

Revenue Estimating Conference Indian Gaming Revenues Executive Summary

February 20, 2019

The Revenue Estimating Conference met on February 20, 2019, to adopt new estimates for Indian Gaming revenues. The underlying net win forecast was decreased each year; however, the lower than expected quarterly true-up payments for the first half of the year have resulted in a shift of money previously projected for FY 2018-19 to the final true-up payment for the year anticipated in FY 2019-20.

Total net win for FY 2018-19 is now expected to grow 2.93% over the prior fiscal year instead of the 4.63% rate estimated at the last Conference. This change was based on the most recent quarterly financial report which reflected slowing activity relative to the same quarter from the year prior. As a result of the adjustment to the current year, net win in each year of the forecast thereafter is lower even though the growth rates were largely unchanged.

The following table compares the December 2018 and February 2019 forecasts, showing the changes in projected revenues by year.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Dec 2018	Feb 2019	Difference	Dec 2018	Feb 2019	Difference	Dec 2018	Feb 2019	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	332.1	332.1	0.0	3.5	3.5	0.0	328.6	328.6	0.0
2018-19	336.2	324.6	-11.6	10.3	10.3	0.0	325.9	314.3	-11.6
2019-20	355.4	356.4	1.0	10.1	9.7	-0.3	345.3	346.7	1.4
2020-21	353.4	347.8	-5.6	10.7	10.7	0.0	342.7	337.1	-5.6
2021-22	361.5	355.8	-5.7	10.6	10.4	-0.2	350.9	345.3	-5.6
2022-23	369.4	363.6	-5.8	10.8	10.7	-0.2	358.6	353.0	-5.6
2023-24	377.3	371.4	-5.9	11.1	10.9	-0.2	366.2	360.5	-5.7
2024-25	385.1	379.1	-6.0	11.3	11.1	-0.2	373.8	367.9	-5.9
2025-26	393.4	386.7	-6.7	11.6	11.4	-0.2	381.9	375.4	-6.5
2026-27	402.1	394.9	-7.2	11.8	11.6	-0.2	390.3	383.3	-7.0

Distributions may not sum to the totals due to rounding.

All future revenue share payments, including those formerly placed in reserve, have been treated as nonrecurring revenues because the continuation of these payments depends on actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty.

Indian Gaming Revenues									
Millions of \$									
	Receipts			Local Distribution			Net General Revenue		
	Dec 2018	Feb 2019	Difference	Dec 2018	Feb 2019	Difference	Dec 2018	Feb 2019	Difference
2011-12	150.0	150.0	0.0	3.8	3.8	0.0	146.2	146.2	0.0
2012-13	226.1	226.1	0.0	4.5	4.5	0.0	221.6	221.6	0.0
2013-14	237.3	237.3	0.0	7.0	7.0	0.0	230.3	230.3	0.0
2014-15	255.6	255.6	0.0	7.1	7.1	0.0	248.5	248.5	0.0
2015-16	215.4	215.4	0.0	7.7	7.7	0.0	207.7	207.7	0.0
2016-17	122.3	122.3	0.0	6.3	6.3	0.0	116.0	116.0	0.0
2017-18	332.1	332.1	0.0	3.5	3.5	0.0	328.6	328.6	0.0
2018-19	336.2	324.6	-11.6	10.3	10.3	0.0	325.9	314.3	-11.6
2019-20	355.4	356.4	1.0	10.1	9.7	-0.3	345.3	346.7	1.4
2020-21	353.4	347.8	-5.6	10.7	10.7	0.0	342.7	337.1	-5.6
2021-22	361.5	355.8	-5.7	10.6	10.4	-0.2	350.9	345.3	-5.6
2022-23	369.4	363.6	-5.8	10.8	10.7	-0.2	358.6	353.0	-5.6
2023-24	377.3	371.4	-5.9	11.1	10.9	-0.2	366.2	360.5	-5.7
2024-25	385.1	379.1	-6.0	11.3	11.1	-0.2	373.8	367.9	-5.9
2025-26	393.4	386.7	-6.7	11.6	11.4	-0.2	381.9	375.4	-6.5
2026-27	402.1	394.9	-7.2	11.8	11.6	-0.2	390.3	383.3	-7.0

Distributions may not sum to the totals due to rounding.

All future revenue share payments, including those formerly placed in reserve, have been treated as nonrecurring revenues because the continuation of these payments depends on actions by the State and the Seminole Tribe that cannot be anticipated with sufficient certainty.

This forecast does not include any impact from the expansion of the Seminole Hard Rock Hotel and Casino in Hollywood, expected to be completed no sooner than fall of 2019. The introduction of new slot machines at this site is expected to increase the Net Win subject to Revenue Sharing to an extent that is presently unknown, thereby increasing payments made to the state by the Seminole Tribe under the 2010 Compact and deposited into General Revenue.

**Indian Gaming Revenue Estimating Conference
February 2019 Forecast**

2010-11				
	Dec 18		Feb 19	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-10	0.00		0.00	
Aug-10	12.50		12.50	
Sep-10	12.50		12.50	
Oct-10	12.50		12.50	
Nov-10	12.50		12.50	
Dec-10	15.42		15.42	
Jan-11	12.50		12.50	
Feb-11	12.50		12.50	
Mar-11	12.50	0.8	12.50	0.8
Apr-11	12.50		12.50	
May-11	12.50		12.50	
Jun-11	12.50		12.50	
2010-11	140.42	0.8	140.42	0.8
Net GR		139.7		139.7

December 2010 includes a \$2.917m payment due from pre-compact activity

2011-12				
	Dec 18		Feb 19	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-11	12.50		12.50	
Aug-11	12.50		12.50	
Sep-11	12.50		12.50	
Oct-11	12.50		12.50	
Nov-11	12.50		12.50	
Dec-11	12.50		12.50	
Jan-12	12.50		12.50	
Feb-12	12.50		12.50	
Mar-12	12.50	3.8	12.50	3.8
Apr-12	12.50		12.50	
May-12	12.50		12.50	
Jun-12	12.50		12.50	
2011-12	150.00	3.8	150.00	3.8
Net GR		146.2		146.2

2012-13				
	Dec 18		Feb 19	
	Receipts	Local Distribution	Receipts	Local Distribution
Jul-12	12.50		12.50	
Aug-12	19.42		19.42	
Sep-12	19.42		19.42	
Oct-12	19.42		19.42	
Nov-12	19.42		19.42	
Dec-12	19.42		19.42	
Jan-13	19.42		19.42	
Feb-13	19.42		19.42	
Mar-13	19.42	4.5	19.42	4.5
Apr-13	19.42		19.42	
May-13	19.42		19.42	
Jun-13	19.42		19.42	
2012-13	226.08	4.5	226.08	4.5
Total Receipts				
Net GR		221.6		221.6

2013-14						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-13	19.42			19.42		
Aug-13	19.42		4.3	19.42		4.3
Sep-13	19.42			19.42		
Oct-13	19.42			19.42		
Nov-13	19.42			19.42		
Dec-13	19.42			19.42		
Jan-14	19.42			19.42		
Feb-14	19.42			19.42		
Mar-14	19.42	7.0		19.42	7.0	
Apr-14	19.42			19.42		
May-14	19.42			19.42		
Jun-14	19.42			19.42		
2013-14	233.00	7.0	4.3	233.00	7.0	4.3
Total Receipts	237.3			237.3		
Net GR		230.3			230.3	

2014-15						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-14	19.42			19.42		
Aug-14	19.50		21.7	19.50		21.7
Sep-14	19.50			19.50		
Oct-14	19.50			19.50		
Nov-14	19.50			19.50		
Dec-14	19.50	7.1		19.50	7.1	
Jan-15	19.50			19.50		
Feb-15	19.50			19.50		
Mar-15	19.50			19.50		
Apr-15	19.50			19.50		
May-15	19.50			19.50		
Jun-15	19.50			19.50		
2014-15	233.92	7.1	21.7	233.92	7.1	21.7
Total Receipts	255.61			255.61		
Net GR		248.5			248.5	

2015-16						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-15	19.50			19.50		
Aug-15	14.28		38.8	14.28		38.8
Sep-15	14.28			14.28		
Oct-15	14.28			14.28		
Nov-15	14.28	7.7		14.28	7.7	
Dec-15	14.28			14.28		
Jan-16	14.28			14.28		
Feb-16	14.28			14.28		
Mar-16	14.28			14.28		
Apr-16	14.28			14.28		
May-16	14.28			14.28		
Jun-16	14.28			14.28		
2015-16	176.58	7.7	38.8	176.58	7.7	38.8
Total Receipts	215.42			215.42		
Net GR		207.7			207.7	

NOTE: True-up payments are based on prior year's activity.

2016-17						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-16	14.30			14.30		
Aug-16	10.40		1.4	10.40		1.4
Sep-16	10.40			10.40		
Oct-16	10.40			10.40		
Nov-16	10.40			10.40		
Dec-16	10.40			10.40		
Jan-17	10.40			10.40		
Feb-17	10.40			10.40		
Mar-17	10.40			10.40		
Apr-17	7.80			7.80		
May-17	7.80	6.3		7.80	6.3	
Jun-17	7.80			7.80		
2016-17	120.90	6.3	1.4	120.90	6.3	1.4
Total Receipts	122.30			122.30		
Net GR		116.0			116.0	

2017-18						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-17	9.70			9.70		
Aug-17	19.50		56.2	19.50		56.2
Sep-17	19.50			19.50		
Oct-17	19.50			19.50		
Nov-17	19.50			19.50		
Dec-17	19.50			19.50		
Jan-18	19.50			19.50		
Feb-18	19.50			19.50		
Mar-18	19.50			19.50		
Apr-18	19.50		25.3	19.50		25.30
May-18	19.50		26.4	19.50		26.40
Jun-18	19.50	3.5		19.50	3.5	
2017-18	224.20	3.5	107.9	224.20	3.5	107.9
Total Receipts	332.10			332.10		
Net GR		328.6			328.6	

2018-19						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-18	19.50			19.50		
Aug-18	19.50		35.0	19.50		35.0
Sep-18	19.50			19.50		
Oct-18	19.50			19.50		
Nov-18	19.50		13.0	19.50		13.0
Dec-18	19.50			19.50		
Jan-19	19.50			19.50		
Feb-19	19.50		24.7	19.50		15.0
Mar-19	19.50	10.3		19.50	10.3	
Apr-19	19.50			19.50		
May-19	19.50		29.5	19.50		27.6
Jun-19	19.50			19.50		
2018-19	234.00	10.3	102.2	234.00	10.3	90.6
Total Receipts	336.18			324.59		
Net GR		325.9			314.3	

2019-20						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-19	19.50			19.50		
Aug-19	19.50		37.1	19.50		42.3
Sep-19	19.50			19.50		
Oct-19	19.50			19.50		
Nov-19	19.50		25.5	19.50		24.2
Dec-19	19.50			19.50		
Jan-20	19.50			19.50		
Feb-20	19.50		26.8	19.50		25.5
Mar-20	19.50	10.1		19.50	9.7	
Apr-20	19.50			19.50		
May-20	19.50		32.0	19.50		30.4
Jun-20	19.50			19.50		
2019-20	234.00	10.1	121.4	234.00	9.7	122.4
Total Receipts	355.43			356.42		
Net GR		345.3			346.7	

2020-21						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-20	19.50			19.50		
Aug-20	19.50		28.9	19.50		27.5
Sep-20	19.50			19.50		
Oct-20	19.50			19.50		
Nov-20	19.50		27.4	19.50		26.1
Dec-20	19.50			19.50		
Jan-21	19.50			19.50		
Feb-21	19.50		28.8	19.50		27.5
Mar-21	19.50	10.7		19.50	10.7	
Apr-21	19.50			19.50		
May-21	19.50		34.3	19.50		32.7
Jun-21	19.50			19.50		
2020-21	234.00	10.7	119.4	234.00	10.7	113.8
Total Receipts	353.41			347.80		
Net GR		342.7			337.1	

2021-22						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-21	19.50			19.50		
Aug-21	19.50		31.0	19.50		29.6
Sep-21	19.50			19.50		
Oct-21	19.50			19.50		
Nov-21	19.50		29.2	19.50		27.9
Dec-21	19.50			19.50		
Jan-22	19.50			19.50		
Feb-22	19.50		30.7	19.50		29.4
Mar-22	19.50	10.6		19.50	10.4	
Apr-22	19.50			19.50		
May-22	19.50		36.6	19.50		35.0
Jun-22	19.50			19.50		
2021-22	234.00	10.6	127.5	234.00	10.4	121.8
Total Receipts	361.49			355.78		
Net GR		350.9			345.3	

2022-23						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-22	19.50			19.50		
Aug-22	19.50		33.0	19.50		31.6
Sep-22	19.50			19.50		
Oct-22	19.50			19.50		
Nov-22	19.50		31.0	19.50		29.6
Dec-22	19.50			19.50		
Jan-23	19.50			19.50		
Feb-23	19.50		32.6	19.50		31.2
Mar-23	19.50	10.8		19.50	10.7	
Apr-23	19.50			19.50		
May-23	19.50		38.8	19.50		37.2
Jun-23	19.50			19.50		
2022-23	234.00	10.8	135.4	234.00	10.7	129.6
Total Receipts	369.44			363.65		
Net GR		358.6			353.0	

2023-24						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-23	19.50			19.50		
Aug-23	19.50		35.1	19.50		33.6
Sep-23	19.50			19.50		
Oct-23	19.50			19.50		
Nov-23	19.50		32.7	19.50		31.4
Dec-23	19.50			19.50		
Jan-24	19.50			19.50		
Feb-24	19.50		34.5	19.50		33.1
Mar-24	19.50	11.1		19.50	10.9	
Apr-24	19.50			19.50		
May-24	19.50		41.0	19.50		39.4
Jun-24	19.50			19.50		
2023-24	234.00	11.1	143.3	234.00	10.9	137.4
Total Receipts	377.27			371.38		
Net GR		366.2			360.5	

2024-25						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-24	19.50			19.50		
Aug-24	19.50		37.1	19.50		35.5
Sep-24	19.50			19.50		
Oct-24	19.50			19.50		
Nov-24	19.50		34.5	19.50		33.1
Dec-24	19.50			19.50		
Jan-25	19.50			19.50		
Feb-25	19.50		36.3	19.50		34.9
Mar-25	19.50	11.3		19.50	11.1	
Apr-25	19.50			19.50		
May-25	19.50		43.2	19.50		41.5
Jun-25	19.50			19.50		
2024-25	234.00	11.3	151.1	234.00	11.1	145.1
Total Receipts	385.07			379.07		
Net GR		373.8			367.9	

2025-26						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-25	19.50			19.50		
Aug-25	19.50		39.0	19.50		37.5
Sep-25	19.50			19.50		
Oct-25	19.50			19.50		
Nov-25	19.50		36.4	19.50		34.8
Dec-25	19.50			19.50		
Jan-26	19.50			19.50		
Feb-26	19.50		38.3	19.50		36.7
Mar-26	19.50	11.6		19.50	11.4	
Apr-26	19.50			19.50		
May-26	19.50		45.7	19.50		43.7
Jun-26	19.50			19.50		
2025-26	234.00	11.6	159.4	234.00	11.4	152.7
Total Receipts	393.43			386.73		
Net GR		381.9			375.4	

2026-27						
	Dec 18			Feb 19		
	Receipts	Local Distribution	True-up Payment	Receipts	Local Distribution	True-up Payment
Jul-26	19.50			19.50		
Aug-26	19.50		41.2	19.50		39.5
Sep-26	19.50			19.50		
Oct-26	19.50			19.50		
Nov-26	19.50		38.3	19.50		36.7
Dec-26	19.50			19.50		
Jan-27	19.50			19.50		
Feb-27	19.50		40.4	19.50		38.7
Mar-27	19.50	11.8		19.50	11.6	
Apr-27	19.50			19.50		
May-27	19.50		48.1	19.50		46.1
Jun-27	19.50			19.50		
2026-27	234.00	11.8	168.1	234.00	11.6	160.9
Total Receipts	402.09			394.93		
Net GR		390.3			383.3	

Indian Gaming Revenues										
Fiscal Year	Net Win	% change	Revenue loss from table games	Remaining Net Win	Net Revenues	Revenues Collected	Minimum Payment	True-up Payment	Received Current FY	Received FY + 1
2010-11										
2011-12										
2012-13	1,977.6			1,977.6	237.3	226.1	233.0	4.3	0.0	4.3
2013-14	2,098.0	6.09%		2,098.0	254.7	237.3	233.0	21.7	0.0	21.7
2014-15	2,218.9	5.77%		2,218.9	272.8	255.6	234.0	38.8	0.0	38.8
2015-16	2,325.6	4.81%	(907.2)	1,418.4	170.2	215.4		1.4	0.0	1.4
2016-17	2,334.3	0.38%	(1,347.0)	987.3	118.5	122.3		56.2	0.0	56.2
2017-18	2,538.0	8.72%	0.0	2,538.0	320.7	332.1		86.7	51.7	35.0
2018-19	2,612.3	2.93%	0.0	2,612.3	331.8	324.6		97.8	55.6	42.3
2019-20	2,677.5	2.50%	0.0	2,677.5	341.6	356.4		107.6	80.2	27.5
2020-21	2,732.8	2.06%	0.0	2,732.8	349.9	347.8		115.9	86.3	29.6
2021-22	2,785.2	1.92%	0.0	2,785.2	357.8	355.8		123.8	92.2	31.6
2022-23	2,837.7	1.88%	0.0	2,837.7	365.7	363.6		131.7	98.1	33.6
2023-24	2,888.9	1.81%	0.0	2,888.9	373.3	371.4		139.3	103.8	35.5
2024-25	2,940.3	1.78%	0.0	2,940.3	381.0	379.1		147.0	109.5	37.5
2025-26	2,991.2	1.73%	0.0	2,991.2	388.7	386.7		154.7	115.2	39.5
2026-27	3,040.4	1.65%	0.0	3,040.4	397.1	394.9		163.1	121.5	41.6

NOTE: Revenues collected are lagged by one month

Assumptions: Beginning in November 2015 and running through July 2017, revenue sharing associated with table games was not included in the forecast. For FY 2015-16 and 2016-17, this resulted in:

A loss of Broward County Revenues

A loss of table game revenues for non-Broward facilities

True-up payments generated from activity in any Fiscal Year are received in the following Fiscal Year.

Revenue Sharing Percentages

12% of net win up to \$2 billion

15% of net win between \$2 billion and \$3 billion

17.5% of net win between \$3 billion and \$3.5 billion

20% of net win between \$3.5 billion and \$4 billion

22.5% of net win between \$4 billion and \$4.5 billion

25% of net win over \$4.5 billion