

## Monthly Revenue Report

Office of Economic & Demographic Research

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## Revised General Revenue Collections for July 2011 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for July 2011 were \$15.2 M under the estimates adopted by the General Revenue Estimating Conference (GR REC) on March 18, 2011 regular Legislative Session. Even though total collections in Sales Tax were \$9.0 M under estimate, after adjusting for estimated payments, unpaid liability, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR ended up \$21.8 M (about 1.6%) over estimate.

Looking at the Sales Tax collection details for July, three of the six Sales Tax components were over estimate. The Tourism component was over estimate by \$9.6 M (about 3.0%); Building was over estimate by \$2.2 M (about 2.8%); and the Consumer Non-Durables component was over estimate by \$2.0 M (about 0.4%). The Other Durables component fell \$1.2 M (about 1.2%) under estimate; Business was below estimate by \$9.8 M (about 3.3%); and Automobiles ended \$11.8 M (about 5.1%) under estimate. Note that this Sales Tax report largely reflects activity that actually occurred in June.

Among the other sources, Corporate Income Tax also started the fiscal year right, virtually on estimate at \$0.8 M over estimate. Most of the other sources bracketed the estimates tightly.

Three sources were responsible for most of the shortfall this month. Medical Hospital Fees, reimbursements to the state by counties for medical services, primarily nursing home care, were under estimate by \$14.3 M. For this source in particular, month to month variation is the norm, and it is unclear whether this month's shortfall can be recouped over the next few months. Service Charges, transfers to GR from most trust funds, were under estimate by \$11.9 M. The largest portion of the shortfall was due to timing; the Department of Financial Services' and the State Courts' transfers weren't recorded in July as expected. Although these transfers will appear in August, it appears that Service Charges may not make up the entire shortfall next month. Smaller shortfalls in Documentary Stamp Tax (total collections under estimate by \$12.3 M and the GR transfer short by \$1.2 M) and Intangibles Taxes (short by \$3.3 M) indicate that the housing market recovery may not be as rapid as was expected at the

last Florida Economic conference. Finally, Refunds were \$7.8 M over estimate, which reduces Net GR. Virtually all of the Refund overage was in Insurance Premium refunds, which were \$8.6 M over estimate.

In summary, Net GR collections for July were \$15.2 M under estimate for the month and for the fiscal year. The table below is based on monthly estimates from the March 18, 2011 GR REC, adjusted for law changes during the 2011 regular Legislative Session. Details of the new fiscal year estimates can be found at <a href="http://edr.state.fl.us/Content">http://edr.state.fl.us/Content</a>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

## General Revenue Collections

Month: \$15.2M under the March 2011 estimate adjusted for Legislative changes

Year: \$15.2 M under the March 2011 estimate adjusted for Legislative changes

July Lottery Transfers to DOE

Month: \$96.163 M, \$.215 M over the February 2011 estimate

Year: \$96.163 M, \$.215 M over the February 2011 estimate

| JULY 2011 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)   |         |         |            |                     |          |               |         |                       |
|---|---------|---------|------------|---------------------|----------|---------------|---------|-----------------------|
| BASED ON THE MARCH 2011 REVENUE ESTIMATING CONFERENCE |         |         |            |                     |          |               |         |                       |
|   |         | MONTH   |            | FISCAL YEAR TO DATE |          |               |         |                       |
|   | ACTUAL  |         | OVER/UNDER | ACTUAL              | ESTIMATE | OVER/UNDER    | PRIOR   | PERCENT               |
|   | CURRENT | CURRENT | ESTIMATE   | CURRENT             | CURRENT  | ESTIMATE      | YEAR    | INCREASE/             |
|   | MONTH   | MONTH   |            | YEAR                | YEAR     |               | ACTUAL  | DECREASE              |
| SALES TAX COLLECTIONS                                 | 1,417.4 | 1,395.6 | 21.8       | 1,417.4             | 1,395.6  | 21.8          | 1,358.2 | 4.4%                  |
| CORPORATE INCOME TAX                                  | 53.2    | 52.4    | 8.0        | 53.2                | 52.4     | 0.8           | 46.9    | 13.4%                 |
| HIGHWAY SAFETY FEES                                   | 93.1    | 94.7    | (1.6)      | 93.1                | 94.7     | (1.6)         | 92.7    | 0.4%                  |
| INSURANCE PREMIUM TAX                                 | 30.5    | 29.3    | 1.2        | 30.5                | 29.3     | 1.2           | 30.6    | -0.2%                 |
| BEVERAGE TAXES  | 43.9    | 44.9    | (1.0)      | 43.9                | 44.9     | (1.0)         | 53.0    | -17.1%                |
| SERVICE CHARGES                                       | 39.1    | 51.0    | (11.9)     | 39.1                | 51.0     | (11.9)        | 48.0    | -18.5%                |
| ARTICLE V FEES AND TRANSFERS                          | 13.6    | 12.4    | 1.2        | 13.6                | 12.4     | 1.2           | 15.6    | -13.0%                |
| ТОВАССО ТАХ   | 3.0     | 3.1     | (0.1)      | 3.0                 | 3.1      | (0.1)         | 3.1     | -2.2%                 |
| CORPORATE FILING FEES                                 | 7.8     | 7.2     | 0.6        | 7.8                 | 7.2      | 0.6           | 7.7     | 0.7%                  |
| MEDICAL HOSPITAL FEES                                 | 10.7    | 25.0    | (14.3)     | 10.7                | 25.0     | (14.3)        | 21.9    | -51.1%                |
| INTANGIBLES TAXES                                     | 12.8    | 16.1    | (3.3)      | 12.8                | 16.1     | (3.3)         | 12.2    | 4.8%                  |
| INDIAN GAMING   | 12.5    | 12.5    | 0.0        | 12.5                | 12.5     | 0.0           | 0.0     | 100.0%                |
| EARNINGS ON INVESTMENTS                               | 9.1     | 10.0    | (0.9)      | 9.1                 | 10.0     | (0.9)         | 13.8    | -34.5%                |
| DOCUMENTARY STAMP TAX                                 | 17.3    | 18.5    | (1.2)      | 17.3                | 18.5     | (1.2)         | 16.8    | 3.3%                  |
| PARIMUTUEL TAXES                                      | 0.5     | 0.5     | 0.0        | 0.5                 | 0.5      | 0.0           | 0.4     | 18.8%                 |
| SEVERANCE TAXES                                       | 3.7     | 1.9     | 1.8        | 3.7                 | 1.9      | 1.8           | 3.1     | 18.7%                 |
| OTHER TAXES LICENSES AND FEES                         | 1.4     | 2.0     | (0.6)      | 1.4                 | 2.0      | (0.6)         | 1.5     | -7.2%                 |
| OTHER NONOPERATING REVENUES                           | 17.1    | 17.0    | 0.1        | 17.1                | 17.0     | 0.1           | 14.3    | 19.8%                 |
| TOTAL REVENUE   | 1,786.7 | 1,794.1 | (7.4)      | 1,786.7             | 1,794.1  | (7.4)         | 1,739.8 | 2.7%                  |
| LESS REFUNDS  | 49.5    | 41.7    | 7.8        | 49.5                | 41.7     | 7.8           | 49.6    | -0.3%                 |
| NET REVENUE   | 1,737.2 | 1,752.4 | (15.2)     | 1,737.2             | 1,752.4  | 7.6<br>(15.2) | 1,690.2 | -0.3 <i>%</i><br>2.8% |
| INE I REVEINUE  | 1,/3/.2 | 1,/32.4 | (15.2)     | 1,/3/.2             | 1,/32.4  | (13.2)        | 1,070.2 | 2.6%                  |