Indian Gaming Revenues Analyst Assumptions February 20, 2024

Overarching...

- 1. Each Revenue Sharing Cycle will continue to run from September 1st through August 31st, with the monthly revenue share payments based on the estimate for that period.
- 2. Guaranteed minimum payments are temporarily suspended or otherwise don't influence payments.
- 3. The ongoing federal and state lawsuits ultimately uphold the 2021 Compact in its entirety, including full sports betting.
- 4. Revenue share payments are lagged by one month relative to the operating month.

High...

- 1. Six payments will be received during FY 2023-24.
- 2. The revenue share cycle will include only 9 months of activity, suppressing the achievement of higher brackets for Slots relative to a full year of activity.
- 3. The revenue share payments are calculated so that the latter quarter reflects an additional 3.86% of growth in Net Win relative to the first two quarters for Slots and Table Games. Sports betting (combined) is initially calculated as an add-on component. This add-on component increases overall Net Win by an annualized 20.5% in FY 2023-24.
- 4. Seasonality has been introduced into the Net Win calculations to indicate that the period from January to June (December to May activity) represents 52.28% of the entire cycle.
- 5. The long-term growth rate for Net Win is 3.86% per fiscal year.

Middle...

- 1. Six payments will be received during FY 2023-24.
- 2. The revenue share cycle will include only 9 months of activity, suppressing the achievement of higher brackets for Slots relative to a full year of activity.
- 3. The revenue share payments are calculated so that the latter quarter reflects an additional 3.77% of growth in Net Win relative to the first two quarters for Slots and Table Games. Sports betting (combined) is calculated as an add-on component. This add-on component increases overall Net Win by an annualized 17.5% in FY 2023-24.
- 4. Seasonality has been introduced into the Net Win calculations to indicate that the period from January to June (December to May activity) represents 52.24% of the entire cycle.
- 5. The long-term growth rate for Net Win is 3.77% per fiscal year.

Low...

- 1. Six payments will be received during FY 2023-24.
- 2. The revenue share cycle will include only 9 months of activity, suppressing the achievement of higher brackets for Slots relative to a full year of activity.
- 3. The revenue share payments are calculated so that the latter quarter reflects an additional 3.14% of growth in Net Win relative to the first two quarters for Slots and Table Games. Sports betting (combined) is calculated as an add-on component. This add-on component increases overall Net Win by an annualized 16.1% in FY 2023-24.
- 4. Seasonality has been introduced into the Net Win calculations to indicate that the period from January to June (December to May activity) represents 52.20% of the entire cycle.
- 5. The long-term growth rate for Net Win is 3.14% per fiscal year.

Applied Brackets...

2021 Compact for Table Games (including craps & roulette)	
0.150	15% of net win up to \$1 billion (including \$1B)
0.175	17.5% of net win between \$1 billion and \$1.5 billion (above \$1B and including \$1.5B)
0.225	22.5% of net win between \$1.5 billion and \$2.0 billion (above \$1.5B and including \$2.0 B)
0.250	25% of net win over \$2.0 billion

2021 Compact for Sports Betting - Tribe (direct)

0.1375 13.75% for all amounts of net win

2021 Compact for Sports Betting - Qualified Pari-mutuel Permitholders

0.1000 10% for all amounts of net win

Note: If the negotiations fail to produce at least three contracts, the payments due to the State from Tribe's direct sports-betting activity increase by two percent once the Tribe's operations commence.