

2014-15 Preliminary Florida Statewide Demand Occupations List (Attachment A)

Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree

Sorted by Occupational Title

Workforce Estimating Conference Selection Criteria:

- 1 FLDOE Training Codes 3 (PSAV Certificate) or 4 (College Credit Certificate/Associate Degree)
- 2 150 annual openings and average growth rate of 1.55% or 360 annual openings with any positive growth
- 3 Mean Wage of \$13.52/hour and Entry Wage of \$10.99/hour
- 4 High Skill/High Wage (HSHW) Occupations: Mean Wage of \$21.18/hour and Entry Wage of \$13.52/hour

SOC Code†	HSHW††	Occupational Title†	Annual		2013 Hourly Wage		FLDOE Training Code	In EFI Targeted Industry?	STEM Occupation?	New to List?
			Percent Growth	Annual Openings	Mean	Entry				
Occupations with titles in bold type and followed by an asterisk (*) may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations.										
113011	HSHW	Administrative Services Managers	1.64	398	48.99	30.02	4	Yes	No	
413011		Advertising Sales Agents	0.59	462	22.51	12.21	3	Yes	No	
493011	HSHW	Aircraft Mechanics and Service Technicians	0.75	371	25.25	16.74	3	Yes	No	Yes
493023		Automotive Service Technicians and Mechanics*	1.25	1,772	17.95	11.19	3	Yes	No	
433031		Bookkeeping, Accounting, and Auditing Clerks*	1.52	2,786	16.39	11.39	4	Yes	No	
472021		Brickmasons and Blockmasons*	4.49	227	16.37	11.43	3	No	No	
131199	HSHW	Business Operations Specialists, All Other	1.71	2,463	30.28	16.85	4	No	No	
292031		Cardiovascular Technologists and Technicians	2.70	255	22.50	12.75	3	Yes	Yes	
435011		Cargo and Freight Agents	2.20	413	20.64	12.08	3	Yes	No	Yes
472031		Carpenters*	2.32	2,398	18.01	11.78	3	No	No	
131031	HSHW	Claims Adjusters, Examiners, and Investigators*	0.75	696	27.99	18.81	3	No	No	
131041	HSHW	Compliance Officers, Exc. Safety, Agri, Constr & Transp.*	1.79	389	28.41	17.25	3	No	No	
151143	HSHW	Computer Network Architects	2.21	659	33.94	21.79	3	Yes	Yes	Yes
151152	HSHW	Computer Network Support Specialists	1.82	371	27.06	16.60	3	Yes	Yes	Yes
151131	HSHW	Computer Programmers	1.20	668	36.36	21.68	3	Yes	Yes	
151121	HSHW	Computer Systems Analysts	2.07	880	42.96	28.69	4	Yes	Yes	
151151	HSHW	Computer User Support Specialists	1.75	1,163	21.55	14.08	3	Yes	Yes	Yes
474011	HSHW	Construction and Building Inspectors	2.28	343	25.92	17.71	3	No	No	
119021	HSHW	Construction Managers*	1.99	1,103	43.98	25.79	4	No	No	
333012		Correctional Officers and Jailers	0.19	604	20.06	16.05	3	No	No	Yes
131051	HSHW	Cost Estimators*	4.06	663	28.30	17.66	4	No	Yes	
151141	HSHW	Database Administrators	2.91	288	37.11	23.91	4	Yes	Yes	

Source: Florida Department of Economic Opportunity, Bureau of Labor Market Statistics

Workforce Estimating Conference, September 6, 2013

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2013 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
			Growth				Code	Industry?		
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319091		Dental Assistants	2.74	797	16.54	12.27	3	Yes	No	
292021	HSHW	Dental Hygienists	3.39	569	29.05	21.03	4	Yes	Yes	
292032	HSHW	Diagnostic Medical Sonographers	4.07	270	28.80	21.51	3	Yes	No	
472081		Drywall and Ceiling Tile Installers*	3.04	382	16.44	11.90	3	No	No	
499051	HSHW	Electrical Power-Line Installers and Repairers*	1.94	367	26.03	17.98	3	Yes	No	
472111		Electricians*	2.61	1,703	19.41	13.94	3	No	No	
292041		Emergency Medical Technicians and Paramedics	3.00	467	15.99	11.37	4	Yes	No	
436011		Executive Secretaries and Administrative Assistants*	1.41	1,496	21.00	15.03	3	No	No	
332011	HSHW	Fire Fighters	1.32	956	24.99	15.26	3	No	No	
471011	HSHW	First-Line Superv. of Construction and Extraction Workers*	2.88	1,669	28.04	18.49	4	No	No	
371012		First-Line Superv. of Landscaping and Groundskeeping	1.74	567	19.75	13.08	3	No	No	
491011	HSHW	First-Line Superv. of Mechanics, Installers, and Repairers	1.34	994	28.65	18.91	3	No	No	
431011	HSHW	First-Line Superv. of Office and Admin. Support Workers	1.51	3,371	24.45	16.07	4	Yes	No	
511011	HSHW	First-Line Superv. of Production and Operating Workers*	0.47	391	26.81	17.79	3	Yes	No	
411012	HSHW	First-Line Supervisors of Non-Retail Sales Workers*	0.59	1,004	42.06	21.98	4	No	No	
391021		First-Line Supervisors of Personal Service Workers*	1.33	485	19.85	12.62	3	No	No	
411011		First-Line Supervisors of Retail Sales Workers	0.82	3,660	20.46	13.36	3	No	No	
119051	HSHW	Food Service Managers	0.98	436	27.88	18.96	4	No	No	Yes
111021	HSHW	General and Operations Managers	0.78	2,015	54.61	27.64	4	Yes	No	
472121		Glaziers*	4.55	221	17.35	11.38	3	No	No	
271024	HSHW	Graphic Designers	1.25	700	21.19	13.70	4	Yes	No	
292099		Health Technologists and Technicians, All Other	2.11	215	21.13	13.48	3	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2013 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
<p>Occupations with titles in bold type and followed by an asterisk (*) may be found in declining industries and are not projected to return to their historical peak during the forecast period. These occupations may currently have an oversupply of trained workers, allowing the regional workforce boards the local option not to offer training for these occupations.</p>										
499021		Heating, A.C., and Refrigeration Mechanics and Installers	3.94	1,396	20.11	14.18	3	No	No	
492097		Home Entertainment Electronics Installers and Repairers*	1.90	152	16.24	11.04	3	No	No	
131071	HSHW	Human Resources Specialists	2.32	955	26.11	16.19	4	No	No	Yes
499041	HSHW	Industrial Machinery Mechanics	2.77	567	22.11	15.09	3	No	No	
151122	HSHW	Information Security Analysts	2.51	151	37.95	23.72	3	Yes	Yes	Yes
413021	HSHW	Insurance Sales Agents	1.97	1,770	31.22	17.41	3	Yes	No	
271025		Interior Designers*	1.88	215	22.30	11.73	4	Yes	No	
273091		Interpreters and Translators	3.76	162	19.97	11.22	4	Yes	No	Yes
436012		Legal Secretaries*	1.41	456	18.77	12.74	3	No	No	
292061		Licensed Practical and Licensed Vocational Nurses	2.63	2,346	20.13	16.20	3	Yes	No	
132071		Loan Counselors	2.50	179	21.08	14.98	4	Yes	No	
132072	HSHW	Loan Officers*	2.17	954	32.74	20.22	4	Yes	No	
292035	HSHW	Magnetic Resonance Imaging Technologists	2.53	152	29.64	23.61	3	Yes	Yes	Yes
319011		Massage Therapists	1.96	498	18.53	11.02	3	Yes	No	
499062		Medical Equipment Repairers	3.03	180	20.17	13.19	3	Yes	Yes	
292071		Medical Records and Health Information Technicians	2.13	444	17.33	11.68	4	Yes	No	
436013		Medical Secretaries	3.54	887	14.55	11.63	3	No	No	
131121	HSHW	Meeting and Convention Planners	3.26	217	23.72	14.78	4	No	No	
493042		Mobile Heavy Equipment Mechanics, Except Engines	2.23	272	20.55	15.03	3	No	No	
151142	HSHW	Network and computer systems architects and administrators	2.77	629	37.66	24.67	4	Yes	Yes	
472073		Operating Engineers/Construction Equipment Operators*	2.95	662	17.89	12.78	3	No	No	
292081		Opticians, Dispensing	1.75	158	18.08	12.24	4	Yes	No	Yes

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			Percent		Openings	Mean				
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232011	HSHW	Paralegals and Legal Assistants	3.00	1,067	22.80	15.31	3	Yes	No	
312021	HSHW	Physical Therapist Assistants	3.65	242	28.00	21.40	4	Yes	No	
472151		Pipelayers*	2.75	282	16.68	11.89	3	No	No	
472152		Plumbers, Pipefitters, and Steamfitters*	2.70	1,040	19.64	14.02	3	No	No	
333051	HSHW	Police and Sheriff's Patrol Officers*	1.21	1,444	27.52	18.77	3	No	No	
119141	HSHW	Property, Real Estate & Community Association Managers	0.75	906	28.61	15.55	4	No	No	
131023	HSHW	Purchasing Agents, Except Farm Products & Trade*	0.95	502	27.29	17.57	4	Yes	No	
292034	HSHW	Radiologic Technologists	2.50	478	25.18	18.95	3	Yes	Yes	Yes
419022		Real Estate Sales Agents*	1.53	2,304	19.91	11.02	3	Yes	No	
291141	HSHW	Registered Nurses	2.45	7,100	30.28	23.76	4	Yes	Yes	
291126	HSHW	Respiratory Therapists	2.51	331	26.34	20.99	4	Yes	Yes	
472181		Roofers*	2.17	609	15.44	11.38	3	No	No	
414011	HSHW	Sales Representatives, Wholesale & Mfg, Tech. & Sci. Products	1.64	1,148	40.06	20.81	3	Yes	No	
414012	HSHW	Sales Representatives, Wholesale and Manufacturing, Nontechnical*	1.45	3,520	28.47	13.53	3	Yes	No	
492098		Security and Fire Alarm Systems Installers	3.25	354	17.93	13.43	3	No	No	
472211		Sheet Metal Workers*	2.34	281	17.45	12.06	3	No	No	
151132	HSHW	Software Developers, Applications	2.54	811	39.02	24.56	4	Yes	Yes	
292055		Surgical Technologists	1.79	229	18.98	15.40	3	Yes	Yes	
173031		Surveying and Mapping Technicians	1.85	191	18.90	12.08	3	Yes	Yes	Yes
492022	HSHW	Telecommunications Equipment Installers and Repairers	0.63	399	23.96	16.21	3	Yes	No	
339093		Transportation Security Screeners	2.13	185	17.96	15.41	3	No	No	Yes
533032		Truck Drivers, Heavy and Tractor-Trailer*	1.33	2,395	17.77	11.92	3	Yes	No	

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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2013 Hourly Wage		FLDOE	In EFI	STEM	New
			Percent		Openings	Mean				
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251194	HSHW	Vocational Education Teachers, Postsecondary	2.50	289	28.05	16.99	4	No	No	
151134	HSHW	Web Developers	1.73	255	29.60	18.66	3	Yes	Yes	Yes
514121		Welders, Cutters, Solderers, and Brazers*	1.78	529	17.85	12.24	3	Yes	No	

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

EFI - Enterprise Florida, Inc.

**Occupations Added to the 2014-15 Preliminary
Florida Statewide Demand Occupations List (Attachment B)
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SOC Code†	HSHW††	Occupational Title†	Annual Percent Growth	Annual Openings	2013 Hourly Wage		FLDOE Training Code	Reason Added*
					Mean	Entry		
493011	HSHW	Aircraft Mechanics and Service Technicians	0.75	371	25.25	16.74	3	O
435011		Cargo and Freight Agents	2.20	413	20.64	12.08	3	EW
151143	HSHW	Computer Network Architects	2.21	659	33.94	21.79	3	SOC 2010
151152	HSHW	Computer Network Support Specialists	1.82	371	27.06	16.60	3	SOC 2010
151151	HSHW	Computer User Support Specialists	1.75	1,163	21.55	14.08	3	SOC 2010
333012		Correctional Officers and Jailers	0.19	604	20.06	16.05	3	G
119051	HSHW	Food Service Managers	0.98	436	27.88	18.96	4	O
131071	HSHW	Human Resources Specialists	2.32	955	26.11	16.19	4	SOC 2010
151122	HSHW	Information Security Analysts	2.51	151	37.95	23.72	3	SOC 2010
273091		Interpreters and Translators	3.76	162	19.97	11.22	4	O
292035	HSHW	Magnetic Resonance Imaging Technologists	2.53	152	29.64	23.61	3	SOC 2010
292081		Opticians, Dispensing	1.75	158	18.08	12.24	4	O
292034	HSHW	Radiologic Technologists	2.50	478	25.18	18.95	3	SOC 2010
173031		Surveying and Mapping Technicians	1.85	191	18.90	12.08	3	G, O
339093		Transportation Security Screeners	2.13	185	17.96	15.41	3	O
151134	HSHW	Web Developers	1.73	255	29.60	18.66	3	SOC 2010

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

*EW = Entry Wage, G = Annual Percent Growth, O = Annual Openings.

*SOC 2010 = New occupation in 2010 Standard Occupation Classification system.

**Occupations Dropped From the 2013-14
Final Florida Statewide Demand Occupations List (Attachment C)
Post Secondary Adult Vocational Certificate or College Credit Certificate/Associate Degree
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SOC Code†	HSHW††	Occupational Title†	Annual	Annual	2013 Hourly Wage		FLDOE	Reason
			Percent		Openings	Mean		
472051		Cement Masons and Concrete Finishers	4.17	604	15.05	10.92	3	EW
151150		Computer Support Specialists	NA	NA	NA	NA	3	SOC 2010
351012		First-Line Superv. of Food Preparation & Serving Workers	1.46	1,916	16.20	10.91	3	EW
434161		Human Resources Assistants, Exc. Payroll	1.52	345	16.98	12.76	3	G, O
151179	HSHW	Information Security Analysts and Web Developers	NA	NA	NA	NA	3	SOC 2010
499071		Maintenance and Repair Workers, General	1.44	2,591	16.05	10.81	3	EW
319092		Medical Assistants	2.80	1,696	13.93	10.87	3	EW
493051		Motorboat Mechanics	2.07	211	16.99	10.93	3	EW
472141		Painters, Construction and Maintenance	2.20	1,252	15.26	10.72	3	EW
292037	HSHW	Radiologic Technologists and Technicians	NA	NA	NA	NA	3	SOC 2010
211093		Social and Human Service Assistants	1.39	482	14.46	10.84	3	EW
292056		Veterinary Technologists and Technicians	4.12	431	13.94	10.67	4	EW

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*EW = Entry Wage, G = Annual Percent Growth, O = Annual Openings.

*SOC 2010 = Dropped from 2010 Standard Occupation Classification system.