

## **Revenue Estimating Conference Lottery Sales Executive Summary**

**February 26, 2015**

The Revenue Estimating Conference reviewed Lottery revenues on February 26, 2015. The total ticket sales forecast was increased by \$64.6 million in Fiscal Year 2014-15, and by approximately \$34.0 to \$37.0 million each fiscal year thereafter. Total transfers to the Educational Enhancement Trust Fund (EETF) increased by \$17.6 million in Fiscal Year 2014-15 and by about \$7 to \$9 million each fiscal year thereafter.

Scratch-off sales were \$34.7 million over estimate for November 2014 through February 2015. The Conference increased scratch-off sales by \$34.2 million in Fiscal Year 2014-15, which corresponds to an increase in the growth rate from 7.0% to 8.0%. Growth rates for subsequent fiscal years remain consistent with the November 2014 forecast, at 3.0% to 1.4% through Fiscal Year 2019-20.

Powerball ticket sales were \$42 million over estimate since the last conference. The gain to the estimate essentially occurred over the two weeks when the jackpot amount was very high. The forecast recognizes this overage in Fiscal Year 2014-15 by adding \$42.7 million in sales, but does not count on a jackpot effect of the same magnitude in the future, as the forecast adds \$28.0 to \$30 million in the remaining fiscal years. Mega Millions ticket sales have been slightly over estimate since the last conference, so the Conference added approximately \$4.8 to \$5.2 million each fiscal year.

Florida launched the new Monopoly Millionaire game on October 19, 2014, along with 23 other states. After only two months, ticket sales for the new game ceased and the last drawing took place on December 26, 2014. The November 2014 estimating conference projected Monopoly Millionaire weekly sales of about \$500,000. The February Conference removed all revenues previously expected to be generated from Monopoly Millionaire ticket sales.

The forecasts for the remaining terminal games (Lotto, Lucky Money, Fantasy Five, Cash 3, Play 4) were all adjusted slightly up or down to reflect ticket sales fiscal year to date. The growth rates for these games in subsequent fiscal years remain the same or very similar to the November 2014 forecast.

The details of the forecast and changes are shown in the following table.

Summary of All Games				
		Nov 2014	Feb 2015	Difference
Scratch-off	2014-15	3656.3	3690.5	34.2
	2015-16	3766.0	3801.2	35.2
	2016-17	3841.3	3877.2	35.9
	2017-18	3895.1	3931.5	36.4
	2018-19	3949.6	3986.5	36.9
	2019-20	4004.9	4042.3	37.4
Powerball	2014-15	347.7	390.4	42.7
	2015-16	352.6	381.0	28.4
	2016-17	357.7	386.5	28.8
	2017-18	362.7	391.9	29.2
	2018-19	367.7	397.4	29.7
	2019-20	372.6	402.6	30.0
Mega Millions	2014-15	146.2	151.0	4.8
	2015-16	148.3	153.2	4.9
	2016-17	150.4	155.4	5.0
	2017-18	152.5	157.5	5.0
	2018-19	154.6	159.7	5.1
	2019-20	156.7	161.9	5.2
Lotto	2014-15	320.0	307.0	-13.0
	2015-16	315.2	302.4	-12.8
	2016-17	312.0	299.4	-12.7
	2017-18	308.9	296.4	-12.5
	2018-19	306.8	294.4	-12.4
	2019-20	304.6	292.3	-12.4
Monopoly Millionaire	2014-15	18.0	5.5	-12.5
	2015-16	25.7	0.0	-25.7
	2016-17	26.0	0.0	-26.0
	2017-18	26.4	0.0	-26.4
	2018-19	26.8	0.0	-26.8
	2019-20	27.1	0.0	-27.1
Lucky Money	2014-15	106.5	102.8	-3.7
	2015-16	106.8	103.1	-3.7
	2016-17	107.1	103.4	-3.7
	2017-18	107.3	103.6	-3.8
	2018-19	107.6	103.9	-3.8
	2019-20	107.9	104.2	-3.7
Fantasy 5	2014-15	285.2	285.2	0.0
	2015-16	287.5	287.5	0.0
	2016-17	288.9	288.9	0.0
	2017-18	290.4	290.4	0.0
	2018-19	291.5	291.5	0.0
	2019-20	292.4	292.4	0.0
Cash 3	2014-15	347.2	352.2	5.1
	2015-16	352.1	357.2	5.1
	2016-17	357.1	362.3	5.2
	2017-18	362.2	367.4	5.2
	2018-19	367.2	372.5	5.3
	2019-20	372.1	377.5	5.4
Play 4	2014-15	260.1	267.1	7.0
	2015-16	263.7	269.5	5.8
	2016-17	267.5	271.8	4.3
	2017-18	271.3	273.9	2.6
	2018-19	275.0	275.9	0.9
	2019-20	278.7	277.8	-0.9
TOTAL	2014-15	5487.2	5551.8	64.6
	2015-16	5617.9	5655.1	37.2
	2016-17	5708.1	5744.8	36.8
	2017-18	5776.8	5812.6	35.8
	2018-19	5846.8	5881.8	35.0
	2019-20	5917.1	5950.9	33.9
EETF Receipts from Ticket Sales	2014-15	1433.6	1450.8	17.1
	2015-16	1438.3	1446.9	8.6
	2016-17	1464.2	1472.9	8.7
	2017-18	1482.1	1490.2	8.1
	2018-19	1529.4	1537.0	7.6
	2019-20	1550.5	1557.3	6.8
Other Income	2014-15	10.1	10.1	0.0
	2015-16	10.2	10.2	0.0
	2016-17	10.3	10.3	0.0
	2017-18	10.4	10.4	0.0
	2018-19	10.5	10.5	0.0
	2019-20	10.6	10.6	0.0
80% unclaimed prizes	2014-15	41.4	41.8	0.5
	2015-16	42.5	42.8	0.3
	2016-17	43.2	43.5	0.3
	2017-18	43.7	44.0	0.3
	2018-19	44.3	44.6	0.3
	2019-20	44.8	45.1	0.3
Distribution to EETF from Lottery Receipts	2014-15	1485.1	1502.7	17.6
	2015-16	1491.0	1499.9	8.9
	2016-17	1517.7	1526.7	9.0
	2017-18	1536.2	1544.6	8.4
	2018-19	1584.2	1592.1	7.9
	2019-20	1605.9	1613.0	7.1

**LOTTERY ESTIMATING CONFERENCE, February 26, 2015  
 LOTTERY SALES PROJECTIONS  
 SUMMARY**

**Ticket Sales**

	<b>Nov 2014</b>	<b>Feb 2015</b>	<b>Diff.</b>
<b>2012-13</b>	5013.0	5013.0	0.0
<b>2013-14</b>	5368.2	5368.2	0.0
<b>2014-15</b>	5487.2	5551.7	64.6
<b>2015-16</b>	5617.9	5655.1	37.2
<b>2016-17</b>	5708.1	5744.8	36.8
<b>2017-18</b>	5776.8	5812.6	35.8
<b>2018-19</b>	5846.8	5881.8	35.0
<b>2019-20</b>	5917.1	5950.9	33.9

**Other Income**

	<b>Nov 2014</b>	<b>Feb 2015</b>	<b>Diff.</b>
<b>2012-13</b>	11.1	11.1	0.0
<b>2013-14</b>	9.8	9.8	0.0
<b>2014-15</b>	10.1	10.1	0.0
<b>2015-16</b>	10.2	10.2	0.0
<b>2016-17</b>	10.3	10.3	0.0
<b>2017-18</b>	10.4	10.4	0.0
<b>2018-19</b>	10.5	10.5	0.0
<b>2019-20</b>	10.6	10.6	0.0

**Unclaimed Prizes**

	<b>Nov 2014</b>	<b>Feb 2015</b>	<b>Diff.</b>
<b>2012-13</b>	37.1	37.1	0.0
<b>2013-14</b>	33.5	33.5	0.0
<b>2014-15</b>	41.4	41.8	0.5
<b>2015-16</b>	42.5	42.8	0.3
<b>2016-17</b>	43.2	43.5	0.3
<b>2017-18</b>	43.7	44.0	0.3
<b>2018-19</b>	44.3	44.6	0.3
<b>2019-20</b>	44.8	45.1	0.3

**Distribution to EETF from Lottery Receipts\***

	<b>Nov 2014</b>	<b>Feb 2015</b>	<b>Diff.</b>
<b>2012-13</b>	1383.3	1383.3	0.0
<b>2013-14</b>	1475.0	1475.0	0.0
<b>2014-15</b>	1485.1	1502.7	17.6
<b>2015-16</b>	1491.0	1499.9	8.9
<b>2016-17</b>	1517.7	1526.7	9.0
<b>2017-18</b>	1536.2	1544.6	8.4
<b>2018-19</b>	1584.2	1592.1	7.9
<b>2019-20</b>	1605.9	1613.0	7.1

\* In November 2012, the conference changed the methodology for estimating Lottery distributions to EETF. The change is described on page 16.

**SCRATCH-OFF**

<b>Total Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1997-98</b>	583.4	583.4
<b>1998-99</b>	593.7	593.7
<b>1999-00</b>	568.4	568.4
<b>2000-01</b>	639.2	639.2
<b>2001-02</b>	662.6	662.6
<b>2002-03</b>	1073.9	1073.9
<b>2003-04</b>	1358.1	1358.1
<b>2004-05</b>	1844.6	1844.6
<b>2005-06</b>	2100.1	2100.1
<b>2006-07</b>	2283.6	2283.6
<b>2007-08</b>	2368.8	2368.8
<b>2008-09</b>	2064.1	2064.1
<b>2009-10</b>	2078.1	2078.1
<b>2010-11</b>	2225.7	2225.7
<b>2011-12</b>	2567.0	2567.0
<b>2012-13</b>	3028.5	3028.5
<b>2013-14</b>	3417.1	3417.1
<b>2014-15</b>	3656.3	3690.5
<b>2015-16</b>	3766.0	3801.2
<b>2016-17</b>	3841.3	3877.2
<b>2017-18</b>	3895.1	3931.5
<b>2018-19</b>	3949.6	3986.5
<b>2019-20</b>	4004.9	4042.3

<b>Due to EETF from Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1997-98</b>		
<b>1998-99</b>		
<b>1999-00</b>		
<b>2000-01</b>		
<b>2001-02</b>	251.8	251.8
<b>2002-03</b>	279.3	279.3
<b>2003-04</b>	326.9	326.9
<b>2004-05</b>	387.9	387.9
<b>2005-06</b>	409.0	409.0
<b>2006-07</b>	443.1	443.1
<b>2007-08</b>	470.8	470.8
<b>2008-09</b>	412.0	412.0
<b>2009-10</b>	402.7	402.7
<b>2010-11</b>	414.3	414.3
<b>2011-12</b>	502.3	502.3
<b>2012-13</b>	564.1	564.1
<b>2013-14</b>	639.5	639.5
<b>2014-15</b>	677.5	682.6
<b>2015-16</b>	696.8	704.8
<b>2016-17</b>	712.4	721.3
<b>2017-18</b>	724.2	733.2
<b>2018-19</b>	734.9	744.1
<b>2019-20</b>	745.9	755.1

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1997-98</b>	38.6	38.6
<b>1998-99</b>	38.4	38.4
<b>1999-00</b>	35.9	35.9
<b>2000-01</b>	39.5	39.5
<b>2001-02</b>	40.1	40.1
<b>2002-03</b>	63.7	63.7
<b>2003-04</b>	78.8	78.8
<b>2004-05</b>	104.6	104.6
<b>2005-06</b>	116.6	116.6
<b>2006-07</b>	124.5	124.5
<b>2007-08</b>	127.6	127.6
<b>2008-09</b>	110.6	110.6
<b>2009-10</b>	110.8	110.8
<b>2010-11</b>	118.0	118.0
<b>2011-12</b>	135.1	135.1
<b>2012-13</b>	157.8	157.8
<b>2013-14</b>	176.1	176.0
<b>2014-15</b>	185.9	187.6
<b>2015-16</b>	188.8	190.5
<b>2016-17</b>	189.9	191.5
<b>2017-18</b>	189.9	191.5
<b>2018-19</b>	189.9	191.5
<b>2019-20</b>	190.0	191.5

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1997-98</b>	11.2	11.2
<b>1998-99</b>	11.4	11.4
<b>1999-00</b>	10.9	10.9
<b>2000-01</b>	12.3	12.3
<b>2001-02</b>	12.7	12.7
<b>2002-03</b>	20.7	20.7
<b>2003-04</b>	26.1	26.1
<b>2004-05</b>	35.5	35.5
<b>2005-06</b>	40.4	40.4
<b>2006-07</b>	43.9	43.9
<b>2007-08</b>	45.6	45.6
<b>2008-09</b>	39.7	39.7
<b>2009-10</b>	40.0	40.0
<b>2010-11</b>	42.8	42.8
<b>2011-12</b>	49.4	49.4
<b>2012-13</b>	58.2	58.2
<b>2013-14</b>	65.7	65.7
<b>2014-15</b>	70.3	71.0
<b>2015-16</b>	72.4	73.1
<b>2016-17</b>	73.9	74.6
<b>2017-18</b>	74.9	75.6
<b>2018-19</b>	76.0	76.7
<b>2019-20</b>	77.0	77.7

<b>Growth Rates</b>		
<b>2008-09</b>	-12.9%	-12.9%
<b>2009-10</b>	0.7%	0.7%
<b>2010-11</b>	7.1%	7.1%
<b>2011-12</b>	15.3%	15.3%
<b>2012-13</b>	18.0%	18.0%
<b>2013-14</b>	12.8%	12.8%
<b>2014-15</b>	7.0%	8.0%
<b>2015-16</b>	3.0%	3.0%
<b>2016-17</b>	2.0%	2.0%
<b>2017-18</b>	1.4%	1.4%
<b>2018-19</b>	1.4%	1.4%
<b>2019-20</b>	1.4%	1.4%

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>2009-10</b>	40.0	40.0
<b>2010-11</b>	42.8	42.8
<b>2011-12</b>	49.4	49.4
<b>2012-13</b>	58.2	58.2
<b>2013-14</b>	65.7	65.7
<b>2014-15</b>	70.3	71.0
<b>2015-16</b>	72.4	73.1
<b>2016-17</b>	73.9	74.6
<b>2017-18</b>	74.9	75.6
<b>2018-19</b>	76.0	76.7
<b>2019-20</b>	77.0	77.7

**POWERBALL (INCLUDING POWER PLAY)**

Ticket Sales		
	Nov 2014	Feb 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	347.7	390.4
2015-16	352.6	381.0
2016-17	357.7	386.5
2017-18	362.7	391.9
2018-19	367.7	397.4
2019-20	372.6	402.6

Per Capita Sales		
	Nov 2014	Feb 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.2	24.2
2014-15	17.7	19.8
2015-16	17.7	19.1
2016-17	17.7	19.1
2017-18	17.7	19.1
2018-19	17.7	19.1
2019-20	17.7	19.1

Average Weekly Sales		
	Nov 2014	Feb 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	6.7	7.5
2015-16	6.8	7.3
2016-17	6.9	7.4
2017-18	7.0	7.5
2018-19	7.1	7.6
2019-20	7.2	7.7

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-25.9%	-16.8%
2015-16	1.4%	-2.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.3%

\*Annualized figures

**Mega Millions**

<b>Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	146.2	151.0
2015-16	148.3	153.2
2016-17	150.4	155.4
2017-18	152.5	157.5
2018-19	154.6	159.7
2019-20	156.7	161.9

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.4	7.7
2015-16	7.4	7.7
2016-17	7.4	7.7
2017-18	7.4	7.7
2018-19	7.4	7.7
2019-20	7.4	7.7

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.9
2015-16	2.9	2.9
2016-17	2.9	3.0
2017-18	2.9	3.0
2018-19	3.0	3.1
2019-20	3.0	3.1

<b>Growth Rates</b>		
2013-14	n/a	
2014-15	-12.8%	-9.9%
2015-16	1.4%	1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.4%	1.4%

**LOTTO WITH XTRA**

<b>Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	721.1	721.1
<b>1997-98</b>	711.3	711.3
<b>1998-99</b>	737.7	737.7
<b>1999-00</b>	865.0	865.0
<b>2000-01</b>	845.4	845.4
<b>2001-02</b>	802.0	802.0
<b>2002-03</b>	925.5	925.5
<b>2003-04</b>	785.4	785.4
<b>2004-05</b>	689.8	689.8
<b>2005-06</b>	835.0	835.0
<b>2006-07</b>	735.6	735.6
<b>2007-08</b>	779.0	779.0
<b>2008-09</b>	650.6	650.6
<b>2009-10</b>	445.9	445.9
<b>2010-11</b>	411.4	411.4
<b>2011-12</b>	419.0	419.0
<b>2012-13</b>	352.4	352.4
<b>2013-14</b>	349.1	349.1
<b>2014-15</b>	320.0	307.0
<b>2015-16</b>	315.2	302.4
<b>2016-17</b>	312.0	299.4
<b>2017-18</b>	308.9	296.4
<b>2018-19</b>	306.8	294.4
<b>2019-20</b>	304.6	292.3

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	48.7	48.7
<b>1997-98</b>	47.0	47.0
<b>1998-99</b>	47.8	47.8
<b>1999-00</b>	54.6	54.6
<b>2000-01</b>	52.2	52.2
<b>2001-02</b>	48.6	48.6
<b>2002-03</b>	54.9	54.9
<b>2003-04</b>	45.6	45.6
<b>2004-05</b>	39.1	39.1
<b>2005-06</b>	46.3	46.3
<b>2006-07</b>	40.1	40.1
<b>2007-08</b>	42.0	42.0
<b>2008-09</b>	34.9	34.9
<b>2009-10</b>	23.8	23.8
<b>2010-11</b>	21.8	21.8
<b>2011-12</b>	22.0	22.0
<b>2012-13</b>	18.4	18.4
<b>2013-14</b>	18.0	18.0
<b>2014-15</b>	16.3	15.6
<b>2015-16</b>	15.8	15.2
<b>2016-17</b>	15.4	14.8
<b>2017-18</b>	15.1	14.4
<b>2018-19</b>	14.7	14.1
<b>2019-20</b>	14.5	13.8

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	13.9	13.9
<b>1997-98</b>	13.7	13.7
<b>1998-99</b>	14.2	14.2
<b>1999-00</b>	16.6	16.6
<b>2000-01</b>	16.3	16.3
<b>2001-02</b>	15.4	15.4
<b>2002-03</b>	17.8	17.8
<b>2003-04</b>	15.1	15.1
<b>2004-05</b>	13.3	13.3
<b>2005-06</b>	16.1	16.1
<b>2006-07</b>	14.1	14.1
<b>2007-08</b>	15.0	15.0
<b>2008-09</b>	12.5	12.5
<b>2009-10</b>	8.6	8.6
<b>2010-11</b>	7.9	7.9
<b>2011-12</b>	8.1	8.1
<b>2012-13</b>	6.8	6.8
<b>2013-14</b>	6.7	6.7
<b>2014-15</b>	6.2	5.9
<b>2015-16</b>	6.1	5.8
<b>2016-17</b>	6.0	5.8
<b>2017-18</b>	5.9	5.7
<b>2018-19</b>	5.9	5.7
<b>2019-20</b>	5.9	5.6

<b>Growth Rates</b>		
<b>2008-09</b>	-16.5%	-16.5%
<b>2009-10</b>	-31.5%	-31.5%
<b>2010-11</b>	-7.7%	-7.7%
<b>2011-12</b>	1.9%	1.9%
<b>2012-13</b>	-15.9%	-15.9%
<b>2013-14</b>	-0.9%	-0.9%
<b>2014-15</b>	-8.3%	-12.1%
<b>2015-16</b>	-1.5%	-1.5%
<b>2016-17</b>	-1.0%	-1.0%
<b>2017-18</b>	-1.0%	-1.0%
<b>2018-19</b>	-0.7%	-0.7%
<b>2019-20</b>	-0.7%	-0.7%

**LUCKY MONEY\* (Including EZ Match)\***

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Nov 2014	Feb 2015		Nov 2014	Feb 2015		Nov 2014	Feb 2015
1996-97			1996-97			1996-97		
1997-98	36.0	36.0	1997-98	2.4	2.4	1997-98	0.7	0.7
1998-99	14.9	14.9	1998-99	1.0	1.0	1998-99	0.3	0.3
1999-00	121.3	121.3	1999-00	7.7	7.7	1999-00	2.3	2.3
2000-01	108.8	108.8	2000-01	6.7	6.7	2000-01	2.1	2.1
2001-02	98.3	98.3	2001-02	6.0	6.0	2001-02	1.9	1.9
2002-03	95.9	95.9	2002-03	5.7	5.7	2002-03	1.8	1.8
2003-04	125.9	125.9	2003-04	7.3	7.3	2003-04	2.4	2.4
2004-05	131.2	131.2	2004-05	7.4	7.4	2004-05	2.5	2.5
2005-06	128.5	128.5	2005-06	7.1	7.1	2005-06	2.5	2.5
2006-07	130.1	130.1	2006-07	7.1	7.1	2006-07	2.5	2.5
2007-08	122.7	122.7	2007-08	6.6	6.6	2007-08	2.4	2.4
2008-09	102.2	102.2	2008-09	5.5	5.5	2008-09	2.0	2.0
2009-10	92.1	92.1	2009-10	4.9	4.9	2009-10	1.8	1.8
2010-11	89.0	89.0	2010-11	4.7	4.7	2010-11	1.7	1.7
2011-12	92.3	92.3	2011-12	4.9	4.9	2011-12	1.8	1.8
2012-13	89.5	89.5	2012-13	4.7	4.7	2012-13	1.7	1.7
2013-14	79.5	79.5	2013-14	4.1	4.1	2013-14	1.5	1.5
2014-15	106.5	102.8	2014-15	5.4	5.2	2014-15	2.0	2.0
2015-16	106.8	103.1	2015-16	5.4	5.2	2015-16	2.1	2.0
2016-17	107.1	103.4	2016-17	5.3	5.1	2016-17	2.1	2.0
2017-18	107.3	103.6	2017-18	5.2	5.0	2017-18	2.1	2.0
2018-19	107.6	103.9	2018-19	5.2	5.0	2018-19	2.1	2.0
2019-20	107.9	104.2	2019-20	5.1	4.9	2019-20	2.1	2.0

  

Growth Rates		
	Nov 2014	Feb 2015
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	34.0%	29.3%
2015-16	0.3%	0.3%
2016-17	0.2%	0.3%
2017-18	0.2%	0.2%
2018-19	0.2%	0.3%
2019-20	0.3%	0.3%

\*Formerly Mega Money. Name Change effective July 2014.

\*EZ Match added at same time as name change.



FANTASY 5 (Including EZ Match)

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Nov 2014	Feb 2015		Nov 2014	Feb 2015		Nov 2014	Feb 2015
1996-97	272.3	272.3	1996-97	18.4	18.4	1996-97	5.2	5.2
1997-98	245.7	245.7	1997-98	16.3	16.3	1997-98	4.7	4.7
1998-99	241.8	241.8	1998-99	15.7	15.7	1998-99	4.6	4.6
1999-00	216.3	216.3	1999-00	13.7	13.7	1999-00	4.2	4.2
2000-01	191.6	191.6	2000-01	11.8	11.8	2000-01	3.7	3.7
2001-02	292.9	292.9	2001-02	17.7	17.7	2001-02	5.6	5.6
2002-03	260.0	260.0	2002-03	15.4	15.4	2002-03	5.0	5.0
2003-04	259.7	259.7	2003-04	15.1	15.1	2003-04	5.0	5.0
2004-05	252.5	252.5	2004-05	14.3	14.3	2004-05	4.9	4.9
2005-06	306.7	306.7	2005-06	17.0	17.0	2005-06	5.9	5.9
2006-07	326.2	326.2	2006-07	17.8	17.8	2006-07	6.3	6.3
2007-08	309.4	309.4	2007-08	16.7	16.7	2007-08	6.0	6.0
2008-09	287.3	287.3	2008-09	15.4	15.4	2008-09	5.5	5.5
2009-10	282.0	282.0	2009-10	15.0	15.0	2009-10	5.4	5.4
2010-11	282.8	282.8	2010-11	15.0	15.0	2010-11	5.4	5.4
2011-12	290.7	290.7	2011-12	15.3	15.3	2011-12	5.6	5.6
2012-13	281.5	281.5	2012-13	14.7	14.7	2012-13	5.4	5.4
2013-14	288.2	288.2	2013-14	14.9	14.8	2013-14	5.5	5.5
2014-15	285.2	285.2	2014-15	14.5	14.5	2014-15	5.5	5.5
2015-16	287.5	287.5	2015-16	14.4	14.4	2015-16	5.5	5.5
2016-17	288.9	288.9	2016-17	14.3	14.3	2016-17	5.6	5.6
2017-18	290.4	290.4	2017-18	14.2	14.1	2017-18	5.6	5.6
2018-19	291.5	291.5	2018-19	14.0	14.0	2018-19	5.6	5.6
2019-20	292.4	292.4	2019-20	13.9	13.9	2019-20	5.6	5.6

  

Growth Rates		
	Nov 2014	Feb 2015
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-1.1%	-1.1%
2015-16	0.8%	0.8%
2016-17	0.5%	0.5%
2017-18	0.5%	0.5%
2018-19	0.4%	0.4%
2019-20	0.3%	0.3%

**CASH 3**

<b>Ticket Sales</b>			<b>Per Capita Sales</b>			<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>		<b>Nov 2014</b>	<b>Feb 2015</b>		<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	309.4	309.4	<b>1996-97</b>	20.9	20.9	<b>1996-97</b>	6.0	6.0
<b>1997-98</b>	313.9	313.9	<b>1997-98</b>	20.8	20.8	<b>1997-98</b>	6.0	6.0
<b>1998-99</b>	339.3	339.3	<b>1998-99</b>	22.0	22.0	<b>1998-99</b>	6.5	6.5
<b>1999-00</b>	319.0	319.0	<b>1999-00</b>	20.1	20.1	<b>1999-00</b>	6.1	6.1
<b>2000-01</b>	326.5	326.5	<b>2000-01</b>	20.2	20.2	<b>2000-01</b>	6.3	6.3
<b>2001-02</b>	329.8	329.8	<b>2001-02</b>	20.0	20.0	<b>2001-02</b>	6.3	6.3
<b>2002-03</b>	330.0	330.0	<b>2002-03</b>	19.6	19.6	<b>2002-03</b>	6.3	6.3
<b>2003-04</b>	349.2	349.2	<b>2003-04</b>	20.3	20.3	<b>2003-04</b>	6.7	6.7
<b>2004-05</b>	345.6	345.6	<b>2004-05</b>	19.6	19.6	<b>2004-05</b>	6.6	6.6
<b>2005-06</b>	343.2	343.2	<b>2005-06</b>	19.0	19.0	<b>2005-06</b>	6.6	6.6
<b>2006-07</b>	348.7	348.7	<b>2006-07</b>	19.0	19.0	<b>2006-07</b>	6.7	6.7
<b>2007-08</b>	336.1	336.1	<b>2007-08</b>	18.1	18.1	<b>2007-08</b>	6.5	6.5
<b>2008-09</b>	320.2	320.2	<b>2008-09</b>	17.2	17.2	<b>2008-09</b>	6.2	6.2
<b>2009-10</b>	304.0	304.0	<b>2009-10</b>	16.2	16.2	<b>2009-10</b>	5.8	5.8
<b>2010-11</b>	313.3	313.3	<b>2010-11</b>	16.6	16.6	<b>2010-11</b>	6.0	6.0
<b>2011-12</b>	314.7	314.7	<b>2011-12</b>	16.6	16.6	<b>2011-12</b>	6.1	6.1
<b>2012-13</b>	324.5	324.5	<b>2012-13</b>	16.9	16.9	<b>2012-13</b>	6.2	6.2
<b>2013-14</b>	339.6	339.6	<b>2013-14</b>	17.5	17.5	<b>2013-14</b>	6.5	6.5
<b>2014-15</b>	347.2	352.2	<b>2014-15</b>	17.7	17.9	<b>2014-15</b>	6.7	6.8
<b>2015-16</b>	352.1	357.2	<b>2015-16</b>	17.7	17.9	<b>2015-16</b>	6.8	6.9
<b>2016-17</b>	357.1	362.3	<b>2016-17</b>	17.7	17.9	<b>2016-17</b>	6.9	7.0
<b>2017-18</b>	362.2	367.4	<b>2017-18</b>	17.7	17.9	<b>2017-18</b>	7.0	7.1
<b>2018-19</b>	367.2	372.5	<b>2018-19</b>	17.7	17.9	<b>2018-19</b>	7.1	7.2
<b>2019-20</b>	372.1	377.5	<b>2019-20</b>	17.7	17.9	<b>2019-20</b>	7.2	7.3

<b>Growth Rates</b>		
<b>2008-09</b>	-4.7%	-4.7%
<b>2009-10</b>	-5.0%	-5.0%
<b>2010-11</b>	3.0%	3.0%
<b>2011-12</b>	0.5%	0.5%
<b>2012-13</b>	3.1%	3.1%
<b>2013-14</b>	4.7%	4.7%
<b>2014-15</b>	2.2%	3.7%
<b>2015-16</b>	1.4%	1.4%
<b>2016-17</b>	1.4%	1.4%
<b>2017-18</b>	1.4%	1.4%
<b>2018-19</b>	1.4%	1.4%
<b>2019-20</b>	1.3%	1.4%

**PLAY 4**

<b>Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	151.1	151.1
<b>1997-98</b>	159.6	159.6
<b>1998-99</b>	169.4	169.4
<b>1999-00</b>	158.6	158.6
<b>2000-01</b>	163.2	163.2
<b>2001-02</b>	170.7	170.7
<b>2002-03</b>	182.7	182.7
<b>2003-04</b>	192.6	192.6
<b>2004-05</b>	207.0	207.0
<b>2005-06</b>	215.5	215.5
<b>2006-07</b>	225.3	225.3
<b>2007-08</b>	227.9	227.9
<b>2008-09</b>	239.0	239.0
<b>2009-10</b>	235.0	235.0
<b>2010-11</b>	235.7	235.7
<b>2011-12</b>	244.7	244.7
<b>2012-13</b>	244.1	244.1
<b>2013-14</b>	257.8	257.8
<b>2014-15</b>	260.1	267.1
<b>2015-16</b>	263.7	269.5
<b>2016-17</b>	267.5	271.8
<b>2017-18</b>	271.3	273.9
<b>2018-19</b>	275.0	275.9
<b>2019-20</b>	278.7	277.8

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	10.2	10.2
<b>1997-98</b>	10.6	10.6
<b>1998-99</b>	11.0	11.0
<b>1999-00</b>	10.0	10.0
<b>2000-01</b>	10.1	10.1
<b>2001-02</b>	10.3	10.3
<b>2002-03</b>	10.8	10.8
<b>2003-04</b>	11.2	11.2
<b>2004-05</b>	11.7	11.7
<b>2005-06</b>	12.0	12.0
<b>2006-07</b>	12.3	12.3
<b>2007-08</b>	12.3	12.3
<b>2008-09</b>	12.8	12.8
<b>2009-10</b>	12.5	12.5
<b>2010-11</b>	12.5	12.5
<b>2011-12</b>	12.9	12.9
<b>2012-13</b>	12.7	12.7
<b>2013-14</b>	13.3	13.3
<b>2014-15</b>	13.2	13.6
<b>2015-16</b>	13.2	13.5
<b>2016-17</b>	13.2	13.4
<b>2017-18</b>	13.2	13.3
<b>2018-19</b>	13.2	13.3
<b>2019-20</b>	13.2	13.2

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	2.9	2.9
<b>1997-98</b>	3.1	3.1
<b>1998-99</b>	3.3	3.3
<b>1999-00</b>	3.1	3.1
<b>2000-01</b>	3.1	3.1
<b>2001-02</b>	3.3	3.3
<b>2002-03</b>	3.5	3.5
<b>2003-04</b>	3.7	3.7
<b>2004-05</b>	4.0	4.0
<b>2005-06</b>	4.1	4.1
<b>2006-07</b>	4.3	4.3
<b>2007-08</b>	4.4	4.4
<b>2008-09</b>	4.6	4.6
<b>2009-10</b>	4.5	4.5
<b>2010-11</b>	4.5	4.5
<b>2011-12</b>	4.7	4.7
<b>2012-13</b>	4.7	4.7
<b>2013-14</b>	5.0	5.0
<b>2014-15</b>	5.0	5.1
<b>2015-16</b>	5.1	5.2
<b>2016-17</b>	5.1	5.2
<b>2017-18</b>	5.2	5.3
<b>2018-19</b>	5.3	5.3
<b>2019-20</b>	5.4	5.3

<b>Growth Rates</b>		
<b>2008-09</b>	4.8%	4.8%
<b>2009-10</b>	-1.6%	-1.6%
<b>2010-11</b>	0.3%	0.3%
<b>2011-12</b>	3.8%	3.8%
<b>2012-13</b>	-0.2%	-0.2%
<b>2013-14</b>	5.6%	5.6%
<b>2014-15</b>	0.9%	3.6%
<b>2015-16</b>	1.4%	0.9%
<b>2016-17</b>	1.4%	0.9%
<b>2017-18</b>	1.4%	0.8%
<b>2018-19</b>	1.4%	0.7%
<b>2019-20</b>	1.4%	0.7%

### Raffle

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2006-07</b>	72.5	4.0	1.4
<b>2007-08</b>	30.8	1.7	0.6
<b>2008-09</b>	41.3	2.2	0.8
<b>2009-10</b>	29.3	1.6	0.6
<b>2010-11</b>	12.6	0.7	0.2
<b>2011-12</b>	0.0	0.0	0.0
<b>2012-13</b>	12.9	0.7	0.2

### Lucky Lines

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2010-11</b>	45.4	2.4	0.9
<b>2011-12</b>	17.7	0.9	0.3
<b>2012-13</b>	8.6	0.4	0.2

### Monopoly Millionaire

	<b>Ticket Sales</b>	<b>Per Capita Sales</b>	<b>Average Weekly Sales</b>
<b>2014-15</b>	5.5	0.3	0.5

**TERMINAL GAME SALES**

<b>Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1830.9	1861.3
2015-16	1851.9	1853.9
2016-17	1866.8	1867.6
2017-18	1881.7	1881.1
2018-19	1897.2	1895.3
2019-20	1912.2	1908.6

<b>Due to EETF from Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	739.6	752.1
2015-16	749.9	750.3
2016-17	756.7	756.5
2017-18	763.2	762.2
2018-19	770.2	768.5
2019-20	777.0	774.3

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.5	94.5
2011-12	99.1	99.1
2012-13	103.4	103.4
2013-14	100.5	100.5
2014-15	93.1	94.6
2015-16	92.9	92.9
2016-17	92.3	92.2
2017-18	91.7	91.6
2018-19	91.2	91.0
2019-20	90.7	90.4

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.2	35.8
2015-16	35.6	35.7
2016-17	35.9	35.9
2017-18	36.2	36.2
2018-19	36.5	36.4
2019-20	36.8	36.7

<b>Growth Rates</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-6.2%	-4.6%
2015-16	1.1%	-0.4%
2016-17	0.8%	0.7%
2017-18	0.8%	0.7%
2018-19	0.8%	0.8%
2019-20	0.8%	0.7%

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.2	35.8
2015-16	35.6	35.7
2016-17	35.9	35.9
2017-18	36.2	36.2
2018-19	36.5	36.4
2019-20	36.8	36.7

**TOTAL TICKET SALES**

<b>Ticket Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	2070.1	2070.1
<b>1997-98</b>	2050.0	2050.0
<b>1998-99</b>	2096.7	2096.7
<b>1999-00</b>	2248.5	2248.5
<b>2000-01</b>	2274.7	2274.7
<b>2001-02</b>	2356.4	2356.4
<b>2002-03</b>	2868.0	2868.0
<b>2003-04</b>	3071.0	3071.0
<b>2004-05</b>	3470.7	3470.7
<b>2005-06</b>	3929.0	3929.0
<b>2006-07</b>	4122.1	4122.1
<b>2007-08</b>	4174.8	4174.8
<b>2008-09</b>	3938.0	3938.0
<b>2009-10</b>	3900.5	3900.5
<b>2010-11</b>	4008.7	4008.7
<b>2011-12</b>	4449.9	4449.9
<b>2012-13</b>	5013.0	5013.0
<b>2013-14</b>	5368.2	5368.2
<b>2014-15</b>	5487.2	5551.7
<b>2015-16</b>	5617.9	5655.1
<b>2016-17</b>	5708.1	5744.8
<b>2017-18</b>	5776.8	5812.6
<b>2018-19</b>	5846.8	5881.8
<b>2019-20</b>	5917.1	5950.9

<b>Per Capita Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	139.7	139.7
<b>1997-98</b>	135.6	135.6
<b>1998-99</b>	135.8	135.8
<b>1999-00</b>	142.0	142.0
<b>2000-01</b>	140.5	140.5
<b>2001-02</b>	142.7	142.7
<b>2002-03</b>	170.2	170.2
<b>2003-04</b>	178.3	178.3
<b>2004-05</b>	196.9	196.9
<b>2005-06</b>	218.1	218.1
<b>2006-07</b>	224.7	224.7
<b>2007-08</b>	224.9	224.9
<b>2008-09</b>	211.0	211.0
<b>2009-10</b>	208.0	208.0
<b>2010-11</b>	212.5	212.5
<b>2011-12</b>	234.1	234.1
<b>2012-13</b>	261.3	261.3
<b>2013-14</b>	276.6	276.6
<b>2014-15</b>	279.0	282.2
<b>2015-16</b>	281.7	283.4
<b>2016-17</b>	282.1	283.7
<b>2017-18</b>	281.6	283.1
<b>2018-19</b>	281.1	282.5
<b>2019-20</b>	280.7	282.0

<b>Average Weekly Sales</b>		
	<b>Nov 2014</b>	<b>Feb 2015</b>
<b>1996-97</b>	39.8	39.8
<b>1997-98</b>	39.4	39.4
<b>1998-99</b>	40.3	40.3
<b>1999-00</b>	43.2	43.2
<b>2000-01</b>	43.7	43.7
<b>2001-02</b>	45.3	45.3
<b>2002-03</b>	55.2	55.2
<b>2003-04</b>	59.1	59.1
<b>2004-05</b>	66.7	66.7
<b>2005-06</b>	75.6	75.6
<b>2006-07</b>	79.3	79.3
<b>2007-08</b>	80.3	80.3
<b>2008-09</b>	75.7	75.7
<b>2009-10</b>	75.0	75.0
<b>2010-11</b>	77.1	77.1
<b>2011-12</b>	85.6	85.6
<b>2012-13</b>	96.4	96.4
<b>2013-14</b>	103.2	103.2
<b>2014-15</b>	105.5	106.8
<b>2015-16</b>	108.0	108.8
<b>2016-17</b>	109.8	110.5
<b>2017-18</b>	111.1	111.8
<b>2018-19</b>	112.4	113.1
<b>2019-20</b>	113.8	114.4

<b>Growth Rates</b>		
<b>2008-09</b>	-5.7%	-5.7%
<b>2009-10</b>	-1.0%	-1.0%
<b>2010-11</b>	2.8%	2.8%
<b>2011-12</b>	11.0%	11.0%
<b>2012-13</b>	12.7%	12.7%
<b>2013-14</b>	7.1%	7.1%
<b>2014-15</b>	2.2%	3.4%
<b>2015-16</b>	2.4%	1.9%
<b>2016-17</b>	1.6%	1.6%
<b>2017-18</b>	1.2%	1.2%
<b>2018-19</b>	1.2%	1.2%
<b>2019-20</b>	1.2%	1.2%

Scratch-off Ticket Sales		
	Nov 2014	Feb 2015
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3656.3	3690.5
2015-16	3766.0	3801.2
2016-17	3841.3	3877.2
2017-18	3895.1	3931.5
2018-19	3949.6	3986.5
2019-20	4004.9	4042.3

Terminal Games Ticket Sales		
	Nov 2014	Feb 2015
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1830.9	1861.3
2015-16	1851.9	1853.9
2016-17	1866.8	1867.6
2017-18	1881.7	1881.1
2018-19	1897.2	1895.3
2019-20	1912.2	1908.6

Total Ticket Sales		
	Nov 2014	Feb 2015
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5487.2	5551.7
2015-16	5617.9	5655.1
2016-17	5708.1	5744.8
2017-18	5776.8	5812.6
2018-19	5846.8	5881.8
2019-20	5917.1	5950.9

Scratch-off - percent of total		
	Nov 2014	Feb 2015
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.6%	66.5%
2015-16	67.0%	67.2%
2016-17	67.3%	67.5%
2017-18	67.4%	67.6%
2018-19	67.6%	67.8%
2019-20	67.7%	67.9%

Terminal Games - percent of total		
	Nov 2014	Feb 2015
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.4%	33.5%
2015-16	33.0%	32.8%
2016-17	32.7%	32.5%
2017-18	32.6%	32.4%
2018-19	32.4%	32.2%
2019-20	32.3%	32.1%

**Other Income**  
**(Security Lending, Interest Earnings,**  
**On-Line Communication Fees, Retailer Fees,**  
**Prize Money Held in Reserve)**

	Nov 2014	Feb 2015
1996-97	15.2	15.2
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	10.1	10.1
2015-16	10.2	10.2
2016-17	10.3	10.3
2017-18	10.4	10.4
2018-19	10.5	10.5
2019-20	10.6	10.6

<b>80% Unclaimed Prizes for Transfer</b>		
	Nov 2014	Feb 2015
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	41.4	41.8
2015-16	42.5	42.8
2016-17	43.2	43.5
2017-18	43.7	44.0
2018-19	44.3	44.6
2019-20	44.8	45.1



### Factors Affecting EETF Transfers

	2014-15		2015-16		2016-17		2017-18		2018-19		2019-20	
	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015
Prize Percentage Scratch-off	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%
Prize Percentage Terminal Games	50.91%	50.89%	50.89%	50.88%	50.88%	50.87%	50.87%	50.87%	50.86%	50.87%	50.85%	50.86%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$79.10	\$79.10	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90	\$77.90
Vendor Rate Scratch-off	1.43%	1.48%	1.51%	1.48%	1.49%	1.44%	1.46%	1.41%	1.46%	1.41%	1.46%	1.41%
Vendor Rate Terminal Games	1.65%	1.68%	1.63%	1.67%	1.62%	1.67%	1.62%	1.67%	1.61%	1.66%	1.60%	1.66%
Unclaimed Prize Rate	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%	1.15%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 40.5% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

**Calculation of Fiscal Year Distributions to EETF from Lottery Receipts**

	2013-14		2014-15		2015-16		2016-17		2017-18		2018-19		2019-20	
	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015	Nov 2014	Feb 2015
% Week 51 scratch-off *	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%	1.9241%	1.9422%
% Week 51 terminal games *	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%	1.7956%	1.7537%
% Week 52 scratch-off *	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%	2.0061%	1.9349%
% Week 52 terminal games *	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%	1.6916%	1.7453%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%
% of Week 52 to subsequent year **	12.51%	12.51%	26.28%	28.06%	56.21%	56.79%	71.33%	72.47%	89.99%	89.67%	100.00%	100.00%	28.06%	28.06%
% of scratch-off rec'd subsequent year	2.1752%	2.1844%	2.4512%	2.4851%	3.0518%	3.0409%	3.3550%	3.3444%	3.7295%	3.6772%	2.0061%	1.9349%	2.4851%	2.4851%
% of terminal games rec'd subsequent year	2.0073%	1.9721%	2.2400%	2.2433%	2.7464%	2.7448%	3.0021%	3.0185%	3.3179%	3.3187%	1.6916%	1.7453%	2.2433%	2.2433%
EETF Transfer rate scratch-off	18.74%	18.72%	18.54%	18.50%	18.60%	18.54%	18.64%	18.60%	18.69%	18.65%	18.70%	18.67%	0.00%	0.00%
EETF Transfer rate terminal games	40.53%	40.21%	40.50%	40.41%	40.54%	40.47%	40.56%	40.50%	40.60%	40.52%	40.61%	40.55%	0.00%	0.00%

\* based on weekly sales figures for 2013-14

\*\* based on daily sales figures for 2013-14

November 2014 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Scratch-Off Sales	3417.1	3656.3	3766.0	3841.3	3895.1	3949.6	4004.9
Terminal Game Sales	1951.1	1830.9	1851.9	1866.8	1881.7	1897.2	1912.2
EETF transfer due from current year ticket sales and other income	1490.0	1468.6	1499.4	1522.6	1541.5	1559.9	1578.3
less collection lag loss	-50.0	-33.4	-41.8	-46.7	-52.0	-27.7	0.0
plus collection lag gain from prior year	35.0	50.0	33.4	41.8	46.7	52.0	27.7
Distribution to EETF from Lottery Receipts	1475.0	1485.1	1491.0	1517.7	1536.2	1584.2	1605.9

February 2015 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Scratch-Off Sales	3417.1	3690.5	3801.2	3877.2	3931.5	3986.5	4042.3
Terminal Game Sales	1951.1	1861.3	1853.9	1867.6	1881.1	1895.3	1908.6
EETF transfer due from current year ticket sales and other income	1490.0	1486.5	1508.1	1531.6	1549.9	1567.6	1585.2
less collection lag loss	-50.0	-33.8	-42.0	-47.0	-52.3	-27.8	0.0
plus collection lag gain from prior year	35.0	50.0	33.8	42.0	47.0	52.3	27.8
Distribution to EETF from Lottery Receipts	1475.0	1502.7	1499.9	1526.7	1544.6	1592.1	1613.0

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.