MONTHLY REVENUE
Office of Economic \& Demographic Research REPORT

## Revised General Revenue Collections for October 2016 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for October 2016 were $\$ 10.3 \mathrm{M}(0.5 \%$ ) over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August I5, 2016.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was $\$ 26.8 \mathrm{M}$ ( $1.5 \%$ ) over estimate. Final Sales Tax Liability, the sum of all sales tax components (detailed below), was slightly under estimate by a total of \$1.5 M or 0.1\%.

Four of the six Sales Tax components were over estimate for the month as follows: Automobiles (over by $\$ 17.9 \mathrm{M}$ or $5.4 \%$ ), Tourism (over by $\$ 4.5 \mathrm{M}$ or I .1\%), Other Durables (over by $\$ 4.0 \mathrm{M}$ or $3.1 \%$ ), and Business (over by $\$ 2.5 \mathrm{M}$ or $0.6 \%$ ). The Consumer Nondurables component was under estimate by $\$ 28.5 \mathrm{M}$ ( $5.1 \%$ ), and Building was under by \$2.0 M (1.6\%). Note that this Sales Tax report largely reflects activity that occurred in September.
Of the other sources coming in over estimate for October, Earnings on Investments had the largest surplus (over by $\$ 4.4 \mathrm{M}$ ). This source is over estimate by $\$ 16.9 \mathrm{M}$ ( $45.5 \%$ ) for the year, primarily because of investment gains in the long duration portfolio. Four other sources were over estimate for the month and are also over estimate for the year, including Corporate Filing Fees (over by $\$ 3.0 \mathrm{M}$ for the month and $\$ 7.4 \mathrm{M}$ for the year), Intangibles Taxes (over by $\$ 2.5 \mathrm{M}$ for the month and $\$ 5.4 \mathrm{M}$ for the year), Other Nonoperating Revenues (over by $\$ 1.8 \mathrm{M}$ for the month and $\$ 1.2 \mathrm{M}$ for the year), and Beverage Taxes (over by $\$ 1.3 \mathrm{M}$ for the month and $\$ 18.8 \mathrm{M}$ for the year). Article $V$ Fees and Severance Taxes matched the estimates for the month of $\$ 11.0 \mathrm{M}$ and $\$ 2.4 \mathrm{M}$, respectively.

Indian Gaming revenues also matched the estimate for the month of $\$ 10.4 \mathrm{M}$. Beginning in August 20I5, the funds received in excess of the adopted forecast are being effectively held in reserve by the State until the resolution of the current legal dispute regarding the operation of banked card games. Therefore, the portion of the October monthly payment (approximately $\$ 9.1 \mathrm{M}$ ) associated with banked card games is not included in the reported collections. The total payments being accounted for separately now equal \$142.8 M.
Of the sources that were under estimate for the month, Corporate Income Tax had the largest shortfall (under by $\$ 20.7 \mathrm{M}$ ); however, this source is over estimate for the year by $\$ 22.8 \mathrm{M}(4.1 \%)$. Three sources were under estimate primarily because of timing: Tobacco Tax (under by $\$ 13.4 \mathrm{M}$ due to the delayed transfer of Cigarette Tax GR), Parimutuel Taxes (under by $\$ 4.7 \mathrm{M}$ due to the delayed slots transfer), GR Service Charges (under by $\$ 6.7 \mathrm{M}$ ), and Counties' Medicaid Share (under by $\$ 3.1 \mathrm{M}$ ). These funds are expected to be received in November. Two sources were under estimate for the month but either match or exceed the estimates for the year, including Highway Safety Fees (under by $\$ 4.4 \mathrm{M}$ for the month; on estimate for the year) and Insurance Taxes (under by $\$ 4.2 \mathrm{M}$ for the month and over by $\$ 3.8 \mathrm{M}$ for the year). Two sources were under estimate for the month and year: Documentary Stamp Tax GR (under by $\$ 1.9 \mathrm{M}$ for the month and $\$ 4.9 \mathrm{M}$ for the year) and Other Taxes, Licenses, and Fees (under by $\$ 0.2 \mathrm{M}$ for the month and $\$ 0.6 \mathrm{M}$ for the year).

Refunds were $\$ 29.7 \mathrm{M}$ under estimate for the month, with lower than expected refunds in Corporate Income Tax (under by $\$ 26.7 \mathrm{M}$ ), Sales Tax (under by $\$ 1.9 \mathrm{M}$ ), and Insurance Premium Tax (under by \$1.I M). Because refunds reduce revenue, coming in under the estimate in Refunds increases the bottom-line Net GR.
In summary, Net GR collections for October were $\$ 10.3 \mathrm{M}$ over estimate for the month. The figures in the table below show the variance from monthly estimates that are based on the results of the August I5, 2016, estimating conference. Details of the estimates can be found at http://edr.state.fl.us/Content.
Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.
Actual General Revenue Collections Compared to the August I5, 2016 Estimates

| Month | August | September | October | November |
| :--- | :---: | :---: | :---: | :---: |
| Monthly Overage (millions) | 34.8 | 96.1 | 10.3 |  |
| Year to Date Overage (millions - cumulative) | 38.5 | 134.6 | 144.8 |  |
| Percent of Monthly Estimate Collected | $101.6 \%$ | $104.1 \%$ | $100.5 \%$ |  |
| Percent of Total Year Estimate Collected | $15.0 \%$ | $23.4 \%$ | $30.7 \%$ |  |


| OCTOBER 2016 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2016 REVENUE ESTIMATING CONFERENCE |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MONTH |  |  | FISCAL YEAR TO DATE |  |  |  |  |
|  | ACTUAL CURRENT MONTH | ESTIMATE <br> CURRENT <br> MONTH | OVER/ UNDER ESTIMATE | ACTUAL CURRENT YEAR | ESTIMATE <br> CURRENT <br> YEAR | OVER/ UNDER ESTIMATE | PRIOR YEAR <br> ACTUAL | PERCENT <br> INCREASE/ <br> DECREASE |
| SALES TAX COLLECTIONS | I,810.4 | 1,783.6 | 26.8 | 7,279.1 | 7,214.0 | 65.1 | 6,907.9 | 5.4\% |
| CORPORATE INCOME TAX | 66.5 | 87.2 | (20.7) | 576.6 | 553.8 | 22.8 | 531.7 | 8.5\% |
| DOCUMENTARY STAMP TAX | 57.3 | 59.2 | (1.9) | 243.7 | 248.6 | (4.9) | 260.4 | -6.4\% |
| INSURANCE TAXES | 15.2 | 19.4 | (4.2) | 86.8 | 83.0 | 3.8 | 92.9 | -6.6\% |
| HIGHWAY SAFETY FEES | 28.5 | 32.9 | (4.4) | 144.5 | 144.5 | 0.0 | 110.3 | 31.0\% |
| SERVICE CHARGES | 54.7 | 61.4 | (6.7) | 168.9 | 176.5 | (7.6) | 171.9 | -1.8\% |
| INTANGIBLES TAXES | 30.2 | 27.7 | 2.5 | 127.4 | 122.0 | 5.4 | 113.0 | 12.8\% |
| CORPORATE FILING FEES | 13.8 | 10.8 | 3.0 | 46.5 | 39.1 | 7.4 | 33.6 | 38.5\% |
| COUNTIES' MEDICAID SHARE | 22.3 | 25.4 | (3.1) | 97.2 | 100.7 | (3.5) | 104.1 | -6.6\% |
| BEVERAGE TAXES | 17.5 | 16.2 | 1.3 | 97.4 | 78.7 | 18.8 | 116.9 | -16.6\% |
| TOBACCO TAX | 2.4 | 15.8 | (13.4) | 36.0 | 50.0 | (14.0) | 51.2 | -29.6\% |
| OTHER NONOPERATING REVENUES | 15.9 | 14.1 | 1.8 | 55.9 | 54.7 | 1.2 | 56.8 | -1.5\% |
| ARTICLE V FEES AND TRANSFERS | 11.0 | 11.0 | (0.0) | 43.7 | 44.8 | (1.1) | 47.2 | -7.4\% |
| INDIAN GAMING | 10.4 | 10.4 | 0.0 | 47.5 | 47.5 | 0.0 | 100.9 | -52.9\% |
| EARNINGS ON INVESTMENTS | 12.1 | 7.7 | 4.4 | 54.1 | 37.2 | 16.9 | 36.5 | 48.3\% |
| OTHER TAXES LICENSES AND FEES | 2.0 | 2.2 | (0.2) | 8.8 | 9.4 | (0.6) | 11.0 | -20.4\% |
| PARIMUTUEL TAXES | 0.6 | 5.3 | (4.7) | 2.5 | 7.1 | (4.6) | 6.2 | -60.1\% |
| SEVERANCE TAXES | 2.4 | 2.4 | 0.0 | 5.1 | 5.0 | 0.1 | 5.5 | -6.8\% |
| TOTAL REVENUE | 2,173.2 | 2,192.7 | (19.5) | 9,121.8 | 9,016.7 | 105.1 | 8,758.0 | 4.2\% |
| LESS REFUNDS | 29.5 | 59.2 | (29.7) | 105.9 | 145.6 | (39.7) | 161.0 | -34.2\% |
| NET REVENUE | 2,143.8 | 2,133.5 | 10.3 | 9,015.8 | 8,871.0 | 144.8 | 8,596.9 | 4.9\% |

