

Revenue Estimating Conference
Executive Summary for Lottery Ticket Sales and the EETF
February 21, 2019

The Revenue Estimating Conference reviewed Lottery revenues on February 21, 2019. Total ticket sales were an estimated \$1.7 million under expectation for this point of the current year, mostly attributable to weaker Powerball sales than expected.

The Conference decreased the overall sales forecast by \$18.8 million in Fiscal Year 2018-19 and decreased the forecast by \$26.9 to \$28.5 million in subsequent fiscal years. As a result, the final transfers to the Educational Enhancement Trust Fund (EETF) were Decreased by \$11.2 million in Fiscal Year 2018-19, and by \$15.8 to \$16.4 million in the remaining fiscal years. In regard to the specific games:

- Scratch-Off sales were running approximately \$6.6 million above estimate for the current year. The Conference chose to keep the prior estimate. Similarly, since Pick Games and Cash 4 Life were virtually on estimate for the current year, the Conference retained those forecasts as well.
- Powerball sales were about \$22.3 million under estimate for the current year. The Conference decreased the estimate by \$27.9 to \$35.9 million in each fiscal year.
- Mega Millions ticket sales continued to run higher than projected, coming in \$15.9 million over estimate for the current year. The Conference increased the forecast by \$15.9 million for Fiscal Year 2018-19 and kept the prior conference levels for remaining fiscal years.
- Lotto sales came in \$3.4 million higher than anticipated for this point of the current year. The Conference increased the overall sales forecast by \$6.1 million in Fiscal Year 2018-19 and increased the forecast by \$5.6 to \$5.8 million in subsequent fiscal years.
- Fantasy 5 sales were about \$2.4 million under estimate for the current year. The Conference decreased the estimate by \$7.1 to \$7.2 million in each fiscal year.
- Total Lucky Money ticket sales for Fiscal Year 2018-19 were \$41.8 million. Lucky Money was replaced by Jackpot Triple Play at the end of January 2019. It is estimated that the first partial fiscal year for Jackpot Triple Play will generate \$37.9 million in sales with subsequent years coming in at \$76.0 million annually.
- Fast Play ticket sales for the current year were running about \$0.8 million above the estimate. The Conference increased the forecast by \$2.3 million each year.

The details of the forecast and other changes are shown in the following table.

Summary of All Games				
		Dec 2018	Feb 2019	Difference
Scratch-off	2017-18	4652.3	4652.3	0.0
	2018-19	4848.6	4848.6	0.0
	2019-20	5037.8	5037.8	0.0
	2020-21	5133.2	5133.2	0.0
	2021-22	5216.4	5216.4	0.0
	2022-23	5291.8	5291.8	0.0
2023-24	5366.8	5366.8	0.0	
Powerball	2017-18	474.0	474.0	0.0
	2018-19	456.3	420.4	-35.9
	2019-20	448.3	420.4	-27.9
	2020-21	455.0	426.7	-28.3
	2021-22	461.6	433.1	-28.5
	2022-23	468.0	439.2	-28.8
2023-24	474.6	445.3	-29.2	
Mega Millions	2017-18	220.6	220.6	0.0
	2018-19	382.4	398.3	15.9
	2019-20	301.0	301.0	0.0
	2020-21	305.6	305.6	0.0
	2021-22	310.0	310.0	0.0
	2022-23	314.4	314.4	0.0
2023-24	318.6	318.6	0.0	
Lotto	2017-18	240.0	240.0	0.0
	2018-19	218.4	224.5	6.1
	2019-20	207.5	213.3	5.8
	2020-21	201.3	206.9	5.7
	2021-22	199.3	204.9	5.6
	2022-23	198.3	203.8	5.6
2023-24	198.3	203.8	5.6	
Lucky Money	2017-18	74.5	74.5	0.0
	2018-19	79.8	41.8	-37.9
	2019-20	76.0	0.0	-76.0
	2020-21	76.0	0.0	-76.0
	2021-22	76.0	0.0	-76.0
	2022-23	76.0	0.0	-76.0
2023-24	76.0	0.0	-76.0	
Jackpot Triple Play	2017-18			0.0
	2018-19		37.9	37.9
	2019-20		76.0	76.0
	2020-21		76.0	76.0
	2021-22		76.0	76.0
	2022-23		76.0	76.0
2023-24		76.0	76.0	
Fantasy 5	2017-18	264.4	264.4	0.0
	2018-19	266.5	259.4	-7.1
	2019-20	267.3	260.2	-7.1
	2020-21	268.1	261.0	-7.1
	2021-22	268.9	261.8	-7.2
	2022-23	269.7	262.6	-7.2
2023-24	270.5	263.3	-7.2	
Pick Games	2017-18	698.2	698.2	0.0
	2018-19	716.1	716.1	0.0
	2019-20	731.8	731.8	0.0
	2020-21	742.8	742.8	0.0
	2021-22	753.5	753.5	0.0
	2022-23	764.0	764.0	0.0
2023-24	774.0	774.0	0.0	
Cash 4 Life	2017-18	59.2	59.2	0.0
	2018-19	52.0	52.0	0.0
	2019-20	52.0	52.0	0.0
	2020-21	52.0	52.0	0.0
	2021-22	52.0	52.0	0.0
	2022-23	52.0	52.0	0.0
2023-24	52.0	52.0	0.0	
Fast Play	2017-18	17.8	17.8	0.0
	2018-19	17.3	19.6	2.3
	2019-20	17.4	19.7	2.3
	2020-21	17.6	19.9	2.3
	2021-22	17.7	20.0	2.3
	2022-23	17.8	20.1	2.3
2023-24	17.9	20.3	2.3	
TOTAL	2017-18	6701.1	6701.1	0.0
	2018-19	7037.5	7018.6	-18.8
	2019-20	7139.2	7112.2	-26.9
	2020-21	7251.5	7224.0	-27.5
	2021-22	7355.4	7327.7	-27.8
	2022-23	7452.0	7423.9	-28.1
2023-24	7548.6	7520.1	-28.5	
EETF Receipts from Ticket Sales	2017-18	1691.3	1691.3	0.0
	2018-19	1797.9	1787.7	-10.2
	2019-20	1751.6	1736.8	-14.8
	2020-21	1782.7	1767.9	-14.8
	2021-22	1806.6	1791.9	-14.7
	2022-23	1831.7	1816.8	-14.9
2023-24	1882.1	1866.8	-15.3	
Other Income	2017-18	13.4	13.4	0.0
	2018-19	12.0	13.0	1.0
	2019-20	12.1	13.1	1.0
	2020-21	12.2	13.2	1.0
	2021-22	12.3	13.3	1.0
	2022-23	12.4	13.4	1.0
2023-24	12.5	13.5	1.0	
80% unclaimed prizes	2017-18	55.3	55.3	0.0
	2018-19	58.0	56.1	-1.9
	2019-20	59.2	57.2	-2.0
	2020-21	60.2	58.1	-2.1
	2021-22	61.1	59.0	-2.1
	2022-23	61.9	59.8	-2.1
2023-24	62.7	60.5	-2.2	
Distribution to EETF from Lottery Receipts	2017-18	1760.0	1760.0	0.0
	2018-19	1867.9	1856.8	-11.2
	2019-20	1822.9	1807.1	-15.8
	2020-21	1855.1	1839.2	-15.9
	2021-22	1880.0	1864.2	-15.8
	2022-23	1906.0	1890.0	-16.0
2023-24	1957.3	1940.9	-16.4	

**LOTTERY ESTIMATING CONFERENCE, February 2019
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	Dec 2018	Feb 2019	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7037.5	7018.6	-18.8
2019-20	7139.2	7112.2	-26.9
2020-21	7251.5	7224.0	-27.5
2021-22	7355.4	7327.7	-27.8
2022-23	7452.0	7423.9	-28.1
2023-24	7548.6	7520.1	-28.5

Other Income

	Dec 2018	Feb 2019	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	12.0	13.0	1.0
2019-20	12.1	13.1	1.0
2020-21	12.2	13.2	1.0
2021-22	12.3	13.3	1.0
2022-23	12.4	13.4	1.0
2023-24	12.5	13.5	1.0

Unclaimed Prizes

	Dec 2018	Feb 2019	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	58.0	56.1	-1.9
2019-20	59.2	57.2	-2.0
2020-21	60.2	58.1	-2.1
2021-22	61.1	59.0	-2.1
2022-23	61.9	59.8	-2.1
2023-24	62.7	60.5	-2.2

Distribution to EETF from Lottery Receipts

	Dec 2018	Feb 2019	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1867.9	1856.8	-11.2
2019-20	1822.9	1807.1	-15.8
2020-21	1855.1	1839.2	-15.9
2021-22	1880.0	1864.2	-15.8
2022-23	1906.0	1890.0	-16.0
2023-24	1957.3	1940.9	-16.4

SCRATCH-OFF

Total Sales		
	Dec 2018	Feb 2019
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4848.6	4848.6
2019-20	5037.8	5037.8
2020-21	5133.2	5133.2
2021-22	5216.4	5216.4
2022-23	5291.8	5291.8
2023-24	5366.8	5366.8

Due to EETF from Ticket Sales		
	Dec 2018	Feb 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	689.1	689.1
2015-16	741.5	741.5
2016-17	786.2	786.2
2017-18	865.3	865.3
2018-19	903.5	900.2
2019-20	943.1	939.9
2020-21	961.9	958.6
2021-22	978.3	975.0
2022-23	993.1	989.8
2023-24	1007.9	1004.5

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	230.0	230.0
2019-20	235.5	235.5
2020-21	236.6	236.6
2021-22	237.1	237.1
2022-23	237.3	237.3
2023-24	237.5	237.5

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	93.2	93.2
2019-20	96.9	96.9
2020-21	98.7	98.7
2021-22	100.3	100.3
2022-23	101.8	101.8
2023-24	103.2	103.2

Growth Rates		
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	4.2%	4.2%
2019-20	3.9%	3.9%
2020-21	1.9%	1.9%
2021-22	1.6%	1.6%
2022-23	1.4%	1.4%
2023-24	1.4%	1.4%

Average Weekly Sales		
	Dec 2018	Feb 2019
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	93.2	93.2
2019-20	96.9	96.9
2020-21	98.7	98.7
2021-22	100.3	100.3
2022-23	101.8	101.8
2023-24	103.2	103.2

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Dec 2018	Feb 2019
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	456.3	420.4
2019-20	448.3	420.4
2020-21	455.0	426.7
2021-22	461.6	433.1
2022-23	468.0	439.2
2023-24	474.6	445.3

Per Capita Sales		
	Dec 2018	Feb 2019
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	21.6	19.9
2019-20	21.0	19.7
2020-21	21.0	19.7
2021-22	21.0	19.7
2022-23	21.0	19.7
2023-24	21.0	19.7

Average Weekly Sales		
	Dec 2018	Feb 2019
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.8	8.1
2019-20	8.6	8.1
2020-21	8.8	8.2
2021-22	8.9	8.3
2022-23	9.0	8.4
2023-24	9.1	8.6

Growth Rates		
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-3.7%	-11.3%
2019-20	-1.8%	0.0%
2020-21	1.5%	1.5%
2021-22	1.5%	1.5%
2022-23	1.4%	1.4%
2023-24	1.4%	1.4%

*Annualized figures

Mega Millions

Ticket Sales		
	Dec 2018	Feb 2019
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	382.4	398.3
2019-20	301.0	301.0
2020-21	305.6	305.6
2021-22	310.0	310.0
2022-23	314.4	314.4
2023-24	318.6	318.6

Per Capita Sales		
	Dec 2018	Feb 2019
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	10.6	10.6
2018-19	18.1	18.9
2019-20	14.1	14.1
2020-21	14.1	14.1
2021-22	14.1	14.1
2022-23	14.1	14.1
2023-24	14.1	14.1

Average Weekly Sales		
	Dec 2018	Feb 2019
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	4.2	4.2
2018-19	7.4	7.7
2019-20	5.8	5.8
2020-21	5.9	5.9
2021-22	6.0	6.0
2022-23	6.0	6.0
2023-24	6.1	6.1

Growth Rates		
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	73.3%	80.5%
2019-20	-21.3%	-24.4%
2020-21	1.5%	1.5%
2021-22	1.5%	1.5%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%

LOTTO WITH XTRA

Ticket Sales		
	Dec 2018	Feb 2019
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	218.4	224.5
2019-20	207.5	213.3
2020-21	201.3	206.9
2021-22	199.3	204.9
2022-23	198.3	203.8
2023-24	198.3	203.8

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.4	10.7
2019-20	9.7	10.0
2020-21	9.3	9.5
2021-22	9.1	9.3
2022-23	8.9	9.1
2023-24	8.8	9.0

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.2	4.3
2019-20	4.0	4.1
2020-21	3.9	4.0
2021-22	3.8	3.9
2022-23	3.8	3.9
2023-24	3.8	3.9

Growth Rates		
	Dec 2018	Feb 2019
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-9.0%	-6.5%
2019-20	-5.0%	-5.0%
2020-21	-3.0%	-3.0%
2021-22	-1.0%	-1.0%
2022-23	-0.5%	-0.5%
2023-24	0.0%	0.0%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales		
	Dec 2018	Feb 2019
1997-98	36.0	36.0
1998-99	14.9	14.9
1999-00	121.3	121.3
2000-01	108.8	108.8
2001-02	98.3	98.3
2002-03	95.9	95.9
2003-04	125.9	125.9
2004-05	131.2	131.2
2005-06	128.5	128.5
2006-07	130.1	130.1
2007-08	122.7	122.7
2008-09	102.2	102.2
2009-10	92.1	92.1
2010-11	89.0	89.0
2011-12	92.3	92.3
2012-13	89.5	89.5
2013-14	79.5	79.5
2014-15	103.2	103.2
2015-16	85.7	85.7
2016-17	89.9	89.9
2017-18	74.5	74.5
2018-19	79.8	41.8
2019-20	76.0	0.0
2020-21	76.0	0.0
2021-22	76.0	0.0
2022-23	76.0	0.0
2023-24	76.0	0.0

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	2.4	2.4
1998-99	1.0	1.0
1999-00	7.7	7.7
2000-01	6.7	6.7
2001-02	6.0	6.0
2002-03	5.7	5.7
2003-04	7.3	7.3
2004-05	7.4	7.4
2005-06	7.1	7.1
2006-07	7.1	7.1
2007-08	6.6	6.6
2008-09	5.5	5.5
2009-10	4.9	4.9
2010-11	4.7	4.7
2011-12	4.9	4.9
2012-13	4.7	4.7
2013-14	4.1	4.1
2014-15	5.2	5.2
2015-16	4.3	4.3
2016-17	4.4	4.4
2017-18	3.6	3.6
2018-19	3.8	2.0
2019-20	3.6	0.0
2020-21	3.5	0.0
2021-22	3.5	0.0
2022-23	3.4	0.0
2023-24	3.4	0.0

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	0.7	0.7
1998-99	0.3	0.3
1999-00	2.3	2.3
2000-01	2.1	2.1
2001-02	1.9	1.9
2002-03	1.8	1.8
2003-04	2.4	2.4
2004-05	2.5	2.5
2005-06	2.5	2.5
2006-07	2.5	2.5
2007-08	2.4	2.4
2008-09	2.0	2.0
2009-10	1.8	1.8
2010-11	1.7	1.7
2011-12	1.8	1.8
2012-13	1.7	1.7
2013-14	1.5	1.5
2014-15	2.0	2.0
2015-16	1.6	1.6
2016-17	1.7	1.7
2017-18	1.4	1.4
2018-19	1.5	0.8
2019-20	1.5	0.0
2020-21	1.5	0.0
2021-22	1.5	0.0
2022-23	1.5	0.0
2023-24	1.5	0.0

Growth Rates		
	Dec 2018	Feb 2019
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	7.1%	-43.8%
2019-20	-4.8%	-100.0%
2020-21	0.0%	#DIV/0!
2021-22	0.0%	#DIV/0!
2022-23	0.0%	#DIV/0!
2023-24	0.0%	#DIV/0!

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

Jackpot Triple Play

Ticket Sales		
	Dec 2018	Feb 2019
2018-19	0.0	37.9
2019-20	0.0	76.0
2020-21	0.0	76.0
2021-22	0.0	76.0
2022-23	0.0	76.0
2023-24	0.0	76.0

Per Capita Sales		
	Dec 2018	Feb 2019
2018-19	0.0	1.8
2019-20	0.0	3.6
2020-21	0.0	3.5
2021-22	0.0	3.5
2022-23	0.0	3.4
2023-24	0.0	3.4

Average Weekly Sales		
	Dec 2018	Feb 2019
2018-19	0.0	0.7
2019-20	0.0	1.5
2020-21	0.0	1.5
2021-22	0.0	1.5
2022-23	0.0	1.5
2023-24	0.0	1.5

Growth Rates		
2018-19		
2019-20	#DIV/0!	100.7%
2020-21	#DIV/0!	0.0%
2021-22	#DIV/0!	0.0%
2022-23	#DIV/0!	0.0%
2023-24	#DIV/0!	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Dec 2018	Feb 2019
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	266.5	259.4
2019-20	267.3	260.2
2020-21	268.1	261.0
2021-22	268.9	261.8
2022-23	269.7	262.6
2023-24	270.5	263.3

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.6	12.3
2019-20	12.5	12.2
2020-21	12.4	12.0
2021-22	12.2	11.9
2022-23	12.1	11.8
2023-24	12.0	11.7

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.1	5.0
2019-20	5.1	5.0
2020-21	5.2	5.0
2021-22	5.2	5.0
2022-23	5.2	5.0
2023-24	5.2	5.1

Growth Rates		
	Dec 2018	Feb 2019
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	0.8%	-1.9%
2019-20	0.3%	0.3%
2020-21	0.3%	0.3%
2021-22	0.3%	0.3%
2022-23	0.3%	0.3%
2023-24	0.3%	0.3%

Pick Games*

Pick Games Ticket Sales		
	Dec 2018	Feb 2019
1997-98	473.6	473.6
1998-99	508.7	508.7
1999-00	477.6	477.6
2000-01	489.6	489.6
2001-02	500.5	500.5
2002-03	512.7	512.7
2003-04	541.8	541.8
2004-05	552.6	552.6
2005-06	558.7	558.7
2006-07	574.0	574.0
2007-08	564.0	564.0
2008-09	559.1	559.1
2009-10	539.1	539.1
2010-11	549.0	549.0
2011-12	559.5	559.5
2012-13	568.7	568.7
2013-14	597.4	597.4
2014-15	639.5	639.5
2015-16	671.4	671.4
2016-17	673.0	673.0
2017-18	698.2	698.2
2018-19	716.1	716.1
2019-20	731.8	731.8
2020-21	742.8	742.8
2021-22	753.5	753.5
2022-23	764.0	764.0
2023-24	774.0	774.0

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	31.3	31.3
1998-99	32.9	32.9
1999-00	30.2	30.2
2000-01	30.2	30.2
2001-02	30.3	30.3
2002-03	30.4	30.4
2003-04	31.5	31.5
2004-05	31.3	31.3
2005-06	31.0	31.0
2006-07	31.3	31.3
2007-08	30.4	30.4
2008-09	30.0	30.0
2009-10	28.7	28.7
2010-11	29.1	29.1
2011-12	29.4	29.4
2012-13	29.6	29.6
2013-14	30.7	30.7
2014-15	32.4	32.4
2015-16	33.5	33.5
2016-17	33.0	33.0
2017-18	33.7	33.7
2018-19	34.0	34.0
2019-20	34.2	34.2
2020-21	34.2	34.2
2021-22	34.2	34.2
2022-23	34.3	34.3
2023-24	34.3	34.3

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	9.1	9.1
1998-99	9.8	9.8
1999-00	9.2	9.2
2000-01	9.4	9.4
2001-02	9.6	9.6
2002-03	9.9	9.9
2003-04	10.4	10.4
2004-05	10.6	10.6
2005-06	10.7	10.7
2006-07	11.0	11.0
2007-08	10.8	10.8
2008-09	10.8	10.8
2009-10	10.4	10.4
2010-11	10.6	10.6
2011-12	10.8	10.8
2012-13	10.9	10.9
2013-14	11.5	11.5
2014-15	12.3	12.3
2015-16	12.9	12.9
2016-17	12.9	12.9
2017-18	13.4	13.4
2018-19	13.8	13.8
2019-20	14.1	14.1
2020-21	14.3	14.3
2021-22	14.5	14.5
2022-23	14.7	14.7
2023-24	14.9	14.9

Growth Rates		
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	2.6%	2.6%
2019-20	2.2%	2.2%
2020-21	1.5%	1.5%
2021-22	1.4%	1.4%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Dec 2018	Feb 2019
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	52.0	52.0
2019-20	52.0	52.0
2020-21	52.0	52.0
2021-22	52.0	52.0
2022-23	52.0	52.0
2023-24	52.0	52.0

Per Capita Sales		
	Dec 2018	Feb 2019
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.5	2.5
2019-20	2.4	2.4
2020-21	2.4	2.4
2021-22	2.4	2.4
2022-23	2.3	2.3
2023-24	2.3	2.3

Average Weekly Sales		
	Dec 2018	Feb 2019
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.0	1.0
2020-21	1.0	1.0
2021-22	1.0	1.0
2022-23	1.0	1.0
2023-24	1.0	1.0

Growth Rates		
2017-18	105.8%	105.8%
2018-19	-12.2%	-12.2%
2019-20	0.0%	0.0%
2020-21	0.0%	0.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%

Fast Play

Ticket Sales		
	Dec 2018	Feb 2019
2017-18	17.8	17.8
2018-19	17.3	19.6
2019-20	17.4	19.7
2020-21	17.6	19.9
2021-22	17.7	20.0
2022-23	17.8	20.1
2023-24	17.9	20.3

Per Capita Sales		
	Dec 2018	Feb 2019
2017-18	0.9	0.9
2018-19	0.8	0.9
2019-20	0.8	0.9
2020-21	0.8	0.9
2021-22	0.8	0.9
2022-23	0.8	0.9
2023-24	0.8	0.9

Average Weekly Sales		
	Dec 2018	Feb 2019
2017-18	0.3	0.3
2018-19	0.3	0.4
2019-20	0.3	0.4
2020-21	0.3	0.4
2021-22	0.3	0.4
2022-23	0.3	0.4
2023-24	0.3	0.4

Growth Rates		
2018-19	-2.7%	10.0%
2019-20	0.7%	0.7%
2020-21	0.7%	0.7%
2021-22	0.7%	0.7%
2022-23	0.7%	0.7%
2023-24	0.7%	0.7%

Raffle

Ticket Sales		
	Dec 2018	Feb 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0

Lucky Lines

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2010-11	45.4	2.4	0.9
2011-12	17.7	0.9	0.3
2012-13	8.6	0.4	0.2

Monopoly Millionaire

	Ticket Sales	Per Capita Sales	Average Weekly Sales
2014-15	5.5	0.3	0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales		
	Dec 2018	Feb 2019
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	2171.6	2150.4
2019-20	2083.9	2054.7
2020-21	2100.8	2071.0
2021-22	2121.3	2091.3
2022-23	2142.4	2111.9
2023-24	2163.9	2133.1

Due to EETF from Ticket Sales		
	Dec 2018	Feb 2019
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06	755.9	755.9
2006-07	761.3	761.3
2007-08	713.4	713.4
2008-09	762.3	762.3
2009-10	747.4	747.4
2010-11	719.6	719.6
2011-12	769.7	769.7
2012-13	796.5	796.5
2013-14	784.5	784.5
2014-15	752.9	752.9
2015-16	873.7	873.7
2016-17	778.1	778.1
2017-18	827.1	827.1
2018-19	871.8	864.7
2019-20	820.8	809.1
2020-21	827.4	815.8
2021-22	835.4	823.9
2022-23	843.8	832.2
2023-24	852.6	840.8

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	97.0	97.0
1998-99	97.3	97.3
1999-00	106.1	106.1
2000-01	101.0	101.0
2001-02	102.6	102.6
2002-03	106.5	106.5
2003-04	99.5	99.5
2004-05	92.2	92.2
2005-06	101.5	101.5
2006-07	100.2	100.2
2007-08	97.3	97.3
2008-09	100.4	100.4
2009-10	97.2	97.2
2010-11	94.4	94.4
2011-12	98.9	98.9
2012-13	103.3	103.3
2013-14	100.4	100.4
2014-15	94.2	94.2
2015-16	105.1	105.1
2016-17	93.8	93.8
2017-18	98.8	98.8
2018-19	103.0	102.0
2019-20	97.4	96.1
2020-21	96.8	95.4
2021-22	96.4	95.0
2022-23	96.1	94.7
2023-24	95.8	94.4

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	28.2	28.2
1998-99	28.9	28.9
1999-00	32.3	32.3
2000-01	31.5	31.5
2001-02	32.6	32.6
2002-03	34.5	34.5
2003-04	32.9	32.9
2004-05	31.3	31.3
2005-06	35.2	35.2
2006-07	35.4	35.4
2007-08	34.7	34.7
2008-09	36.0	36.0
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	41.8	41.4
2019-20	40.1	39.5
2020-21	40.4	39.8
2021-22	40.8	40.2
2022-23	41.2	40.6
2023-24	41.6	41.0

Growth Rates		
	Dec 2018	Feb 2019
2009-10	-2.8%	-2.8%
2010-11	-2.2%	-2.2%
2011-12	5.6%	5.6%
2012-13	5.4%	5.4%
2013-14	-1.7%	-1.7%
2014-15	-4.7%	-4.7%
2015-16	13.4%	13.4%
2016-17	-9.3%	-9.3%
2017-18	7.1%	7.1%
2018-19	6.0%	5.0%
2019-20	-4.0%	-4.5%
2020-21	0.8%	0.8%
2021-22	1.0%	1.0%
2022-23	1.0%	1.0%
2023-24	1.0%	1.0%

Average Weekly Sales		
	Dec 2018	Feb 2019
2009-10	35.0	35.0
2010-11	34.3	34.3
2011-12	36.2	36.2
2012-13	38.2	38.2
2013-14	37.5	37.5
2014-15	35.8	35.8
2015-16	40.5	40.5
2016-17	36.8	36.8
2017-18	39.4	39.4
2018-19	41.8	41.4
2019-20	40.1	39.5
2020-21	40.4	39.8
2021-22	40.8	40.2
2022-23	41.2	40.6
2023-24	41.6	41.0

TOTAL TICKET SALES

Ticket Sales		
	Dec 2018	Feb 2019
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6701.1	6701.1
2018-19	7037.5	7018.6
2019-20	7139.2	7112.2
2020-21	7251.5	7224.0
2021-22	7355.4	7327.7
2022-23	7452.0	7423.9
2023-24	7548.6	7520.1

Per Capita Sales		
	Dec 2018	Feb 2019
1997-98	135.6	135.6
1998-99	135.8	135.8
1999-00	142.0	142.0
2000-01	140.5	140.5
2001-02	142.7	142.7
2002-03	170.2	170.2
2003-04	178.3	178.3
2004-05	196.9	196.9
2005-06	218.1	218.1
2006-07	224.7	224.7
2007-08	224.9	224.9
2008-09	211.0	211.0
2009-10	208.0	208.0
2010-11	212.3	212.3
2011-12	233.8	233.8
2012-13	260.9	260.9
2013-14	276.1	276.1
2014-15	282.9	282.9
2015-16	302.2	302.2
2016-17	301.8	301.8
2017-18	323.0	323.0
2018-19	333.9	333.0
2019-20	333.8	332.5
2020-21	334.2	332.9
2021-22	334.3	333.0
2022-23	334.1	332.9
2023-24	334.1	332.8

Average Weekly Sales		
	Dec 2018	Feb 2019
1997-98	39.4	39.4
1998-99	40.3	40.3
1999-00	43.2	43.2
2000-01	43.7	43.7
2001-02	45.3	45.3
2002-03	55.2	55.2
2003-04	59.1	59.1
2004-05	66.7	66.7
2005-06	75.6	75.6
2006-07	79.3	79.3
2007-08	80.3	80.3
2008-09	75.7	75.7
2009-10	75.0	75.0
2010-11	77.1	77.1
2011-12	85.6	85.6
2012-13	96.4	96.4
2013-14	103.2	103.2
2014-15	107.4	107.4
2015-16	116.6	116.6
2016-17	118.4	118.4
2017-18	128.9	128.9
2018-19	135.3	135.0
2019-20	137.3	136.8
2020-21	139.5	138.9
2021-22	141.5	140.9
2022-23	143.3	142.8
2023-24	145.2	144.6

Growth Rates		
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	5.0%	4.7%
2019-20	1.4%	1.3%
2020-21	1.6%	1.6%
2021-22	1.4%	1.4%
2022-23	1.3%	1.3%
2023-24	1.3%	1.3%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant Ticket Sales		
	Dec 2018	Feb 2019
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4865.9	4868.2
2019-20	5055.2	5057.5
2020-21	5150.7	5153.1
2021-22	5234.1	5236.4
2022-23	5309.6	5311.9
2023-24	5384.7	5387.1

Online Games Ticket Sales		
	Dec 2018	Feb 2019
1997-98	1466.6	1466.6
1998-99	1503.0	1503.0
1999-00	1680.1	1680.1
2000-01	1635.5	1635.5
2001-02	1693.8	1693.8
2002-03	1794.1	1794.1
2003-04	1712.9	1712.9
2004-05	1626.1	1626.1
2005-06	1828.9	1828.9
2006-07	1838.5	1838.5
2007-08	1806.0	1806.0
2008-09	1873.9	1873.9
2009-10	1822.4	1822.4
2010-11	1783.0	1783.0
2011-12	1882.9	1882.9
2012-13	1984.5	1984.5
2013-14	1951.1	1951.1
2014-15	1859.3	1859.3
2015-16	2108.5	2108.5
2016-17	1913.4	1913.4
2017-18	2048.8	2048.8
2018-19	2171.6	2150.4
2019-20	2083.9	2054.7
2020-21	2100.8	2071.0
2021-22	2121.3	2091.3
2022-23	2142.4	2111.9
2023-24	2163.9	2133.1

Total Ticket Sales		
	Dec 2018	Feb 2019
1997-98	2050.0	2050.0
1998-99	2096.7	2096.7
1999-00	2248.5	2248.5
2000-01	2274.7	2274.7
2001-02	2356.4	2356.4
2002-03	2868.0	2868.0
2003-04	3071.0	3071.0
2004-05	3470.7	3470.7
2005-06	3929.0	3929.0
2006-07	4122.1	4122.1
2007-08	4174.8	4174.8
2008-09	3938.0	3938.0
2009-10	3900.5	3900.5
2010-11	4008.7	4008.7
2011-12	4449.9	4449.9
2012-13	5013.0	5013.0
2013-14	5368.2	5368.2
2014-15	5583.4	5583.4
2015-16	6063.2	6063.2
2016-17	6157.0	6157.0
2017-18	6701.1	6701.1
2018-19	7037.5	7018.6
2019-20	7139.2	7112.2
2020-21	7251.5	7224.0
2021-22	7355.4	7327.7
2022-23	7452.0	7423.9
2023-24	7548.6	7520.1

Instant - percent of total		
	Dec 2018	Feb 2019
1996-97	29.8%	29.8%
1997-98	28.5%	28.5%
1998-99	28.3%	28.3%
1999-00	25.3%	25.3%
2000-01	28.1%	28.1%
2001-02	28.1%	28.1%
2002-03	37.4%	37.4%
2003-04	44.2%	44.2%
2004-05	53.1%	53.1%
2005-06	53.5%	53.5%
2006-07	55.4%	55.4%
2007-08	56.7%	56.7%
2008-09	52.4%	52.4%
2009-10	53.3%	53.3%
2010-11	55.5%	55.5%
2011-12	57.7%	57.7%
2012-13	60.4%	60.4%
2013-14	63.7%	63.7%
2014-15	66.7%	66.7%
2015-16	65.2%	65.2%
2016-17	68.9%	68.9%
2017-18	69.4%	69.4%
2018-19	69.1%	69.4%
2019-20	70.8%	71.1%
2020-21	71.0%	71.3%
2021-22	71.2%	71.5%
2022-23	71.3%	71.6%
2023-24	71.3%	71.6%

Terminal Games - percent of total		
	Dec 2018	Feb 2019
1996-97	70.2%	70.2%
1997-98	71.5%	71.5%
1998-99	71.7%	71.7%
1999-00	74.7%	74.7%
2000-01	71.9%	71.9%
2001-02	71.9%	71.9%
2002-03	62.6%	62.6%
2003-04	55.8%	55.8%
2004-05	46.9%	46.9%
2005-06	46.5%	46.5%
2006-07	44.6%	44.6%
2007-08	43.3%	43.3%
2008-09	47.6%	47.6%
2009-10	46.7%	46.7%
2010-11	44.5%	44.5%
2011-12	42.3%	42.3%
2012-13	39.6%	39.6%
2013-14	36.3%	36.3%
2014-15	33.3%	33.3%
2015-16	34.8%	34.8%
2016-17	31.1%	31.1%
2017-18	30.6%	30.6%
2018-19	30.9%	30.6%
2019-20	29.2%	28.9%
2020-21	29.0%	28.7%
2021-22	28.8%	28.5%
2022-23	28.7%	28.4%
2023-24	28.7%	28.4%

Factors Affecting EETF Transfers

	2017-18		2018-19		2019-20		2020-21		2021-22		2022-23		2023-24	
	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019
Prize Percentage Scratch-off	73.30%	73.30%	73.33%	73.40%	73.33%	73.40%	73.33%	73.40%	73.33%	73.40%	73.33%	73.40%	73.33%	73.40%
Prize Percentage Terminal Games	51.34%	51.34%	51.25%	51.25%	51.25%	51.25%	51.25%	51.22%	51.25%	51.21%	51.25%	51.20%	51.25%	51.18%
Retailer Commission Rate	5.50%	5.50%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.40	\$82.40	\$81.80	\$82.00	\$80.90	\$81.42	\$80.90	\$81.42	\$80.90	\$81.42	\$80.90	\$81.42	\$80.90	\$81.42
Vendor Rate Scratch-off	1.37%	1.37%	1.34%	1.34%	1.28%	1.27%	1.28%	1.27%	1.28%	1.27%	1.28%	1.27%	1.28%	1.27%
Vendor Rate Terminal Games	1.56%	1.56%	1.84%	1.77%	2.63%	2.63%	2.65%	2.66%	2.67%	2.68%	2.68%	2.70%	2.68%	2.72%
Unclaimed Prize Rate	1.24%	1.24%	1.24%	1.20%	1.24%	1.20%	1.24%	1.20%	1.24%	1.20%	1.24%	1.20%	1.24%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 40.2% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2017-18		2018-19		2019-20		2020-21		2021-22		2022-23		2023-24	
	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019	Dec 2018	Feb 2019
% Week 51 scratch-off *	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%	1.8009%
% Week 51 terminal games *	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%	1.6638%
% Week 52 scratch-off *	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%	1.6159%
% Week 52 terminal games *	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%	1.5383%
% of Week 51 to subsequent year **	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%
% of Week 52 to subsequent year **	85.43%	85.43%	100.00%	100.00%	29.20%	29.20%	44.72%	44.72%	61.40%	61.40%	71.43%	71.43%	100.00%	100.00%
% of scratch-off rec'd subsequent year	3.1814%	3.1814%	1.6159%	1.6159%	2.2727%	2.2727%	2.5236%	2.5236%	2.7930%	2.7930%	2.9551%	2.9551%	1.6159%	1.6159%
% of terminal games rec'd subsequent year	2.9780%	2.9780%	1.5383%	1.5383%	2.1130%	2.1130%	2.3518%	2.3518%	2.6083%	2.6083%	2.7626%	2.7626%	1.5383%	1.5383%
EETF Transfer rate scratch-off	18.60%	18.60%	18.58%	18.49%	18.71%	18.59%	18.73%	18.60%	18.74%	18.62%	18.76%	18.63%	18.77%	18.65%
EETF Transfer rate terminal games	40.37%	40.37%	40.17%	40.21%	39.43%	39.38%	39.43%	39.39%	39.42%	39.40%	39.43%	39.40%	39.44%	39.42%

* based on weekly sales figures for 2017-18
 ** based on daily sales figures for 2017-18

December 2018 Forecast	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Instant Game Sales (Scratch + Fast Play)	4652.3	4865.9	5055.2	5150.7	5234.1	5309.6	5384.7
Terminal Game Sales	2048.8	2171.6	2083.9	2100.8	2121.3	2142.4	2163.9
EETF transfer due from current year ticket sales and other income	1761.2	1845.4	1835.3	1861.6	1887.0	1911.2	1935.7
less collection lag loss	(52.2)	(28.0)	(38.8)	(43.7)	(49.1)	(52.7)	(29.4)
plus collection lag gain from prior year	52.6	52.2	28.0	38.8	43.7	49.1	52.7
Due to EETF from Lottery Receipts	1761.6	1869.5	1824.5	1856.7	1881.6	1907.6	1958.9
adjustment for estimated true-up payment in next fiscal year	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)
adjustment for delayed June transfer							
Distribution to EETF from Lottery Receipts	1760.0	1867.9	1822.9	1855.1	1880.0	1906.0	1957.3

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

February 2019 Forecast	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24
Instant Game Sales (Scratch + Fast Play)	4652.3	4868.2	5057.5	5153.1	5236.4	5311.9	5387.1
Terminal Game Sales	2048.8	2150.4	2054.7	2071.0	2091.3	2111.9	2133.1
EETF transfer due from current year ticket sales and other income	1761.2	1834.0	1819.3	1845.8	1871.2	1895.1	1919.4
less collection lag loss	(52.2)	(27.8)	(38.5)	(43.4)	(48.7)	(52.2)	(29.2)
plus collection lag gain from prior year	52.6	52.2	27.8	38.5	43.4	48.7	52.2
Due to EETF from Lottery Receipts	1761.6	1858.4	1808.7	1840.8	1865.8	1891.6	1942.5
adjustment for estimated true-up payment in next fiscal year	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)	(1.6)
adjustment for delayed June transfer							
Distribution to EETF from Lottery Receipts	1760.0	1856.8	1807.1	1839.2	1864.2	1890.0	1940.9