

Revenue Estimating Conference
Lottery Sales
March 6, 2013
Executive Summary

The Revenue Estimating Conference met concerning Lottery revenues on March 6, 2013. The conference adopted a baseline forecast which was then adjusted for the impact of Florida beginning to sell tickets for the multi-state game called Mega Millions in May 2013. The conference expects the new game to generate additional ticket sales, but that those sales will be largely offset by decreases in ticket sales for similar games. The following summary discusses the conference results including the impact of the new game.

The conference increased expected distributions to the Educational Enhancement Trust Fund (EETF) from current projections by \$2.9 million in fiscal year 2012-13 and decreased expected distributions by \$4.2 million in fiscal year 2013-14. These figures translate to annual growth rates of 2.37% in fiscal year 2012-13 and 1.65% in fiscal year 2013-14. Distributions are expected to continue to increase slightly for the remainder of the forecast, by 1.50%, 1.04%, 1.57%, and 1.06% in fiscal years 2014-15, 2015-16, 2016-17, and 2017-18, respectively.

Overall the forecast for ticket sales was increased by \$38.3 million in fiscal year 2012-13, and increased by \$96.0 million in fiscal year 2013-14 from the prior forecast adopted in November. The increase in the sales forecast for fiscal year 2012-13 was due to increases in the projections for Scratch-off and Powerball sales of \$57.2 million and \$23.1 million, respectively. The increase in Scratch-off sales appears to be due to successful marketing efforts by the department, which include frequent special game offerings. The increase in Powerball sales is due to an extraordinarily large jackpot which generated significant excess sales relative to trend. These increases were partially offset by reductions in the fiscal year 2012-13 sales projections for other games. Ticket sales for Lotto have run below estimate for the past several months, and as a result, Lotto sales projections were reduced by \$36.2 million in fiscal year 2012-13. Reductions to Fantasy 5, Cash 3, and Play 4 were approximately \$5-\$10 million per game in fiscal year 2012-13.

The conference expects that Mega Millions will generate \$209.1 million from ticket sales in its first full year, fiscal year 2013-14. Revenues from Mega Millions sales are then projected to increase 25% to \$261.4 million in 2014-15, and then increase at the rate of population growth thereafter. These sales from the new game are expected to be largely offset by decreased sales for similar games, such as Powerball, Lotto, Fantasy 5, and Mega Money. The conference expects that Powerball will see the most significant deterioration due to the addition of Mega Millions because the two games are very similar, and players may easily substitute between the two. Powerball sales projections have been reduced from the November 2012 estimate by \$120.9 million, \$157.0 million, \$164.0 million, \$171.5 million, and \$179.3 million in fiscal years 2013-14 through 2017-18. The conference expects that Lotto will also experience a decline in sales as a direct result of the new game. Lotto sales projections were reduced in subsequent fiscal years

by \$60-\$75 million, to reflect the impact of the new game and the downward trend in historical sales data. Sales projections for Fantasy 5 have been reduced by \$15-\$25 million annually in fiscal years 2013-14 through 2017-18 due to both the impact of Mega Millions and downward sales trends. Mega Money sales projections have been reduced by \$7-\$13 million annually in fiscal years 2013-14 through 2017-18 primarily due to the Mega Millions impact.

Raffle sales for fiscal year 2012-13 were \$12.9 million, which was \$7.1 million less than anticipated. No ticket sales were included in the projections because the department indicated that no additional Raffles are expected in the near term. The department also announced that Lucky Lines will end when Mega Millions comes online in May 2013, so no additional Lucky Lines ticket sales have been built into the forecast.

The projections for non-ticket income were revised downward slightly by about \$0.5 million annually relative to the prior forecast. The forecast for 80% unclaimed prizes available for immediate transfer to EETF was increased slightly from the previous forecast due to the increased level of projected ticket sales.

The details of the forecast and changes are shown in the table on the next pages.

Summary of All Games				
		Nov 15 2012	March 6 2013	Difference Nov to March
Scratch-off	2012-13	2860.7	2917.9	57.2
	2013-14	2876.9	2990.8	113.9
	2014-15	2895.4	3035.7	140.3
	2015-16	2947.6	3090.3	142.7
	2016-17	2989.3	3142.8	153.5
	2017-18	3030.8	3190.0	159.2
Lotto	2012-13	384.5	348.3	-36.2
	2013-14	390.3	330.1	-60.2
	2014-15	395.5	327.4	-68.1
	2015-16	401.1	331.0	-70.1
	2016-17	406.9	334.6	-72.3
	2017-18	412.8	338.3	-74.5
Powerball	2012-13	569.6	592.7	23.1
	2013-14	576.3	455.4	-120.9
	2014-15	583.6	426.6	-157.0
	2015-16	591.6	427.6	-164.0
	2016-17	600.2	428.7	-171.5
	2017-18	608.8	429.5	-179.3
Mega Millions	2012-13	0.0	24.1	24.1
	2013-14	0.0	209.1	209.1
	2014-15	0.0	261.4	261.4
	2015-16	0.0	265.1	265.1
	2016-17	0.0	268.8	268.8
	2017-18	0.0	272.5	272.5
Mega Money	2012-13	90.2	89.9	-0.3
	2013-14	89.3	82.5	-6.8
	2014-15	89.4	80.1	-9.3
	2015-16	89.4	79.6	-9.8
	2016-17	90.7	79.1	-11.6
	2017-18	92.0	78.6	-13.4
Fantasy 5	2012-13	285.1	278.5	-6.6
	2013-14	286.5	271.7	-14.8
	2014-15	287.3	270.1	-17.2
	2015-16	288.2	270.7	-17.5
	2016-17	292.4	271.1	-21.3
	2017-18	296.6	271.1	-25.5
Cash 3	2012-13	323.0	317.4	-5.6
	2013-14	326.5	320.9	-5.6
	2014-15	329.9	325.1	-4.8
	2015-16	333.2	329.6	-3.6
	2016-17	338.1	334.3	-3.8
	2017-18	342.9	338.9	-4.0

		Nov 15 2012	March 6 2013	Difference Nov to March
Play 4	2012-13	249.2	240.0	-9.2
	2013-14	253.7	242.7	-11.0
	2014-15	257.7	245.8	-11.9
	2015-16	262.2	249.3	-12.9
	2016-17	266.0	252.8	-13.2
	2017-18	269.8	256.3	-13.5
Raffle	2012-13	20.0	12.9	-7.1
	2013-14	0.0	0.0	0.0
	2014-15	0.0	0.0	0.0
	2015-16	0.0	0.0	0.0
	2016-17	0.0	0.0	0.0
	2017-18	0.0	0.0	0.0
Lucky Lines	2012-13	10.0	8.9	-1.1
	2013-14	7.7	0.0	-7.7
	2014-15	6.4	0.0	-6.4
	2015-16	5.6	0.0	-5.6
	2016-17	4.9	0.0	-4.9
	2017-18	4.2	0.0	0.0
TOTAL	2012-13	4792.3	4830.6	38.3
	2013-14	4807.2	4903.2	96.0
	2014-15	4845.2	4972.2	127.0
	2015-16	4918.9	5043.2	124.3
	2016-17	4988.5	5112.2	123.7
	2017-18	5057.8	5175.2	117.4
EETF Receipts from Ticket Sales	2012-13	1296.2	1299.4	3.1
	2013-14	1325.5	1320.6	-4.8
	2014-15	1337.3	1340.7	3.5
	2015-16	1353.2	1354.6	1.4
	2016-17	1377.2	1376.0	-1.2
	2017-18	1395.9	1390.7	-5.2
Other Income	2012-13	14.0	13.4	-0.6
	2013-14	14.0	13.5	-0.5
	2014-15	14.0	13.5	-0.5
	2015-16	14.0	13.5	-0.5
	2016-17	14.0	13.5	-0.5
	2017-18	14.0	13.5	-0.5
80% unclaimed prizes	2012-13	35.1	35.5	0.4
	2013-14	35.2	36.3	1.1
	2014-15	35.4	36.8	1.3
	2015-16	36.0	37.3	1.3
	2016-17	36.5	37.9	1.4
	2017-18	37.0	38.4	1.4
Distribution to EETF from Lottery Receipts	2012-13	1345.3	1348.2	2.9
	2013-14	1374.6	1370.4	-4.2
	2014-15	1386.7	1391.0	4.3
	2015-16	1403.2	1405.4	2.2
	2016-17	1427.7	1427.4	-0.3
	2017-18	1446.9	1442.6	-4.3

LOTTERY ESTIMATING CONFERENCE, March 6, 2013
LOTTERY SALES PROJECTIONS
SUMMARY

Ticket Sales			
	11/15/12	3/6/13	Diff.
2012-13	4792.3	4830.6	38.3
2013-14	4807.2	4903.2	96.0
2014-15	4845.2	4972.2	127.0
2015-16	4918.9	5043.2	124.3
2016-17	4988.5	5112.2	123.7
2017-18	5057.8	5175.2	117.4

Other Income			
	11/15/12	3/6/13	Diff.
2012-13	14.0	13.4	-0.6
2013-14	14.0	13.5	-0.5
2014-15	14.0	13.5	-0.5
2015-16	14.0	13.5	-0.5
2016-17	14.0	13.5	-0.5
2017-18	14.0	13.5	-0.5

Unclaimed Prizes			
	11/15/12	3/6/13	Diff.
2012-13	35.1	35.5	0.4
2013-14	35.2	36.3	1.1
2014-15	35.4	36.8	1.3
2015-16	36.0	37.3	1.3
2016-17	36.5	37.9	1.4
2017-18	37.0	38.4	1.3

Distribution to EETF from Lottery Receipts*			
	11/15/12	3/6/13	Diff.
2012-13	1345.3	1348.2	2.9
2013-14	1374.6	1370.4	-4.2
2014-15	1386.7	1391.0	4.3
2015-16	1403.2	1405.4	2.2
2016-17	1427.7	1427.4	-0.3
2017-18	1446.9	1442.6	-4.3

* The conference has changed the methodology for estimating Lottery distributions to EETF. The change is described on page 15.

SCRATCH-OFF

Total Sales		
	11/15/12	3/6/13
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	2860.7	2917.9
2013-14	2876.9	2990.8
2014-15	2895.4	3035.7
2015-16	2947.6	3090.3
2016-17	2989.3	3142.8
2017-18	3030.8	3190.0

Due to EETF from Ticket Sales		
	11/15/12	3/6/13
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	538.3	553.8
2013-14	544.2	549.3
2014-15	548.0	559.1
2015-16	558.8	569.8
2016-17	567.4	580.4
2017-18	575.8	589.7

Per Capita Sales		
	11/15/12	3/6/13
1996-97	41.5	41.5
1997-98	38.5	38.5
1998-99	38.3	38.3
1999-00	35.8	35.8
2000-01	39.4	39.4
2001-02	40.0	40.0
2002-03	63.6	63.6
2003-04	78.6	78.6
2004-05	104.3	104.3
2005-06	116.3	116.3
2006-07	124.3	124.3
2007-08	127.5	127.5
2008-09	110.6	110.6
2009-10	110.7	110.7
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	148.8	151.8
2013-14	148.0	153.9
2014-15	147.0	154.2
2015-16	147.6	154.8
2016-17	147.6	155.3
2017-18	147.6	155.4

Growth Rates		
	11/15/12	3/6/13
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	11.4%	13.7%
2013-14	0.6%	2.5%
2014-15	0.6%	1.5%
2015-16	1.8%	1.8%
2016-17	1.4%	1.7%
2017-18	1.4%	1.5%

Average Weekly Sales		
	11/15/12	3/6/13
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	55.0	56.1
2013-14	55.3	57.5
2014-15	55.7	58.4
2015-16	56.7	59.4
2016-17	57.5	60.4
2017-18	58.3	61.3

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97			1996-97			1996-97		
1997-98			1997-98			1997-98		
1998-99			1998-99			1998-99		
1999-00			1999-00			1999-00		
2000-01			2000-01			2000-01		
2001-02			2001-02			2001-02		
2002-03			2002-03			2002-03		
2003-04			2003-04			2003-04		
2004-05			2004-05			2004-05		
2005-06			2005-06			2005-06		
2006-07			2006-07			2006-07		
2007-08			2007-08			2007-08		
2008-09	233.4	233.4	2008-09 *	25.0	25.0	2008-09 *	9.0	9.0
2009-10	434.1	434.1	2009-10	23.1	23.1	2009-10	8.3	8.3
2010-11	393.0	393.0	2010-11	20.8	20.8	2010-11	7.6	7.6
2011-12	503.7	503.7	2011-12	26.5	26.5	2011-12	9.7	9.7
2012-13	569.6	592.7	2012-13	29.6	30.8	2012-13	11.0	11.4
2013-14	576.3	455.4	2013-14	29.6	23.4	2013-14	11.1	8.8
2014-15	583.6	426.6	2014-15	29.6	21.7	2014-15	11.2	8.2
2015-16	591.6	427.6	2015-16	29.6	21.4	2015-16	11.4	8.2
2016-17	600.2	428.7	2016-17	29.6	21.2	2016-17	11.5	8.2
2017-18	608.8	429.5	2017-18	29.7	20.9	2017-18	11.7	8.3
Growth Rates								
2008-09			*Annualized figures					
2009-10	86.0%	86.0%						
2010-11	-9.5%	-9.5%						
2011-12	28.2%	28.2%						
2012-13	13.1%	17.7%						
2013-14	1.2%	-23.2%						
2014-15	1.3%	-6.3%						
2015-16	1.4%	0.2%						
2016-17	1.5%	0.3%						
2017-18	1.4%	0.2%						

Mega Millions

Ticket Sales		
	11/15/12	3/6/13
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.0	24.1
2013-14	0.0	209.1
2014-15	0.0	261.4
2015-16	0.0	265.1
2016-17	0.0	268.8
2017-18	0.0	272.5
Growth Rates		
2013-14		
2014-15		25.0%
2015-16		1.4%
2016-17		1.4%
2017-18		1.4%

Per Capita Sales		
	11/15/12	3/6/13
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.0	1.3
2013-14	0.0	10.8
2014-15	0.0	13.3
2015-16	0.0	13.3
2016-17	0.0	13.3
2017-18	0.0	13.3

Average Weekly Sales		
	11/15/12	3/6/13
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.0	0.5
2013-14	0.0	4.0
2014-15	0.0	5.0
2015-16	0.0	5.1
2016-17	0.0	5.2
2017-18	0.0	5.2

Impact of Mega Millions Game Changes on Florida Lottery

2012-13

Mega Millions Forecast	24.1		Powerball baseline	607.1
% of increased sales cannibalization from other games	80.0%		Powerball revised	592.7
\$ of increased sales cannibalization from other games	19.3		Lotto baseline	351.2
Powerball plus Powerplay	14.4	75%	Lotto revised	348.3
Lotto	2.9	15%	Fantasy 5 baseline	279.5
Fantasy 5	1.0	5%	Fantasy 5 revised	278.5
Mega Money	1.0	5%	Mega Money baseline	90.9
Net sales increase	4.8		Mega Money revised	89.9
			Cannibalization	19.3

2013-14

Mega Millions Forecast	209.1		Powerball baseline	580.8
% of increased sales cannibalization from other games	80.0%		Powerball revised	455.4
\$ of increased sales cannibalization from other games	167.3		Lotto baseline	355.2
Powerball plus Powerplay	125.4	75%	Lotto revised	330.1
Lotto	25.1	15%	Fantasy 5 baseline	280.1
Fantasy 5	8.4	5%	Fantasy 5 revised	271.7
Mega Money	8.4	5%	Mega Money baseline	90.9
Net sales increase	41.8		Mega Money revised	82.5
			Cannibalization	167.3

2014-15

Mega Millions Forecast	261.4		Powerball baseline	588.3
% of increased sales cannibalization from other games	82.5%		Powerball revised	426.6
\$ of increased sales cannibalization from other games	215.7		Lotto baseline	359.8
Powerball plus Powerplay	161.7	75%	Lotto revised	327.4
Lotto	32.4	15%	Fantasy 5 baseline	280.9
Fantasy 5	10.8	5%	Fantasy 5 revised	270.1
Mega Money	10.8	5%	Mega Money baseline	90.9
Net sales increase	45.7		Mega Money revised	80.1
			Cannibalization	215.7

2015-16

Mega Millions Forecast	265.1		Powerball baseline	596.5
% of increased sales cannibalization from other games	85.0%		Powerball revised	427.6
\$ of increased sales cannibalization from other games	225.3		Lotto baseline	364.8
Powerball plus Powerplay	168.9	75%	Lotto revised	331.0
Lotto	33.8	15%	Fantasy 5 baseline	282
Fantasy 5	11.3	5%	Fantasy 5 revised	270.7
Mega Money	11.3	5%	Mega Money baseline	90.9
Net sales increase	39.8		Mega Money revised	79.6
			Cannibalization	225.3

2016-17

Mega Millions Forecast	268.8		Powerball baseline	605
% of increased sales cannibalization from other games	87.5%		Powerball revised	428.7
\$ of increased sales cannibalization from other games	235.2		Lotto baseline	369.9
Powerball plus Powerplay	176.3	75%	Lotto revised	334.6
Lotto	35.3	15%	Fantasy 5 baseline	282.9
Fantasy 5	11.8	5%	Fantasy 5 revised	271.1
Mega Money	11.8	5%	Mega Money baseline	90.9
Net sales increase	33.6		Mega Money revised	79.1
			Cannibalization	235.2

2017-18

Mega Millions Forecast	272.5		Powerball baseline	613.4
% of increased sales cannibalization from other games	90.0%		Powerball revised	429.5
\$ of increased sales cannibalization from other games	245.3		Lotto baseline	375.1
Powerball plus Powerplay	183.9	75%	Lotto revised	338.3
Lotto	36.8	15%	Fantasy 5 baseline	283.4
Fantasy 5	12.3	5%	Fantasy 5 revised	271.1
Mega Money	12.3	5%	Mega Money baseline	90.9
Net sales increase	27.2		Mega Money revised	78.6
			Cannibalization	245.3

LOTTO WITH XTRA

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97	721.1	721.1	1996-97	48.5	48.5	1996-97	13.9	13.9
1997-98	711.3	711.3	1997-98	46.9	46.9	1997-98	13.7	13.7
1998-99	737.7	737.7	1998-99	47.6	47.6	1998-99	14.2	14.2
1999-00	865.0	865.0	1999-00	54.5	54.5	1999-00	16.6	16.6
2000-01	845.4	845.4	2000-01	52.1	52.1	2000-01	16.3	16.3
2001-02	802.0	802.0	2001-02	48.5	48.5	2001-02	15.4	15.4
2002-03	925.5	925.5	2002-03	54.8	54.8	2002-03	17.8	17.8
2003-04	785.4	785.4	2003-04	45.5	45.5	2003-04	15.1	15.1
2004-05	689.8	689.8	2004-05	39.0	39.0	2004-05	13.3	13.3
2005-06	835.0	835.0	2005-06	46.2	46.2	2005-06	16.1	16.1
2006-07	735.6	735.6	2006-07	40.0	40.0	2006-07	14.1	14.1
2007-08	779.0	779.0	2007-08	41.9	41.9	2007-08	15.0	15.0
2008-09	650.6	650.6	2008-09	34.8	34.8	2008-09	12.5	12.5
2009-10	445.9	445.9	2009-10	23.8	23.8	2009-10	8.6	8.6
2010-11	411.4	411.4	2010-11	21.8	21.8	2010-11	7.9	7.9
2011-12	419.0	419.0	2011-12	22.0	22.0	2011-12	8.1	8.1
2012-13	384.5	348.3	2012-13	20.0	18.1	2012-13	7.4	6.7
2013-14	390.3	330.1	2013-14	20.1	17.0	2013-14	7.5	6.3
2014-15	395.5	327.4	2014-15	20.1	16.6	2014-15	7.6	6.3
2015-16	401.1	331.0	2015-16	20.1	16.6	2015-16	7.7	6.4
2016-17	406.9	334.6	2016-17	20.1	16.5	2016-17	7.8	6.4
2017-18	412.8	338.3	2017-18	20.1	16.5	2017-18	7.9	6.5

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-8.2%	-16.9%
2013-14	1.5%	-5.2%
2014-15	1.3%	-0.8%
2015-16	1.4%	1.1%
2016-17	1.5%	1.1%
2017-18	1.4%	1.1%

MEGA MONEY

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97			1996-97			1996-97		
1997-98	36.0	36.0	1997-98	2.4	2.4	1997-98	0.7	0.7
1998-99	14.9	14.9	1998-99	1.0	1.0	1998-99	0.3	0.3
1999-00	121.3	121.3	1999-00	7.6	7.6	1999-00	2.3	2.3
2000-01	108.8	108.8	2000-01	6.7	6.7	2000-01	2.1	2.1
2001-02	98.3	98.3	2001-02	5.9	5.9	2001-02	1.9	1.9
2002-03	95.9	95.9	2002-03	5.7	5.7	2002-03	1.8	1.8
2003-04	125.9	125.9	2003-04	7.3	7.3	2003-04	2.4	2.4
2004-05	131.2	131.2	2004-05	7.4	7.4	2004-05	2.5	2.5
2005-06	128.5	128.5	2005-06	7.1	7.1	2005-06	2.5	2.5
2006-07	130.1	130.1	2006-07	7.1	7.1	2006-07	2.5	2.5
2007-08	122.7	122.7	2007-08	6.6	6.6	2007-08	2.4	2.4
2008-09	102.2	102.2	2008-09	5.5	5.5	2008-09	2.0	2.0
2009-10	92.1	92.1	2009-10	4.9	4.9	2009-10	1.8	1.8
2010-11	89.0	89.0	2010-11	4.7	4.7	2010-11	1.7	1.7
2011-12	92.3	92.3	2011-12	4.9	4.9	2011-12	1.8	1.8
2012-13	90.2	89.9	2012-13	4.7	4.7	2012-13	1.7	1.7
2013-14	89.3	82.5	2013-14	4.6	4.2	2013-14	1.7	1.6
2014-15	89.4	80.1	2014-15	4.5	4.1	2014-15	1.7	1.5
2015-16	89.4	79.6	2015-16	4.5	4.0	2015-16	1.7	1.5
2016-17	90.7	79.1	2016-17	4.5	3.9	2016-17	1.7	1.5
2017-18	92.0	78.6	2017-18	4.5	3.8	2017-18	1.8	1.5

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-2.3%	-2.6%
2013-14	-1.0%	-8.2%
2014-15	0.0%	-2.9%
2015-16	0.0%	-0.6%
2016-17	1.5%	-0.6%
2017-18	1.4%	-0.6%

FANTASY 5 (INCLUDING EZ MATCH)

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97	272.3	272.3	1996-97	18.3	18.3	1996-97	5.2	5.2
1997-98	245.7	245.7	1997-98	16.2	16.2	1997-98	4.7	4.7
1998-99	241.8	241.8	1998-99	15.6	15.6	1998-99	4.6	4.6
1999-00	216.3	216.3	1999-00	13.6	13.6	1999-00	4.2	4.2
2000-01	191.6	191.6	2000-01	11.8	11.8	2000-01	3.7	3.7
2001-02	292.9	292.9	2001-02	17.7	17.7	2001-02	5.6	5.6
2002-03	260.0	260.0	2002-03	15.4	15.4	2002-03	5.0	5.0
2003-04	259.7	259.7	2003-04	15.0	15.0	2003-04	5.0	5.0
2004-05	252.5	252.5	2004-05	14.3	14.3	2004-05	4.9	4.9
2005-06	306.7	306.7	2005-06	17.0	17.0	2005-06	5.9	5.9
2006-07	326.2	326.2	2006-07	17.8	17.8	2006-07	6.3	6.3
2007-08	309.4	309.4	2007-08	16.7	16.7	2007-08	6.0	6.0
2008-09	287.3	287.3	2008-09	15.4	15.4	2008-09	5.5	5.5
2009-10	282.0	282.0	2009-10	15.0	15.0	2009-10	5.4	5.4
2010-11	282.8	282.8	2010-11	15.0	15.0	2010-11	5.4	5.4
2011-12	290.7	290.7	2011-12	15.3	15.3	2011-12	5.6	5.6
2012-13	285.1	278.5	2012-13	14.8	14.5	2012-13	5.5	5.4
2013-14	286.5	271.7	2013-14	14.7	14.0	2013-14	5.5	5.2
2014-15	287.3	270.1	2014-15	14.6	13.7	2014-15	5.5	5.2
2015-16	288.2	270.7	2015-16	14.4	13.6	2015-16	5.5	5.2
2016-17	292.4	271.1	2016-17	14.4	13.4	2016-17	5.6	5.2
2017-18	296.6	271.1	2017-18	14.4	13.2	2017-18	5.7	5.2

Growth Rates		
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-1.9%	-4.2%
2013-14	0.5%	-2.4%
2014-15	0.3%	-0.6%
2015-16	0.3%	0.2%
2016-17	1.5%	0.1%
2017-18	1.4%	0.0%

CASH 3

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97	309.4	309.4	1996-97	20.8	20.8	1996-97	6.0	6.0
1997-98	313.9	313.9	1997-98	20.7	20.7	1997-98	6.0	6.0
1998-99	339.3	339.3	1998-99	21.9	21.9	1998-99	6.5	6.5
1999-00	319.0	319.0	1999-00	20.1	20.1	1999-00	6.1	6.1
2000-01	326.5	326.5	2000-01	20.1	20.1	2000-01	6.3	6.3
2001-02	329.8	329.8	2001-02	19.9	19.9	2001-02	6.3	6.3
2002-03	330.0	330.0	2002-03	19.5	19.5	2002-03	6.3	6.3
2003-04	349.2	349.2	2003-04	20.2	20.2	2003-04	6.7	6.7
2004-05	345.6	345.6	2004-05	19.6	19.6	2004-05	6.6	6.6
2005-06	343.2	343.2	2005-06	19.0	19.0	2005-06	6.6	6.6
2006-07	348.7	348.7	2006-07	19.0	19.0	2006-07	6.7	6.7
2007-08	336.1	336.1	2007-08	18.1	18.1	2007-08	6.5	6.5
2008-09	320.2	320.2	2008-09	17.1	17.1	2008-09	6.2	6.2
2009-10	304.0	304.0	2009-10	16.2	16.2	2009-10	5.8	5.8
2010-11	313.3	313.3	2010-11	16.6	16.6	2010-11	6.0	6.0
2011-12	314.7	314.7	2011-12	16.5	16.5	2011-12	6.1	6.1
2012-13	323.0	317.4	2012-13	16.8	16.5	2012-13	6.2	6.1
2013-14	326.5	320.9	2013-14	16.8	16.5	2013-14	6.3	6.2
2014-15	329.9	325.1	2014-15	16.8	16.5	2014-15	6.3	6.3
2015-16	333.2	329.6	2015-16	16.7	16.5	2015-16	6.4	6.3
2016-17	338.1	334.3	2016-17	16.7	16.5	2016-17	6.5	6.4
2017-18	342.9	338.9	2017-18	16.7	16.5	2017-18	6.6	6.5

Growth Rates		
2008-09	-4.7%	-4.7%
2009-10	-5.0%	-5.0%
2010-11	3.0%	3.0%
2011-12	0.5%	0.5%
2012-13	2.6%	0.8%
2013-14	1.1%	1.1%
2014-15	1.0%	1.3%
2015-16	1.0%	1.4%
2016-17	1.5%	1.4%
2017-18	1.4%	1.4%

PLAY 4

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97	151.1	151.1	1996-97	10.2	10.2	1996-97	2.9	2.9
1997-98	159.6	159.6	1997-98	10.5	10.5	1997-98	3.1	3.1
1998-99	169.4	169.4	1998-99	10.9	10.9	1998-99	3.3	3.3
1999-00	158.6	158.6	1999-00	10.0	10.0	1999-00	3.1	3.1
2000-01	163.2	163.2	2000-01	10.1	10.1	2000-01	3.1	3.1
2001-02	170.7	170.7	2001-02	10.3	10.3	2001-02	3.3	3.3
2002-03	182.7	182.7	2002-03	10.8	10.8	2002-03	3.5	3.5
2003-04	192.6	192.6	2003-04	11.1	11.1	2003-04	3.7	3.7
2004-05	207.0	207.0	2004-05	11.7	11.7	2004-05	4.0	4.0
2005-06	215.5	215.5	2005-06	11.9	11.9	2005-06	4.1	4.1
2006-07	225.3	225.3	2006-07	12.3	12.3	2006-07	4.3	4.3
2007-08	227.9	227.9	2007-08	12.3	12.3	2007-08	4.4	4.4
2008-09	239.0	239.0	2008-09	12.8	12.8	2008-09	4.6	4.6
2009-10	235.0	235.0	2009-10	12.5	12.5	2009-10	4.5	4.5
2010-11	235.7	235.7	2010-11	12.5	12.5	2010-11	4.5	4.5
2011-12	244.7	244.7	2011-12	12.9	12.9	2011-12	4.7	4.7
2012-13	249.2	240.0	2012-13	13.0	12.5	2012-13	4.8	4.6
2013-14	253.7	242.7	2013-14	13.1	12.5	2013-14	4.9	4.7
2014-15	257.7	245.8	2014-15	13.1	12.5	2014-15	5.0	4.7
2015-16	262.2	249.3	2015-16	13.1	12.5	2015-16	5.0	4.8
2016-17	266.0	252.8	2016-17	13.1	12.5	2016-17	5.1	4.9
2017-18	269.8	256.3	2017-18	13.1	12.5	2017-18	5.2	4.9

Growth Rates		
2008-09	4.8%	4.8%
2009-10	-1.6%	-1.6%
2010-11	0.3%	0.3%
2011-12	3.8%	3.8%
2012-13	1.9%	-1.9%
2013-14	1.8%	1.1%
2014-15	1.6%	1.3%
2015-16	1.8%	1.4%
2016-17	1.5%	1.4%
2017-18	1.4%	1.4%

Raffle

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1997-98			1997-98			1997-98		
1998-99			1998-99			1998-99		
1999-00			1999-00			1999-00		
2000-01			2000-01			2000-01		
2001-02			2001-02			2001-02		
2002-03			2002-03			2002-03		
2003-04			2003-04			2003-04		
2004-05			2004-05			2004-05		
2005-06			2005-06			2005-06		
2006-07	72.5	72.5	2006-07	3.9	3.9	2006-07	1.4	1.4
2007-08	30.8	30.8	2007-08	1.7	1.7	2007-08	0.6	0.6
2008-09	41.3	41.3	2008-09	2.2	2.2	2008-09	0.8	0.8
2009-10	29.3	29.3	2009-10	1.6	1.6	2009-10	0.6	0.6
2010-11	12.6	12.6	2010-11	0.7	0.7	2010-11	0.2	0.2
2011-12	0.0	0.0	2011-12	0.0	0.0	2011-12	0.0	0.0
2012-13	20.0	12.9	2012-13	1.0	0.7	2012-13	0.4	0.2
2013-14	0.0	0.0	2013-14	0.0	0.0	2013-14	0.0	0.0
2014-15	0.0	0.0	2014-15	0.0	0.0	2014-15	0.0	0.0
2015-16	0.0	0.0	2015-16	0.0	0.0	2015-16	0.0	0.0
2016-17	0.0	0.0	2016-17	0.0	0.0	2016-17	0.0	0.0
2017-18	0.0	0.0	2017-18	0.0	0.0	2017-18	0.0	0.0

Lucky Lines

Ticket Sales		
	11/15/12	3/6/13
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	45.4	45.4
2011-12	17.7	17.7
2012-13	10.0	8.9
2013-14	7.7	0.0
2014-15	6.4	0.0
2015-16	5.6	0.0
2016-17	4.9	0.0
2017-18	4.2	0.0

Per Capita Sales		
	11/15/12	3/6/13
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	2.4	2.4
2011-12	0.9	0.9
2012-13	0.5	0.5
2013-14	0.4	0.0
2014-15	0.3	0.0
2015-16	0.3	0.0
2016-17	0.2	0.0
2017-18	0.2	0.0

Average Weekly Sales		
	11/15/12	3/6/13
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11	0.9	0.9
2011-12	0.3	0.3
2012-13	0.2	0.2
2013-14	0.1	0.0
2014-15	0.1	0.0
2015-16	0.1	0.0
2016-17	0.1	0.0
2017-18	0.1	0.0

Growth Rates		
2008-09		
2009-10		
2010-11		
2011-12	-61.0%	-61.0%
2012-13	-43.5%	-49.7%
2013-14	-23.0%	-100.0%
2014-15	-16.7%	#DIV/0!
2015-16	-12.0%	#DIV/0!
2016-17	-13.0%	#DIV/0!
2017-18	-15.0%	#DIV/0!

TERMINAL GAME SALES

Ticket Sales			Due to EETF from Ticket Sales			Per Capita Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1987-88	120.5	120.5	1987-88			1987-88	9.8	9.8
1988-89	1449.9	1449.9	1988-89			1988-89	115.3	115.3
1989-90	1622.4	1622.4	1989-90			1989-90	126.1	126.1
1990-91	1771.7	1771.7	1990-91			1990-91	134.4	134.4
1991-92	1769.2	1769.2	1991-92			1991-92	131.6	131.6
1992-93	1679.7	1679.7	1992-93			1992-93	122.9	122.9
1993-94	1638.7	1638.7	1993-94			1993-94	117.4	117.4
1994-95	1710.5	1710.5	1994-95			1994-95	119.9	119.9
1995-96	1510.0	1510.0	1995-96			1995-96	103.8	103.8
1996-97	1453.9	1453.9	1996-97			1996-97	97.8	97.8
1997-98	1466.6	1466.6	1997-98			1997-98	96.8	96.8
1998-99	1503.0	1503.0	1998-99			1998-99	97.0	97.0
1999-00	1680.1	1680.1	1999-00			1999-00	105.8	105.8
2000-01	1635.5	1635.5	2000-01			2000-01	100.8	100.8
2001-02	1693.8	1693.8	2001-02			2001-02	102.3	102.3
2002-03	1794.1	1794.1	2002-03			2002-03	106.2	106.2
2003-04	1712.9	1712.9	2003-04			2003-04	99.2	99.2
2004-05	1626.1	1626.1	2004-05			2004-05	92.0	92.0
2005-06	1828.9	1828.9	2005-06	755.9	755.9	2005-06	101.3	101.3
2006-07	1838.5	1838.5	2006-07	761.3	761.3	2006-07	100.0	100.0
2007-08	1806.0	1806.0	2007-08	713.4	713.4	2007-08	97.2	97.2
2008-09	1873.9	1873.9	2008-09	762.3	762.3	2008-09	100.4	100.4
2009-10	1822.4	1822.4	2009-10	747.4	747.4	2009-10	97.1	97.1
2010-11	1783.0	1783.0	2010-11	719.6	719.6	2010-11	94.4	94.4
2011-12	1882.9	1882.9	2011-12	769.7	769.7	2011-12	99.0	98.9
2012-13	1931.6	1912.7	2012-13	782.3	770.3	2012-13	100.5	99.5
2013-14	1930.3	1912.4	2013-14	784.6	774.2	2013-14	99.3	98.4
2014-15	1949.8	1936.5	2014-15	792.9	785.5	2014-15	99.0	98.4
2015-16	1971.3	1952.9	2015-16	802.3	792.7	2015-16	98.7	97.8
2016-17	1999.2	1969.4	2016-17	814.1	799.7	2016-17	98.7	97.3
2017-18	2027.0	1985.2	2017-18	825.8	806.7	2017-18	98.7	96.7

Growth Rates		
2008-09	3.8%	3.8%
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	2.6%	1.6%
2013-14	-0.1%	0.0%
2014-15	1.0%	1.3%
2015-16	1.1%	0.8%
2016-17	1.4%	0.8%
2017-18	1.4%	0.8%

Average Weekly Sales		
	11/15/12	3/6/13
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	37.1	36.8
2013-14	37.1	36.8
2014-15	37.5	37.2
2015-16	37.9	37.6
2016-17	38.4	37.9
2017-18	39.0	38.2

TOTAL TICKET SALES

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	11/15/12	3/6/13		11/15/12	3/6/13		11/15/12	3/6/13
1996-97	2070.1	2070.1	1996-97	139.3	139.3	1996-97	39.8	39.8
1997-98	2050.0	2050.0	1997-98	135.2	135.2	1997-98	39.4	39.4
1998-99	2096.7	2096.7	1998-99	135.4	135.4	1998-99	40.3	40.3
1999-00	2248.5	2248.5	1999-00	141.6	141.6	1999-00	43.2	43.2
2000-01	2274.7	2274.7	2000-01	140.2	140.2	2000-01	43.7	43.7
2001-02	2356.4	2356.4	2001-02	142.4	142.4	2001-02	45.3	45.3
2002-03	2868.0	2868.0	2002-03	169.8	169.8	2002-03	55.2	55.2
2003-04	3071.0	3071.0	2003-04	177.8	177.8	2003-04	59.1	59.1
2004-05	3470.7	3470.7	2004-05	196.3	196.3	2004-05	66.7	66.7
2005-06	3929.0	3929.0	2005-06	217.5	217.5	2005-06	75.6	75.6
2006-07	4122.1	4122.1	2006-07	224.3	224.3	2006-07	79.3	79.3
2007-08	4174.8	4174.8	2007-08	224.7	224.7	2007-08	80.3	80.3
2008-09	3938.0	3938.0	2008-09	210.9	210.9	2008-09	75.7	75.7
2009-10	3900.5	3900.5	2009-10	207.8	207.8	2009-10	75.0	75.0
2010-11	4008.7	4008.7	2010-11	212.3	212.3	2010-11	77.1	77.1
2011-12	4449.9	4449.9	2011-12	233.9	233.8	2011-12	85.6	85.6
2012-13	4792.3	4830.6	2012-13	249.3	251.4	2012-13	92.2	92.9
2013-14	4807.2	4903.2	2013-14	247.3	252.3	2013-14	92.4	94.3
2014-15	4845.2	4972.2	2014-15	246.0	252.6	2014-15	93.2	95.6
2015-16	4918.9	5043.2	2015-16	246.3	252.7	2015-16	94.6	97.0
2016-17	4988.5	5112.2	2016-17	246.3	252.6	2016-17	95.9	98.3
2017-18	5057.8	5175.2	2017-18	246.3	252.2	2017-18	97.3	99.5

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	7.7%	8.6%
2013-14	0.3%	1.5%
2014-15	0.8%	1.4%
2015-16	1.5%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.2%

Other Income (Security Lending, Interest Earnings, Line Communication Fees, Retailer F Prize Money Held in Reserve)			80% Unclaimed Prizes for Transfer		
	11/15/12	3/6/13		11/15/12	3/6/13
1996-97	15.2	15.2			
1997-98	15.4	15.4			
1998-99	16.3	16.3			
1999-00	18.1	18.1			
2000-01	23.2	23.2			
2001-02	16.5	16.5			
2002-03	15.5	15.5			
2003-04	15.6	15.6			
2004-05	16.7	16.7			
2005-06	17.6	17.6	2005-06	41.9	41.9
2006-07	20.1	20.1	2006-07	38.7	38.7
2007-08	29.0	29.0	2007-08	66.6	66.6
2008-09	68.0	68.0	2008-09	46.8	46.8
2009-10	53.2	53.2	2009-10	43.8	43.8
2010-11	13.8	13.8	2010-11	44.0	44.0
2011-12	13.9	13.9	2011-12	35.4	35.4
2012-13	14.0	13.4	2012-13	35.1	35.5
2013-14	14.0	13.5	2013-14	35.2	36.3
2014-15	14.0	13.5	2014-15	35.4	36.8
2015-16	14.0	13.5	2015-16	36.0	37.3
2016-17	14.0	13.5	2016-17	36.5	37.9
2017-18	14.0	13.5	2017-18	37.0	38.4

Factors Affecting EETF Transfers

	2012-13		2013-14		2014-15		2015-16		2016-17		2017-18	
	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13
Prize Percentage Scratch-off	72.35%	72.35%	72.35%	73.00%	72.35%	73.00%	72.35%	73.00%	72.35%	73.00%	72.35%	73.00%
Prize Percentage Terminal Games	50.71%	50.98%	50.66%	50.80%	50.66%	50.75%	50.66%	50.75%	50.66%	50.75%	50.66%	50.75%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$ 75.335	\$ 75.335	\$ 71.335	\$ 71.128	\$ 71.335	\$ 71.128	\$ 71.335	\$ 71.128	\$ 71.335	\$ 71.128	\$ 71.335	\$ 71.128
Vendor Rate Scratch-off	1.66%	1.51%	1.65%	1.58%	1.65%	1.55%	1.64%	1.55%	1.64%	1.54%	1.64%	1.54%
Vendor Rate Terminal Games	1.62%	1.58%	1.61%	1.66%	1.60%	1.66%	1.59%	1.65%	1.59%	1.65%	1.59% +	1.54%
Unclaimed Prize Rate	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2012-13		2013-14		2014-15		2015-16		2016-17		2017-18	
	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13	11/15/12	3/6/13
% Week 51 scratch-off *	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%	1.8721%
% Week 51 terminal games *	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%	1.8509%
% Week 52 scratch-off *	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%	1.8614%
% Week 52 terminal games *	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%	1.8394%
% of Week 51 to subsequent year **	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	100.00%	100.00%	12.31%	12.31%	26.21%	26.21%	56.10%	56.10%	70.40%	70.40%	90.30%	90.30%
% of scratch-off rec'd subsequent year	1.8614%	1.8614%	2.1012%	2.1012%	2.3599%	2.3599%	2.9163%	2.9163%	3.1825%	3.1825%	3.5529%	3.5529%
% of terminal games rec'd subsequent year	1.8394%	1.8394%	2.0773%	2.0773%	2.3330%	2.3330%	2.8828%	2.8828%	3.1459%	3.1459%	3.5119%	3.5119%
EETF Transfer rate scratch-off	18.82%	18.98%	18.92%	18.36%	18.93%	18.42%	18.96%	18.44%	18.98%	18.47%	19.00%	18.49%
EETF Transfer rate terminal games	40.50%	40.27%	40.65%	40.49%	40.67%	40.56%	40.70%	40.59%	40.72%	40.61%	40.74%	40.63%

* based on weekly estimates

** based on daily sales figures for 2011-12

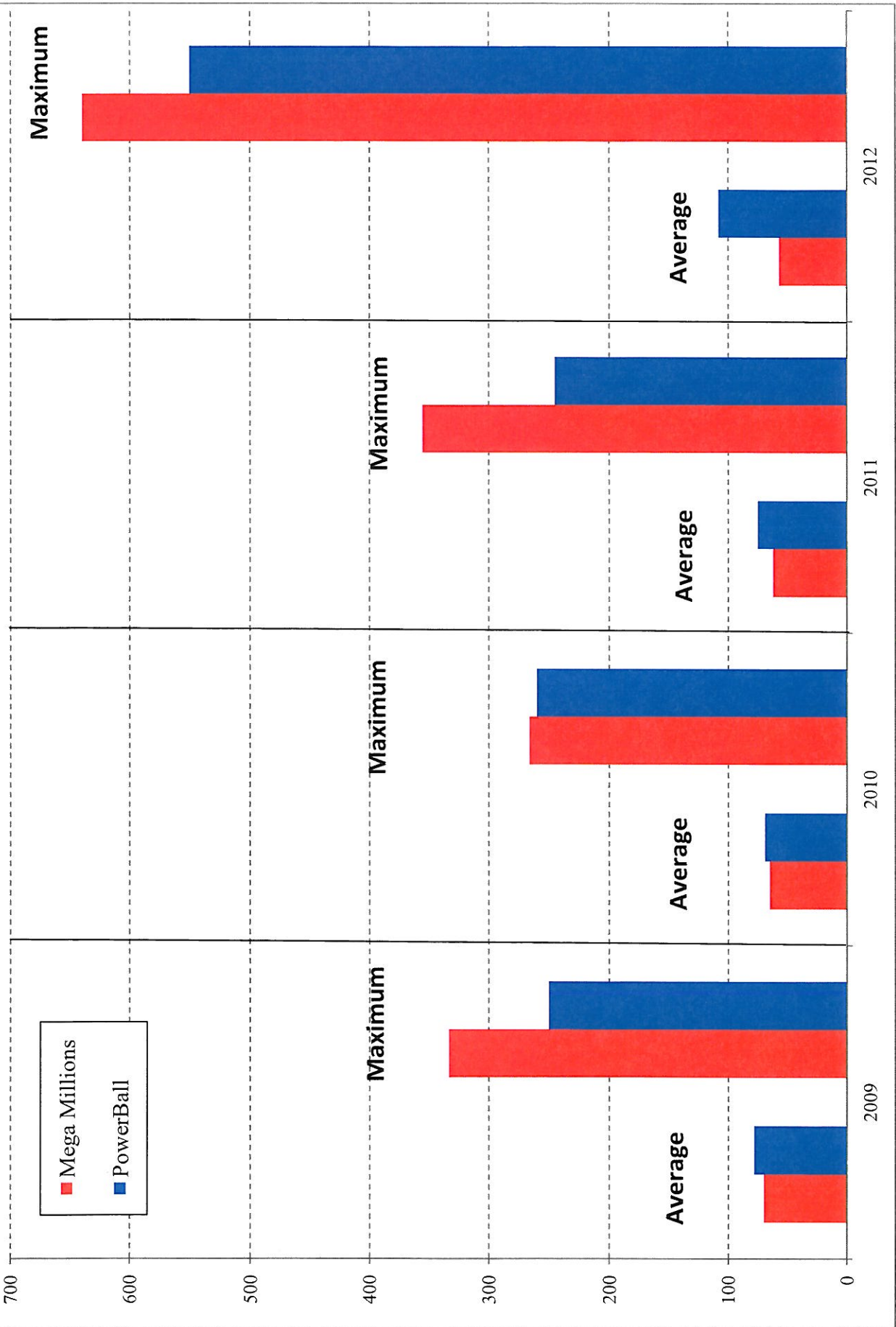
November 15, 2012 Forecast	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Scratch-Off Sales	2860.7	2876.9	2895.4	2947.6	2989.3	3030.8
Terminal Game Sales	1931.6	1930.3	1949.8	1971.3	1999.2	2027.0
EETF transfer due from current year ticket sales and other income	1369.7	1378.0	1390.4	1411.2	1432.0	1452.7
less collection lag loss	-24.4	-27.7	-31.4	-39.4	-43.7	-49.5
plus collection lag gain from prior year	0.0	24.4	27.7	31.4	39.4	43.7
Distribution to EETF from Lottery Receipts	1345.3	1374.6	1386.7	1403.2	1427.7	1446.9

March 6, 2013 Forecast	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18
Scratch-Off Sales	2917.9	2990.8	3035.7	3090.3	3142.8	3190.0
Terminal Game Sales	1912.7	1912.4	1936.5	1952.9	1969.4	1985.2
EETF transfer due from current year ticket sales and other income	1373.0	1373.3	1394.9	1413.3	1431.5	1448.2
less collection lag loss	-24.8	-27.6	-31.5	-39.5	-43.6	-49.3
plus collection lag gain from prior year	0.0	24.8	27.6	31.5	39.5	43.6
Distribution to EETF from Lottery Receipts	1348.2	1370.4	1391.0	1405.4	1427.4	1442.6

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

	POWERBALL®		MEGA MILLIONS		FLORIDA LOTTO	
Cost	\$2		\$1		\$1	
Matrix	5/59 + 1/35		5/56 + 1/46		6/53	
Draw Days	Wed, Sat 11:00 p.m.		Tues, Fri 11:00 p.m.		Wed, Sat 11:00 p.m.	
Add-On	Power Play (\$1)		Megaplier (\$1)		XTRA (\$1)	
Prize Level	Prize	Odds	Prize	Odds	Prize	Odds
Starting Jackpot	\$40 Million	1:175,223,510	\$12 Million	1:175,711,536	\$2 Million	1:22,957,480
2nd	\$1,000,000	1:5,153,632.65	\$250,000	1:3,904,701	\$5,000	1:81,409.5
3rd	\$10,000	1:648,975.96	\$10,000	1:689,065	\$70	1:1,415.82
4th	\$100	1:19,087.53	\$150	1:15,313	\$5	1:70.79
5th	\$100	1:12,244.83	\$150	1:13,781		
6th	\$7	1:360.14	\$10	1:844		
7th	\$7	1:706.43	\$7	1:306		
8th	\$4	1:110.81	\$3	1:141		
9th	\$4	1:55.41	\$2	1:75		
Overall		1:31.85		1:39.89		1:67.36
Add-On	Power Play (\$1)		Megaplier (\$1)		XTRA (\$1)	
Add-on prizes	Non-jackpot prizes increase: 5 of 6 pays \$2 mill; Lowest prize increased from \$4 to \$12		Non-jackpot prizes increase 2, 3 or 4 times depending on multiplier selected for draw		Non-jackpot prizes increase 2, 3, 4 or 5 times depending on multiplier selected for draw	
Top Jackpots	\$365 M (2/18/06) \$340 M (10/19/05) \$337 M (8/15/12)		\$656 M (3/30/12) \$390 M (3/6/07) \$380 M (1/4/11)		\$106.5M (9/90) \$105 M (12/02) \$89.9 M (10/91)	
Top Jackpot FY12	\$285		\$656		\$50 million	
Avg Jackpot FY12	\$85 million		\$69 million		\$15 million	
Jackpot wins FY12	14 (0 in Fla)		11		17 in Fla	
Total wins FY12	9,469,383 in Fla				11,951,320 in Fla	
Jurisdictions	33 members/44 jurisdictions		44 jurisdictions		1	
Population Base	256.2 million		274.8 million		18.7 million	

Comparison of Mega Millions and PowerBall Average and Maximum Jackpots



Total Combined U.S. Powerball and Mega Millions Sales by Calendar Year



SUMMARY:
Mega Millions Impacts--Compared to Nov 2012 REC
2/27/2013

FY 2013-14

	Nov '12 REC	With Mega Millions	Change from Nov 2012 Forecast	
			\$	%
Mega Millions		209,080,472	209,080,472	
PowerBall	576,300,000	515,432,142	(60,867,858)	-10.56%
Florida LOTTO	390,300,000	356,915,390	(33,384,610)	-8.55%
Mega Money	89,300,000	87,821,213	(1,478,787)	-1.66%
Fantasy 5	286,500,000	276,035,342	(10,464,658)	-3.65%
Lucky Lines	7,700,000	-	(7,700,000)	-100.00%
Net Sales	1,350,100,000	1,445,284,558	95,184,558	7.05%
Sales Shifts as a Portion of New Game Sales			(113,895,914)	-54.47%
EETF from Sales Rate	543,550,260 40.26%	581,871,563	38,321,303	7.05%

FY 2014-15

	Nov '12 REC	With Mega Millions	Change	
			\$	%
Mega Millions		283,981,187	283,981,187	
PowerBall	583,600,000	411,704,384	(171,895,616)	-29.45%
Florida LOTTO	395,500,000	345,667,555	(49,832,445)	-12.60%
Mega Money	89,400,000	82,076,542	(7,323,458)	-8.19%
Fantasy 5	287,300,000	259,323,938	(27,976,062)	-9.74%
Lucky Lines	6,400,000	-	(6,400,000)	-100.00%
Net Sales	1,362,200,000	1,382,753,605	20,553,605	1.51%
Sales Shifts as a Portion of New Game Sales			(263,427,582)	-92.76%
EETF from Sales Rate	554,551,620 40.71%	562,918,993	8,367,373	1.51%

SUMMARY:
Mega Millions Impacts--Compared to Feb 2013 DOL
2/27/2013

FY 2013-14

	Feb '13 DOL	With Mega Millions	Change from Nov 2012 Forecast	
			\$	%
Mega Millions		209,080,472	209,080,472	
PowerBall	606,000,000	515,432,142	(90,567,858)	-14.95%
Florida LOTTO	367,700,000	356,915,390	(10,784,610)	-2.93%
Mega Money	92,200,000	87,821,213	(4,378,787)	-4.75%
Fantasy 5	285,500,000	276,035,342	(9,464,658)	-3.32%
Net Sales	1,351,400,000	1,445,284,558	93,884,558	6.95%
Sales Shifts as a Portion of New Game Sales			(115,195,914)	-55.10%
EETF from Sales Rate	544,073,640 40.26%	581,871,563	37,797,923	6.95%

FY 2014-15

	Feb '13 DOL	With Mega Millions	Change	
			\$	%
Mega Millions		283,981,187	283,981,187	
PowerBall	614,100,000	411,704,384	(202,395,616)	-32.96%
Florida LOTTO	372,600,000	345,667,555	(26,932,445)	-7.23%
Mega Money	93,500,000	82,076,542	(11,423,458)	-12.22%
Fantasy 5	288,100,000	259,323,938	(28,776,062)	-9.99%
Net Sales	1,368,300,000	1,382,753,605	14,453,605	1.06%
Sales Shifts as a Portion of New Game Sales			(269,527,582)	-94.91%
EETF from Sales Rate	557,034,930 40.71%	562,918,993	5,884,063	1.06%

FY 2013-14 Calculations

FY '14 Population Estimate:

19,432,400 (Feb/2013 Demographic Estimating Conference)
19,218,000 Previous Year for Powerball

FY '14 Mega Millions Sales Estimates:					
	Annual p/c	<u>Annual</u>			
	\$10.76	\$209,080,472	(Based on three year average ratio of Mega Millions sales to Powerball Sales for MUSL States, 2010-12, applied to Nov 2012 REC estimate of Florida Powerball)		
FY '14 PowerBall Estimate:					
	Annual p/c	<u>Annual</u>			
	\$31.19	\$606,000,000	(Source: Feb 13 DOL Proposed Forecast)		
PowerBall Per Capita Sales Impacts:					
		<u>Loss to PC</u>	<u>Adj PC</u>	<u>Adj FY '14 Est</u>	Adj P/C
Median change in PB sales among MUSL state CY 09 to CY 10	-14.00%	-\$4.36	\$26.82	\$515,432,142	\$ 26.52
FY '14 Florida LOTTO Estimate:					
	Annual p/c	<u>Annual</u>			
	\$18.92	\$367,700,000	(Source: Feb 13 DOL Proposed Forecast)		
Florida LOTTO Per Capita Sales Impacts:					
		<u>Loss to PC</u>	<u>Adj PC</u>	<u>Adj FY '14 Est</u>	
Median change in Lotto sales among MUSL state CY 09 to CY 10	-2.93%	-\$0.55	\$18.37	\$356,915,390	
FY '14 Mega Money Estimate:					
	Annual p/c	<u>Annual</u>			
	\$4.74	\$92,200,000	(Source: Feb 13 DOL Proposed Forecast)		
Mega Money Per Capita Sales Impacts:					
		<u>Loss to PC</u>	<u>Adj PC</u>	<u>Adj FY '14 Est</u>	
Median change in "Cash Lotto" sales among MUSL state CY 09 to CY 10	-4.75%	-\$0.23	\$4.52	\$87,821,213	
FY '14 Fantasy 5 Estimate:					
	Annual p/c	<u>Annual</u>			
	\$14.69	\$285,500,000	(Source: Feb 13 DOL Proposed Forecast)		
Fantasy 5 Per Capita Sales Impacts:					
		<u>Loss to PC</u>	<u>Adj PC</u>	<u>Adj FY '14 Est</u>	
Median change in "Cash Lotto" sales among MUSL state CY 09 to CY 10	-3.32%	-\$0.49	\$14.20	\$276,035,342	

FY 2014-15 Calculations

FY '15 Population Estimate:

19,684,000 (Feb/2013 Demographic Estimating Conference)
 19,432,400 Previous Year for Powerball

FY '15 Mega Millions Sales Estimates:				
	Annual p/c	Annual		
	\$14.43	\$283,981,187	(Based on second year sales growth among Powerball lotteries, applied to previous year's estimate)	
FY '15 PowerBall Estimate:				
	Annual p/c	Annual		
	\$26.19	\$515,432,142	(Using FY '14 Adjusted Estimate by DOL)	
PowerBall Per Capita Sales Impacts:		<u>Change in PC</u>	<u>Adj PC</u>	<u>Adj FY '15 Est</u>
Median change in PB sales among MUSL states CY 10 to CY 11	-19.09%	-\$5.00	\$21.19	\$411,704,384
FY '15 Florida LOTTO Estimate:				
	\$18.81	\$370,338,897 (Using FY '14 Adjusted Estimate by DOL)		
Florida LOTTO Per Capita Sales Impacts:		<u>Change in PC</u>	<u>Adj PC</u>	<u>Adj FY '15 Est</u>
Median change in Lotto sales among MUSL states CY 10 to CY 11	-6.66%	-\$1.25	\$17.56	\$345,667,555
FY '15 Mega Money Estimate:				
	Annual p/c	Annual		
	\$4.31	\$84,890,769 (Using FY '14 Adjusted Estimate by DOL)		
Mega Money Per Capita Sales Impacts:		<u>Change in PC</u>	<u>Adj PC</u>	<u>Adj FY '15 Est</u>
Median change in "Cash Lotto" sales among MUSL states CY 10 to CY 11	-3.32%	-\$0.14	\$4.17	\$82,076,542
FY '15 Fantasy 5 Estimate:				
	Annual p/c	Annual		
	\$13.63	\$268,215,597 (Using FY '14 Adjusted Estimate by DOL)		
Fantasy 5 Per Capita Sales Impacts:		<u>Change in PC</u>	<u>Adj PC</u>	<u>Adj FY '15 Est</u>
Median change in "Cash Lotto" sales among MUSL states CY 10 to CY 11	-3.32%	-\$0.45	\$13.17	\$259,323,938

population

	2008	2009	2010	2011
Arizona	6.5	6.6	6.6	6.5
Colorado	4.9	5.0	5.0	5.1
Connecticut	3.5	3.5	3.5	3.6
Delaware	0.0	0.0	0.0	0.0
D.C.	0.0	0.0	0.0	0.0
Idaho	1.5	1.5	1.6	1.6
Indiana	0.4	0.4	0.4	0.5
Iowa	3.0	3.0	3.0	3.1
Kansas	2.8	2.8	2.8	2.9
Kentucky	4.3	4.3	4.3	4.4
Maine	1.3	1.3	1.3	1.3
Massachusetts	5.2	5.3	5.3	5.3
Missouri	5.9	6.0	6.0	6.0
Montana	1.0	1.0	1.0	1.0
Nevada	1.8	1.8	1.8	1.8
N. Hampshire	1.3	1.3	1.3	1.3
N. Mexico	2.9	2.9	2.9	2.9
N. Carolina	9.2	9.4	9.4	9.7
North Dakota	0.6	0.6	0.6	0.7
Oklahoma	3.6	3.7	3.7	3.8
Oregon	3.8	3.8	3.8	3.9
Pennsylvania	12.4	12.6	12.6	12.7
Rhode Island	1.1	1.1	1.1	1.1
S. Carolina	4.5	4.6	4.6	4.7
South Dakota	0.8	0.8	0.8	0.8
Tennessee	6.2	6.3	6.3	6.4
Vermont	0.6	0.6	0.6	0.6
West Virginia	1.8	1.8	1.8	1.9
Total	93.6	98.7	98.8	100.2

lotto sales

	2008	2009	2010	2011
Arizona	53.5	43.1	41.5	37.6
Colorado	42.3	39.2	41.7	35.5
Connecticut	33.7	31.8	24.0	27.4
Delaware	6.4	6.7	5.0	4.8
D.C.	4.2	3.9	11.4	13.3
Idaho	3.6	3.2	1.3	0.8
Indiana	61.4	64.2	66.6	57.7
Iowa				
Kansas				
Kentucky	22.8	0.1	7.3	11.3
Maine	18.3	19.4	22.3	16.6
Massachusetts				
Missouri	39.4	28.3	27.5	22.9
Montana				
Nevada	2.2	2.1	2.0	2.1
N. Hampshire	10.1	9.8	11.6	9.4
N. Mexico				
N. Carolina	2.2	2.5	1.7	1.6
North Dakota				
Oklahoma				
Oregon	37.0	39.6	30.0	41.1
Pennsylvania	138.5	139.2	72.7	88.4
Rhode Island				
S. Carolina				
South Dakota	1.0	2.0	2.2	2.0
Tennessee				
Vermont	5.6	6.3	7.3	5.4
West Virginia				
Total	471.9	436.0	377.5	376.1

-7.6% -13.4% -13.7%

cash lotto sales

	2008	2009	2010	2011
Arizona	14.6	17.1	16.5	16.6
Colorado	20.2	21.4	19.0	19.5
Connecticut	41.6	37.7	34.3	34.0
Delaware				
D.C.				
Idaho	6.0	5.2	4.3	4.1
Indiana				
Iowa				
Kansas	35.6	35.6	33.0	34.4
Kentucky	14.1	13.5	12.5	11.6
Maine	27.8	3.8	3.3	3.4
Massachusetts	26.2	29.3	27.8	26.7
Missouri	19.5	26.3	28.0	29.3
Montana				
Nevada	12.0	12.3	12.4	13.1
N. Hampshire	3.7	2.3	3.0	3.6
N. Mexico	6.0	6.5	6.4	7.6
N. Carolina	56.9	60.6	57.0	60.7
North Dakota	3.7	3.7	3.4	3.8
Oklahoma	4.4	5.1	5.0	4.4
Oregon	6.7	6.6	6.1	6.0
Pennsylvania	109.8	184.7	120.3	165.6
Rhode Island	5.2	5.3	4.3	5.8
S. Carolina	21.7	20.1	19.3	22.6
South Dakota	2.2	2.1	2.6	2.5
Tennessee	16.4	12.6	14.7	20.7
Vermont	3.5	2.0	1.4	1.6
West Virginia	5.7	5.7	5.4	5.4
Total	506.1	499.5	475.8	482.9

-1.3% -4.7% -3.3%

powerball sales

	2008	2009	2010	2011
Arizona	323.2	323.5	309.6	344.6
Colorado	104.7	104.0	84.3	73.2
Connecticut	33.7	35.0	66.8	64.4
Delaware	31.4	34.0	27.2	27.1
D.C.	32.3	33.3	16.9	14.4
Idaho	37.1	36.6	31.1	32.0
Indiana	112.4	122.0	95.6	109.5
Iowa				
Kansas	40.4	41.0	36.0	34.1
Kentucky	93.0	107.7	79.5	75.4
Maine	27.8	27.1	21.6	20.1
Massachusetts	99.5	93.9	71.7	64.3
Missouri	127.4	122.8	91.4	85.2
Montana				
Nevada	39.6	41.9	34.5	32.0
N. Hampshire	42.3	41.3	29.6	28.4
N. Mexico	42.8	45.6	37.8	31.0
N. Carolina	214.0	216.4	158.6	142.8
North Dakota	12.5	12.7	10.7	10.5
Oklahoma	36.0	30.5	31.1	35.3
Oregon	152.8	143.8	101.1	135.5
Pennsylvania	224.2	316.8	248.0	278.5
Rhode Island	46.2	49.2	32.3	29.7
S. Carolina	139.6	134.0	94.6	89.6
South Dakota	13.4	15.0	14.2	14.0
Tennessee	133.5	133.7	108.4	92.3
Vermont	11.4	11.4	8.8	8.6
West Virginia	51.4	57.0	40.4	36.4
Total	2114.6	2170.2	1634.0	1515.3

2.6% -24.7% -30.2%

mega millions sales

	2008	2009	2010	2011
Arizona	26.4	26.4	26.4	26.2
Colorado	11.0	11.0	11.0	11.0
Connecticut	25.7	25.7	25.7	25.7
Delaware	6.9	6.9	6.9	6.9
D.C.	6.4	6.4	6.4	6.4
Idaho	27.2	27.2	27.2	27.2
Indiana	12.4	12.4	12.4	12.4
Iowa	9.1	9.1	9.1	9.1
Kansas	27.4	27.4	27.4	27.4
Kentucky	2.8	2.8	2.8	2.8
Maine	14.8	14.8	14.8	14.8
Massachusetts	27.5	27.5	27.5	27.5
Missouri	2.2	2.2	2.2	2.2
Montana	7.0	7.0	7.0	7.0
Nevada	8.1	8.1	8.1	8.1
N. Hampshire	8.4	8.4	8.4	8.4
N. Mexico	58.3	58.3	58.3	58.3
N. Carolina	3.8	3.8	3.8	3.8
North Dakota	15.8	15.8	15.8	15.8
Oklahoma	10.9	10.9	10.9	10.9
Oregon	76.5	76.5	76.5	76.5
Pennsylvania	6.4	6.4	6.4	6.4
Rhode Island	13.0	13.0	13.0	13.0
S. Carolina	1.5	1.5	1.5	1.5
South Dakota	36.9	36.9	36.9	36.9
Tennessee	3.6	3.6	3.6	3.6
Vermont	7.1	7.1	7.1	7.1
West Virginia	50.9	50.9	50.9	50.9
Total	681.7	681.7	681.7	681.7

30.72% 44.99% 34.23%

other sales

	2008	2009	2010	2011
Arizona	5.6	5.6	5.6	5.6
Colorado	1.0	1.0	1.0	1.0
Connecticut	1.0	1.0	1.0	1.0
Delaware	1.0	1.0	1.0	1.0
D.C.	1.0	1.0	1.0	1.0
Idaho	1.0	1.0	1.0	1.0
Indiana	1.0	1.0	1.0	1.0
Iowa	1.0	1.0	1.0	1.0
Kansas	1.0	1.0	1.0	1.0
Kentucky	1.0	1.0	1.0	1.0
Maine	1.0	1.0	1.0	1.0
Massachusetts	1.0	1.0	1.0	1.0
Missouri	1.0	1.0	1.0	1.0
Montana	1.0	1.0	1.0	1.0
Nevada	1.0	1.0	1.0	1.0
N. Hampshire	1.0	1.0	1.0	1.0
N. Mexico	1.0	1.0	1.0	1.0
N. Carolina	1.0	1.0	1.0	1.0
North Dakota	1.0	1.0	1.0	1.0
Oklahoma	1.0	1.0	1.0	1.0
Oregon	1.0	1.0	1.0	1.0
Pennsylvania	1.0	1.0	1.0	1.0
Rhode Island	1.0	1.0	1.0	1.0
S. Carolina	1.0	1.0	1.0	1.0
South Dakota	1.0	1.0	1.0	1.0
Tennessee	1.0	1.0	1.0	1.0
Vermont	1.0	1.0	1.0	1.0
West Virginia	1.0	1.0	1.0	1.0
Total	30.5	30.5	30.5	30.5

67.9% 0.1% 4.0%

3-Year Average

Year 1 34.23%
 Year 2 44.99%
 Year 3 42.48%
 Average 40.56%

lotto sales

	2009	2010	2011
Arizona	-18.73%	-3.81%	-17.40%
Colorado	-8.99%	6.49%	-16.40%
Connecticut	-6.19%	-21.74%	8.45%
Delaware	4.55%	-25.52%	-6.66%
D.C.	-6.81%	190.47%	13.65%
Idaho	-66.18%	7.06%	-39.43%
Indiana	-12.39%	10.05%	-4.69%
Iowa			
Kansas			
Kentucky	-60.31%	-19.61%	52.47%
Maine	5.81%	13.48%	-25.32%
Minnesota			
Missouri	-4.96%	-3.68%	-16.39%
Montana			
Nebraska	-6.26%	-2.90%	0.29%
New Hampshire	-4.14%	18.54%	-18.21%
New Mexico			
New York			
North Dakota	10.04%	-30.19%	-11.79%
Ohio			
Oregon	5.95%	-4.13%	12.22%
Pennsylvania	-2.93%	-46.62%	20.35%
Rhode Island			
South Carolina			
South Dakota	39.30%	-18.58%	-7.54%
Tennessee			
Vermont	12.97%	15.60%	-26.29%
West Virginia			
average	-7.02%	4.99%	-4.87%
median	-4.96%	-3.68%	-7.54%

cash lotto sales

	2009	2010	2011
Arizona	13.21%	-3.32%	1.91%
Colorado	4.16%	-7.07%	-3.70%
Connecticut	-9.91%	-9.09%	-2.63%
Delaware			
D.C.			
Idaho			
Indiana	-15.29%	-13.69%	-8.24%
Iowa			
Kansas	-0.49%	-10.79%	15.68%
Kentucky	-4.87%	-7.75%	-12.82%
Maine	39.36%	-13.09%	1.20%
Minnesota	10.03%	-4.44%	-5.11%
Missouri	32.99%	6.62%	4.35%
Montana			
Nebraska	2.19%	0.94%	-8.04%
New Hampshire	-29.03%	70.10%	-6.50%
New Mexico	8.32%	43.46%	-22.19%
New York			
North Carolina	5.31%	-6.38%	3.32%
North Dakota	-1.26%	-7.62%	6.58%
Oklahoma	13.00%	-1.74%	-15.04%
Oregon	-2.64%	-7.49%	-4.88%
Pennsylvania	-8.70%	-7.91%	-3.70%
Rhode Island	2.49%	-18.13%	34.19%
South Carolina	-9.00%	-3.99%	13.99%
South Dakota	-6.17%	27.14%	-6.57%
Tennessee	-24.49%	17.01%	38.55%
Vermont	35.40%	-29.68%	10.90%
West Virginia	-0.45%	-4.79%	-0.99%
average	2.36%	0.36%	1.32%
median	-0.45%	-6.38%	-2.63%

powerball sales

	2009	2010	2011
Arizona	-2.74%	-17.73%	-3.72%
Colorado	-2.42%	-18.88%	-14.73%
Connecticut	1.89%	-30.35%	-5.37%
Delaware	8.32%	-32.59%	-6.94%
D.C.	2.30%	-49.40%	-17.53%
Idaho	2.48%	-19.40%	0.38%
Indiana	7.77%	-21.64%	-6.67%
Iowa			
Kansas	3.04%	-14.21%	-7.00%
Kentucky	14.65%	-26.19%	-6.31%
Maine	-2.87%	-20.11%	-7.92%
Minnesota	0.64%	-21.98%	-11.66%
Missouri	-4.83%	-23.94%	-9.18%
Montana			
Nebraska	4.79%	-17.53%	-9.65%
New Hampshire	-3.03%	-28.44%	-3.47%
New Mexico	5.12%	-28.01%	-8.71%
New York			
North Carolina	0.78%	-27.71%	-12.50%
North Dakota	1.32%	-15.54%	-7.70%
Oklahoma	-6.89%	-30.32%	-14.70%
Oregon	2.84%	-26.92%	-11.71%
Pennsylvania	2.58%	-26.18%	-5.10%
Rhode Island	6.32%	-34.07%	-8.42%
South Carolina	1.77%	-24.26%	-7.68%
South Dakota	10.99%	-5.49%	-2.75%
Tennessee	-1.17%	-21.13%	-13.91%
Vermont	-0.72%	-22.83%	-2.72%
West Virginia	2.07%	-23.18%	-11.32%
average	2.12%	-24.16%	-8.35%
median	1.98%	-23.56%	-7.81%

other sales

	2009	2010	2011
Arizona	132.47%	72.94%	-33.75%
Colorado			
Connecticut			
Delaware			
D.C.			
Idaho			
Indiana	137.08%	-1.01%	25.50%
Iowa			
Kansas	12.70%	-6.88%	-1.17%
Kentucky			
Maine			
Minnesota	-5.94%	-9.30%	-4.88%
Missouri			
Montana			
Nebraska	177.93%	-13.91%	-8.58%
New Hampshire	203.61%	-74.03%	7.59%
New Mexico			
New York			
North Carolina			
North Dakota			
Oklahoma			
Oregon	-6.70%	-2.99%	-11.78%
Pennsylvania			
Rhode Island			
South Carolina			
South Dakota			
Tennessee			
Vermont	1.19%	19.19%	-1.79%
West Virginia			
average	81.54%	-2.00%	-3.61%
median	72.58%	-4.94%	-3.34%

mega millions sales

	2011
Arizona	80.04%
Colorado	97.54%
Connecticut	24.32%
Delaware	42.78%
D.C.	39.86%
Idaho	52.81%
Indiana	34.21%
Iowa	35.72%
Kansas	27.60%
Kentucky	49.43%
Maine	107.14%
Minnesota	28.01%
Missouri	25.64%
Montana	61.22%
Nebraska	54.46%
New Hampshire	47.14%
New Mexico	22.72%
New York	19.58%
North Dakota	9.24%
Oklahoma	27.56%
Oregon	55.26%
Pennsylvania	24.70%
Rhode Island	20.47%
South Carolina	27.95%
South Dakota	112.21%
Tennessee	14.50%
Vermont	40.33%
West Virginia	56.42%
average	45.92%
median	34.96%

Calendar Year Summaries

	Powerball with PP	Mega Millions w/ MP	Ratio Mega Millions to PB
CY 2010 Annualized Factor	1,719,825,870	534,047,696 595,014,828 0.897536786	34.60%
CY 2011	1,633,502,167	738,222,189	45.19%
CY 2012	2,171,948,088	922,646,044	42.48%
	538,445,921	184,423,855	
OTY Change	33%	25%	