



MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

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Revised General Revenue Collections for November 2017 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for November 2017 were \$152.9 M (6.7%) over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August 15, 2017. Florida has now entered the Recovery Phase after Hurricane Irma, and an uptick in revenue is typical of this phase. Year-to-date However, GR collections remain below the estimates (under \$92.8 M, or less than one percent).

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was \$90.5 M (4.9%) over estimate. Final Sales Tax Liability, the sum of all Sales Tax components (detailed below), was over estimate for the month by \$62.0 M (3.0%). There were two issues that affected the final result for Sales Tax GR but were unrelated to Sales Tax Liability. First, a technical adjustment was made to correct the over-reporting of audits, which produced a net reduction of \$23.3 M to reported GR collections. Countering this impact was an unexpected Sales CST audit, which increased Sales CST collections by \$21.1 M over the estimate for the month.

Five of the six Sales Tax components were over estimate for the month as follows: Automobiles (over by \$29.3 M or 8.1%); Business (over by \$17.1 M or 4.2%); Tourism (over by \$10.5 M or 2.4%); Building (over by \$3.3 M or 2.5%); and Other Durables (over by \$2.3 M or 1.7%). The Consumer Nondurables component was slightly under estimate for the month by \$0.5 M (0.1%). Note that this Sales Tax report largely reflects activity that occurred in October.

Of the eight other GR sources that were over estimate for the month, the largest was Corporate Income Tax (over by \$28.8 M or 83.3%). November is a small month for this source, however, representing just 1.4% of the annual estimate. Year-to-date collections remain \$63.5 M under the estimate, with the shortfall attributed to the filing extension (until February) for certain taxpayers affected by Hurricane Irma. Insurance Taxes were over estimate by \$14.2 M (9.7%), with both Premium Tax and Surplus Lines collections exceeding the estimate, by \$9.5 M and \$4.7 M, respectively. Other sources that were over estimate for the month include Beverage Taxes (over by \$4.5 M or 25.9%); GR Service Charges (over by \$3.4 M or 12.7% due to the timing of agency payments); Highway Safety Fees (over by \$3.1 M or 8.3%); Tobacco Tax (over by \$1.0 M or 7.1%); Other Taxes, Licenses, and Fees (over by \$0.5 M or 21.4%); and Corporate Filing Fees (over by \$0.2 M or 3.0%).

Of the sources that were under estimate for November, the largest shortfall was in Parimutuel Taxes (under by \$5.8 M or 89.5%) because of the timing of agency transfers. The transfers are expected to occur in December. Counties' Medicaid Share was also under estimate for the month due to timing of receipts (under by \$4.1 M or 17.1%). Other sources that were under estimate for the month include Earnings on Investments (under by \$5.0 M or 33.2%); Documentary Stamp Tax GR (under by \$3.3 M or 5.6%); Other Nonoperating Revenues (under by \$2.4 M or 23.4%); Intangibles Taxes (under by \$2.3 M or 8.0%); and Article V Fees (under by \$1.4 M or 14.7%). Both Indian Gaming and Severance Taxes matched their estimates for the month of \$19.5 M and \$0.1 M, respectively.

Refunds were \$30.9 M under estimate for the month as follows: Corporate Income Tax (under by \$27.9 M); Insurance Premium Tax (under by \$1.9 M); and Sales Tax (under by \$1.1 M). Other Refunds matched the estimate for the month. Because refunds reduce revenue, coming in under the estimate increases the bottom-line Net GR. It is expected that refunds in December will largely offset this increase to GR.

In summary, Net GR collections for November were \$152.9 M over estimate for the month. The figures in the table below show the variance from monthly estimates that are based on the results of the August 15, 2017, estimating conference. Details of the estimates can be found at <http://edr.state.fl.us/Content>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Actual General Revenue Collections Compared to the August 22, 2017 Estimates

Month	August	September	October	November	December	January
Monthly Overage (millions)	47.6	-125.5	-161.7	152.9		
Year to Date Overage (millions - cumulative)	41.4	-84.0	-245.8	-92.8		
Percent of Monthly Estimate Collected	102.0%	95.0%	93.0%	106.7%		
Percent of Total Year Estimate Collected	15.3%	22.9%	29.9%	37.7%		

NOVEMBER 2017 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2017 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/ UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/ UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/ DECREASE
SALES TAX COLLECTIONS	1,947.7	1,857.2	90.5	9,342.2	9,380.6	(38.4)	9,049.6	3.2%
CORPORATE INCOME TAX	63.4	34.6	28.8	575.9	639.3	(63.5)	612.4	-6.0%
DOCUMENTARY STAMP TAX	55.2	58.5	(3.3)	374.8	401.6	(26.8)	301.1	24.5%
INSURANCE TAXES	160.5	146.3	14.2	257.6	238.1	19.5	241.5	6.7%
HIGHWAY SAFETY FEES	41.0	37.9	3.1	196.8	191.9	4.9	179.7	9.5%
SERVICE CHARGES	30.3	26.9	3.4	200.3	207.9	(7.6)	199.6	0.3%
INTANGIBLES TAXES	26.9	29.2	(2.3)	150.2	162.9	(12.7)	160.3	-6.3%
CORPORATE FILING FEES	8.5	8.3	0.2	56.8	52.6	4.2	56.7	0.2%
BEVERAGE TAXES	21.7	17.2	4.5	110.2	114.4	(4.3)	121.9	-9.6%
COUNTIES' MEDICAID SHARE	20.0	24.1	(4.1)	122.6	123.4	(0.8)	127.1	-3.5%
INDIAN GAMING	19.5	19.5	0.0	143.9	139.5	4.4	57.3	151.1%
EARNINGS ON INVESTMENTS	10.0	15.0	(5.0)	60.2	69.9	(9.7)	62.8	-4.2%
TOBACCO TAX	14.5	13.5	1.0	65.5	61.6	3.8	64.8	1.0%
OTHER NONOPERATING REVENUES	7.8	10.2	(2.4)	67.4	67.6	(0.1)	65.7	2.7%
ARTICLE V FEES AND TRANSFERS	7.9	9.3	(1.4)	44.3	47.0	(2.7)	53.2	-16.7%
OTHER TAXES LICENSES AND FEES	3.0	2.5	0.5	14.4	14.1	0.4	10.7	35.2%
PARIMUTUEL TAXES	0.7	6.5	(5.8)	5.2	8.9	(3.7)	9.1	-42.5%
SEVERANCE TAXES	0.1	0.1	(0.0)	5.2	5.0	0.1	5.2	0.2%
TOTAL REVENUE	2,438.7	2,316.7	122.0	11,793.4	11,926.4	(133.1)	11,378.5	3.6%
LESS REFUNDS	17.0	47.9	(30.9)	126.1	166.4	(40.2)	146.9	-14.2%
NET REVENUE	2,421.7	2,268.8	152.9	11,667.3	11,760.1	(92.8)	11,231.5	3.9%