#### Self-Insurance Estimating Conference State Employees' Health Insurance Trust Fund Last conference held: July 31, 2008

#### **Executive Summary**

The outlook for the State Employees' Health Insurance Trust Fund has improved materially since the last conference held in February, 2008. The projected ending balance for 2008-09 has improved from \$77.1 million to \$169.2 million, while for 2009-10 the projected ending balance has improved from -\$223.2 million to \$112.4 million.

There were no changes in projected enrollment or in the underlying cost trends for PPO medical claims or PPO prescription drug claims. The fund ended 2007-08 with a higher than projected balance. There was an early bi-weekly payroll receipt of \$28.4 million (which will be made up in 2008-09) and medical claims were lower than expected. The net result of these and other less significant differences from the forecast is that the fund ended the fiscal year at \$237.7 million, \$46.7 million higher than expected.

For the forecast period, on the income side there is an 11% premium increase (for active employees, all paid by the State) effective May 1, 2009. In 2008-09, the increase is almost exactly offset by the loss of the bi-weekly payroll payment made in 2007-08. Beginning in 2009-10, the premium increase produces increased annual revenues of approximately \$170 million.

On the PPO expense side, reductions result from the lower base for PPO medical claims in 2007-08, partially offset by a higher base for PPO prescription drug claims. There were also two coverage changes due to legislation passed during the 2008 Legislative session (which will also affect HMO costs). SB2534 requires the extension of coverage to certain dependents through age 30, effective January 1, 2009. The projected annual PPO cost is approximately \$1.5-\$2.0 million. SB 2654 requires the coverage of eligible individuals with autism spectrum disorder, effective January 1, 2010. The projected annual PPO cost is approximately \$3.0-\$3.5 million.

For HMO costs, the most recent negotiations with the HMO's resulted in much lower than expected contract rates beginning January 1, 2009. This results in a significant cost savings beginning in 2009-10. There was no change in the projected 10.5% increase for the contracts effective January 1, 2010, January 1, 2011, and January 1, 2012. The improved costs were offset to some extent by the increased costs of offering the coverage extensions mentioned above. For the extension of coverage to certain dependents through age 30, the annual HMO cost is expected to be approximately \$2.0 million, while for autism coverage, the annual HMO cost is expected to be approximately \$4.0-\$4.5 million.

# State Employees' Group Health Self-Insurance Trust Fund

### **Report on the Financial Outlook**

For the Fiscal Years Ending June 30, 2008 through June 30, 2012

Presented July 31, 2008

#### STATE EMPLOYEES' GROUP HEALTH SELF-INSURANCE TRUST FUND

# Exhibit I Financial Outlook by Fiscal Year Highlights of Changes to Forecast - July 2008 vs. February 2008 (In Millions)

		FY 08-09			FY 09-10			FY 10-11			FY 11-12	
	Feb '08	<u>Jul '08</u>	Diff.									
Beginning Cash Balance	\$ 191.0	\$ 237.7	\$ 46.7	\$ 77.1	\$ 169.2	\$ 92.1	\$ 0.0	\$ 112.4	\$ 112.4	\$ 0.0	\$ 0.0	\$ 0.0
Revenues:												
Insurance Premiums	\$ 1,536.0	\$ 1,535.1	\$ (0.9)	\$ 1,546.4	\$ 1,713.3	\$ 166.9	\$ 1,559.4	\$ 1,727.3	\$ 167.9	\$ 1,574.9	\$ 1,743.5	\$ 168.6
Investment Interest	5.4	6.1	0.7	0.3	4.2	3.9	0.0	0.9	0.9	0.0	0.0	0.0
Other Revenue	66.7	66.7	0.0	68.6	68.6	0.0	70.3	70.3	0.0	71.7	71.7	0.0
Total Revenues	\$ 1,608.1	\$ 1,607.9	\$ (0.2)	\$ 1,615.3	\$ 1,786.1	\$ 170.8	\$ 1,629.7	\$ 1,798.5	\$ 168.8	\$ 1,646.6	\$ 1,815.2	\$ 168.6
Total Cash	\$ 1,799.1	\$ 1,845.6	\$ 46.5	\$ 1,692.4	\$ 1,955.3	\$ 262.9	\$ 1,629.7	\$ 1,910.9	\$ 281.2	\$ 1,646.6	\$ 1,815.2	\$ 168.6
Expenses:												
PPO Claim Expenses:												
Medical	\$ 611.5	\$ 584.9	\$ (26.6)	\$ 656.7	\$ 630.3	\$ (26.4)	\$ 705.7	\$ 679.2	\$ (26.5)	\$ 760.1	\$ 731.6	\$ (28.5)
Prescription Drug	238.2	245.4	7.2	258.8	266.9	8.1	267.8	276.1	8.3	288.5	297.5	9.0
HMO Premiums	841.8	815.6	(26.2)	968.6	914.2	(54.4)	1,114.5	1,053.8	(60.7)	1,279.4	1,209.3	(70.1)
Other Expenses	30.5	30.5	0.0	31.5	31.5	0.0	31.1	31.1	0.0	30.7	30.7	0.0
Total Expenses	\$ 1,722.0	\$ 1,676.4	\$ (45.6)	\$ 1,915.6	\$ 1,842.9	\$ (72.7)	\$ 2,119.1	\$ 2,040.2	\$ (78.9)	\$ 2,358.7	\$ 2,269.1	\$ (89.6)
Excess of Revenues over Expenses	\$ (113.9)	\$ (68.5)	\$ 45.4	\$ (300.3)	\$ (56.8)	\$ 243.5	\$ (489.4)	\$ (241.7)	\$ 247.7	\$ (712.1)	\$ (453.9)	\$ 258.2
Ending Cash Balance	\$ 77.1	\$ 169.2	\$ 92.1	\$ (223.2)	\$ 112.4	\$ 335.6	\$ (489.4)	\$ (129.3)	\$ 360.1	\$ (712.1)	\$ (453.9)	\$ 258.2

<sup>(1)</sup> Revenue and Expense categories have been collapsed to present the highlights of changes to forecast.

#### **Highlights of Changes to Forecast**

- Overall, net results of outlook changes are favorable for the forecast period
- Actual Fiscal Year 2007-08 results were more favorable than projected
- Inclusion of 11% premium rate increase effective May 2009 Employee harmless
- Inclusion of preliminary estimate of the extension of coverage to certain dependents through age 30,
   effective January 1, 2009 Pursuant to Section 9 of SB 2534
- Inclusion of estimated impact of coverage of eligible individuals with autism spectrum disorder, effective January 1, 2010 – Pursuant to SB 2654
- Inclusion of actual 2009 HMO premium rate negotiations

<sup>(2)</sup> Exhibits IV to XI present detail forecast information, per fiscal year.

### Exhibit II Financial Outlook

### By Fiscal Year (In Millions)

		_	FY 07-08		FY 08-09	_	FY 09-10	_	FY 10-11		FY 11-12	
		_	Actual		Estimate (1)		Estimate (1)	Estimate (1)		_	Estimate (1)	
BEGINNING CASH BAL	ANCE	\$	200.1	\$	237.7	\$	169.2	\$	112.4	\$	0.0 (5)	
REVENUES:												
Insurance Premiums:(2	2)											
Employer		\$	1,151.1	\$	1,200.1	\$	1,354.2	\$	1,360.6	\$	1,368.3	
Employee			159.2		154.8		158.5		159.1		160.0	
HSA Contributions (3	3)		0.9		8.0		0.8		0.8		0.8	
COBRA			6.7		7.7		8.3		8.3		8.3	
Early Retiree			53.6		59.0		64.9		65.6		66.2	
Medicare			102.4		112.7		126.6		132.9		139.9	
TRICARE Surplus (4)			2.6		0.0		0.0		0.0		0.0	
Investment Interest			9.6		6.1		4.2		0.9		0.0	
TPA Refunds			21.3		12.6		12.6		12.6		12.6	
PBM Rebates			16.5		17.7		19.0		20.3		21.7	
Pretax Trust Fund Trai	nsfer		22.0		20.0		20.0		20.0		20.0	
Medicare Part D Subsi	dy		16.6		16.4		17.0		17.4		17.4	
Other Revenues		_	0.3	_	0.0	_	0.0	_	0.0	_	0.0	
TOTAL REVENUES		\$	1,562.8	\$	1,607.9	\$	1,786.1	\$	1,798.5	\$	1,815.2	
TOTAL CASH AVAILAB	LE	\$_	1,762.9	\$_	1,845.6	\$_	1,955.3	\$_	1,910.9	\$_	1,815.2	
EXPENSES:												
State PPO Plan: (6) (7)												
Medical Claims		\$	552.9	\$	584.9	\$	630.3	\$	679.2	\$	731.6	
Prescription Drug Cl	aims		226.6		245.4		266.9		276.1		297.5	
ASO Fee			19.6		22.1		23.1		22.7		22.3	
<b>HMO Premium Payme</b>	nts (6) (7) (8)		718.9		815.6		914.2		1,053.8		1,209.3	
HSA Deposits (3)			0.9		0.8		0.8		0.8		0.8	
Operating Costs & Adr	nin Assessment		3.2		4.0		4.0		4.0		4.0	
Premium Refunds			3.0		3.5		3.5		3.5		3.5	
Other Expenses			0.1		0.1		0.1		0.1		0.1	
TOTAL EXPENSES		\$	1,525.2	\$	1,676.4	\$	1,842.9	\$	2,040.2	\$	2,269.1	
EXCESS OF REVENUE	S OVER EXPENSES	\$	37.6	\$	(68.5)	\$	(56.8)	\$	(241.7)	\$	(453.9)	
ENDING CASH BALANG	E	\$	237.7	\$	169.2	\$	112.4	\$	(129.3)	\$	(453.9)	
	PPO Standard		101,082		99,162		97,251		95,438		93,881	
Average	PPO HIHP		817		774		760		93,436 746		734	
Enrollment	HMO Standard		72,943		77,369		80,668		84,113		87,520	
by Plan	HMO HIHP		389		394		404		415		425	
-	Total	-	175,231	_	177,699	-	179,083	-	180,712	_	182,560	
	Active Standard	-	138,575	_	140,169	_	140,602	-	141,236	_	142,029	
Average	Active HIHP		1,130		1,114		1,110		1,107		1,105	
Enrollment by	COBRA		957		1,015		1,015		1,015		1,015	
Coverage Type	Early Retiree		8,446		8,442		8,509		8,583		8,665	
	Medicare		26,123		26,959		27,847		28,771		29,746	
<del>-</del>	Total	_	175,231	_	177,699	_	179,083	_	180,712	_	182,560	
(4)		_		_		_		_		_		

<sup>(1)</sup> Actual results may differ from projected values with increasing likelihood of variance in future periods.

<sup>(2)</sup> Per Conference Report on HB 5001, Sec. (8)(c) - Revised premium revenue to include a eleven-percent increase in rates effective May 1, 2009 for all enrollment categories. Percent increase in employer contribution rates differ by health plan by coverage tier due to no change in the employee contribution rate.

<sup>(3)</sup> Contributions approximate an equal split between employer and employee.

<sup>(4)</sup> Includes the estimated impact resulting from the federal prohibition to offer a TRICARE supplemental plan within an employer-sponsored salary reduction cafeteria plan, effective January 1, 2008.

 $<sup>^{(5)}</sup>$  Assumes no carry forward of negative ending cash balance from prior year.

<sup>(6)</sup> Includes the preliminary estimated impact resulting from the extension of coverage to certain dependents through age 30, effective January 1, 2009, pursuant to Section 9 of SB 2534.

<sup>&</sup>lt;sup>(7)</sup> Includes the estimated impact resulting from covering eligible individuals with autism spectrum disorder effective January 1, 2010, pursuant to SB 2654.

 $<sup>^{(8)}</sup>$  Includes the estimated impact resulting from the 2009 actual HMO negotiated premium rates.

# Exhibit III Financial Outlook

### Fiscal Year 2007-08 (In Millions)

		_	(A) Feb '08	_	(B) Actual	:	(B) - (A) Difference
BEGINNING CASH BA	LANCE	\$	200.1	\$	200.1	\$	0.0
REVENUES:						·	
Insurance Premiums:							
Employer		\$	1,132.0	\$	1,151.1 <sup>(1)</sup>	\$	19.1
Employee			156.8		159.2 <sup>(1)</sup>		2.4
HSA Contributions			0.8		0.9		0.1
COBRA			7.1		6.7		(0.4)
Early Retiree			53.6		53.6		0.0
Medicare			102.6		102.4		(0.2)
TRICARE Surplus (2)			2.6		2.6		0.0
Investment Interest			8.7		9.6		0.9
TPA Refunds			21.4		21.3		(0.1)
PBM Rebates			16.5		16.5		0.0
Pretax Trust Fund Tra			22.0		22.0		0.0
Medicare Part D Subs	sidy		15.9		16.6		0.7
Other Revenues		_	0.0	_	0.3		0.3
TOTAL REVENUES		\$	1,540.0	\$	1,562.8	\$	22.8
TOTAL CASH AVAILA	BLE	\$_	1,740.1	\$	1,762.9	\$	22.8
EXPENSES:							
State PPO Plan:							
Medical Claims		\$	579.1	\$	552.9	\$	(26.2)
Prescription Drug C	laims		220.5		226.6		6.1
ASO Fee			20.1		19.6		(0.5)
HMO Premium Payme	ents		721.0		718.9		(2.1)
HSA Deposits			0.8		0.9		0.1
Operating Costs & Ad	min Assessment		4.0		3.2		(8.0)
Premium Refunds			3.5		3.0		(0.5)
Other Expenses		_	0.1	_	0.1		0.0
TOTAL EXPENSES		\$_	1,549.1	\$_	1,525.2	\$	(23.9)
<b>EXCESS OF REVENUE</b>	S OVER EXPENSES	\$_	(9.1)	\$	37.6	\$	46.7
ENDING CASH BALAN	CE	\$_	191.0	<b>\$</b> _	237.7	\$	46.7
Average	PPO Standard		101,268		101,082		(186)
Enrollment	PPO HIHP		785		817		32
by Plan	HMO Standard		73,087		72,943		(144)
	HMO HIHP Total		382 175,522	_	389 175,231		(291)
				_			
Average	Active Standard Active HIHP		138,889 1,114		138,575 1,130		(314) 16
Enrollment by	COBRA		1,004		957		(47)
Coverage Type	Early Retiree		8,423		8,446		23
	Medicare		26,092		26,123		31
	Total		175,522	_	175,231		(291)
TRICARE	Active		474		478		4
Enrollment	Retiree		16	_	20		4
	Total		490		498		8

<sup>(1)</sup> Includes the earlier receipt of active employee insurance premium contributions corresponding to the 1st biweekly payroll of July 2008.

<sup>(2)</sup> Includes the estimated impact resulting from the federal prohibition to offer a TRICARE supplemental plan within an employer-sponsored salary reduction cafeteria plan, effective January 1, 2008.

# Exhibit IV Financial Outlook

#### Fiscal Year 2008-09

(In Millions)

		_	(A) Feb '08	-	(B) Jul '08	ı -	(B) - (A) Difference
BEGINNING CASH BAL	ANCE	\$	191.0	\$	237.7	\$	46.7
REVENUES:		*		*	_0	_	
Insurance Premiums:							
Employer		\$	1,200.3	\$	1,200.1 (1)(2)	\$	(0.2)
Employee		,	158.1	·	154.8 <sup>(1) (2)</sup>	•	(3.3)
HSA Contributions (5	5)		0.8		0.8 (1)		0.0
COBRA			7.5		7.7 (1)		0.2
Early Retiree			57.9		59.0 <sup>(1)</sup>		1.1
Medicare			111.4		112.7 <sup>(1)</sup>		1.3
Investment Interest			5.4		6.1		0.7
TPA Refunds			12.6		12.6		0.0
PBM Rebates			17.7		17.7		0.0
Pretax Trust Fund Trai	nsfer		20.0		20.0		0.0
Medicare Part D Subsi	idy	_	16.4	_	16.4	_	0.0
TOTAL REVENUES		\$	1,608.1	\$	1,607.9	\$	(0.2)
TOTAL CASH AVAILAB	BLE	\$	1,799.1	\$	1,845.6	\$	46.5
EXPENSES:				_	_		
State PPO Plan:							
Medical Claims		\$	611.5	\$	584.9 <sup>(3)</sup>	\$	(26.6)
Prescription Drug Cl	aims		238.2		245.4 <sup>(3)</sup>		7.2
ASO Fee			22.1		22.1		0.0
HMO Premium Payme	ents		841.8		815.6 <sup>(3) (4)</sup>		(26.2)
HSA Deposits (5)			0.8		0.8		0.0
Operating Costs & Adr	min Assessment		4.0		4.0		0.0
Premium Refunds			3.5		3.5		0.0
Other Expenses		_	0.1	_	0.1	_	0.0
TOTAL EXPENSES		\$_	1,722.0	\$_	1,676.4	\$	(45.6)
<b>EXCESS OF REVENUE</b>	S OVER EXPENSES	\$	(113.9)	\$	(68.5)	\$	45.4
ENDING CASH BALAN	CE	\$	77.1	\$	169.2	\$	92.1
		_					
A	PPO Standard		99,162		99,162		0
Average Enrollment	PPO HIHP		774		774		0
by Plan	HMO Standard		77,369		77,369		0
	HMO HIHP		394	_	394	_	0
-	Total		177,699	_	177,699	_	0
	Active Standard		140,169		140,169		0
Average	Active HIHP		1,114		1,114		0
Enrollment by	COBRA		1,015		1,015		0
Coverage Type	Early Retiree		8,442		8,442		0
-	Medicare		26,959	_	26,959	_	0
	Total		177,699	_	177,699	- ا	0

<sup>(1)</sup> Includes the estimated impact resulting from the 11% premium increase effective May 2009.

<sup>&</sup>lt;sup>(2)</sup> Excludes the receipt of active employee insurance premium contributions corresponding to the 1st biweekly payroll of July 2008, recorded in FY 07-08.

 $<sup>^{(3)}</sup>$  Includes a preliminary estimate of the extension of post-tax coverage to certain dependents through age 30, effective January , 2009 - Pursuant to SB 2534.

<sup>&</sup>lt;sup>(4)</sup> Includes the estimated impact resulting from the 2009 actual HMO negotiated premium rates.

<sup>&</sup>lt;sup>(5)</sup> Contributions approximate an equal split between employer and employee.

### **Exhibit V Financial Outlook**

#### Fiscal Year 2009-10 (In Millions)

		-	(A) Feb '08		(B) Jul '08		(B) - (A) Difference
BEGINNING CASH BAL	ANCE	\$	77.1	\$	169.2	\$	92.1
REVENUES:		Ť		Ť		Ť	
Insurance Premiums:							
Employer		\$	1,204.1	\$	1,354.2 <sup>(1)</sup>	\$	150.1
Employee			158.5		158.5 <sup>(1)</sup>		0.0
HSA Contributions (5	i)		0.8		0.8 (1)		0.0
COBRA			7.5		8.3 (1)		0.8
Early Retiree			58.5		64.9 (1)		6.4
Medicare			117.0		126.6 <sup>(1)</sup>		9.6
Investment Interest			0.3		4.2		3.9
TPA Refunds			12.6		12.6		0.0
PBM Rebates			19.0		19.0		0.0
Pretax Trust Fund Trai			20.0		20.0		0.0
Medicare Part D Subsi	idy	-	17.0		17.0		0.0
TOTAL REVENUES		\$	1,615.3	\$	1,786.1	\$	170.8
TOTAL CASH AVAILAB	BLE	\$	1,692.4	\$	1,955.3	\$	262.9
EXPENSES:							
State PPO Plan:					(0) (0)		
Medical Claims		\$	656.7	\$	630.3 (2) (3)	\$	(26.4)
Prescription Drug Cl	aims		258.8		266.9 <sup>(2) (3)</sup>		8.1
ASO Fee			23.1		23.1		0.0
HMO Premium Payme	ents		968.6		914.2 (2) (3) (4)		(54.4)
HSA Deposits (5)			8.0		0.8		0.0
Operating Costs & Adr	min Assessment		4.0		4.0		0.0
Premium Refunds			3.5		3.5		0.0
Other Expenses		-	0.1		0.1		0.0
TOTAL EXPENSES		\$	1,915.6	\$	1,842.9	\$	(72.7)
EXCESS OF REVENUE	S OVER EXPENSES	\$	(300.3)	\$	(56.8)	\$	243.5
ENDING CASH BALAN	CE	\$ _	(223.2)	\$	112.4	\$	335.6
A	PPO Standard		97,251		97,251		0
Average	PPO HIHP		760		760		0
Enrollment by Plan	HMO Standard		80,668		80,668		0
Dy Fiaii	HMO HIHP		404		404		0
	Total		179,083		179,083		0
_	Active Standard		140,602		140,602		0
Average	Active HIHP		1,110		1,110		0
Enrollment by	COBRA		1,015		1,015		0
Coverage Type	Early Retiree		8,509		8,509		0
-	Medicare		27,847		27,847		0
	Total		179,083		179,083		0

<sup>&</sup>lt;sup>(1)</sup> Includes the estimated impact resulting from the 11% premium increase effective May 2009.

<sup>(2)</sup> Includes a preliminary estimate of the extension of post-tax coverage to certain dependents through age 30, effective January, 2009 - Pursuant to SB 2534.

<sup>&</sup>lt;sup>(3)</sup> Includes the estimated impact resulting from covering eligible individuals with autism spectrum disorder, effective January 1, 2010 - Pursuant to Section 9 of SB 2654.

<sup>(4)</sup> Includes the estimated impact resulting from the 2009 actual HMO negotiated premium rates.

<sup>(5)</sup> Contributions approximate an equal split between employer and employee.

# Exhibit VI Financial Outlook

### Fiscal Year 2010-11

(In Millions)

		_	(A)	_	(B)	ı .	(B) - (A)
			Feb '08		Jul '08		Difference
BEGINNING CASH BALA	ANCE	\$	0.0 (5)	\$	112.4	\$	112.4
REVENUES:							
Insurance Premiums:		•			(1)		
Employer		\$	1,209.8	\$	1,360.6 <sup>(1)</sup>	\$	150.8
Employee (6)			159.1		159.1 <sup>(1)</sup>		0.0
HSA Contributions (6)			0.8		0.8 (1)		0.0
COBRA			7.5		8.3 <sup>(1)</sup>		0.8
Early Retiree			59.0		65.6 <sup>(1)</sup>		6.6
Medicare			123.2		132.9 <sup>(1)</sup>		9.7
Investment Interest			0.0		0.9		0.9
TPA Refunds			12.6		12.6		0.0
PBM Rebates			20.3		20.3		0.0
Pretax Trust Fund Trans			20.0		20.0		0.0
Medicare Part D Subsic	ly	_	17.4		17.4		0.0
TOTAL REVENUES		\$	1,629.7	\$	1,798.5	\$	168.8
TOTAL CASH AVAILABL	.E	\$_	1,629.7	\$_	1,910.9	\$	281.2
EXPENSES:							
State PPO Plan:							
Medical Claims		\$	705.7	\$	679.2 <sup>(2) (3)</sup>	\$	(26.5)
Prescription Drug Cla	ims		267.8		276.1 <sup>(2) (3)</sup>		8.3
ASO Fee			22.7		22.7		0.0
HMO Premium Paymer	nts		1,114.5		1,053.8 (2) (3) (4)		(60.7)
HSA Deposits (6)			0.8		0.8		0.0
Operating Costs & Adm	in Assessment		4.0		4.0		0.0
Premium Refunds			3.5		3.5		0.0
Other Expenses		_	0.1	_	0.1		0.0
TOTAL EXPENSES		\$_	2,119.1	\$	2,040.2	\$	(78.9)
<b>EXCESS OF REVENUES</b>	OVER EXPENSES	\$_	(489.4)	\$	(241.7)	\$	247.7
ENDING CASH BALANC	E	\$_	(489.4)	\$	(129.3)	\$	360.1
	PPO Standard		95,438		95,438		0
Average	PPO HIHP		746		746		0
Enrollment	HMO Standard		84,113		84,113		0
by Plan	HMO HIHP		415		415		0
_	Total		180,712	=	180,712	•	0
	Active Standard		141,236	-	141,236		0
Average	Active HIHP		1,107		1,107		0
Enrollment by	COBRA		1,015		1,015		0
Coverage Type	Early Retiree		8,583		8,583		0
_	Medicare		28,771	_	28,771		0
	Total		180,712	-	180,712		0

<sup>(1)</sup> Includes the estimated impact resulting from the 11% premium increase effective May 2009.

<sup>(2)</sup> Includes a preliminary estimate of the extension of post-tax coverage to certain dependents through age 30, effective January , 2009 - Pursuant to SB 2534.

<sup>(3)</sup> Includes the estimated impact resulting from covering eligible individuals with autism spectrum disorder, effective January 1, 2010 - Pursuant to Section 9 of SB 2654.

<sup>&</sup>lt;sup>(4)</sup> Includes the estimated impact resulting from the 2009 actual HMO negotiated premium rates.

<sup>(5)</sup> Assumes no carry forward of negative ending cash balance from prior year.

<sup>(6)</sup> Contributions approximate an equal split between employer and employee.

# Exhibit VII Financial Outlook

#### Fiscal Year 2011-12

(In Millions)

			(A) Feb '08		(B) Jul '08	İ	(B) - (A) Difference
BEGINNING CASH BAL	_ANCE	\$	0.0 (5)	\$	0.0 (5)	\$	0.0
REVENUES:		•		•		*	
Insurance Premiums:							
Employer		\$	1,216.8	\$	1,368.3 <sup>(1)</sup>	\$	151.5
Employee		·	160.0	·	160.0 <sup>(1)</sup>		0.0
HSA Contributions (6	3)		0.8		0.8 (1)		0.0
COBRA			7.5		8.3 (1)		0.8
Early Retiree			59.6		66.2 <sup>(1)</sup>		6.6
Medicare			130.2		139.9 <sup>(1)</sup>		9.7
Investment Interest			0.0		0.0		0.0
TPA Refunds			12.6		12.6		0.0
PBM Rebates			21.7		21.7		0.0
Pretax Trust Fund Tra	nsfer		20.0		20.0		0.0
Medicare Part D Subs	idy		17.4		17.4		0.0
TOTAL REVENUES		\$	1,646.6	\$	1,815.2	\$	168.6
TOTAL CASH AVAILAB	BLE	\$	1,646.6	\$	1,815.2	\$	168.6
EXPENSES:							
State PPO Plan:							
		\$	760.1	\$	731.6 <sup>(2) (3)</sup>	\$	(28.5)
			288.5		297.5 <sup>(2) (3)</sup>		9.0
ASO Fee			22.3		22.3		0.0
HMO Premium Payme	ents		1,279.4		1,209.3 (2) (3) (4)		(70.1)
HSA Deposits (6)			0.8		0.8		0.0
Operating Costs & Ada	min Assessment		4.0		4.0		0.0
Premium Refunds			3.5		3.5		0.0
Other Expenses			0.1		0.1		0.0
TOTAL EXPENSES		\$	2,358.7	\$	2,269.1	\$	(89.6)
<b>EXCESS OF REVENUE</b>	S OVER EXPENSES	\$	(712.1)	\$	(453.9)	\$	258.2
ENDING CASH BALAN	CE	\$	(712.1)	\$	(453.9)	\$	258.2
Average	PPO Standard		93,881		93,881		0
Enrollment	PPO HIHP		734		734		0
by Plan	HMO Standard		87,520		87,520		0
-	HMO HIHP Total	_	425 182,560		425 182,560		0
-		-	<u> </u>				
Average	Active Standard Active HIHP		142,029 1,105		142,029 1,105		0 0
Enrollment by	COBRA		1,015		1,105		0
Coverage Type	Early Retiree		8,665		8,665		0
	Medicare		29,746		29,746		0
<del>-</del>	Total	_	182,560		182,560		0
-		_	,				

<sup>(1)</sup> Includes the estimated impact resulting from the 11% premium increase effective May 2009.

<sup>(2)</sup> Includes a preliminary estimate of the extension of post-tax coverage to certain dependents through age 30, effective January , 2009 - Pursuant to SB 2534.

<sup>(3)</sup> Includes the estimated impact resulting from covering eligible individuals with autism spectrum disorder, effective January 1, 2010 - Pursuant to Section 9 of SB 2654.

<sup>&</sup>lt;sup>(4)</sup> Includes the estimated impact resulting from the 2009 actual HMO negotiated premium rates.

 $<sup>^{(5)}</sup>$  Assumes no carry forward of negative ending cash balance from prior year.

<sup>(6)</sup> Contributions approximate an equal split between employer and employee.

#### **Exhibit VIII**

### **Comparison of Financial Outlooks**

#### Fiscal Year 2008-09

(In Millions)

#### \$ 77.1 Previous Ending Cash Balance Forecast (1)

- 46.7 Increase in Beginning Cash Balance Forecast
- (0.2) Decrease in Revenue Forecast
  - 27.5 Increase in employer and enrollee insurance premiums due to a 11% premium increase effective May 2009 Employee harmless
  - (28.4) Decrease due to the receipt in FY 07-08 of active employee insurance premium contributions corresponding to the 1st biweekly payroll of July 2008
    - 0.7 Net increase in Investment interest from an increase of \$2.8 due to higher than expected cash balances and a decrease of \$2.1 due to a lower projected interest rate (4% to 3%)

#### (45.6) Decrease in Expense Forecast

- (26.6) Decrease in PPO Plan Medical Claims
  - (27.1) Decrease in PPO Plan Medical Claims due to a lower claims base for FY 07-08
    - 0.5 Increase in PPO Plan Medical Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
  - 7.2 Increase in PPO Plan Prescription Drug Claims
    - 7.0 Increase in PPO Plan Prescription Drug Claims due to a higher claims base for FY 07-08
    - 0.2 Increase in PPO Plan Prescription Drug Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
- (26.2) Decrease in HMO Premium Payments
  - (27.1) Decrease in HMO Premium Payments due to lower actual negotiated weighted-average premium increases for Plan Year 2009 (3.7%) being lower than projected (10.5%)
    - 0.9 Increase in HMO Premium Payments due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30

#### \$ 169.2 Current Ending Cash Balance Forecast

<sup>(1)</sup> February 2008

#### **Exhibit IX**

### **Comparison of Financial Outlooks**

#### Fiscal Year 2009-10

(In Millions)

#### \$ (223.2) Previous Ending Cash Balance Forecast (1)

- 92.1 Increase in Beginning Cash Balance Forecast
- 170.8 Increase in Revenue Forecast
  - 166.9 Increase in employer and enrollee insurance premiums due to a 11% premium increase effective May 2009 Employee harmless
    - 3.9 Net increase in Investment interest from an increase of \$5.4 due to higher than expected cash balances and a decrease of \$1.5 due to a lower projected interest rate (4% to 3%)

#### (72.7) Decrease in Expense Forecast

- (26.4) Decrease in PPO Plan Medical Claims
  - (29.2) Decrease in PPO Plan Medical Claims due to a lower claims base for FY 07-08
    - 1.2 Increase in PPO Plan Medical Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
    - 1.6 Increase in PPO Plan Medical Claims due to offering of autism spectrum disorder benefits to eligible individuals
  - 8.1 Increase in PPO Plan Prescription Drug Claims
    - 7.6 Increase in PPO Plan Prescription Drug Claims due to a higher claims base for FY 07-08
    - 0.5 Increase in PPO Plan Prescription Drug Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
- (54.4) Decrease in HMO Premium Payments
  - (27.3) Decrease in HMO Premium Payments due to lower actual negotiated weighted-average premium increase for Plan Year 2009 (3.7%) being lower than projected (105%)
  - (31.2) Decrease in HMO Premium Payments due to lower CY 2009 base
  - 2.0 Increase in HMO Premium Payments due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
  - 2.1 Increase in HMO premiums due to offering of autism spectrum disorder benefits to eligible individuals

#### **\$ 112.4 Current Ending Cash Balance Forecast**

<sup>(1)</sup> February 2008

#### **Exhibit X**

### **Comparison of Financial Outlooks**

#### Fiscal Year 2010-11

(In Millions)

#### \$ (489.4) Previous Ending Cash Balance Forecast (1)

- 112.4 Increase in Beginning Cash Balance Forecast
- 168.8 Increase in Revenue Forecast
  - 167.9 Increase in employer and enrollee insurance premiums due to a 11% premium increase effective May 2009 Employee harmless
    - 0.9 Increase in Investment interest due to higher than expected cash balances

#### (78.9) Decrease in Expense Forecast

- (26.5) Decrease in PPO Plan Medical Claims
  - (31.3) Decrease in PPO Plan Medical Claims due to a lower claims base for FY 07-08
    - 1.3 Increase in PPO Plan Medical Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
    - 3.5 Increase in PPO Plan Medical Claims due to offering of autism spectrum disorder benefits to eligible individuals
  - 8.3 Increase in PPO Plan Prescription Drug Claims
    - 7.8 Increase in PPO Plan Prescription Drug Claims due to a higher claims base for FY 07-08
    - 0.5 Increase in PPO Plan Prescription Drug Claims due to preliminary estimate
       of extension of post-tax coverage to certain dependents through age 30
- (60.7) Decrease in HMO Premium Payments
  - (67.3) Decrease in HMO Premium Payments due to lower CY 2009 base
    - 2.1 Increase in HMO Premium Payments due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
    - 4.5 Increase in HMO premiums due to offering of autism spectrum disorder benefits to eligible individuals

#### \$ (129.3) Current Ending Cash Balance Forecast

<sup>(1)</sup> February 2008

#### **Exhibit XI**

### **Comparison of Financial Outlooks**

#### Fiscal Year 2011-12

(In Millions)

#### \$ (712.1) Previous Ending Cash Balance Forecast (1)

#### 168.6 Increase in Revenue Forecast

168.6 - Increase in employer and enrollee insurance premiums due to a 11% premium increase effective May 2009 - Employee harmless

#### (89.6) Decrease in Expense Forecast

#### (28.5) - Decrease in PPO Plan Medical Claims

- (33.7) Decrease in PPO Plan Medical Claims due to a lower claims base for FY 07-08
  - 1.4 Increase in PPO Plan Medical Claims due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
  - 3.8 Increase in PPO Plan Medical Claims due to offering of autism spectrum disorder benefits to eligible individuals

#### 9.0 - Increase in PPO Plan Prescription Drug Claims

- 8.4 Increase in PPO Plan Prescription Drug Claims due to a higher claims base for FY 07-08
- 0.6 Increase in PPO Plan Prescription Drug Claims due to preliminary estimate
   of extension of post-tax coverage to certain dependents through age 30

#### (70.1) - Decrease in HMO Premium Payments

- (77.3) Decrease in HMO Premium Payments due to lower CY 2009 base
- 2.3 Increase in HMO Premium Payments due to preliminary estimate of extension of post-tax coverage to certain dependents through age 30
- 4.9 Increase in HMO premiums due to offering of autism spectrum disorder benefits to eligible individuals

#### \$ (453.9) Current Ending Cash Balance Forecast

<sup>(1)</sup> February 2008

# Exhibit XII Premium Rate Table

#### **Effective June 2008**

	Coverage	PPO/	PPO/HMO HIHP				
Category	Туре	Employer	Enrollee	Total	Employer	Enrollee	Total
Full -Time Employees <sup>(1)</sup> (Monthly)	Single	399.26	50.00	449.26	399.26	15.00	414.26
	Family	835.98	180.00	1,015.98	835.98	64.30	900.28
	Spouse	1,015.98	0.00	1,015.98	900.28	0.00	900.28
Full -Time Employees <sup>(1)</sup> (Bi-Weekly)	Single	199.63	25.00	224.63	199.63	7.50	207.13
	Family	417.99	90.00	507.99	417.99	32.15	450.14
(Bi Wookly)	Spouse	507.99	0.00	507.99	450.14	0.00	450.14
COBRA Participants (2)	Single	0.00	458.25	458.25	0.00	380.05	380.05
(Monthly)	Family	0.00	1,036.30	1,036.30	0.00	833.29	833.29
Early Retirees	Single	0.00	449.26	449.26	0.00	372.60	372.60
(Monthly)	Family	0.00	1,015.98	1,015.98	0.00	816.95	816.95
(2)	(I) One Eligible	0.00	238.54	238.54	0.00	179.80	179.80
Medicare Participants <sup>(3)</sup> (Monthly)	(II) One Under/Over	0.00	687.80	687.80	0.00	594.06	594.06
(WOTHINY)	(III) Both Eligible	0.00	477.08	477.08	0.00	359.60	359.60

#### Notes:

- (1) Premium contribution for Part-Time Employees is to be calculated as follows:
  - Step 1. State Contribution x FTE% = Calculated State Contribution
  - Step 2. Total Contribution Calculated State Contribution = Employee Contribution
- (2) Includes an additional 2% for administrative costs as permitted by federal regulations.
- (3) The actual premium rate for Medicare participants enrolled in an HMO plan may differ from what is presented.
- (4) The employer monthly HSA contribution of \$41.66/single (\$500 annually) and \$83.33/family (\$1,000 annually) is included in the listed employer rates.

# Exhibit XIII Premium Rate Table Effective May 2009

	Coverage	PPO/	dard	РРО/НМО НІНР				
Category	Туре	Employer	Enrollee	Total	Employer	Enrollee	Total	
Full -Time Employees <sup>(1)</sup> (Monthly)	Single	448.68	50.00	498.68	448.68	15.00	463.68	
	Family	947.74	180.00	1,127.74	947.74	64.30	1,012.04	
	Spouse	1,127.74	0.00	1,127.74	1,012.04	0.00	1,012.04	
Full -Time Employees <sup>(1)</sup> (Bi-Weekly)	Single	224.34	25.00	249.34	224.34	7.50	231.84	
	Family	473.87	90.00	563.87	473.87	32.15	506.02	
(Bi Woonly)	Spouse	563.87	0.00	563.87	506.02	0.00	506.02	
COBRA Participants (2)	Single	0.00	508.65	508.65	0.00	430.45	430.45	
(Monthly)	Family	0.00	1,150.29	1,150.29	0.00	947.28	947.28	
Early Retirees	Single	0.00	498.68	498.68	0.00	422.02	422.02	
(Monthly)	Family	0.00	1,127.74	1,127.74	0.00	928.72	928.72	
(0)	(I) One Eligible	0.00	264.78	264.78	0.00	199.58	199.58	
Medicare Participants <sup>(3)</sup> (Monthly)	(II) One Under/Over	0.00	763.46	763.46	0.00	659.40	659.40	
(Worldiny)	(III) Both Eligible	0.00	529.56	529.56	0.00	399.16	399.16	

#### Notes:

- (1) Premium contribution for Part-Time Employees is to be calculated as follows:
  - Step 1. State Contribution x FTE% = Calculated State Contribution
  - Step 2. Total Contribution Calculated State Contribution = Employee Contribution
- (2) Includes an additional 2% for administrative costs as permitted by federal regulations.
- (3) The actual premium rate for Medicare participants enrolled in an HMO plan may differ from what is presented.
- (4) The employer monthly HSA contribution of \$41.66/single (\$500 annually) and \$83.33/family (\$1,000 annually) is included in the listed employer rates.

# Exhibit XIV Abbreviations

ASO ..... Administrative Services Only

COBRA ...... Consolidated Omnibus Budget Reconciliation Act

**DSGI** Division of State Group Insurance

FTE ..... Full Time Equivalency

FY ..... Fiscal Year

HIHP ...... Health Investor Health Plan (i.e., High Deductible Health Plan)

**HMO** ..... Health Maintenance Organization

HSA ..... Health Savings Account

PBM ..... Pharmacy Benefits Manager

PPO ..... Preferred Provider Organization

TPA ..... Third Party Administrator