.8
2022-23	0.7	0.8
2023-24	0.7	0.8

Average Weekly Sales		
	Aug 2018	Dec 2018
2017-18	0.3	0.3
2018-19	0.3	0.3
2019-20	0.3	0.3
2020-21	0.3	0.3
2021-22	0.3	0.3
2022-23	0.3	0.3
2023-24	0.3	0.3

Growth Rates		
2018-19	-15.7%	-2.7%
2019-20	0.0%	0.7%
2020-21	0.0%	0.7%
2021-22	0.0%	0.7%
2022-23	0.0%	0.7%
2023-24	0.0%	0.7%

Raffle

Ticket Sales		
	Aug 2018	Dec 2018
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales			Due to EETF from Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Aug 2018	Dec 2018		Aug 2018	Dec 2018		Aug 2018	Dec 2018		Aug 2018	Dec 2018
1997-98	1466.6	1466.6	1997-98			1997-98	97.0	97.0	1997-98	28.2	28.2
1998-99	1503.0	1503.0	1998-99			1998-99	97.3	97.3	1998-99	28.9	28.9
1999-00	1680.1	1680.1	1999-00			1999-00	106.1	106.1	1999-00	32.3	32.3
2000-01	1635.5	1635.5	2000-01			2000-01	101.0	101.0	2000-01	31.5	31.5
2001-02	1693.8	1693.8	2001-02			2001-02	102.6	102.6	2001-02	32.6	32.6
2002-03	1794.1	1794.1	2002-03			2002-03	106.5	106.5	2002-03	34.5	34.5
2003-04	1712.9	1712.9	2003-04			2003-04	99.5	99.5	2003-04	32.9	32.9
2004-05	1626.1	1626.1	2004-05			2004-05	92.2	92.2	2004-05	31.3	31.3
2005-06	1828.9	1828.9	2005-06	755.9	755.9	2005-06	101.5	101.5	2005-06	35.2	35.2
2006-07	1838.5	1838.5	2006-07	761.3	761.3	2006-07	100.2	100.2	2006-07	35.4	35.4
2007-08	1806.0	1806.0	2007-08	713.4	713.4	2007-08	97.3	97.3	2007-08	34.7	34.7
2008-09	1873.9	1873.9	2008-09	762.3	762.3	2008-09	100.4	100.4	2008-09	36.0	36.0
2009-10	1822.4	1822.4	2009-10	747.4	747.4	2009-10	97.2	97.2	2009-10	35.0	35.0
2010-11	1783.0	1783.0	2010-11	719.6	719.6	2010-11	94.4	94.4	2010-11	34.3	34.3
2011-12	1882.9	1882.9	2011-12	769.7	769.7	2011-12	98.9	98.9	2011-12	36.2	36.2
2012-13	1984.5	1984.5	2012-13	796.5	796.5	2012-13	103.3	103.3	2012-13	38.2	38.2
2013-14	1951.1	1951.1	2013-14	784.5	784.5	2013-14	100.4	100.4	2013-14	37.5	37.5
2014-15	1859.3	1859.3	2014-15	752.9	752.9	2014-15	94.2	94.2	2014-15	35.8	35.8
2015-16	2108.5	2108.5	2015-16	873.7	873.7	2015-16	105.1	105.1	2015-16	40.5	40.5
2016-17	1913.4	1913.4	2016-17	778.1	778.1	2016-17	93.8	93.8	2016-17	36.8	36.8
2017-18	2048.8	2048.8	2017-18	827.1	827.1	2017-18	98.8	98.8	2017-18	39.4	39.4
2018-19	1995.7	2171.6	2018-19	801.7	871.8	2018-19	94.7	103.0	2018-19	38.4	41.8
2019-20	2008.2	2083.9	2019-20	791.8	820.8	2019-20	93.9	97.4	2019-20	38.6	40.1
2020-21	2023.9	2100.8	2020-21	797.9	827.4	2020-21	93.3	96.8	2020-21	38.9	40.4
2021-22	2043.1	2121.3	2021-22	805.4	835.4	2021-22	92.9	96.4	2021-22	39.3	40.8
2022-23	2062.7	2142.4	2022-23	813.2	843.8	2022-23	92.5	96.1	2022-23	39.7	41.2
2023-24	2083.5	2163.9	2023-24	821.7	852.6	2023-24	92.2	95.8	2023-24	40.1	41.6

Growth Rates			Average Weekly Sales		
	Aug 2018	Dec 2018		Aug 2018	Dec 2018
2009-10	-2.8%	-2.8%	2009-10	35.0	35.0
2010-11	-2.2%	-2.2%	2010-11	34.3	34.3
2011-12	5.6%	5.6%	2011-12	36.2	36.2
2012-13	5.4%	5.4%	2012-13	38.2	38.2
2013-14	-1.7%	-1.7%	2013-14	37.5	37.5
2014-15	-4.7%	-4.7%	2014-15	35.8	35.8
2015-16	13.4%	13.4%	2015-16	40.5	40.5
2016-17	-9.3%	-9.3%	2016-17	36.8	36.8
2017-18	7.1%	7.1%	2017-18	39.4	39.4
2018-19	-2.6%	6.0%	2018-19	38.4	41.8
2019-20	0.6%	-4.0%	2019-20	38.6	40.1
2020-21	0.8%	0.8%	2020-21	38.9	40.4
2021-22	0.9%	1.0%	2021-22	39.3	40.8
2022-23	1.0%	1.0%	2022-23	39.7	41.2
2023-24	1.0%	1.0%	2023-24	40.1	41.6

TOTAL TICKET SALES

Ticket Sales		
	Aug 2018	Dec 2018
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6701.1	6701.1
2018-19	6879.4	7037.5
2019-20	7081.9	7139.2
2020-21	7193.4	7251.5
2021-22	7296.2	7355.4
2022-23	7391.5	7452.0
2023-24	7487.5	7548.6

Per Capita Sales		
	Aug 2018	Dec 2018
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.3	212.3
2011-12	233.8	233.8
2012-13	260.9	260.9
2013-14	276.1	276.1
2014-15	282.9	282.9
2015-16	302.2	302.2
2016-17	301.8	301.8
2017-18	323.0	323.0
2018-19	326.4	333.9
2019-20	331.1	333.8
2020-21	331.5	334.2
2021-22	331.6	334.3
2022-23	331.4	334.1
2023-24	331.4	334.1

Average Weekly Sales		
	Aug 2018	Dec 2018
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	107.4	107.4
2015-16	116.6	116.6
2016-17	118.4	118.4
2017-18	128.9	128.9
2018-19	132.3	135.3
2019-20	136.2	137.3
2020-21	138.3	139.5
2021-22	140.3	141.5
2022-23	142.1	143.3
2023-24	144.0	145.2

Growth Rates		
	Aug 2018	Dec 2018
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	2.7%	5.0%
2019-20	2.9%	1.4%
2020-21	1.6%	1.6%
2021-22	1.4%	1.4%
2022-23	1.3%	1.3%
2023-24	1.3%	1.3%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant Ticket Sales		
	Aug 2018	Dec 2018
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4883.7	4865.9
2019-20	5073.7	5055.2
2020-21	5169.5	5150.7
2021-22	5253.1	5234.1
2022-23	5328.8	5309.6
2023-24	5404.1	5384.7

Online Games Ticket Sales		
	Aug 2018	Dec 2018
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	1995.7	2171.6
2019-20	2008.2	2083.9
2020-21	2023.9	2100.8
2021-22	2043.1	2121.3
2022-23	2062.7	2142.4
2023-24	2083.5	2163.9

Total Ticket Sales		
	Aug 2018	Dec 2018
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6701.1	6701.1
2018-19	6879.4	7037.5
2019-20	7081.9	7139.2
2020-21	7193.4	7251.5
2021-22	7296.2	7355.4
2022-23	7391.5	7452.0
2023-24	7487.5	7548.6

Instant - percent of total		
	Aug 2018	Dec 2018
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.7%	66.7%
2015-16	65.2%	65.2%
2016-17	68.9%	68.9%
2017-18	69.4%	69.4%
2018-19	71.0%	69.1%
2019-20	71.6%	70.8%
2020-21	71.9%	71.0%
2021-22	72.0%	71.2%
2022-23	72.1%	71.3%
2023-24	72.2%	71.3%

Terminal Games - percent of total		
	Aug 2018	Dec 2018
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.3%	33.3%
2015-16	34.8%	34.8%
2016-17	31.1%	31.1%
2017-18	30.6%	30.6%
2018-19	29.0%	30.9%
2019-20	28.4%	29.2%
2020-21	28.1%	29.0%
2021-22	28.0%	28.8%
2022-23	27.9%	28.7%
2023-24	27.8%	28.7%

Factors Affecting EETF Transfers

	2017-18		2018-19		2019-20		2020-21		2021-22		2022-23		2023-24	
	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018
Prize Percentage Scratch-off	73.30%	73.30%	73.27%	73.33%	73.27%	73.33%	73.27%	73.33%	73.27%	73.33%	73.27%	73.33%	73.27%	73.33%
Prize Percentage Terminal Games	51.34%	51.34%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%	51.20%	51.25%
Retailer Commission Rate	5.50%	5.50%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.40	\$82.40	\$81.60	\$81.80	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90	\$80.90
Vendor Rate Scratch-off	1.37%	1.37%	1.36%	1.34%	1.28%	1.28%	1.28%	1.28%	1.28%	1.28%	1.28%	1.28%	1.28%	1.28%
Vendor Rate Terminal Games	1.56%	1.56%	1.84%	1.84%	2.63%	2.63%	2.65%	2.65%	2.67%	2.67%	2.68%	2.68%	2.68%	2.68%
Unclaimed Prize Rate	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%	1.24%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 41.3% of terminal game ticket sales and 18.6% of scratch-off ticket sales.

**Other Income
(Interest Earnings, Retailer Fees,
On-Line Communication Fees,
Prize Money Held in Reserve)**

	Aug 2018	Dec 2018
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.3	11.3
2015-16	12.3	12.3
2016-17	12.4	12.4
2017-18	13.4	13.4
2018-19	11.9	12.0
2019-20	12.0	12.1
2020-21	12.1	12.2
2021-22	12.2	12.3
2022-23	12.3	12.4
2023-24	12.4	12.5

80% Unclaimed Prizes for Transfer		
	Aug 2018	Dec 2018
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	24.6	24.6
2015-16	58.3	58.3
2016-17	69.3	69.3
2017-18	55.3	55.3
2018-19	57.0	58.0
2019-20	58.8	59.2
2020-21	59.8	60.2
2021-22	60.7	61.1
2022-23	61.5	61.9
2023-24	62.3	62.7

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2017-18		2018-19		2019-20		2020-21		2021-22		2022-23		2023-24	
	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018	Aug 2018	Dec 2018
% Week 51 scratch-off *	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%
% Week 51 terminal games *	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%
% Week 52 scratch-off *	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%
% Week 52 terminal games *	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%
% of Week 51 to subsequent year **	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	85.43%	85.43%	100.00%	100.00%	29.20%	29.20%	44.72%	44.72%	61.40%	61.40%	71.43%	71.43%	100.00%	100.00%
% of scratch-off rec'd subsequent year	3.1814%	3.1814%	1.6159%	1.6159%	2.2727%	2.2727%	2.5236%	2.5236%	2.7930%	2.7930%	2.9551%	2.9551%	1.6159%	1.6159%
% of terminal games rec'd subsequent year	2.9780%	2.9780%	1.5383%	1.5383%	2.1130%	2.1130%	2.3518%	2.3518%	2.6083%	2.6083%	2.7626%	2.7626%	1.5383%	1.5383%
EETF Transfer rate scratch-off	18.60%	18.60%	18.58%	18.57%	18.71%	18.66%	18.73%	18.67%	18.74%	18.69%	18.76%	18.70%	18.77%	18.72%
EETF Transfer rate terminal games	40.37%	40.37%	40.17%	40.15%	39.43%	39.39%	39.43%	39.38%	39.42%	39.38%	39.43%	39.38%	39.44%	39.40%

* based on weekly sales figures for 2017-18
 ** based on daily sales figures for 2017-18

August 2018 Forecast	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Instant Game Sales (Scratch + Fast Play)	4652.3	4883.7	5073.7	5169.5	5253.1	5328.8	5404.1
Terminal Game Sales	2048.8	1995.7	2008.2	2023.9	2043.1	2062.7	2083.5
EETF transfer due from current year ticket sales and other income	1761.2	1778.3	1811.8	1837.9	1862.8	1886.5	1910.7
less collection lag loss	(52.2)	(27.0)	(38.3)	(43.2)	(48.5)	(52.0)	(29.0)
plus collection lag gain from prior year	52.6	52.2	27.0	38.3	43.2	48.5	52.0
Due to EETF from Lottery Receipts	1761.6	1803.4	1800.5	1833.0	1857.5	1883.0	1933.7
adjustment for estimated true-up payment in next fiscal year	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1760.0	1801.8	1798.9	1831.4	1855.9	1881.4	1932.1

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

December 2018 Forecast	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Instant Game Sales (Scratch + Fast Play)	4652.3	4865.9	5055.2	5150.7	5234.1	5309.6	5384.7
Terminal Game Sales	2048.8	2171.6	2083.9	2100.8	2121.3	2142.4	2163.9
EETF transfer due from current year ticket sales and other income	1761.2	1845.4	1835.3	1861.6	1887.0	1911.2	1935.7
less collection lag loss	(52.2)	(28.0)	(38.8)	(43.7)	(49.1)	(52.7)	(29.4)
plus collection lag gain from prior year	52.6	52.2	28.0	38.8	43.7	49.1	52.7
Due to EETF from Lottery Receipts	1761.6	1868.5	1824.5	1856.7	1881.6	1907.6	1958.9
adjustment for estimated true-up payment in next fiscal year	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1760.0	1867.9	1822.9	1855.1	1880.0	1906.0	1957.3