



Monthly Revenue Report

Office of Economic & Demographic Research

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Revised General Revenue Collections for January 2010 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for January 2010 were \$52.0 M over the new estimates adopted by the General Revenue Estimating Conference (GR REC) on December 4, 2009. Sales Tax GR was \$15.9 M (about 1.1%) over estimate for the month. Most components of Sales Tax were within 1% of estimate, with four components over estimate and two under estimate. Components over estimate included: Automobiles at \$12.4 M (about 6.1%) over estimate; Business at \$4.4 M (about 1.5%) over estimate; Tourism at \$2.8 M (about 0.9%) over estimate; and Building at \$0.1 M (about 0.1%) over estimate. The two components falling below estimates were Other Durables at \$0.3 M (about 0.3%) under estimate and Consumer Nondurables at \$1.8 M (also about 0.3%) under estimate.

Nearly 60% (about \$30 M) of this January's surplus came from one-time or non-recurring revenue issues that are not indicative of underlying trends. An unexpected repayment of principal from the Insurance Build-Up Incentive program showed up in Other Non-Operating Revenues, adding \$18.8 M to that source. This is a one-time, non-recurring event that pulled in money from later fiscal years. Surplus Lines, part of the Insurance Premium Tax, was over estimate by \$11.9 M. It is likely that the surplus is due to timing, since we have a large February estimate and about half of the revenues arrived in the last three days of the month. This would result in about \$8 M due to timing. Service Charges to GR were over estimate by \$10.6 M. This overage came from the Documentary Stamp Tax Service Charge (\$2.2 M over estimate), Other Service Charges made up of many

smaller transfers from various trust funds (\$3.7 M over estimate), and a one-time issue in the Department of Financial Services Trust Fund with a transfer that had been expected earlier in the year (\$5.4 M over estimate). Finally, a \$2.0 M transfer from the Alcoholic Beverage and Tobacco (ABT) Trust Fund was made; this transfer was not expected until June.

Other sources over estimate include Documentary Stamp Tax, which was over estimate in both total collections and the transfer to GR. For the year to date, total collections are running about 4% ahead, with the GR transfer about 16% ahead. Timing of transfers can result in such a discrepancy. Corporate Filing Fees improved to \$6.6 M over estimate for the month, with the bulk of this source due in the next few months.

Most sources trailing the estimate were not far off. Exceptions were Highway Safety Fees, Medical Hospital Fees and Corporate Income Tax. Highway Safety Fees appears to be impacted by a slow-down in Drivers License Fees due to the advent of new identification requirements on January 1, 2010. In January, Drivers License collections were running about 25% below estimate. In addition, the new Highway Safety Fees enacted in 2009 continue to lag estimate for the year to date. Although the new fees were basically on estimate in January, the \$24.6 M shortfall in December was not recovered in January as had been hoped. Medical Hospital Fees were \$4.0 M under estimate, but this source

remains volatile from month to month and is maintaining the estimate for the year to date. Corporate Income Tax was under estimate for only the second time this year. The January estimate is relatively small, but Corporate Income Tax fell \$6.0 M under estimate. However, for the year to date, the source remains over estimate.

Refunds were over estimate by \$7.8 M, which reduces Net GR. Again, Corporate Income Tax Refunds were the culprit, coming in \$7.6 M over estimate.

To summarize, Net GR collections for January were \$52.0 M over estimate for the month and \$70.3 M over estimate for the year to date. The table below is based on the monthly estimates from the recent December 4, 2009, GR REC. Details of that conference can be found at <http://edr.state.fl.us/Content/>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

General Revenue Collections

Month: \$52.1 M over the December 2009 estimate; \$103.7 M over the March 2009 estimate adjusted for law changes

Year: \$70.3 M over the December 2009 estimate; \$323.3 M over the March 2009 estimate adjusted for law changes

January Lottery Transfers to DOE

Month: \$91.365 M, \$7.148 M under the February 2010 estimate

Year: \$673.753 M, \$7.148 M under the February 2010 estimate; \$25.927 M under the July 2009 estimate

JANUARY 2010 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE DECEMBER 2009 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/DECREASE
SALES TAX COLLECTIONS	1,471.0	1,455.1	15.9	9,231.0	9,195.0	36.0	9,804.1	-5.8%
CORPORATE INCOME TAX	55.8	61.8	(6.0)	878.2	846.0	32.3	1,039.9	-15.5%
HIGHWAY SAFETY FEES	77.1	82.9	(5.8)	363.0	389.5	(26.5)	72.5	400.7%
INSURANCE PREMIUM TAX	17.4	5.5	11.9	246.7	236.6	10.1	216.9	13.7%
BEVERAGE TAXES	68.3	62.9	5.4	346.7	342.2	4.5	340.9	1.7%
SERVICE CHARGES	55.9	45.3	10.6	240.6	231.8	8.7	170.9	40.8%
ARTICLE V FEES AND TRANSFERS	16.1	15.9	0.2	114.1	114.4	(0.3)	159.2	-28.3%
TOBACCO TAX	18.6	18.8	(0.2)	104.5	101.5	3.0	132.6	-21.2%
CORPORATE FILING FEES	27.2	20.6	6.6	65.3	59.1	6.2	68.6	-4.9%
MEDICAL HOSPITAL FEES	13.9	17.9	(4.0)	141.5	139.5	2.0	75.4	87.6%
INTANGIBLES TAXES	12.2	12.5	(0.3)	97.9	98.1	(0.2)	121.9	-19.7%
EARNINGS ON INVESTMENTS	6.3	7.3	(1.0)	65.0	66.5	(1.6)	85.4	-23.9%
DOCUMENTARY STAMP TAX	14.6	6.7	7.9	79.5	68.8	10.7	89.0	-10.7%
PARIMUTUEL TAXES	5.4	5.4	0.0	12.8	12.8	(0.0)	2.8	353.3%
SEVERANCE TAXES	3.2	2.5	0.7	6.1	5.5	0.7	13.5	-54.5%
OTHER TAXES LICENSES AND FEES	6.0	4.2	1.8	24.0	23.5	0.5	30.2	-20.3%
OTHER NONOPERATING REVENUES	31.5	15.3	16.2	119.2	105.5	13.7	79.7	49.6%
TOTAL REVENUE	1,900.4	1,840.6	59.8	12,136.3	12,036.5	99.8	12,503.6	-2.9%
LESS REFUNDS	24.9	17.1	7.8	440.4	411.0	29.5	439.8	0.1%
NET REVENUE	1,875.6	1,823.5	52.1	11,695.9	11,625.6	70.3	12,063.8	-3.0%