More Measured Economy

- Florida’s growth is now decelerating. State Gross Domestic Product (GDP) ranks us 47th in the nation in real growth (12th in 2006 and 2nd in 2005). Quarterly personal income growth now negative (-0.3%, Q3).
Employment Softens

**Dec (YCY)**
- **US**: -1.9%
- **FL**: -3.2%
  (-255,200 jobs)

**December**
- **US**: 7.2
- **FL**: 8.1
  (752,000 people)

**Projected**
- **FL**: 8.1
  Late Summer 09

---

**United States and Florida Unemployment Rates**
(seasonally adjusted)

**Seasonally Adjusted Nonfarm Jobs**
Percent Change from Same Month Prior Year

Unemployment Rates

October 2008

- **4.5% - 5.6%**
- **5.7% - 7.6%**
- **7.7% - 12.9%**

Unemployment Rates

Unemployment Rates

December 2008

- 5.0% - 5.6%
- 5.7% - 7.6%
- 7.7% - 11.7%

## Employment Rankings

**NONAGRICULTURAL EMPLOYMENT BY STATE**  
December 2007 - December 2008  
Seasonally Adjusted (in thousands)

<table>
<thead>
<tr>
<th>Boom-Affected States (highlight)</th>
<th>Dec 2007</th>
<th>Dec 2008</th>
<th>Size of WF* Rank</th>
<th>Job Losses Level</th>
<th>Losses Rank</th>
<th>WF Affected* Percent</th>
<th>% of WF* Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>California</td>
<td>15,171.0</td>
<td>14,913.6</td>
<td>1</td>
<td>-257.4</td>
<td>1</td>
<td>-1.73%</td>
<td>24</td>
</tr>
<tr>
<td>Florida</td>
<td>8,039.4</td>
<td>7,784.2</td>
<td>4</td>
<td>-255.2</td>
<td>2</td>
<td>-3.28%</td>
<td>6</td>
</tr>
<tr>
<td>Michigan</td>
<td>4,227.6</td>
<td>4,054.6</td>
<td>9</td>
<td>-173.0</td>
<td>3</td>
<td>-4.27%</td>
<td>4</td>
</tr>
<tr>
<td>North Carolina</td>
<td>4,187.7</td>
<td>4,067.5</td>
<td>8</td>
<td>-120.2</td>
<td>4</td>
<td>-2.96%</td>
<td>7</td>
</tr>
<tr>
<td>New York</td>
<td>8,781.1</td>
<td>8,661.2</td>
<td>3</td>
<td>-119.9</td>
<td>5</td>
<td>-1.38%</td>
<td>29</td>
</tr>
<tr>
<td>Georgia</td>
<td>4,159.7</td>
<td>4,041.3</td>
<td>10</td>
<td>-118.4</td>
<td>6</td>
<td>-2.93%</td>
<td>8</td>
</tr>
<tr>
<td>Arizona</td>
<td>2,659.3</td>
<td>2,543.9</td>
<td>21</td>
<td>-115.4</td>
<td>7</td>
<td>-4.54%</td>
<td>2</td>
</tr>
<tr>
<td>Indiana</td>
<td>2,994.9</td>
<td>2,883.0</td>
<td>15</td>
<td>-111.9</td>
<td>8</td>
<td>-3.88%</td>
<td>5</td>
</tr>
<tr>
<td>Illinois</td>
<td>5,986.5</td>
<td>5,885.8</td>
<td>5</td>
<td>-100.7</td>
<td>9</td>
<td>-1.71%</td>
<td>25</td>
</tr>
<tr>
<td>Ohio</td>
<td>5,418.7</td>
<td>5,329.7</td>
<td>7</td>
<td>-89.0</td>
<td>10</td>
<td>-1.67%</td>
<td>26</td>
</tr>
<tr>
<td>South Carolina</td>
<td>~</td>
<td>~</td>
<td>~</td>
<td>~</td>
<td>~</td>
<td>~</td>
<td>~</td>
</tr>
<tr>
<td>Oregon</td>
<td>1,958.1</td>
<td>1,903.9</td>
<td>25</td>
<td>-54.2</td>
<td>16</td>
<td>-2.85%</td>
<td>9</td>
</tr>
<tr>
<td>Nevada</td>
<td>1,740.6</td>
<td>1,695.2</td>
<td>27</td>
<td>-45.4</td>
<td>17</td>
<td>-2.68%</td>
<td>10</td>
</tr>
<tr>
<td>Idaho</td>
<td>1,293.3</td>
<td>1,261.1</td>
<td>32</td>
<td>-32.2</td>
<td>22</td>
<td>-2.49%</td>
<td>11</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>490.8</td>
<td>468.8</td>
<td>44</td>
<td>-22.0</td>
<td>29</td>
<td>-4.69%</td>
<td>1</td>
</tr>
</tbody>
</table>

*NOTE: Workforce = WF*
Population Growth Slowing

- Population growth continues to be the state’s primary engine of economic growth, fueling both employment and income growth.

- Population growth hovered between 2.0% and 2.6% from the mid 1990’s to 2006, then began to slow – only reaching 0.7% in 2008. Over the forecast horizon, population growth will rebound slightly – averaging 1.1% between 2025 and 2030.

- Florida is on track to break the 20 million mark in 2014, becoming the third most populous state sometime before then – surpassing New York.
Florida’s Population:
- was 15,982,824 in 2000
- was 18,680,367 in 2007
- is forecast to grow to 24,750,617 by 2030
Florida’s Population Growth

Population increased by:
- 402,580 between 1999 and 2000
- 445,224 between 2003 and 2004
- 331,235 between 2006 and 2007
- 126,735 between 2007 and 2008 (estimated)

Population is forecast to increase on average by:
- 299,846 between 2015 and 2020
- 289,630 between 2020 and 2025
- 269,585 between 2025 and 2030
Population Components

- Most of Florida’s population growth is from net migration, representing about 79 percent of Florida’s population growth between 2006 and 2007.

- In 2030, net migration is forecast to represent 90.9 percent of Florida’s population growth.
The Reasons?

- US economy is being simultaneously buffeted by three major shocks:
  - Home prices have fallen at the national level for the first time since the Great Depression (down over 20% from the peak),
  - Financial markets are experiencing their worst credit crunch since the late 1980s at best – maybe since the Great Depression, and
  - The U.S. recession has spread globally, causing additional feedback loops.

- Florida has been particularly hit hard by the two housing-related shocks: home prices and credit tightening.
Florida Housing

Statewide Existing Home Sales & Starts

- Year-Over-Year Percent Change
- 1994 - 2007
- Statewide Sales: Blue Line
- Median Price: Red Line
Existing Home Prices

Median Sales Price of Existing Homes

- P-t-T
-39.7%
Doc Stamp and Housing

Annual Changes - %
Existing Home Sales


-60% -40% -20% 0% 20% 40%

Statewide Sales  Median Price  % DOC Change
Overhang

- The national inventory of homes is above 11 months.
- In Florida, the excess supply of homes is likely greater than 300,000.
- Subtracting the “normal” inventory and using the most recent sales experience, Florida would need significant time to work off the current excess:
  - January to March, 2010...Optimistic
  - July to September, 2010...Pessimistic
Foreclosure Filings

2008...
2nd Highest # of Filings
(385,309 properties)

2nd Highest Foreclosure Rate
(4.52% of housing units received
at least 1 filing during the year)

January Highest...
Lee, St. Lucie, and Osceola

*Housing units based on 2007 U.S. Census Data
Vulnerability

If the 2007 rate dropped immediately back to the long-run average, 409,418 homeowners would be affected and over $80 billion of value.
Recession – Now A Reality

- United States economy has officially been in a recession since December 2007.
- Already longer than the last two recessions – and projected to last two more quarters for a total of 18 months.

### Recessions since the Great Depression

<table>
<thead>
<tr>
<th>Recession</th>
<th>Duration</th>
<th>Recession</th>
<th>Duration</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>8 mos</td>
<td>1960-1961</td>
<td>10 mos</td>
</tr>
<tr>
<td>1990-1991</td>
<td>8 mos</td>
<td>1957-1958</td>
<td>8 mos</td>
</tr>
<tr>
<td>1980</td>
<td>6 mos</td>
<td>1948-1949</td>
<td>11 mos</td>
</tr>
<tr>
<td>1973-1975</td>
<td>16 mos</td>
<td>1945</td>
<td>8 mos</td>
</tr>
</tbody>
</table>
Consumer sentiment can be a leading indicator of recession: nationally, it is near the lowest levels ever obtained (61.2 in January versus 51.7 in May 1980). Only eleven months have been lower in the history of the index, and five of those were during this recession.

Florida’s consumer confidence (January: 68) remains not too far from its record low (59) set in June.
Credit Market

TED Spread
Difference between 3 mo. Libor and T-bill

August 2007
The Economy Will Rebound

By April 2010, growth rates will begin a slow return to more typical levels. In the meanwhile...

- The national economic contraction will run its course and, more importantly, the financial markets will recover stability.
- The subsequent turnaround in Florida housing will be led by:
  - Falling home prices that begin to attract buyers and clear the inventory (FL below the national average in November: $180,800 nationally vs. $158,300 in Florida...12.4% below)
  - Long-run sustainable demand caused by continued population growth and household formation.
  - Florida’s unique demographics and the aging of the baby-boom generation.
Revenue: Bringing It Together

- Drags are more persistent relative to some past events, and strength will be slow to return.
- Credit Market remains extremely sluggish.
- Global recessionary conditions affect international migration, tourism and spending decisions, as well as exports.
- U.S. Consumers will be responding to massive wealth destruction and tighter credit conditions.
- Recovery in the Florida housing market is not anticipated until April 2010, at least.
## Lower General Revenue Estimate

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>August 2008 Forecast</th>
<th>November 2008 Forecast</th>
<th>Forecast Difference</th>
<th>Percentage Reduction</th>
<th>Incremental Growth</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005-06</td>
<td>27074.8</td>
<td>27074.8</td>
<td>0</td>
<td>0%</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>2006-07</td>
<td>26404.1</td>
<td>26404.1</td>
<td>0</td>
<td>0%</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>2007-08</td>
<td>24112.1</td>
<td>24112.1</td>
<td>0</td>
<td>0%</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td>2008-09</td>
<td>23371.8</td>
<td>21978.1</td>
<td>-1393.7</td>
<td>-6.0%</td>
<td>-2134.0</td>
<td>-8.9%</td>
</tr>
<tr>
<td>2009-10</td>
<td>24662.7</td>
<td>22322.2</td>
<td>-2340.5</td>
<td>-9.5%</td>
<td>344.1</td>
<td>1.6%</td>
</tr>
<tr>
<td>2010-11</td>
<td>26688.0</td>
<td>24267.7</td>
<td>-2420.3</td>
<td>-9.1%</td>
<td>1945.5</td>
<td>8.7%</td>
</tr>
<tr>
<td>2011-12</td>
<td>28800.2</td>
<td>26478.4</td>
<td>-2321.8</td>
<td>-8.1%</td>
<td>2210.7</td>
<td>9.1%</td>
</tr>
</tbody>
</table>

Holiday season was weak.
Official collections down $85.6 million since last estimate.
National Perspective

New York Times Graphic – FY 2009-10 Budget Gap