

Revenue Estimating Conference Executive Summary for Lottery Ticket Sales and the EETF July 30, 2020

The Revenue Estimating Conference reviewed Lottery sales and transfers on July 30, 2020. At the end of Fiscal Year 2019-20, collective ticket sales were \$215.0 million above the estimate. After taking account of all components, the transfer to the Educational Enhancement Trust Fund (EETF) was \$26.8 million greater than expected for this period. A significant part of the gain was related to heightened sales of Scratch-Off tickets during the Coronavirus outbreak in the last quarter of the fiscal year.

Given the nature of the increase, the Conference increased the overall sales forecast by \$108.7 million in Fiscal Year 2020-21 and decreased it by \$145.4 million in Fiscal Year 2021-22. This seemingly counterintuitive pattern results from the delayed return of Scratch-Off Sales to more normal weekly levels (after the pandemic reaches its first anniversary in Florida), combined with persistent economic effects from the Coronavirus outbreak which affect sales in general. In each of the subsequent fiscal years, total sales decline by a similar amount, a result of essentially matching the growth rates from the previous forecast. The final expected transfers to the EETF were decreased by \$25.6 million in Fiscal Year 2020-21 and \$60.4 million in Fiscal Year 2021-22.

- Scratch-Off sales were running \$303.4 million above estimate at the end of Fiscal Year 2019-20. The Conference made a substantial upward adjustment to this type of ticket in Fiscal Year 2020-21, adding \$265.8 million in sales. Beginning in Fiscal Year 2021-22, the sales level returns to the December forecast. Fast Play, as of June, was above estimate by \$0.3 million; however, it was not adjusted in the new forecast.
- After a \$62.8 million loss from the estimate in Fiscal Year 2019-20, the Conference downwardly adjusted Powerball sales in each year. Sales estimates were decreased by \$76.7 million in Fiscal Year 2020-21, and then by approximately \$54.0 million in each of the subsequent fiscal years.
- Lotto was only \$2.2 million below estimate in Fiscal Year 2019-20, prompting the Conference to maintain the current forecast. In contrast, Cash 4 Life came in \$3.5 million above estimate, but sales activity is expected to drop slightly. The Conference also maintained this forecast.
- Fantasy 5 sales continue to decline and came in \$8.2 million under estimate for Fiscal Year 2019-20. The Conference dropped the forecast by \$21.7 million in Fiscal Year 2020-21 and \$30.5 million in Fiscal Year 2021-22. Since Jackpot Triple Play finished \$2.6 million under estimate and is a much smaller game, the Conference reduced its forecast by \$9.1 million in each fiscal year.
- After posting a \$25.6 million loss from the estimate in Fiscal Year 2019-20, Mega Millions was reduced by \$64.6 million in Fiscal Year 2020-21 and between \$51.6 million to \$53.6 million in each of the following years. Moving in the opposite direction, the Pick Games performed strongly and collectively came in above estimate by \$9.2 million. The Conference increased the forecast by \$15.1 million in Fiscal Year 2020-21 and returned to the December forecast in the subsequent years.

Additional details of the forecast and other changes are shown in the following table.

Summary of All Games				
		Dec 2019	July 2020	Difference
Scratch-off	2020-21	5569.7	5835.5	265.8
	2021-22	5653.2	5653.2	0.0
	2022-23	5732.4	5732.4	0.0
	2023-24	5806.9	5806.9	0.0
	2024-25	5882.4	5882.4	0.0
	2025-26	0.0	5953.0	5953.0
Powerball	2020-21	381.3	304.5	-76.7
	2021-22	386.3	332.3	-54.0
	2022-23	390.9	337.0	-53.9
	2023-24	395.4	341.5	-53.9
	2024-25	399.9	345.9	-54.0
	2025-26	0.0	351.8	351.8
Mega Millions	2020-21	273.6	209.0	-64.6
	2021-22	277.5	225.9	-51.6
	2022-23	281.3	228.8	-52.4
	2023-24	284.8	231.8	-53.0
	2024-25	288.2	234.6	-53.6
	2025-26	0.0	237.4	237.4
Lotto	2020-21	206.0	206.0	0.0
	2021-22	203.9	203.9	0.0
	2022-23	201.9	201.9	0.0
	2023-24	199.8	199.8	0.0
	2024-25	197.8	197.8	0.0
	2025-26	0.0	195.9	195.9
Jackpot Triple Play	2020-21	57.0	47.9	-9.1
	2021-22	57.0	47.9	-9.1
	2022-23	57.0	47.9	-9.1
	2023-24	57.0	47.9	-9.1
	2024-25	57.0	47.9	-9.1
	2025-26	0.0	47.9	47.9
Fantasy 5	2020-21	254.5	232.8	-21.7
	2021-22	255.0	224.5	-30.5
	2022-23	255.5	224.1	-31.5
	2023-24	256.1	224.1	-32.0
	2024-25	256.6	224.1	-32.5
	2025-26	0.0	224.1	224.1
Pick Games	2020-21	735.0	750.1	15.1
	2021-22	742.3	742.3	0.0
	2022-23	749.8	749.8	0.0
	2023-24	757.3	757.3	0.0
	2024-25	764.8	764.8	0.0
	2025-26	0.0	772.5	772.5
Cash 4 Life	2020-21	62.7	62.7	0.0
	2021-22	63.6	63.6	0.0
	2022-23	64.6	64.6	0.0
	2023-24	65.5	65.5	0.0
	2024-25	66.5	66.5	0.0
	2025-26	0.0	69.9	69.9
Fast Play	2020-21	19.9	19.9	0.0
	2021-22	20.0	20.0	0.0
	2022-23	20.1	20.1	0.0
	2023-24	20.3	20.3	0.0
	2024-25	20.4	20.4	0.0
	2025-26	0.0	20.6	20.6
TOTAL	2020-21	7559.7	7668.4	108.7
	2021-22	7659.0	7513.7	-145.4
	2022-23	7753.5	7606.5	-146.9
	2023-24	7843.1	7695.2	-148.0
	2024-25	7933.7	7784.5	-149.2
	2025-26	0.0	7873.0	7873.0
EEIF Receipts from Ticket Sales	2020-21	1825.6	1819.6	-6.0
	2021-22	1850.0	1790.5	-59.4
	2022-23	1871.2	1809.8	-61.4
	2023-24	1921.3	1858.8	-62.5
	2024-25	1914.0	1851.7	-62.3
	2025-26	0.0	1877.9	1877.9

**LOTTERY ESTIMATING CONFERENCE, JULY 2020
 LOTTERY SALES PROJECTIONS
 SUMMARY**

Ticket Sales

	Dec 2019	July 2020	Diff.
2016-17	6157.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0
2018-19	7151.2	7151.2	0.0
2019-20	7290.1	7505.1	215.0
2020-21	7559.7	7668.4	108.7
2021-22	7659.0	7513.7	-145.4
2022-23	7753.5	7606.5	-146.9
2023-24	7843.1	7695.2	-148.0
2024-25	7933.7	7784.5	-149.2
2025-26	0.0	7873.0	7873.0

Other Income

	Dec 2019	July 2020	Diff.
2016-17	12.4	12.4	0.0
2017-18	13.4	13.4	0.0
2018-19	16.0	16.0	0.0
2019-20	14.0	20.8	6.8
2020-21	14.1	14.1	0.0
2021-22	14.2	14.2	0.0
2022-23	14.3	14.3	0.0
2023-24	14.4	14.4	0.0
2024-25	14.5	14.5	0.0
2025-26	0.0	14.5	14.5

Unclaimed Prizes

	Dec 2019	July 2020	Diff.
2016-17	69.3	69.3	0.0
2017-18	55.3	55.3	0.0
2018-19	58.3	58.3	0.0
2019-20	59.2	56.0	-3.2
2020-21	61.4	41.8	-19.6
2021-22	62.2	61.3	-1.0
2022-23	63.0	62.0	-1.0
2023-24	63.8	62.8	-1.0
2024-25	64.5	63.5	-1.0
2025-26	0.0	64.3	64.3

Distribution to EETF from Lottery Receipts

	Dec 2019	July 2020	Diff.
2016-17	1724.7	1724.7	0.0
2017-18	1760.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0
2019-20	1824.7	1851.5	26.8
2020-21	1901.1	1875.5	-25.6
2021-22	1926.4	1866.0	-60.4
2022-23	1948.5	1886.1	-62.4
2023-24	1999.5	1936.0	-63.5
2024-25	1993.0	1929.7	-63.3
2025-26	0.0	1956.6	1956.6

*Note: FY 2019-20 ticket sales were affected by the global Coronavirus outbreak starting in March of the fiscal year

SCRATCH-OFF

	Total Sales	
	Dec 2019	July 2020
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4937.8	4937.8
2019-20	5361.9	5665.3
2020-21	5569.7	5835.5
2021-22	5653.2	5653.2
2022-23	5732.4	5732.4
2023-24	5806.9	5806.9
2024-25	5882.4	5882.4
2025-26	0.0	5953.0

	Due to EETF from Ticket Sales	
	Dec 2019	July 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02	251.8	251.8
2002-03	279.3	279.3
2003-04	326.9	326.9
2004-05	387.9	387.9
2005-06	409.0	409.0
2006-07	443.1	443.1
2007-08	470.8	470.8
2008-09	412.0	412.0
2009-10	402.7	402.7
2010-11	414.3	414.3
2011-12	502.3	502.3
2012-13	564.1	564.1
2013-14	639.5	639.5
2014-15	689.1	689.1
2015-16	741.5	741.5
2016-17	786.2	786.2
2017-18	865.3	865.3
2018-19	918.8	918.8
2019-20	1013.3	1070.5
2020-21	1061.0	1109.4
2021-22	1077.7	1074.0
2022-23	1093.5	1089.8
2023-24	1108.4	1104.7
2024-25	1123.5	1119.7
2025-26	0.0	1134.0

	Per Capita Sales	
	Dec 2019	July 2020
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	233.9	233.8
2019-20	249.8	263.9
2020-21	255.5	267.6
2021-22	255.5	255.4
2022-23	255.4	255.2
2023-24	255.3	255.1
2024-25	255.3	255.1
2025-26	0.0	255.0

	Average Weekly Sales				
	Dec 2019	D.O.L.	Exec.	Leg.	July 2020
1997-98	11.2	11.2	11.2	11.2	11.2
1998-99	11.4	11.4	11.4	11.4	11.4
1999-00	10.9	10.9	10.9	10.9	10.9
2000-01	12.3	12.3	12.3	12.3	12.3
2001-02	12.7	12.7	12.7	12.7	12.7
2002-03	20.7	20.7	20.7	20.7	20.7
2003-04	26.1	26.1	26.1	26.1	26.1
2004-05	35.5	35.5	35.5	35.5	35.5
2005-06	40.4	40.4	40.4	40.4	40.4
2006-07	43.9	43.9	43.9	43.9	43.9
2007-08	45.6	45.6	45.6	45.6	45.6
2008-09	39.7	39.7	39.7	39.7	39.7
2009-10	40.0	40.0	40.0	40.0	40.0
2010-11	42.8	42.8	42.8	42.8	42.8
2011-12	49.4	49.4	49.4	49.4	49.4
2012-13	58.2	58.2	58.2	58.2	58.2
2013-14	65.7	65.7	65.7	65.7	65.7
2014-15	71.6	71.6	71.6	71.6	71.6
2015-16	76.1	76.1	76.1	76.1	76.1
2016-17	81.6	81.6	81.6	81.6	81.6
2017-18	89.5	89.5	89.5	89.5	89.5
2018-19	95.0	95.0	95.0	95.0	95.0
2019-20	103.1	108.9	108.9	108.9	108.9
2020-21	107.1	112.2	107.2	113.6	112.2
2021-22	108.7	115.6	108.5	115.3	108.7
2022-23	110.2	118.1	109.7	117.0	110.2
2023-24	111.7	119.7	110.9	118.5	111.7
2024-25	113.1	121.3	112.1	120.0	113.1
2025-26	0.0	123.3	113.4	121.5	114.5

	Growth Rates	
	Dec 2019	July 2020
2008-09	-12.9%	-12.9%
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.1%	6.1%
2019-20	8.6%	14.7%
2020-21	3.9%	3.0%
2021-22	1.5%	-3.1%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	-100.0%	1.2%

	Average Weekly Sales	
	Dec 2019	July 2020
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.0	95.0
2019-20	103.1	108.9
2020-21	107.1	112.2
2021-22	108.7	108.7
2022-23	110.2	110.2
2023-24	111.7	111.7
2024-25	113.1	113.1
2025-26	0.0	114.5

POWERBALL (INCLUDING POWER PLAY)

Ticket Sales		
	Dec 2019	July 2020
2008-09	233.4	233.4
2009-10	434.1	434.1
2010-11	393.0	393.0
2011-12	503.7	503.7
2012-13	654.3	654.3
2013-14	469.3	469.3
2014-15	375.1	375.1
2015-16	602.0	602.0
2016-17	434.3	434.3
2017-18	474.0	474.0
2018-19	459.4	459.4
2019-20	345.0	282.2
2020-21	381.3	304.5
2021-22	386.3	332.3
2022-23	390.9	337.0
2023-24	395.4	341.5
2024-25	399.9	345.9
2025-26	0.0	351.8

Per Capita Sales		
	Dec 2019	July 2020
2008-09 *	25.0	25.0
2009-10	23.1	23.1
2010-11	20.8	20.8
2011-12	26.5	26.5
2012-13	34.1	34.1
2013-14	24.1	24.1
2014-15	19.0	19.0
2015-16	30.0	30.0
2016-17	21.3	21.3
2017-18	22.8	22.8
2018-19	21.8	21.8
2019-20	16.1	13.1
2020-21	17.5	14.0
2021-22	17.5	15.0
2022-23	17.4	15.0
2023-24	17.4	15.0
2024-25	17.4	15.0
2025-26	0.0	15.1

Average Weekly Sales		
	Dec 2019	July 2020
2008-09 *	9.0	9.0
2009-10	8.3	8.3
2010-11	7.6	7.6
2011-12	9.7	9.7
2012-13	12.6	12.6
2013-14	9.0	9.0
2014-15	7.2	7.2
2015-16	11.6	11.6
2016-17	8.4	8.4
2017-18	9.1	9.1
2018-19	8.8	8.8
2019-20	6.6	5.4
2020-21	7.3	5.9
2021-22	7.4	6.4
2022-23	7.5	6.5
2023-24	7.6	6.6
2024-25	7.7	6.7
2025-26	0.0	6.8

Growth Rates		
	Dec 2019	July 2020
2008-09		
2009-10	86.0%	86.0%
2010-11	-9.5%	-9.5%
2011-12	28.2%	28.2%
2012-13	29.9%	29.9%
2013-14	-28.3%	-28.3%
2014-15	-20.1%	-20.1%
2015-16	60.5%	60.5%
2016-17	-27.9%	-27.9%
2017-18	9.2%	9.2%
2018-19	-3.1%	-3.1%
2019-20	-24.9%	-38.6%
2020-21	10.5%	7.9%
2021-22	1.3%	9.1%
2022-23	1.2%	1.4%
2023-24	1.2%	1.3%
2024-25	1.1%	1.3%
2025-26	-100.0%	1.7%

*Annualized figures

Mega Millions

Ticket Sales		
	Dec 2019	July 2020
2012-13	16.7	16.7
2013-14	167.6	167.6
2014-15	147.4	147.4
2015-16	149.9	149.9
2016-17	147.4	147.4
2017-18	220.6	220.6
2018-19	417.0	417.0
2019-20	250.6	225.0
2020-21	273.6	209.0
2021-22	277.5	225.9
2022-23	281.3	228.8
2023-24	284.8	231.8
2024-25	288.2	234.6
2025-26	0.0	237.4

Per Capita Sales		
	Dec 2019	July 2020
2012-13	0.9	0.9
2013-14	8.6	8.6
2014-15	7.5	7.5
2015-16	7.5	7.5
2016-17	7.2	7.2
2017-18	10.6	10.6
2018-19	19.8	19.7
2019-20	11.7	10.5
2020-21	12.6	9.6
2021-22	12.5	10.2
2022-23	12.5	10.2
2023-24	12.5	10.2
2024-25	12.5	10.2
2025-26	0.0	10.2

Average Weekly Sales		
	Dec 2019	July 2020
2012-13	0.3	0.3
2013-14	3.2	3.2
2014-15	2.8	2.8
2015-16	2.9	2.9
2016-17	2.8	2.8
2017-18	4.2	4.2
2018-19	8.0	8.0
2019-20	4.8	4.3
2020-21	5.3	4.0
2021-22	5.3	4.3
2022-23	5.4	4.4
2023-24	5.5	4.5
2024-25	5.5	4.5
2025-26	0.0	4.6

Growth Rates		
	Dec 2019	July 2020
2013-14	n/a	
2014-15	-12.1%	-12.1%
2015-16	1.8%	1.8%
2016-17	-1.7%	-1.7%
2017-18	49.7%	49.7%
2018-19	89.0%	89.0%
2019-20	-39.9%	-46.0%
2020-21	9.2%	-7.1%
2021-22	1.4%	8.1%
2022-23	1.3%	1.3%
2023-24	1.3%	1.3%
2024-25	1.2%	1.2%
2025-26	-100.0%	1.2%

LOTTO WITH XTRA

Ticket Sales		
	Dec 2019	July 2020
1997-98	711.3	711.3
1998-99	737.7	737.7
1999-00	865.0	865.0
2000-01	845.4	845.4
2001-02	802.0	802.0
2002-03	925.5	925.5
2003-04	785.4	785.4
2004-05	689.8	689.8
2005-06	835.0	835.0
2006-07	735.6	735.6
2007-08	779.0	779.0
2008-09	650.6	650.6
2009-10	445.9	445.9
2010-11	411.4	411.4
2011-12	419.0	419.0
2012-13	352.4	352.4
2013-14	349.1	349.1
2014-15	301.0	301.0
2015-16	291.4	291.4
2016-17	253.0	253.0
2017-18	240.0	240.0
2018-19	223.5	223.5
2019-20	212.3	210.1
2020-21	206.0	206.0
2021-22	203.9	203.9
2022-23	201.9	201.9
2023-24	199.8	199.8
2024-25	197.8	197.8
2025-26	0.0	195.9

Per Capita Sales		
	Dec 2019	July 2020
1997-98	47.0	47.0
1998-99	47.8	47.8
1999-00	54.6	54.6
2000-01	52.2	52.2
2001-02	48.6	48.6
2002-03	54.9	54.9
2003-04	45.6	45.6
2004-05	39.1	39.1
2005-06	46.3	46.3
2006-07	40.1	40.1
2007-08	42.0	42.0
2008-09	34.9	34.9
2009-10	23.8	23.8
2010-11	21.8	21.8
2011-12	22.0	22.0
2012-13	18.3	18.3
2013-14	18.0	18.0
2014-15	15.2	15.2
2015-16	14.5	14.5
2016-17	12.4	12.4
2017-18	11.6	11.6
2018-19	10.6	10.6
2019-20	9.9	9.8
2020-21	9.4	9.4
2021-22	9.2	9.2
2022-23	9.0	9.0
2023-24	8.8	8.8
2024-25	8.6	8.6
2025-26	0.0	8.4

Average Weekly Sales		
	Dec 2019	July 2020
1997-98	13.7	13.7
1998-99	14.2	14.2
1999-00	16.6	16.6
2000-01	16.3	16.3
2001-02	15.4	15.4
2002-03	17.8	17.8
2003-04	15.1	15.1
2004-05	13.3	13.3
2005-06	16.1	16.1
2006-07	14.1	14.1
2007-08	15.0	15.0
2008-09	12.5	12.5
2009-10	8.6	8.6
2010-11	7.9	7.9
2011-12	8.1	8.1
2012-13	6.8	6.8
2013-14	6.7	6.7
2014-15	5.8	5.8
2015-16	5.6	5.6
2016-17	4.9	4.9
2017-18	4.6	4.6
2018-19	4.3	4.3
2019-20	4.1	4.0
2020-21	4.0	4.0
2021-22	3.9	3.9
2022-23	3.9	3.9
2023-24	3.8	3.8
2024-25	3.8	3.8
2025-26	0.0	3.8

Growth Rates		
	Dec 2019	July 2020
2008-09	-16.5%	-16.5%
2009-10	-31.5%	-31.5%
2010-11	-7.7%	-7.7%
2011-12	1.9%	1.9%
2012-13	-15.9%	-15.9%
2013-14	-0.9%	-0.9%
2014-15	-13.8%	-13.8%
2015-16	-3.2%	-3.2%
2016-17	-13.2%	-13.2%
2017-18	-5.1%	-5.1%
2018-19	-6.9%	-6.9%
2019-20	-5.0%	-6.0%
2020-21	-3.0%	-2.0%
2021-22	-1.0%	-1.0%
2022-23	-1.0%	-1.0%
2023-24	-1.0%	-1.0%
2024-25	-1.0%	-1.0%
2025-26	-100.0%	-1.0%

LUCKY MONEY* (Including EZ Match)*

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Dec 2019	July 2020		Dec 2019	July 2020		Dec 2019	July 2020
1997-98	36.0	36.0	1997-98	2.4	2.4	1997-98	0.7	0.7
1998-99	14.9	14.9	1998-99	1.0	1.0	1998-99	0.3	0.3
1999-00	121.3	121.3	1999-00	7.7	7.7	1999-00	2.3	2.3
2000-01	108.8	108.8	2000-01	6.7	6.7	2000-01	2.1	2.1
2001-02	98.3	98.3	2001-02	6.0	6.0	2001-02	1.9	1.9
2002-03	95.9	95.9	2002-03	5.7	5.7	2002-03	1.8	1.8
2003-04	125.9	125.9	2003-04	7.3	7.3	2003-04	2.4	2.4
2004-05	131.2	131.2	2004-05	7.4	7.4	2004-05	2.5	2.5
2005-06	128.5	128.5	2005-06	7.1	7.1	2005-06	2.5	2.5
2006-07	130.1	130.1	2006-07	7.1	7.1	2006-07	2.5	2.5
2007-08	122.7	122.7	2007-08	6.6	6.6	2007-08	2.4	2.4
2008-09	102.2	102.2	2008-09	5.5	5.5	2008-09	2.0	2.0
2009-10	92.1	92.1	2009-10	4.9	4.9	2009-10	1.8	1.8
2010-11	89.0	89.0	2010-11	4.7	4.7	2010-11	1.7	1.7
2011-12	92.3	92.3	2011-12	4.9	4.9	2011-12	1.8	1.8
2012-13	89.5	89.5	2012-13	4.7	4.7	2012-13	1.7	1.7
2013-14	79.5	79.5	2013-14	4.1	4.1	2013-14	1.5	1.5
2014-15	103.2	103.2	2014-15	5.2	5.2	2014-15	2.0	2.0
2015-16	85.7	85.7	2015-16	4.3	4.3	2015-16	1.6	1.6
2016-17	89.9	89.9	2016-17	4.4	4.4	2016-17	1.7	1.7
2017-18	74.5	74.5	2017-18	3.6	3.6	2017-18	1.4	1.4
2018-19	41.8	41.8	2018-19	2.0	2.0	2018-19	0.8	0.8
2019-20	0.0	0.0	2019-20	0.0	0.0	2019-20	0.0	0.0
2020-21	0.0	0.0	2020-21	0.0	0.0	2020-21	0.0	0.0
2021-22	0.0	0.0	2021-22	0.0	0.0	2021-22	0.0	0.0
2022-23	0.0	0.0	2022-23	0.0	0.0	2022-23	0.0	0.0
2023-24	0.0	0.0	2023-24	0.0	0.0	2023-24	0.0	0.0
2024-25	0.0	0.0	2024-25	0.0	0.0	2024-25	0.0	0.0
2025-26	0.0	0.0	2025-26	0.0	0.0	2025-26	0.0	0.0

Growth Rates		
	Dec 2019	July 2020
2008-09	-16.7%	-16.7%
2009-10	-9.9%	-9.9%
2010-11	-3.4%	-3.4%
2011-12	3.8%	3.8%
2012-13	-3.1%	-3.1%
2013-14	-11.2%	-11.2%
2014-15	29.8%	29.8%
2015-16	-17.0%	-17.0%
2016-17	4.9%	4.9%
2017-18	-17.2%	-17.2%
2018-19	-43.8%	-43.8%
2019-20	-100.0%	-100.0%
2020-21		
2021-22		
2022-23		
2023-24		
2024-25		
2025-26		

*Formerly Mega Money. Name Change effective July 2014.

*EZ Match added at same time as name change.

Jackpot Triple Play

Ticket Sales		
	Dec 2019	July 2020
2018-19	32.8	32.8
2019-20	57.0	54.5
2020-21	57.0	47.9
2021-22	57.0	47.9
2022-23	57.0	47.9
2023-24	57.0	47.9
2024-25	57.0	47.9
2025-26	0.0	47.9

Per Capita Sales		
	Dec 2019	July 2020
2018-19	1.6	1.6
2019-20	2.7	2.5
2020-21	2.6	2.2
2021-22	2.6	2.2
2022-23	2.5	2.1
2023-24	2.5	2.1
2024-25	2.5	2.1
2025-26	0.0	2.1

Average Weekly Sales		
	Dec 2019	July 2020
2018-19	0.6	0.6
2019-20	1.1	1.0
2020-21	1.1	0.9
2021-22	1.1	0.9
2022-23	1.1	0.9
2023-24	1.1	0.9
2024-25	1.1	0.9
2025-26	0.0	0.9

Growth Rates		
	Dec 2019	July 2020
2018-19		
2019-20	74.0%	66.1%
2020-21	0.0%	-12.0%
2021-22	0.0%	0.0%
2022-23	0.0%	0.0%
2023-24	0.0%	0.0%
2024-25	0.0%	0.0%
2025-26	-100.0%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales		
	Dec 2019	July 2020
1997-98	245.7	245.7
1998-99	241.8	241.8
1999-00	216.3	216.3
2000-01	191.6	191.6
2001-02	292.9	292.9
2002-03	260.0	260.0
2003-04	259.7	259.7
2004-05	252.5	252.5
2005-06	306.7	306.7
2006-07	326.2	326.2
2007-08	309.4	309.4
2008-09	287.3	287.3
2009-10	282.0	282.0
2010-11	282.8	282.8
2011-12	290.7	290.7
2012-13	281.5	281.5
2013-14	288.2	288.2
2014-15	287.8	287.8
2015-16	296.3	296.3
2016-17	275.7	275.7
2017-18	264.4	264.4
2018-19	258.4	258.4
2019-20	254.0	245.8
2020-21	254.5	232.8
2021-22	255.0	224.5
2022-23	255.5	224.1
2023-24	256.1	224.1
2024-25	256.6	224.1
2025-26	0.0	224.1

Per Capita Sales		
	Dec 2019	July 2020
1997-98	16.3	16.3
1998-99	15.7	15.7
1999-00	13.7	13.7
2000-01	11.8	11.8
2001-02	17.7	17.7
2002-03	15.4	15.4
2003-04	15.1	15.1
2004-05	14.3	14.3
2005-06	17.0	17.0
2006-07	17.8	17.8
2007-08	16.7	16.7
2008-09	15.4	15.4
2009-10	15.0	15.0
2010-11	15.0	15.0
2011-12	15.3	15.3
2012-13	14.7	14.7
2013-14	14.8	14.8
2014-15	14.6	14.6
2015-16	14.8	14.8
2016-17	13.5	13.5
2017-18	12.7	12.7
2018-19	12.2	12.2
2019-20	11.8	11.5
2020-21	11.7	10.7
2021-22	11.5	10.1
2022-23	11.4	10.0
2023-24	11.3	9.8
2024-25	11.1	9.7
2025-26	0.0	9.6

Average Weekly Sales		
	Dec 2019	July 2020
1997-98	4.7	4.7
1998-99	4.6	4.6
1999-00	4.2	4.2
2000-01	3.7	3.7
2001-02	5.6	5.6
2002-03	5.0	5.0
2003-04	5.0	5.0
2004-05	4.9	4.9
2005-06	5.9	5.9
2006-07	6.3	6.3
2007-08	6.0	6.0
2008-09	5.5	5.5
2009-10	5.4	5.4
2010-11	5.4	5.4
2011-12	5.6	5.6
2012-13	5.4	5.4
2013-14	5.5	5.5
2014-15	5.5	5.5
2015-16	5.7	5.7
2016-17	5.3	5.3
2017-18	5.1	5.1
2018-19	5.0	5.0
2019-20	4.9	4.7
2020-21	4.9	4.5
2021-22	4.9	4.3
2022-23	4.9	4.3
2023-24	4.9	4.3
2024-25	4.9	4.3
2025-26	0.0	4.3

Growth Rates		
	Dec 2019	July 2020
2008-09	-7.2%	-7.2%
2009-10	-1.9%	-1.9%
2010-11	0.3%	0.3%
2011-12	2.8%	2.8%
2012-13	-3.2%	-3.2%
2013-14	2.4%	2.4%
2014-15	-0.2%	-0.2%
2015-16	3.0%	3.0%
2016-17	-7.0%	-7.0%
2017-18	-4.1%	-4.1%
2018-19	-2.3%	-2.3%
2019-20	-1.7%	-4.9%
2020-21	0.2%	-5.3%
2021-22	0.2%	-3.6%
2022-23	0.2%	-0.2%
2023-24	0.2%	0.0%
2024-25	0.2%	0.0%
2025-26	-100.0%	0.0%

Pick Games*

Pick Games Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Dec 2019	July 2020		Dec 2019	July 2020		Dec 2019	July 2020
1997-98	473.6	473.6	1997-98	31.3	31.3	1997-98	9.1	9.1
1998-99	508.7	508.7	1998-99	32.9	32.9	1998-99	9.8	9.8
1999-00	477.6	477.6	1999-00	30.2	30.2	1999-00	9.2	9.2
2000-01	489.6	489.6	2000-01	30.2	30.2	2000-01	9.4	9.4
2001-02	500.5	500.5	2001-02	30.3	30.3	2001-02	9.6	9.6
2002-03	512.7	512.7	2002-03	30.4	30.4	2002-03	9.9	9.9
2003-04	541.8	541.8	2003-04	31.5	31.5	2003-04	10.4	10.4
2004-05	552.6	552.6	2004-05	31.3	31.3	2004-05	10.6	10.6
2005-06	558.7	558.7	2005-06	31.0	31.0	2005-06	10.7	10.7
2006-07	574.0	574.0	2006-07	31.3	31.3	2006-07	11.0	11.0
2007-08	564.0	564.0	2007-08	30.4	30.4	2007-08	10.8	10.8
2008-09	559.1	559.1	2008-09	30.0	30.0	2008-09	10.8	10.8
2009-10	539.1	539.1	2009-10	28.7	28.7	2009-10	10.4	10.4
2010-11	549.0	549.0	2010-11	29.1	29.1	2010-11	10.6	10.6
2011-12	559.5	559.5	2011-12	29.4	29.4	2011-12	10.8	10.8
2012-13	568.7	568.7	2012-13	29.6	29.6	2012-13	10.9	10.9
2013-14	597.4	597.4	2013-14	30.7	30.7	2013-14	11.5	11.5
2014-15	639.5	639.5	2014-15	32.4	32.4	2014-15	12.3	12.3
2015-16	671.4	671.4	2015-16	33.5	33.5	2015-16	12.9	12.9
2016-17	673.0	673.0	2016-17	33.0	33.0	2016-17	12.9	12.9
2017-18	698.2	698.2	2017-18	33.7	33.7	2017-18	13.4	13.4
2018-19	709.3	709.3	2018-19	33.6	33.6	2018-19	13.6	13.6
2019-20	727.7	736.9	2019-20	33.9	34.3	2019-20	14.0	14.2
2020-21	735.0	750.1	2020-21	33.7	34.4	2020-21	14.1	14.4
2021-22	742.3	742.3	2021-22	33.6	33.5	2021-22	14.3	14.3
2022-23	749.8	749.8	2022-23	33.4	33.4	2022-23	14.4	14.4
2023-24	757.3	757.3	2023-24	33.3	33.3	2023-24	14.6	14.6
2024-25	764.8	764.8	2024-25	33.2	33.2	2024-25	14.7	14.7
2025-26	0.0	772.5	2025-26	0.0	33.1	2025-26	0.0	14.9

Growth Rates		
	Dec 2019	July 2020
2008-09	-0.9%	-0.9%
2009-10	-3.6%	-3.6%
2010-11	1.8%	1.8%
2011-12	1.9%	1.9%
2012-13	1.6%	1.6%
2013-14	5.0%	5.0%
2014-15	7.0%	7.0%
2015-16	5.0%	5.0%
2016-17	0.2%	0.2%
2017-18	3.8%	3.8%
2018-19	1.6%	1.6%
2019-20	2.6%	3.9%
2020-21	1.0%	1.8%
2021-22	1.0%	-1.0%
2022-23	1.0%	1.0%
2023-24	1.0%	1.0%
2024-25	1.0%	1.0%
2025-26	-100.0%	1.0%

* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales		
	Dec 2019	July 2020
2016-17	28.8	28.8
2017-18	59.2	59.2
2018-19	50.3	50.3
2019-20	61.8	65.3
2020-21	62.7	62.7
2021-22	63.6	63.6
2022-23	64.6	64.6
2023-24	65.5	65.5
2024-25	66.5	66.5
2025-26	0.0	69.9

Per Capita Sales		
	Dec 2019	July 2020
2016-17	1.4	1.4
2017-18	2.9	2.9
2018-19	2.4	2.4
2019-20	2.9	3.0
2020-21	2.9	2.9
2021-22	2.9	2.9
2022-23	2.9	2.9
2023-24	2.9	2.9
2024-25	2.9	2.9
2025-26	0.0	3.0

Average Weekly Sales		
	Dec 2019	July 2020
2016-17	0.6	0.6
2017-18	1.1	1.1
2018-19	1.0	1.0
2019-20	1.2	1.3
2020-21	1.2	1.2
2021-22	1.2	1.2
2022-23	1.2	1.2
2023-24	1.3	1.3
2024-25	1.3	1.3
2025-26	0.0	1.3

Growth Rates		
	Dec 2019	July 2020
2017-18	105.8%	105.8%
2018-19	-15.0%	-15.0%
2019-20	22.7%	29.8%
2020-21	1.5%	-4.0%
2021-22	1.5%	1.5%
2022-23	1.5%	1.5%
2023-24	1.5%	1.5%
2024-25	1.5%	1.5%
2025-26	-100.0%	5.0%

Fast Play

Ticket Sales		
	Dec 2019	July 2020
2017-18	17.8	17.8
2018-19	21.0	21.0
2019-20	19.7	20.0
2020-21	19.9	19.9
2021-22	20.0	20.0
2022-23	20.1	20.1
2023-24	20.3	20.3
2024-25	20.4	20.4
2025-26	0.0	20.6

Per Capita Sales		
	Dec 2019	July 2020
2017-18	0.9	0.9
2018-19	1.0	1.0
2019-20	0.9	0.9
2020-21	0.9	0.9
2021-22	0.9	0.9
2022-23	0.9	0.9
2023-24	0.9	0.9
2024-25	0.9	0.9
2025-26	0.0	0.9

Average Weekly Sales		
	Dec 2019	July 2020
2017-18	0.3	0.3
2018-19	0.4	0.4
2019-20	0.4	0.4
2020-21	0.4	0.4
2021-22	0.4	0.4
2022-23	0.4	0.4
2023-24	0.4	0.4
2024-25	0.4	0.4
2025-26	0.0	0.4

Growth Rates		
	Dec 2019	July 2020
2018-19	17.8%	17.8%
2019-20	-5.9%	-4.4%
2020-21	0.7%	-0.8%
2021-22	0.7%	0.7%
2022-23	0.7%	0.7%
2023-24	0.7%	0.7%
2024-25	0.7%	0.7%
2025-26	-100.0%	0.7%

Raffle

Ticket Sales		
	Dec 2019	July 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	72.5	72.5
2007-08	30.8	30.8
2008-09	41.3	41.3
2009-10	29.3	29.3
2010-11	12.6	12.6
2011-12	0.0	0.0
2012-13	12.9	12.9
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	11.7	11.7
2016-17	11.4	11.4
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Per Capita Sales		
	Dec 2019	July 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	4.0	4.0
2007-08	1.7	1.7
2008-09	2.2	2.2
2009-10	1.6	1.6
2010-11	0.7	0.7
2011-12	0.0	0.0
2012-13	0.7	0.7
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.6	0.6
2016-17	0.6	0.6
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Average Weekly Sales		
	Dec 2019	July 2020
1997-98		
1998-99		
1999-00		
2000-01		
2001-02		
2002-03		
2003-04		
2004-05		
2005-06		
2006-07	1.4	1.4
2007-08	0.6	0.6
2008-09	0.8	0.8
2009-10	0.6	0.6
2010-11	0.2	0.2
2011-12	0.0	0.0
2012-13	0.2	0.2
2013-14	0.0	0.0
2014-15	0.0	0.0
2015-16	0.2	0.2
2016-17	0.2	0.2
2017-18	0.0	0.0
2018-19	0.0	0.0
2019-20	0.0	0.0
2020-21	0.0	0.0
2021-22	0.0	0.0
2022-23	0.0	0.0
2023-24	0.0	0.0
2024-25	0.0	0.0

Growth Rates		
	Dec 2019	July 2020
2008-09	34.1%	34.1%
2009-10	-29.0%	-29.0%
2010-11	-57.0%	-57.0%
2011-12	-100.0%	-100.0%
2012-13		
2013-14	-100.0%	-100.0%
2014-15		
2015-16		
2016-17	-3.1%	-3.1%
2017-18	-100.0%	-100.0%
2018-19		
2019-20		
2020-21		

Lucky Lines

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
2010-11	45.4	45.4	2.4	2.4	0.9	0.9
2011-12	17.7	17.7	0.9	0.9	0.3	0.3
2012-13	8.6	8.6	0.4	0.4	0.2	0.2

Monopoly Millionaire

	Ticket Sales		Per Capita Sales		Average Weekly Sales	
	Dec 19	July 20	Dec 19	July 20	Dec 19	July 20
2014-15		5.5		0.3		0.5

TERMINAL (ONLINE) GAME SALES

Ticket Sales			Due to EETF from Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Dec 2019	July 2020		Dec 2019	July 2020		Dec 2019	July 2020		Dec 2019	July 2020
1997-98	1466.6	1466.6	1997-98			1997-98	97.0	97.0	1997-98	28.2	28.2
1998-99	1503.0	1503.0	1998-99			1998-99	97.3	97.3	1998-99	28.9	28.9
1999-00	1680.1	1680.1	1999-00			1999-00	106.1	106.1	1999-00	32.3	32.3
2000-01	1635.5	1635.5	2000-01			2000-01	101.0	101.0	2000-01	31.5	31.5
2001-02	1693.8	1693.8	2001-02			2001-02	102.6	102.6	2001-02	32.6	32.6
2002-03	1794.1	1794.1	2002-03			2002-03	106.5	106.5	2002-03	34.5	34.5
2003-04	1712.9	1712.9	2003-04			2003-04	99.5	99.5	2003-04	32.9	32.9
2004-05	1626.1	1626.1	2004-05			2004-05	92.2	92.2	2004-05	31.3	31.3
2005-06	1828.9	1828.9	2005-06	755.9	755.9	2005-06	101.5	101.5	2005-06	35.2	35.2
2006-07	1838.5	1838.5	2006-07	761.3	761.3	2006-07	100.2	100.2	2006-07	35.4	35.4
2007-08	1806.0	1806.0	2007-08	713.4	713.4	2007-08	97.3	97.3	2007-08	34.7	34.7
2008-09	1873.9	1873.9	2008-09	762.3	762.3	2008-09	100.4	100.4	2008-09	36.0	36.0
2009-10	1822.4	1822.4	2009-10	747.4	747.4	2009-10	97.2	97.2	2009-10	35.0	35.0
2010-11	1783.0	1783.0	2010-11	719.6	719.6	2010-11	94.4	94.4	2010-11	34.3	34.3
2011-12	1882.9	1882.9	2011-12	769.7	769.7	2011-12	98.9	98.9	2011-12	36.2	36.2
2012-13	1984.5	1984.5	2012-13	796.5	796.5	2012-13	103.3	103.3	2012-13	38.2	38.2
2013-14	1951.1	1951.1	2013-14	784.5	784.5	2013-14	100.4	100.4	2013-14	37.5	37.5
2014-15	1859.3	1859.3	2014-15	752.9	752.9	2014-15	94.2	94.2	2014-15	35.8	35.8
2015-16	2108.5	2108.5	2015-16	873.7	873.7	2015-16	105.1	105.1	2015-16	40.5	40.5
2016-17	1913.4	1913.4	2016-17	778.1	778.1	2016-17	93.8	93.8	2016-17	36.8	36.8
2017-18	2048.8	2048.8	2017-18	827.1	827.1	2017-18	98.7	98.7	2017-18	39.4	39.4
2018-19	2192.5	2192.5	2018-19	925.4	925.4	2018-19	103.9	103.8	2018-19	42.2	42.2
2019-20	1908.5	1819.8	2019-20	748.1	728.4	2019-20	88.9	84.8	2019-20	36.7	35.0
2020-21	1970.1	1813.0	2020-21	773.1	717.0	2020-21	90.4	83.1	2020-21	37.9	34.9
2021-22	1985.8	1840.4	2021-22	779.6	727.6	2021-22	89.7	83.1	2021-22	38.2	35.4
2022-23	2000.9	1854.0	2022-23	785.8	733.2	2022-23	89.2	82.6	2022-23	38.5	35.7
2023-24	2016.0	1868.0	2023-24	791.9	738.9	2023-24	88.6	82.1	2023-24	38.8	35.9
2024-25	2030.8	1881.7	2024-25	798.0	744.6	2024-25	88.1	81.6	2024-25	39.1	36.2
2025-26	0.0	1899.4	2025-26	0.0	751.9	2025-26	0.0	81.4	2025-26	0.0	36.5

Growth Rates			Average Weekly Sales		
	Dec 2019	July 2020		Dec 2019	July 2020
2009-10	-2.8%	-2.8%	2009-10	35.0	35.0
2010-11	-2.2%	-2.2%	2010-11	34.3	34.3
2011-12	5.6%	5.6%	2011-12	36.2	36.2
2012-13	5.4%	5.4%	2012-13	38.2	38.2
2013-14	-1.7%	-1.7%	2013-14	37.5	37.5
2014-15	-4.7%	-4.7%	2014-15	35.8	35.8
2015-16	13.4%	13.4%	2015-16	40.5	40.5
2016-17	-9.3%	-9.3%	2016-17	36.8	36.8
2017-18	7.1%	7.1%	2017-18	39.4	39.4
2018-19	7.0%	7.0%	2018-19	42.2	42.2
2019-20	-13.0%	-17.0%	2019-20	36.7	35.0
2020-21	3.2%	-0.4%	2020-21	37.9	34.9
2021-22	0.8%	1.5%	2021-22	38.2	35.4
2022-23	0.8%	0.7%	2022-23	38.5	35.7
2023-24	0.8%	0.8%	2023-24	38.8	35.9
2024-25	0.7%	0.7%	2024-25	39.1	36.2
2025-26	-100.0%	0.9%	2025-26	0.0	36.5

INSTANT GAMES

Instant Ticket Sales		
	Dec 2019	July 2020
1997-98	583.4	583.4
1998-99	593.7	593.7
1999-00	568.4	568.4
2000-01	639.2	639.2
2001-02	662.6	662.6
2002-03	1073.9	1073.9
2003-04	1358.1	1358.1
2004-05	1844.6	1844.6
2005-06	2100.1	2100.1
2006-07	2283.6	2283.6
2007-08	2368.8	2368.8
2008-09	2064.1	2064.1
2009-10	2078.1	2078.1
2010-11	2225.7	2225.7
2011-12	2567.0	2567.0
2012-13	3028.5	3028.5
2013-14	3417.1	3417.1
2014-15	3724.1	3724.1
2015-16	3954.7	3954.7
2016-17	4243.6	4243.6
2017-18	4652.3	4652.3
2018-19	4958.7	4958.7
2019-20	5381.7	5685.4
2020-21	5589.6	5855.4
2021-22	5673.2	5673.2
2022-23	5752.5	5752.5
2023-24	5827.2	5827.2
2024-25	5902.8	5902.8
2025-26	0.0	5973.5

Per Capita Sales		
	Dec 2019	July 2020
1997-98	38.6	38.6
1998-99	38.4	38.4
1999-00	35.9	35.9
2000-01	39.5	39.5
2001-02	40.1	40.1
2002-03	63.7	63.7
2003-04	78.8	78.8
2004-05	104.6	104.6
2005-06	116.6	116.6
2006-07	124.5	124.5
2007-08	127.6	127.6
2008-09	110.6	110.6
2009-10	110.8	110.8
2010-11	117.9	117.9
2011-12	134.9	134.9
2012-13	157.6	157.6
2013-14	175.8	175.8
2014-15	188.7	188.7
2015-16	197.1	197.1
2016-17	208.0	208.0
2017-18	224.2	224.2
2018-19	234.9	234.8
2019-20	250.8	264.8
2020-21	256.4	268.5
2021-22	256.4	256.3
2022-23	256.3	256.1
2023-24	256.1	256.0
2024-25	256.2	256.0
2025-26	0.0	255.9

Average Weekly Sales		
	Dec 2019	July 2020
1997-98	11.2	11.2
1998-99	11.4	11.4
1999-00	10.9	10.9
2000-01	12.3	12.3
2001-02	12.7	12.7
2002-03	20.7	20.7
2003-04	26.1	26.1
2004-05	35.5	35.5
2005-06	40.4	40.4
2006-07	43.9	43.9
2007-08	45.6	45.6
2008-09	39.7	39.7
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	103.5	109.3
2020-21	107.5	112.6
2021-22	109.1	109.1
2022-23	110.6	110.6
2023-24	112.1	112.1
2024-25	113.5	113.5
2025-26	0.0	114.9

Growth Rates		
	Dec 2019	July 2020
2009-10	0.7%	0.7%
2010-11	7.1%	7.1%
2011-12	15.3%	15.3%
2012-13	18.0%	18.0%
2013-14	12.8%	12.8%
2014-15	9.0%	9.0%
2015-16	6.2%	6.2%
2016-17	7.3%	7.3%
2017-18	9.6%	9.6%
2018-19	6.6%	6.6%
2019-20	8.5%	14.7%
2020-21	3.9%	3.0%
2021-22	1.5%	-3.1%
2022-23	1.4%	1.4%
2023-24	1.3%	1.3%
2024-25	1.3%	1.3%
2025-26	-100.0%	1.2%

Average Weekly Sales		
	Dec 2019	July 2020
2009-10	40.0	40.0
2010-11	42.8	42.8
2011-12	49.4	49.4
2012-13	58.2	58.2
2013-14	65.7	65.7
2014-15	71.6	71.6
2015-16	76.1	76.1
2016-17	81.6	81.6
2017-18	89.5	89.5
2018-19	95.4	95.4
2019-20	103.5	109.3
2020-21	107.5	112.6
2021-22	109.1	109.1
2022-23	110.6	110.6
2023-24	112.1	112.1
2024-25	113.5	113.5
2025-26	0.0	114.9

TOTAL TICKET SALES

Ticket Sales			Per Capita Sales			Average Weekly Sales		
	Dec 2019	July 2020		Dec 2019	July 2020		Dec 2019	July 2020
1996-97	2070.1	2070.1	1996-97	139.7	139.7	1996-97	39.8	39.8
1997-98	2050.0	2050.0	1997-98	135.6	135.6	1997-98	39.4	39.4
1998-99	2096.7	2096.7	1998-99	135.8	135.8	1998-99	40.3	40.3
1999-00	2248.5	2248.5	1999-00	142.0	142.0	1999-00	43.2	43.2
2000-01	2274.7	2274.7	2000-01	140.5	140.5	2000-01	43.7	43.7
2001-02	2356.4	2356.4	2001-02	142.7	142.7	2001-02	45.3	45.3
2002-03	2868.0	2868.0	2002-03	170.2	170.2	2002-03	55.2	55.2
2003-04	3071.0	3071.0	2003-04	178.3	178.3	2003-04	59.1	59.1
2004-05	3470.7	3470.7	2004-05	196.9	196.9	2004-05	66.7	66.7
2005-06	3929.0	3929.0	2005-06	218.1	218.1	2005-06	75.6	75.6
2006-07	4122.1	4122.1	2006-07	224.7	224.7	2006-07	79.3	79.3
2007-08	4174.8	4174.8	2007-08	224.9	224.9	2007-08	80.3	80.3
2008-09	3938.0	3938.0	2008-09	211.0	211.0	2008-09	75.7	75.7
2009-10	3900.5	3900.5	2009-10	208.0	208.0	2009-10	75.0	75.0
2010-11	4008.7	4008.7	2010-11	212.3	212.3	2010-11	77.1	77.1
2011-12	4449.9	4449.9	2011-12	233.8	233.8	2011-12	85.6	85.6
2012-13	5013.0	5013.0	2012-13	260.9	260.9	2012-13	96.4	96.4
2013-14	5368.2	5368.2	2013-14	276.1	276.1	2013-14	103.2	103.2
2014-15	5583.4	5583.4	2014-15	282.9	282.9	2014-15	107.4	107.4
2015-16	6063.2	6063.2	2015-16	302.2	302.2	2015-16	116.6	116.6
2016-17	6157.0	6157.0	2016-17	301.8	301.8	2016-17	118.4	118.4
2017-18	6701.1	6701.1	2017-18	323.0	323.0	2017-18	128.9	128.9
2018-19	7151.2	7151.2	2018-19	338.7	338.6	2018-19	137.5	137.5
2019-20	7290.1	7505.1	2019-20	339.7	349.6	2019-20	140.2	144.3
2020-21	7559.7	7668.4	2020-21	346.8	351.6	2020-21	145.4	147.5
2021-22	7659.0	7513.7	2021-22	346.2	339.4	2021-22	147.3	144.5
2022-23	7753.5	7606.5	2022-23	345.5	338.7	2022-23	149.1	146.3
2023-24	7843.1	7695.2	2023-24	344.8	338.0	2023-24	150.8	148.0
2024-25	7933.7	7784.5	2024-25	344.3	337.6	2024-25	152.6	149.7
2025-26	0.0	7873.0	2025-26	0.0	337.3	2025-26	0.0	151.4

Growth Rates		
	Dec 2019	July 2020
2008-09	-5.7%	-5.7%
2009-10	-1.0%	-1.0%
2010-11	2.8%	2.8%
2011-12	11.0%	11.0%
2012-13	12.7%	12.7%
2013-14	7.1%	7.1%
2014-15	4.0%	4.0%
2015-16	8.6%	8.6%
2016-17	1.5%	1.5%
2017-18	8.8%	8.8%
2018-19	6.7%	6.7%
2019-20	1.9%	4.9%
2020-21	3.7%	2.2%
2021-22	1.3%	-2.0%
2022-23	1.2%	1.2%
2023-24	1.2%	1.2%
2024-25	1.2%	1.2%
2025-26	-100.0%	1.1%

Instant (Scratch-off + Fast Play) versus Online (Terminal)

Instant - percent of total			Terminal Games - percent of total		
	Dec 2019	July 2020		Dec 2019	July 2020
1997-98	28.5%	28.5%	1997-98	71.5%	71.5%
1998-99	28.3%	28.3%	1998-99	71.7%	71.7%
1999-00	25.3%	25.3%	1999-00	74.7%	74.7%
2000-01	28.1%	28.1%	2000-01	71.9%	71.9%
2001-02	28.1%	28.1%	2001-02	71.9%	71.9%
2002-03	37.4%	37.4%	2002-03	62.6%	62.6%
2003-04	44.2%	44.2%	2003-04	55.8%	55.8%
2004-05	53.1%	53.1%	2004-05	46.9%	46.9%
2005-06	53.5%	53.5%	2005-06	46.5%	46.5%
2006-07	55.4%	55.4%	2006-07	44.6%	44.6%
2007-08	56.7%	56.7%	2007-08	43.3%	43.3%
2008-09	52.4%	52.4%	2008-09	47.6%	47.6%
2009-10	53.3%	53.3%	2009-10	46.7%	46.7%
2010-11	55.5%	55.5%	2010-11	44.5%	44.5%
2011-12	57.7%	57.7%	2011-12	42.3%	42.3%
2012-13	60.4%	60.4%	2012-13	39.6%	39.6%
2013-14	63.7%	63.7%	2013-14	36.3%	36.3%
2014-15	66.7%	66.7%	2014-15	33.3%	33.3%
2015-16	65.2%	65.2%	2015-16	34.8%	34.8%
2016-17	68.9%	68.9%	2016-17	31.1%	31.1%
2017-18	69.4%	69.4%	2017-18	30.6%	30.6%
2018-19	69.3%	69.3%	2018-19	30.7%	30.7%
2019-20	73.8%	75.8%	2019-20	26.2%	24.2%
2020-21	73.9%	76.4%	2020-21	26.1%	23.6%
2021-22	74.1%	75.5%	2021-22	25.9%	24.5%
2022-23	74.2%	75.6%	2022-23	25.8%	24.4%
2023-24	74.3%	75.7%	2023-24	25.7%	24.3%
2024-25	74.4%	75.8%	2024-25	25.6%	24.2%
2025-26	#DIV/0!	75.9%	2025-26	#DIV/0!	24.1%

Factors Affecting EETF Transfers

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25	
	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020
Prize Percentage Scratch-off	73.49%	73.53%	73.49%	73.53%	73.49%	73.53%	73.49%	73.53%	73.49%	73.53%	73.49%	73.53%
Prize Percentage Terminal Games	51.20%	50.20%	51.20%	50.70%	51.20%	50.70%	51.20%	50.70%	51.20%	50.70%	51.20%	50.70%
Retailer Commission Rate	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%	5.60%
Administrative Appropriation	\$82.50	\$82.64	\$82.10	\$82.98	\$82.10	\$82.44	\$82.10	\$82.44	\$82.10	\$82.44	\$82.10	\$82.44
Vendor Rate Scratch-off	0.95%	0.94%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%	0.84%
Vendor Rate Terminal Games	2.87%	3.07%	2.87%	3.07%	2.87%	3.07%	2.87%	3.07%	2.87%	3.07%	2.87%	3.07%
Unclaimed Prize Rate	1.20%	1.10%	1.20%	0.80%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%	1.20%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 39.4% of terminal game ticket sales and 18.5% of scratch-off ticket sales.

Other Income
(Interest Earnings, Retailer Fees,
On-Line Communication Fees,
Prize Money Held in Reserve)

	Dec 2019	July 2020
1997-98	15.4	15.4
1998-99	16.3	16.3
1999-00	18.1	18.1
2000-01	23.2	23.2
2001-02	16.5	16.5
2002-03	15.5	15.5
2003-04	15.6	15.6
2004-05	16.7	16.7
2005-06	17.6	17.6
2006-07	20.1	20.1
2007-08	29.0	29.0
2008-09	68.0	68.0
2009-10	53.2	53.2
2010-11	13.8	13.8
2011-12	13.9	13.9
2012-13	11.1	11.1
2013-14	9.8	9.8
2014-15	11.3	11.3
2015-16	12.3	12.3
2016-17	12.4	12.4
2017-18	13.4	13.4
2018-19	16.0	16.0
2019-20	14.0	20.8
2020-21	14.1	14.1
2021-22	14.2	14.2
2022-23	14.3	14.3
2023-24	14.4	14.4
2024-25	14.5	14.5
2025-26	0.0	14.5

80% Unclaimed Prizes for Transfer		
	Dec 2019	July 2020
2005-06	41.9	41.9
2006-07	38.7	38.7
2007-08	66.6	66.6
2008-09	46.8	46.8
2009-10	43.8	43.8
2010-11	44.0	44.0
2011-12	35.4	35.4
2012-13	37.1	37.1
2013-14	33.5	33.5
2014-15	24.6	24.6
2015-16	58.3	58.3
2016-17	69.3	69.3
2017-18	55.3	55.3
2018-19	58.3	58.3
2019-20	59.2	56.0
2020-21	61.4	41.8
2021-22	62.2	61.3
2022-23	63.0	62.0
2023-24	63.8	62.8
2024-25	64.5	63.5
2025-26	0.0	64.3

Calculation of Fiscal Year Distributions to EETF from Lottery Receipts

	2019-20		2020-21		2021-22		2022-23		2023-24		2024-25		2025-26	
	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020	Dec 2019	July 2020
% Week 51 scratch-off *	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%
% Week 51 terminal games *	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%
% Week 52 scratch-off *	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%
% Week 52 terminal games *	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%
% of Week 52 to subsequent year **	27.81%	27.81%	42.32%	42.32%	56.01%	56.01%	72.21%	72.21%	100.00%	100.00%	14.17%	14.17%	14.25%	14.25%
% of scratch-off rec'd subsequent year	2.3961%	2.3961%	2.6629%	2.6629%	2.9147%	2.9147%	3.2125%	3.2125%	1.8387%	1.8387%	2.1453%	2.1453%	2.1468%	2.1468%
% of terminal games rec'd subsequent year	1.9795%	1.9795%	2.2094%	2.2094%	2.4264%	2.4264%	2.6829%	2.6829%	1.5841%	1.5841%	1.7635%	1.7635%	1.7648%	1.7648%
EETF Transfer rate scratch-off	18.83%	18.83%	18.98%	18.95%	19.00%	18.93%	19.01%	18.94%	19.02%	18.96%	19.03%	18.97%	18.98%	18.98%
EETF Transfer rate terminal games	39.20%	40.03%	39.24%	39.55%	39.26%	39.53%	39.27%	39.55%	39.28%	39.56%	39.30%	39.57%	39.58%	39.58%

December 2019 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5381.7	5589.6	5673.2	5752.5	5827.2	5902.8	
Terminal Game Sales	1908.5	1970.1	1985.8	2000.9	2016.0	2030.8	
EETF transfer due from current year ticket sales and other income	1834.6	1909.7	1933.7	1956.6	1978.5	2000.6	
less collection lag loss	(39.1)	(45.3)	(50.3)	(56.2)	(62.9)	(68.2)	
plus collection lag gain from prior year	31.6	39.1	45.3	50.3	56.2	62.9	
Due to EETF from Lottery Receipts	1827.0	1903.4	1928.7	1950.8	2001.8	1995.3	
adjustment for estimated true-up payment in next fiscal year	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1824.7	1901.1	1926.4	1948.5	1999.5	1993.0	

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

July 2020 Forecast	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Instant Game Sales (Scratch + Fast Play)	5685.4	5855.4	5673.2	5752.5	5827.2	5902.8	5973.5
Terminal Game Sales	1819.8	1813.0	1840.4	1854.0	1868.0	1881.7	1899.4
EETF transfer due from current year ticket sales and other income	1875.7	1882.3	1877.0	1899.3	1920.8	1942.4	1964.6
less collection lag loss	(46.2)	(45.4)	(49.0)	(54.7)	(62.0)	(67.2)	(71.6)
plus collection lag gain from prior year	32.5	46.2	45.4	49.0	54.7	62.0	67.2
Due to EETF from Lottery Receipts	1862.0	1883.0	1873.5	1893.6	1943.5	1937.2	1964.1
adjustment for estimated true-up payment in next fiscal year	(10.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	1851.5	1875.5	1866.0	1886.1	1936.0	1929.7	1956.6