



MONTHLY REVENUE REPORT

Office of Economic & Demographic Research

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Revised General Revenue Collections for August 2019 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for August 2019 were \$53.0 M (2.1%) over the estimates adopted by the General Revenue Estimating Conference (GR REC) on August 14, 2019. This was the first collection report using the new forecast.

After making adjustments to total Sales Tax collections for local taxes and distributions, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax (CST), Sales Tax GR was \$32.8 M (1.5%) under the August estimate. Final Sales Tax Liability, the sum of all sales tax components (detailed below), was over estimate for the month by \$11.8 M (0.5%).

Four of the six Sales Tax components were over estimate for the month as follows: Business (over by \$18.5 M or 4.0%); Automobiles (over by \$4.3 M or 1.1%); Building (over by \$3.9 M or 2.7%); and Other Durables (over by \$1.4 M or 1.1%). The remaining two components were under estimate for the month as follows: Consumer Nondurables (under by \$9.6 M or 1.5%) and Tourism (under by \$6.6 M or 1.3%). Note that this Sales Tax report largely reflects activity that occurred in July.

Seven sources that support GR were over estimate for the month of August. The largest surplus was in Earnings on Investments (over by \$25.8 M or 169.7%). Over the past few months, the Treasury's external managers have been making discrete portfolio adjustments that resulted in capital gains which are expected to level out in the future. Other Nonoperating Revenues were over estimate for the month by \$5.1 M (82.3%) resulting from Bridge Loan Repayments and Quick Action Clawbacks. Other sources that were over estimate for the month include Documentary Stamp Tax GR (over by \$22.2 M or 22.3%); Intangibles Taxes (over by \$7.4 M or 23.9%); Corporate Income Tax (over by \$17.8 M or 33.5%); Insurance Taxes – Surplus Lines (over by \$13.6 M or 24.5%); and GR Service Charges (over by \$3.5 M or 10.0%). Counties' Medicaid Share (\$25.2 M); Other Taxes, Licenses, and Fees (\$3.0 M); Pari-Mutuel Taxes (\$0.7 M); and Severance Taxes (\$0.1 M) matched the estimates for the month.

In addition to Sales Tax, five sources were under estimate for the month of August: Tobacco Tax (under by \$3.9 M or 26.4%); Highway Safety Fees (under by \$3.8 M or 9.1%); Beverage Taxes (under by \$1.9 M or 5.1%); Article V Fees (under by \$0.4 M or 4.3%); and Corporate Filing Fees (under by \$0.1 M or 0.8%).

Refunds were \$0.4 M (1.2%) under estimate for August. Sales Tax Refunds were over estimate for the month by \$2.1 M; however, refunds of Insurance Premium Tax, Corporate Income Tax, and Other Refunds were under estimate for the month by \$1.9 M, \$0.4 M, and \$0.1 M, respectively. Because refunds reduce revenue, coming in under the estimate in Refunds increases the bottom-line Net GR.

In summary, Net GR collections for August were \$53.0 M over estimate for the month. The figures for August in the table below show the variance from monthly estimates that are based on the results of the estimating conference held August 14, 2019. Details of the estimates can be found at <http://edr.state.fl.us/Content>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

| Month | August | September | October | November | December |
|--|--------|-----------|---------|----------|----------|
| Monthly Overage (millions) | 53.0 | | | | |
| Year to Date Overage (millions - cumulative) | 44.3 | | | | |
| Percent of Monthly Estimate Collected | 102.1% | | | | |
| Percent of Total Year Estimate Collected | 16.0% | | | | |

| AUGUST 2019 GENERAL REVENUE COLLECTIONS (\$ MILLIONS) BASED ON THE AUGUST 2019 REVENUE ESTIMATING CONFERENCE | | | | | | | | |
|---|----------------------------|------------------------------|-------------------------|---------------------------|-----------------------------|-------------------------|----------------------|----------------------------------|
| | MONTH | | | FISCAL YEAR TO DATE | | | | |
| | ACTUAL CURRENT MONTH | ESTIMATE CURRENT MONTH | OVER/ UNDER ESTIMATE | ACTUAL CURRENT YEAR | ESTIMATE CURRENT YEAR | OVER/ UNDER ESTIMATE | PRIOR YEAR ACTUAL | PERCENT INCREASE/ DECREASE |
| SALES TAX COLLECTIONS | 2,089.5 | 2,122.3 | (32.8) | 4,235.3 | 4,276.8 | (41.5) | 4,081.9 | 3.8% |
| CORPORATE INCOME TAX | 70.9 | 53.1 | 17.8 | 191.7 | 173.9 | 17.8 | 152.9 | 25.4% |
| DOCUMENTARY STAMP TAX | 121.8 | 99.6 | 22.2 | 235.7 | 213.5 | 22.2 | 220.6 | 6.9% |
| INSURANCE TAXES | 69.1 | 55.5 | 13.6 | 133.1 | 119.4 | 13.6 | 91.7 | 45.1% |
| HIGHWAY SAFETY FEES | 37.9 | 41.7 | (3.8) | 83.7 | 87.5 | (3.8) | 92.2 | -9.2% |
| SERVICE CHARGES | 38.4 | 34.9 | 3.5 | 96.2 | 92.7 | 3.5 | 96.2 | 0.0% |
| CORPORATE FILING FEES | 11.8 | 11.9 | (0.1) | 24.2 | 24.3 | (0.1) | 28.1 | -13.9% |
| INTANGIBLES TAXES | 38.4 | 31.0 | 7.4 | 83.7 | 76.3 | 7.4 | 71.1 | 17.7% |
| COUNTIES' MEDICAID SHARE | 25.2 | 25.2 | 0.0 | 50.1 | 50.1 | 0.0 | 49.8 | 0.6% |
| BEVERAGE TAXES | 35.0 | 36.9 | (1.9) | 57.0 | 58.9 | (1.9) | 54.9 | 3.8% |
| EARNINGS ON INVESTMENTS | 41.0 | 15.2 | 25.8 | 71.9 | 46.1 | 25.8 | 30.7 | 134.1% |
| TOBACCO TAX | 10.9 | 14.8 | (3.9) | 13.6 | 17.4 | (3.9) | 18.5 | -26.7% |
| OTHER NONOPERATING REVENUES | 11.3 | 6.2 | 5.1 | 32.5 | 27.3 | 5.1 | 42.2 | -23.0% |
| ARTICLE V FEES AND TRANSFERS | 9.0 | 9.4 | (0.4) | 17.2 | 17.5 | (0.4) | 17.6 | -2.7% |
| OTHER TAXES LICENSES AND FEES | 3.0 | 3.0 | (0.0) | 6.5 | 6.5 | (0.0) | 6.9 | -5.0% |
| PARIMUTUEL TAXES | 0.7 | 0.7 | 0.0 | 1.4 | 1.4 | 0.0 | 1.4 | -0.6% |
| SEVERANCE TAXES | 0.1 | 0.1 | 0.0 | 2.5 | 2.5 | 0.0 | 2.9 | -13.2% |
| INDIAN GAMING | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 74.0 | -100.0% |
| TOTAL REVENUE | 2,614.2 | 2,561.5 | 52.7 | 5,336.3 | 5,292.3 | 44.0 | 5,133.7 | 3.9% |
| LESS REFUNDS | 32.4 | 32.8 | (0.4) | 76.3 | 76.7 | (0.4) | 61.7 | 23.6% |
| NET REVENUE | 2,581.7 | 2,528.7 | 53.0 | 5,260.0 | 5,215.6 | 44.3 | 5,072.0 | 3.7% |