

Revenue Estimating Conference
Indian Gaming Revenues
Executive Summary
December 3, 2018

The Revenue Estimating Conference met on December 3, 2018, to adopt new estimates for Indian Gaming revenues. Since the Conference held in August, the revenue share payments have been running consistently under forecast. This result was caused by the Tribe's deployment of an adjusted payment structure that differed from the one originally assumed by the Conference.

With the exception of FY 2018-19, the underlying net win forecast has been increased each year; however, the corrected payment pattern shifts money previously expected in FY 2018-19 to the August True-up anticipated in FY 2019-20. This shift between years makes it appear that FY 2018-19 loses money relative to the prior forecast, even though the underlying estimate was unchanged from August. The difference is less apparent in the subsequent years, as the higher incoming true-up payment is offset by the lower expected payments during the remainder of the year.

The Conference retained its estimate for FY 2018-19 based on the Tribe's most recent financial report and the true-up payment received in November for the prior quarter. Expectations for net win in FY 2019-20 and the remainder of the forecast are marginally higher. The growth in net win reflects a blended rate of population growth and total visitors to the state.

The following table compares the August 2018 and December 2018 forecasts, showing the increases in projected revenues by year.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Aug 2018	Dec 2018	Difference	Aug 2018	Dec 2018	Difference	Aug 2018	Dec 2018	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	332.1	332.1	0.0	3.5	3.5	0.0	328.6	328.6	0.0
2018-19**	365.3	336.2	-29.1	10.3	10.3	0.0	355.0	325.9	-29.1
2019-20	345.8	355.4	9.6	11.2	10.1	-1.1	334.6	345.3	10.7
2020-21	353.3	353.4	0.1	10.4	10.7	0.3	342.9	342.7	-0.2
2021-22	360.8	361.5	0.7	10.6	10.6	0.0	350.2	350.9	0.7
2022-23	368.6	369.4	0.9	10.8	10.8	0.0	357.7	358.6	0.9
2023-24	376.4	377.3	0.8	11.1	11.1	0.0	365.4	366.2	0.8
2024-25	384.2	385.1	0.9	11.3	11.3	0.0	372.9	373.8	0.9
2025-26	392.0	393.4	1.4	11.5	11.6	0.0	380.5	381.9	1.4
2026-27	400.6	402.1	1.5	11.8	11.8	0.0	388.8	390.3	1.5

Distributions may not sum to the totals due to rounding.

All future revenue share payments, including those formerly placed in reserve, have been treated as nonrecurring revenues because the continuation of these payments depends on actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Aug 2018	Dec 2018	Difference	Aug 2018	Dec 2018	Difference	Aug 2018	Dec 2018	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	332.1	332.1	0.0	3.5	3.5	0.0	328.6	328.6	0.0
2018-19	365.3	336.2	-29.1	10.3	10.3	0.0	355.0	325.9	-29.1
2019-20	345.8	355.4	9.6	11.2	10.1	-1.1	334.6	345.3	10.7
2020-21	353.3	353.4	0.1	10.4	10.7	0.3	342.9	342.7	-0.2
2021-22	360.8	361.5	0.7	10.6	10.6	0.0	350.2	350.9	0.7
2022-23	368.6	369.4	0.9	10.8	10.8	0.0	357.7	358.6	0.9
2023-24	376.4	377.3	0.8	11.1	11.1	0.0	365.4	366.2	0.8
2024-25	384.2	385.1	0.9	11.3	11.3	0.0	372.9	373.8	0.9
2025-26	392.0	393.4	1.4	11.5	11.6	0.0	380.5	381.9	1.4
2026-27	400.6	402.1	1.5	11.8	11.8	0.0	388.8	390.3	1.5

Distributions may not sum to the totals due to rounding.

All future revenue share payments, including those formerly placed in reserve, have been treated as nonrecurring revenues because the continuation of these payments depends on actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty.

This forecast does not include any impact from the expansion of the Seminole Hard Rock Hotel and Casino in Hollywood, expected to be completed no sooner than fall of 2019. The introduction of new slot machines at this site is expected to increase the Net Win subject to Revenue Sharing to an extent that is presently unknown, thereby increasing payments made to the state by the Seminole Tribe under the 2010 Compact and deposited into General Revenue.

**Indian Gaming Revenue Estimating Conference
December 2018 Forecast**

2010-11				
	Aug 18		Dec 18	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-10	0.00		0.00	
Aug-10	12.50		12.50	
Sep-10	12.50		12.50	
Oct-10	12.50		12.50	
Nov-10	12.50		12.50	
Dec-10	15.42		15.42	
Jan-11	12.50		12.50	
Feb-11	12.50		12.50	
Mar-11	12.50	0.8	12.50	0.8
Apr-11	12.50		12.50	
May-11	12.50		12.50	
Jun-11	12.50		12.50	
2010-11	140.42	0.8	140.42	0.8
Net GR		139.7		139.7

December 2010 includes a \$2.917m payment due from pre-compact activity

2011-12				
	Aug 18		Dec 18	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-11	12.50		12.50	
Aug-11	12.50		12.50	
Sep-11	12.50		12.50	
Oct-11	12.50		12.50	
Nov-11	12.50		12.50	
Dec-11	12.50		12.50	
Jan-12	12.50		12.50	
Feb-12	12.50		12.50	
Mar-12	12.50	3.8	12.50	3.8
Apr-12	12.50		12.50	
May-12	12.50		12.50	
Jun-12	12.50		12.50	
2011-12	150.00	3.8	150.00	3.8
Net GR		146.2		146.2

2012-13				
	Aug 18		Dec 18	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-12	12.50		12.50	
Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR		221.6		221.6

2013-14						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-13	19.42			19.42		
Aug-13	19.42		4.3	19.42		4.3
Sep-13	19.42			19.42		
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
Total Receipts	237.3			237.3		
Net GR		230.3			230.3	

2014-15						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-14	19.42			19.42		
Aug-14	19.50		21.7	19.50		21.7
Sep-14	19.50			19.50		
Oct-14	19.50			19.50		
Nov-14	19.50			19.50		
Dec-14	19.50	7.1		19.50	7.1	
Jan-15	19.50			19.50		
Feb-15	19.50			19.50		
Mar-15	19.50			19.50		
Apr-15	19.50			19.50		
May-15	19.50			19.50		
Jun-15	19.50			19.50		
2014-15	233.92	7.1	21.7	233.92	7.1	21.7
Total Receipts	255.61			255.61		
Net GR		248.5			248.5	

2015-16						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-15	19.50			19.50		
Aug-15	14.28		38.8	14.28		38.8
Sep-15	14.28			14.28		
Oct-15	14.28			14.28		
Nov-15	14.28	7.7		14.28	7.7	
Dec-15	14.28			14.28		
Jan-16	14.28			14.28		
Feb-16	14.28			14.28		
Mar-16	14.28			14.28		
Apr-16	14.28			14.28		
May-16	14.28			14.28		
Jun-16	14.28			14.28		
2015-16	176.58	7.7	38.8	176.58	7.7	38.8
Total Receipts	215.42			215.42		
Net GR		207.7			207.7	

NOTE: True-up payments are based on prior year's activity.

2016-17						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-16	14.30			14.30		
Aug-16	10.40		1.4	10.40		1.4
Sep-16	10.40			10.40		
Oct-16	10.40			10.40		
Nov-16	10.40			10.40		
Dec-16	10.40			10.40		
Jan-17	10.40			10.40		
Feb-17	10.40			10.40		
Mar-17	10.40			10.40		
Apr-17	7.80			7.80		
May-17	7.80	6.3		7.80	6.3	
Jun-17	7.80			7.80		
2016-17	120.90	6.3	1.4	120.90	6.3	1.4
Total Receipts	122.30			122.30		
Net GR		116.0			116.0	

2017-18						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-17	9.70			9.70		
Aug-17	19.50		56.2	19.50		56.2
Sep-17	19.50			19.50		
Oct-17	19.50			19.50		
Nov-17	19.50			19.50		
Dec-17	19.50			19.50		
Jan-18	19.50			19.50		
Feb-18	19.50			19.50		
Mar-18	19.50			19.50		
Apr-18	19.50		25.3	19.50		25.30
May-18	19.50		26.4	19.50		26.40
Jun-18	19.50	3.5		19.50	3.5	
2017-18	224.20	3.5	107.9	224.20	3.5	107.9
Total Receipts	332.10			332.10		
Net GR		328.6			328.6	

2018-19						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-18	19.50			19.50		
Aug-18	28.19		35.6	19.50		35.0
Sep-18	28.19			19.50		
Oct-18	28.19			19.50		
Nov-18	28.19			19.50		13.0
Dec-18	28.19			19.50		
Jan-19	28.19			19.50		
Feb-19	28.19			19.50		24.7
Mar-19	28.19	10.3		19.50	10.3	
Apr-19	28.19			19.50		
May-19	28.19			19.50		29.5
Jun-19	28.19			19.50		
2018-19	329.62	10.3	35.6	234.00	10.3	102.2
Total Receipts	365.26			336.18		
Net GR		355.0			325.9	

2019-20						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-19	28.19			19.50		
Aug-19	28.87		0.0	19.50		37.1
Sep-19	28.87			19.50		
Oct-19	28.87			19.50		
Nov-19	28.87			19.50		25.5
Dec-19	28.87			19.50		
Jan-20	28.87			19.50		
Feb-20	28.87			19.50		26.8
Mar-20	28.87	11.2		19.50	10.1	
Apr-20	28.87			19.50		
May-20	28.87			19.50		32.0
Jun-20	28.87			19.50		
2019-20	345.81	11.2	0.0	234.00	10.1	121.4
Total Receipts	345.81			355.43		
Net GR		334.6			345.3	

2020-21						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-20	28.87			19.50		
Aug-20	29.50		0.0	19.50		28.9
Sep-20	29.50			19.50		
Oct-20	29.50			19.50		
Nov-20	29.50			19.50		27.4
Dec-20	29.50			19.50		
Jan-21	29.50			19.50		
Feb-21	29.50			19.50		28.8
Mar-21	29.50	10.4		19.50	10.7	
Apr-21	29.50			19.50		
May-21	29.50			19.50		34.3
Jun-21	29.50			19.50		
2020-21	353.34	10.4	0.0	234.00	10.7	119.4
Total Receipts	353.34			353.41		
Net GR		342.9			342.7	

2021-22						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-21	29.50			19.50		
Aug-21	30.12		0.0	19.50		31.0
Sep-21	30.12			19.50		
Oct-21	30.12			19.50		
Nov-21	30.12			19.50		29.2
Dec-21	30.12			19.50		
Jan-22	30.12			19.50		
Feb-22	30.12			19.50		30.7
Mar-22	30.12	10.6		19.50	10.6	
Apr-22	30.12			19.50		
May-22	30.12			19.50		36.6
Jun-22	30.12			19.50		
2021-22	360.82	10.6	0.0	234.00	10.6	127.5
Total Receipts	360.82			361.49		
Net GR		350.2			350.9	

2022-23						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-22	30.12			19.50		
Aug-22	30.77		0.0	19.50		33.0
Sep-22	30.77			19.50		
Oct-22	30.77			19.50		
Nov-22	30.77			19.50		31.0
Dec-22	30.77			19.50		
Jan-23	30.77			19.50		
Feb-23	30.77			19.50		32.6
Mar-23	30.77	10.8		19.50	10.8	
Apr-23	30.77			19.50		
May-23	30.77			19.50		38.8
Jun-23	30.77			19.50		
2022-23	368.57	10.8	0.0	234.00	10.8	135.4
Total Receipts	368.57			369.44		
Net GR		357.7			358.6	

2023-24						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-23	30.77			19.50		
Aug-23	31.42		0.0	19.50		35.1
Sep-23	31.42			19.50		
Oct-23	31.42			19.50		
Nov-23	31.42			19.50		32.7
Dec-23	31.42			19.50		
Jan-24	31.42			19.50		
Feb-24	31.42			19.50		34.5
Mar-24	31.42	11.1		19.50	11.1	
Apr-24	31.42			19.50		
May-24	31.42			19.50		41.0
Jun-24	31.42			19.50		
2023-24	376.43	11.1	0.0	234.00	11.1	143.3
Total Receipts	376.43			377.27		
Net GR		365.4			366.2	

2024-25						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-24	31.42			19.50		
Aug-24	32.07		0.0	19.50		37.1
Sep-24	32.07			19.50		
Oct-24	32.07			19.50		
Nov-24	32.07			19.50		34.5
Dec-24	32.07			19.50		
Jan-25	32.07			19.50		
Feb-25	32.07			19.50		36.3
Mar-25	32.07	11.3		19.50	11.3	
Apr-25	32.07			19.50		
May-25	32.07			19.50		43.2
Jun-25	32.07			19.50		
2024-25	384.18	11.3	0.0	234.00	11.3	151.1
Total Receipts	384.18			385.07		
Net GR		372.9			373.8	

2025-26						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-25	32.07			19.50		
Aug-25	32.72		0.0	19.50		39.0
Sep-25	32.72			19.50		
Oct-25	32.72			19.50		
Nov-25	32.72			19.50		36.4
Dec-25	32.72			19.50		
Jan-26	32.72			19.50		
Feb-26	32.72			19.50		38.3
Mar-26	32.72	11.5		19.50	11.6	
Apr-26	32.72			19.50		
May-26	32.72			19.50		45.7
Jun-26	32.72			19.50		
2025-26	392.03	11.5	0.0	234.00	11.6	159.4
Total Receipts	392.03			393.43		
Net GR		380.5			381.9	

2026-27						
	Aug 18			Dec 18		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-26	32.72			19.50		
Aug-26	33.44		0.0	19.50		41.2
Sep-26	33.44			19.50		
Oct-26	33.44			19.50		
Nov-26	33.44			19.50		38.3
Dec-26	33.44			19.50		
Jan-27	33.44			19.50		
Feb-27	33.44			19.50		40.4
Mar-27	33.44	11.8		19.50	11.8	
Apr-27	33.44			19.50		
May-27	33.44			19.50		48.1
Jun-27	33.44			19.50		
2026-27	400.61	11.8	0.0	234.00	11.8	168.1
Total Receipts	400.61			402.09		
Net GR		388.8			390.3	

Indian Gaming Revenues										
Fiscal Year	Net Win	% change	Revenue loss from table games	Remaining Net Win	Net Revenues	Revenues Collected	Minimum Payment	True-up Payment	Received Current FY	Received FY + 1
2010-11										
2011-12										
2012-13	1,977.6			1,977.6	237.3	226.1	233.0	4.3	0.0	4.3
2013-14	2,098.0	6.09%		2,098.0	254.7	237.3	233.0	21.7	0.0	21.7
2014-15	2,218.9	5.77%		2,218.9	272.8	255.6	234.0	38.8	0.0	38.8
2015-16	2,325.6	4.81%	(907.2)	1,418.4	170.2	215.4		1.4	0.0	1.4
2016-17	2,334.3	0.38%	(1,347.0)	987.3	118.5	122.3		56.2	0.0	56.2
2017-18	2,538.0	8.72%	0.0	2,538.0	320.7	332.1		86.7	51.7	35.0
2018-19	2,655.4	4.63%	0.0	2,655.4	338.3	336.2		104.3	67.2	37.1
2019-20	2,714.5	2.23%	0.0	2,714.5	347.2	355.4		113.2	84.3	28.9
2020-21	2,770.3	2.06%	0.0	2,770.3	355.5	353.4		121.5	90.5	31.0
2021-22	2,823.5	1.92%	0.0	2,823.5	363.5	361.5		129.5	96.5	33.0
2022-23	2,876.5	1.88%	0.0	2,876.5	371.5	369.4		137.5	102.4	35.1
2023-24	2,928.4	1.80%	0.0	2,928.4	379.3	377.3		145.3	108.2	37.1
2024-25	2,980.4	1.78%	0.0	2,980.4	387.1	385.1		153.1	114.0	39.0
2025-26	3,032.1	1.73%	0.0	3,032.1	395.6	393.4		161.6	120.4	41.2
2026-27	3,081.7	1.64%	0.0	3,081.7	404.3	402.1		170.3	126.9	43.4

NOTE: Revenues collected are lagged by one month

Assumptions: Beginning in November 2015 and running through July 2017, revenue sharing associated with table games was not included in the forecast. For FY 2015-16 and 2016-17, this resulted in:

- A loss of Broward County Revenues
- A loss of table game revenues for non-Broward facilities

True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages

- 12% of net win up to \$2 billion
- 15% of net win between \$2 billion and \$3 billion
- 17.5% of net win between \$3 billion and \$3.5 billion
- 20% of net win between \$3.5 billion and \$4 billion
- 22.5% of net win between \$4 billion and \$4.5 billion
- 25% of net win over \$4.5 billion