

Revenue Estimating Conference Indian Gaming Revenues Executive Summary

February 5, 2014

The Revenue Estimating Conference met on February 5, 2014, and adopted estimates for Indian Gaming revenues for Fiscal Years 2013-14 through 2022-23. Fiscal Year 2013-14 was the first time the state received a true-up payment, which was generated from Fiscal Year 2012-13 activity. Pursuant to the Indian Gaming Compact, the Seminole Tribe is required to make a minimum guaranteed payment for each of the first five years of the Compact unless 12 percent of Net Win produces a larger amount. The Net Win is projected to continue to increase in the new forecast, remaining above the minimum guarantee threshold. As a result, larger true-up payments than expected at the October 2013 Conference will be generated in fiscal years 2013-14 and 2014-15; those dollars will be received in Fiscal Years 2014-15 and 2015-16. Net Win is expected to exceed \$2 billion for the first time in Fiscal Year 2013-14, which will trigger a higher revenue sharing rate of 15 percent for the amount between \$2 billion and \$3 billion.

For Fiscal Years 2013-14 and 2014-15, the conference adopted higher growth rates than used in the October forecast because recent Indian Gaming quarterly financial reports have indicated much stronger growth in revenues. The conference used growth rates derived from pari-mutuel slots activity in Florida to estimate Net Win in Fiscal Years 2015-16 and 2016-17, and assumed a growth rate of 2 percent each fiscal year thereafter. The stronger growth rates through Fiscal Year 2016-17 will produce greater receipts for the state.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Oct 2013	Feb 2014	Difference	Oct 2013	Feb 2014	Difference	Oct 2013	Feb 2014	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.1	7.1	0.0	230.2	230.2	0.0
2014-15	254.2	259.8	5.6	7.6	7.8	0.2	246.6	252.0	5.5
2015-16	162.5	172.4	9.9	7.8	8.1	0.3	154.7	164.3	9.6
2016-17	117.1	117.6	0.5	3.8	3.8	0.0	113.3	113.8	0.5
2017-18	118.4	118.9	0.5	3.5	3.5	0.0	114.9	115.4	0.5
2018-19	120.8	121.3	0.5	3.6	3.6	-0.1	117.1	117.7	0.6

NOTE: This estimate anticipates that the operation of slot machines will remain limited to eight pari-mutuel facilities in Miami-Dade and Broward counties. If additional slot machine operations or other casino-style gaming are authorized in other locations in Miami-Dade or Broward counties or in locations elsewhere in the state, payments to the state under the *Gaming Compact Between the Seminole Tribe of Florida and the State of Florida* may be reduced.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Oct 2013	Feb 2014	Difference	Oct 2013	Feb 2014	Difference	Oct 2013	Feb 2014	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.1	7.1	0.0	230.2	230.2	0.0
2014-15	254.2	259.8	5.6	7.6	7.8	0.2	246.6	252.0	5.5
2015-16	162.5	172.4	9.9	7.8	8.1	0.3	154.7	164.3	9.6
2016-17	117.1	117.6	0.5	3.8	3.8	0.0	113.3	113.8	0.5
2017-18	118.4	118.9	0.5	3.5	3.5	0.0	114.9	115.4	0.5
2018-19	120.8	121.3	0.5	3.6	3.6	-0.1	117.1	117.7	0.6

Distributions may not sum to the totals due to rounding.

**Revenue Estimating Conference
Indian Gaming Revenues
February 2014 Forecast**

	2010-11			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
2010-11	140.42	0.8	140.42	0.8
Net GR	139.7		139.7	

December 2010 includes a \$2.917m payment due from pre-compact activity

	2012-13			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-12	12.50		12.50	
Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR	221.6		221.6	

	2014-15					
	October 13			February 14		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-14	19.42			19.42		
Aug-14	19.50			19.50		25.1
Sep-14	19.50			19.50		
Oct-14	19.50			19.50		
Nov-14	19.50			19.50		
Dec-14	19.50			19.50		
Jan-15	19.50			19.50		
Feb-15	19.50			19.50		
Mar-15	19.50	7.6		19.50	7.8	
Apr-15	19.50			19.50		
May-15	19.50			19.50		
Jun-15	19.50			19.50		
2014-15	233.92	7.6	19.6	233.92	7.8	25.1
Total Receipts	254.34			259.81		
Net GR	246.7			252.0		

	2016-17			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-16	10.54		10.62	
Aug-16	9.69		9.73	
Sep-16	9.69		9.73	
Oct-16	9.69		9.73	
Nov-16	9.69		9.73	
Dec-16	9.69		9.73	
Jan-17	9.69		9.73	
Feb-17	9.69		9.73	
Mar-17	9.69	3.8	9.73	3.8
Apr-17	9.69		9.73	
May-17	9.69		9.73	
Jun-17	9.69		9.73	
2016-17	117.11	3.8	117.64	3.8
Total Receipts	117.11		117.64	
Net GR	113.3		113.8	

	2018-19			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-18	9.88		9.92	
Aug-18	10.08		10.12	
Sep-18	10.08		10.12	
Oct-18	10.08		10.12	
Nov-18	10.08		10.12	
Dec-18	10.08		10.12	
Jan-19	10.08		10.12	
Feb-19	10.08		10.12	
Mar-19	10.08	3.6	10.12	3.6
Apr-19	10.08		10.12	
May-19	10.08		10.12	
Jun-19	10.08		10.12	
2018-19	120.76	3.6	121.27	3.6
Total Receipts	120.76		121.27	
Net GR	117.2		117.7	

	2020-21			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-20	10.28		10.28	
Aug-20	10.49		10.53	
Sep-20	10.49		10.53	
Oct-20	10.49		10.53	
Nov-20	10.49		10.53	
Dec-20	10.49		10.53	
Jan-21	10.49		10.53	
Feb-21	10.49		10.53	
Mar-21	10.49	3.7	10.53	3.7
Apr-21	10.49		10.53	
May-21	10.49		10.53	
Jun-21	10.49		10.53	
2020-21	125.64	3.7	126.12	3.7
Total Receipts	125.64		126.12	
Net GR	121.9		122.4	

	2022-23			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-22	10.70		10.74	
Aug-22	10.91		10.96	
Sep-22	10.91		10.96	
Oct-22	10.91		10.96	
Nov-22	10.91		10.96	
Dec-22	10.91		10.96	
Jan-23	10.91		10.96	
Feb-23	10.91		10.96	
Mar-23	10.91	3.9	10.96	3.9
Apr-23	10.91		10.96	
May-23	10.91		10.96	
Jun-23	10.91		10.96	
2022-23	130.72	3.9	131.26	3.9
Total Receipts	130.72		131.26	
Net GR	126.9		127.4	

	2011-12			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
2011-12	150.00	3.8	150.00	3.8
Net GR	146.2		146.2	

	2013-14					
	October 13			February 14		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-13	19.42			19.42		
Aug-13	19.42			19.42		4.2
Sep-13	19.42			19.42		
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.1	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0		233.00	7.1	4.2
Total Receipts				237.31		
Net GR	226.0			230.2		

	2015-16					
	October 13			February 14		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-15	19.50			19.50		
Aug-15	10.54		26.28	10.62		35.0
Sep-15	10.54			10.62		
Oct-15	10.54			10.62		
Nov-15	10.54			10.62		
Dec-15	10.54			10.62		
Jan-16	10.54			10.62		
Feb-16	10.54			10.62		
Mar-16	10.54	7.8		10.62	8.1	
Apr-16	10.54			10.62		
May-16	10.54			10.62		
Jun-16	10.54			10.62		
2015-16	135.41	7.8	26.3	136.31	8.1	35.0
Total Receipts	162.77			172.36		
Net GR	154.9			164.3		

	2017-18			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-17	9.69		9.73	
Aug-17	9.88		9.92	
Sep-17	9.88		9.92	
Oct-17	9.88		9.92	
Nov-17	9.88		9.92	
Dec-17	9.88		9.92	
Jan-18	9.88		9.92	
Feb-18	9.88		9.92	
Mar-18	9.88	3.5	9.92	3.5
Apr-18	9.88		9.92	
May-18	9.88		9.92	
Jun-18	9.88		9.92	
2017-18	118.39	3.5	118.89	3.5
Total Receipts	118.39		118.89	
Net GR	114.9		115.4	

	2019-20			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-19	10.08		10.12	
Aug-19	10.28		10.32	
Sep-19	10.28		10.32	
Oct-19	10.28		10.32	
Nov-19	10.28		10.32	
Dec-19	10.28		10.32	
Jan-20	10.28		10.32	
Feb-20	10.28		10.32	
Mar-20	10.28	3.6	10.32	3.6
Apr-20	10.28		10.32	
May-20	10.28		10.32	
Jun-20	10.28		10.32	
2019-20	123.18	3.6	123.69	3.6
Total Receipts	123.18		123.69	
Net GR	119.5		120.0	

	2021-22			
	October 13		February 14	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-21	10.49		10.49	
Aug-21	10.70		10.74	
Sep-21	10.70		10.74	
Oct-21	10.70		10.74	
Nov-21	10.70		10.74	
Dec-21	10.70		10.74	
Jan-22	10.70		10.74	
Feb-22	10.70		10.74	
Mar-22	10.70	3.8	10.74	3.8
Apr-22	10.70		10.74	
May-22	10.70		10.74	
Jun-22	10.70		10.74	
2021-22	128.15	3.8	128.64	3.8
Total Receipts	128.15		128.64	
Net GR	124.4		124.9	

NOTE: True-up payments are based on prior year's activity.

NOTE: This estimate anticipates that the operation of slot machines will remain limited to eight pari-mutuel facilities in Miami-Dade and Broward counties. If additional slot machine operations or other casino-style gaming are authorized in other locations in Miami-Dade or Broward counties or in locations elsewhere in the state, payments to the state under the *Gaming Compact Between the Seminole Tribe of Florida and the State of Florida* may be reduced.

Indian Gaming Revenues									
Fiscal Year	Net Win	% change	Loss From Broward 48.55%	Loss from other table games 9.27%	Remaining Net Win	Net Revenues	Revenues Collected	Minimum Payment	True-up Payment
2010-11									
2011-12									
2012-13	1,977.6				1,977.6	237.3	226.1	233.0	4.3
2013-14	2,125.9	7.50%			2,125.9	258.9	237.3	233.0	25.9
2014-15	2,200.3	3.50%			2,200.3	270.0	259.8	234.0	36.0
2015-16	2,259.6	2.70%	(1,005.6)	(192.1)	1,061.9	127.4	172.4		
2016-17	2,306.7	2.08%	(1,119.9)	(213.9)	972.9	116.7	117.6		
2017-18	2,352.8	2.00%	(1,142.3)	(218.2)	992.4	119.1	118.9		
2018-19	2,399.9	2.00%	(1,165.1)	(222.5)	1,012.2	121.5	121.3		
2019-20	2,447.9	2.00%	(1,188.4)	(227.0)	1,032.4	123.9	123.7		
2020-21	2,496.8	2.00%	(1,212.2)	(231.5)	1,053.1	126.4	126.2		
2021-22	2,546.7	2.00%	(1,236.4)	(236.2)	1,074.2	128.9	128.7		
2022-23	2,597.7	2.00%	(1,261.2)	(240.9)	1,095.6	131.5	131.3		

NOTE: Revenues collected are lagged by one month

Assumptions: Beginning in August of 2015-16, table games are no longer authorized

Lose all of Broward County Revenues (48.55% of net win, source: financial reports for the quarter ending September 30, 2013)

Lose table game revenues for non-Broward facilities (9.27% of net win, source: financial reports for the quarter ending September 30, 2013)

True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages

12% of net win up to \$2 billion

15% of net win between \$2 billion and \$3 billion

17.5% of net win between \$3 billion and \$3.5 billion

20% of net win between \$3.5 billion and \$4 billion

22.5% of net win between \$4 billion and \$4.5 billion

25% of net win over \$4.5 billion