



# MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

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## Revised General Revenue Collections for January 2018 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for January 2018 were \$28.7 M (1.0%) over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August 15, 2017. Year-to-date GR collections remained below the estimates (under by \$103.5 M, or less than one percent), primarily because of shortfalls in Corporate Income Tax collections.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was \$48.7 M (2.1%) over estimate for the month. Final Sales Tax Liability, the sum of all Sales Tax components (detailed below), was under estimate for the month by \$23.6 M (0.9%).

Three of the six Sales Tax components were over estimate for the month as follows: Tourism (over by \$19.4 M or 3.8%); Automobiles (over by \$17.4 M or 4.4%); and Building (over by \$1.8 M or 1.3%). In contrast, the Business component was significantly under estimate for the month (under by \$54.0 M or 11.9%). The remaining two components, Consumer Nondurables and Other Durables, were both 0.8% under their estimates (under by \$6.7 M and \$1.4 M, respectively). Note that this Sales Tax report largely reflects activity that occurred in December.

Seven other GR sources were over estimate for the month. The largest surplus was in Highway Safety Fees (over by \$7.4 M or 14.6%) with all four components coming in over their estimates. GR Service Charges and Counties' Medicaid Share were over estimate by \$4.9 M and \$3.4 M, respectively, because of the timing of payments. Other sources that were over estimate for the month include Corporate Filing Fees (over by \$6.1 M or 12.3%); Documentary Stamp Tax GR (over by \$4.2 M or 6.2%); Severance Taxes (over by \$0.2 M or 7.6%), and Parimutuel Taxes (over by \$0.1 M or 20.0%). Indian Gaming matched its estimate for the month of \$19.5 M.

Of the nine sources that were under estimate for the month, the largest shortfall was in Corporate Income Tax (under by \$16.2 M or 10.9%). Year-to-date Corporate Income Tax collections were under estimate by a total of \$128.9 million (11.0%). Since it appears that only a small fraction of the expected catch-up payments related to the Hurricane Irma filing extension was actually received, the Conference met on February 23, 2018, to revise the underlying forecast downward. This adjustment will affect the monthly revenue reports beginning in February.

Insurance Taxes-Surplus Lines were under estimate for the month by \$1.5 M (10.6%) because of timing. Other sources that were under estimate for the month include Earnings on Investments (under by \$4.1 M or 25.9%); Beverage Taxes (under by \$2.7 M or 10.9%); Article V Fees (under by \$2.4 M or 26.1%); Intangibles Taxes (under by \$0.7 M or 2.1%); Tobacco Tax (under by \$0.7 M or 4.4%); Other Taxes, Licenses, and Fees (under by \$0.4 M or 6.4%); and Other Nonoperating Revenues (under by \$0.2 M or 1.4%).

Refunds were \$17.3 M (72.1%) over estimate for the month primarily because of Corporate Income Tax Refunds, which were over estimate by \$19.1 M. Offsetting this overage were lower than expected refunds of Insurance Premium Tax (under by \$0.8 M); Sales Tax (under by \$0.7 M); and Other (under by \$0.3 M). Because refunds reduce revenue, coming in over the estimate decreases the bottom-line Net GR.

In summary, Net GR collections for January were \$28.7 M over estimate for the month. The figures in the table below show the variance from monthly estimates that are based on the results of the August 15, 2017, estimating conference. Details of the estimates can be found at <http://edr.state.fl.us/Content>. Figures for February and subsequent months will reflect the estimates adopted in February 2018. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

### Actual General Revenue Collections Compared to the August 22, 2017 Estimates

Month	August	September	October	November	December	January
Monthly Overage (millions)	47.6	-125.5	-161.7	152.9	-39.3	28.7
Year to Date Overage (millions - cumulative)	41.4	-84.0	-245.8	-92.8	-132.2	-103.5
Percent of Monthly Estimate Collected	102.0%	95.0%	93.0%	106.7%	98.5%	101.0%
Percent of Total Year Estimate Collected	15.3%	22.9%	29.9%	37.7%	37.7%	55.4%

### JANUARY 2018 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2017 REVENUE ESTIMATING CONFERENCE

	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/ UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/ UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/ DECREASE
SALES TAX COLLECTIONS	2,332.4	2,283.7	48.7	13,737.1	13,681.2	55.9	13,186.7	4.2%
CORPORATE INCOME TAX	132.9	149.1	(16.2)	1,045.6	1,174.4	(128.9)	1,143.5	-8.6%
DOCUMENTARY STAMP TAX	72.1	67.9	4.2	512.1	532.4	(20.3)	430.6	18.9%
INSURANCE TAXES	12.6	14.1	(1.5)	270.3	256.8	13.5	256.9	5.2%
HIGHWAY SAFETY FEES	57.7	50.3	7.4	302.5	291.5	10.9	277.3	9.1%
SERVICE CHARGES	63.7	58.8	4.9	289.2	291.9	(2.7)	282.6	2.3%
INTANGIBLES TAXES	33.6	34.3	(0.7)	217.0	228.1	(11.1)	224.4	-3.3%
CORPORATE FILING FEES	55.7	49.6	6.1	119.8	109.8	10.0	109.1	9.8%
BEVERAGE TAXES	21.8	24.5	(2.7)	153.0	157.2	(4.2)	173.6	-11.8%
COUNTIES' MEDICAID SHARE	27.5	24.1	3.4	170.6	171.6	(1.1)	177.9	-4.1%
INDIAN GAMING	19.5	19.5	0.0	182.9	178.5	4.4	78.1	134.1%
EARNINGS ON INVESTMENTS	11.7	15.8	(4.1)	82.5	101.1	(18.6)	78.1	5.6%
TOBACCO TAX	15.4	16.1	(0.7)	96.1	92.3	3.8	97.4	-1.3%
OTHER NONOPERATING REVENUES	17.3	17.5	(0.2)	94.0	96.7	(2.7)	125.0	-24.8%
ARTICLE V FEES AND TRANSFERS	6.8	9.2	(2.4)	58.2	64.6	(6.4)	72.2	-19.5%
OTHER TAXES LICENSES AND FEES	5.3	5.7	(0.4)	22.6	22.5	0.2	17.8	27.3%
PARIMUTUEL TAXES	0.7	0.6	0.1	10.6	10.1	0.5	10.3	2.5%
SEVERANCE TAXES	2.5	2.3	0.2	7.7	7.4	0.3	7.8	-1.1%
TOTAL REVENUE	2,889.1	2,843.1	46.0	17,371.7	17,468.3	(96.6)	16,749.1	3.7%
LESS REFUNDS	41.3	24.0	17.3	232.3	225.5	6.8	196.9	18.0%
NET REVENUE	2,847.8	2,819.1	28.7	17,139.4	17,242.8	(103.5)	16,552.2	3.5%