

Revenue Estimating Conference Lottery Sales Executive Summary

July 30, 2015

The Revenue Estimating Conference reviewed Lottery revenues on July 30, 2015. Total ticket sales for Fiscal Year 2014-15 were \$31.7 million over estimate, but due to both technical and timing issues, the transfer to the Educational Enhancement Trust Fund (EETF) was \$23.7 million less than expected for the fiscal year. Beginning with the new forecast, the Conference has incorporated an additional adjustment to the expected EETF distributions to address the timing issue associated with the transfer. This adjustment results in the EETF transfer estimates being slightly lower than they otherwise would have been (approximately \$5.6 million per year); however, the negative adjustments to the forecast will be balanced out by corresponding adjustments on subsequent Outlook documents. The total ticket sales forecast has been increased by \$26.5 to \$49.8 million per year relative to the February forecast. The growth is primarily a result of higher scratch-off sales and additional sales from a holiday raffle this fiscal year, and is partially offset by declines in some of the terminal games.

Scratch-off ticket sales were \$33.6 million over estimate for Fiscal Year 2014-15, resulting in 9.0% growth over Fiscal Year 2013-14. The July forecast maintains very similar growth rates to the current forecast for scratch-off sales, but since the growth starts from a higher level, the result is an increase in ticket sales of \$37.7 to \$56.2 million each fiscal year.

Actual Powerball ticket sales were \$15.3 million lower than the estimate for FY 2014-15. The Conference maintained current growth rates for the forecast, which resulted in a \$15.0 to \$16.0 million decline in Powerball ticket sales each fiscal year. Mega Millions ticket sales were also under estimate for the year by \$3.7 million, leading the Conference to reduce this forecast as well by \$7.9 to \$9.0 million each fiscal year going forward.

Lotto ticket sales for FY 2014-15 came in under estimate by \$6.1 million. To account for the lower than expected level of activity, the new forecast reduces expected lotto ticket sales by \$6.4 to \$7.9 million each fiscal year. As expected at the last Conference, ticket sales for Lucky Money in Fiscal Year 2014-15 were over 29% higher than they were in Fiscal Year 2013-14. However, the forecast for this game was decreased to a much lower level after discussion that the strong performance was a temporary response to the name change and associated increased promotional activity. The forecasts for the remaining terminal games (Fantasy Five, Cash 3, and Play 4) were all increased slightly to reflect actual ticket sales in FY 2014-15. The growth rates for these games in subsequent fiscal years remain the same or very similar to the February 2015 forecast.

The new forecast for expected distributions to the EETF is \$7.9 million higher in FY 2015-16 and lower by \$6.3 to \$9.0 million each year through FY 2018-19. In addition to the timing adjustment described earlier, projected transfers to the EETF have been affected by the overall lower levels of unclaimed prizes expected throughout the forecast, likely due to scratch-off sales comprising a larger share of total sales. FY 2019-20 was also impacted by a correction to an error in the February package.

The details of the forecast and changes are shown in the following table.

Summary of All Games				
		Feb 2015	July 2015	Difference
Scratch-off	2015-16	3801.2	3838.9	37.7
	2016-17	3877.2	3919.5	42.3
	2017-18	3931.5	3978.3	46.8
	2018-19	3986.5	4038.0	51.5
	2019-20	4042.3	4098.6	56.2
	2020-21		4160.0	
Powerball	2015-16	381.0	366.1	-15.0
	2016-17	386.5	371.2	-15.3
	2017-18	391.9	376.4	-15.6
	2018-19	397.4	381.6	-15.8
	2019-20	402.6	386.6	-16.0
	2020-21		391.6	
Mega Millions	2015-16	153.2	145.3	-7.9
	2016-17	155.4	147.3	-8.0
	2017-18	157.5	149.0	-8.5
	2018-19	159.7	150.9	-8.8
	2019-20	161.9	152.9	-9.0
	2020-21		154.9	
Lotto	2015-16	302.4	294.6	-7.9
	2016-17	299.4	292.8	-6.6
	2017-18	296.4	289.9	-6.5
	2018-19	294.4	287.9	-6.5
	2019-20	292.3	285.9	-6.4
	2020-21		283.8	
Lucky Money	2015-16	103.1	88.4	-14.7
	2016-17	103.4	89.7	-13.7
	2017-18	103.6	91.0	-12.6
	2018-19	103.9	92.2	-11.7
	2019-20	104.2	93.5	-10.7
	2020-21		94.8	
Fantasy 5	2015-16	287.5	289.3	1.8
	2016-17	288.9	291.8	2.9
	2017-18	290.4	293.3	3.0
	2018-19	291.5	294.5	2.9
	2019-20	292.4	295.4	3.0
	2020-21		296.3	
Cash 3	2015-16	357.2	369.0	11.9
	2016-17	362.3	374.7	12.4
	2017-18	367.4	380.3	12.9
	2018-19	372.5	385.9	13.4
	2019-20	377.5	391.4	13.9
	2020-21		396.8	
Play 4	2015-16	269.5	280.2	10.7
	2016-17	271.8	284.3	12.5
	2017-18	273.9	288.4	14.5
	2018-19	275.9	292.5	16.6
	2019-20	277.8	296.6	18.8
	2020-21		300.6	
Raffle	2015-16	0.0	14.4	14.4
	2016-17	0.0	0.0	0.0
	2017-18	0.0	0.0	0.0
	2018-19	0.0	0.0	0.0
	2019-20	0.0	0.0	0.0
	2020-21		0.0	
TOTAL	2015-16**	5655.1	5686.1	31.1
	2016-17	5744.8	5771.4	26.5
	2017-18	5812.6	5846.7	34.1
	2018-19	5881.8	5923.5	41.7
	2019-20	5950.9	6000.8	49.8
	2020-21		6078.9	
EETF Receipts from Ticket Sales	2015-16	1446.9	1459.4	12.5
	2016-17	1472.9	1468.9	-4.0
	2017-18	1490.2	1489.2	-1.0
	2018-19	1537.0	1535.9	-1.1
	2019-20*	1557.3	1522.4	-34.8
	2020-21		1547.4	
Other Income	2015-16	10.2	11.0	0.8
	2016-17	10.3	10.8	0.5
	2017-18	10.4	10.6	0.2
	2018-19	10.5	10.6	0.1
	2019-20	10.6	10.6	0.0
	2020-21		10.6	
80% unclaimed prizes	2015-16	42.8	37.4	-5.4
	2016-17	43.5	38.0	-5.5
	2017-18	44.0	38.5	-5.5
	2018-19	44.6	39.1	-5.5
	2019-20	45.1	39.6	-5.6
	2020-21		40.1	
Distribution to EETF from Lottery Receipts	2015-16**	1499.9	1507.8	7.9
	2016-17	1526.7	1517.7	-9.0
	2017-18	1544.6	1538.3	-6.3
	2018-19	1592.1	1585.6	-6.5
	2019-20*	1613.0	1572.6	-40.4
	2020-21		1598.1	

*A large portion of the difference associated with FY 2019-20 comes from a correction to an error in the February package.

** Beginning in FY2015-16, a Measure Affecting Revenue increased Ticket Sales by \$20.1 million and the net EETF Distribution by \$1.6 million. (recurring amounts are \$10.1 million and \$0.8 million, respectively) The Feb 2015 entries in the table above have not been adjusted. The adjusted entries would show:

	Feb Adjusted Ticket Sales	Feb. Adjusted EETF Distributions	Difference
2015-16	5675.2	1501.5	6.3
2016-17	5754.9	1527.5	-9.8
2017-18	5822.7	1545.4	-7.1
2018-19	5891.9	1592.9	-7.3
2019-20	5961.0	1613.8	-41.2
2020-21			

**LOTTERY ESTIMATING CONFERENCE, July 30, 2015
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	Feb 2015	July 2015	Diff.
2014-15	5551.7	5583.4	31.7
2015-16**	5655.1	5686.1	31.1
2016-17	5744.8	5771.4	26.5
2017-18	5812.6	5846.7	34.1
2018-19	5881.8	5923.5	41.7
2019-20	5950.9	6000.8	49.8
2020-21		6078.9	

Other Income

	Feb 2015	July 2015	Diff.
2014-15	10.1	11.3	1.2
2015-16	10.2	11.0	0.8
2016-17	10.3	10.8	0.5
2017-18	10.4	10.6	0.2
2018-19	10.5	10.6	0.1
2019-20	10.6	10.6	0.0
2020-21		10.6	

Unclaimed Prizes

	Feb 2015	July 2015	Diff.
2014-15	41.8	24.6	-17.3
2015-16	42.8	37.4	-5.4
2016-17	43.5	38.0	-5.5
2017-18	44.0	38.5	-5.5
2018-19	44.6	39.1	-5.5
2019-20	45.1	39.6	-5.6
2020-21		40.1	

Distribution to EETF from Lottery Receipts*

	Feb 2015	July 2015	Diff.
2014-15	1502.7	1479.0	-23.7
2015-16**	1499.9	1507.8	7.9
2016-17	1526.7	1517.7	-9.0
2017-18	1544.6	1538.3	-6.3
2018-19	1592.1	1585.6	-6.5
2019-20	1613.0	1572.6	-40.4
2020-21		1598.1	

* In November 2012, the conference changed the methodology for estimating Lottery distributions to EETF. The change is described on page 17.

** Beginning in FY2015-16, a Measure Affecting Revenue increased Ticket Sales by \$20.1 million and the net EETF Distribution by \$1.6 million. (recurring amounts are \$10.1 million and \$0.8 million, respectively) The Feb 2015 entries in the table above have not been adjusted. The adjusted entries would show:

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2015-16	5675.2	1501.5	6.3
2016-17	5754.9	1527.5	-9.8
2017-18	5822.7	1545.4	-7.1
2018-19	5891.9	1592.9	-7.3
2019-20	5961.0	1613.8	-41.2
2020-21			

SCRATCH-OFF

Total Sales		
	Feb 2015	July 2015
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3690.5	3724.1
2015-16	3801.2	3838.9
2016-17	3877.2	3919.5
2017-18	3931.5	3978.3
2018-19	3986.5	4038.0
2019-20	4042.3	4098.6
2020-21		4160.0

Due to EETF from Ticket Sales		
	Feb 2015	July 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	682.6	689.1
2015-16	704.8	711.8
2016-17	721.3	729.0
2017-18	733.2	740.6
2018-19	744.1	752.4
2019-20	755.1	764.9
2020-21		777.0

Per Capita Sales		
	Feb 2015	July 2015
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	118.0	118.0
2011-12	135.1	135.1
2012-13	157.8	157.8
2013-14	176.0	176.1
2014-15	187.6	189.0
2015-16	190.5	191.8
2016-17	191.5	192.9
2017-18	191.5	192.9
2018-19	191.5	193.0
2019-20	191.5	193.1
2020-21		193.3

Average Weekly Sales		
	Feb 2015	July 2015
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.0	71.6
2015-16	73.1	73.8
2016-17	74.6	75.4
2017-18	75.6	76.5
2018-19	76.7	77.7
2019-20	77.7	78.8
2020-21		80.0

Growth Rates		
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	8.0%	9.0%
2015-16	3.0%	3.1%
2016-17	2.0%	2.1%
2017-18	1.4%	1.5%
2018-19	1.4%	1.5%
2019-20	1.4%	1.5%
2020-21		1.5%

Average Weekly Sales		
	Feb 2015	July 2015
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.0	71.6
2015-16	73.1	73.8
2016-17	74.6	75.4
2017-18	75.6	76.5
2018-19	76.7	77.7
2019-20	77.7	78.8
2020-21		80.0

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	390.4	375.1
2015-16	381.0	366.1
2016-17	386.5	371.2
2017-18	391.9	376.4
2018-19	397.4	381.6
2019-20	402.6	386.6
2020-21		391.6

Per Capita Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.2	24.2
2014-15	19.8	19.0
2015-16	19.1	18.3
2016-17	19.1	18.3
2017-18	19.1	18.2
2018-19	19.1	18.2
2019-20	19.1	18.2
2020-21		18.2

Average Weekly Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.5	7.2
2015-16	7.3	7.0
2016-17	7.4	7.1
2017-18	7.5	7.2
2018-19	7.6	7.3
2019-20	7.7	7.4
2020-21		7.5

Growth Rates		
	Feb 2015	July 2015
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-16.8%	-20.1%
2015-16	-2.4%	-2.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.3%
2020-21		1.3%

*Annualized figures

Mega Millions

Ticket Sales		
	Feb 2015	July 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	151.0	147.4
2015-16	153.2	145.3
2016-17	155.4	147.3
2017-18	157.5	149.0
2018-19	159.7	150.9
2019-20	161.9	152.9
2020-21		154.9

Per Capita Sales		
	Feb 2015	July 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.7	7.5
2015-16	7.7	7.3
2016-17	7.7	7.3
2017-18	7.7	7.2
2018-19	7.7	7.2
2019-20	7.7	7.2
2020-21		7.2

Average Weekly Sales		
	Feb 2015	July 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.9	2.8
2015-16	2.9	2.8
2016-17	3.0	2.8
2017-18	3.0	2.9
2018-19	3.1	2.9
2019-20	3.1	2.9
2020-21		3.0

Growth Rates		
2013-14	n/a	
2014-15	-9.9%	-12.1%
2015-16	1.4%	-1.4%
2016-17	1.4%	1.4%
2017-18	1.4%	1.2%
2018-19	1.4%	1.3%
2019-20	1.4%	1.3%
2020-21		1.3%

LOTTO WITH XTRA

Ticket Sales		
	Feb 2015	July 2015
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	307.0	301.0
2015-16	302.4	294.6
2016-17	299.4	292.8
2017-18	296.4	289.9
2018-19	294.4	287.9
2019-20	292.3	285.9
2020-21		283.8

Per Capita Sales		
	Feb 2015	July 2015
1996-97	48.7	48.7
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.4	18.4
2013-14	18.0	18.0
2014-15	15.6	15.3
2015-16	15.2	14.7
2016-17	14.8	14.4
2017-18	14.4	14.1
2018-19	14.1	13.8
2019-20	13.8	13.5
2020-21		13.2

Average Weekly Sales		
	Feb 2015	July 2015
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.9	5.8
2015-16	5.8	5.7
2016-17	5.8	5.6
2017-18	5.7	5.6
2018-19	5.7	5.5
2019-20	5.6	5.5
2020-21		5.5

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-12.1%	-13.8%
2015-16	-1.5%	-2.1%
2016-17	-1.0%	-0.6%
2017-18	-1.0%	-1.0%
2018-19	-0.7%	-0.7%
2019-20	-0.7%	-0.7%
2020-21		-0.7%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Feb 2015	July 2015		Feb 2015	July 2015		Feb 2015	July 2015
1996-97			1996-97			1996-97		
1997-98	36.0	36.0	1997-98	2.4	2.4	1997-98	0.7	0.7
1998-99	14.9	14.9	1998-99	1.0	1.0	1998-99	0.3	0.3
1999-00	121.3	121.3	1999-00	7.7	7.7	1999-00	2.3	2.3
2000-01	108.8	108.8	2000-01	6.7	6.7	2000-01	2.1	2.1
2001-02	98.3	98.3	2001-02	6.0	6.0	2001-02	1.9	1.9
2002-03	95.9	95.9	2002-03	5.7	5.7	2002-03	1.8	1.8
2003-04	125.9	125.9	2003-04	7.3	7.3	2003-04	2.4	2.4
2004-05	131.2	131.2	2004-05	7.4	7.4	2004-05	2.5	2.5
2005-06	128.5	128.5	2005-06	7.1	7.1	2005-06	2.5	2.5
2006-07	130.1	130.1	2006-07	7.1	7.1	2006-07	2.5	2.5
2007-08	122.7	122.7	2007-08	6.6	6.6	2007-08	2.4	2.4
2008-09	102.2	102.2	2008-09	5.5	5.5	2008-09	2.0	2.0
2009-10	92.1	92.1	2009-10	4.9	4.9	2009-10	1.8	1.8
2010-11	89.0	89.0	2010-11	4.7	4.7	2010-11	1.7	1.7
2011-12	92.3	92.3	2011-12	4.9	4.9	2011-12	1.8	1.8
2012-13	89.5	89.5	2012-13	4.7	4.7	2012-13	1.7	1.7
2013-14	79.5	79.5	2013-14	4.1	4.1	2013-14	1.5	1.5
2014-15	102.8	103.2	2014-15	5.2	5.2	2014-15	2.0	2.0
2015-16	103.1	88.4	2015-16	5.2	4.4	2015-16	2.0	1.7
2016-17	103.4	89.7	2016-17	5.1	4.4	2016-17	2.0	1.7
2017-18	103.6	91.0	2017-18	5.0	4.4	2017-18	2.0	1.8
2018-19	103.9	92.2	2018-19	5.0	4.4	2018-19	2.0	1.8
2019-20	104.2	93.5	2019-20	4.9	4.4	2019-20	2.0	1.8
2020-21		94.8	2020-21		4.4	2020-21		1.8

Growth Rates		
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.3%	29.8%
2015-16	0.3%	-14.3%
2016-17	0.3%	1.5%
2017-18	0.2%	1.4%
2018-19	0.3%	1.3%
2019-20	0.3%	1.4%
2020-21		1.4%

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Feb 2015	July 2015
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	285.2	287.8
2015-16	287.5	289.3
2016-17	288.9	291.8
2017-18	290.4	293.3
2018-19	291.5	294.5
2019-20	292.4	295.4
2020-21		296.3

Per Capita Sales		
	Feb 2015	July 2015
1996-97	18.4	18.4
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.9
2014-15	14.5	14.6
2015-16	14.4	14.5
2016-17	14.3	14.4
2017-18	14.1	14.2
2018-19	14.0	14.1
2019-20	13.9	13.9
2020-21		13.8

Average Weekly Sales		
	Feb 2015	July 2015
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.5	5.6
2016-17	5.6	5.6
2017-18	5.6	5.6
2018-19	5.6	5.7
2019-20	5.6	5.7
2020-21		5.7

Growth Rates		
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-1.1%	-0.2%
2015-16	0.8%	0.5%
2016-17	0.5%	0.9%
2017-18	0.5%	0.5%
2018-19	0.4%	0.4%
2019-20	0.3%	0.3%
2020-21		0.3%

CASH 3

Ticket Sales		
	Feb 2015	July 2015
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	304.0	304.0
2010-11	313.3	313.3
2011-12	314.7	314.7
2012-13	324.5	324.5
2013-14	339.6	339.6
2014-15	352.2	363.3
2015-16	357.2	369.0
2016-17	362.3	374.7
2017-18	367.4	380.3
2018-19	372.5	385.9
2019-20	377.5	391.4
2020-21		396.8

Per Capita Sales		
	Feb 2015	July 2015
1996-97	20.9	20.9
1997-98	20.8	20.8
1998-99	22.0	22.0
1999-00	20.1	20.1
2000-01	20.2	20.2
2001-02	20.0	20.0
2002-03	19.6	19.6
2003-04	20.3	20.3
2004-05	19.6	19.6
2005-06	19.0	19.0
2006-07	19.0	19.0
2007-08	18.1	18.1
2008-09	17.2	17.2
2009-10	16.2	16.2
2010-11	16.6	16.6
2011-12	16.6	16.6
2012-13	16.9	16.9
2013-14	17.5	17.5
2014-15	17.9	18.4
2015-16	17.9	18.4
2016-17	17.9	18.4
2017-18	17.9	18.4
2018-19	17.9	18.4
2019-20	17.9	18.4
2020-21		18.4

Average Weekly Sales		
	Feb 2015	July 2015
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	5.8	5.8
2010-11	6.0	6.0
2011-12	6.1	6.1
2012-13	6.2	6.2
2013-14	6.5	6.5
2014-15	6.8	7.0
2015-16	6.9	7.1
2016-17	7.0	7.2
2017-18	7.1	7.3
2018-19	7.2	7.4
2019-20	7.3	7.5
2020-21		7.6

Growth Rates		
2008-09	-4.7%	-4.7%
2009-10	-5.0%	-5.0%
2010-11	3.0%	3.0%
2011-12	0.5%	0.5%
2012-13	3.1%	3.1%
2013-14	4.7%	4.7%
2014-15	3.7%	7.0%
2015-16	1.4%	1.6%
2016-17	1.4%	1.5%
2017-18	1.4%	1.5%
2018-19	1.4%	1.5%
2019-20	1.4%	1.4%
2020-21		1.4%

PLAY 4

Ticket Sales		
	Feb 2015	July 2015
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	235.0	235.0
2010-11	235.7	235.7
2011-12	244.7	244.7
2012-13	244.1	244.1
2013-14	257.8	257.8
2014-15	267.1	276.2
2015-16	269.5	280.2
2016-17	271.8	284.3
2017-18	273.9	288.4
2018-19	275.9	292.5
2019-20	277.8	296.6
2020-21		300.6

Per Capita Sales		
	Feb 2015	July 2015
1996-97	10.2	10.2
1997-98	10.6	10.6
1998-99	11.0	11.0
1999-00	10.0	10.0
2000-01	10.1	10.1
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.2	11.2
2004-05	11.7	11.7
2005-06	12.0	12.0
2006-07	12.3	12.3
2007-08	12.3	12.3
2008-09	12.8	12.8
2009-10	12.5	12.5
2010-11	12.5	12.5
2011-12	12.9	12.9
2012-13	12.7	12.7
2013-14	13.3	13.3
2014-15	13.6	14.0
2015-16	13.5	14.0
2016-17	13.4	14.0
2017-18	13.3	14.0
2018-19	13.3	14.0
2019-20	13.2	14.0
2020-21		14.0

Average Weekly Sales		
	Feb 2015	July 2015
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.5	4.5
2010-11	4.5	4.5
2011-12	4.7	4.7
2012-13	4.7	4.7
2013-14	5.0	5.0
2014-15	5.1	5.3
2015-16	5.2	5.4
2016-17	5.2	5.5
2017-18	5.3	5.5
2018-19	5.3	5.6
2019-20	5.3	5.7
2020-21		5.8

Growth Rates		
	Feb 2015	July 2015
2008-09	4.8%	4.8%
2009-10	-1.6%	-1.6%
2010-11	0.3%	0.3%
2011-12	3.8%	3.8%
2012-13	-0.2%	-0.2%
2013-14	5.6%	5.6%
2014-15	3.6%	7.2%
2015-16	0.9%	1.4%
2016-17	0.9%	1.5%
2017-18	0.8%	1.4%
2018-19	0.7%	1.4%
2019-20	0.7%	1.4%
2020-21		1.3%

Raffle

Ticket Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.0	14.4
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21		0.0

Per Capita Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.0	0.7
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21		0.0

Average Weekly Sales		
	Feb 2015	July 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.0	0.3
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21		0.0

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL GAME SALES

Ticket Sales		
	Feb 2015	July 2015
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1861.3	1859.3
2015-16	1853.9	1847.2
2016-17	1867.6	1851.9
2017-18	1881.1	1868.4
2018-19	1895.3	1885.5
2019-20	1908.6	1902.2
2020-21		1918.8

Due to EETF from Ticket Sales		
	Feb 2015	July 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.1	752.9
2015-16	750.3	747.4
2016-17	756.5	750.5
2017-18	762.2	757.7
2018-19	768.5	765.2
2019-20	774.3	772.7
2020-21		780.0

Per Capita Sales		
	Feb 2015	July 2015
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.5	94.5
2011-12	99.1	99.1
2012-13	103.4	103.4
2013-14	100.5	100.5
2014-15	94.6	94.4
2015-16	92.9	92.3
2016-17	92.2	91.1
2017-18	91.6	90.6
2018-19	91.0	90.1
2019-20	90.4	89.6
2020-21		89.2

Average Weekly Sales		
	Feb 2015	July 2015
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	35.7	35.5
2016-17	35.9	35.6
2017-18	36.2	35.9
2018-19	36.4	36.3
2019-20	36.7	36.6
2020-21		36.9

Growth Rates		
	Feb 2015	July 2015
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.6%	-4.7%
2015-16	-0.4%	-0.7%
2016-17	0.7%	0.2%
2017-18	0.7%	0.9%
2018-19	0.8%	0.9%
2019-20	0.7%	0.9%
2020-21		0.9%

Average Weekly Sales		
	Feb 2015	July 2015
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	35.7	35.5
2016-17	35.9	35.6
2017-18	36.2	35.9
2018-19	36.4	36.3
2019-20	36.7	36.6
2020-21		36.9

TOTAL TICKET SALES

Ticket Sales		
	Feb 2015	July 2015
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5551.7	5583.4
2015-16	5655.1	5686.1
2016-17	5744.8	5771.4
2017-18	5812.6	5846.7
2018-19	5881.8	5923.5
2019-20	5950.9	6000.8
2020-21		6078.9

Per Capita Sales		
	Feb 2015	July 2015
1996-97	139.7	139.7
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.5	212.5
2011-12	234.1	234.1
2012-13	261.3	261.3
2013-14	276.6	276.6
2014-15	282.2	283.4
2015-16	283.4	284.1
2016-17	283.7	284.0
2017-18	283.1	283.5
2018-19	282.5	283.1
2019-20	282.0	282.7
2020-21		282.5

Average Weekly Sales		
	Feb 2015	July 2015
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	106.8	107.4
2015-16	108.8	109.3
2016-17	110.5	111.0
2017-18	111.8	112.4
2018-19	113.1	113.9
2019-20	114.4	115.4
2020-21		116.9

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	3.4%	4.0%
2015-16	1.9%	1.8%
2016-17	1.6%	1.5%
2017-18	1.2%	1.3%
2018-19	1.2%	1.3%
2019-20	1.2%	1.3%
2020-21		1.3%

Scratch-off versus Terminal

Scratch-off Ticket Sales			Terminal Games Ticket Sales			Total Ticket Sales		
	Feb 2015	July 2015		Feb 2015	July 2015		Feb 2015	July 2015
1996-97	616.2	616.2	1996-97	1453.9	1453.9	1996-97	2070.1	2070.1
1997-98	583.4	583.4	1997-98	1466.6	1466.6	1997-98	2050.0	2050.0
1998-99	593.7	593.7	1998-99	1503.0	1503.0	1998-99	2096.7	2096.7
1999-00	568.4	568.4	1999-00	1680.1	1680.1	1999-00	2248.5	2248.5
2000-01	639.2	639.2	2000-01	1635.5	1635.5	2000-01	2274.7	2274.7
2001-02	662.6	662.6	2001-02	1693.8	1693.8	2001-02	2356.4	2356.4
2002-03	1073.9	1073.9	2002-03	1794.1	1794.1	2002-03	2868.0	2868.0
2003-04	1358.1	1358.1	2003-04	1712.9	1712.9	2003-04	3071.0	3071.0
2004-05	1844.6	1844.6	2004-05	1626.1	1626.1	2004-05	3470.7	3470.7
2005-06	2100.1	2100.1	2005-06	1828.9	1828.9	2005-06	3929.0	3929.0
2006-07	2283.6	2283.6	2006-07	1838.5	1838.5	2006-07	4122.1	4122.1
2007-08	2368.8	2368.8	2007-08	1806.0	1806.0	2007-08	4174.8	4174.8
2008-09	2064.1	2064.1	2008-09	1873.9	1873.9	2008-09	3938.0	3938.0
2009-10	2078.1	2078.1	2009-10	1822.4	1822.4	2009-10	3900.5	3900.5
2010-11	2225.7	2225.7	2010-11	1783.0	1783.0	2010-11	4008.7	4008.7
2011-12	2567.0	2567.0	2011-12	1882.9	1882.9	2011-12	4449.9	4449.9
2012-13	3028.5	3028.5	2012-13	1984.5	1984.5	2012-13	5013.0	5013.0
2013-14	3417.1	3417.1	2013-14	1951.1	1951.1	2013-14	5368.2	5368.2
2014-15	3690.5	3724.1	2014-15	1861.3	1859.3	2014-15	5551.7	5583.4
2015-16	3801.2	3838.9	2015-16	1853.9	1847.2	2015-16	5655.1	5686.1
2016-17	3877.2	3919.5	2016-17	1867.6	1851.9	2016-17	5744.8	5771.4
2017-18	3931.5	3978.3	2017-18	1881.1	1868.4	2017-18	5812.6	5846.7
2018-19	3986.5	4038.0	2018-19	1895.3	1885.5	2018-19	5881.8	5923.5
2019-20	4042.3	4098.6	2019-20	1908.6	1902.2	2019-20	5950.9	6000.8
2020-21		4160.0	2020-21		1918.8	2020-21		6078.9

Scratch-off - percent of total			Terminal Games - percent of total		
	Feb 2015	July 2015		Feb 2015	July 2015
1996-97	29.8%	29.8%	1996-97	70.2%	70.2%
1997-98	28.5%	28.5%	1997-98	71.5%	71.5%
1998-99	28.3%	28.3%	1998-99	71.7%	71.7%
1999-00	25.3%	25.3%	1999-00	74.7%	74.7%
2000-01	28.1%	28.1%	2000-01	71.9%	71.9%
2001-02	28.1%	28.1%	2001-02	71.9%	71.9%
2002-03	37.4%	37.4%	2002-03	62.6%	62.6%
2003-04	44.2%	44.2%	2003-04	55.8%	55.8%
2004-05	53.1%	53.1%	2004-05	46.9%	46.9%
2005-06	53.5%	53.5%	2005-06	46.5%	46.5%
2006-07	55.4%	55.4%	2006-07	44.6%	44.6%
2007-08	56.7%	56.7%	2007-08	43.3%	43.3%
2008-09	52.4%	52.4%	2008-09	47.6%	47.6%
2009-10	53.3%	53.3%	2009-10	46.7%	46.7%
2010-11	55.5%	55.5%	2010-11	44.5%	44.5%
2011-12	57.7%	57.7%	2011-12	42.3%	42.3%
2012-13	60.4%	60.4%	2012-13	39.6%	39.6%
2013-14	63.7%	63.7%	2013-14	36.3%	36.3%
2014-15	66.5%	66.7%	2014-15	33.5%	33.3%
2015-16	67.2%	67.5%	2015-16	32.8%	32.5%
2016-17	67.5%	67.9%	2016-17	32.5%	32.1%
2017-18	67.6%	68.0%	2017-18	32.4%	32.0%
2018-19	67.8%	68.2%	2018-19	32.2%	31.8%
2019-20	67.9%	68.3%	2019-20	32.1%	31.7%
2020-21		68.4%	2020-21		31.6%

Factors Affecting EETF Transfers

	2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015		July 2015
Prize Percentage Scratch-off	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%		73.00%
Prize Percentage Terminal Games	50.88%	50.88%	50.87%	50.87%	50.87%	50.86%	50.87%	50.85%	50.86%	50.84%		50.83%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%		5.60%
Administrative Appropriation	\$77.90	\$82.31	\$77.90	\$80.31	\$77.90	\$80.31	\$77.90	\$80.31	\$77.90	\$80.31		\$80.31
Vendor Rate Scratch-off	1.48%	1.41%	1.44%	1.41%	1.41%	1.41%	1.41%	1.41%	1.41%	1.40%		1.40%
Vendor Rate Terminal Games	1.67%	1.61%	1.67%	1.61%	1.67%	1.61%	1.66%	1.61%	1.66%	1.60%		1.60%
Unclaimed Prize Rate	1.15%	1.00%	1.15%	1.00%	1.15%	1.00%	1.15%	1.00%	1.15%	1.00%		1.00%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 40.5% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2013-14		2014-15		2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015	Feb 2015	July 2015
% Week 51 scratch-off *	1.9241%	1.9422%	1.9422%	1.9182%	1.9422%	1.9182%	1.9422%	1.9182%	1.9422%	1.9182%	1.9422%	1.9182%	1.9422%	1.9182%		1.9182%
% Week 51 terminal games *	1.7956%	1.7537%	1.7537%	1.8112%	1.7537%	1.8112%	1.7537%	1.8112%	1.7537%	1.8112%	1.7537%	1.8112%	1.7537%	1.8112%		1.8112%
% Week 52 scratch-off *	2.0061%	1.9349%	1.9349%	1.9085%	1.9349%	1.9085%	1.9349%	1.9085%	1.9349%	1.9085%	1.9349%	1.9085%	1.9349%	1.9085%		1.9085%
% Week 52 terminal games *	1.6916%	1.7453%	1.7453%	1.7523%	1.7453%	1.7523%	1.7453%	1.7523%	1.7453%	1.7523%	1.7453%	1.7523%	1.7453%	1.7523%		1.7523%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%		100.00%
% of Week 52 to subsequent year **	12.51%	12.51%	28.06%	30.81%	56.79%	59.47%	72.47%	75.94%	89.67%	86.66%	100.00%	100.00%	28.06%	30.81%		43.52%
% of scratch-off rec'd subsequent year	2.1752%	2.1844%	2.4851%	2.5062%	3.0409%	3.0531%	3.3444%	3.3674%	3.6772%	3.5720%	1.9349%	1.9085%	2.4851%	2.5062%		2.7488%
% of terminal games rec'd subsequent year	2.0073%	1.9721%	2.2433%	2.3511%	2.7448%	2.8532%	3.0185%	3.1418%	3.3187%	3.3297%	1.7453%	1.7523%	2.2433%	2.3511%		2.5738%
EETF Transfer rate scratch-off	18.74%	18.72%	18.50%	18.50%	18.54%	18.54%	18.60%	18.60%	18.65%	18.62%	18.67%	18.63%	18.68%	18.66%		18.68%
EETF Transfer rate terminal games	40.53%	40.21%	40.41%	40.49%	40.47%	40.46%	40.50%	40.53%	40.52%	40.56%	40.55%	40.58%	40.57%	40.62%		40.65%

* based on weekly sales figures for 2014-15

** based on daily sales figures for 2014-15

February 2015 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20
Scratch-Off Sales	3417.1	3690.5	3801.2	3877.2	3931.5	3986.5	4042.3
Terminal Game Sales	1951.1	1861.3	1853.9	1867.6	1881.1	1895.3	1908.6
EETF transfer due from current year ticket sales and other income	1490.0	1486.5	1508.1	1531.6	1549.9	1567.6	1585.2
less collection lag loss	-50.0	-33.8	-42.0	-47.0	-52.3	-27.8	0.0
plus collection lag gain from prior year	35.0	50.0	33.8	42.0	47.0	52.3	27.8
Distribution to EETF from Lottery Receipts	1475.0	1502.7	1499.9	1526.7	1544.6	1592.1	1613.0

July 2015 Forecast	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Scratch-Off Sales	3417.1	3724.1	3838.9	3919.5	3978.3	4038.0	4098.6	4160.0
Terminal Game Sales	1951.1	1859.3	1847.2	1851.9	1868.4	1885.5	1902.2	1918.8
EETF transfer due from current year ticket sales and other income	1490.0	1477.8	1507.7	1528.3	1547.5	1567.3	1587.8	1607.8
less collection lag loss	-50.0	-48.8	-43.1	-48.1	-51.7	-27.8	-37.3	-41.4
plus collection lag gain from prior year	35.0	50.0	48.8	43.1	48.1	51.7	27.8	37.3
Due to EETF from Lottery Receipts	1475.0	1479.0	1513.4	1523.3	1543.9	1591.2	1578.2	1603.7
adjustment for estimated true-up payment in next fiscal year			-5.6	-5.6	-5.6	-5.6	-5.6	-5.6
Distribution to EETF from Lottery Receipts			1507.8	1517.7	1538.3	1585.6	1572.6	1598.1

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.