

## MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

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## Revised General Revenue Collections for November 2013 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for November 2013 were \$8.2 M over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August 9, 2013. The new December forecast will not be used for projections until next month.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was over estimate for the month (\$37.5 M or 2.5% over). Final Sales Tax Liability, the sum of all sales tax components (detailed below), was over estimate by \$44.4 M or 2.8%.

All six of the Sales Tax components were over estimate for November. Business (\$15.1 M or 4.9%), Automobiles (\$11.1 M or 4.1%), Tourism (\$7.2 M or 2.1%), Other Durables (\$4.4 M or 4.1%), Building (\$3.7 M or 3.8%), and Consumer Nondurables (\$3.0 M or 0.6%). Note that this Sales Tax report largely reflects activity that occurred in October.

Excluding Sales Tax, only a few sources were over estimate for November, with the largest being Beverage Taxes (over by \$4.5 M) primarily due to scholarship credits coming in under estimate. Documentary Stamp Taxes were slightly over estimate (\$1.1 M), only partially offsetting the shortfall in October that was related to collection system upgrades. Other Taxes, Licenses and Fees and Other Nonoperating Revenues were over for the month by \$0.7 M and \$0.3 M respectively, but are right on estimate for the year. A number of sources were very close to the estimate for the month including Intangibles Taxes, Corporate Filing Fees, Tobacco Taxes, Parimutuel Taxes, and Severance Taxes.

A number of sources came in under estimate for November, with the largest being Service Charges (under by \$18.0 M). The shortfall is due to a timing issue related to \$18.5 M in early payments of 2<sup>nd</sup> quarter service charges that were received in October rather than November as originally expected. This source is \$5.5 M (2.8%) over estimate for the year, with the overage primarily due to Documentary Stamp Tax Service Charges. Highway Safety Fees were also under for the month (under by \$5.8 M) but are over estimate by \$9.4 M (2.7%) for the year. The shortfall for the month is associated with lower than expected revenues for driver license renewals (offsetting higher than forecasted revenues in previous months) and red light cameras (an unexpected dip in revenues following a period of slow recovery from a 2013 Session law change). Article V Fees and Transfers and Earnings on Investments continue to come in under estimate (under by \$5.4 M and \$4.6 M, respectively for the month). Both sources are well under estimate for the year (under by \$27.3 M or 26.9% and \$19.8 M or 40.8%, respectively). Insurance Premium Tax was under estimate for the month by \$4.0 M but is over by \$8.7 M for the year. Corporate Income Tax was under estimate for the month (under by \$2.8 M or 8.0%) and remains under estimate for the year by \$31.7M or 5.4%.

Refunds were under estimate by \$6.1 M for the month and are over by \$9.5 M (4.9%) for the year. Refunds were lower than expected in three of the four categories: Corporate Income Tax (under by \$5.4 M), Sales Tax (under by \$1.1 M), and Insurance Premium Tax (under by \$0.5 M). Other Refunds were over estimate by \$0.9 M due to refunds to counties for prior year Medical Hospital Fee billings. Because refunds reduce revenue, coming in under the estimate in Refunds increases the bottom-line Net GR.

In summary, Net GR collections for November were \$8.2 M over estimate for the month. The figures in the table below show the variance from monthly estimates that are based on the results of the August 9, 2013, estimating conference. Details of the estimates can be found at http://edr.state.fl.us/Content.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Actual General Revenue Collections Compared to the August 9, 2013 Estimates

| Month  | August | September | October | November |  |  |  |  |  |  |
|--|--------|-----------|---------|----------|--|--|--|--|--|--|
| Monthly Overage (millions)                   | 24.4   | 29.9      | -4.4    | 8.2      |  |  |  |  |  |  |
| Year to Date Overage (millions - cumulative) | 24.1   | 54.0      | 49.6    | 57.8     |  |  |  |  |  |  |
| Percent of Monthly Estimate Collected        | 101.3% | 101.4%    | 99.8%   | 100.4%   |  |  |  |  |  |  |
| Percent of Total Year Estimate Collected     | 14.8%  | 23.0%     | 30.2%   | 37.7%    |  |  |  |  |  |  |

| NOVEMBER 2013 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2013 REVENUE ESTIMATING CONFERENCE |                                  |                                  |                                 |                                  |                                    |                               |                                    |                                  |  |  |
|--|----------------------------------|----------------------------------|---------------------------------|----------------------------------|------------------------------------|-------------------------------|------------------------------------|----------------------------------|--|--|
|  | MONTH                            |                                  |                                 | FISCAL YEAR TO DATE              |                                    |                               |                                    |                                  |  |  |
|  | ACTUAL<br>CURRENT<br>MONTH       | ESTIMATE<br>CURRENT<br>MONTH     | OVER/ UNDER<br>ESTIMATE         | ACTUAL<br>CURRENT<br>YEAR        | ESTIMATE<br>CURRENT<br>YEAR        | OVER/ UNDER<br>ESTIMATE       | PRIOR YEAR<br>ACTUAL               | PERCENT<br>INCREASE/<br>DECREASE |  |  |
| SALES TAX COLLECTIONS CORPORATE INCOME TAX HIGHWAY SAFETY FEES INSURANCE PREMIUM TAX                           | 1,567.7<br>32.4<br>57.8<br>142.5 | 1,530.2<br>35.2<br>63.6<br>146.5 | 37.5<br>(2.8)<br>(5.8)<br>(4.0) | 350.2                            | 7,616.1<br>584.7<br>340.8<br>222.3 | 95.5<br>(31.7)<br>9.4<br>8.7  | 7,184.2<br>639.5<br>350.7<br>226.8 | 7.3%<br>-13.5%<br>-0.2%<br>1.8%  |  |  |
| DOCUMENTARY STAMP TAX<br>SERVICE CHARGES<br>BEVERAGE TAXES<br>INTANGIBLES TAXES                                | 33.0<br>22.8<br>31.9<br>20.5     | 31.9<br>40.8<br>27.4<br>20.5     | 1.1<br>(18.0)<br>4.5<br>0.0     | 229.4<br>207.2<br>148.8<br>117.5 | 208.9<br>201.7<br>141.9<br>118.3   | 20.6<br>5.5<br>6.9<br>(0.8)   | 119.4<br>198.4<br>166.0<br>106.4   | 92.2%<br>4.5%<br>-10.3%<br>10.4% |  |  |
| MEDICAL HOSPITAL FEES<br>CORPORATE FILING FEES<br>ARTICLE V FEES AND TRANSFERS<br>INDIAN GAMING                | 23.3<br>6.4<br>14.8<br>19.4      | 24.3<br>6.4<br>20.2<br>19.4      | (1.0)<br>0.0<br>(5.4)<br>0.0    | 43.1                             | 123.0<br>45.0<br>101.4<br>97.0     | 0.1<br>(2.0)<br>(27.3)<br>4.4 | 134.0<br>41.6<br>124.3<br>90.2     | -8.1%<br>3.5%<br>-40.4%<br>12.5% |  |  |
| TOBACCO TAX OTHER NONOPERATING REVENUES EARNINGS ON INVESTMENTS  | 14.1<br>14.2<br>5.4              | 14.4<br>13.9<br>10.0             | (0.3)<br>0.3<br>(4.6)           | 67.4                             | 63.2<br>66.7<br>48.5               | (4.1)<br>0.7<br>(19.8)        | 68.9<br>101.8<br>53.0              | -14.2%<br>-33.8%<br>-45.8%       |  |  |
| OTHER TAXES LICENSES AND FEES<br>PARIMUTUEL TAXES<br>SEVERANCE TAXES   | 2.8<br>0.5<br>0.8                | 2.1<br>0.6<br>0.8                | 0.7<br>(0.1)<br>0.0             | 12.1<br>8.7<br>8.5               | 12.3<br>7.2<br>8.5                 | (0.2)<br>1.5<br>0.0           | 12.1<br>6.7<br>9.1                 | 0.8%<br>30.7%<br>-6.1%           |  |  |
| TOTAL REVENUE<br>LESS REFUNDS<br>NET REVENUE   | 2,010.3<br>37.4<br>1,972.9       | 2,008.2<br>43.5<br>1,964.7       | 2.I<br>(6.I)<br>8.2             | 10,074.8<br>203.4<br>9,871.4     | 10,007.5<br>193.9<br>9,813.6       | 67.4<br>9.5<br>57.8           | 9,632.9<br>168.2<br>9,464.6        | 4.6%<br>20.9%<br>4.3%            |  |  |