## Revenue Estimating Conference Pari-Mutuel Revenues Executive Summary January 9, 2024

The Revenue Estimating Conference reviewed Pari-Mutuel revenues on January 9, 2024. Currently, the largest component from this collection of taxes, licenses and fees is Cardroom Gross Receipts. Total collections (including the General Revenue share) from cardrooms were on estimate through December 2023.

Because of this, the prior forecast for Total Cardroom Gross Receipts was retained. The other revenue sources affecting the Pari-Mutuel Wagering Trust Fund were only slightly adjusted. Expected collections from Daily License Fees were increased by \$0.1 million annually beginning in Fiscal Year 2024-25. Varying slightly, the combination of Other Pari-Mutuel Taxes was reduced by \$0.1 million in the current fiscal year and then increased by \$0.4 million in every fiscal year thereafter. In total, Pari-Mutuel revenues were forecast to be \$24.4 million in FY 2023-24 and \$25.5 million in FY 2024-25, a reduction of \$0.1 million and an increase of \$0.5 million respectively.

Note that this Conference package was first developed at the July 2023 Conference. Previously, parimutuel revenues were reviewed as part of the General Revenue Conference. In addition to Cardroom Gross Receipts, the following revenues are forecast: table fees, daily license fees, occupational license fees (including fingerprint fees) and other pari-mutuel taxes. The table below accounts for all revenues (other than slots) associated with activities at licensed pari-mutuel facilities.

## Revenue Estimating Conference Pari-Mutuel Wagering All Facilities

		Revenue										Distributions				
Actuals		Total Cardroom Gross Receipts	% chg.	Table Fees	% chg.	Daily License Fees	% chg.	Occupational Licenses, Fees (Including Fingerprint Fees)	% chg.	Other Pari- Mutuel Tax	% chg.	General Revenue (Cardrooms)	% chg.	Pari-Mutuel Wagering Trust Fund	% chg.	Pari-Mutuel Related Total
2012-13		13.3		0.8		2.1		0.8		8.1		6.6		18.5		25.1
2013-14		13.7	2.7%	0.7	-11.3%	2.6	25.3%	0.7	-13.1%	9.5	16.3%	6.8	2.7%	20.3	9.9%	27.1
2014-15		13.6	-0.7%	0.7	-6.1%	2.2	-14.1%	0.9	35.6%	8.7	-7.8%	6.8	-0.7%	19.4	-4.6%	26.2
2015-16		14.6	7.6%	0.9	23.9%	2.1	-4.3%	0.9	-6.5%	7.9	-10.0%	7.3	7.6%	19.0	-1.8%	26.3
2016-17		15.6	7.0%	0.8	-6.2%	2.0	-4.7%	0.7	-18.9%	6.9	-12.1%	7.8	7.0%	18.3	-4.0%	26.1
2017-18		16.7	7.1%	0.8	-2.0%	1.9	-4.2%	0.9	27.4%	6.4	-7.0%	8.4	7.1%	18.4	0.9%	26.8
2018-19		17.2	3.2%	0.8	4.0%	1.8	-5.3%	0.8	-10.4%	6.2	-3.5%	8.6	3.2%	18.3	-0.7%	26.9
2019-20		13.7	-20.3%	0.8	-3.4%	1.5	-21.1%	0.7	-19.1%	4.3	-31.1%	6.9	-20.3%	14.1	-23.2%	20.9
2020-21		14.4	5.2%	0.8	-1.8%	1.4	-6.9%	0.7	2.6%	4.5	5.7%	7.2	5.2%	14.6	3.6%	21.8
2021-22		19.3	33.9%	0.8	6.0%	1.0	-23.5%	0.7	-3.6%	4.8	6.3%	9.6	33.6%	17.0	16.7%	26.6
2022-23		21.5	11.2%	0.9	8.6%	0.9	-13.1%	0.5	-24.1%	4.7	-2.2%	10.8	11.5%	17.8	4.5%	28.5
2023-24	Forecast	22.2	3.3%	0.9	1.3%	0.1	-86.1%	0.5	3.8%	0.7	-85.3%	11.1	3.3%	13.3	-25.1%	24.4
2024-25	Forecast	22.6	1.8%	0.9	0.0%	0.2	62.4%	0.6	13.2%	1.2	66.2%	11.3	1.8%	14.2	6.8%	25.5
2025-26	Forecast	23.0	1.8%	0.9	0.0%	0.2	-1.4%	0.5	-14.9%	1.1	-4.4%	11.5	1.8%	14.2	0.0%	25.7
2026-27	Forecast	23.6	2.6%	0.9	-1.3%	0.2	-0.8%	0.5	3.8%	1.1	0.1%	11.8	2.6%	14.5	2.1%	26.3
2027-28	Forecast	24.0	1.7%	0.9	0.0%	0.2	-1.8%	0.6	13.2%	1.1	-0.1%	12.0	1.7%	14.8	2.1%	26.8
2028-29	Forecast	24.4	1.7%	0.9	0.0%	0.2	-4.0%	0.5	-14.9%	1.0	-9.1%	12.2	1.7%	14.8	0.0%	27.0

## Revenue Estimating Conference Pari-Mutuel Wagering Jan 2024 All Facilities

		All Lucilities												
		Revenue												
Actuals	Total Cardroom Gross Receipts	% chg.	Table Fees	% chg.	Daily License Fees	% chg.	Occupational Licenses, Fees (Including Fingerprint Fees)	% chg.	Other Pari- Mutuel Tax	% chg.				
2012-13	13.3		0.8		2.1		0.8		8.1					
2013-14	13.7	2.7%	0.7	-11.3%	2.6	25.3%	0.7	-13.1%	9.5	16.3%				
2014-15	13.6	-0.7%	0.7	-6.1%	2.2	-14.1%	0.9	35.6%	8.7	-7.8%				
2015-16	14.6	7.6%	0.9	23.9%	2.1	-4.3%	0.9	-6.5%	7.9	-10.0%				
2016-17	15.6	7.0%	0.8	-6.2%	2.0	-4.7%	0.7	-18.9%	6.9	-12.1%				
2017-18	16.7	7.1%	0.8	-2.0%	1.9	-4.2%	0.9	27.4%	6.4	-7.0%				
2018-19	17.2	3.2%	0.8	4.0%	1.8	-5.3%	0.8	-10.4%	6.2	-3.5%				
2019-20	13.7	-20.3%	0.8	-3.4%	1.5	-21.1%	0.7	-19.1%	4.3	-31.1%				
2020-21	14.4	5.2%	0.8	-1.8%	1.4	-6.9%	0.7	2.6%	4.5	5.7%				
2021-22	19.3	33.9%	0.8	6.0%	1.0	-23.5%	0.7	-3.6%	4.8	6.3%				
2022-23	21.5	11.2%	0.9	8.6%	0.9	-13.1%	0.5	-24.1%	4.7	-2.2%				

Distributions										
General Revenue (Cardrooms)	% chg.	Pari-Mutuel Wagering Trust Fund	% chg.	Pari-Mutuel Related Total						
6.6		18.5		25.1						
6.8	2.7%	20.3	9.9%	27.1						
6.8	-0.7%	19.4	-4.6%	26.2						
7.3	7.6%	19.0	-1.8%	26.3						
7.8	7.0%	18.3	-4.0%	26.1						
8.4	7.1%	18.4	0.9%	26.8						
8.6	3.2%	18.3	-0.7%	26.9						
6.9	-20.3%	14.1	-23.2%	20.9						
7.2	5.2%	14.6	3.6%	21.8						
9.6	33.6%	17.0	16.7%	26.6						
10.8	11.5%	17.8	4.5%	28.5						

Forecast		Total Cardroom Gross Receipts	% chg.	Table Fees	% chg.	Daily License Fees	% chg.	Occupational Licenses, Fees (Including Fingerprint Fees)	% chg.	Other Pari- Mutuel Tax	% chg.
2023-24	OLD	22.2	3.3%	0.9	0.0%	0.1	-88.9%	0.5	0.0%	0.8	-83.0%
2023-24	EDR	23.0	7.0%	0.9	1.3%	0.1	-86.1%	0.5	0.0%	0.7	-85.1%
2023-24	EOG	23.0	7.0%	0.9	1.3%	0.1	-86.1%	0.5	3.8%	0.7	-85.3%
2023-24	FGCC	23.0	7.0%	0.9	1.3%	0.1	-86.1%	0.5	3.8%	0.7	-85.3%
2023-24	NEW	22.2	3.3%	0.9	1.3%	0.1	-86.1%	0.5	3.8%	0.7	-85.3%
2024-25	OLD	22.6	1.8%	0.9	0.0%	0.1	0.0%	0.6	20.0%	0.8	0.0%
2024-25	EDR	23.5	2.2%	0.9	0.0%	0.2	62.4%	0.6	20.0%	1.2	71.4%
2024-25	EOG	23.5	2.2%	0.9	0.0%	0.2	62.4%	0.6	13.2%	1.2	66.2%
2024-25	FGCC	23.5	2.2%	0.9	0.0%	0.2	62.4%	0.6	13.2%	1.2	66.2%
2024-25	NEW	22.6	1.8%	0.9	0.0%	0.2	62.4%	0.6	13.2%	1.2	66.2%
2025-26	OLD	23.0	1.8%	0.9	0.0%	0.1	0.0%	0.5	-16.7%	0.7	-12.5%
2025-26	EDR	23.9	1.7%	0.9	0.0%	0.2	-1.4%	0.5	-16.7%	1.1	-8.3%
2025-26	EOG	23.9	1.7%	0.9	0.0%	0.2	-1.4%	0.5	-14.9%	1.1	-4.4%
2025-26	FGCC	23.9	1.7%	0.9	0.0%	0.2	-1.4%	0.5	-14.9%	1.1	-4.4%
2025-26	NEW	23.0	1.8%	0.9	0.0%	0.2	-1.4%	0.5	-14.9%	1.1	-4.4%
2026-27	OLD	23.6	2.6%	0.9	0.0%	0.1	0.0%	0.5	0.0%	0.7	0.0%
2026-27	EDR	24.4	2.1%	0.9	-1.3%	0.2	0.0%	0.5	0.0%	1.1	0.0%
2026-27	EOG	24.4	2.1%	0.9	-1.3%	0.2	-0.8%	0.5	3.8%	1.1	0.1%
2026-27	FGCC	24.4	2.1%	0.9	-1.3%	0.2	-0.8%	0.5	3.8%	1.1	0.1%
2026-27	NEW	23.6	2.6%	0.9	-1.3%	0.2	-0.8%	0.5	3.8%	1.1	0.1%
2027-28	OLD	24.0	1.7%	0.9	0.0%	0.1	0.0%	0.6	20.0%	0.7	0.0%
2027-28	EDR	24.9	2.0%	0.9	0.0%	0.2	0.0%	0.6	20.0%	1.1	0.0%
2027-28	EOG	24.9	2.0%	0.9	0.0%	0.2	0.8%	0.6	13.2%	1.1	-0.1%
2027-28	FGCC	24.9	2.0%	0.9	0.0%	0.2	-1.8%	0.6	13.2%	1.1	-0.1%
2027-28	NEW	24.0	1.7%	0.9	0.0%	0.2	-1.8%	0.6	13.2%	1.1	-0.1%
2028-29	OLD	24.4	1.7%	0.9	0.0%	0.1	0.0%	0.5	-16.7%	0.6	-14.3%
2028-29	EDR	25.4	2.0%	0.9	0.0%	0.2	0.0%	0.5	-16.7%	1.0	-9.1%
2028-29	EOG	25.4	2.0%	0.9	0.0%	0.2	0.0%	0.5	-14.9%	1.0	-9.1%
2028-29	FGCC	25.4	2.0%	0.9	0.0%	0.2	-4.0%	0.5	-11.7%	1.0	-9.1%
2028-29	NEW	24.4	1.7%	0.9	0.0%	0.2	-4.0%	0.5	-14.9%	1.0	-9.1%

General Revenue (Cardrooms)	% chg.	Pari-Mutuel Wagering Trust Fund	% chg.	Pari-Mutuel Related Total
11.1	3.3%	13.4	-24.5%	24.5
11.5	7.0%	13.7	-22.8%	25.2
11.5	7.0%	13.7	-22.8%	25.2
11.5	7.0%	13.7	-22.8%	25.2
11.1	3.3%	13.3	-25.1%	24.4
11.3	1.8%	13.7	2.2%	25.0
11.8	2.6%	14.7	7.3%	26.5
11.8	2.6%	14.7	7.3%	26.5
11.8	2.6%	14.7	7.3%	26.5
11.3	1.8%	14.2	6.8%	25.5
11.5	1.8%	13.7	0.0%	25.2
12.0	1.7%	14.7	0.0%	26.7
12.0	1.7%	14.7	0.0%	26.7
12.0	1.7%	14.7	0.0%	26.7
11.5	1.8%	14.2	0.0%	25.7
11.8	2.6%	14.0	2.2%	25.8
12.2	1.7%	14.9	1.4%	27.1
12.2	1.7%	14.9	1.4%	27.1
12.2	1.7%	14.9	1.4%	27.1
11.8	2.6%	14.5	2.1%	26.3
12.0	1.7%	14.3	2.1%	26.3
12.5	2.5%	15.3	2.7%	27.8
12.5	2.5%	15.3	2.7%	27.8
12.5	2.5%	15.3	2.7%	27.8
12.0	1.7%	14.8	2.1%	26.8
12.2	1.7%	14.3	0.0%	26.5
12.7	1.6%	15.3	0.0%	28.0
12.7	1.6%	15.3	0.0%	28.0
12.7	1.6%	15.3	0.0%	28.0
12.2	1.7%	14.8	0.0%	27.0