

**Revenue Estimating Conference**  
**Lottery Ticket Sales and EETF Transfers**  
**Executive Summary**  
**July 27, 2022**

The Revenue Estimating Conference reviewed the ticket sales and transfers that have occurred since the last conference held in January 2022. Final ticket sales for FY 2021-22 were just over \$9.32 billion, which was \$370.3 million or 4.1% higher than the expectation in January. The associated transfer to the Educational Enhancement Trust Fund (EETF) topped \$2.38 billion for the year, which was a gain of \$199.5 million to the estimate or 9.1%. Based on this information, the Conference adopted a revised forecast for the 2022-23 through 2026-27 fiscal years and added FY 2027-28 to the forecast window.

Despite the strong showing in FY 2021-22, the softening economy and pressures on disposable personal income provided some hints that sales were starting to slow at the end of the year. The forecast for ticket sales in FY 2022-23 falls below the level achieved last year, leading to a -1.0 percent decline, year-over-year. FY 2023-24 stays essentially flat, with only 0.2% growth. Thereafter, annual growth picks up, starting with 1.2% growth in FY 2024-25 and then gradually declining to 0.9% at the end of the forecast period. Much of this slowing was anticipated at the prior conference, so the dollar impact after the current year stays fairly stable with an actual average gain of \$151 million per year. Derived from the mix of ticket sales among games, the associated transfers to EETF were essentially unchanged from the prior forecast with the exception of the current year which has an increase to the estimate of \$30.8 million.

In this regard, instant ticket sales are expected to reach 76.7% of all sales by FY 2027-28. After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 38.10% of terminal game ticket sales and 18.48% of scratch-off ticket sales. While both instant and terminal games are expected to see lower ticket sales in the current year compared to last year, most of the impact hits the terminal games. Only two games counter this trend. First, Mega Millions was benefitting from a strong rollover and building jackpot as the Conference met, prompting the principals to adopt a higher than normal forecast for the year. The second exception was made for the newest game, Cash Pop, which was introduced at the beginning of 2022 calendar year. Because it only existed for a partial year in FY 2021-22, operation over a full year produces strong positive growth rates.

Additional details of the forecast and other changes are shown in the following table.

**LOTTERY ESTIMATING CONFERENCE, July 2022**  
**LOTTERY SALES PROJECTIONS**  
**SUMMARY**

**Ticket Sales**

	<b>Jan 2022</b>	<b>July 2022</b>	<b>Diff.</b>
2017-18	6701.1	6701.1	0.0
2018-19	7151.2	7151.2	0.0
2019-20	7505.1	7505.1	0.0
2020-21	9076.2	9076.2	0.0
2021-22	8954.4	9324.6	370.3
2022-23	8903.4	9233.7	330.3
2023-24	9101.0	9252.6	151.7
2024-25	9206.4	9362.5	156.1
2025-26	9309.1	9460.6	151.5
2026-27	9408.3	9552.9	144.6
2027-28	0	9639.2	

**Other Income**

	<b>Jan 2022</b>	<b>July 2022</b>	<b>Diff.</b>
2017-18	13.4	13.4	0.0
2018-19	16.0	16.0	0.0
2019-20	20.8	20.8	0.0
2020-21	14.8	14.8	0.0
2021-22	14.2	10.6	-3.6
2022-23	14.3	14.3	0.0
2023-24	14.4	14.4	0.0
2024-25	14.5	14.5	0.0
2025-26	14.6	14.6	0.0
2026-27	14.7	14.7	0.0
2027-28	0	14.8	

**Unclaimed Prizes**

	<b>Jan 2022</b>	<b>July 2022</b>	<b>Diff.</b>
2017-18	55.3	55.3	0.0
2018-19	58.3	58.3	0.0
2019-20	56.0	56.0	0.0
2020-21	34.2	34.2	0.0
2021-22	58.2	135.2	77.0
2022-23	57.8	70.5	12.7
2023-24	59.2	70.7	11.5
2024-25	59.9	71.6	11.7
2025-26	60.6	72.4	11.8
2026-27	61.2	73.1	11.9
2027-28	0	73.8	

**Distribution to EETF from Lottery Receipts**

	<b>Jan 2022</b>	<b>July 2022</b>	<b>Diff.</b>
2017-18	1760.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0
2019-20	1851.5	1851.5	0.0
2020-21	2246.0	2246.0	0.0
2021-22	2182.5	2382.0	199.5
2022-23	2176.7	2207.5	30.8
2023-24	2249.4	2252.6	3.2
2024-25	2241.5	2243.1	1.6
2025-26	2265.4	2264.5	-0.9
2026-27	2287.3	2283.6	-3.7
2027-28	0	2297.4	

**LOTTERY ESTIMATING CONFERENCE, JULY 2022  
 LOTTERY SALES PROJECTIONS  
 SUMMARY**

**Ticket Sales**

	Jan 2022	D.O.L.	Diff.	Exec.	Diff.	Leg.	Diff.	July 2022	Diff.
2016-17	6157.0	6157.0	0.0	6157.0	0.0	6157.0	0.0	6157.0	0.0
2017-18	6701.1	6701.1	0.0	6701.1	0.0	6701.1	0.0	6701.1	0.0
2018-19	7151.2	7151.2	0.0	7151.2	0.0	7151.2	0.0	7151.2	0.0
2019-20	7505.1	7505.1	0.0	7505.1	0.0	7505.1	0.0	7505.1	0.0
2020-21	9076.2	9076.2	0.0	9076.2	0.0	9076.2	0.0	9076.2	0.0
2021-22	8954.4	9324.6	370.3	9324.6	370.3	9324.6	370.3	9324.6	370.3
2022-23	8903.4	9155.6	252.2	9257.3	353.9	9499.0	595.6	9233.7	330.3
2023-24	9101.0	9075.2	-25.8	9360.1	259.1	9690.2	589.3	9252.6	151.7
2024-25	9206.4	9170.5	-35.9	9480.4	274.1	9851.7	645.3	9362.5	156.1
2025-26	9309.1	9267.9	-41.3	9584.3	275.1	9974.6	665.5	9460.6	151.5
2026-27	9408.3	9359.3	-49.0	9685.1	276.8	10094.8	686.5	9552.9	144.6
2027-28	0.0	9452.1	9452.1	9778.1	9778.1	10212.0	10212.0	9639.2	9639.2

**Other Income**

	Jan 2022	D.O.L.	Diff.	Exec.	Diff.	Leg.	Diff.	July 2022	Diff.
2016-17	12.4	12.4	0.0	12.4	0.0	12.4	0.0	12.4	0.0
2017-18	13.4	13.4	0.0	13.4	0.0	13.4	0.0	13.4	0.0
2018-19	16.0	16.0	0.0	16.0	0.0	16.0	0.0	16.0	0.0
2019-20	20.8	20.8	0.0	20.8	0.0	20.8	0.0	20.8	0.0
2020-21	14.8	14.8	0.0	14.8	0.0	14.8	0.0	14.8	0.0
2021-22	14.2	10.6	-3.6	10.6	-3.6	10.6	-3.6	10.6	-3.6
2022-23	14.3	14.3	0.0	14.3	0.0	14.3	0.0	14.3	0.0
2023-24	14.4	14.4	0.0	14.4	0.0	14.4	0.0	14.4	0.0
2024-25	14.5	14.5	0.0	14.5	0.0	14.5	0.0	14.5	0.0
2025-26	14.6	14.6	0.0	14.6	0.0	14.6	0.0	14.6	0.0
2026-27	14.7	14.7	0.0	14.7	0.0	14.7	0.0	14.7	0.0
2027-28	0.0	14.8	14.8	14.8	14.8	14.8	14.8	14.8	14.8

**Unclaimed Prizes**

	Jan 2022	D.O.L.	Diff.	Exec.	Diff.	Leg.	Diff.	July 2022	Diff.
2016-17	69.3	69.3	0.0	69.3	0.0	69.3	0.0	69.3	0.0
2017-18	55.3	55.3	0.0	55.3	0.0	55.3	0.0	55.3	0.0
2018-19	58.3	58.3	0.0	58.3	0.0	58.3	0.0	58.3	0.0
2019-20	56.0	56.0	0.0	56.0	0.0	56.0	0.0	56.0	0.0
2020-21	34.2	34.2	0.0	34.2	0.0	34.2	0.0	34.2	0.0
2021-22	58.2	135.2	77.0	135.2	77.0	135.2	77.0	135.2	77.0
2022-23	57.8	70.0	12.2	70.7	12.9	72.6	14.8	70.5	12.7
2023-24	59.2	69.4	10.2	71.6	12.5	74.1	15.0	70.7	11.5
2024-25	59.9	70.1	10.3	72.6	12.7	75.4	15.5	71.6	11.7
2025-26	60.6	70.9	10.3	73.4	12.8	76.4	15.8	72.4	11.8
2026-27	61.2	71.7	10.4	74.2	13.0	77.3	16.1	73.1	11.9
2027-28	0.0	72.4	72.4	75.0	75.0	78.2	78.2	73.8	73.8

**Distribution to EETF from Lottery Receipts**

	Jan 2022	D.O.L.	Diff.	Exec.	Diff.	Leg.	Diff.	July 2022	Diff.
2016-17	1724.7	1724.7	0.0	1724.7	0.0	1724.7	0.0	1724.7	0.0
2017-18	1760.0	1760.0	0.0	1760.0	0.0	1760.0	0.0	1760.0	0.0
2018-19	1917.6	1917.6	0.0	1917.6	0.0	1917.6	0.0	1917.6	0.0
2019-20	1851.5	1851.5	0.0	1851.5	0.0	1851.5	0.0	1851.5	0.0
2020-21	2246.0	2246.0	0.0	2246.0	0.0	2246.0	0.0	2246.0	0.0
2021-22	2182.5	2382.0	199.5	2382.0	199.5	2382.0	199.5	2382.0	199.5
2022-23	2176.7	2183.7	7.0	2210.4	33.7	2264.9	88.2	2207.5	30.8
2023-24	2249.4	2206.9	-42.5	2270.4	21.0	2354.5	105.1	2252.6	3.2
2024-25	2241.5	2194.8	-46.7	2264.2	22.7	2358.1	116.6	2243.1	1.6
2025-26	2265.4	2216.2	-49.2	2287.8	22.4	2387.7	122.3	2264.5	-0.9
2026-27	2287.3	2235.3	-52.0	2309.5	22.2	2415.5	128.2	2283.6	-3.7
2027-28	0.0	2250.6	2250.6	2325.6	2325.6	2438.4	2438.4	2297.4	2297.4



**POWERBALL (INCLUDING POWER PLAY)**

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09	233.4	233.4	233.4	233.4	233.4
2009-10	434.1	434.1	434.1	434.1	434.1
2010-11	393.0	393.0	393.0	393.0	393.0
2011-12	503.7	503.7	503.7	503.7	503.7
2012-13	654.3	654.3	654.3	654.3	654.3
2013-14	469.3	469.3	469.3	469.3	469.3
2014-15	375.1	375.1	375.1	375.1	375.1
2015-16	602.0	602.0	602.0	602.0	602.0
2016-17	434.3	434.3	434.3	434.3	434.3
2017-18	474.0	474.0	474.0	474.0	474.0
2018-19	459.4	459.4	459.4	459.4	459.4
2019-20	282.2	282.2	282.2	282.2	282.2
2020-21	363.7	363.7	363.7	363.7	363.7
2021-22	444.5	494.1	494.1	494.1	494.1
2022-23	436.3	413.2	408.7	436.3	413.2
2023-24	442.4	418.9	418.1	442.9	418.9
2024-25	448.2	424.5	422.3	449.1	424.5
2025-26	453.8	429.8	426.5	455.2	429.8
2026-27	458.9	434.5	430.8	461.0	434.5
2027-28	0.0	439.2	435.1	466.7	439.2

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09 *	25.0	25.0	25.0	25.0	25.0
2009-10	23.1	23.1	23.1	23.1	23.1
2010-11	20.8	20.8	20.8	20.8	20.8
2011-12	26.4	26.4	26.4	26.4	26.4
2012-13	33.9	33.9	33.9	33.9	33.9
2013-14	24.0	24.0	24.0	24.0	24.0
2014-15	18.9	18.9	18.9	18.9	18.9
2015-16	29.9	29.9	29.9	29.9	29.9
2016-17	21.2	21.2	21.2	21.2	21.2
2017-18	22.8	22.8	22.8	22.8	22.8
2018-19	21.8	21.8	21.8	21.8	21.8
2019-20	13.2	13.2	13.2	13.2	13.2
2020-21	16.7	16.7	16.7	16.7	16.7
2021-22	20.1	22.3	22.3	22.3	22.3
2022-23	19.4	18.4	18.2	19.4	18.4
2023-24	19.4	18.4	18.3	19.4	18.4
2024-25	19.4	18.4	18.3	19.4	18.4
2025-26	19.4	18.4	18.2	19.5	18.4
2026-27	19.4	18.4	18.2	19.5	18.4
2027-28	0.0	18.4	18.2	19.5	18.4

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09 *	9.0	4.5	4.5	4.5	9.0
2009-10	8.3	8.3	8.3	8.3	8.3
2010-11	7.6	7.6	7.6	7.6	7.6
2011-12	9.7	9.7	9.7	9.7	9.7
2012-13	12.6	12.6	12.6	12.6	12.6
2013-14	9.0	9.0	9.0	9.0	9.0
2014-15	7.2	7.2	7.2	7.2	7.2
2015-16	11.6	11.6	11.6	11.6	11.6
2016-17	8.4	8.4	8.4	8.4	8.4
2017-18	9.1	9.1	9.1	9.1	9.1
2018-19	8.8	8.8	8.8	8.8	8.8
2019-20	5.4	5.4	5.4	5.4	5.4
2020-21	7.0	7.0	7.0	7.0	7.0
2021-22	8.5	9.5	9.5	9.5	9.5
2022-23	8.4	7.9	7.9	8.4	7.9
2023-24	8.5	8.1	8.0	8.5	8.1
2024-25	8.6	8.2	8.1	8.6	8.2
2025-26	8.7	8.3	8.2	8.8	8.3
2026-27	8.8	8.4	8.3	8.9	8.4
2027-28	0.0	8.4	8.4	9.0	8.4

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09					
2009-10	86.0%	86.0%	86.0%	86.0%	86.0%
2010-11	-9.5%	-9.5%	-9.5%	-9.5%	-9.5%
2011-12	28.2%	28.2%	28.2%	28.2%	28.2%
2012-13	29.9%	29.9%	29.9%	29.9%	29.9%
2013-14	-28.3%	-28.3%	-28.3%	-28.3%	-28.3%
2014-15	-20.1%	-20.1%	-20.1%	-20.1%	-20.1%
2015-16	60.5%	60.5%	60.5%	60.5%	60.5%
2016-17	-27.9%	-27.9%	-27.9%	-27.9%	-27.9%
2017-18	9.2%	9.2%	9.2%	9.2%	9.2%
2018-19	-3.1%	-3.1%	-3.1%	-3.1%	-3.1%
2019-20	-38.6%	-38.6%	-38.6%	-38.6%	-38.6%
2020-21	28.9%	28.9%	28.9%	28.9%	28.9%
2021-22	22.2%	35.9%	35.9%	35.9%	35.9%
2022-23	-1.8%	-16.4%	-17.3%	-11.7%	-16.4%
2023-24	1.4%	1.4%	2.3%	1.5%	1.4%
2024-25	1.3%	1.3%	1.0%	1.4%	1.3%
2025-26	1.3%	1.3%	1.0%	1.3%	1.3%
2026-27	1.1%	1.1%	1.0%	1.3%	1.1%
2027-28		1.1%	1.0%	1.2%	1.1%

Mega Millions

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2012-13	16.7	16.7	16.7	16.7	16.7
2013-14	167.6	167.6	167.6	167.6	167.6
2014-15	147.4	147.4	147.4	147.4	147.4
2015-16	149.9	149.9	149.9	149.9	149.9
2016-17	147.4	147.4	147.4	147.4	147.4
2017-18	220.6	220.6	220.6	220.6	220.6
2018-19	417.0	417.0	417.0	417.0	417.0
2019-20	225.0	225.0	225.0	225.0	225.0
2020-21	337.1	337.1	337.1	337.1	337.1
2021-22	243.7	239.2	239.2	239.2	239.2
2022-23	247.3	228.3	285.8	247.3	266.5
2023-24	250.7	231.5	250.7	251.0	251.0
2024-25	254.0	234.5	254.0	254.5	254.5
2025-26	257.2	237.4	257.2	257.9	257.9
2026-27	260.0	240.1	260.0	261.3	261.3
2027-28	0.0	242.7	262.9	264.5	264.5

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2012-13	0.9	0.9	0.9	0.9	0.9
2013-14	8.6	8.6	8.6	8.6	8.6
2014-15	7.4	7.4	7.4	7.4	7.4
2015-16	7.5	7.5	7.5	7.5	7.5
2016-17	7.2	7.2	7.2	7.2	7.2
2017-18	10.6	10.6	10.6	10.6	10.6
2018-19	19.8	19.8	19.8	19.8	19.8
2019-20	10.5	10.5	10.5	10.5	10.5
2020-21	15.5	15.5	15.5	15.5	15.5
2021-22	11.0	10.8	10.8	10.8	10.8
2022-23	11.0	10.2	12.7	11.0	11.9
2023-24	11.0	10.2	11.0	11.0	11.0
2024-25	11.0	10.2	11.0	11.0	11.0
2025-26	11.0	10.2	11.0	11.0	11.0
2026-27	11.0	10.1	11.0	11.0	11.0
2027-28	0.0	10.1	11.0	11.1	11.1

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2012-13	0.3	0.3	0.3	0.3	0.3
2013-14	3.2	3.2	3.2	3.2	3.2
2014-15	2.8	2.8	2.8	2.8	2.8
2015-16	2.9	2.9	2.9	2.9	2.9
2016-17	2.8	2.8	2.8	2.8	2.8
2017-18	4.2	4.2	4.2	4.2	4.2
2018-19	8.0	8.0	8.0	8.0	8.0
2019-20	4.3	4.3	4.3	4.3	4.3
2020-21	6.5	6.5	6.5	6.5	6.5
2021-22	4.7	4.6	4.6	4.6	4.6
2022-23	4.8	4.4	5.5	4.8	5.1
2023-24	4.8	4.5	4.8	4.8	4.8
2024-25	4.9	4.5	4.9	4.9	4.9
2025-26	4.9	4.6	4.9	5.0	5.0
2026-27	5.0	4.6	5.0	5.0	5.0
2027-28	0.0	4.7	5.1	5.1	5.1

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2013-14	n/a	n/a	n/a	n/a	
2014-15	-12.1%	-12.1%	-12.1%	-12.1%	-12.1%
2015-16	1.8%	1.8%	1.8%	1.8%	1.8%
2016-17	-1.7%	-1.7%	-1.7%	-1.7%	-1.7%
2017-18	49.7%	49.7%	49.7%	49.7%	49.7%
2018-19	89.0%	89.0%	89.0%	89.0%	89.0%
2019-20	-46.0%	-46.0%	-46.0%	-46.0%	-46.0%
2020-21	49.8%	49.8%	49.8%	49.8%	49.8%
2021-22	-27.7%	-29.0%	-29.0%	-29.0%	-29.0%
2022-23	1.5%	-4.6%	19.5%	3.4%	11.4%
2023-24	1.4%	1.4%	-12.3%	1.5%	-5.8%
2024-25	1.3%	1.3%	1.3%	1.4%	1.4%
2025-26	1.3%	1.2%	1.3%	1.3%	1.3%
2026-27	1.1%	1.1%	1.1%	1.3%	1.3%
2027-28		1.1%	1.1%	1.2%	1.2%

**LOTTO WITH XTRA**

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	711.3	711.3	711.3	711.3	711.3
1998-99	737.7	737.7	737.7	737.7	737.7
1999-00	865.0	865.0	865.0	865.0	865.0
2000-01	845.4	845.4	845.4	845.4	845.4
2001-02	802.0	802.0	802.0	802.0	802.0
2002-03	925.5	925.5	925.5	925.5	925.5
2003-04	785.4	785.4	785.4	785.4	785.4
2004-05	689.8	689.8	689.8	689.8	689.8
2005-06	835.0	835.0	835.0	835.0	835.0
2006-07	735.6	735.6	735.6	735.6	735.6
2007-08	779.0	779.0	779.0	779.0	779.0
2008-09	650.6	650.6	650.6	650.6	650.6
2009-10	445.9	445.9	445.9	445.9	445.9
2010-11	411.4	411.4	411.4	411.4	411.4
2011-12	419.0	419.0	419.0	419.0	419.0
2012-13	352.4	352.4	352.4	352.4	352.4
2013-14	349.1	349.1	349.1	349.1	349.1
2014-15	301.0	301.0	301.0	301.0	301.0
2015-16	291.4	291.4	291.4	291.4	291.4
2016-17	253.0	253.0	253.0	253.0	253.0
2017-18	240.0	240.0	240.0	240.0	240.0
2018-19	223.5	223.5	223.5	223.5	223.5
2019-20	210.1	210.1	210.1	210.1	210.1
2020-21	284.7	284.7	284.7	284.7	284.7
2021-22	259.3	267.9	267.9	267.9	267.9
2022-23	253.4	261.8	253.4	259.9	261.8
2023-24	245.9	253.9	245.9	254.7	253.9
2024-25	241.8	249.6	241.8	252.1	249.6
2025-26	238.4	246.1	238.4	249.6	246.1
2026-27	235.5	243.2	235.5	247.1	243.2
2027-28	0.0	240.3	232.7	244.6	240.3

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	46.9	46.9	46.9	46.9	46.9
1998-99	47.6	47.6	47.6	47.6	47.6
1999-00	54.5	54.5	54.5	54.5	54.5
2000-01	52.1	52.1	52.1	52.1	52.1
2001-02	48.5	48.5	48.5	48.5	48.5
2002-03	54.8	54.8	54.8	54.8	54.8
2003-04	45.5	45.5	45.5	45.5	45.5
2004-05	39.0	39.0	39.0	39.0	39.0
2005-06	46.2	46.2	46.2	46.2	46.2
2006-07	40.0	40.0	40.0	40.0	40.0
2007-08	41.9	41.9	41.9	41.9	41.9
2008-09	34.8	34.8	34.8	34.8	34.8
2009-10	23.8	23.8	23.8	23.8	23.8
2010-11	21.8	21.8	21.8	21.8	21.8
2011-12	22.0	22.0	22.0	22.0	22.0
2012-13	18.3	18.3	18.3	18.3	18.3
2013-14	17.9	17.9	17.9	17.9	17.9
2014-15	15.2	15.2	15.2	15.2	15.2
2015-16	14.5	14.5	14.5	14.5	14.5
2016-17	12.4	12.4	12.4	12.4	12.4
2017-18	11.6	11.6	11.6	11.6	11.6
2018-19	10.6	10.6	10.6	10.6	10.6
2019-20	9.8	9.8	9.8	9.8	9.8
2020-21	13.1	13.1	13.1	13.1	13.1
2021-22	11.7	12.1	12.1	12.1	12.1
2022-23	11.3	11.6	11.3	11.6	11.6
2023-24	10.8	11.1	10.8	11.2	11.1
2024-25	10.5	10.8	10.5	10.9	10.8
2025-26	10.2	10.5	10.2	10.7	10.5
2026-27	10.0	10.3	10.0	10.4	10.3
2027-28	0.0	10.0	9.7	10.2	10.0

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	13.7	13.7	13.7	13.7	13.7
1998-99	14.2	14.2	14.2	14.2	14.2
1999-00	16.6	16.6	16.6	16.6	16.6
2000-01	16.3	16.3	16.3	16.3	16.3
2001-02	15.4	15.4	15.4	15.4	15.4
2002-03	17.8	17.8	17.8	17.8	17.8
2003-04	15.1	15.1	15.1	15.1	15.1
2004-05	13.3	13.3	13.3	13.3	13.3
2005-06	16.1	16.1	16.1	16.1	16.1
2006-07	14.1	14.1	14.1	14.1	14.1
2007-08	15.0	15.0	15.0	15.0	15.0
2008-09	12.5	12.5	12.5	12.5	12.5
2009-10	8.6	8.6	8.6	8.6	8.6
2010-11	7.9	7.9	7.9	7.9	7.9
2011-12	8.1	8.1	8.1	8.1	8.1
2012-13	6.8	6.8	6.8	6.8	6.8
2013-14	6.7	6.7	6.7	6.7	6.7
2014-15	5.8	5.8	5.8	5.8	5.8
2015-16	5.6	5.6	5.6	5.6	5.6
2016-17	4.9	4.9	4.9	4.9	4.9
2017-18	4.6	4.6	4.6	4.6	4.6
2018-19	4.3	4.3	4.3	4.3	4.3
2019-20	4.0	4.0	4.0	4.0	4.0
2020-21	5.5	5.5	5.5	5.5	5.5
2021-22	5.0	5.2	5.2	5.2	5.2
2022-23	4.9	5.0	4.9	5.0	5.0
2023-24	4.7	4.9	4.7	4.9	4.9
2024-25	4.6	4.8	4.6	4.8	4.8
2025-26	4.6	4.7	4.6	4.8	4.7
2026-27	4.5	4.7	4.5	4.8	4.7
2027-28	0.0	4.6	4.5	4.7	4.6

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09	-16.5%	-16.5%	-16.5%	-16.5%	-16.5%
2009-10	-31.5%	-31.5%	-31.5%	-31.5%	-31.5%
2010-11	-7.7%	-7.7%	-7.7%	-7.7%	-7.7%
2011-12	1.9%	1.9%	1.9%	1.9%	1.9%
2012-13	-15.9%	-15.9%	-15.9%	-15.9%	-15.9%
2013-14	-0.9%	-0.9%	-0.9%	-0.9%	-0.9%
2014-15	-13.8%	-13.8%	-13.8%	-13.8%	-13.8%
2015-16	-3.2%	-3.2%	-3.2%	-3.2%	-3.2%
2016-17	-13.2%	-13.2%	-13.2%	-13.2%	-13.2%
2017-18	-5.1%	-5.1%	-5.1%	-5.1%	-5.1%
2018-19	-6.9%	-6.9%	-6.9%	-6.9%	-6.9%
2019-20	-6.0%	-6.0%	-6.0%	-6.0%	-6.0%
2020-21	35.5%	35.5%	35.5%	35.5%	35.5%
2021-22	-8.9%	-5.9%	-5.9%	-5.9%	-5.9%
2022-23	-2.3%	-2.3%	-5.4%	-3.0%	-2.3%
2023-24	-3.0%	-3.0%	-3.0%	-2.0%	-3.0%
2024-25	-1.7%	-1.7%	-1.7%	-1.0%	-1.7%
2025-26	-1.4%	-1.4%	-1.4%	-1.0%	-1.4%
2026-27	-1.2%	-1.2%	-1.2%	-1.0%	-1.2%
2027-28	-1.2%	-1.2%	-1.2%	-1.0%	-1.2%

**Jackpot Triple Play**

<b>Ticket Sales</b>					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	32.8	32.8	32.8	32.8	32.8
2019-20	54.5	54.5	54.5	54.5	54.5
2020-21	52.1	52.1	52.1	52.1	52.1
2021-22	45.6	46.4	46.4	46.4	46.4
2022-23	45.1	45.1	46.8	44.1	45.1
2023-24	44.7	44.6	46.8	42.3	44.6
2024-25	44.2	44.2	46.8	41.0	44.2
2025-26	43.8	43.8	46.8	40.2	43.8
2026-27	43.3	43.3	46.8	39.8	43.3
2027-28	0.0	42.9	46.8	39.8	42.9

<b>Per Capita Sales</b>					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	1.6	1.6	1.6	1.6	1.6
2019-20	2.5	2.5	2.5	2.5	2.5
2020-21	2.4	2.4	2.4	2.4	2.4
2021-22	2.1	2.1	2.1	2.1	2.1
2022-23	2.0	2.0	2.1	2.0	2.0
2023-24	2.0	2.0	2.1	1.9	2.0
2024-25	1.9	1.9	2.0	1.8	1.9
2025-26	1.9	1.9	2.0	1.7	1.9
2026-27	1.8	1.8	2.0	1.7	1.8
2027-28	0.0	1.8	2.0	1.7	1.8

<b>Average Weekly Sales</b>					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	0.6	0.6	0.6	0.6	0.6
2019-20	1.0	1.0	1.0	1.0	1.0
2020-21	1.0	1.0	1.0	1.0	1.0
2021-22	0.9	0.9	0.9	0.9	0.9
2022-23	0.9	0.9	0.9	0.8	0.9
2023-24	0.9	0.9	0.9	0.8	0.9
2024-25	0.9	0.9	0.9	0.8	0.9
2025-26	0.8	0.8	0.9	0.8	0.8
2026-27	0.8	0.8	0.9	0.8	0.8
2027-28	0.0	0.8	0.9	0.8	0.8

<b>Growth Rates</b>					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19					
2019-20	66.1%	66.1%	66.1%	66.1%	66.1%
2020-21	-4.3%	-4.3%	-4.3%	-4.3%	-4.3%
2021-22	-12.5%	-11.0%	-11.0%	-11.0%	-11.0%
2022-23	-1.0%	-2.8%	0.8%	-5.0%	-2.8%
2023-24	-1.0%	-1.0%	0.0%	-4.0%	-1.0%
2024-25	-1.0%	-1.0%	0.0%	-3.0%	-1.0%
2025-26	-1.0%	-1.0%	0.0%	-2.0%	-1.0%
2026-27	-1.0%	-1.0%	0.0%	-1.0%	-1.0%
2027-28		-1.0%	0.0%	0.0%	-1.0%



Cash Pop

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	0.0	0.0	0.0	0.0	0.0
2019-20	0.0	0.0	0.0	0.0	0.0
2020-21	0.0	0.0	0.0	0.0	0.0
2021-22	23.0	54.9	54.9	54.9	54.9
2022-23	47.0	91.5	71.3	83.8	83.8
2023-24	47.6	89.8	71.3	85.1	82.3
2024-25	48.3	90.7	71.3	86.3	82.3
2025-26	48.9	91.7	71.3	87.4	82.3
2026-27	49.4	92.6	71.3	88.5	82.3
2027-28	0.0	93.5	71.3	89.6	82.3

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	0.0	0.0	0.0	0.0	0.0
2019-20	0.0	0.0	0.0	0.0	0.0
2020-21	0.0	0.0	0.0	0.0	0.0
2021-22	1.0	2.5	2.5	2.5	2.5
2022-23	2.1	4.1	3.2	3.7	3.7
2023-24	2.1	3.9	3.1	3.7	3.6
2024-25	2.1	3.9	3.1	3.7	3.6
2025-26	2.1	3.9	3.0	3.7	3.5
2026-27	2.1	3.9	3.0	3.7	3.5
2027-28	0.0	3.9	3.0	3.7	3.4

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	0.0	0.0	0.0	0.0	0.0
2019-20	0.0	0.0	0.0	0.0	0.0
2020-21	0.0	0.0	0.0	0.0	0.0
2021-22	0.4	1.1	1.1	1.1	1.1
2022-23	0.9	1.8	1.4	1.6	1.6
2023-24	0.9	1.7	1.4	1.6	1.6
2024-25	0.9	1.7	1.4	1.7	1.6
2025-26	0.9	1.8	1.4	1.7	1.6
2026-27	1.0	1.8	1.4	1.7	1.6
2027-28	0.0	1.8	1.4	1.7	1.6

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19					
2019-20	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2020-21	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2021-22	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
2022-23	104.2%	66.8%	29.9%	52.7%	52.7%
2023-24	1.4%	-1.8%	0.0%	1.5%	-1.8%
2024-25	1.3%	1.0%	0.0%	1.4%	0.0%
2025-26	1.2%	1.0%	0.0%	1.3%	0.0%
2026-27	1.2%	1.0%	0.0%	1.3%	0.0%
2027-28		1.0%	0.0%	1.2%	0.0%

FANTASY 5 (Including EZ Match)

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	245.7	245.7	245.7	245.7	245.7
1998-99	241.8	241.8	241.8	241.8	241.8
1999-00	216.3	216.3	216.3	216.3	216.3
2000-01	191.6	191.6	191.6	191.6	191.6
2001-02	292.9	292.9	292.9	292.9	292.9
2002-03	260.0	260.0	260.0	260.0	260.0
2003-04	259.7	259.7	259.7	259.7	259.7
2004-05	252.5	252.5	252.5	252.5	252.5
2005-06	306.7	306.7	306.7	306.7	306.7
2006-07	326.2	326.2	326.2	326.2	326.2
2007-08	309.4	309.4	309.4	309.4	309.4
2008-09	287.3	287.3	287.3	287.3	287.3
2009-10	282.0	282.0	282.0	282.0	282.0
2010-11	282.8	282.8	282.8	282.8	282.8
2011-12	290.7	290.7	290.7	290.7	290.7
2012-13	281.5	281.5	281.5	281.5	281.5
2013-14	288.2	288.2	288.2	288.2	288.2
2014-15	287.8	287.8	287.8	287.8	287.8
2015-16	296.3	296.3	296.3	296.3	296.3
2016-17	275.7	275.7	275.7	275.7	275.7
2017-18	264.4	264.4	264.4	264.4	264.4
2018-19	258.4	258.4	258.4	258.4	258.4
2019-20	245.8	245.8	245.8	245.8	245.8
2020-21	257.9	257.9	257.9	257.9	257.9
2021-22	245.5	243.5	243.5	243.5	243.5
2022-23	239.1	233.9	229.3	238.6	233.9
2023-24	236.7	225.2	223.4	233.8	225.2
2024-25	234.3	216.8	221.1	229.1	216.8
2025-26	232.0	208.7	218.9	224.6	208.7
2026-27	229.7	200.9	216.7	220.1	200.9
2027-28	0.0	193.3	214.6	215.7	193.3

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	16.2	16.2	16.2	16.2	16.2
1998-99	15.6	15.6	15.6	15.6	15.6
1999-00	13.6	13.6	13.6	13.6	13.6
2000-01	11.8	11.8	11.8	11.8	11.8
2001-02	17.7	17.7	17.7	17.7	17.7
2002-03	15.4	15.4	15.4	15.4	15.4
2003-04	15.0	15.0	15.0	15.0	15.0
2004-05	14.3	14.3	14.3	14.3	14.3
2005-06	17.0	17.0	17.0	17.0	17.0
2006-07	17.8	17.8	17.8	17.8	17.8
2007-08	16.7	16.7	16.7	16.7	16.7
2008-09	15.4	15.4	15.4	15.4	15.4
2009-10	15.0	15.0	15.0	15.0	15.0
2010-11	15.0	15.0	15.0	15.0	15.0
2011-12	15.2	15.2	15.2	15.2	15.2
2012-13	14.6	14.6	14.6	14.6	14.6
2013-14	14.8	14.8	14.8	14.8	14.8
2014-15	14.5	14.5	14.5	14.5	14.5
2015-16	14.7	14.7	14.7	14.7	14.7
2016-17	13.5	13.5	13.5	13.5	13.5
2017-18	12.7	12.7	12.7	12.7	12.7
2018-19	12.2	12.2	12.2	12.2	12.2
2019-20	11.5	11.5	11.5	11.5	11.5
2020-21	11.8	11.8	11.8	11.8	11.8
2021-22	11.1	11.0	11.0	11.0	11.0
2022-23	10.6	10.4	10.2	10.6	10.4
2023-24	10.4	9.9	9.8	10.3	9.9
2024-25	10.1	9.4	9.6	9.9	9.4
2025-26	9.9	8.9	9.4	9.6	8.9
2026-27	9.7	8.5	9.2	9.3	8.5
2027-28	0.0	8.1	9.0	9.0	8.1

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	4.7	4.7	4.7	4.7	4.7
1998-99	4.6	4.6	4.6	4.6	4.6
1999-00	4.2	4.2	4.2	4.2	4.2
2000-01	3.7	3.7	3.7	3.7	3.7
2001-02	5.6	5.6	5.6	5.6	5.6
2002-03	5.0	5.0	5.0	5.0	5.0
2003-04	5.0	5.0	5.0	5.0	5.0
2004-05	4.9	4.9	4.9	4.9	4.9
2005-06	5.9	5.9	5.9	5.9	5.9
2006-07	6.3	6.3	6.3	6.3	6.3
2007-08	6.0	6.0	6.0	6.0	6.0
2008-09	5.5	5.5	5.5	5.5	5.5
2009-10	5.4	5.4	5.4	5.4	5.4
2010-11	5.4	5.4	5.4	5.4	5.4
2011-12	5.6	5.6	5.6	5.6	5.6
2012-13	5.4	5.4	5.4	5.4	5.4
2013-14	5.5	5.5	5.5	5.5	5.5
2014-15	5.5	5.5	5.5	5.5	5.5
2015-16	5.7	5.7	5.7	5.7	5.7
2016-17	5.3	5.3	5.3	5.3	5.3
2017-18	5.1	5.1	5.1	5.1	5.1
2018-19	5.0	5.0	5.0	5.0	5.0
2019-20	4.7	4.7	4.7	4.7	4.7
2020-21	5.0	5.0	5.0	5.0	5.0
2021-22	4.7	4.7	4.7	4.7	4.7
2022-23	4.6	4.5	4.4	4.6	4.5
2023-24	4.6	4.3	4.3	4.5	4.3
2024-25	4.5	4.2	4.3	4.4	4.2
2025-26	4.5	4.0	4.2	4.3	4.0
2026-27	4.4	3.9	4.2	4.2	3.9
2027-28	0.0	3.7	4.1	4.1	3.7

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09	-7.2%	-7.2%	-7.2%	-7.2%	-7.2%
2009-10	-1.9%	-1.9%	-1.9%	-1.9%	-1.9%
2010-11	0.3%	0.3%	0.3%	0.3%	0.3%
2011-12	2.8%	2.8%	2.8%	2.8%	2.8%
2012-13	-3.2%	-3.2%	-3.2%	-3.2%	-3.2%
2013-14	2.4%	2.4%	2.4%	2.4%	2.4%
2014-15	-0.2%	-0.2%	-0.2%	-0.2%	-0.2%
2015-16	3.0%	3.0%	3.0%	3.0%	3.0%
2016-17	-7.0%	-7.0%	-7.0%	-7.0%	-7.0%
2017-18	-4.1%	-4.1%	-4.1%	-4.1%	-4.1%
2018-19	-2.3%	-2.3%	-2.3%	-2.3%	-2.3%
2019-20	-4.9%	-4.9%	-4.9%	-4.9%	-4.9%
2020-21	4.9%	4.9%	4.9%	4.9%	4.9%
2021-22	-4.8%	-5.6%	-5.6%	-5.6%	-5.6%
2022-23	-2.6%	-3.9%	-5.8%	-2.0%	-3.9%
2023-24	-1.0%	-3.7%	-2.6%	-2.0%	-3.7%
2024-25	-1.0%	-3.7%	-1.0%	-2.0%	-3.7%
2025-26	-1.0%	-3.7%	-1.0%	-2.0%	-3.7%
2026-27	-1.0%	-3.7%	-1.0%	-2.0%	-3.7%
2027-28		-3.7%	-1.0%	-2.0%	-3.7%

Pick Games\*

Pick Games Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	473.6	473.6	473.6	473.6	473.6
1998-99	508.7	508.7	508.7	508.7	508.7
1999-00	477.6	477.6	477.6	477.6	477.6
2000-01	489.6	489.6	489.6	489.6	489.6
2001-02	500.5	500.5	500.5	500.5	500.5
2002-03	512.7	512.7	512.7	512.7	512.7
2003-04	541.8	541.8	541.8	541.8	541.8
2004-05	552.6	552.6	552.6	552.6	552.6
2005-06	558.7	558.7	558.7	558.7	558.7
2006-07	574.0	574.0	574.0	574.0	574.0
2007-08	564.0	564.0	564.0	564.0	564.0
2008-09	559.1	559.1	559.1	559.1	559.1
2009-10	539.1	539.1	539.1	539.1	539.1
2010-11	549.0	549.0	549.0	549.0	549.0
2011-12	559.5	559.5	559.5	559.5	559.5
2012-13	568.7	568.7	568.7	568.7	568.7
2013-14	597.4	597.4	597.4	597.4	597.4
2014-15	639.5	639.5	639.5	639.5	639.5
2015-16	671.4	671.4	671.4	671.4	671.4
2016-17	673.0	673.0	673.0	673.0	673.0
2017-18	698.2	698.2	698.2	698.2	698.2
2018-19	709.3	709.3	709.3	709.3	709.3
2019-20	736.9	736.9	736.9	736.9	736.9
2020-21	862.9	862.9	862.9	862.9	862.9
2021-22	826.4	877.7	877.7	877.7	877.7
2022-23	834.6	859.4	873.3	895.3	873.3
2023-24	843.0	843.6	882.1	913.2	882.1
2024-25	851.4	852.1	890.9	931.4	890.9
2025-26	859.9	860.6	899.8	950.1	899.8
2026-27	868.5	869.2	908.8	969.1	908.8
2027-28	0.0	877.9	917.9	988.4	917.9

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	31.2	31.2	31.2	31.2	31.2
1998-99	32.8	32.8	32.8	32.8	32.8
1999-00	30.1	30.1	30.1	30.1	30.1
2000-01	30.2	30.2	30.2	30.2	30.2
2001-02	30.2	30.2	30.2	30.2	30.2
2002-03	30.4	30.4	30.4	30.4	30.4
2003-04	31.4	31.4	31.4	31.4	31.4
2004-05	31.3	31.3	31.3	31.3	31.3
2005-06	30.9	30.9	30.9	30.6	30.9
2006-07	31.2	31.2	31.2	31.2	31.2
2007-08	30.4	30.4	30.4	30.4	30.4
2008-09	29.9	29.9	29.9	29.9	29.9
2009-10	28.7	28.7	28.7	28.7	28.7
2010-11	29.0	29.0	29.0	29.0	29.0
2011-12	29.3	29.3	29.3	29.3	29.3
2012-13	29.5	29.5	29.5	29.5	29.5
2013-14	30.6	30.6	30.6	30.6	30.6
2014-15	32.3	32.3	32.3	32.3	32.3
2015-16	33.4	33.4	33.4	33.4	33.4
2016-17	32.9	32.9	32.9	32.9	32.9
2017-18	33.6	33.6	33.6	33.6	33.6
2018-19	33.6	33.6	33.6	33.6	33.6
2019-20	34.4	34.4	34.4	34.4	34.4
2020-21	39.6	39.6	39.6	39.6	39.6
2021-22	37.3	39.6	39.6	39.6	39.6
2022-23	37.1	38.2	38.8	39.8	38.8
2023-24	37.0	37.0	38.7	40.1	38.7
2024-25	36.9	36.9	38.6	40.3	38.6
2025-26	36.8	36.8	38.5	40.6	38.5
2026-27	36.7	36.7	38.4	41.0	38.4
2027-28	0.0	36.7	38.4	41.3	38.4

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	9.1	9.1	9.1	9.1	9.1
1998-99	9.8	9.8	9.8	9.8	9.8
1999-00	9.2	9.2	9.2	9.2	9.2
2000-01	9.4	9.4	9.4	9.4	9.4
2001-02	9.6	9.6	9.6	9.6	9.6
2002-03	9.9	9.9	9.9	9.9	9.9
2003-04	10.4	10.4	10.4	10.4	10.4
2004-05	10.6	10.6	10.6	10.6	10.6
2005-06	10.7	10.7	10.7	10.6	10.7
2006-07	11.0	11.0	11.0	11.0	11.0
2007-08	10.8	10.8	10.8	10.8	10.8
2008-09	10.8	10.8	10.8	10.8	10.8
2009-10	10.4	10.4	10.4	10.4	10.4
2010-11	10.6	10.6	10.6	10.6	10.6
2011-12	10.8	10.8	10.8	10.8	10.8
2012-13	10.9	10.9	10.9	10.9	10.9
2013-14	11.5	11.5	11.5	11.5	11.5
2014-15	12.3	12.3	12.3	12.3	12.3
2015-16	12.9	12.9	12.9	12.9	12.9
2016-17	12.9	12.9	12.9	12.9	12.9
2017-18	13.4	13.4	13.4	13.4	13.4
2018-19	13.6	13.6	13.6	13.6	13.6
2019-20	14.2	14.2	14.2	14.2	14.2
2020-21	16.6	16.6	16.6	16.6	16.6
2021-22	15.9	16.9	16.9	16.9	16.9
2022-23	16.1	16.5	16.8	17.2	16.8
2023-24	16.2	16.2	17.0	17.6	17.0
2024-25	16.4	16.4	17.1	17.9	17.1
2025-26	16.5	16.5	17.3	18.3	17.3
2026-27	16.7	16.7	17.5	18.6	17.5
2027-28	0.0	16.9	17.7	19.0	17.7

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09	-0.9%	-0.9%	-0.9%	-0.9%	-0.9%
2009-10	-3.6%	-3.6%	-3.6%	-3.6%	-3.6%
2010-11	1.8%	1.8%	1.8%	1.8%	1.8%
2011-12	1.9%	1.9%	1.9%	1.9%	1.9%
2012-13	1.6%	1.6%	1.6%	1.6%	1.6%
2013-14	5.0%	5.0%	5.0%	5.0%	5.0%
2014-15	7.0%	7.0%	7.0%	7.0%	7.0%
2015-16	5.0%	5.0%	5.0%	5.0%	5.0%
2016-17	0.2%	0.2%	0.2%	0.2%	0.2%
2017-18	3.8%	3.8%	3.8%	3.8%	3.8%
2018-19	1.6%	1.6%	1.6%	1.6%	1.6%
2019-20	3.9%	3.9%	3.9%	3.9%	3.9%
2020-21	17.1%	17.1%	17.1%	17.1%	17.1%
2021-22	-4.2%	1.7%	1.7%	1.7%	1.7%
2022-23	1.0%	-2.1%	-0.5%	2.0%	-0.5%
2023-24	1.0%	-1.8%	1.0%	2.0%	1.0%
2024-25	1.0%	1.0%	1.0%	2.0%	1.0%
2025-26	1.0%	1.0%	1.0%	2.0%	1.0%
2026-27	1.0%	1.0%	1.0%	2.0%	1.0%
2027-28		1.0%	1.0%	2.0%	1.0%

\* Beginning August 1, 2016, the Lottery is launching a new family of Pick Games that includes Cash 3 and Play 4 which will be renamed Pick 3 and Pick 4 and introduces two similar new games called Pick 2 and Pick 5.

The historical data through Fiscal Year 2015-16 is the combined sales data for Cash 3 and Play 4. Beginning in Fiscal Year 2016-17, the conference will forecast all four pick games together.

Cash 4 Life

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2016-17	28.8	28.8	28.8	28.8	28.8
2017-18	59.2	59.2	59.2	59.2	59.2
2018-19	50.3	50.3	50.3	50.3	50.3
2019-20	65.3	65.3	65.3	65.3	65.3
2020-21	69.2	69.2	69.2	69.2	69.2
2021-22	66.4	64.8	64.8	64.8	64.8
2022-23	67.4	62.4	63.4	64.8	63.4
2023-24	68.3	63.2	63.1	64.8	63.1
2024-25	69.2	64.1	62.8	64.8	62.8
2025-26	70.1	64.9	62.4	64.8	62.4
2026-27	70.9	65.6	62.1	64.8	62.1
2027-28	0.0	66.3	61.8	64.8	61.8

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2016-17	1.4	1.4	1.4	1.4	1.4
2017-18	2.9	2.9	2.9	2.9	2.9
2018-19	2.4	2.4	2.4	2.4	2.4
2019-20	3.0	3.0	3.0	3.0	3.0
2020-21	3.2	3.2	3.2	3.2	3.2
2021-22	3.0	2.9	2.9	2.9	2.9
2022-23	3.0	2.8	2.8	2.9	2.8
2023-24	3.0	2.8	2.8	2.8	2.8
2024-25	3.0	2.8	2.7	2.8	2.7
2025-26	3.0	2.8	2.7	2.8	2.7
2026-27	3.0	2.8	2.6	2.7	2.6
2027-28	0.0	2.8	2.6	2.7	2.6

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2016-17	0.6	0.6	0.6	0.6	0.6
2017-18	1.1	1.1	1.1	1.1	1.1
2018-19	1.0	1.0	1.0	1.0	1.0
2019-20	1.3	1.3	1.3	1.3	1.3
2020-21	1.3	1.3	1.3	1.3	1.3
2021-22	1.3	1.2	1.2	1.2	1.2
2022-23	1.3	1.2	1.2	1.2	1.2
2023-24	1.3	1.2	1.2	1.2	1.2
2024-25	1.3	1.2	1.2	1.2	1.2
2025-26	1.3	1.2	1.2	1.2	1.2
2026-27	1.4	1.3	1.2	1.2	1.2
2027-28	0.0	1.3	1.2	1.2	1.2

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2017-18	105.8%	105.8%	105.8%	105.8%	105.8%
2018-19	-15.0%	-15.0%	-15.0%	-15.0%	-15.0%
2019-20	29.8%	29.8%	29.8%	29.8%	29.8%
2020-21	6.0%	6.0%	6.0%	6.0%	6.0%
2021-22	-4.1%	-6.4%	-6.4%	-6.4%	-6.4%
2022-23	1.5%	-3.8%	-2.2%	0.0%	-2.2%
2023-24	1.4%	1.4%	-0.5%	0.0%	-0.5%
2024-25	1.3%	1.3%	-0.5%	0.0%	-0.5%
2025-26	1.2%	1.2%	-0.5%	0.0%	-0.5%
2026-27	1.2%	1.1%	-0.5%	0.0%	-0.5%
2027-28		1.1%	-0.5%	0.0%	-0.5%

Fast Play

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2017-18	17.8	17.8	17.8	17.8	17.8
2018-19	21.0	21.0	21.0	21.0	21.0
2019-20	20.0	20.0	20.0	20.0	20.0
2020-21	20.8	20.8	20.8	20.8	20.8
2021-22	10.8	10.8	10.8	10.8	10.8
2022-23	0.0	0.0	0.0	0.0	0.0
2023-24	0.0	0.0	0.0	0.0	0.0
2024-25	0.0	0.0	0.0	0.0	0.0
2025-26	0.0	0.0	0.0	0.0	0.0
2026-27	0.0	0.0	0.0	0.0	0.0
2027-28	0.0	0.0	0.0	0.0	0.0

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2017-18	0.9	0.9	0.9	0.9	0.9
2018-19	1.0	1.0	1.0	1.0	1.0
2019-20	0.9	0.9	0.9	0.9	0.9
2020-21	1.0	1.0	1.0	1.0	1.0
2021-22	0.5	0.5	0.5	0.5	0.5
2022-23	0.0	0.0	0.0	0.0	0.0
2023-24	0.0	0.0	0.0	0.0	0.0
2024-25	0.0	0.0	0.0	0.0	0.0
2025-26	0.0	0.0	0.0	0.0	0.0
2026-27	0.0	0.0	0.0	0.0	0.0
2027-28	0.0	0.0	0.0	0.0	0.0

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2017-18	0.3	0.3	0.3	0.3	0.3
2018-19	0.4	0.4	0.4	0.4	0.4
2019-20	0.4	0.4	0.4	0.4	0.4
2020-21	0.4	0.4	0.4	0.4	0.4
2021-22	0.2	0.2	0.2	0.2	0.2
2022-23	0.0	0.0	0.0	0.0	0.0
2023-24	0.0	0.0	0.0	0.0	0.0
2024-25	0.0	0.0	0.0	0.0	0.0
2025-26	0.0	0.0	0.0	0.0	0.0
2026-27	0.0	0.0	0.0	0.0	0.0
2027-28	0.0	0.0	0.0	0.0	0.0

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2018-19	17.8%	17.8%	17.8%	17.8%	17.8%
2019-20	-4.4%	-4.4%	-4.4%	-4.4%	-4.4%
2020-21	3.9%	3.9%	3.9%	3.9%	3.9%
2021-22	-48.0%	-48.0%	-48.0%	-48.0%	-48.0%
2022-23	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
2023-24					
2024-25					
2025-26					
2026-27					
2027-28					

**INSTANT GAMES**

Instant Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	583.4	583.4	583.4	583.4	583.4
1998-99	593.7	593.7	593.7	593.7	593.7
1999-00	568.4	568.4	568.4	568.4	568.4
2000-01	639.2	639.2	639.2	639.2	639.2
2001-02	662.6	662.6	662.6	662.6	662.6
2002-03	1073.9	1073.9	1073.9	1073.9	1073.9
2003-04	1358.1	1358.1	1358.1	1358.1	1358.1
2004-05	1844.6	1844.6	1844.6	1844.6	1844.6
2005-06	2100.1	2100.1	2100.1	2100.1	2100.1
2006-07	2283.6	2283.6	2283.6	2283.6	2283.6
2007-08	2368.8	2368.8	2368.8	2368.8	2368.8
2008-09	2064.1	2064.1	2064.1	2064.1	2064.1
2009-10	2078.1	2078.1	2078.1	2078.1	2078.1
2010-11	2225.7	2225.7	2225.7	2225.7	2225.7
2011-12	2567.0	2567.0	2567.0	2567.0	2567.0
2012-13	3028.5	3028.5	3028.5	3028.5	3028.5
2013-14	3417.1	3417.1	3417.1	3417.1	3417.1
2014-15	3724.1	3724.1	3724.1	3724.1	3724.1
2015-16	3954.7	3954.7	3954.7	3954.7	3954.7
2016-17	4243.6	4243.6	4243.6	4243.6	4243.6
2017-18	4652.3	4652.3	4652.3	4652.3	4652.3
2018-19	4958.7	4958.7	4958.7	4958.7	4958.7
2019-20	5685.4	5685.4	5685.4	5685.4	5685.4
2020-21	6848.7	6848.7	6848.7	6848.7	6848.7
2021-22	6800.0	7036.1	7036.1	7036.1	7036.1
2022-23	6733.2	6960.0	7025.3	7229.0	6992.6
2023-24	6921.7	6904.3	7158.8	7402.5	7031.5
2024-25	7014.9	6994.1	7269.5	7543.2	7137.0
2025-26	7105.1	7085.0	7363.0	7644.8	7229.8
2026-27	7192.1	7170.0	7453.1	7743.1	7316.6
2027-28	0.0	7256.1	7535.1	7837.8	7397.0

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	38.5	38.5	38.5	38.5	38.5
1998-99	38.3	38.3	38.3	38.3	38.3
1999-00	35.8	35.8	35.8	35.8	35.8
2000-01	39.4	39.4	39.4	39.4	39.4
2001-02	40.0	40.0	40.0	40.0	40.0
2002-03	63.6	63.6	63.6	63.6	63.6
2003-04	78.6	78.6	78.6	78.6	78.6
2004-05	104.3	104.3	104.3	104.3	104.3
2005-06	116.3	116.3	116.3	116.3	116.3
2006-07	124.3	124.3	124.3	124.3	124.3
2007-08	127.5	127.5	127.5	127.5	127.5
2008-09	110.6	110.6	110.6	110.6	110.6
2009-10	110.7	110.7	110.7	110.7	110.7
2010-11	117.7	117.7	117.7	117.7	117.7
2011-12	134.5	134.5	134.5	134.5	134.5
2012-13	157.0	157.0	157.0	157.0	157.0
2013-14	175.1	175.1	175.1	175.1	175.1
2014-15	188.0	188.0	188.0	188.0	188.0
2015-16	196.6	196.6	196.6	196.6	196.6
2016-17	207.6	207.6	207.6	207.6	207.6
2017-18	224.0	224.0	224.0	224.0	224.0
2018-19	234.9	234.9	234.9	234.9	234.9
2019-20	265.0	265.0	265.0	265.0	265.0
2020-21	314.0	314.0	314.0	314.0	314.0
2021-22	306.8	317.5	317.5	317.5	317.5
2022-23	299.4	309.5	312.4	321.4	310.9
2023-24	303.7	302.8	314.0	324.7	308.4
2024-25	303.8	302.8	314.8	326.6	309.0
2025-26	303.9	303.0	314.9	327.0	309.2
2026-27	304.1	303.1	315.0	327.3	309.3
2027-28	0.0	303.3	315.0	327.6	309.2

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	11.2	11.2	11.2	11.2	11.2
1998-99	11.4	11.4	11.4	11.4	11.4
1999-00	10.9	10.9	10.9	10.9	10.9
2000-01	12.3	12.3	12.3	12.3	12.3
2001-02	12.7	12.7	12.7	12.7	12.7
2002-03	20.7	20.7	20.7	20.7	20.7
2003-04	26.1	26.1	26.1	26.1	26.1
2004-05	35.5	35.5	35.5	35.5	35.5
2005-06	40.4	40.4	40.4	40.4	40.4
2006-07	43.9	43.9	43.9	43.9	43.9
2007-08	45.6	45.6	45.6	45.6	45.6
2008-09	39.7	39.7	39.7	39.7	39.7
2009-10	40.0	40.0	40.0	40.0	40.0
2010-11	42.8	42.8	42.8	42.8	42.8
2011-12	49.4	49.4	49.4	49.4	49.4
2012-13	58.2	58.2	58.2	58.2	58.2
2013-14	65.7	65.7	65.7	65.7	65.7
2014-15	71.6	71.6	71.6	71.6	71.6
2015-16	76.1	76.1	76.1	76.1	76.1
2016-17	81.6	81.6	81.6	81.6	81.6
2017-18	89.5	89.5	89.5	89.5	89.5
2018-19	95.4	95.4	95.4	95.4	95.4
2019-20	109.3	109.3	109.3	109.3	109.3
2020-21	131.7	131.7	131.7	131.7	131.7
2021-22	130.8	135.3	135.3	135.3	135.3
2022-23	129.5	133.8	135.1	139.0	134.5
2023-24	133.1	132.8	137.7	142.4	135.2
2024-25	134.9	134.5	139.8	145.1	137.3
2025-26	136.6	136.2	141.6	147.0	139.0
2026-27	138.3	137.9	143.3	148.9	140.7
2027-28	0.0	139.5	144.9	150.7	142.3

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2009-10	0.7%	0.7%	0.7%	0.7%	0.7%
2010-11	7.1%	7.1%	7.1%	7.1%	7.1%
2011-12	15.3%	15.3%	15.3%	15.3%	15.3%
2012-13	18.0%	18.0%	18.0%	18.0%	18.0%
2013-14	12.8%	12.8%	12.8%	12.8%	12.8%
2014-15	9.0%	9.0%	9.0%	9.0%	9.0%
2015-16	6.2%	6.2%	6.2%	6.2%	6.2%
2016-17	7.3%	7.3%	7.3%	7.3%	7.3%
2017-18	9.6%	9.6%	9.6%	9.6%	9.6%
2018-19	6.6%	6.6%	6.6%	6.6%	6.6%
2019-20	14.7%	14.7%	14.7%	14.7%	14.7%
2020-21	20.5%	20.5%	20.5%	20.5%	20.5%
2021-22	-0.7%	2.7%	2.7%	2.7%	2.7%
2022-23	-1.0%	-1.1%	-0.2%	2.7%	-0.6%
2023-24	2.8%	-0.8%	1.9%	2.4%	0.6%
2024-25	1.3%	1.3%	1.5%	1.9%	1.5%
2025-26	1.3%	1.3%	1.3%	1.3%	1.3%
2026-27	1.2%	1.2%	1.2%	1.3%	1.2%
2027-28		1.2%	1.1%	1.2%	1.1%

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2009-10	40.0	40.0	40.0	40.0	40.0
2010-11	42.8	42.8	42.8	42.8	42.8
2011-12	49.4	49.4	49.4	49.4	49.4
2012-13	58.2	58.2	58.2	58.2	58.2
2013-14	65.7	65.7	65.7	65.7	65.7
2014-15	71.6	71.6	71.6	71.6	71.6
2015-16	76.1	76.1	76.1	76.1	76.1
2016-17	81.6	81.6	81.6	81.6	81.6
2017-18	89.5	89.5	89.5	89.5	89.5
2018-19	95.4	95.4	95.4	95.4	95.4
2019-20	109.3	109.3	109.3	109.3	109.3
2020-21	131.7	131.7	131.7	131.7	131.7
2021-22	130.8	135.3	135.3	135.3	135.3
2022-23	129.5	133.8	135.1	139.0	134.5
2023-24	133.1	132.8	137.7	142.4	135.2
2024-25	134.9	134.5	139.8	145.1	137.3
2025-26	136.6	136.2	141.6	147.0	139.0
2026-27	138.3	137.9	143.3	148.9	140.7
2027-28	0.0	139.5	144.9	150.7	142.3



**TOTAL TICKET SALES**

Ticket Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1996-97	2070.1	2070.1	2070.1	2070.1	2070.1
1997-98	2050.0	2050.0	2050.0	2050.0	2050.0
1998-99	2096.7	2096.7	2096.7	2096.7	2096.7
1999-00	2248.5	2248.5	2248.5	2248.5	2248.5
2000-01	2274.7	2274.7	2274.7	2274.7	2274.7
2001-02	2356.4	2356.4	2356.4	2356.4	2356.4
2002-03	2868.0	2868.0	2868.0	2868.0	2868.0
2003-04	3071.0	3071.0	3071.0	3071.0	3071.0
2004-05	3470.7	3470.7	3470.7	3470.7	3470.7
2005-06	3929.0	3929.0	3929.0	3929.0	3929.0
2006-07	4122.1	4122.1	4122.1	4122.1	4122.1
2007-08	4174.8	4174.8	4174.8	4174.8	4174.8
2008-09	3938.0	3938.0	3938.0	3938.0	3938.0
2009-10	3900.5	3900.5	3900.5	3900.5	3900.5
2010-11	4008.7	4008.7	4008.7	4008.7	4008.7
2011-12	4449.9	4449.9	4449.9	4449.9	4449.9
2012-13	5013.0	5013.0	5013.0	5013.0	5013.0
2013-14	5368.2	5368.2	5368.2	5368.2	5368.2
2014-15	5583.4	5583.4	5583.4	5583.4	5583.4
2015-16	6063.2	6063.2	6063.2	6063.2	6063.2
2016-17	6157.0	6157.0	6157.0	6157.0	6157.0
2017-18	6701.1	6701.1	6701.1	6701.1	6701.1
2018-19	7151.2	7151.2	7151.2	7151.2	7151.2
2019-20	7505.1	7505.1	7505.1	7505.1	7505.1
2020-21	9076.2	9076.2	9076.2	9076.2	9076.2
2021-22	8954.4	9324.6	9324.6	9324.6	9324.6
2022-23	8903.4	9155.6	9257.3	9499.0	9233.7
2023-24	9101.0	9075.2	9360.1	9690.2	9252.6
2024-25	9206.4	9170.5	9480.4	9851.7	9362.5
2025-26	9309.1	9267.9	9584.3	9974.6	9460.6
2026-27	9408.3	9359.3	9685.1	10094.8	9552.9
2027-28	0.0	9452.1	9778.1	10212.0	9639.2

Per Capita Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1996-97	139.3	139.3	139.3	139.3	139.3
1997-98	135.2	135.2	135.2	135.2	135.2
1998-99	135.4	135.4	135.4	135.4	135.4
1999-00	141.6	141.6	141.6	141.6	141.6
2000-01	140.2	140.2	140.2	140.2	140.2
2001-02	142.4	142.4	142.4	142.4	142.4
2002-03	169.8	169.8	169.8	169.8	169.8
2003-04	177.8	177.8	177.8	177.8	177.8
2004-05	196.3	196.3	196.3	196.3	196.3
2005-06	217.5	217.5	217.5	217.5	217.5
2006-07	224.3	224.3	224.3	224.3	224.3
2007-08	224.7	224.7	224.7	224.7	224.7
2008-09	210.9	210.9	210.9	210.9	210.9
2009-10	207.8	207.8	207.8	207.8	207.8
2010-11	212.0	212.0	212.0	212.0	212.0
2011-12	233.1	233.1	233.1	233.1	233.1
2012-13	259.9	259.9	259.9	259.9	259.9
2013-14	275.0	275.0	275.0	275.0	275.0
2014-15	281.9	281.9	281.9	281.9	281.9
2015-16	301.3	301.3	301.3	301.3	301.3
2016-17	301.2	301.2	301.2	301.2	301.2
2017-18	322.6	322.6	322.6	322.6	322.6
2018-19	338.8	338.8	338.8	338.8	338.8
2019-20	349.9	349.9	349.9	349.9	349.9
2020-21	416.2	416.2	416.2	416.2	416.2
2021-22	404.0	420.7	420.7	420.7	420.7
2022-23	395.9	407.1	411.6	422.4	410.6
2023-24	399.3	398.1	410.6	425.1	405.9
2024-25	398.7	397.1	410.5	426.6	405.4
2025-26	398.2	396.4	409.9	426.6	404.6
2026-27	397.8	395.6	409.4	426.7	403.8
2027-28	0.0	395.1	408.8	426.9	403.0

Average Weekly Sales					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1996-97	39.8	39.8	39.8	39.8	39.8
1997-98	39.4	39.4	39.4	39.4	39.4
1998-99	40.3	40.3	40.3	40.3	40.3
1999-00	43.2	43.2	43.2	43.2	43.2
2000-01	43.7	43.7	43.7	43.7	43.7
2001-02	45.3	45.3	45.3	45.3	45.3
2002-03	55.2	55.2	55.2	55.2	55.2
2003-04	59.1	59.1	59.1	59.1	59.1
2004-05	66.7	66.7	66.7	66.7	66.7
2005-06	75.6	75.6	75.6	75.6	75.6
2006-07	79.3	79.3	79.3	79.3	79.3
2007-08	80.3	80.3	80.3	80.3	80.3
2008-09	75.7	75.7	75.7	75.7	75.7
2009-10	75.0	75.0	75.0	75.0	75.0
2010-11	77.1	77.1	77.1	77.1	77.1
2011-12	85.6	85.6	85.6	85.6	85.6
2012-13	96.4	96.4	96.4	96.4	96.4
2013-14	103.2	103.2	103.2	103.2	103.2
2014-15	107.4	107.4	107.4	107.4	107.4
2015-16	116.6	116.6	116.6	116.6	116.6
2016-17	118.4	118.4	118.4	118.4	118.4
2017-18	128.9	128.9	128.9	128.9	128.9
2018-19	137.5	137.5	137.5	137.5	137.5
2019-20	144.3	144.3	144.3	144.3	144.3
2020-21	174.5	174.5	174.5	174.5	174.5
2021-22	172.2	179.3	179.3	179.3	179.3
2022-23	171.2	176.1	178.0	182.7	177.6
2023-24	175.0	174.5	180.0	186.4	177.9
2024-25	177.0	176.4	182.3	189.5	180.0
2025-26	179.0	178.2	184.3	191.8	181.9
2026-27	180.9	180.0	186.3	194.1	183.7
2027-28	0.0	181.8	188.0	196.4	185.4

Growth Rates					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2008-09	-5.7%	-5.7%	-5.7%	-5.7%	-5.7%
2009-10	-1.0%	-1.0%	-1.0%	-1.0%	-1.0%
2010-11	2.8%	2.8%	2.8%	2.8%	2.8%
2011-12	11.0%	11.0%	11.0%	11.0%	11.0%
2012-13	12.7%	12.7%	12.7%	12.7%	12.7%
2013-14	7.1%	7.1%	7.1%	7.1%	7.1%
2014-15	4.0%	4.0%	4.0%	4.0%	4.0%
2015-16	8.6%	8.6%	8.6%	8.6%	8.6%
2016-17	1.5%	1.5%	1.5%	1.5%	1.5%
2017-18	8.8%	8.8%	8.8%	8.8%	8.8%
2018-19	6.7%	6.7%	6.7%	6.7%	6.7%
2019-20	4.9%	4.9%	4.9%	4.9%	4.9%
2020-21	20.9%	20.9%	20.9%	20.9%	20.9%
2021-22	-1.3%	2.7%	2.7%	2.7%	2.7%
2022-23	-0.6%	-1.8%	-0.7%	1.9%	-1.0%
2023-24	2.2%	-0.9%	1.1%	2.0%	0.2%
2024-25	1.2%	1.1%	1.3%	1.7%	1.2%
2025-26	1.1%	1.1%	1.1%	1.2%	1.0%
2026-27	1.1%	1.0%	1.1%	1.2%	1.0%
2027-28		1.0%	1.0%	1.2%	0.9%



**Instant (Scratch-off + Fast Play) versus Online (Terminal)**

<b>Instant - percent of total</b>					
	<b>Jan 2022</b>	<b>D.O.L.</b>	<b>Exec.</b>	<b>Leg.</b>	<b>July 2022</b>
<b>1997-98</b>	28.5%	28.5%	28.5%	28.5%	28.5%
<b>1998-99</b>	28.3%	28.3%	28.3%	28.3%	28.3%
<b>1999-00</b>	25.3%	25.3%	25.3%	25.3%	25.3%
<b>2000-01</b>	28.1%	28.1%	28.1%	28.1%	28.1%
<b>2001-02</b>	28.1%	28.1%	28.1%	28.1%	28.1%
<b>2002-03</b>	37.4%	37.4%	37.4%	37.4%	37.4%
<b>2003-04</b>	44.2%	44.2%	44.2%	44.2%	44.2%
<b>2004-05</b>	53.1%	53.1%	53.1%	53.1%	53.1%
<b>2005-06</b>	53.5%	53.5%	53.5%	53.5%	53.5%
<b>2006-07</b>	55.4%	55.4%	55.4%	55.4%	55.4%
<b>2007-08</b>	56.7%	56.7%	56.7%	56.7%	56.7%
<b>2008-09</b>	52.4%	52.4%	52.4%	52.4%	52.4%
<b>2009-10</b>	53.3%	53.3%	53.3%	53.3%	53.3%
<b>2010-11</b>	55.5%	55.5%	55.5%	55.5%	55.5%
<b>2011-12</b>	57.7%	57.7%	57.7%	57.7%	57.7%
<b>2012-13</b>	60.4%	60.4%	60.4%	60.4%	60.4%
<b>2013-14</b>	63.7%	63.7%	63.7%	63.7%	63.7%
<b>2014-15</b>	66.7%	66.7%	66.7%	66.7%	66.7%
<b>2015-16</b>	65.2%	65.2%	65.2%	65.2%	65.2%
<b>2016-17</b>	68.9%	68.9%	68.9%	68.9%	68.9%
<b>2017-18</b>	69.4%	69.4%	69.4%	69.4%	69.4%
<b>2018-19</b>	69.3%	69.3%	69.3%	69.3%	69.3%
<b>2019-20</b>	75.8%	75.8%	75.8%	75.8%	75.8%
<b>2020-21</b>	75.5%	75.5%	75.5%	75.5%	75.5%
<b>2021-22</b>	75.9%	75.5%	75.5%	75.5%	75.5%
<b>2022-23</b>	75.6%	76.0%	75.9%	76.1%	75.7%
<b>2023-24</b>	76.1%	76.1%	76.5%	76.4%	76.0%
<b>2024-25</b>	76.2%	76.3%	76.7%	76.6%	76.2%
<b>2025-26</b>	76.3%	76.4%	76.8%	76.6%	76.4%
<b>2026-27</b>	76.4%	76.6%	77.0%	76.7%	76.6%
<b>2027-28</b>		76.8%	77.1%	76.8%	76.7%

<b>Terminal Games - percent of total</b>					
	<b>Jan 2022</b>	<b>D.O.L.</b>	<b>Exec.</b>	<b>Leg.</b>	<b>July 2022</b>
<b>1997-98</b>	71.5%	71.5%	71.5%	71.5%	71.5%
<b>1998-99</b>	71.7%	71.7%	71.7%	71.7%	71.7%
<b>1999-00</b>	74.7%	74.7%	74.7%	74.7%	74.7%
<b>2000-01</b>	71.9%	71.9%	71.9%	71.9%	71.9%
<b>2001-02</b>	71.9%	71.9%	71.9%	71.9%	71.9%
<b>2002-03</b>	62.6%	62.6%	62.6%	62.6%	62.6%
<b>2003-04</b>	55.8%	55.8%	55.8%	55.8%	55.8%
<b>2004-05</b>	46.9%	46.9%	46.9%	46.9%	46.9%
<b>2005-06</b>	46.5%	46.5%	46.5%	46.5%	46.5%
<b>2006-07</b>	44.6%	44.6%	44.6%	44.6%	44.6%
<b>2007-08</b>	43.3%	43.3%	43.3%	43.3%	43.3%
<b>2008-09</b>	47.6%	47.6%	47.6%	47.6%	47.6%
<b>2009-10</b>	46.7%	46.7%	46.7%	46.7%	46.7%
<b>2010-11</b>	44.5%	44.5%	44.5%	44.5%	44.5%
<b>2011-12</b>	42.3%	42.3%	42.3%	42.3%	42.3%
<b>2012-13</b>	39.6%	39.6%	39.6%	39.6%	39.6%
<b>2013-14</b>	36.3%	36.3%	36.3%	36.3%	36.3%
<b>2014-15</b>	33.3%	33.3%	33.3%	33.3%	33.3%
<b>2015-16</b>	34.8%	34.8%	34.8%	34.8%	34.8%
<b>2016-17</b>	31.1%	31.1%	31.1%	31.1%	31.1%
<b>2017-18</b>	30.6%	30.6%	30.6%	30.6%	30.6%
<b>2018-19</b>	30.7%	30.7%	30.7%	30.7%	30.7%
<b>2019-20</b>	24.2%	24.2%	24.2%	24.2%	24.2%
<b>2020-21</b>	24.5%	24.5%	24.5%	24.5%	24.5%
<b>2021-22</b>	24.1%	24.5%	24.5%	24.5%	24.5%
<b>2022-23</b>	24.4%	24.0%	24.1%	23.9%	24.3%
<b>2023-24</b>	23.9%	23.9%	23.5%	23.6%	24.0%
<b>2024-25</b>	23.8%	23.7%	23.3%	23.4%	23.8%
<b>2025-26</b>	23.7%	23.6%	23.2%	23.4%	23.6%
<b>2026-27</b>	23.6%	23.4%	23.0%	23.3%	23.4%
<b>2027-28</b>		23.2%	22.9%	23.2%	23.3%

**Factors Affecting EETF Transfers**

	2021-22		2022-23		2023-24		2024-25		2025-26		2026-27		2027-28	
	Jan 2022	Jul-22	Jan 2022	Jul-22	Jan 2022	Jul-22	Jan 2022	Jul-22	Jan 2022	Jul-22	Jan 2022	Jul-22	Jan 2022	Jul-22
Prize Percentage Scratch-off	73.90%	74.05%	73.90%	74.05%	73.90%	74.05%	73.90%	74.05%	73.90%	74.05%	73.90%	74.05%		74.05%
Prize Percentage Terminal Games	51.08%	52.34%	51.08%	52.34%	51.08%	52.34%	51.08%	52.34%	51.08%	52.34%	51.08%	52.34%		52.34%
Retailer Commission Rate	5.59%	5.59%	5.59%	5.75%	5.59%	5.59%	5.59%	5.59%	5.59%	5.59%	5.59%	5.59%		5.59%
Administrative Appropriation	\$84.60	\$84.60	\$84.20	\$91.00	\$84.20	\$91.00	\$84.20	\$91.00	\$84.20	\$91.00	\$84.20	\$91.00		\$91.00
Vendor Rate Scratch-off	0.82%	0.84%	0.82%	0.84%	0.82%	0.84%	0.82%	0.84%	0.82%	0.84%	0.82%	0.84%		0.84%
Vendor Rate Terminal Games	3.03%	3.05%	3.01%	3.05%	3.01%	3.05%	3.01%	3.05%	3.01%	3.05%	3.01%	3.05%		3.05%
Unclaimed Prize Rate	0.95%	2.11%	0.95%	1.11%	0.95%	1.11%	0.95%	1.11%	0.95%	1.11%	0.95%	1.11%		1.11%

Note: After transfers for prizes, fees, administrative expenses, and unclaimed prizes, net transfers to the EETF equal approximately 38.10% of terminal game ticket sales and 18.48% of scratch-off ticket sales.

**Other Income**  
**(Interest Earnings, Retailer Fees,**  
**On-Line Communication Fees,**  
**Prize Money Held in Reserve)**

	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
1997-98	15.4	15.4	15.4	15.4	15.4
1998-99	16.3	16.2	16.2	16.2	16.3
1999-00	18.1	18.1	18.1	18.1	18.1
2000-01	23.2	23.2	23.2	23.2	23.2
2001-02	16.5	16.5	16.5	16.5	16.5
2002-03	15.5	15.5	15.5	15.5	15.5
2003-04	15.6	15.6	15.6	15.6	15.6
2004-05	16.7	16.7	16.7	16.7	16.7
2005-06	17.6	17.6	17.6	17.6	17.6
2006-07	20.1	20.1	20.1	20.1	20.1
2007-08	29.0	29.0	29.0	29.0	29.0
2008-09	68.0	68.0	68.0	68.0	68.0
2009-10	53.2	53.2	53.2	53.2	53.2
2010-11	13.8	13.8	13.8	13.8	13.8
2011-12	13.9	13.9	13.9	13.9	13.9
2012-13	11.1	11.1	11.1	11.1	11.1
2013-14	9.8	9.8	9.8	9.8	9.8
2014-15	11.3	11.3	11.3	11.3	11.3
2015-16	12.3	12.3	12.3	12.3	12.3
2016-17	12.4	12.4	12.4	12.4	12.4
2017-18	13.4	13.4	13.4	13.4	13.4
2018-19	16.0	16.0	16.0	16.0	16.0
2019-20	20.8	20.8	20.8	20.8	20.8
2020-21	14.8	14.8	14.8	14.8	14.8
2021-22	14.2	10.6	10.6	10.6	10.6
2022-23	14.3	14.3	14.3	14.3	14.3
2023-24	14.4	14.4	14.4	14.4	14.4
2024-25	14.5	14.5	14.5	14.5	14.5
2025-26	14.6	14.6	14.6	14.6	14.6
2026-27	14.7	14.7	14.7	14.7	14.7
2027-28	0.0	14.8	14.8	14.8	14.8

<b>80% Unclaimed Prizes for Transfer</b>					
	Jan 2022	D.O.L.	Exec.	Leg.	July 2022
2005-06	41.9	41.9	41.9	41.9	41.9
2006-07	38.7	38.7	38.7	38.7	38.7
2007-08	66.6	66.6	66.6	66.6	66.6
2008-09	46.8	46.8	46.8	46.8	46.8
2009-10	43.8	43.8	43.8	43.8	43.8
2010-11	44.0	44.0	44.0	44.0	44.0
2011-12	35.4	35.4	35.4	35.4	35.4
2012-13	37.1	37.1	37.1	37.1	37.1
2013-14	33.5	33.5	33.5	33.5	33.5
2014-15	24.6	24.6	24.6	24.6	24.6
2015-16	58.3	58.3	58.3	58.3	58.3
2016-17	69.3	69.3	69.3	69.3	69.3
2017-18	55.3	55.3	55.3	55.3	55.3
2018-19	58.3	58.3	58.3	58.3	58.3
2019-20	56.0	56.0	56.0	56.0	56.0
2020-21	34.2	34.2	34.2	34.2	34.2
2021-22	58.2	135.2	135.2	135.2	135.2
2022-23	57.8	70.0	70.7	72.6	70.5
2023-24	59.2	69.4	71.6	74.1	70.7
2024-25	59.9	70.1	72.6	75.4	71.6
2025-26	60.6	70.9	73.4	76.4	72.4
2026-27	61.2	71.7	74.2	77.3	73.1
2027-28	0.0	72.4	75.0	78.2	73.8

**Calculation of Fiscal Year Distributions to EETF from Lottery Receipts**

	2021-22		2022-23		2023-24		2024-25		2025-26		2026-27		2027-28	
	Jan-22	Jul-22	Jan-22	Jul-22	Jan-22	Jul-22	Jan-22	Jul-22	Jan-22	Jul-22	Jan-22	Jul-22	Jan-22	Jul-22
% Week 51 scratch-off *	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%	1.8848%		1.8848%
% Week 51 terminal games *	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%	1.5390%		1.5390%
% Week 52 scratch-off *	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%	1.8387%		1.8387%
% Week 52 terminal games *	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%	1.5841%		1.5841%
% of Week 51 to subsequent year **	100.00%	100.00%	100.00%	100.00%	0.00%	0.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%
% of Week 52 to subsequent year **	59.44%	59.67%	72.16%	72.44%	100.00%	100.00%	14.19%	14.25%	27.85%	27.97%	43.73%	43.90%		72.44%
% of scratch-off rec'd subsequent year	2.98%	2.9819%	3.2116%	3.2168%	1.8387%	1.8387%	2.1458%	2.1468%	2.3969%	2.3990%	2.6888%	2.6919%		3.22%
% of terminal games rec'd subsequent year	2.48%	2.4842%	2.6821%	2.6866%	1.5841%	1.5841%	1.7639%	1.7648%	1.9803%	1.9821%	2.2317%	2.2344%		2.69%
EETF Transfer rate scratch-off	18.75%	18.61%	18.74%	18.37%	18.76%	18.54%	18.78%	18.55%	18.79%	18.56%	18.80%	18.57%		18.57%
EETF Transfer rate terminal games	39.36%	38.11%	39.37%	37.87%	39.39%	38.04%	39.41%	38.05%	39.42%	38.06%	39.43%	38.07%		38.07%

Jan 2022 Forecast	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Instant Game Sales (Scratch + Fast Play)	6800.0	6733.2	6921.7	7014.9	7105.1	7192.1	
Terminal Game Sales	2154.4	2170.3	2179.3	2191.4	2204.0	2216.3	
EETF transfer due from current year ticket sales and other income	2194.9	2188.7	2230.9	2255.0	2278.6	2301.5	
less collection lag loss	(59.0)	(63.5)	(37.5)	(43.5)	(49.2)	(55.8)	
plus collection lag gain from prior year	54.1	59.0	63.5	37.5	43.5	49.2	
Due to EETF from Lottery Receipts	2190.0	2184.2	2256.9	2249.0	2272.9	2294.8	
adjustment for estimated true-up payment in next fiscal year	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2182.5	2176.7	2249.4	2241.5	2265.4	2287.3	

NOTE: Since the Lottery's inception, the conference has estimated transfers to EETF by examining the Lottery's weekly sales during the fiscal year. However, in practice there is a delay in the transfer of weekly sales receipts from the retailers to the Lottery. Depending on what day the fiscal year ends, this delay ranges from one to two weeks. Beginning with the November 2012 estimate, the conference based the expected transfers to EETF on the cash actually received by the Lottery during the fiscal year. While the conference will continue to develop the estimate based on weekly retailer sales, the results will be adjusted to take into account the delay in the transfers from the retailers to the Lottery. This page describes the calculation of the adjustment.

Lottery	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Instant Game Sales (Scratch + Fast Play)	7036.1	6960.0	6904.3	6994.1	7085.0	7170.0	7256.1
Terminal Game Sales	2288.5	2195.6	2170.9	2176.4	2182.9	2189.3	2196.1
EETF transfer due from current year ticket sales and other income	2327.6	2193.9	2187.6	2208.1	2229.3	2249.2	2269.5
less collection lag loss	(60.7)	(63.5)	(36.6)	(42.4)	(48.0)	(54.4)	(65.8)
plus collection lag gain from prior year	125.7	60.7	63.5	36.6	42.4	48.0	54.4
Due to EETF from Lottery Receipts	2392.6	2191.2	2214.4	2202.3	2223.7	2242.8	2258.1
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2183.7	2206.9	2194.8	2216.2	2235.3	2250.6

Executive	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Instant Game Sales (Scratch + Fast Play)	7036.1	7025.3	7158.8	7269.5	7363.0	7453.1	7535.1
Terminal Game Sales	2288.5	2232.0	2201.3	2210.9	2221.3	2232.0	2243.0
EETF transfer due from current year ticket sales and other income	2327.6	2221.5	2251.4	2277.8	2301.0	2323.7	2344.8
less collection lag loss	(60.7)	(64.2)	(37.7)	(43.8)	(49.6)	(56.3)	(68.0)
plus collection lag gain from prior year	125.7	60.7	64.2	37.7	43.8	49.6	56.3
Due to EETF from Lottery Receipts	2392.6	2217.9	2277.9	2271.7	2295.3	2317.0	2333.1
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2210.4	2270.4	2264.2	2287.8	2309.5	2325.6

Legislative	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Instant Game Sales (Scratch + Fast Play)	7036.1	7229.0	7402.5	7543.2	7644.8	7743.1	7837.8
Terminal Game Sales	2288.5	2270.0	2287.7	2308.5	2329.8	2351.7	2374.2
EETF transfer due from current year ticket sales and other income	2327.6	2277.6	2335.2	2372.1	2401.3	2430.1	2458.4
less collection lag loss	(60.7)	(65.9)	(39.1)	(45.6)	(51.7)	(58.8)	(71.3)
plus collection lag gain from prior year	125.7	60.7	65.9	39.1	45.6	51.7	58.8
Due to EETF from Lottery Receipts	2392.6	2272.4	2362.0	2365.6	2395.2	2423.0	2445.9
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2264.9	2354.5	2358.1	2387.7	2415.5	2438.4

July 2022 Forecast	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.4	2233.3	2256.6	2277.7	2297.6	2316.4
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.4)	(49.0)	(55.6)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.4	49.0	55.6
Due to EETF from Lottery Receipts	2392.6	2215.0	2260.1	2250.6	2272.0	2291.1	2304.9
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2207.5	2252.6	2243.1	2264.5	2283.6	2297.4

**Revenue Estimating Conference  
Lottery Impact Conference Results**

Updated Through 09/21/2022

Chapter Law	Tax Source	Date	Issue	Bill Number(s)	2022-23							
					General Revenue		State Trust		Local/Other		Total	
					Cash	Recurr	Cash	Recurr	Cash	Recurr	Cash	Recurr
2022-156	Lottery-EETF	9/21/2022	500 Additional Full-Service Vending Machines	2022 GAA - Line 2759R	0.0	0.0	3.2	3.2	0.0	0.0	3.2	3.2

## REVENUE ESTIMATING CONFERENCE

Issue: 500 Additional Full-Service Vending Machines

Bill Number(s):2022 GAA

Entire Bill

Partial Bill: Line 2759R

Sponsor(s):

Month/Year Impact Begins:

Date of Analysis: September 12, 2022

### Section 1: Narrative

#### a. Current Law:

Currently IGT provides 2500 Full-Service Vending Machines (FSVM) along with other goods and services, including the Lottery's gaming system, at a vendor fee rate of 0.7384% of total sales.

#### b. Proposed Change:

With the addition of 500 FSVM, the vendor fee rate is expected to increase by 0.0148%, to 0.7532% of total sales.

### Section 2: Description of Data and Sources

Internal Department of Lottery sales data and studies. Please see attached documentation.

### Section 3: Methodology (Include Assumptions and Attach Details)

Absent any increase in ticket sales over and above the levels forecasted by the July 27, 2022 Lottery Conference, the 0.0148% vendor fee increase would result in a recurring EETF transfer decrease of \$1.4m annually. To fully compensate for that loss, ticket sales would need to increase by an average of \$5.1m annually over the next 6 years, ranging between \$4.4m in FY27/28 and \$6.4m in FY25/26. Deployment of the additional 500 FSVMs is projected to affect ticket sales as follows:

#### **Draw Games**

Based on an analysis of sales observed in locations that converted from Scratch-Off only vending machines to FSVMs (Draw game availability) on July 16, 2020, draw game ticket sales in the locations selected to receive the additional 500 FSVMs are expected to increase by \$10.8m annually. The analysis assumes that new draw sales activity is likely to mirror activity in similar corporate and chain stores that currently have FSVMs and reduces that activity by 20% in the highest performing corporate locations.

#### **Instant Games**

An analysis of the ticket sales for the six months before and after the removal of a vending machine at 167 locations between November 2018 and February 2020 indicated a decrease in ticket sales of an average 6.6% compared to a statewide ticket sales increase of 3.4%, suggesting the machine removal caused a 10.0% loss. Focusing on only those 121 locations that experienced a decline in ticket sales, their average decrease of 14% compared to a statewide increase of 1.25%, suggests a 15.2% relative decline. Consequently, the removal of a vending machine appears to trigger a loss in ticket sales of between 10% and 15% at that location.

An analysis of ticket sales in locations within a 5 mile radius of each of the 30 locations from which an FSVM was removed during 2021, indicated a decrease of 3.3% for the six month period following the FSMV removal as compared to the immediately preceding six months. Statewide, ticket sales for the same period decreased by 6.5%, suggesting a shift of a portion of sales from the locations experiencing an FSVM removal to the surrounding locations. Our assumption is that one half of the reduced sales caused by the FSVM removal is absorbed by the surrounding stores while the other half is "lost" altogether, i.e. is no longer taking place.

Based on the above observations, the installation of an FSVM at a new location is expected to result in an increase to ticket sales by attracting new players. While one half of the 10% to 15% ticket sale loss associated with the removal of an FSVM is assumed to have been "lost," the portion expected to be regained by the installation of a new FSVM is assumed to be only 50% of that "loss." Consequently, instant ticket sales at locations receiving a new FSVM are expected to increase by 3.4%.

#### **Error Correction**

An error in the current EETF transfer calculations related to the terminal vendor fee rate was identified in the adopted REC packet and adjusted to reflect the current contracted vendor fee rate. For this analysis, the current contracted rate was used to calculate the impact of the proposed additional 500 FSVM's. To generate the EETF transfer amount for the additional machines, the calculated increase in sales based on store location data for both scratch-off sales and draw game sales is added to the adopted REC sales forecast resulting in a new EETF transfer amount. To calculate the new EETF transfer impact from the additional 500 machines, the adopted REC forecast for the EETF transfer that was adjusted with the current contracted vendor fee rate, is subtracted from the new projected EETF transfer based on the additional sales.

**REVENUE ESTIMATING CONFERENCE**

Issue: 500 Additional Full-Service Vending Machines

Bill Number(s):2022 GAA

**Section 4: Proposed Fiscal Impact**

List of affected Trust Funds: Educational Enhancement Trust Fund

Impact from Project	High		Middle		Low	
	Increase in Draw and Instant Sales		Increase in Draw Sales		No Change in Sales	
	Cash	Recurring	Cash	Recurring	Cash	Recurring
2022-2023	5.4	5.4	3.0	3.0	(1.3)	(1.3)
2023-2024	5.6	5.6	3.2	3.2	(1.4)	(1.4)
2024-2025	5.6	5.6	3.2	3.2	(1.4)	(1.4)
2025-2026	5.7	5.7	3.2	3.2	(1.4)	(1.4)
2026-2027	5.7	5.7	3.2	3.2	(1.4)	(1.4)
2027-2028	5.8	5.8	3.3	3.3	(1.4)	(1.4)

Impact from Error Correction	High		Middle		Low	
	Cash	Recurring	Cash	Recurring	Cash	Recurring
2022-2023	.02	.02	.02	.02	.02	.02
2023-2024	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)	(0.6)
2024-2025	(1.2)	(1.2)	(1.2)	(1.2)	(1.2)	(1.2)
2025-2026	(1.8)	(1.8)	(1.8)	(1.8)	(1.8)	(1.8)
2026-2027	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)	(2.3)
2027-2028	(2.8)	(2.8)	(2.8)	(2.8)	(2.8)	(2.8)

Total	High		Middle		Low	
	Cash	Recurring	Cash	Recurring	Cash	Recurring
2022-2023	5.6	5.6	3.2	3.2	(1.1)	(1.1)
2023-2024	5.1	5.1	2.6	2.6	(1.9)	(1.9)
2024-2025	4.4	4.4	1.9	1.9	(2.6)	(2.6)
2025-2026	3.9	3.9	1.4	1.4	(3.2)	(3.2)
2026-2027	3.4	3.4	0.9	0.9	(3.7)	(3.7)
2027-2028	3.0	3.0	0.5	0.5	(4.2)	(4.2)

**Section 5: Consensus Estimate (Adopted: 9/21/2022): The conference adopted the middle estimate.**

	GR		Trust		Local/Other		Total	
	Cash	Recurring	Cash	Recurring	Cash	Recurring	Cash	Recurring
2022-23	0.0	0.0	3.2	3.2	0.0	0.0	3.2	3.2
2023-24	0.0	0.0	2.6	2.6	0.0	0.0	2.6	2.6
2024-25	0.0	0.0	1.9	1.9	0.0	0.0	1.9	1.9
2025-26	0.0	0.0	1.4	1.4	0.0	0.0	1.4	1.4
2026-27	0.0	0.0	0.9	0.9	0.0	0.0	0.9	0.9

**High Tier  
500 Additional FSVM's  
Increase in Lottery Scratch and Draw Sales**

<b>Adopted (old vendor rate):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.4	2233.3	2256.6	2277.7	2297.6	2316.4
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.4)	(49.0)	(55.6)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.4	49.0	55.6
Due to EETF from Lottery Receipts	2392.6	2215.0	2260.1	2250.6	2272.0	2291.1	2304.9
	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
<b>Distribution to EETF from Lottery Receipts</b>	<b>2382.0</b>	<b>2207.5</b>	<b>2252.6</b>	<b>2243.1</b>	<b>2264.5</b>	<b>2283.6</b>	<b>2297.4</b>

<b>EETF Impact (new Total Sales, new proposed rate):</b>		
	<b>Difference vs adopted</b>	<b>Difference vs adjusted numbers</b>
2022-23	5.6	5.4
2023-24	5.1	5.6
2024-25	4.4	5.6
2025-26	3.9	5.7
2026-27	3.4	5.7
2027-28	3.0	5.8

<b>Adjusted Calculation (current vendor rate .7384%):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.6	2232.8	2255.4	2275.9	2295.3	2313.6
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.3)	(49.0)	(55.5)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.3	49.0	55.5
Due to EETF from Lottery Receipts	2392.6	2215.2	2259.6	2249.4	2270.2	2288.8	2302.1
	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for estimated true-up payment in next fiscal year							
adjustment for delayed June transfer*							
<b>Distribution to EETF from Lottery Receipts</b>	<b>2382.0</b>	<b>2207.7</b>	<b>2252.1</b>	<b>2241.9</b>	<b>2262.7</b>	<b>2281.3</b>	<b>2294.6</b>

<b>Total Impact of Adding 500 FSVM's</b>							
	<b>Change in scratch</b>	<b>Change in draw</b>	<b>Change in total sales</b>	<b>Additional payments to vendor</b>	<b>Change in EETF</b>	<b>Calculation error</b>	<b>Impact vs adopted</b>
2022-23	12.5	10.8	23.2	1.5	5.4	0.2	5.6
2023-24	12.5	10.8	23.2	1.5	5.6	-0.6	5.1
2024-25	12.6	10.9	23.5	1.6	5.6	-1.2	4.4
2025-26	12.8	11.0	23.8	1.6	5.7	-1.8	3.9
2026-27	12.9	11.1	23.9	1.6	5.7	-2.3	3.4
2027-28	13.0	11.3	24.3	1.6	5.8	-2.8	3.0

<b>Calculation Error</b>	<b>0.0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
--------------------------	------------	------------	-------------	-------------	-------------	-------------	-------------

<b>Impact (new total sales, proposed new rate .7532%):</b>							
<b>Lottery</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	7005.1	7044.0	7149.7	7242.6	7329.4	7410.0
Terminal Game Sales	2288.5	2251.8	2231.9	2236.4	2241.8	2247.4	2253.4
EETF transfer due from current year ticket sales and other income	2327.6	2224.2	2238.3	2261.0	2281.6	2301.1	2319.5
less collection lag loss	(60.7)	(64.3)	(37.4)	(43.4)	(49.1)	(55.7)	(67.2)
plus collection lag gain from prior year	125.7	60.7	64.3	37.4	43.4	49.1	55.7
Due to EETF from Lottery Receipts	2392.6	2220.6	2265.2	2255.0	2275.9	2294.5	2307.9
	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for estimated true-up payment in next fiscal year							
adjustment for delayed June transfer*							
<b>Distribution to EETF from Lottery Receipts</b>	<b>2382.0</b>	<b>2213.1</b>	<b>2257.7</b>	<b>2247.5</b>	<b>2268.4</b>	<b>2287.0</b>	<b>2300.4</b>

<b>Total EETF Impact</b>	<b>0.0</b>	<b>5.4</b>	<b>5.6</b>	<b>5.6</b>	<b>5.7</b>	<b>5.7</b>	<b>5.8</b>
<b>Calculation Error</b>	<b>0.0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
<b>Net Impact to EETF</b>	<b>0.0</b>	<b>5.6</b>	<b>5.1</b>	<b>4.4</b>	<b>3.9</b>	<b>3.4</b>	<b>3.0</b>



**Middle Tier  
500 Additional FSVM's  
Increase in Draw Sales Only**

<b>Adopted (old vendor rate):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.4	2233.3	2256.6	2277.7	2297.6	2316.4
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.4)	(49.0)	(55.6)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.4	49.0	55.6
Due to EETF from Lottery Receipts	2392.6	2215.0	2260.1	2250.6	2272.0	2291.1	2304.9
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2207.5	2252.6	2243.1	2264.5	2283.6	2297.4

<b>EETF Impact (new draw Sales, new proposed vendor rate):</b>		
	<b>Difference vs adopted</b>	<b>Difference vs adjusted numbers</b>
2022-23	3.2	3.0
2023-24	2.6	3.2
2024-25	1.9	3.2
2025-26	1.4	3.2
2026-27	0.9	3.2
2027-28	0.5	3.3

<b>Adjusted Calculation (current vendor rate .7384%):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.6	2232.8	2255.4	2275.9	2295.3	2313.6
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.3)	(49.0)	(55.5)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.3	49.0	55.5
Due to EETF from Lottery Receipts	2392.6	2215.2	2259.6	2249.4	2270.2	2288.8	2302.1
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2207.7	2252.1	2241.9	2262.7	2281.3	2294.6

<b>Total Impact of Adding 500 FSVM's</b>							
	<b>Change in scratch</b>	<b>Change in draw</b>	<b>Change in total sales</b>	<b>Additional Payments to vendor</b>	<b>Change in EETF</b>	<b>Calculation error</b>	<b>Impact vs adopted</b>
2022-23	0.0	10.8	10.8	1.4	3.0	0.2	3.2
2023-24	0.0	10.8	10.8	1.5	3.2	-0.6	2.6
2024-25	0.0	10.9	10.9	1.5	3.2	-1.2	1.9
2025-26	0.0	11.0	11.0	1.5	3.2	-1.8	1.4
2026-27	0.0	11.1	11.1	1.5	3.2	-2.3	0.9
2027-28	0.0	11.3	11.3	1.5	3.3	-2.8	0.5

<b>Calculation Error</b>	<b>0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
--------------------------	----------	------------	-------------	-------------	-------------	-------------	-------------

<b>Impact (new draw sales only ,proposed new rate .7532%):</b>							
<b>Lottery</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2251.8	2231.9	2236.4	2241.8	2247.4	2253.4
EETF transfer due from current year ticket sales and other income	2327.6	2221.8	2235.9	2258.5	2279.1	2298.5	2316.9
less collection lag loss	(60.7)	(64.2)	(37.4)	(43.4)	(49.0)	(55.6)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.2	37.4	43.4	49.0	55.6
Due to EETF from Lottery Receipts	2392.6	2218.2	2262.7	2252.5	2273.4	2292.0	2305.4
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2210.7	2255.2	2245.0	2265.9	2284.5	2297.9

<b>Total EETF Impact</b>	<b>0.0</b>	<b>3.0</b>	<b>3.2</b>	<b>3.2</b>	<b>3.2</b>	<b>3.2</b>	<b>3.3</b>
<b>Calculation Error</b>	<b>0.0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
<b>Net Impact to EETF</b>	<b>0.0</b>	<b>3.2</b>	<b>2.6</b>	<b>1.9</b>	<b>1.4</b>	<b>0.9</b>	<b>0.5</b>

**Low Tier  
500 Additional FSVM's  
No Increase in Sales**

<b>Adopted (old vendor rate):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.4	2233.3	2256.6	2277.7	2297.6	2316.4
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.4)	(49.0)	(55.6)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.4	49.0	55.6
Due to EETF from Lottery Receipts	2392.6	2215.0	2260.1	2250.6	2272.0	2291.1	2304.9
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2207.5	2252.6	2243.1	2264.5	2283.6	2297.4

<b>Adjusted Calculation (current vendor rate .7384%):</b>							
<b>July 2022 Forecast</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2218.6	2232.8	2255.4	2275.9	2295.3	2313.6
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.3)	(49.0)	(55.5)	(67.1)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.3	49.0	55.5
Due to EETF from Lottery Receipts	2392.6	2215.2	2259.6	2249.4	2270.2	2288.8	2302.1
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2207.7	2252.1	2241.9	2262.7	2281.3	2294.6

<b>Calculation Error</b>	<b>0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
--------------------------	----------	------------	-------------	-------------	-------------	-------------	-------------

<b>Impact (No change to sales, proposed new rate .7532%):</b>							
<b>Lottery</b>	<b>2021-22</b>	<b>2022-23</b>	<b>2023-24</b>	<b>2024-25</b>	<b>2025-26</b>	<b>2026-27</b>	<b>2027-28</b>
Instant Game Sales (Scratch + Fast Play)	7036.1	6992.6	7031.5	7137.0	7229.8	7316.6	7397.0
Terminal Game Sales	2288.5	2241.1	2221.1	2225.5	2230.8	2236.3	2242.2
EETF transfer due from current year ticket sales and other income	2327.6	2217.3	2231.4	2254.0	2274.5	2293.9	2312.2
less collection lag loss	(60.7)	(64.1)	(37.3)	(43.3)	(49.0)	(55.5)	(67.0)
plus collection lag gain from prior year	125.7	60.7	64.1	37.3	43.3	49.0	55.5
Due to EETF from Lottery Receipts	2392.6	2213.9	2258.2	2248.0	2268.8	2287.3	2300.7
adjustment for estimated true-up payment in next fiscal year	(10.6)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)	(7.5)
adjustment for delayed June transfer*							
Distribution to EETF from Lottery Receipts	2382.0	2206.4	2250.7	2240.5	2261.3	2279.8	2293.2

<b>Total EETF Impact</b>	<b>0.0</b>	<b>-1.3</b>	<b>-1.4</b>	<b>-1.4</b>	<b>-1.4</b>	<b>-1.4</b>	<b>-1.4</b>
<b>Calculation Error</b>	<b>0.0</b>	<b>0.2</b>	<b>-0.6</b>	<b>-1.2</b>	<b>-1.8</b>	<b>-2.3</b>	<b>-2.8</b>
<b>Net Impact to EETF</b>	<b>0.0</b>	<b>-1.1</b>	<b>-1.9</b>	<b>-2.6</b>	<b>-3.2</b>	<b>-3.7</b>	<b>-4.2</b>

<b>EETF Impact (no change to sales, new proposed vendor rate):</b>		
	<b>Difference vs adopted</b>	<b>Difference vs adjusted numbers</b>
2022-23	-1.1	-1.3
2023-24	-1.9	-1.4
2024-25	-2.6	-1.4
2025-26	-3.2	-1.4
2026-27	-3.7	-1.4
2027-28	-4.2	-1.4

<b>Total Impact of Adding 500 FSVM's</b>							
	<b>Change in scratch</b>	<b>Change in draw</b>	<b>Change in total sales</b>	<b>Additional Payments to vendor</b>	<b>Change in EETF</b>	<b>Calculation error</b>	<b>Impact vs adopted</b>
2022-23	0.0	0.0	0.0	1.3	-1.3	0.2	-1.1
2023-24	0.0	0.0	0.0	1.4	-1.4	-0.6	-1.9
2024-25	0.0	0.0	0.0	1.4	-1.4	-1.2	-2.6
2025-26	0.0	0.0	0.0	1.4	-1.4	-1.8	-3.2
2026-27	0.0	0.0	0.0	1.4	-1.4	-2.3	-3.7
2027-28	0.0	0.0	0.0	1.4	-1.4	-2.8	-4.2