



# Monthly Revenue Report

Office of Economic & Demographic Research

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## Revised General Revenue Collections for October 2011 (Sales Tax Data Reported is Unaudited)

General Revenue (GR) collections for October 2011 were \$8.3 M over the new estimates adopted by the General Revenue Estimating Conference (GR REC) on October 11, 2011. Details of the estimates can be found at <http://edr.state.fl.us/Content>.

Total collections in Sales Tax were \$32.0 M over estimate. After adjusting for estimated payments, unpaid liability, audits, bad checks, and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR came in \$19.7 M (about 1.5%) over estimate. Looking at the Sales Tax collection details for October, five of the six Sales Tax components were over estimate. The Consumer Non-Durables component was over estimate by \$17.0 M (about 3.8%); Tourism was over estimate by \$10.8 M (about 3.9%); Automobiles exceeded the estimate by \$5.2 M (about 2.4%); and both Business and Other Durables were over estimate by \$1.1 M (about 0.4% and 1.2%, respectively). The Building component came in \$3.3 M (about 4.2%) under estimate. Note that this Sales Tax report largely reflects activity that actually occurred in September.

Five sources accounted for most of the error this month. Fortunately, the large

positive overages were able to overcome the large shortfalls. As discussed above, Sales Tax GR was \$19.7 M over estimate. Beverage Taxes were \$12.7 M over estimate for the month, largely due to Scholarship Tax Credits falling almost \$7 M under estimate. When fewer tax credits are taken, the amount going to GR increases. In addition, GR received a trust fund transfer of \$2 M that was not expected until June. Refunds were \$18.8 M under estimate, with Corporate Refunds contributing the lion's share at \$14.4 M under estimate. Sales Tax Refunds were short by another \$4.1 M. These shortfalls in Refunds increase bottom-line Net GR.

On the negative side of the ledger, Insurance Premium Tax fell \$17.5 M short because of shortfalls in Surplus Lines revenue. We had anticipated quarterly payments coming in October, but apparently companies are utilizing a grace period that will push the revenue into November. Service Charges were \$8.4 M under estimate, with most of the shortfall coming from Department of Financial Services' trust funds, which was \$5.0 M under. Other smaller Service Charge transfers make up the remainder of the shortfall. Finally, Corporate Income Tax

receipts fell \$5.9 M under estimate. It is unclear whether this shortfall will be made up in later months. Other sources were closely bunched around their respective estimates.

In summary, Net GR collections for October were \$8.3 M over estimate for the month and \$14.0 M over estimate for the fiscal year to date. The difference between the monthly and year-to-date totals is associated with a small amount attributed to the prior month as the forecast switched from the old to the new. The table below is based on monthly estimates from the October 11, 2011 conference. Details of the estimates can be found at <http://edr.state.fl.us/Content>. Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

### General Revenue Collections

Month: \$8.3 M over the October 2011 estimate; \$90.4 M under the March 2011 estimate adjusted for Legislative changes

Year: \$14.0 M over the October 2011 estimate; \$196.6 M under the March estimate adjusted for Legislative changes

### October Lottery Transfers to DOE

Month: \$105.402 M, \$9.613 M over the September 2011 estimate

Year: \$396.815 M, \$7.699 M over the September 2011 estimate; \$24.721 M over the February 2011 estimate

OCTOBER 2011 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE OCTOBER 2011 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL CURRENT MONTH	ESTIMATE CURRENT MONTH	OVER/UNDER ESTIMATE	ACTUAL CURRENT YEAR	ESTIMATE CURRENT YEAR	OVER/UNDER ESTIMATE	PRIOR YEAR ACTUAL	PERCENT INCREASE/DECREASE
SALES TAX COLLECTIONS	1,342.2	1,322.5	19.7	5,452.5	5,428.9	23.6	5,263.8	3.6%
CORPORATE INCOME TAX	75.9	81.8	(5.9)	496.9	502.8	(5.9)	534.8	-7.1%
HIGHWAY SAFETY FEES	76.7	72.8	3.9	327.2	321.1	6.2	298.1	9.8%
INSURANCE PREMIUM TAX	16.2	33.7	(17.5)	66.4	83.9	(17.5)	77.6	-14.4%
BEVERAGE TAXES	42.2	29.5	12.7	143.5	130.8	12.7	167.6	-14.4%
SERVICE CHARGES	48.8	57.2	(8.4)	147.8	156.3	(8.4)	176.6	-16.3%
ARTICLE V FEES AND TRANSFERS	13.1	15.6	(2.5)	52.4	55.9	(3.5)	62.5	-16.2%
TOBACCO TAX	15.9	17.1	(1.2)	53.5	54.2	(0.7)	56.9	-6.0%
CORPORATE FILING FEES	10.6	10.8	(0.2)	35.4	35.6	(0.2)	38.6	-8.3%
MEDICAL HOSPITAL FEES	35.0	46.6	(11.6)	70.7	82.2	(11.6)	59.8	18.1%
INTANGIBLES TAXES	12.9	13.1	(0.2)	53.0	53.3	(0.2)	51.0	4.0%
INDIAN GAMING	12.5	12.5	0.0	50.0	50.0	0.0	37.5	33.3%
EARNINGS ON INVESTMENTS	8.2	8.4	(0.2)	43.8	44.0	(0.2)	56.5	-22.5%
DOCUMENTARY STAMP TAX	12.0	10.9	1.1	57.9	56.9	1.1	50.1	15.7%
PARIMUTUEL TAXES	6.5	6.6	(0.1)	8.1	8.2	(0.1)	6.0	35.3%
SEVERANCE TAXES	2.9	2.9	0.0	8.3	8.3	0.0	6.5	28.1%
OTHER TAXES LICENSES AND FEES	2.4	3.9	(1.6)	10.1	11.6	(1.6)	13.0	-22.7%
OTHER NONOPERATING REVENUES	16.4	14.9	1.5	75.6	74.1	1.5	60.9	24.0%
TOTAL REVENUE	1,750.3	1,760.8	(10.5)	7,153.1	7,157.9	(4.8)	7,017.9	1.9%
LESS REFUNDS	41.9	60.7	(18.8)	118.9	137.7	(18.8)	134.7	-11.7%
NET REVENUE	1,708.4	1,700.1	8.3	7,034.2	7,020.2	14.0	6,883.2	2.2%