



MONTHLY REVENUE REPORT

Office of Economic &
Demographic Research

Volume 43, Number 7
January 2023

Revised General Revenue Collections for January 2023 (Sales Tax Data Reported is Unaudited)

General Revenue collections for January 2023 showed a gain of \$748.4 million (21.8 percent) over the forecast assumptions made by the General Revenue Estimating Conference (GR REC) in August 2022. Sales Tax was 89.0 percent of the total gain.

After adjusting total Sales Tax collections for local taxes and distributions, audits, bad checks and transfers to Sales Tax from the Communications Services Tax, Sales Tax GR was \$665.7 million (22.6 percent) over estimate for the month. January collections reflect activity that largely occurred in December. The Revenue Estimating Conference's newly adopted analysis indicates recovery and rebuilding efforts associated with Hurricane Ian added \$343.4 million to final liability for the month. Translated to Sales Tax GR, this equates to \$302.3 million, bringing the updated three-month recovery and rebuilding total to \$481.4 million. This means that \$363.4 million or 54.6 percent of the final reported overage for the month reflected the continued reliance on savings to support personal consumption and first-round inflationary effects. After increasing to a historic peak rate of 33.7 percent in April 2020 from the 7.9 percent for the entire 2018-19 fiscal year, the most recent personal income data indicated that the personal saving rate continues to be subpar, even though January increased from an upwardly revised December rate of 4.5 percent to 4.7 percent. It is also notable that the Consumer Price Index for the all-items index increased 6.4 percent for the 12 months ending January—while still elevated, it is the smallest 12-month increase since the period ending October 2021. The immediate response to inflation is an increase in sales tax collections that reflects the higher prices. Persistent inflation conditions, however, ultimately suppress collections as consumers begin to spend more money on non-taxable necessities like food and healthcare. In this regard, the index for shelter was the largest monthly contributor to the increase, with prices for food at home increasing by 11.3 percent.

For the month, all six sales tax components were over estimate.

- Consumer Nondurables...gaining \$235.4 million (19.6 percent) to the estimate for the month.
- Tourism...gaining \$55.6 million (8.4 percent) to the estimate for the month.
- Automobiles...gaining \$103.1 million (19.4 percent) to the estimate for the month.
- Other Durables...gaining \$2.7 million (1.3 percent) to the estimate for the month.
- Building...gaining \$30.3 million (15.7 percent) to the estimate for the month.
- Business...gaining \$150.5 million (26.7 percent) to the estimate for the month.

Along with Sales Tax GR, five of the 17 active revenue sources were also positive to their latest projections for the month.

- Corporate Filing Fees...gaining \$29.6 million (76.5 percent) during the month.
- Earnings on Investments...gaining \$14.6 million (61.1 percent) during the month.
- Other Nonoperating Revenues...gaining \$4.1 million (37.3 percent) during the month.
- Tobacco Tax...gaining \$1.6 million (12.3 percent) during the month.
- Highway Safety Fees...gaining \$1.3 million (5.0 percent).

Together, these sources generated a total gain of \$51.2 million for the month.

Ten revenue sources came in negative for the month.

- Corporate Income Tax...losing \$-21.6 million (-10.4 percent) during the month.
- Service Charges...losing \$-20.5 million (-27.6 percent) during the month, primarily a timing issue.
- Documentary Stamp Tax...losing \$-13.5 million (-11.0 percent) during the month related to higher than expected mortgage rates and weaker than expected housing market prices.
- Insurance Taxes...losing \$-4.2 million (-17.9 percent) during the month.
- Intangibles Taxes...losing \$-3.9 million (-9.7 percent) during the month.
- Other Taxes, Licenses and Fees...losing \$-2.5 million (-28.4 percent) during the month.
- Article V Fees and Transfers...losing \$-2.5 million (-26.3 percent) during the month.
- Beverage Taxes...losing \$-1.0 million (-3.8 percent) during the month.
- Counties' Medicaid Share...losing \$-0.5 million (-2.1 percent) during the month.
- Severance Taxes...losing \$-0.4 million (-23.5 percent) during the month.

Together, these sources generated a total loss of \$-70.6 million for the month.



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One revenue source was on estimate for the month—Pari-mutuel Taxes.

Finally, coming in lower than the estimate for Refunds increases the General Revenue Fund. For the month, Refunds were \$102.0 million below the estimate.

Note that the listing of sources below has been rearranged to reflect each source's overall importance to GR.

Month	August	September	October	November	December	January
Monthly Overage (millions)	20.4	471.2	141.4	447.2	530.5	748.4
Year to Date Overage (millions - cumulative)	38.7	509.9	651.3	1,098.5	1,629.0	2,377.3
Percent of Monthly Estimate Collected	100.6%	113.1%	104.6%	114.1%	114.9%	121.8%
Percent of Total Year Estimate Collected	16.1%	25.8%	33.5%	42.1%	51.8%	61.8%

JANUARY 2023 GENERAL REVENUE COLLECTIONS (\$ MILLIONS)								
BASED ON THE AUGUST 2022 REVENUE ESTIMATING CONFERENCE								
	MONTH			FISCAL YEAR TO DATE				
	ACTUAL	ESTIMATE	OVER/ UNDER	ACTUAL	ESTIMATE	OVER/ UNDER	PRIOR YEAR	PERCENT
	CURRENT	CURRENT		CURRENT	CURRENT			
	MONTH	MONTH	ESTIMATE	YEAR	YEAR	ESTIMATE		DECREASE
SALES TAX COLLECTIONS	3,607.4	2,941.7	665.7	20,673.5	18,928.2	1,745.3	19,006.6	8.8%
CORPORATE INCOME TAX	186.6	208.2	(21.6)	2,484.8	1,995.9	488.8	1,644.2	51.1%
DOCUMENTARY STAMP TAX	108.9	122.4	(13.5)	774.8	866.7	(91.8)	1,023.1	-24.3%
INSURANCE TAXES	19.2	23.4	(4.2)	602.6	537.7	64.9	403.5	49.3%
SERVICE CHARGES	53.7	74.2	(20.5)	336.9	368.7	(31.8)	375.8	-10.4%
CORPORATE FILING FEES	68.3	38.7	29.6	166.3	140.8	25.5	104.1	59.8%
INTANGIBLES TAXES	36.4	40.3	(3.9)	340.0	332.6	7.5	504.4	-32.6%
HIGHWAY SAFETY FEES	27.3	26.0	1.3	212.1	205.0	7.2	235.5	-9.9%
BEVERAGE TAXES	25.6	26.6	(1.0)	170.7	178.6	(7.8)	190.0	-10.1%
COUNTIES' MEDICAID SHARE	23.5	24.0	(0.5)	164.8	165.8	(1.0)	168.2	-2.0%
EARNINGS ON INVESTMENTS	38.5	23.9	14.6	188.4	137.8	50.6	153.2	23.0%
TOBACCO TAX	14.6	13.0	1.6	79.7	81.8	(2.0)	85.9	-7.1%
OTHER NONOPERATING REVENUES	15.1	11.0	4.1	140.2	77.1	63.2	86.3	62.4%
ARTICLE V FEES AND TRANSFERS	7.0	9.5	(2.5)	53.7	56.1	(2.3)	48.9	9.9%
OTHER TAXES LICENSES AND FEES	6.3	8.8	(2.5)	25.9	27.3	(1.3)	28.9	-10.2%
SEVERANCE TAXES	1.3	1.7	(0.4)	5.9	6.1	(0.2)	5.7	2.4%
PARIMUTUEL TAXES	0.9	0.9	(0.0)	5.9	5.9	0.0	10.4	-42.6%
INDIAN GAMING	0.0	0.0	0.0	0.0	0.0	0.0	150.0	-100.0%
TOTAL REVENUE	4,240.7	3,594.3	646.4	26,426.5	24,111.9	2,314.6	24,224.7	9.1%
LESS REFUNDS	62.2	164.2	(102.0)	475.8	538.5	(62.8)	313.9	51.6%
NET REVENUE	4,178.4	3,430.1	748.4	25,950.7	23,573.3	2,377.3	23,910.8	8.5%