

Revenue Estimating Conference Lottery Sales Executive Summary

**December 8, 2015
Revised January 4, 2016**

The Revenue Estimating Conference reviewed Lottery revenues on December 8, 2015. Total ticket sales were \$79.0 million over estimate for July through November. The total ticket sales forecast has been increased by \$88.7 to \$102.0 million per year relative to the July 2015 forecast. The growth is primarily due to higher Scratch-off sales than previously expected as well as higher sales for the daily terminal games (Cash 3 and Play 4). The growth is partially offset by declines in some of the terminal games (Powerball, Mega Millions, Lotto, and Lucky Money) and lower than expected Raffle sales.

Scratch-off ticket sales were \$84.7 million over estimate for July through November 2015, resulting in 10% growth over the same period in the prior fiscal year. The December 2015 forecast increases the growth rate in Fiscal Year 2015-16 from 3.1% to 6.0%, which realizes continued growth for the remainder of the fiscal year, but at a lower level than the first two quarters. The growth rates in Fiscal Years 2016-17 through 2020-21 remain the same as the prior forecast. The result is an increase in Scratch-off ticket sales of \$109.4 to \$118.6 million each fiscal year.

Actual Powerball ticket sales were \$6.8 million lower than the estimate for July through November 2015. The Conference decreased the forecast for Fiscal Year 2015-16 by \$18.5 million, and maintained current growth rates in the remaining fiscal years of the forecast, which resulted in an \$18.7 to \$19.8 million decline in Powerball ticket sales each fiscal year. Mega Millions ticket sales were also under estimate for the fiscal-year-to-date by \$5.3 million, leading the Conference to reduce this forecast as well by \$12.0 to \$12.8 million each fiscal year going forward.

Lotto ticket sales for the first five months of Fiscal Year 2015-16 came in under estimate by \$6.6 million. To account for the lower than expected level of activity, the new forecast reduces expected lotto ticket sales by \$16.6 to \$17.6 million each fiscal year. Ticket sales for Lucky Money fiscal-year-to-date were \$3.4 million under estimate, and the forecast was therefore reduced by \$7.7 to \$8.3 million each fiscal year going forward. The forecasts for Cash 3 and Play 4 were increased to reflect actual ticket sales fiscal-year-to-date. The growth rates for these games in subsequent fiscal years remain the same as the July 2015 forecast. Fantasy 5 has been performing consistently very close to estimate, so the forecast was increased slightly for the current fiscal year to recognize the overage over the past five months, and then growth rates were unchanged from the prior forecast.

The new forecast for expected distributions to the EETF is \$14.0 million higher in Fiscal Year 2015-16 and \$16.7 to \$18.5 million higher each year thereafter through Fiscal Year 2020-21.

The details of the forecast and changes are shown in the following table.

Summary of All Games				
		July 2015	Dec 2015	Difference
Scratch-off	2015-16	3838.9	3948.3	109.4
	2016-17	3919.5	4031.2	111.7
	2017-18	3978.3	4091.7	113.4
	2018-19	4038.0	4153.1	115.1
	2019-20	4098.6	4215.4	116.8
	2020-21	4160.0	4278.6	118.6
Powerball	2015-16	366.1	347.6	-18.5
	2016-17	371.2	352.4	-18.7
	2017-18	376.4	357.4	-19.0
	2018-19	381.6	362.4	-19.3
	2019-20	386.6	367.1	-19.5
	2020-21	391.6	371.9	-19.8
Mega Millions	2015-16	145.3	133.3	-12.0
	2016-17	147.3	135.2	-12.2
	2017-18	149.0	136.7	-12.3
	2018-19	150.9	138.5	-12.4
	2019-20	152.9	140.3	-12.6
	2020-21	154.9	142.1	-12.8
Lotto	2015-16	294.6	278.0	-16.6
	2016-17	292.8	275.2	-17.6
	2017-18	289.9	272.5	-17.4
	2018-19	287.9	270.6	-17.3
	2019-20	285.9	268.7	-17.2
	2020-21	283.8	266.8	-17.0
Lucky Money	2015-16	88.4	80.7	-7.7
	2016-17	89.7	81.9	-7.8
	2017-18	91.0	83.1	-7.9
	2018-19	92.2	84.2	-8.0
	2019-20	93.5	85.3	-8.2
	2020-21	94.8	86.5	-8.3
Fantasy 5	2015-16	289.3	290.6	1.3
	2016-17	291.8	293.2	1.4
	2017-18	293.3	294.7	1.3
	2018-19	294.5	295.9	1.4
	2019-20	295.4	296.7	1.4
	2020-21	296.3	297.6	1.3
Cash 3	2015-16	369.0	388.8	19.7
	2016-17	374.7	394.7	20.0
	2017-18	380.3	400.7	20.3
	2018-19	385.9	406.5	20.6
	2019-20	391.4	412.4	20.9
	2020-21	396.8	418.1	21.2
Play 4	2015-16	280.2	297.6	17.4
	2016-17	284.3	302.0	17.7
	2017-18	288.4	306.3	17.9
	2018-19	292.5	310.7	18.2
	2019-20	296.6	315.0	18.4
	2020-21	300.6	319.3	18.7
Raffle	2015-16	14.4	10.0	-4.4
	2016-17	0.0	0.0	0.0
	2017-18	0.0	0.0	0.0
	2018-19	0.0	0.0	0.0
	2019-20	0.0	0.0	0.0
	2020-21	0.0	0.0	0.0
TOTAL	2015-16	5686.1	5774.9	88.7
	2016-17	5771.4	5865.9	94.5
	2017-18	5846.7	5943.0	96.3
	2018-19	5923.5	6021.7	98.2
	2019-20	6000.8	6100.8	100.1
	2020-21	6078.9	6180.8	102.0
EETF Receipts from Ticket Sales	2015-16	1459.4	1472.7	13.3
	2016-17	1468.9	1484.8	16.0
	2017-18	1489.2	1506.1	17.0
	2018-19	1535.9	1553.6	17.6
	2019-20	1522.4	1539.4	17.0
	2020-21	1547.4	1565.1	17.7
Other Income	2015-16	11.0	11.0	0.0
	2016-17	10.8	10.8	0.0
	2017-18	10.6	10.6	0.0
	2018-19	10.6	10.6	0.0
	2019-20	10.6	10.6	0.0
	2020-21	10.6	10.6	0.0
80% unclaimed prizes	2015-16	37.4	38.1	0.7
	2016-17	38.0	38.8	0.7
	2017-18	38.5	39.3	0.7
	2018-19	39.1	39.8	0.8
	2019-20	39.6	40.4	0.8
	2020-21	40.1	40.9	0.8
Distribution to EETF from Lottery Receipts	2015-16	1507.8	1521.8	14.0
	2016-17	1517.7	1534.4	16.7
	2017-18	1538.3	1556.0	17.7
	2018-19	1585.6	1604.0	18.4
	2019-20	1572.6	1590.4	17.8
	2020-21	1598.1	1616.6	18.5

LOTTERY ESTIMATING CONFERENCE, December 8, 2015
REVISED January 4, 2016
LOTTERY SALES PROJECTIONS
SUMMARY

Ticket Sales

	July 2015	Dec 2015	Diff.
2015-16	5686.1	5774.9	88.7
2016-17	5771.4	5865.9	94.5
2017-18	5846.7	5943.0	96.3
2018-19	5923.5	6021.7	98.2
2019-20	6000.8	6100.8	100.1
2020-21	6078.9	6180.8	102.0

Other Income

	July 2015	Dec 2015	Diff.
2015-16	11.0	11.0	0.0
2016-17	10.8	10.8	0.0
2017-18	10.6	10.6	0.0
2018-19	10.6	10.6	0.0
2019-20	10.6	10.6	0.0
2020-21	10.6	10.6	0.0

Unclaimed Prizes

	July 2015	Dec 2015	Diff.
2015-16	37.4	38.1	0.7
2016-17	38.0	38.8	0.7
2017-18	38.5	39.3	0.7
2018-19	39.1	39.8	0.8
2019-20	39.6	40.4	0.8
2020-21	40.1	40.9	0.8

Distribution to EETF from Lottery Receipts

	July 2015	Dec 2015	Diff.
2015-16	1507.8	1521.8	14.0
2016-17	1517.7	1534.4	16.7
2017-18	1538.3	1556.0	17.7
2018-19	1585.6	1604.0	18.4
2019-20	1572.6	1590.4	17.8
2020-21	1598.1	1616.6	18.5

SCRATCH-OFF

Total Sales		
	July 2015	Dec 2015
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3838.9	3948.3
2016-17	3919.5	4031.2
2017-18	3978.3	4091.7
2018-19	4038.0	4153.1
2019-20	4098.6	4215.4
2020-21	4160.0	4278.6

Due to EETF from Ticket Sales		
	July 2015	Dec 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	689.1	689.1
2015-16	711.8	733.0
2016-17	729.0	751.1
2017-18	740.6	763.5
2018-19	752.4	775.7
2019-20	764.9	788.0
2020-21	777.0	800.6

Per Capita Sales		
	July 2015	Dec 2015
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	118.0	118.0
2011-12	135.1	135.1
2012-13	157.8	157.8
2013-14	176.0	176.1
2014-15	189.3	189.0
2015-16	191.8	197.3
2016-17	192.9	198.4
2017-18	192.9	198.4
2018-19	193.0	198.5
2019-20	193.1	198.6
2020-21	193.3	198.8

Average Weekly Sales		
	July 2015	Dec 2015
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	73.8	75.9
2016-17	75.4	77.5
2017-18	76.5	78.7
2018-19	77.7	79.9
2019-20	78.8	81.1
2020-21	80.0	82.3

Growth Rates		
	July 2015	Dec 2015
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	3.1%	6.0%
2016-17	2.1%	2.1%
2017-18	1.5%	1.5%
2018-19	1.5%	1.5%
2019-20	1.5%	1.5%
2020-21	1.5%	1.5%

Average Weekly Sales		
	July 2015	Dec 2015
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	73.8	75.9
2016-17	75.4	77.5
2017-18	76.5	78.7
2018-19	77.7	79.9
2019-20	78.8	81.1
2020-21	80.0	82.3

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	366.1	347.6
2016-17	371.2	352.4
2017-18	376.4	357.4
2018-19	381.6	362.4
2019-20	386.6	367.1
2020-21	391.6	371.9

Per Capita Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.2	24.2
2014-15	19.1	19.0
2015-16	18.3	17.4
2016-17	18.3	17.3
2017-18	18.2	17.3
2018-19	18.2	17.3
2019-20	18.2	17.3
2020-21	18.2	17.3

Average Weekly Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	7.0	6.7
2016-17	7.1	6.8
2017-18	7.2	6.9
2018-19	7.3	7.0
2019-20	7.4	7.1
2020-21	7.5	7.2

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	-2.4%	-7.3%
2016-17	1.4%	1.4%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.3%	1.3%
2020-21	1.3%	1.3%

*Annualized figures

Mega Millions

Ticket Sales		
	July 2015	Dec 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	145.3	133.3
2016-17	147.3	135.2
2017-18	149.0	136.7
2018-19	150.9	138.5
2019-20	152.9	140.3
2020-21	154.9	142.1

Per Capita Sales		
	July 2015	Dec 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.3	6.7
2016-17	7.3	6.7
2017-18	7.2	6.6
2018-19	7.2	6.6
2019-20	7.2	6.6
2020-21	7.2	6.6

Average Weekly Sales		
	July 2015	Dec 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07		
2007-08		
2008-09		
2009-10		
2010-11		
2011-12		
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.8	2.6
2016-17	2.8	2.6
2017-18	2.9	2.6
2018-19	2.9	2.7
2019-20	2.9	2.7
2020-21	3.0	2.7

Growth Rates		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	-1.4%	-9.5%
2016-17	1.4%	1.4%
2017-18	1.2%	1.2%
2018-19	1.3%	1.3%
2019-20	1.3%	1.3%
2020-21	1.3%	1.3%

LOTTO WITH XTRA

Ticket Sales		
	July 2015	Dec 2015
1996-97	721.1	721.1
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	294.6	278.0
2016-17	292.8	275.2
2017-18	289.9	272.5
2018-19	287.9	270.6
2019-20	285.9	268.7
2020-21	283.8	266.8

Per Capita Sales		
	July 2015	Dec 2015
1996-97	48.7	48.7
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.4	18.4
2013-14	18.0	18.0
2014-15	15.3	15.3
2015-16	14.7	13.9
2016-17	14.4	13.5
2017-18	14.1	13.2
2018-19	13.8	12.9
2019-20	13.5	12.7
2020-21	13.2	12.4

Average Weekly Sales		
	July 2015	Dec 2015
1996-97	13.9	13.9
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.7	5.3
2016-17	5.6	5.3
2017-18	5.6	5.2
2018-19	5.5	5.2
2019-20	5.5	5.2
2020-21	5.5	5.1

Growth Rates		
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-2.1%	-7.6%
2016-17	-0.6%	-1.0%
2017-18	-1.0%	-1.0%
2018-19	-0.7%	-0.7%
2019-20	-0.7%	-0.7%
2020-21	-0.7%	-0.7%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	July 2015	Dec 2015
1996-97		
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	88.4	80.7
2016-17	89.7	81.9
2017-18	91.0	83.1
2018-19	92.2	84.2
2019-20	93.5	85.3
2020-21	94.8	86.5

Per Capita Sales		
	July 2015	Dec 2015
1996-97		
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.4	4.0
2016-17	4.4	4.0
2017-18	4.4	4.0
2018-19	4.4	4.0
2019-20	4.4	4.0
2020-21	4.4	4.0

Average Weekly Sales		
	July 2015	Dec 2015
1996-97		
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.7	1.6
2016-17	1.7	1.6
2017-18	1.8	1.6
2018-19	1.8	1.6
2019-20	1.8	1.6
2020-21	1.8	1.7

Growth Rates		
	July 2015	Dec 2015
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-14.3%	-21.8%
2016-17	1.5%	1.5%
2017-18	1.4%	1.4%
2018-19	1.3%	1.3%
2019-20	1.4%	1.4%
2020-21	1.4%	1.4%

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

FANTASY 5 (Including EZ Match)

Ticket Sales		
	July 2015	Dec 2015
1996-97	272.3	272.3
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	289.3	290.6
2016-17	291.8	293.2
2017-18	293.3	294.7
2018-19	294.5	295.9
2019-20	295.4	296.7
2020-21	296.3	297.6

Per Capita Sales		
	July 2015	Dec 2015
1996-97	18.4	18.4
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.9
2014-15	14.6	14.6
2015-16	14.5	14.5
2016-17	14.4	14.4
2017-18	14.2	14.3
2018-19	14.1	14.1
2019-20	13.9	14.0
2020-21	13.8	13.8

Average Weekly Sales		
	July 2015	Dec 2015
1996-97	5.2	5.2
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.6	5.6
2016-17	5.6	5.6
2017-18	5.6	5.7
2018-19	5.7	5.7
2019-20	5.7	5.7
2020-21	5.7	5.7

Growth Rates		
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	0.5%	1.0%
2016-17	0.9%	0.9%
2017-18	0.5%	0.5%
2018-19	0.4%	0.4%
2019-20	0.3%	0.3%
2020-21	0.3%	0.3%

CASH 3

Ticket Sales		
	July 2015	Dec 2015
1996-97	309.4	309.4
1997-98	313.9	313.9
1998-99	339.3	339.3
1999-00	319.0	319.0
2000-01	326.5	326.5
2001-02	329.8	329.8
2002-03	330.0	330.0
2003-04	349.2	349.2
2004-05	345.6	345.6
2005-06	343.2	343.2
2006-07	348.7	348.7
2007-08	336.1	336.1
2008-09	320.2	320.2
2009-10	304.0	304.0
2010-11	313.3	313.3
2011-12	314.7	314.7
2012-13	324.5	324.5
2013-14	339.6	339.6
2014-15	363.3	363.3
2015-16	369.0	388.8
2016-17	374.7	394.7
2017-18	380.3	400.7
2018-19	385.9	406.5
2019-20	391.4	412.4
2020-21	396.8	418.1

Per Capita Sales		
	July 2015	Dec 2015
1996-97	20.9	20.9
1997-98	20.8	20.8
1998-99	22.0	22.0
1999-00	20.1	20.1
2000-01	20.2	20.2
2001-02	20.0	20.0
2002-03	19.6	19.6
2003-04	20.3	20.3
2004-05	19.6	19.6
2005-06	19.0	19.0
2006-07	19.0	19.0
2007-08	18.1	18.1
2008-09	17.2	17.2
2009-10	16.2	16.2
2010-11	16.6	16.6
2011-12	16.6	16.6
2012-13	16.9	16.9
2013-14	17.5	17.5
2014-15	18.5	18.4
2015-16	18.4	19.4
2016-17	18.4	19.4
2017-18	18.4	19.4
2018-19	18.4	19.4
2019-20	18.4	19.4
2020-21	18.4	19.4

Average Weekly Sales		
	July 2015	Dec 2015
1996-97	6.0	6.0
1997-98	6.0	6.0
1998-99	6.5	6.5
1999-00	6.1	6.1
2000-01	6.3	6.3
2001-02	6.3	6.3
2002-03	6.3	6.3
2003-04	6.7	6.7
2004-05	6.6	6.6
2005-06	6.6	6.6
2006-07	6.7	6.7
2007-08	6.5	6.5
2008-09	6.2	6.2
2009-10	5.8	5.8
2010-11	6.0	6.0
2011-12	6.1	6.1
2012-13	6.2	6.2
2013-14	6.5	6.5
2014-15	7.0	7.0
2015-16	7.1	7.5
2016-17	7.2	7.6
2017-18	7.3	7.7
2018-19	7.4	7.8
2019-20	7.5	7.9
2020-21	7.6	8.0

Growth Rates		
2008-09	-4.7%	-4.7%
2009-10	-5.0%	-5.0%
2010-11	3.0%	3.0%
2011-12	0.5%	0.5%
2012-13	3.1%	3.1%
2013-14	4.7%	4.7%
2014-15	7.0%	7.0%
2015-16	1.6%	7.0%
2016-17	1.5%	1.5%
2017-18	1.5%	1.5%
2018-19	1.5%	1.5%
2019-20	1.4%	1.4%
2020-21	1.4%	1.4%

PLAY 4

Ticket Sales		
	July 2015	Dec 2015
1996-97	151.1	151.1
1997-98	159.6	159.6
1998-99	169.4	169.4
1999-00	158.6	158.6
2000-01	163.2	163.2
2001-02	170.7	170.7
2002-03	182.7	182.7
2003-04	192.6	192.6
2004-05	207.0	207.0
2005-06	215.5	215.5
2006-07	225.3	225.3
2007-08	227.9	227.9
2008-09	239.0	239.0
2009-10	235.0	235.0
2010-11	235.7	235.7
2011-12	244.7	244.7
2012-13	244.1	244.1
2013-14	257.8	257.8
2014-15	276.2	276.2
2015-16	280.2	297.6
2016-17	284.3	302.0
2017-18	288.4	306.3
2018-19	292.5	310.7
2019-20	296.6	315.0
2020-21	300.6	319.3

Per Capita Sales		
	July 2015	Dec 2015
1996-97	10.2	10.2
1997-98	10.6	10.6
1998-99	11.0	11.0
1999-00	10.0	10.0
2000-01	10.1	10.1
2001-02	10.3	10.3
2002-03	10.8	10.8
2003-04	11.2	11.2
2004-05	11.7	11.7
2005-06	12.0	12.0
2006-07	12.3	12.3
2007-08	12.3	12.3
2008-09	12.8	12.8
2009-10	12.5	12.5
2010-11	12.5	12.5
2011-12	12.9	12.9
2012-13	12.7	12.7
2013-14	13.3	13.3
2014-15	14.0	14.0
2015-16	14.0	14.9
2016-17	14.0	14.9
2017-18	14.0	14.9
2018-19	14.0	14.8
2019-20	14.0	14.8
2020-21	14.0	14.8

Average Weekly Sales		
	July 2015	Dec 2015
1996-97	2.9	2.9
1997-98	3.1	3.1
1998-99	3.3	3.3
1999-00	3.1	3.1
2000-01	3.1	3.1
2001-02	3.3	3.3
2002-03	3.5	3.5
2003-04	3.7	3.7
2004-05	4.0	4.0
2005-06	4.1	4.1
2006-07	4.3	4.3
2007-08	4.4	4.4
2008-09	4.6	4.6
2009-10	4.5	4.5
2010-11	4.5	4.5
2011-12	4.7	4.7
2012-13	4.7	4.7
2013-14	5.0	5.0
2014-15	5.3	5.3
2015-16	5.4	5.7
2016-17	5.5	5.8
2017-18	5.5	5.9
2018-19	5.6	6.0
2019-20	5.7	6.1
2020-21	5.8	6.1

Growth Rates		
	July 2015	Dec 2015
2008-09	4.8%	4.8%
2009-10	-1.6%	-1.6%
2010-11	0.3%	0.3%
2011-12	3.8%	3.8%
2012-13	-0.2%	-0.2%
2013-14	5.6%	5.6%
2014-15	7.2%	7.2%
2015-16	1.4%	7.7%
2016-17	1.5%	1.5%
2017-18	1.4%	1.4%
2018-19	1.4%	1.4%
2019-20	1.4%	1.4%
2020-21	1.3%	1.3%

Raffle

Ticket Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	14.4	10.0
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0

Per Capita Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.7	0.5
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0

Average Weekly Sales		
	July 2015	Dec 2015
1996-97		
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.3	0.2
2016-17	0.0	0.0
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL GAME SALES

Ticket Sales		
	July 2015	Dec 2015
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	1847.2	1826.6
2016-17	1851.9	1834.6
2017-18	1868.4	1851.3
2018-19	1885.5	1868.6
2019-20	1902.2	1885.5
2020-21	1918.8	1902.2

Due to EETF from Ticket Sales		
	July 2015	Dec 2015
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	747.4	740.0
2016-17	750.5	744.5
2017-18	757.7	751.8
2018-19	765.2	759.4
2019-20	772.7	766.7
2020-21	780.0	774.2

Per Capita Sales		
	July 2015	Dec 2015
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.5	94.5
2011-12	99.1	99.1
2012-13	103.4	103.4
2013-14	100.5	100.5
2014-15	94.5	94.4
2015-16	92.3	91.3
2016-17	91.1	90.3
2017-18	90.6	89.8
2018-19	90.1	89.3
2019-20	89.6	88.8
2020-21	89.2	88.4

Average Weekly Sales		
	July 2015	Dec 2015
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	35.5	35.1
2016-17	35.6	35.3
2017-18	35.9	35.6
2018-19	36.3	35.9
2019-20	36.6	36.3
2020-21	36.9	36.6

Growth Rates		
	July 2015	Dec 2015
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	-0.7%	-1.8%
2016-17	0.2%	0.4%
2017-18	0.9%	0.9%
2018-19	0.9%	0.9%
2019-20	0.9%	0.9%
2020-21	0.9%	0.9%

Average Weekly Sales		
	July 2015	Dec 2015
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	35.5	35.1
2016-17	35.6	35.3
2017-18	35.9	35.6
2018-19	36.3	35.9
2019-20	36.6	36.3
2020-21	36.9	36.6

TOTAL TICKET SALES

Ticket Sales		
	July 2015	Dec 2015
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	5686.1	5774.9
2016-17	5771.4	5865.9
2017-18	5846.7	5943.0
2018-19	5923.5	6021.7
2019-20	6000.8	6100.8
2020-21	6078.9	6180.8

Per Capita Sales		
	July 2015	Dec 2015
1996-97	139.7	139.7
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.5	212.5
2011-12	234.1	234.1
2012-13	261.3	261.3
2013-14	276.6	276.6
2014-15	283.8	283.4
2015-16	284.1	288.6
2016-17	284.0	288.7
2017-18	283.5	288.1
2018-19	283.1	287.7
2019-20	282.7	287.4
2020-21	282.5	287.2

Average Weekly Sales		
	July 2015	Dec 2015
1996-97	39.8	39.8
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	107.4	107.4
2015-16	109.3	111.1
2016-17	111.0	112.8
2017-18	112.4	114.3
2018-19	113.9	115.8
2019-20	115.4	117.3
2020-21	116.9	118.9

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	1.8%	3.4%
2016-17	1.5%	1.6%
2017-18	1.3%	1.3%
2018-19	1.3%	1.3%
2019-20	1.3%	1.3%
2020-21	1.3%	1.3%

Scratch-off versus Terminal

Scratch-off Ticket Sales		
	July 2015	Dec 2015
1996-97	616.2	616.2
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3838.9	3948.3
2016-17	3919.5	4031.2
2017-18	3978.3	4091.7
2018-19	4038.0	4153.1
2019-20	4098.6	4215.4
2020-21	4160.0	4278.6

Terminal Games Ticket Sales		
	July 2015	Dec 2015
1996-97	1453.9	1453.9
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	1847.2	1826.6
2016-17	1851.9	1834.6
2017-18	1868.4	1851.3
2018-19	1885.5	1868.6
2019-20	1902.2	1885.5
2020-21	1918.8	1902.2

Total Ticket Sales		
	July 2015	Dec 2015
1996-97	2070.1	2070.1
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	5686.1	5774.9
2016-17	5771.4	5865.9
2017-18	5846.7	5943.0
2018-19	5923.5	6021.7
2019-20	6000.8	6100.8
2020-21	6078.9	6180.8

Scratch-off - percent of total		
	July 2015	Dec 2015
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.7%	66.7%
2015-16	67.5%	68.4%
2016-17	67.9%	68.7%
2017-18	68.0%	68.8%
2018-19	68.2%	69.0%
2019-20	68.3%	69.1%
2020-21	68.4%	69.2%

Terminal Games - percent of total		
	July 2015	Dec 2015
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.3%	33.3%
2015-16	32.5%	31.6%
2016-17	32.1%	31.3%
2017-18	32.0%	31.2%
2018-19	31.8%	31.0%
2019-20	31.7%	30.9%
2020-21	31.6%	30.8%

Factors Affecting EETF Transfers

	2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015
Prize Percentage Scratch-off	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%	73.00%
Prize Percentage Terminal Games	50.88%	50.88%	50.87%	50.86%	50.86%	50.85%	50.85%	50.84%	50.84%	50.83%	50.83%	50.82%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.31	\$82.31	\$80.31	\$79.64	\$80.31	\$79.64	\$80.31	\$79.64	\$80.31	\$79.64	\$80.31	\$79.64
Vendor Rate Scratch-off	1.41%	1.41%	1.41%	1.41%	1.41%	1.40%	1.41%	1.40%	1.40%	1.40%	1.40%	1.40%
Vendor Rate Terminal Games	1.61%	1.58%	1.61%	1.60%	1.61%	1.60%	1.61%	1.60%	1.60%	1.60%	1.60%	1.59%
Unclaimed Prize Rate	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 40.6% of terminal game ticket sales and 18.6% of scratch-off ticket sales.

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2014-15		2015-16		2016-17		2017-18		2018-19		2019-20		2020-21	
	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015	July 2015	Dec 2015
% Week 51 scratch-off *	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%	1.9182%
% Week 51 terminal games *	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%	1.8112%
% Week 52 scratch-off *	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%	1.9085%
% Week 52 terminal games *	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%	1.7523%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	30.81%	30.81%	59.47%	59.47%	75.94%	75.94%	86.66%	86.66%	100.00%	100.00%	30.81%	30.81%	43.52%	43.52%
% of scratch-off rec'd subsequent year	2.5062%	2.5062%	3.0531%	3.0531%	3.3674%	3.3674%	3.5720%	3.5720%	1.9085%	1.9085%	2.5062%	2.5062%	2.7488%	2.7488%
% of terminal games rec'd subsequent year	2.3511%	2.3511%	2.8532%	2.8532%	3.1418%	3.1418%	3.3297%	3.3297%	1.7523%	1.7523%	2.3511%	2.3511%	2.5738%	2.5738%
EETF Transfer rate scratch-off	18.50%	18.50%	18.54%	18.56%	18.60%	18.63%	18.62%	18.66%	18.63%	18.68%	18.66%	18.69%	18.68%	18.71%
EETF Transfer rate terminal games	40.49%	40.49%	40.46%	40.51%	40.53%	40.58%	40.56%	40.61%	40.58%	40.64%	40.62%	40.66%	40.65%	40.70%

* based on weekly sales figures for 2014-15

** based on daily sales figures for 2014-15

July 2015 Forecast	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Scratch-Off Sales	3838.9	3919.5	3978.3	4038.0	4098.6	4160.0
Terminal Game Sales	1847.2	1851.9	1868.4	1885.5	1902.2	1918.8
EETF transfer due from current year ticket sales and other income	1507.7	1528.3	1547.5	1567.3	1587.8	1607.8
less collection lag loss	-43.1	-48.1	-51.7	-27.8	-37.3	-41.4
plus collection lag gain from prior year	48.8	43.1	48.1	51.7	27.8	37.3
Due to EETF from Lottery Receipts	1513.4	1523.3	1543.9	1591.2	1578.2	1603.7
adjustment for estimated true-up payment in next fiscal year	-5.6	-5.6	-5.6	-5.6	-5.6	-5.6
Distribution to EETF from Lottery Receipts	1507.8	1517.7	1538.3	1585.6	1572.6	1598.1

December 2015 Forecast	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21
Scratch-Off Sales	3948.3	4031.2	4091.7	4153.1	4215.4	4278.6
Terminal Game Sales	1826.6	1834.6	1851.3	1868.6	1885.5	1902.2
EETF transfer due from current year ticket sales and other income	1522.1	1545.2	1565.2	1585.5	1605.7	1626.3
less collection lag loss	-43.5	-48.7	-52.3	-28.1	-37.8	-41.9
plus collection lag gain from prior year	48.8	43.5	48.7	52.3	28.1	37.8
Due to EETF from Lottery Receipts	1527.4	1540.0	1561.6	1609.6	1596.0	1622.2
adjustment for estimated true-up payment in next fiscal year	-5.6	-5.6	-5.6	-5.6	-5.6	-5.6
Distribution to EETF from Lottery Receipts	1521.8	1534.4	1556.0	1604.0	1590.4	1616.6

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.