# Slot Machines Estimating Conference 

October 20, 2006
Executive Summary
The Consensus Estimating Conference on Slot Machine revenues adopted revised estimates for tax revenues from slot machine operations for 2006-07 and 2007-08. The conference adopted an initial estimate of $\$ 47.8$ million in tax revenues to the Educational Enhancement Trust Fund (EETF) from slot machine operations for 2006-07; previously the estimate for that fiscal year was said to be indeterminate. For 2007-08, the conference reduced expected revenues to the EETF from current projections by $\$ 56.3$ million to $\$ 168.8$ million. The conference left the estimates for 2008-09 and 2009-10 unchanged at $\$ 270.0$ million and $\$ 286.5$ million, respectively.

The adjustment for the first two fiscal years is a result of including new information about when the four facilities will be opening and how many terminals they will have operating at different points in time. The previous forecast assumed that all four facilities would be fully operational at 1,500 machines on January 1, 2007. The new forecast predicts that Mardi Gras will open on December 1, 2006 with 1,148 machines, and will have 1,500 machines operating on January 1, 2007. The expectation is that Gulfstream will open on January 1, 2007 with 500 machines, and will have 1,500 machines operating beginning July 1, 2007. Pompano is predicted to open on April 1, 2007 with all 1,500 machines operating. Dania is expected to open on July 1, 2008, with 1,500 machines. There was no change in the estimate of average income per machine.

## Slot Machines Estimate 10/20/2006 Conference

|  | 2006-07 | 2007-08 | 2008-09 | 2009-10 |
| :---: | :---: | :---: | :---: | :---: |
| Effective Number of Machines for Fiscal Year: |  |  |  |  |
| Gulfstream (1) | 250 | 1,500 | 1,500 | 1,500 |
| Mardi Gras (2) | 846 | 1,500 | 1,500 | 1,500 |
| Pompano (3) | 375 | 1,500 | 1,500 | 1,500 |
| Dania (4) | 0 | 0 | 1,500 | 1,500 |
| Total Machines (effective for Fiscal Year) | 1,471 | 4,500 | 6,000 | 6,000 |
| Average Income per Machine (Annualized) | 65,000 | 75,000 | 90,000 | 95,489 |
| Total Terminal Income | 95,593,333 | 337,500,000 | 540,000,000 | 572,934,000 |
| Total Slot Machine Tax | 47,796,667 | 168,750,000 | 270,000,000 | 286,467,000 |
| Lottery Loss | 2,772,207 | 9,787,500 | 15,660,000 | 16,615,086 |
| Sales Tax Loss | 3,728,140 | 13,162,500 | 21,060,000 | 22,344,426 |

(1) Startup date is assumed to be $1 / 1 / 07$
(2) Startup date is assumed to be $12 / 1 / 06$; 4th quarter of 2006 is one month only
(3) Startup date is assumed to be 4/1/07
(4) Startup date is assumed to be 7/1/08

| Assumed source of spending |  |
| :--- | ---: |
| \% from tourists/non-taxable spending | $25.0 \%$ |
| \% from spending subject to Sales Tax | $65.0 \%$ |
| \% from current Lottery | $10.0 \%$ |
| \% from Parimutuels | $0.0 \%$ |

Slot Machines Estimate
10/20/2006 Conference

|  | 2006-Q3 | 2006-Q4 | 2007-Q1 | 2007-Q2 | $\begin{array}{\|l\|} \hline \text { Total } \\ 2006-07 \\ \hline \end{array}$ | 2007-Q3 | 2007-Q4 | 2008-Q1 | 2008-Q2 | $\begin{array}{\|l\|} \hline \text { Total } \\ \text { 2007-08 } \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Machines: |  |  |  |  |  |  |  |  |  |  |
| Gulfstream (1) | 0 | 0 | 500 | 500 | 250 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Mardi Gras (2) | 0 | 1,148 | 1,500 | 1,500 | 846 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Pompano (3) | 0 | 0 | 0 | 1,500 | 375 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Dania (4) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Machines | 0 | 1,148 | 2,000 | 3,500 | 1,471 | 4,500 | 4,500 | 4,500 | 4,500 | 4,500 |
| Average Income per Machine | 16,250 | 16,250 | 16,250 | 16,250 | 65,000 | 18,750 | 18,750 | 18,750 | 18,750 | 75,000 |
| Total Terminal Income | 0 | 6,218,333 | 32,500,000 | 56,875,000 | 95,593,333 | 84,375,000 | 84,375,000 | 84,375,000 | 84,375,000 | 337,500,000 |
| Total Slot Machine Tax | \$0 | \$3,109,167 | \$16,250,000 | \$28,437,500 | \$47,796,667 | \$42,187,500 | \$42,187,500 | \$42,187,500 | \$42,187,500 | \$168,750,000 |
| Lottery Loss | \$0 | \$180,332 | \$942,500 | \$1,649,375 | \$2,772,207 | \$2,446,875 | \$2,446,875 | \$2,446,875 | \$2,446,875 | \$9,787,500 |
| Sales Tax Loss | \$0 | \$242,515 | \$1,267,500 | \$2,218,125 | \$3,728,140 | \$3,290,625 | \$3,290,625 | \$3,290,625 | \$3,290,625 | \$13,162,500 |

(1) Startup date is assumed to be $1 / 1 / 07$
(2) Startup date is assumed to be $12 / 1 / 06$; 4th quarter of 2006 is one month only
(3) Startup date is assumed to be 4/1/07
(4) Startup date is assumed to be $7 / 1 / 08$

| Assumed source of spending |  |
| :--- | ---: |
| \% from tourists/non-taxable spending | $25.0 \%$ |
| \% from spending subject to Sales Tax | $65.0 \%$ |
| \% from current Lottery | $10.0 \%$ |
| \% from Parimutuels | $0.0 \%$ |

Slot Machines Estimate
10/20/2006 Conference

|  | 2008-Q3 | 2008-Q4 | 2009-Q1 | 2009-Q2 | $\begin{array}{\|l\|} \hline \text { Total } \\ 2008-09 \end{array}$ | 2009-Q3 | 2009-Q4 | 2010-Q1 | 2010-Q2 | $\begin{array}{\|l\|} \hline \text { Total } \\ 2009-10 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Machines: |  |  |  |  |  |  |  |  |  |  |
| Gulfstream (1) | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Mardi Gras (2) | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Pompano (3) | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Dania (4) | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 | 1,500 |
| Total Machines | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 | 6,000 |
| Average Income per Machine | 22,500 | 22,500 | 22,500 | 22,500 | 90,000 | 23,872 | 23,872 | 23,872 | 23,872 | 95,489 |
| Total Terminal Income | 135,000,000 | 135,000,000 | 135,000,000 | 135,000,000 | 540,000,000 | 143,233,500 | 143,233,500 | 143,233,500 | 143,233,500 | 572,934,000 |
| Total Slot Machine Tax | \$67,500,000 | \$67,500,000 | \$67,500,000 | \$67,500,000 | \$270,000,000 | \$71,616,750 | \$71,616,750 | \$71,616,750 | \$71,616,750 | \$286,467,000 |
| Lottery Loss | \$3,915,000 | \$3,915,000 | \$3,915,000 | \$3,915,000 | \$15,660,000 | \$4,153,772 | \$4,153,772 | \$4,153,772 | \$4,153,772 | \$16,615,086 |
| Sales Tax Loss | \$5,265,000 | \$5,265,000 | \$5,265,000 | \$5,265,000 | \$21,060,000 | \$5,586,107 | \$5,586,107 | \$5,586,107 | \$5,586,107 | \$22,344,426 |


| Assumed source of spending |  |
| :--- | ---: |
| \% from tourists/non-taxable spending | $25.0 \%$ |
| \% from spending subject to Sales Tax | $65.0 \%$ |
| \% from current Lottery | $10.0 \%$ |
| \% from Parimutuels | $0.0 \%$ |

REVENUE DISTRIBUTION- SLOTS
Prepared for Revenue Estimating Conference
October 2006

(1) The Balance of the excess of revenues over expenditures retained in the PMW Trust Fund assumes the continuation of the current $\$ 3$ million dollar annual slot license fee. The division is required to assess the amount of the fee as stated in F.S. 551.106(1)(b) which sates, " Prior to January 1, 2007, the division shall evaluate the license fee and shall make recommendations to the President of the Senate and the Speaker of the House of Representatives regarding the optimum level of slot machine license fees in order to adequately support the slot machine regulatory program." Changes to the required annual slot license fee amount may significantly impact the balance in the PMW Trust Fund.

