



# MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

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## Revised General Revenue Collections for November 2016 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for November 2016 were \$30.0 M (1.4%) over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August 15, 2016. For the year, General Revenue collections are \$174.2 million (1.6%) over estimate, in part because of lower than expected refunds for the first few months of the fiscal year. Note that this report formed the basis of the new forecast adopted on December 12, 2016, but the results are relative to the monthly estimates associated with the August 2016 forecast.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was \$36.4 M (2.0%) under estimate. For the year, Sales Tax GR remains very close to the estimate (over by \$28.7 M or 0.3%). Final Sales Tax Liability, the sum of all sales tax components (detailed below), was under estimate by a total of \$7.1 M or 0.4%.

The only Sales Tax component that was over estimate for the month was Consumer Nondurables (over by \$26.7 M or 4.9%). The other five components were under estimate as follows: Business (under by \$12.3 M or 3.2%), Tourism (under by \$6.8 M or 1.6%), Automobiles (under by \$6.2 M or 1.8%), Other Durables (under by \$5.0 M or 3.9%), and Building (under by \$3.5 M or 2.7%). Note that this Sales Tax report largely reflects activity that occurred in October.

Through the month of November, a number of sources were over estimate for both the month and the year, including Beverage Taxes (over by \$12.3 M for the month and \$31.0 M for the year), Insurance Taxes (over by \$6.6 M for the month and \$10.4 M for the year), Corporate Filing Fees (over by \$4.2 M for the month and \$11.6 M for the year), Intangibles Taxes (over by \$1.1 M for the month and \$6.5 M for the year), and Earnings on Investments (over by \$0.6 M for the month and \$17.5 M for the year). Three other sources were over estimate for the month largely due to timing, including Tobacco Taxes (over by \$14.6 M for the month and \$0.6 M for the year), Parimutuel Taxes (over by \$6.0 M for the month and \$1.4 M for the year); and Counties' Medicaid Share (over by \$4.5 M for the month and \$0.9 M for the year).

Several sources were slightly over for the month and close to the estimates for the year. This includes Service Charges (over by \$4.3 M for the month and under by \$3.3 M for the year), and Highway Safety Fees (over by \$0.6 M for the month and \$0.6 M for the year). Other Taxes, Licenses, and Fees and Severance Taxes essentially matched the estimates for the month and for the year.

Indian Gaming revenues also matched the estimate for the month of \$10.4 M. Beginning in August 2015, the funds received in excess of the adopted forecast are being effectively held in reserve by the State until the resolution of the legal dispute regarding the operation of banked card games. Therefore, the portion of the November monthly payment (approximately \$9.1 M) associated with banked card games is not included in the reported collections. The total payments being accounted for separately now equal \$152.5 M.

After Sales Tax GR, Documentary Stamp Tax GR was the next largest shortfall. This source was under estimate by \$9.8 M for the month and \$14.7 M for the year. Other sources that were under estimate for both the month and year include Other Nonoperating Revenues (under by \$2.2 M for the month and \$1.0 M for the year largely due to timing) and Article V Fees (under by \$1.7 M for the month and \$2.8 M for the year). Although Corporate Income Tax was under estimate by \$4.6 M for the month, this source remains over estimate for the year by \$18.2 M.

Refunds were \$29.9 M under estimate for the month and \$69.6 M under estimate for the year, primarily because of lower than expected refunds in Corporate Income Tax (under by \$66.2 M). In addition, Insurance Premium Tax and Sales Tax Refunds were also lower than expected for the year (under by \$1.9 M and \$1.5 M, respectively). Because refunds reduce revenue, coming in under the estimate in Refunds increases the bottom-line Net GR.

In summary, Net GR collections for November were \$30.0 M over estimate for the month. The figures in the table below show the variance from monthly estimates that are based on the results of the August 15, 2016, estimating conference. Details of the estimates can be found at <http://edr.state.fl.us/Content>.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

### Actual General Revenue Collections Compared to the August 15, 2016 Estimates

Month	August	September	October	November
Monthly Average (millions)	34.8	96.1	10.3	30.0
Year to Date Average (millions - cumulative)	38.5	134.6	144.8	174.2
Percent of Monthly Estimate Collected	101.6%	104.1%	100.5%	101.4%
Percent of Total Year Estimate Collected	15.0%	23.4%	30.7%	38.3%

NOVEMBER 2016 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2016 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/ UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/ UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/ DECREASE
SALES TAX COLLECTIONS	1,770.5	1,806.9	(36.4)	9,049.6	9,020.9	28.7	8,665.7	4.4%
CORPORATE INCOME TAX	35.8	40.4	(4.6)	612.4	594.2	18.2	559.7	9.4%
DOCUMENTARY STAMP TAX	57.4	67.2	(9.8)	301.1	315.8	(14.7)	312.0	-3.5%
INSURANCE TAXES	154.7	148.1	6.6	241.5	231.1	10.4	237.6	1.7%
HIGHWAY SAFETY FEES	35.2	34.6	0.6	179.7	179.1	0.6	138.4	29.8%
SERVICE CHARGES	30.7	26.4	4.3	199.6	202.9	(3.3)	195.1	2.3%
INTANGIBLES TAXES	32.8	31.7	1.1	160.3	153.7	6.5	138.6	15.6%
CORPORATE FILING FEES	10.1	5.9	4.2	56.7	45.0	11.6	42.6	33.0%
COUNTIES' MEDICAID SHARE	29.9	25.4	4.5	127.1	126.1	0.9	127.9	-0.7%
BEVERAGE TAXES	24.5	12.2	12.3	121.9	90.9	31.0	140.5	-13.3%
TOBACCO TAX	28.8	14.2	14.6	64.8	64.2	0.6	64.8	0.1%
OTHER NONOPERATING REVENUES	9.7	11.9	(2.2)	65.7	66.6	(1.0)	79.4	-17.3%
ARTICLE V FEES AND TRANSFERS	9.5	11.2	(1.7)	53.2	56.0	(2.8)	58.5	-9.0%
INDIAN GAMING	10.4	10.4	0.0	57.3	57.9	(0.6)	107.5	-46.7%
EARNINGS ON INVESTMENTS	8.7	8.1	0.6	62.8	45.3	17.5	44.3	41.7%
OTHER TAXES LICENSES AND FEES	1.9	1.9	0.0	10.7	11.3	(0.6)	12.7	-16.0%
PARIMUTUEL TAXES	6.6	0.6	6.0	9.1	7.7	1.4	6.8	33.4%
SEVERANCE TAXES	0.1	0.1	(0.0)	5.2	5.1	0.0	5.6	-7.3%
TOTAL REVENUE	2,257.3	2,257.2	0.1	11,378.5	11,273.9	104.6	10,937.7	4.0%
LESS REFUNDS	41.0	70.9	(29.9)	146.9	216.5	(69.6)	223.4	-34.2%
NET REVENUE	2,216.3	2,186.3	30.0	11,231.5	11,057.3	174.2	10,714.3	4.8%