

## Monthly Revenue Report

## Office of Economic & Demographic Research

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## Revised General Revenue Collections for January 2011 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for January 2011 were \$101.1 M over the new estimates adopted by the General Revenue Estimating Conference (GR REC) on December 14, 2010. Total collections continue to run above receipts for the same month prior year, January 2010.

Sales Tax GR exceeded the new estimate from the December GR REC. However, this surplus likely resulted from a bad monthly estimate rather than from stronger than expected collections. Total collections were only \$3.1 M over estimate. After adjusting the underlying liability by estimated payments, unpaid liability, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR ended up \$49.4 M (about 3.3%) over estimate. Note that this Sales Tax report largely reflects activity that actually occurred in December. It is likely that February's Sales GR will balance out this month's illusory surplus. The bottom line is that this month sent a false signal.

Looking at the details, four of the six Sales Tax components were over estimate. The

Other Durables component was over estimate by \$5.8 M (about 4.7%); Automobiles over estimate by \$4.8 M (about 2.1%); Building over estimate by \$2.4 M (about 3.4%); and Tourism over estimate by \$1.4 M (about 0.4%). Components under estimate were Consumer Non-Durables, under estimate by \$3.1 M (about 0.5%) and Business, under estimate by \$3.1 M (about 2.6%). Summing the subcomponents, Final Liability was \$3.1 M (slightly under 0.2 %) over estimate.

About three-quarters of all other sources of revenue were over estimate this month. The largest surplus came from Corporate Filing Fees, largely annual reports and supplemental filing fees paid by corporations and partnerships, which was over estimate by \$12.0 M. Timing of these payments may have been impacted by legislation enacted last year requiring payment of late fees. Documentary Stamp Tax GR was over estimate by \$11.7 M, with collections running over estimate. Intangibles C Taxes were over estimate by \$3.6 M. Both of these sources are highly correlated with real estate activity, and estimates for both were reduced at the December GR REC. Corporate Income Tax recovered somewhat to end the

month over estimate by \$5.4 M, while still running under estimate for the year to date.

The only significant shortfall came in Medical Hospital Fees, reimbursements to the state by counties for medical services, primarily nursing home care. These payments were \$4.7 M under estimate for the month. Although Refunds was under estimate for the month (by \$12.7 M), shortfalls in Refunds increases Net GR's bottom line.

In summary, Net GR collections for January were \$101.1 M over estimate for the month and \$117.0 M over estimate for the fiscal year. The table below is based on new monthly estimates from the December 14, 2010 GR REC. Details of changes to the estimates made at the December Conference can be found at http://edr.state.fl.us/Content. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

## General Revenue Collections

Month: \$101.1 M over the December 2010 estimate; \$42.2 M under the March 2010 estimate adjusted for Legislative changes

Year: \$117.0 M over the December 2010 estimate; \$115.3 M under the March 2010 estimate adjusted for Legislative changes

January Lottery Transfers to DOE

Month: \$107.496 M, \$1.4 M over the November 2010 estimate

Year: \$655.755 M, \$16.0 M under the November 2010 estimate; \$25.1 M under the July 2010 estimate

JANUARY 2011 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE DECEMBER 2010 REVENUE ESTIMATING CONFERENCE								
		MONTH		FISCAL YEAR TO DATE				
	ACTUAL		OVER/UNDER	ACTUAL		OVER/UNDER	PRIOR	PERCENT
	CURRENT	CURRENT	ESTIMATE	CURRENT	CURRENT	ESTIMATE	YEAR	INCREASE/
	MONTH	MONTH		YEAR	YEAR		ACTUAL	DECREASE
SALES TAX COLLECTIONS	1,553.2	1,503.8	49.4	9,521.0	9,459.3	61.7	9,231.0	3.1%
CORPORATE INCOME TAX	69.2	63.8	5.4	906.0	913.8	(7.8)	878.2	3.2%
HIGHWAY SAFETY FEES	92.4	89.9	2.5	554.4	557.8	(3.5)	363.0	52.7%
INSURANCE PREMIUM TAX	19.9	16.4	3.5	239.8	235.5	4.3	246.7	-2.8%
BEVERAGE TAXES	62.0	60.1	1.9	320.8	315.6	5.1	346.7	-7.5%
SERVICE CHARGES	50.7	49.7	1.0	270.1	268.8	1.3	240.6	12.3%
ARTICLE V FEES AND TRANSFERS	12.4	12.3	0.1	99.0	97.7	1.3	4.	-13.2%
ΤΟΒΑϹϹΟ ΤΑΧ	17.7	17.9	(0.2)	109.1	108.4	0.7	104.5	4.4%
CORPORATE FILING FEES	34.9	22.9	12.0	88.1	73.2	14.9	65.3	34.9%
MEDICAL HOSPITAL FEES	16.6	21.3	(4.7)	107.0	110.6	(3.5)	141.5	-24.3%
INTANGIBLES TAXES	15.6	12.0	3.6	96.5	90.2	6.3	97.9	-1.5%
INDIAN GAMING	12.5	12.5	0.0	77.9	77.9	0.0	0.0	100.0%
EARNINGS ON INVESTMENTS	7.8	7.2	0.6	82.9	83.6	(0.7)	65.0	27.6%
DOCUMENTARY STAMP TAX	21.1	9.4	11.7	93.2	76.3	16.8	79.5	17.2%
PARIMUTUEL TAXES	6.5	4.4	2.1	13.4	11.5	2.0	12.8	4.6%
SEVERANCE TAXES	2.7	3.1	(0.4)	10.0	10.4	(0.4)	6.1	64.0%
OTHER TAXES LICENSES AND FEES	4.9	5.7	(0.8)	23.4	25.8	(2.5)	24.0	-2.7%
OTHER NONOPERATING REVENUES	16.3	15.7	0.6	101.3	96.4	4.9	119.2	-15.0%
TOTAL REVENUE	2,016.4	1,928.1	88.4	12,713.9	12,612.9	101.0	12,136.3	4.8%
LESS REFUNDS	12.6	25.3	(12.7)	266.3	282.4	(16.0)	440.4	-39.5%
NET REVENUE	2,003.9	1,902.8	101.1	12,447.6	12,330.6	117.0	11,695.9	6.4%